Grammar in Context Boxes

Each rhetorical chapter introduction contains a Grammar in Context box that offers advice about a common grammar, punctuation, or mechanics issue—one often associated with the pattern discussed in the chapter. Refer to the list below to find Grammar in Context boxes throughout Patterns for College Writing, Brief Edition.

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Patterns for College Writing

A RHETORICAL READER AND GUIDE

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University of the Sciences, Emeritus

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BEDFORD/ST. MARTIN’S
Boston • New York
Since it was first published, *Patterns for College Writing* has been used by millions of students at colleges and universities across the United States. We have been delighted by the overwhelmingly positive response to the first twelve editions of *Patterns*, and we continue to be gratified by positive feedback from the many instructors who find *Patterns* to be the most accessible and the most pedagogically sound rhetoric-reader they have ever used. In preparing this brief version of the thirteenth edition, we have worked hard to fine-tune the features that have made *Patterns* the most popular composition reader available today and to retain features that enhance the book’s usefulness for both instructors and students.

What Instructors and Students Like about *Patterns for College Writing, Brief Edition*

**An Emphasis on Critical Reading**

The Introduction, “How to Use This Book,” and Chapter 1, “Reading to Write: Becoming a Critical Reader,” prepare students to become analytical readers and writers by showing them how to apply critical reading strategies to a typical selection and by providing sample responses to the various kinds of writing prompts in the book. Not only does this material introduce students to the book’s features, but it also prepares them to tackle reading and writing assignments in their other courses.

**Extensive Coverage of the Writing Process**

The remaining chapters in Part One, “The Writing Process” (Chapters 2 through 5), comprise a “mini-rhetoric,” offering advice on drafting, writing, revising, and editing as they introduce students to activities such as freewriting, brainstorming, clustering, and journal writing. These chapters also include numerous writing exercises to give students opportunities for immediate practice.

**Detailed Coverage of the Patterns of Development**

In Part Two, “Readings for Writers,” Chapters 6 through 14 explain and illustrate the patterns of development that students typically use in their college writing assignments: narration, description, exemplification,
process, cause and effect, comparison and contrast, classification and division, definition, and argumentation. Each chapter begins with a comprehensive introduction that presents a definition and a paragraph-length example of the pattern to be discussed and then explains the particular writing strategies and applications associated with it. Next, each chapter analyzes one or two annotated student essays to show how the pattern can be used in particular college writing situations. Chapter 15, “Combining the Patterns,” illustrates how the various patterns of development discussed in Chapters 6 through 14 can work together in an essay.

**A Diverse and Popular Selection of Readings**

Varied in subject, style, and cultural perspective, the thirty-seven professional selections engage students while providing them with outstanding models for writing. We have tried to achieve a balance between classic authors (George Orwell, Jessica Mitford, E. B. White, Martin Luther King Jr.) and newer voices (Bich Minh Nguyen, Farhad Manjoo, Max Brooks) so that instructors have a broad range of readings to choose from.

**More Student Essays Than Any Comparable Text**

To provide students with realistic models for improving their own writing, we include eighteen sample student essays (two new to this edition).

**Helpful Coverage of Grammar Issues**

Grammar in Context boxes in chapter introductions offer specific advice on how to identify and correct the grammar, mechanics, and punctuation problems that students are likely to encounter when they work with particular patterns of development.

**Apparatus Designed to Help Students Learn**

Each professional essay in the text is followed by three types of questions. These questions are designed to help students assess their understanding of the essay’s content and of the writer’s purpose and audience; to recognize the stylistic and structural techniques used to shape the essay; and to become sensitive to the nuances of language. Each essay is also accompanied by a Journal Entry prompt, Writing Workshop topics (suggestions for full-length writing assignments), and Thematic Connections that identify related readings in the text. Also following each essay is a Combining the Patterns feature that focuses on different patterns of development used in the essay and possible alternatives to these patterns. Each chapter ends with a list of Writing Assignments and a Collaborative Activity. Many of these assignments and activities have been updated to reflect the most current topics as well as the most up-to-date trends and sites available on the Web.
Extensive Cultural and Historical Background for All Readings

In addition to a biographical headnote, each reading is preceded by a headnote containing essential background information to help students make connections between the reading and the historical, social, and economic forces that shaped it.

An Introduction to Visual Texts

Every rhetorical chapter includes a visual text — such as a photograph, a piece of fine art, or panels from a graphic novel — that provides an accessible introduction to each rhetorical pattern. Apparatus that helps students discuss the pattern in its visual form follows each image.

Thorough Coverage of Working with Sources

Part Three, “Working with Sources,” takes students through the process of writing a research paper and includes a model student paper in MLA style.

What’s New in This Edition

Engaging New Readings

The twelve new professional essays treat topics of current interest. Junot Díaz tells a coming-of-age story in “The Money.” Bich Minh Nguyen explores the cultural implications of a popular snack cake in “Goodbye to My Twinkie Days.” Anna Quindlen meditates on a perennial issue in “Homeless.” In all cases, readings have been carefully selected for their high-interest subject matter as well as for their effectiveness as teachable models for student writing.

Argumentation Chapter Updated

The argument chapter includes a new debate (“Is the Student Loan Crisis a Myth?”) and a new casebook (“Is Football Too Dangerous?”) as well as a new sample student essay, “Just Say No.”

Now with LaunchPad Solo

Ten interactive and assignable multimodal readings are now included in LaunchPad Solo for Patterns for College Writing, Brief Edition. Multimodal selections such as videos and infographics illustrate each of the rhetorical patterns and are accompanied by questions and writing assignments. Selections include an infographic, “What Are the Hardest Languages to Learn?” and “Dear Motorist: Pledge to Share the Road,” a video
arguing for drivers to watch out for bicyclists. In addition, tutorials on critical reading and analysis and LearningCurve adaptive quizzing focus students on the writing and common grammar topics they need the most help with. To package LaunchPad Solo free with Patterns for College Writing, Brief Edition, use ISBN 978-1-319-01313-4.

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*Resources for Instructors Using Patterns for College Writing, Brief Edition,* is available as a PDF that can be downloaded from the Bedford/St. Martin’s online catalog at the URL above. In addition to chapter overviews, the instructor’s manual includes model syllabi, tips for using collaborative activities, overviews of each part, summaries of each selection, and guidance for assignment questions.

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Through thirteen editions of Patterns for College Writing, we have enjoyed a wonderful working relationship with Bedford/St. Martin’s. We have always found the editorial and production staff to be efficient, cooperative, and generous with their time and advice. As always, we appreciate the encouragement and advice of our longtime friend, Nancy Perry. In addition, we thank Joan Feinberg, past president of Bedford/St. Martin’s, for her support for this project and for her trust in us. During our work on this edition, we have benefited from our productive relationship with John Sullivan, our editor, who helped us make this new brief edition of Patterns the best it could be. We are also grateful to Ryan Sullivan, project editor, and Elise Kaiser, managing editor, for their work overseeing the production of this edition; William Boardman for the attractive new cover; and editorial assistant Jennifer Prince for her invaluable help with tasks large and small.

We are fortunate to have enjoyed our long and fulfilling collaboration; we know how rare a successful partnership like ours is. We also know how lucky we are to have our families help keep us in touch with the things that really matter.

Laurie G. Kirszner
Stephen R. Mandell
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“For me, a child of Vietnamese immigrants growing up in Michigan in the 1980s, Twinkies were a ticket to assimilation: the golden cake, more golden than the hair I wished I had, filled with sweet white cream. Back then, junk foods seemed to represent an ideal of American indulgence.”

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“It was in the echo of that terrified woman’s footfalls that I first began to know the unwieldy inheritance I’d come into — the ability to alter public space in ugly ways.”

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Introduction:
How to Use This Book

This is a book of readings, but it is also a book about writing. Every reading selection here is followed by questions and exercises designed to help you become a thoughtful and proficient writer. The study questions that accompany the essays in this text encourage you to think critically about writers’ ideas. Although some of the questions (particularly those listed under Comprehension) call for fairly straightforward, factual responses, other questions (particularly the Journal Entry assignments) invite more complex responses that reflect your individual reaction to the selections.

The essay that begins on the following page, “‘What’s in a Name?’” by Henry Louis Gates Jr., is typical of those that appear in this text. It is preceded by a headnote that gives readers information about the author’s life and career. This headnote includes a background section that provides a social, historical, and cultural context for the essay.
Henry Louis Gates Jr. was born in 1950 in Keyser, West Virginia, and grew up in the small town of Piedmont. Currently Alphonse Fletcher Jr. University Professor and director of the W. E. B. Du Bois Institute for African and African American Research at Harvard, he has edited many collections of works by African-American writers and published several volumes of literary criticism. However, he is probably best known as a social critic whose books and articles for a general audience explore a wide variety of issues and themes, often focusing on race and culture. In the following essay, which originally appeared in the journal Dissent, Gates recalls a childhood experience that occurred during the mid-1950s.

**Background on the civil rights movement** In the mid-1950s, the first stirrings of the civil rights movement were under way, and in 1954 and 1955 the U.S. Supreme Court handed down decisions declaring racial segregation unconstitutional in public schools. Still, much of the country — particularly the South — remained largely segregated until Congress passed the Civil Rights Act of 1964, which prohibited discrimination based on race, color, religion, or national origin in businesses (including restaurants and theaters) covered by interstate commerce laws, as well as in employment. This was followed by the Voting Rights Act of 1965, which guaranteed equal access to the polls, and the Civil Rights Act of 1968, which prohibited discrimination in housing and real estate. At the time of the experience Gates recalls here — before these laws were enacted — prejudice and discrimination against African Americans were the norm in many communities, including those outside the South.

The question of color takes up much space in these pages, but the question of color, especially in this country, operates to hide the graver questions of the self.

— JAMES BALDWIN, 1961

... blood, darky, Tar Baby, Kaffir, shine ... moor, blackamoor, Jim Crow, spook ... quadroon, meriney, red bone, high yellow ... Mammy, porch monkey, home, homeboy, George ... spearchucker, schwarze, Leroy, Smokey ... mouli, buck. Ethiopian, brother, sistah.

— TREY ELLIS, 1989

I had forgotten the incident completely, until I read Trey Ellis’s essay “Remember My Name” in a recent issue of the Village Voice (June 13, 1989). But there, in the middle of an extended italicized list of the bynames of “the race” (“the race” or “our people” being the terms my parents used in polite or reverential discourse, “jigaboo” or “nigger” more commonly used in anger, jest, or pure disgust), it was: “George.” Now the events of that very brief exchange return to mind so vividly that I wonder why I had forgotten it.
My father and I were walking home at dusk from his second job. He “moonlighted” as a janitor in the evenings for the telephone company. Every day but Saturday, he would come home at 3:30 from his regular job at the paper mill, wash up, eat supper, then at 4:30 head downtown to his second job. He used to make jokes frequently about a union official who moonlighted. I never got the joke, but he and his friends thought it was hilarious. All I knew was that my family always ate well, that my brother and I had new clothes to wear, and that all of the white people in Piedmont, West Virginia, treated my parents with an odd mixture of resentment and respect that even we understood at the time had something directly to do with a small but certain measure of financial security.

He had left a little early that evening because I was with him and I had to be in bed early. I could not have been more than five or six, and we had stopped off at the Cut-Rate Drug Store (where no black person in town but my father could sit down to eat, and eat off real plates with real silverware) so that I could buy some caramel ice cream, two scoops in a wafer cone, please, which I was busy licking when Mr. Wilson walked by.

Mr. Wilson was a very quiet man, whose stony, brooding, silent manner seemed designed to scare off any overtures of friendship, even from white people. He was Irish, as was one-third of our village (another third being Italian), the more affluent among whom sent their children to “Catholic School” across the bridge in Maryland. He had white straight hair, like my Uncle Joe, whom he uncannily resembled, and he carried a black worn metal lunch pail, the kind that Riley* carried on the television show. My father always spoke to him, and for reasons that we never did understand, he always spoke to my father.

“Hello, Mr. Wilson,” I heard my father say.
“Hello, George.”

I stopped licking my ice cream cone, and asked my Dad in a loud voice why Mr. Wilson had called him “George.”

“Doesn’t he know your name, Daddy? Why don’t you tell him your name? Your name isn’t George.”

For a moment I tried to think of who Mr. Wilson was mixing Pop up with. But we didn’t have any Georges among the colored people in Piedmont; nor were there colored Georges living in the neighboring towns and working at the mill.

“Tell him your name, Daddy.”

“He knows my name, boy,” my father said after a long pause. “He calls all colored people George.”

---

* Eds. note — The lead character in the 1950s television program The Life of Riley, about a white working-class family and their neighbors.
A long silence ensued. It was “one of those things,” as my Mom would put it. Even then, that early, I knew when I was in the presence of “one of those things,” one of those things that provided a glimpse, through a rent curtain, at another world that we could not affect but that affected us. There would be a painful moment of silence, and you would wait for it to give way to a discussion of a black superstar such as Sugar Ray or Jackie Robinson.

“Oh, nobody hits better in a clutch than Jackie Robinson.”

“That’s right. Nobody.”

I never again looked Mr. Wilson in the eye.

• • •

Responding to an Essay

The study questions that follow each essay will help you to think critically about what you are reading—that is, to ask questions and draw conclusions. (Critical thinking and reading are discussed in Chapter 1 of this book.) Four types of questions follow each essay:

- **Comprehension** questions help you to measure your understanding of what the writer is saying.
- **Purpose and Audience** questions ask you to consider why, and for whom, each selection was written and to examine the implications of the writer’s choices in view of a particular purpose or intended audience.
- **Style and Structure** questions encourage you to examine the decisions the writer has made about elements such as arrangement of ideas, paragraphing, sentence structure, and imagery. One question in this category, designated **Vocabulary Project**, focuses on word choice and connotation.
- **Journal Entry** assignments ask you to write a short, informal response to what you read and to speculate freely about related ideas—perhaps exploring ethical issues raised by the selection or offering your opinions about the writer’s statements. Briefer, less polished, and less structured than full-length essays, journal entries may suggest ideas for more formal kinds of writing.

Following these sets of questions are three additional features:

- **Writing Workshop** assignments ask you to write essays structured according to the pattern of development explained and illustrated in the chapter. Some of these assignments, designated **Working with Sources**, will ask you to cite the essay or an outside source. In these cases, you will be reminded to include parenthetical documentation and a works-cited page that conform to MLA documentation style.
• **Combining the Patterns** questions focus on the various patterns of development — other than the essay’s dominant pattern — that the writer uses. These questions ask why a writer uses particular patterns (narration, description, exemplification, process, cause and effect, comparison and contrast, classification and division, definition), what each pattern contributes to the essay, and what other choices the writer might have had.

• **Thematic Connections** identify other readings in this book that explore similar themes. Reading these related works will enhance your understanding and appreciation of the original work and perhaps give you material to write about.

Following are some examples of study questions and possible responses, as well as a **Writing Workshop** assignment and a list of **Thematic Connections**, for “What’s in a Name?” (page 2). The numbers in parentheses after quotations refer to the paragraphs in which the quotations appear.

**Comprehension**

1. **In paragraph 1, Gates wonders why he forgot about the exchange between his father and Mr. Wilson. Why do you think he forgot about it?**

   Gates may have forgotten about the incident simply because it was something that happened a long time ago or because such incidents were commonplace when he was a child. Alternatively, he may **not have forgotten** the exchange between his father and Mr. Wilson but pushed it out of his mind because he found it so painful. (After all, he says he never again looked Mr. Wilson in the eye.)

2. **How is the social status of Gates’s family different from that of other African-American families in Piedmont, West Virginia? How does Gates account for this difference?**

   Gates’s family is different from other African-American families in town in that they are treated with “an odd mixture of resentment and respect” (2) by whites. Although other blacks are not permitted to eat at the drugstore, Mr. Gates is. Gates attributes this social status to his family’s “small but certain measure of financial security” (2). Even so, when Mr. Wilson insults Mr. Gates, the privileged status of the Gates family is revealed as a sham.

3. **What does Gates mean when he says, “It was ‘one of those things,’ as my Mom would put it” (12)?**

   Gates’s comment indicates that the family learned to see such mistreatment as routine. In context, the word **things** in paragraph 12 refers to the kind of incident that gives Gates and his family a glimpse of the way the white world operates.

4. **Why does Gates’s family turn to a discussion of a “black superstar” after a “painful moment of silence” (12) such as the one he describes?**

   Although Gates does not explain the family’s behavior, we can infer that they speak of African-American heroes like prizefighter Sugar Ray
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Robinson and baseball player Jackie Robinson to make themselves feel better. Such discussions are a way of balancing the negative images of African Americans created by incidents such as the one Gates describes and of bolstering the low self-esteem the family felt as a result. These heroes seem to have won the respect denied to the Gates family; to mention them is to participate vicariously in their glory.

5. Why do you think Gates “never again looked Mr. Wilson in the eye” (15)?

Gates may have felt that Mr. Wilson was somehow the enemy, not to be trusted, because he had insulted Gates’s father. Or, he may have been ashamed to look him in the eye because he believed his father should have insisted on being addressed properly.

Purpose and Audience

1. Why do you think Gates introduces his narrative with the two quotations he selects? How do you suppose he expects his audience to react to these quotations? How do you react?

Gates begins with two quotations, both by African-American writers, written nearly thirty years apart. Baldwin’s words seem to suggest that, in the United States, “the question of color” is a barrier to understanding “the graver questions of the self.” That is, the labels black and white may mask more fundamental characteristics or issues. Ellis’s list of names (many pejorative) for African Americans illustrates the fact that epithets can dehumanize people — they can, in effect, rob a person of his or her “self.” This issue of the discrepancy between a name and what lies behind it is central to Gates’s essay. In one sense, then, Gates begins with these two quotations because they are relevant to the issues he will discuss. More specifically, he is using the two quotations — particularly Ellis’s shocking string of unpleasant names — to arouse interest in his topic and provide an intellectual and emotional context for his story. He may also be intending to make his white readers uncomfortable and his black readers angry. How you react depends on your attitudes about race (and perhaps about language).

2. What is the point of Gates’s narrative? That is, why does he recount the incident?

Certainly Gates wishes to make readers aware of the awkward, and potentially dangerous, position of his father (and, by extension, of other African Americans) in a small southern town in the 1950s. He also shows us how names help to shape people’s perceptions and actions: as long as Mr. Wilson can call all black men “George,” he can continue to see them as insignificant and treat them as inferiors. The title of the piece suggests that the way names shape perceptions is the writer’s main point.

3. The title of this selection, which Gates places in quotation marks, is an allusion to act 2, scene 2, of Shakespeare’s Romeo and Juliet, in which Juliet says, “What’s in a name? That which we call a rose / By any other name would smell as sweet.” Why do you think Gates chose this title? Does he expect his audience to recognize the quotation?
Because his work was originally published in a journal read by a well-educated audience, Gates would have expected readers to recognize the allusion (and also to know a good deal about 1950s race relations). Although Gates could not have been certain that all members of this audience would recognize the reference to *Romeo and Juliet*, he could have been reasonably sure that if they did, it would enhance their understanding of the selection. In Shakespeare’s play, the two lovers are kept apart essentially because of their names: she is a Capulet and he is a Montague, and the two families are involved in a bitter feud. In the speech from which Gates takes the title quotation, Juliet questions the logic of such a situation. In her view, what a person is called should not determine how he or she is regarded — and this, of course, is Gates’s point as well. Even if readers do not recognize the allusion, the title still foreshadows the selection’s focus on names.

**Style and Structure**

1. *Does paragraph 1 add something vital to the narrative, or would Gates’s story make sense without the introduction? Could another kind of introduction work as well?*

   Gates’s first paragraph supplies the context in which the incident is to be read — that is, it makes clear that Mr. Wilson’s calling Mr. Gates “George” was not an isolated incident but part of a pattern of behavior that allowed those in positions of power to mistreat those they considered inferior. For this reason, it is an effective introduction. Although the narrative would make sense without paragraph 1, the story’s full impact would probably not be as great. Still, Gates could have begun differently. For example, he could have started with the incident itself (paragraph 2) and interjected his comments about the significance of names later in the piece. He also could have begun with the exchange of dialogue in paragraphs 5 through 11 and then introduced the current paragraph 1 to supply the incident’s context.

2. *What does the use of dialogue contribute to the narrative? Would the selection have a different impact without dialogue? Explain.*

   Gates was five or six years old when the incident occurred, and the dialogue helps to establish the child’s innocence as well as his father’s quiet acceptance of the situation. In short, the dialogue is a valuable addition to the piece because it creates two characters, one innocent and one resigned to injustice, both of whom contrast with the voice of the adult narrator: wise, worldly, but also angry and perhaps ashamed, the voice of a man who has benefited from the sacrifices of men like Gates’s father.

3. *Why do you think Gates supplies the specific details he chooses in paragraphs 2 and 3? In paragraph 4? Is all this information necessary?*

   The details Gates provides in paragraphs 2 and 3 help to establish the status of his family in Piedmont; because readers have this information, the fact that the family was ultimately disregarded and discounted by
Introduction: How to Use This Book

some whites emerges as deeply ironic. Here we learn that Mr. Wilson was not liked by many whites, that he looked like Gates’s Uncle Joe, and that he carried a lunch box — in other words, that he had no special status in the town apart from that conferred by race.

4. **Vocabulary Project.** Consider the connotations of the words colored and black, both used by Gates to refer to African Americans. What different associations does each word have? Why does Gates use both — for example, colored in paragraph 9 and black in paragraph 12? What is your response to the father’s use of the term boy in paragraph 11?

In the 1950s, when the incident Gates describes took place, the term colored was still widely used, along with Negro, to designate Americans of African descent. In the 1960s, the terms Afro-American and black replaced the earlier names, with black emerging as the preferred term and remaining dominant through the 1980s. Today, although black is preferred by some, African American is used more and more often. Because the term colored is the oldest designation, it may seem old-fashioned and even racist today; black, which connoted a certain degree of militancy in the 1960s, is probably now considered a neutral term by most people. Gates uses both words because he is speaking from two time periods. In paragraph 9, recreating the thoughts and words of a child in a 1950s southern town, he uses the term colored; in paragraph 12, the adult Gates, commenting in 1989 on the incident, uses black. The substitution of African American for the older terms might give the narrative a more contemporary flavor, but it might also seem awkward or forced — and, in paragraph 9, inappropriately formal. As far as the term boy is concerned, different readers are apt to have different responses. Although the father’s use of the term can be seen as affectionate, it can also be seen as derisive in this context since it echoes the bigot’s use of boy for all black males, regardless of age or accomplishments.

**Journal Entry**

*Do you think Gates’s parents should have used experiences like the one in “‘What’s in a Name?’” to educate him about the family’s social status in the community? Why do you think they chose instead to dismiss such incidents as “one of those things” (12)?*

Your responses to these questions will reflect your own opinions, based on your background and experiences as well as on your interpretation of the reading selection.

**Writing Workshop**

*Write about a time when you, like Gates’s father, could have spoken out in protest but chose not to. Would you make the same decision today?*
By the time you approach the Writing Workshop assignments, you will have read an essay, responded to study questions about it, discussed it in class, and perhaps considered its relationship to other essays in the text. Often, your next step will be to write an essay in response to one of the Writing Workshop questions. (Chapters 2–4 follow Laura Bobnak, a first-year composition student, through the process of writing an essay in response to this Writing Workshop assignment.)

**Combining the Patterns**

Although narration is the pattern of development that dominates “What’s in a Name?” and gives it its structure, Gates also uses exemplification, presenting an extended example to support his thesis. What is this example? What does it illustrate? Would several brief examples have been more convincing?

The extended example is the story of the encounter between Gates’s father and Mr. Wilson, which compellingly illustrates the kind of behavior African Americans were often forced to adopt in the 1950s. Because Gates’s introduction focuses on “the incident” (1), one extended example is enough (although he alludes to other incidents in paragraph 12).

**Thematic Connections**

• “Just Walk On By: A Black Man Ponders His Power to Alter Public Space” (page 196)

As you read and think about the selections in this text, you should begin to see thematic links among them. Such parallels can add to your interest and understanding as well as give you ideas for class discussion and writing.

For example, Brent Staples’s essay “Just Walk On By: A Black Man Ponders His Power to Alter Public Space,” also by an African-American writer, has some similarities to Gates’s autobiographical essay. Like Gates’s father, Staples is very aware of his position in society and of the concessions he must make to live peacefully (and safely) alongside white people. Although Staples writes of his experiences as an adult in 1970s Chicago, and Gates writes of his experiences as a child in a small Southern town in the 1950s, both understand (and bitterly lament) the uneasy balance they believe African Americans must maintain in the wider world.

In the process of thinking about Gates’s narrative, discussing it in class, or preparing to write an essay on a related topic (such as the one listed under Writing Workshop on page 8), you might find it useful to read Staples’s essay.

**Responding to Other Texts**

The first selection in Chapters 6 through 14 of this book is a visual text. It is followed by Reading Images questions, a Journal Entry, and a short list of
Thematic Connections that will help you understand the image and shape your response to it.

NOTE: At the end of each chapter, Writing Assignments offer additional practice in writing essays structured according to a particular pattern of development. Some of these assignments, designated Working with Sources, will ask you to refer to one or more of the essays in the chapter (or to an outside source). In these cases, you will be asked to include MLA parenthetical documentation and a works-cited page. Finally, a Collaborative Activity suggests an idea for a group project.
Every reading selection in this book is the result of a struggle between a writer and his or her material. If a writer's struggle is successful, the finished work is welded together without a visible seam, and readers have no sense of the frustration the writer experienced while rearranging ideas or hunting for the right word. Writing is no easy business, even for a professional writer. Still, although there is no simple formula for good writing, some approaches are easier and more productive than others.

At this point you may be asking yourself, “So what? What has this got to do with me? I’m not a professional writer.” True enough, but during the next few years you will be doing a good deal of writing. Throughout your college career, you will write midterms, final exams, lab reports, essays, and research papers. In your professional life, you may write progress reports, proposals, business correspondence, and memos. As diverse as these tasks are, they have something in common: they can be made easier if you are familiar with the stages of the writing process—a process experienced writers follow when they write.

**THE WRITING PROCESS**

- **Invention** (also called prewriting) During invention, you decide what to write about and gather information to support or explain what you want to say.
- **Arrangement** During arrangement, you decide how you are going to organize your ideas.
- **Drafting and revising** During drafting and revising, you write several drafts as you reconsider your ideas and refine your style and structure.
- **Editing and proofreading** During editing, you focus on grammar and punctuation as well as on sentence style and word choice. During proofreading, you correct spelling, mechanical errors, and typos and check your essay’s format.
Although the writing process is usually presented as a series of neatly defined steps, that model does not reflect the way people actually write. Ideas do not always flow easily, and the central point you set out to develop does not always wind up in the essay you ultimately write. In addition, writing often progresses in fits and starts, with ideas occurring sporadically or not at all. Surprisingly, much good writing occurs when a writer gets stuck or confused but continues to work until ideas begin to take shape.

Because the writing process is so erratic, its stages overlap. Most writers engage in invention, arrangement, drafting and revision, and editing simultaneously — finding ideas, considering possible methods of organization, looking for the right words, and correcting grammar and punctuation all at the same time. In fact, writing is such an idiosyncratic process that no two writers approach the writing process in exactly the same way. Some people outline; others do not. Some take elaborate notes during the invention stage; others keep track of everything in their heads.

The writing process discussed throughout this book reflects the many choices writers make at various stages of composition. But regardless of writers’ different approaches, one thing is certain: the more you write, the better acquainted you will become with your personal writing process and the better you will learn how to modify it to suit various writing tasks.

Because much of your college writing will be done in response to texts you read, Chapter 1 of this text introduces you to critical reading; then, Chapters 2 through 5 discuss the individual stages of the writing process. These chapters will help you to define your needs as a writer and to understand your options as you approach writing tasks in college and beyond.
On a purely practical level, you will read the selections in this text to answer study questions and prepare for class discussions (and, often, for writing). More significantly, however, you will also read to evaluate the ideas of others, to form judgments, and to develop original viewpoints. In other words, you will engage in critical reading.

By introducing you to new ideas and new ways of thinking about familiar concepts, reading prepares you to respond critically to the ideas of others and to develop ideas of your own. When you read critically, you can form opinions, exchange insights with others in conversation, ask and answer questions, and develop ideas that can be further explored in writing. For all of these reasons, critical reading is a vital part of your education.

Understanding Critical Reading

Reading is a two-way street. Readers are presented with a writer’s ideas, but they also bring their own ideas to what they read. After all, readers have different national, ethnic, cultural, and geographic backgrounds and different kinds of knowledge and experiences, so they may react differently to a particular essay or story. For example, readers from an economically and ethnically homogeneous suburban neighborhood may have difficulty understanding a story about class conflict, but they may also be more objective than readers who are struggling with such conflict in their own lives.

These differences in readers’ responses do not mean that every interpretation is acceptable, that an essay (or story or poem) may mean whatever a reader wants it to mean. Readers must make sure they are not distorting a writer’s words, overlooking (or ignoring) significant details, or seeing
things in an essay or story that do not exist. It is not important for all readers to agree on a particular interpretation of a work. It is important, however, for each reader to develop an interpretation that the work itself supports.

When you read an essay in this book, or any text that you expect to discuss in class, you should read it carefully, ideally more than once. If a text is accompanied by a headnote or other background material, as those in this book are, you should read this material as well because it will help you to understand the text. Keep in mind that some of the texts you read may eventually be used as sources for writing. In these cases, it is especially important that you understand what you are reading and can formulate a thoughtful response to the writer’s ideas. (For information on how to evaluate the sources you read, see Chapter 16.)

**TECH TIP: Naming Your Files**

If you take notes about your sources on your computer, it’s important to give each file an accurate and descriptive title so you can find it when you need it. Your file name should identify the class for which you’re writing and the due date.

Comp-Plagiarism essay-9.25

Once you develop a system that works for you, you should use it consistently — for example, always listing elements (class, assignment, date) in the same order for each project. You can also create a separate folder for each class and then use subfolders for each assignment, gathering together all your notes and drafts for an assignment.

To get the most out of your reading, you should use **active reading** strategies. In practical terms, this means actively participating in the reading process: approaching an assigned reading with a clear understanding of your purpose and marking the text to help you understand what you are reading.

**Determining Your Purpose**

Even before you start reading, you should consider some questions about your **purpose** — why you are reading. The answers to these questions will help you understand what kind of information you hope to get out of your reading and how you will use this information.

**CHECKLIST Questions about Your Purpose**

- Will you be expected to discuss what you are reading? If so, will you discuss it in class? In a conference with your instructor?
- Will you have to write about what you are reading? If so, will you be expected to write an informal response (for example, a journal entry) or a more formal one (for example, an essay)?
- Will you be tested on the material?
Previewing

When you **preview**, you try to get a sense of the writer’s main idea, key supporting points, and general emphasis. At this stage, you don’t read every word; instead, you **skim** the text. You can begin by focusing on the title, the first paragraph (which often contains a purpose statement or overview), and the last paragraph (which may contain a summary of the writer’s main idea). You should also look for clues to the writer’s message in the passage’s other **visual signals**.

**Using Visual Signals**

- Look at the title.
- Look at the opening and closing paragraphs.
- Look at each paragraph’s first sentence.
- Look for headings.
- Look for **italicized** and **boldfaced** words.
- Look for numbered lists.
- Look for bulleted lists (like this one).
- Look at any visuals (graphs, charts, tables, photographs, and so on).
- Look at any information that is boxed.
- Look at any information that is in color.

When you have finished previewing the passage, you should have a general sense of what the writer wants to communicate.

As you read and reread, you will record your reactions in writing. These notations will help you to understand the writer’s ideas and your own thoughts about those ideas. Every reader develops a different system of recording responses, but many readers learn to use a combination of **highlighting** and **annotating**.

Highlighting

When you **highlight**, you mark the text. You might, for example, underline (or double underline) important concepts, box key terms, number a series of related points, circle an unfamiliar word (or place a question mark beside it), draw a vertical line in the margin beside a particularly interesting passage, draw arrows to connect related points, or star discussions of the central issues or main idea.

At this stage, you continue to look for visual signals, but now, as you read more closely, you also begin to pay attention to the text’s **verbal signals**.

**Using Verbal Signals**

- Look for phrases that signal emphasis (“The **primary** reason”; “The **most important** idea”).
- Look for repeated words and phrases.
• Look for words that signal addition (also, in addition, furthermore).
• Look for words that signal time sequence (first, after, then, next, finally).
• Look for words that identify causes and effects (because, as a result, for this reason).
• Look for words that introduce examples (for example, for instance).
• Look for words that signal comparison (likewise, similarly).
• Look for words that signal contrast (unlike, although, in contrast).
• Look for words that signal contradiction (however, on the contrary).
• Look for words that signal a narrowing of the writer’s focus (in fact, specifically, in other words).
• Look for words that signal summaries or conclusions (to sum up, in conclusion).

The following pages reprint a column by journalist Brent Staples that focuses on the issue of plagiarism among college students. The column, “Cutting and Pasting: A Senior Thesis by (Insert Name),” and the accompanying headnote and background material, have been highlighted by a student.
BRENT STAPLES

Cutting and Pasting: A Senior Thesis by
(Insert Name)

Born in 1951 in Chester, Pennsylvania, Brent Staples is a writer and member of the editorial board of the New York Times. He often writes about culture, politics, race, and education. Staples has a B.A. in behavioral science from Widener University and a Ph.D. in psychology from the University of Chicago. Before joining the New York Times, he wrote for the Chicago Sun-Times, Chicago Reader, Chicago Magazine, and the jazz magazine Down Beat. His work has also appeared in publications such as Ms. and Harper’s. Staples is the author of a memoir, Parallel Time: Growing Up in Black and White (1994).

Background on prevalence of cheating and plagiarism in high school and college
Recent studies suggest that high school and college students are increasingly likely to cheat or plagiarize. For example, one Duke University study conducted from 2002 to 2005 showed that 70 percent of the 50,000 undergraduate students surveyed admitted to cheating on occasion. A 2008 survey of high school students by the Center for Youth Ethics at the Josephson Institute showed that 82 percent had copied from another student’s work, while 36 percent said that they had used the Internet to plagiarize an assignment. Moreover, students tend to view such academic dishonesty with indifference: according to surveys by the Center for Academic Integrity, only 29 percent of undergraduates believe unattributed copying from the Web rises to the level of “serious cheating.”

Observers have proposed various reasons for the prevalence of plagiarism. Some point to new technologies that allow instant access to an apparently “common” store of unlimited information, as sites like Wikipedia challenge traditional notions of singular authorship, originality, and intellectual property. Others see the problem as the result of declining personal morality and of a culture that rewards shady behavior. And many view plagiarism as the unavoidable consequence of the pressures many students feel.

Academic institutions have responded to the problem in a number of ways. Most colleges now use the Internet-based detection service Turnitin.com, which scans students’ essays for plagiarism. But a recent study by the National Bureau of Economic Research concluded that simply showing a Web tutorial on the issue could reduce instances of plagiarism by two-thirds. Schools such as Duke University and Bowdoin College now require incoming students to complete this online instruction before they enroll. Additionally, the research of Rutgers professor Ronald McCabe, who founded the Center for Academic Integrity, indicates that honor codes — already in place at many colleges and universities — help create a campus culture of academic integrity.
A friend who teaches at a well-known eastern university told me recently that plagiarism was turning him into a cop. He begins the semester collecting evidence, in the form of an in-class essay that gives him a sense of how well students think and write. He looks back at the samples later when students turn in papers that feature their own, less-than-perfect prose alongside expertly written passages lifted verbatim from the Web.

“I have to assume that in every class, someone will do it,” he said. “It doesn’t stop them if you say, ‘This is plagiarism. I won’t accept it.’ I have to tell them that it is a failing offense and could lead me to file a complaint with the university, which could lead to them being put on probation or being asked to leave.”

Not everyone who gets caught knows enough about what they did to be remorseful. Recently, for example, a student who plagiarized a sizable chunk of a paper essentially told my friend to keep his shirt on, that what he’d done was no big deal. Beyond that, the student said, he would be ashamed to go home to the family with an F.

As my friend sees it: “This represents a shift away from the view of education as the process of intellectual engagement through which we learn to think critically and toward the view of education as mere training. In training, you are trying to find the right answer at any cost, not trying to improve your mind.”

Like many other professors, he no longer sees traditional term papers as a valid index of student competence. To get an accurate, Internet-free reading of how much students have learned, he gives them written assignments in class — where they can be watched.

These kinds of precautions are no longer unusual in the college world. As Trip Gabriel pointed out in the *Times* recently, more than half the colleges in the country have retained services that check student papers for material lifted from the Internet and elsewhere. Many schools now require incoming students to take online tutorials that explain what plagiarism is and how to avoid it.

Nationally, discussions about plagiarism tend to focus on questions of ethics. But as David Pritchard, a physics professor at the Massachusetts Institute of Technology, told me recently: “The big sleeping dog
here is not the moral issue. The problem is that kids don’t learn if they don’t do the work.”

Prof. Pritchard and his colleagues illustrated the point in a study of cheating behavior by M.I.T. students who used an online system to complete homework. The students who were found to have copied the most answers from others started out with the same math and physics skills as their harder-working classmates. But by skipping the actual work in homework, they fell behind in understanding and became significantly more likely to fail.

The Pritchard axiom—that repetitive cheating undermines learning—has ominous implications for a world in which even junior high school students cut and paste from the Internet instead of producing their own writing.

If we look closely at plagiarism as practiced by youngsters, we can see that they have a different relationship to the printed word than did the generations before them. When many young people think of writing, they don’t think of fashioning original sentences into a sustained thought. They think of making something like a collage of found passages and ideas from the Internet.

They become like rap musicians who construct what they describe as new works by “sampling” (which is to say, cutting and pasting) beats and refrains from the works of others.

This habit of mind is already pervasive in the culture and will be difficult to roll back. But parents, teachers, and policy makers need to understand that this is not just a matter of personal style or generational expression. It’s a question of whether we can preserve the methods through which education at its best teaches people to think critically and originally.

The student who highlighted Staples’s column and its headnote was preparing for a class discussion of a group of related articles on the problem of academic cheating. To prepare for class, she began by highlighting the essay to identify the writer’s key ideas and mark points she might want to think further about. This highlighting laid the groundwork for the careful annotations she would make when she reread the article.
Exercise 1

Preview the following essay. Then, highlight it to identify the writer’s main idea and key supporting points. (Previewing and highlighting the article’s headnote, including the background material provided, will help you to understand the article’s ideas.) You might circle unfamiliar words, underline key terms or concepts, or draw lines or arrows to connect related ideas.
Let Steroids into the Hall of Fame

A versatile journalist and novelist, American-Israeli writer Zev Chafets was born in Pontiac, Michigan, in 1947. After graduating from the University of Michigan, he moved to Israel, where he worked for the Government Press Office and founded the Jerusalem Report magazine. He has written for many publications, including the New York Times Sunday Magazine and the Los Angeles Times. Chafets writes regularly about sports, politics, and the Middle East; he has also written five works of fiction. His most recent books are Cooperstown Confidential: Heroes, Rogues, and the Inside Story of the Baseball Hall of Fame (2009) and Roger Ailes: Off Camera (2013).

Background on steroids In 1991, then-Commissioner of Baseball Fay Vincent added steroids to the list of banned substances under Major League Baseball’s drug policy — although the league instituted no testing program at the time. The 1990s and early 2000s witnessed an explosion of home-run hitting, highlighted in 1998 by the home-run race between Sammy Sosa and Mark McGwire, both of whom used steroids. In the years since, Major League Baseball has cracked down on steroid use under scrutiny and pressure from Congress. Steroids, which increase muscle mass and endurance, can have dangerous side effects, including depression, mood swings, liver damage, and cancer.

When the Baseball Hall of Fame commemorates its 70th anniversary with an exhibition game in Cooperstown, N.Y., on Sunday, five of its members will play on the national field of dreams. At least two of them — Paul Molitor and Ferguson Jenkins — were busted in the 1980s for using cocaine. Molitor later said he was sure he wasn’t the only player on the team using drugs.

Given what we now know about baseball’s drug habit, the remark sounds quaint. This week’s report that Sammy Sosa tested positive for performance-enhancing drugs in 2003 is only the latest in a long string of revelations. Barry Bonds, Roger Clemens, Alex Rodriguez, Manny Ramirez, Mark McGwire — what great players haven’t been linked to drug use?

Since the dawn of baseball, players have used whatever substances they believed would help them perform better, heal faster, or relax during a long and stressful season. As far back as 1889, the pitcher Pud Galvin ingested monkey testosterone. During Prohibition, Grover Cleveland Alexander, also a pitcher, calmed his nerves with federally banned alcohol, and no less an expert than Bill Veeck, who owned several major-league teams, said that Alexander was a better pitcher drunk than sober.

In 1961, during his home run race with Roger Maris, Mickey Mantle developed a sudden abscess that kept him on the bench. It came from an infected needle used by Max Jacobson, a quack who injected Mantle with a
home-brew containing steroids and speed. In his autobiography, Hank Aaron admitted once taking an amphetamine tablet during a game. The Pirates’ John Milner testified at a drug dealer’s trial that his teammate, Willie Mays, kept “red juice,” a liquid form of speed, in his locker. (Mays denied it.) After he retired, Sandy Koufax admitted that he was often “half high” on the mound from the drugs he took for his ailing left arm.

For decades, baseball beat writers — the Hall of Fame’s designated electoral college — shielded the players from scrutiny. When the Internet (and exposés by two former ballplayers, Jim Bouton and Jose Canseco) allowed fans to see what was really happening, the baseball writers were revealed as dupes or stooges. In a rage, they formed a posse to drive the drug users out of the game.

But today’s superstars have lawyers and a union. They know how to use the news media. And they have plenty of money. The only way to punish them is to deny them a place in Cooperstown. The punishment has already been visited on Mark McGwire, and many more are on deck.

This makes no sense. On any given day, the stands are packed with youngsters on Adderall and Ritalin (stimulants used to treat attention deficit hyperactivity disorder) and college students who use Provigil (an anti-narcolepsy drug) as a study aid. The guy who sings the national anthem has probably taken a beta blocker to calm his stage fright. Like it or not, chemical enhancement is here to stay. And it is as much a part of the national game as $5.50 hot dogs, free agency, and Tommy John elbow surgery.

Purists say that steroids alter the game. But since the Hall opened its doors, baseball has never stopped changing. Batters now wear body padding and helmets. The pitcher’s mound has risen and fallen. Bats have more pop. Night games affect visibility. Players stay in shape in the off-season. Expansion has altered the game’s geography. And its demography has changed beyond recognition. Babe Ruth never faced a black pitcher. As Chris Rock put it, Ruth’s record consisted of “714 affirmative-action home runs.” This doesn’t diminish Ruth’s accomplishment, but it puts it into context.

Statistics change, too. In 1908, Ed Walsh pitched 464 innings; in 2008, C. C. Sabathia led the majors with 253. So what? They were both first under the prevailing conditions of the time.

Despite these changes, or because of them, Americans continue to love baseball. Fans will accept anything except the sense that they are being lied to. Chemical enhancement won’t kill the game; it is the cover-up that could be fatal.

Baseball, led by the Hall of Fame, needs to accept this and replace mythology and spin with realism and honesty. If everyone has access to the same drugs and training methods, and the fans are told what these are, then the field is level and fans will be able to interpret what they are seeing on the diamond and in the box scores.
The purists’ last argument is that players’ use of performance-enhancing drugs sets a bad example for young athletes. But baseball players aren’t children; they are adults in a very stressful and competitive profession. If they want to use anabolic steroids, or human growth hormone or bull’s testosterone, it should be up to them. As for children, the government can regulate their use of these substances as they do with tobacco, alcohol, and prescription medicine.

The Baseball Hall of Fame, which started as a local tourist attraction and a major-league publicity stunt, has since become a national field of dreams — and now, a battlefield. If it surrenders to the moralists who want to turn back the clock to some imagined golden era, and excommunicates the greatest stars anyone has ever seen, it will suffer the fate of all battlefields located on the wrong side of history. Obscurity.

• • •

Annotating

When you **annotate**, you carry on a conversation with the text. In marginal notes, you can ask questions, suggest possible parallels with other reading selections or with your own experiences, argue with the writer’s points, comment on the writer’s style or word choice, or define unfamiliar terms and concepts.

**TECH TIP: Taking Notes**

If you use your computer when you take notes instead of writing annotations on the page, be sure to label each note so you remember where it came from. (You will need this information for your paper’s parenthetical references and works-cited page.) Include the author’s name and the title of the reading selection as well as the page on which the information you are citing appears. Also note the page and paragraph number where you found the information so you will be able to find it again.

The questions below can guide you as you read and help you make useful annotations.

**CHECKLIST**  Questions for Critical Reading

- What is the writer’s general subject?
- What is the writer’s main point?
- What are the writer’s key supporting points?
- Does the writer seem to have a particular purpose in mind?
- What kind of audience is the writer addressing?
- What are the writer’s assumptions about audience? About subject?
- Are the writer’s ideas consistent with your own?
A friend who teaches at a well-known eastern university told me recently that plagiarism was turning him into a cop. He begins the semester collecting evidence, in the form of an in-class essay that gives him a sense of how well students think and write. He looks back at the samples later when students turn in papers that feature their own, less-than-perfect prose alongside expertly written passages lifted verbatim from the Web.

“I have to assume that in every class, someone will do it,” he said. “It doesn’t stop them if you say, ‘This is plagiarism. I won’t accept it.’ I have to tell them that it is a failing offense and could lead me to file a complaint with the university, which could lead to them being put on probation or being asked to leave.”

Not everyone who gets caught knows enough about what they did to be remorseful. Recently, for example, a student who plagiarized a sizable chunk of a paper essentially told my friend to keep his shirt on, that what he’d done was no big deal. Beyond that, the student said, he would be ashamed to go home to the family with an F.

As my friend sees it: “This represents a shift away from the view of education as the process of intellectual engagement through which we learn to think critically and toward the view of education as mere training. In training, you are trying to find the right answer at any cost, not trying to improve your mind.”

Like many other professors, he no longer sees traditional term papers as a valid index of student compe-
tence. To get an accurate, Internet-free reading of how much students have learned, he gives them written assignments in class — where they can be watched.

These kinds of precautions are no longer unusual in the college world. As Trip Gabriel pointed out in the *Times* recently, more than half the colleges in the country have retained services that check student papers for material lifted from the Internet and elsewhere. Many schools now require incoming students to take online tutorials that explain what plagiarism is and how to avoid it.

Nationally, discussions about plagiarism tend to focus on questions of ethics. But as David Pritchard, a physics professor at the Massachusetts Institute of Technology, told me recently: “The big sleeping dog here is not the moral issue. The problem is that kids don’t learn if they don’t do the work.”

Prof. Pritchard and his colleagues illustrated the point in a study of cheating behavior by M.I.T. students who used an online system to complete homework. The students who were found to have copied the most answers from others started out with the same math and physics skills as their harder-working classmates. But by skipping the actual work in homework, they fell behind in understanding and became significantly more likely to fail.

The Pritchard axiom — that repetitive cheating undermines learning — has ominous implications for a world in which even junior high school students cut and paste from the Internet instead of producing their own writing.

If we look closely at plagiarism as practiced by youngsters, we can see that they have a different relationship to the printed word than did the generations before them. When many young people think of writing, they don’t think of fashioning original sentences into a sustained thought. They think of making something like a collage of found passages and ideas from the Internet.

They become like rap musicians who construct what they describe as new works by “sampling” (which is to say, cutting and pasting) beats and refrains from the works of others.

This habit of mind is already pervasive in the culture and will be difficult to roll back. But parents, teachers, and policy makers need to understand that this is
not just a matter of personal style or generational expression. It’s a question of whether we can preserve the methods through which education at its best teaches people to think critically and originally.

• • •

As illustrated above, the student who annotated Staples’s column on plagiarism supplemented her highlighting with brief marginal summaries to help her understand key points. She also wrote down questions that she thought would help her focus her responses.

**SUMMARIZING KEY IDEAS**

One strategy that can help you understand what you are reading is summarizing a writer’s key ideas, as the student writer does in her marginal annotations of the Staples column on pages 24–26. Putting a writer’s ideas into your own words can make an unfamiliar or complex concept more accessible and useful to you. For more on summarizing, see page 536.

**Exercise 2**

Now, add annotations to the Chafets essay and related material that you highlighted for Exercise 1. This time, focus on summarizing the writer’s key points and on asking questions that will prepare you for discussing (and perhaps writing about) this essay.

**Reading Visual Texts**

The process you use when you react to a visual text — a photograph; an advertisement; a diagram, graph, or chart; an infographic; or a work of fine art, for example — is much the same as the one you use when you respond to a written text. Here too, your goal is to understand the text, and highlighting and annotating a visual text can help you interpret it.

With visual texts, however, instead of identifying elements such as particular words and ideas, you identify visual elements. These might include the use of color; the arrangement of shapes; the contrast between large and small or light and dark; and, of course, the particular images the visual includes.

As you approach a visual, you might ask questions like those on the following checklist.
The following photograph, one of four included in “Four Tattoos” (page 188), illustrates a student’s highlighting and annotating of a visual text. (See page 189 for study questions about these images.)

Charles Thatcher, “Alisha, Loretta” (© Charles Thatcher/The Image Bank/Getty Images)
Exercise 3

In this text, visuals are included in Chapters 6–14, where they are the first reading selection in each chapter. Choose one of these visuals, and highlight and annotate it. When you have finished, write a sentence that sums up what you think the visual is trying to communicate and how successful it is at accomplishing its goals.
Invention

Invention, or prewriting, is an important (and, frequently, the most neglected) part of the writing process. During invention, you discover what interests you about your subject and consider what ideas to develop in your essay.

When you are given a writing assignment, you may be tempted to start writing a first draft immediately. Before writing, however, you should be sure you understand your assignment and its limits, and you should think about what you want to say. Time spent on these issues now will pay off later when you draft your essay.

Understanding Your Assignment

Almost everything you write in college begins as an assignment. Some assignments will be direct and easy to understand:

Write about an experience that changed your life.
Discuss the procedure you used to synthesize ammonia.

Others will be difficult and complex:

Using Jonathan Kozol’s essay “The Human Cost of an Illiterate Society” as source material, write an essay using as your thesis the following statement by James Madison: “A people who mean to be their own governors must arm themselves with the power knowledge gives.”

Before beginning to write, you need to understand exactly what your assignment is asking you to do. If the assignment is a question, read it carefully several times, and underline its key words. If the assignment is given orally by your instructor, be sure to copy it accurately. (A mistaken word — analyze for compare, for example — can make quite a difference.) If you are confused about anything, ask your instructor for clarification. Remember that no matter how well written an essay is, it will fall short if it does not address the assignment.
Setting Limits

Once you understand the assignment, you should consider its length, purpose, audience, and occasion and your own knowledge of the subject. Each of these factors helps you determine what you will say about your subject.

Length

Often, your instructor will specify the length of a paper, and this word or page limit has a direct bearing on your paper’s focus. For example, you would need a narrower topic for a two-page essay than for a ten-page one. Similarly, you could not discuss a question as thoroughly during an hour-long exam as you might in a paper written over several days.

If your instructor sets no page limit, consider how the nature of the assignment suggests a paper’s length. A summary of a chapter or an article, for instance, should be much shorter than the original, whereas an analysis of a poem will most likely be longer than the poem itself. If you are uncertain about the appropriate length for your paper, consult your instructor.

Purpose

Your purpose also limits what you say and how you say it. For example, if you were writing a job application letter, you would not emphasize the same elements of college life as you would in an email to a friend. In the first case, you would want to convince the reader to hire you, so you might include your grade-point average, a list of the relevant courses you took, and perhaps the work you did for a service-learning course. In the second case, you would want to inform and perhaps entertain, so you might share anecdotes about dorm life or describe one of your favorite instructors. In each case, your purpose would help you determine what information to include to evoke a particular response in a specific audience.

In general, you can classify your purposes for writing according to your relationship to the audience.

- In expressive writing, you convey personal feelings or impressions to readers. Expressive writing is used in diaries, personal emails, and journals, and often in narrative and descriptive essays as well.
- In informative writing, you inform readers about something. Informative writing is used in essay exams, lab reports, and expository essays as well as in some research papers and personal Web pages.
- In persuasive writing, you try to convince readers to act or think in a certain way. Persuasive writing is used in editorials, argumentative essays, proposals, research papers, and many types of electronic documents.

In addition to these general purposes, you might have a more specific purpose — to analyze, entertain, hypothesize, assess, summarize, question,
Invention

Invention

report, recommend, suggest, evaluate, describe, recount, request, instruct, and so on. For example, suppose you wrote a report on homelessness in your community. Your general purpose might be to inform readers of the situation, but you might also want to assess the problem and instruct readers how to help those in need.

Audience

To be effective, your essay should be written with a particular audience in mind. An audience can be an individual (your instructor, for example), or it can be a group (like your classmates or coworkers). Your essay can address a specialized audience (such as a group of medical doctors or economists) or a general or universal audience whose members have little in common (such as the readers of a newspaper or magazine).

In college, your audience is usually your instructor, and your purpose in most cases is to demonstrate your mastery of the subject matter, your reasoning ability, and your competence as a writer. Other audiences may include classmates, professional colleagues, or members of your community. Considering the age and gender of your audience, its political and religious values, its social and educational level, and its interest in your subject may help you define it.

Often, you will find that your audience is just too diverse to be categorized. In such cases, many writers imagine a general (or universal) audience and make points that they think will appeal to a variety of readers. At other times, writers identify a common denominator, a role that characterizes the entire audience. For instance, when a report on the dangers of smoking asserts, “Now is the time for health-conscious individuals to demand that cigarettes be removed from the market,” it automatically casts its audience in the role of health-conscious individuals.

After you define your audience, you have to determine how much (or how little) its members know about your subject. This consideration helps you decide how much information your readers will need in order to understand the discussion. Are they highly informed? If so, you can present your points without much explanation. Are they relatively uninformed? If this is the case, you will have to include definitions of key terms, background information, and summaries of basic research.

Keep in mind that experts in one field will need background information in other fields. If, for example, you were writing an analysis of Joseph Conrad’s Heart of Darkness, you could assume that the literature instructor who assigned the work would not need a plot summary. However, if you wrote an essay for your history instructor that used Heart of Darkness to illustrate the evils of European colonialism in nineteenth-century Africa, you would probably include a short plot summary. (Even though your history instructor would know a lot about colonialism in Africa, she might not be familiar with Conrad’s work.)
**Occasion**

**Occasion** refers to the situation (or situations) that leads someone to write about a topic. In an academic writing situation, the occasion is almost always a specific assignment. The occasion suggests a specific audience — for example, a history instructor — as well as a specific purpose — for example, to discuss the causes of World War I. In fact, even the format of a paper — whether you use (or do not use) headings or whether you present your response to an assignment as an essay, as a technical report, or as a PowerPoint presentation — is determined by the occasion for your writing. For this reason, a paper suitable for a psychology or sociology class might not be suitable for a composition class.

Like college writing assignments, each writing task you do outside of school requires an approach that suits the occasion. An email to coworkers, for instance, may be less formal than a report to a manager. In addition, the occasion suggests how much (or how little) information the piece of writing includes. Finally, your occasion suggests your purpose. For example, a message to members of an online discussion group might be strictly informational, whereas an email to a state senator about preserving a local landmark would be persuasive as well as informative.

**Knowledge**

What you know (and do not know) about a subject determines what you can say about it. Before writing about any subject, ask yourself what you know about the subject and what you need to find out.

Different writing situations require different kinds of knowledge. A personal essay will draw on your own experiences and observations; an argumentative essay may require you to do research. In many cases, your page limit and the amount of time you have to do the assignment will help you decide how much information you need to gather before you can begin.

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**CHECKLIST Setting Limits**

**Length**
- □ Has your instructor specified a length?
- □ Does the nature of your assignment suggest a length?

**Purpose**
- □ Is your general purpose to express personal feelings? To inform? To persuade?
- □ In addition to your general purpose, do you have any more specific purposes?
- □ Does your assignment provide any guidelines about purpose?

**Audience**
- □ Is your audience a group or an individual?
- □ Are you going to address a specialized or a general audience?
Exercise 1

Decide whether or not each of the following topics is appropriate for the stated limits, and then write a few sentences to explain why each topic is or is not acceptable.

1. A two-to-three-page paper
   A history of animal testing in medical research labs
2. A two-hour final exam
   The effectiveness of bilingual education programs
3. A one-hour in-class essay
   An interpretation of one of Andy Warhol’s paintings of Campbell’s soup cans
4. An email to your college newspaper
   A discussion of your school’s policy on plagiarism

Exercise 2

Make a list of the different audiences to whom you speak or write in your daily life. (Consider all the different people you see regularly, such as family members, your roommate, instructors, your boss, your friends, and so on.) Then, record your answers to the following questions:

1. Do you speak or write to each person in your life in the same way and about the same things? If not, how do your approaches to these people differ?
2. List some subjects that would interest some of these people but not others. How do you account for these differences?
3. Choose one of the following subjects, and describe how you would speak or write to different audiences about it.
   - A change that improved your life
   - Censoring Internet content
   - Taking a year off before college
   - Reality TV shows

☐ Should you take into consideration the audience’s age, gender, education, biases, or political or social values?
☐ Should you cast your audience in a particular role?
☐ How much can you assume your audience knows about your subject?

Occasion
☐ Are you writing in class or at home?
☐ Are you addressing a situation outside the academic setting?
☐ What special approaches does your occasion for writing require?

Knowledge
☐ What do you know about your subject?
☐ What do you need to find out?
Moving from Subject to Topic

Although many essays begin as specific assignments, some begin as broad areas of interest or concern. These general subjects always need to be narrowed to specific topics that can be discussed within the limits of the assignment. For example, a subject like fracking could be interesting, but it is too broad to write about. You need to limit such a subject to a topic that can be covered within the time and space available.

### General Subject | Specific Topic
--- | ---
Tablets | The benefits of using tablets in elementary school classrooms
Herman Melville’s *Billy Budd* | *Billy Budd* as a Christ figure
Constitutional law | One unforeseen result of the *Miranda* ruling
Fracking | Should fracking be banned?

Two strategies can help you narrow a general subject to a specific topic: questions for probing and freewriting.

### Questions for Probing

One way to move from a general subject to a specific topic is to examine your subject by asking a series of questions about it. These questions for probing are useful because they reflect how your mind operates—for instance, finding similarities and differences or dividing a whole into its parts. By asking the questions on the following checklist, you can explore your subject systematically. Not all questions will work for every subject, but any single question may elicit many different answers, and each answer is a possible topic for your essay.

#### Questions for Probing

- What happened?
- When did it happen?
- Where did it happen?
- Who did it?
- What does it look like?
- What are its characteristics?
- What impressions does it make?
- What are some typical cases or examples of it?
- How did it happen?
- What makes it work?
- How is it made?
- Why did it happen?
When applied to a subject, some of these questions can yield many workable topics, including some you might never have considered had you not asked the questions. For example, by applying this approach to the general subject “the Brooklyn Bridge,” you can generate more ideas and topics than you need:

- **What happened?** A short history of the Brooklyn Bridge
- **What does it look like?** A description of the Brooklyn Bridge
- **How is it made?** The construction of the Brooklyn Bridge
- **What are its effects?** The impact of the Brooklyn Bridge on American writers
- **How does it differ from other members of its class?** Innovations in the design of the Brooklyn Bridge

At this point in the writing process, you want to come up with possible topics, and the more ideas you have, the wider your choice. Begin by jotting down all the topics you think of. (You can repeat the process of probing several times to limit topics further.) Once you have a list of topics, eliminate those that do not interest you or are too complex or too simple to fit your assignment. When you have discarded these less promising topics, you should have several left. You can then select the topic that best suits your paper’s length, purpose, audience, and occasion, as well as your interests and your knowledge of the subject.

**TECH TIP: Questions for Probing**

You can store the questions for probing listed on pages 34–35 in a file that you can open whenever you have a new subject. Make sure you keep a record of your answers. If the topic you have chosen is too difficult or too narrow, you can return to the questions-for-probing file and probe your subject again.
Exercise 3

Indicate whether each of the following is a general subject or a specific topic that is narrow enough for a short essay.

1. An argument against fast-food ads that are aimed at young children
2. Home schooling
3. Cell phones and driving
4. Changes in U.S. immigration laws
5. Requiring college students to study a foreign language
6. The advantages of providing free health care for children of undocumented workers
7. A comparison of small-town and big-city living
8. Student loans
9. The advantages of service-learning courses
10. The drawbacks of electric cars

Exercise 4

In preparation for writing a 750-word essay, choose two of the following general subjects, and generate three or four specific topics from each by using as many of the questions for probing as you can.

1. Credit-card fraud
2. Job interviews
3. Identity theft
4. Genetically modified food
5. Substance abuse
6. Climate change
7. The minimum wage
8. Age discrimination
9. Cyberbullying
10. The need for recycling
11. The person you admire most
12. Rising college tuition
13. Online courses
14. Sensational trials
15. The widespread use of surveillance cameras

Freewriting

Another strategy for moving from subject to topic is freewriting. You can use freewriting at any stage of the writing process— for example, to generate supporting information or to find a thesis. However, freewriting is a particularly useful way to narrow a general subject or assignment.

When you freewrite, you write for a fixed period, perhaps five or ten minutes, without stopping and without paying attention to spelling, gram-
mar, or punctuation. Your goal is to get your ideas down on paper so that you can react to them and shape them. If you have nothing to say, write down anything until ideas begin to emerge—and in time they will. The secret is to keep writing. Try to focus on your subject, but don’t worry if you wander off in other directions. The object of freewriting is to let your ideas flow. Often, your best ideas will come from the unexpected connections you make as you write.

After completing your freewriting, read what you have written, and look for ideas you can write about. Some writers underline ideas they think they might explore in their essays. Any of these ideas could become essay topics, or they could become subjects for other freewriting exercises. You might want to freewrite again, using a new idea as your focus. This process of writing more and more specific freewriting exercises—called focused freewriting or looping—can often yield a great deal of useful information and help you decide on a workable topic.

**TECH TIP: Freewriting**

If you freewrite on a computer, you may find that staring at your own words causes you to go blank. One possible solution is to turn down the brightness until the screen becomes dark and then to freewrite. This technique allows you to block out distracting elements and concentrate on just your ideas. Once you finish freewriting, turn up the brightness, and see what you have.

**A STUDENT WRITER: Freewriting**

After reading, highlighting, and annotating Henry Louis Gates Jr.’s “‘What’s in a Name?’” (page 2), Laura Bobnak, a student in a composition class, decided to write an essay in response to this Writing Workshop question.

Write about a time when you, like Gates’s father, could have spoken out in protest but chose not to. Would you make the same decision today?

In an attempt to narrow this assignment to a workable topic, Laura did the following freewriting exercise.

Write for ten minutes . . . ten minutes . . . at 9 o’clock in the morning—Just what I want to do in the morning—If you can’t think of something to say, just write about anything. Right! Time to get this over with—An experience—should have talked—I can think of plenty of times I should have kept quiet! I should have brought a bottle of water to class. I wonder what the people next to me are writing about. That reminds me. Next to me. Jeff Servin in chemistry. The time I saw him cheating. I was mad but I didn’t do anything.
I studied so hard and all he did was cheat. I was so mad. Nobody else seemed to care. What’s the difference between now and then? It’s only a year and a half. . . . Honor code? Maturity? A lot of people cheated in high school. I bet I could write about this — Before and after, etc. My attitude then and now.

After some initial thought, Laura discovered an idea that could be the basis for her essay. Although her discussion of the incident still had to be developed, Laura’s freewriting helped her come up with a possible topic for her essay: a time she saw someone cheating and did not speak out.

**Exercise 5**

Do a five-minute freewriting exercise on one of the topics you generated in Exercise 4 (page 36).

**Exercise 6**

Read what you have just written, underline the most interesting ideas, and choose one idea as a topic you could write about in a short essay. Freewrite about this topic for another five minutes to narrow it further and to generate ideas for your essay. Underline the ideas that seem most useful.

**Finding Something to Say**

Once you have narrowed your subject to a workable topic, you need to find something to say about it. Brainstorming and journal writing are useful tools for generating ideas, and both can be helpful at this stage of the writing process (and whenever you need to find additional material).

**Brainstorming**

**Brainstorming** is a way of discovering ideas about your topic. You can brainstorm in a group, exchanging ideas with several students in your composition class and noting the most useful ideas. You can also brainstorm on your own, quickly recording every fact, idea, or detail you can think of that relates to your topic. Your notes might include words, phrases, statements, questions, or even drawings or diagrams. Jot them down in the order in which you think of them. Some of the items may be inspired by your class notes; others may be ideas you got from reading or from talking with friends; and still other items may be ideas you have begun to wonder about, points you thought of while moving from subject to topic, or thoughts that occurred to you as you brainstormed.
Invention

A STUDENT WRITER: Brainstorming

To narrow her topic further and find something to say about it, Laura Bobnak made the brainstorming notes shown on page 40. After reading these notes several times, Laura decided to concentrate on the differences between her current and earlier attitudes toward cheating. She knew that she could write a lot about this idea and relate it to the assignment, and she felt confident that her topic would be interesting both to her instructor and to the other students in the class.

TECH TIP: Brainstorming

Your word-processing program makes it easy to create bulleted or numbered lists and gives you the flexibility to experiment with ways of arranging and grouping items from your brainstorming notes. You can even use the drawing tools to make diagrams.

Journal Writing

Journal writing can be a useful source of ideas at any stage of the writing process. Many writers routinely keep a journal, jotting down experiences and ideas they may want to use when they write. They write journal entries even when they have no particular writing project in mind. Often, these journal entries are the kernels from which longer pieces of writing develop. Your instructor may ask you to keep a writing journal, or you may decide to do so on your own. In either case, you will find your journal entries are likely to be more narrowly focused than freewriting or brainstorming, perhaps examining a small part of a reading selection or even one particular statement. Sometimes you will write in your journal in response to specific questions, such as the Journal Entry assignments that appear throughout this book. Assignments like these can help you start thinking about a reading selection that you may later discuss in class or write about.

A STUDENT WRITER: Journal Writing

In the following journal entry, Laura Bobnak explores one idea from her brainstorming notes — her thoughts about her college’s honor code.

At orientation, the dean of students talked about the college’s honor code. She talked about how we were a community of scholars who were here for a common purpose — to take part in an intellectual conversation. According to her, the purpose of the honor code is to make sure this conversation continues uninterrupted. This idea sounded dumb at orientation, but now it makes sense. If I saw someone cheating, I’d tell the instructor. First, though, I’d ask the student to go to the instructor. I don’t see this as “telling” or “squealing.” We’re
Laura’s brainstorming notes

Ms Gordon
Hard teacher
Easy to talk to
Knows her subject

Difficult
Too much studying
Every night — missed ski trip

Advanced Chemistry
AP

10th grade chemistry
A’s & B’s
Easy
Lots of experiments

Equations difficult
Boyle’s Law — Gas Laws —

Why didn’t I speak?
Peers?
Us vs teachers?
— Fear —

Felt as if I let myself down
Would I speak up now???

High School
Everyone did it!
Could talk if I wanted to —

College different.
Honor code

More serious —

Jeff —
Nice guy
Lazy
Stopped talking

Got a B+!!
all here to get an education, and we should be able to assume everyone is being honest and fair. Besides, why should I go to all the trouble of studying while someone else does nothing and gets the same grade?

Even though Laura eventually included only a small part of this entry in her paper, writing in her journal helped her focus her ideas about her topic.

**TECH TIP: Keeping a Journal**

Keeping your journal in a computer file has some obvious advantages. Not only can you maintain a neat record of your ideas, but you can also easily move entries from your journal into an essay without retyping them. Make sure, however, that you clearly distinguish between your ideas and those of your sources. If you paste material from your sources directly into your journal and then paste that material into your paper without documenting it, you are committing plagiarism. (For information on avoiding plagiarism, see Chapter 17.)

**Grouping Ideas**

Once you have generated material for your essay, you will want to group ideas that belong together. *Clustering* and *outlining* can help you do this.

**Clustering**

*Clustering* is a way of visually arranging ideas so that you can tell at a glance where ideas belong and whether or not you need more information. Although you can use clustering at an earlier stage of the writing process, it is especially useful now for seeing how your ideas fit together. (Clustering can also help you narrow your paper’s topic even further. If you find that your cluster diagram is too detailed, you can write about just one branch of the cluster.)

Begin clustering by writing your topic in the center of a sheet of paper. After circling the topic, surround it with the words and phrases that identify the major points you intend to discuss. (You can get ideas from your brainstorming notes, from your journal, and from your freewriting.) Circle these words and phrases, and connect them to the topic in the center. Next, construct other clusters of ideas relating to each major point, and draw lines connecting them to the appropriate point. By dividing and subdividing your points, you get more specific as you move outward from the center. In the process, you identify the facts, details, examples, and opinions that illustrate and expand your main points.
Because Laura Bobnak was not very visually oriented, she chose not to use this method of grouping her ideas. If she had, however, her cluster diagram would have looked like this.

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### A STUDENT WRITER: Clustering

Making an Informal Outline

As an alternative or follow-up to clustering, you can organize your notes from brainstorming or other invention techniques into an **informal outline**. Informal outlines do not include all the major divisions and subdivisions of your paper the way formal outlines do; they simply suggest the shape of your emerging essay. Quite often an informal outline is just a list of your major points presented in a tentative order. Sometimes, however, an informal outline will include supporting details or suggest a pattern of development.

---

**TECH TIP: Making an Informal Outline**

You can easily arrange the notes you generated in your invention activities into an informal outline. You can construct an informal outline by typing words or phrases from your notes and rearranging them until the order makes sense. Later on, if you need to make a formal outline, you can use the categories from this informal outline to construct it (see page 62).

---

### A STUDENT WRITER: Making an Informal Outline

The following informal outline shows how Laura Bobnak grouped her ideas.
During test
  Found test hard
  Saw Jeff cheating
After test
  Got angry
  Wanted to tell
  Dismissed idea
In college
  Understand implications of cheating
  Understand goals of education

**Exercise 7**
Continue your work on the topic you selected in Exercise 6 (page 38). Brainstorm about your topic; then, select the ideas you plan to explore in your essay, and use either clustering or an informal outline to help you group related ideas together.

**Understanding Thesis and Support**

Once you have grouped your ideas, you need to consider your essay’s thesis. A **thesis** is the main idea of your essay, its central point. The concept

- **Introductory paragraph**
  - Thesis statement

- **Body paragraph**
  - (support for thesis)

- **Body paragraph**
  - (support for thesis)

- **Body paragraph**
  - (support for thesis)

- **Body paragraph**
  - (support for thesis)

- **Concluding paragraph**
  - Restatement of thesis or review of key points
of **thesis and support** — stating your thesis and developing ideas that explain and expand it — is central to college writing.

The essays you write will consist of several paragraphs: an **introduction** that presents your thesis statement, several **body paragraphs** that develop and support your thesis, and a **conclusion** that reinforces your thesis and provides closure. Your thesis holds this structure together; it is the center that the rest of your essay develops around.

## Developing a Thesis

### Defining the Thesis Statement

A **thesis statement** is more than a **title**, an **announcement of your intent**, or a **statement of fact**. Although a descriptive title orients your readers, it is not detailed enough to reveal your essay’s purpose or direction. An announcement of your intent can reveal more, but it is stylistically distracting. Finally, a statement of fact — such as a historical fact or a statistic — is a dead end and therefore cannot be developed into an essay. For example, a statement like “Alaska became a state in 1959” or “Tuberculosis is highly contagious” or “The population of Greece is about ten million” provides your essay with no direction. However, a judgment or opinion can be an effective thesis — for instance, “The continuing threat of tuberculosis, particularly in the inner cities, suggests it is necessary to frequently test high-risk populations.”

<table>
<thead>
<tr>
<th>Title</th>
<th>Hybrid Cars: Pro and Con</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Announcement of intent</strong></td>
<td>I will examine the pros and cons of hybrid cars that use both gasoline and electricity.</td>
</tr>
<tr>
<td><strong>Statement of fact</strong></td>
<td>Hybrid cars are more energy efficient than cars with standard gasoline engines.</td>
</tr>
<tr>
<td><strong>Thesis statement</strong></td>
<td>Although hybrid cars could decrease our country’s dependence on foreign oil, they have disadvantages.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Title</th>
<th>Orwell’s “A Hanging”</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Announcement of intent</strong></td>
<td>This paper will discuss George Orwell’s attitude toward the death penalty in his essay “A Hanging.”</td>
</tr>
<tr>
<td><strong>Statement of fact</strong></td>
<td>In his essay, Orwell describes a hanging that he witnessed in Burma.</td>
</tr>
<tr>
<td><strong>Thesis statement</strong></td>
<td>In “A Hanging,” George Orwell shows that capital punishment is not only brutal but also immoral.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Title</th>
<th>Speaking Out</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Announcement of intent</strong></td>
<td>This essay will discuss a time when I could have spoken out but did not.</td>
</tr>
</tbody>
</table>
**Statement of fact**

Once I saw someone cheating and did not speak out.

**Thesis statement**

As I look back at the cheating I witnessed, I wonder why I kept silent and what would have happened if I had acted.

---

### WHAT A GOOD THESIS DOES

**For writers**

- It helps writers plan an essay.
- It helps writers organize ideas in an essay.
- It helps writers unify all the ideas in an essay.

**For readers**

- It identifies the main idea of an essay.
- It guides readers through an essay.
- It clarifies the subject and the focus of an essay.

---

**Deciding on a Thesis**

No rules determine when you draft your thesis; the decision depends on the scope of your assignment, your knowledge of the subject, and your method of writing. When you know a lot about a subject, you may come up with a thesis before doing any invention activities (freewriting or brainstorming, for example). At other times, you may have to review your notes and then think of a single statement that communicates your position on the topic. Occasionally, your assignment may specify a thesis by telling you to take a particular position on a topic. In any case, you should decide on a thesis statement before you begin to write your first draft.

As you write, you will continue to discover new ideas, and you will probably move in directions that you did not anticipate. For this reason, the thesis statement you develop at this stage of the writing process is only tentative. Still, because a tentative thesis helps you to focus your ideas, it is essential at the initial stages of writing. As you draft your essay, review your thesis statement in light of the points you make, and revise it accordingly.

**Stating Your Thesis**

It is a good idea to include a one-sentence statement of your thesis early in your essay. An effective thesis statement has three characteristics:
1. **An effective thesis statement clearly expresses your essay’s main idea.** It does more than state your topic; it indicates what you will say about your topic, and it signals how you will approach your material. The following thesis statement, from the essay “Grant and Lee: A Study in Contrasts” by Bruce Catton (page 309), clearly communicates the writer’s main idea.

   They [Grant and Lee] were two strong men, these oddly different generals, and they represented the strengths of two conflicting currents that, through them, had come into final collision.

   This statement says that the essay will compare and contrast Grant and Lee. Specifically, it indicates that Catton will present the two Civil War generals as symbols of two opposing historical currents. If the statement had been less fully developed — for example, had Catton written, “Grant and Lee were quite different from each other” — it would have just echoed the essay’s title.

2. **An effective thesis statement communicates your essay’s purpose.** Whether your purpose is to evaluate or analyze or simply to describe or inform, your thesis statement should communicate that purpose to your readers. In general terms, your thesis can be **expressive**, conveying a mood or impression; it can be **informative**, perhaps listing the major points you will discuss or presenting an objective overview of the essay; or it can be **persuasive**, taking a strong stand or outlining the position you will argue.

   Each of the following thesis statements communicates a different purpose.

   **To express feelings**
   
   The city’s homeless families live in heartbreaking surroundings.

   **To inform**
   
   The plight of the homeless has become so serious that it is a major priority for many city governments.

   **To persuade**
   
   The best way to address the problems of the homeless is to renovate abandoned city buildings to create suitable housing for homeless families.

3. **An effective thesis statement is clearly worded.** To communicate your essay’s main idea, an effective thesis statement should be clearly worded. (It should also speak for itself. It is not necessary to write, “My thesis is that . . .” or “The thesis of this paper is . . .”) The thesis statement should give a straightforward and accurate indication of what follows, and it should not mislead readers about the essay’s direction, emphasis, scope, content, or viewpoint. Vague language, irrelevant details, and unnecessarily complex terminology have no place in a thesis statement. Keep in mind, too, that your thesis statement should not make promises that your essay is not going to keep. For example, if you are going to discuss just the effects of new immigration laws, your thesis statement should not emphasize the causes that led to their passage.
Your thesis statement should not include every point you will discuss in your essay. Still, it should be specific enough to indicate your direction and scope. The sentence “Immigration laws have not been effective” is not an effective thesis statement because it does not give your essay much focus. The following sentence, however, is an effective thesis statement. It clearly indicates what the writer is going to discuss, and it establishes a specific direction for the essay.

Because they do not take into account the economic causes of immigration, current immigration laws do little to decrease the number of undocumented workers coming into the United States.

**Implying a Thesis**

Like an explicitly stated thesis, an implied thesis conveys an essay’s main focus, but it does not do so explicitly. Instead, the selection and arrangement of the essay’s ideas suggest the focus. Professional writers sometimes prefer this option because an implied thesis is subtler than a stated thesis. (An implied thesis is especially useful in narratives, descriptions, and some arguments, where an explicit thesis would seem heavy-handed or arbitrary.) In most college writing, however, you should state your thesis to avoid any risk of being misunderstood or of wandering away from your topic.

**A STUDENT WRITER: Developing a Thesis**

After experimenting with different ways of arranging her ideas for her essay, Laura Bobnak summed them up in a tentative thesis statement.

As I look back at the cheating I witnessed, I wonder why I kept silent and what would have happened if I had acted.

**CHECKLIST  Stating Your Thesis**

- Do you state your thesis in one complete, concise sentence?
- Does your thesis indicate your purpose?
- Is your thesis suited to the assignment?
- Does your thesis clearly convey the main idea you intend to support in your essay?
- Does your thesis suggest how you will organize your essay?

**Exercise 8**

Assess the strengths and weaknesses of the following as thesis statements.

1. My instructor has an attendance policy.
2. My instructor should change her attendance policy because it is bad.
3. My instructor should change her attendance policy because it is unreasonable, inflexible, and unfair.
4. For many students, a community college makes more sense than a four-year college or university.
5. Some children exhibit violent behavior.
6. Violence is a problem in our society.
7. Conflict-resolution courses should be taught to help prevent violence in America’s schools.
8. Social networking sites such as Facebook can cause problems.
9. Facebook attracts many college students.
10. College students should be careful of what material they put on their Facebook pages because prospective employers routinely check them.

**Exercise 9**

Rewrite the following factual statements to make them effective thesis statements. Make sure each thesis statement is a clearly and specifically worded sentence.

1. Henry David Thoreau thought that we should get in touch with nature and lead more meaningful lives.
2. Several Supreme Court decisions have said that art containing explicit sexual images is not necessarily pornographic.
3. Many women earn less money than men do, in part because they drop out of the workforce during their child-rearing years.
4. People who watch more than five hours of television a day tend to think the world is more violent than do people who watch less than two hours of television daily.
5. In recent years, the suicide rate among teenagers — especially middle- and upper-middle-class teenagers — has risen dramatically.

**Exercise 10**

Read the following sentences from “The Argument Culture” by Deborah Tannen. Then, formulate a one-sentence thesis statement that summarizes the key points Tannen makes about the nature of argument in our culture.

• “More and more, our public interactions have become like arguing with a spouse.”
• “Nearly everything is framed as a battle or game in which winning or losing is the main concern.”
• “The argument culture pervades every aspect of our lives today.”
• “Issues from global warming to abortion are depicted as two-sided arguments, when in fact most Americans’ views lie somewhere in the middle.”
• “What’s wrong with the argument culture is the ubiquity, the knee-jerk nature of approaching any issue, problem, or public person in an adversarial way.”
• “If you fight to win, the temptation is great to deny facts that support your opponent’s views and say only what supports your side.”
• “We must expand the notion of ‘debate’ to include more dialogue.”
• “Perhaps it is time to re-examine the assumption that audiences always prefer a fight.”
• “Instead of insisting on hearing ‘both sides,’ let’s insist on hearing ‘all sides.’”

**Exercise 11**

Going through as many steps as you need, draft an effective thesis statement for the essay you have been working on.
Arrangement

Each of the tasks discussed in Chapter 2 represents choices you have to make about your topic and your material. Now, before you actually begin to write, you have another choice to make — how to arrange your material into an essay.

Recognizing a Pattern

Deciding how to structure an essay is easy when your assignment specifies a particular pattern of development. This may be the case in a composition class, where the instructor may assign a descriptive or a narrative essay. Also, certain assignments or exam questions suggest how your material should be structured. For example, an instructor might ask you to tell about how something works, or an exam question might ask you to trace the circumstances leading up to an event. If you are perceptive, you will realize that your instructor is asking for a process essay and that the exam question is asking for either a narrative or a cause-and-effect response. The most important thing is to recognize the clues that such assignments give (or those that you find in your topic or thesis statement) and to structure your essay accordingly.

One clue to structuring your essay can be found in the questions that proved most helpful when you probed your subject (see pages 34–35). For example, if questions like “What happened?” and “When did it happen?” yielded the most useful information about your topic, you should consider structuring your paper as a narrative. The chart on page 52 links various questions to the patterns of development that they suggest. Notice how the terms in the right-hand column — narration, description, and so on — identify patterns of development that can help order your ideas. Chapters 6 through 13 explain and illustrate each of these patterns.
Understanding the Parts of the Essay

No matter what pattern of development you use, your essay should have a beginning, a middle, and an end — that is, an introduction, a body, and a conclusion.
The Introduction

The introduction of your essay, usually one paragraph and rarely more than two, introduces your subject, creates interest, and often states your thesis.

You can use a variety of strategies to introduce an essay and create reader interest. Here are several options for beginning an essay (in each of these introductory paragraphs, the thesis statement is underlined).

1. You can begin with background information. This approach works particularly well on exams, where there is no need (or time) for subtlety.

   With inflation low, many companies have understandably lowered prices, and the oil industry should be no exception. Consequently, homeowners have begun wondering whether the high price of home heating oil is justified given the economic climate. It makes sense, therefore, for us to start examining the pricing policies of the major American oil companies. (economics essay)

2. You can introduce an essay with your own original definition of a relevant term or concept. This technique is especially useful for research papers or exams, where the meaning of a specific term is crucial.

   Democracy is a form of government in which power is given to and exercised by the people. This may be true in theory, but some recent elections have raised concerns about the future of democracy. Extensive voting-machine irregularities and “ghost voting” have jeopardized people’s faith in the democratic process. (political science exam)

3. You can begin your essay with an anecdote or story that leads readers to your thesis.

   Three years ago, I went with my grandparents to my first auction. They live in a small town outside of Lancaster, Pennsylvania, where it is common for people to auction off the contents of a home when someone moves or dies. As I walked through the crowd, I smelled the funnel cakes frying in the food trucks, heard the hypnotic chanting of the auctioneer, and sensed the excitement of the crowd. Two hours later, I walked off with an old trunk that I had bought for thirty dollars and a passion for auctions that I still have today. (composition essay)

4. You can begin with a question.

   What was it like to live through the Holocaust? Elie Wiesel, in One Generation After, answers this question by presenting a series of accounts about ordinary people who found themselves imprisoned in Nazi death camps. As he does so, he challenges some of the assumptions we have about the Holocaust and those who survived. (sociology book report)

5. You can begin with a quotation. If it arouses interest, it can encourage your audience to read further.
“The rich are different,” F. Scott Fitzgerald said more than eighty years ago. Apparently, they still are. As an examination of the tax code shows, the wealthy receive many more benefits than the middle class or the poor do.

6. You can begin with a surprising statement. An unexpected statement catches readers’ attention and makes them want to read more.

Believe it or not, many people who live in the suburbs are not white and rich. My family, for example, fits into neither of these categories. Ten years ago, my family and I came to the United States from Pakistan. My parents were poor then, and by some standards, they are still poor even though they both work two jobs. Still, they eventually saved enough to buy a small house in the suburbs of Chicago. Throughout the country, there are many suburban families like mine who are working hard to make ends meet so that their children can get a good education and go to college.

7. You can begin with a contradiction. You can open your essay with an idea that most people believe is true and then get readers’ attention by showing that it is inaccurate or ill advised.

Many people think that after the Declaration of Independence was signed in 1776, the colonists defeated the British army in battle after battle. This commonly held belief is incorrect. The truth is that the colonial army lost most of its battles. The British were defeated not because the colonial army was stronger, but because George Washington refused to be lured into a costly winner-take-all battle and because the British government lost interest in pursuing an expensive war three thousand miles from home.

8. You can begin with a fact or statistic.

In 2013, the National Council on Teacher Quality released a report that said that of the 1,400 teacher-preparation programs in the United States, 1,100 are inadequate. According to this report, undergraduate teacher-preparation programs are not rigorous enough and do not include sufficient classroom-teaching experience. In addition, future educators are rarely required to major in the specific subject areas they are going to teach. Although many educators agree with this negative assessment, they do not agree on what should be done to remedy the situation. Instead of trying to modify existing programs, educators should look at new, more cost-effective ways of improving teacher training.

No matter which strategy you select, your introduction should be consistent in tone with the rest of your essay. If it is not, it can misrepresent your intentions and even damage your credibility. (For this reason, it is a good idea not to write your introduction until after you have finished your rough draft.) A technical report, for instance, should have an introduction that reflects the formality and objectivity the occasion requires. The introduction to an autobiographical essay, however, should have a more informal, subjective tone.
**What Not to Do in an Introduction**

- **Don’t apologize.** Never use phrases such as “in my opinion” or “I may not be an expert, but…” By doing so, you suggest that you don’t really know your subject.

- **Don’t begin with a dictionary definition.** Avoid beginning an essay with phrases like “According to Webster’s Dictionary…” This type of introduction is overused and trite. If you want to use a definition, develop your own.

- **Don’t announce what you intend to do.** Don’t begin with phrases such as “In this paper I will…” or “The purpose of this essay is to…” Use your introduction to create interest in your topic, and let readers discover your intention when they get to your thesis statement.

- **Don’t wander.** Your introduction should draw readers into your essay as soon as possible. Avoid irrelevant comments or annoying digressions that will distract readers and make them want to stop reading.

**Exercise 1**

Look through magazine articles or the essays in this book, and find one example of each kind of introduction. Why do you think each introductory strategy was chosen? What other strategies might have worked?

**The Body Paragraphs**

The middle section, or **body**, of your essay develops your thesis. The body paragraphs present the support that convinces your audience your thesis is reasonable. To do so, each body paragraph should be **unified**, **coherent**, and **well developed**. It should also follow a particular pattern of development and clearly support your thesis.

- **Each body paragraph should be unified.** A paragraph is **unified** when each sentence relates directly to the main idea of the paragraph. Frequently, the main idea of a paragraph is stated in a **topic sentence**. Like a thesis statement, a topic sentence acts as a guidepost, making it easy for readers to follow the paragraph’s discussion. Although the placement of a topic sentence depends on a writer’s purpose and subject, beginning writers often make it the first sentence of a paragraph.

  Sometimes the main idea of a paragraph is not stated but **implied** by the sentences in the paragraph. Professional writers often use this technique because they believe that in some situations — especially narratives and descriptions — a topic sentence can seem forced or awkward. As a beginning writer, however, you will find it helpful to use topic sentences to keep your paragraphs focused.

  Whether or not you include a topic sentence, remember that each sentence in a paragraph should develop the paragraph’s main idea. If the sentences in a paragraph do not support the main idea, the paragraph will lack unity.
In the following excerpt from a student essay, notice how the topic sentence (underlined) unifies the paragraph by summarizing its main idea:

Another problem with fast food is that it contains additives. Fast-food companies know that to keep their customers happy, they have to give them food that tastes good, and this is where the trouble starts. For example, to give fries flavor, McDonald’s used to fry their potatoes in beef fat. Shockingly, their fries actually had more saturated fat than their hamburgers did. When the public found out how unhealthy their fries were, the company switched to vegetable oil. What most people don’t know, however, is that McDonald’s adds a chemical derived from animals to the vegetable oil to give it the taste of beef tallow.

The topic sentence, placed at the beginning of the paragraph, enables readers to grasp the writer’s point immediately. The examples that follow all relate to that point, making the paragraph unified.

- Each body paragraph should be coherent. A paragraph is coherent if its sentences are smoothly and logically connected to one another. Coherence can be strengthened in three ways. First, you can repeat key words to carry concepts from one sentence to another and to echo important terms. Second, you can use pronouns to refer to key nouns in previous sentences. Finally, you can use transitions, words or expressions that show chronological sequence, cause and effect, and so on (see the list of transitions on page 57). These three strategies for connecting sentences — which you can also use to connect paragraphs within an essay — indicate for your readers the exact relationships among your ideas.

The following paragraph, from George Orwell’s “Shooting an Elephant” (page 123), uses repeated key words, pronouns, and transitions to achieve coherence.

I got up. The Burmans were already racing past me across the mud. It was obvious that the elephant would never rise again, but he was not dead. He was breathing very rhythmically with long rattling gasps, his great mound of a side painfully rising and falling. His mouth was wide open — I could see far down into caverns of pale pink throat. I waited a long time for him to die, but his breathing did not weaken. Finally I fired my two remaining shots into the spot where I thought his heart must be. The thick blood welled out of him like red velvet, but still he did not die. His body did not even jerk when the shots hit him, the tortured breathing continued without a pause. He was dying, very slowly and in great agony, but in some world remote from me where not even a bullet could damage him further. I felt that I had got to put an end to that dreadful noise. It seemed dreadful to see the great beast lying there, powerless to move and yet powerless to die, and not even to be able to finish him. I sent back for my small rifle and poured shot after shot into his heart and down his throat. They seemed to make no impression. The tortured gasps continued as steadily as the ticking of a clock.
<table>
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<tr>
<th>TRANSITIONS</th>
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<td><strong>SEQUENCE OR ADDITION</strong></td>
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<td><strong>COMPARISON</strong></td>
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<td><strong>CONTRAST</strong></td>
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<td><strong>EXAMPLES</strong></td>
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<td>for instance</td>
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<td>in fact</td>
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<td>namely</td>
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<td><strong>CONCLUSIONS OR SUMMARIES</strong></td>
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<td>as a result</td>
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<td>in conclusion</td>
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<td>in short</td>
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<tr>
<td><strong>CAUSES OR EFFECTS</strong></td>
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<td>as a result</td>
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<tr>
<td>because</td>
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<tr>
<td>consequently</td>
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<td>since</td>
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Orwell keeps his narrative coherent by using transitional expressions (*already, finally, when the shots hit him*) to signal the passing of time. He uses pronouns (*he, his*) in nearly every sentence to refer back to the elephant, the topic of his paragraph. Finally, he repeats key words like *shots* and *die* (and its variants *dead* and *dying*) to link the whole paragraph’s sentences together.

- Each body paragraph should be well developed. A paragraph is **well developed** if it contains the **support** — examples, reasons, facts, and so on — that readers need to understand its main idea. If a paragraph is not adequately developed, readers will feel they have been given only a partial picture of the subject.

  If you decide you need more information in a paragraph, you can look back at your brainstorming notes. If this doesn’t help, you can freewrite or brainstorm again, talk with friends and instructors, read more about your topic, or (with your instructor’s permission) do some research. Your assignment and your topic will determine the kind and amount of information you need.

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**TYPES OF SUPPORT**

- **Examples**  Specific illustrations of a general idea or concept
- **Reasons**  Underlying causes or explanations
- **Facts**  Pieces of information that can be verified or proved
- **Statistics**  Numerical data (for example, results of studies by reputable authorities or organizations)
- **Details**  Parts or portions of a whole (for example, steps in a process)
- **Expert opinions**  Statements by recognized authorities in a particular field
- **Personal experiences**  Events that you lived through
- **Visuals**  Diagrams, charts, graphs, or photographs

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**CHECKLIST**  Effective Support

☐ **Support should be relevant.** Body paragraphs should clearly relate to your essay’s thesis. Irrelevant material — material that does not pertain to the thesis — should be deleted.

☐ **Support should be specific.** Body paragraphs should contain support that is specific, not general or vague. Specific examples, clear reasons, and precise explanations engage readers and communicate your ideas to them.

☐ **Support should be adequate.** Body paragraphs should contain enough facts, reasons, and examples to support your thesis. How much support you need depends on your audience, your purpose, and the scope of your thesis.
Support should be representative. Body paragraphs should present support that is typical, not atypical. For example, suppose you write a paper claiming that flu shots do not work. Your support for this claim is that your grandmother got the flu even though she was vaccinated. This example is not representative because studies show that most people who get vaccinated do not get the flu.

Support should be documented. Support that comes from research (print sources and the Internet, for example) should be documented. (For more information on proper documentation, see Chapter 18.) Plagiarism — failure to document the ideas and words of others — is not only unfair but also dishonest. Always use proper documentation to acknowledge your debt to your sources — and keep in mind that words and ideas you borrow from the essays in this book must also be documented. (For more information on avoiding plagiarism, see Chapter 17.)

The following student paragraph uses two examples to support its topic sentence.

Just look at how males have been taught that extravagance is a positive characteristic. Scrooge, the main character of Dickens’s *A Christmas Carol,* is portrayed as an evil man until he gives up his miserly ways and freely distributes gifts and money on Christmas day. This behavior, of course, is rewarded when people change their opinions about him and decide that he isn’t such a bad person after all. Diamond Jim Brady is another interesting example. This individual was a nineteenth-century financier who was known for his extravagant taste in women and food. On any given night, he would eat enough food to feed at least ten of the numerous poor who roamed the streets of New York at that time. Yet, despite his selfishness and infantile self-gratification, Diamond Jim Brady’s name has become associated with the good life.

- Each body paragraph should follow a particular pattern of development. In addition to making sure your body paragraphs are unified, coherent, and well developed, you need to organize each paragraph according to a specific pattern of development. (Chapters 6 through 13 each begin with a paragraph-length example of the pattern discussed in the chapter.)

- Each body paragraph should clearly support the thesis statement. No matter how many body paragraphs your essay has — three, four, five, or even more — each paragraph should introduce and develop an idea that supports the essay’s thesis. Each paragraph’s topic sentence should express one of these supporting points. The diagram on page 60 illustrates this thesis-and-support structure.
**Introductory paragraph**

_Thesis statement:_ Despite the emphasis by journalists on objective reporting, there are three reasons why television news is anything but objective.

**Body paragraph**

_Topic sentence:_ Television news is not objective because the people who gather and report the news are biased.

**Body paragraph**

_Topic sentence:_ In addition, television news is not objective because networks face pressure from sponsors.

**Body paragraph**

_Topic sentence:_ Finally, television news is not objective because networks focus on ratings rather than content.

**Concluding paragraph**

_Restatement of thesis:_ Even though television journalists claim to strive for objectivity, the truth is that this ideal has been impossible to achieve.

**Exercise 2**

Choose a body paragraph from one of the essays in this book. Using the criteria discussed on pages 55–60, decide whether the paragraph is unified, coherent, and well developed.

**Exercise 3**

Choose one essay in this book, and underline its thesis statement. Then, determine how its body paragraphs support that thesis statement. (Note that in a long essay, several body paragraphs may develop a single supporting point, and some paragraphs may serve as transitions from one point to another.)

**The Conclusion**

Since readers remember best what they read last, your _conclusion_ is very important. Always end your essay in a way that reinforces your thesis and your purpose.

Like your introduction, your conclusion is rarely longer than a paragraph. Regardless of its length, however, your conclusion should be consistent with the rest of your essay—that is, it should not introduce points you
have not discussed earlier. Frequently, a conclusion will restate your essay’s main idea or review your key points.

Here are several strategies you can use to conclude an essay:

1. You can conclude your essay by reviewing your key points or by restating your thesis in different words.

   Rotation of crops provided several benefits. It enriched soil by giving it a rest; it enabled farmers to vary their production; and it ended the cycle of “boom or bust” that had characterized the prewar South’s economy when cotton was the primary crop. Of course, this innovation did not solve all the economic problems of the postwar South, but it did lay the groundwork for the healthy economy this region enjoys today.

   (history exam)

2. You can end a discussion of a problem with a recommendation of a course of action.

   Well-qualified teachers are becoming harder and harder to find. For this reason, school boards should reassess their ideas about what qualifies someone to teach. At the present time, people who have spent their lives working in a particular field are denied certification because they have not taken education courses. This policy deprives school systems of talented teachers. In order to ensure that students have the best possible teachers, school boards should consider applicants’ real-world experience when evaluating their qualifications.

   (education essay)

3. You can conclude with a prediction. Be sure, however, that your prediction follows logically from the points you have made in the essay. Your conclusion is no place to make new points or to change direction.

   Campaign advertisements should help people understand a political candidate’s qualifications and where he or she stands on critical issues. They should not appeal to people’s fears or greed. Above all, they should not personally attack other candidates or oversimplify complex issues. If campaign advertisements continue to do these things, the American people will disregard them and reject the candidates they promote.

   (political science essay)

4. You can end with a relevant quotation.

   In Walden, Henry David Thoreau says, “The mass of men lead lives of quiet desperation.” This sentiment is reinforced by a drive through the Hill District of our city. Perhaps the work of the men and women who run the clinic on Jefferson Street cannot totally change this situation, but it can give us hope to know that some people, at least, are working for the betterment of us all.

   (public health essay)
What Not to Do in a Conclusion

☐ Don’t end by repeating the exact words of your thesis and listing your main points. Avoid boring endings that tell readers what they already know.

☐ Don’t end with an empty phrase. Avoid ending with a cliché like “This just goes to prove that you can never be too careful.”

☐ Don’t introduce new points or go off in new directions. Your conclusion should not introduce new points for discussion. It should reinforce the points you have already made in your essay.

☐ Don’t end with an unnecessary announcement. Don’t end by saying that you are ending — for example, “In conclusion, let me say...” The tone of your conclusion should signal that the essay is drawing to a close.

Exercise 4

Look through magazine articles or the essays in this book, and find one example of each kind of conclusion. Why do you think each concluding strategy was chosen? What other strategies might have worked?

Constructing a Formal Outline

Before you begin to write, you may decide to construct a formal outline to guide you. Whereas informal outlines are preliminary lists that remind you which points to discuss, formal outlines are detailed, multilevel constructions that indicate the exact order in which you will present your key points and supporting details. The complexity of your assignment determines which type of outline you need. For a short paper, an informal outline like the one on page 43 is usually sufficient. For a longer, more complex essay, however, you will need a formal outline.

One way to construct a formal outline is to copy down the main headings from your informal outline. Then, arrange ideas from your brainstorming notes or cluster diagram as subheadings under the appropriate headings. As you work on your outline, make sure each idea you include supports your thesis. Ideas that don’t fit should be reworded or discarded. As you revise your essay, continue to refer to your outline to make sure your thesis and support are logically related. The guidelines that follow will help you prepare a formal outline.

Constructing a Formal Outline

☐ Write your thesis statement at the top of the page.

☐ Group main headings under roman numerals (I, II, III, IV, and so on), and place them flush with the left-hand margin.
Indent each subheading under the first word of the heading above it. Use capital letters before major points and numbers before supporting details.

- Capitalize the first letter of the first word of each heading.
- Make your outline as simple as possible, avoiding overly complex divisions of ideas. (Try not to go beyond third-level headings — 1, 2, 3, and so on.)
- Construct either a topic outline, with headings expressed as short phrases or single words (“Advantages and disadvantages”) or a sentence outline, with headings expressed as complete sentences (“The advantages of advanced placement chemistry outweigh the disadvantages”). *Never use both phrases and complete sentences in the same outline.*
- Express all headings at the same level in parallel terms. (If roman numeral I is a noun, II, III, and IV should also be nouns.)
- Make sure each heading contains at least two subdivisions. You cannot have a 1 without a 2 or an A without a B.
- Make sure your headings do not overlap.

**A STUDENT WRITER: Constructing a Formal Outline**

The topic outline Laura Bobnak constructed follows the guidelines discussed above. Notice that her outline focuses on the body of her paper and does not include the introduction or conclusion: these are usually developed after the body has been drafted. (Compare this formal outline with the informal outline on page 43 where Laura simply grouped her brainstorming notes under three general headings.)

Thesis statement: As I look back at the cheating I witnessed, I wonder why I kept silent and what would have happened if I had acted.

I. The incident
   A. Test situation
   B. My observation
   C. My reactions
      1. Anger
      2. Silence

II. Reasons for keeping silent
   A. Other students’ attitudes
   B. My fears

III. Current attitude toward cheating
   A. Effects of cheating on education
   B. Effects of cheating on students

This outline enabled Laura to arrange her points so that they supported her thesis. As she went on to draft her essay, the outline reminded her to
emphasize the contrast between her present and former attitudes toward cheating.

**TECH TIP: Constructing a Formal Outline**

You can use your word-processing program to arrange and rearrange your headings until your outline is logical and complete. (Your word-processing program will have an outline function that automatically indents and numbers items.) If you saved your pre-writing notes in computer files, you can refer to them while working on your outline and perhaps add or modify headings to reflect what you find.

**Exercise 5**

Read the thesis statement you developed in Chapter 2, Exercise 11 (on page 49), as well as all the notes you made for the essay you are planning. Then, make a topic outline that lists the points you will discuss in your essay. When you are finished, check to make sure your outline conforms to the guidelines on the checklist on pages 62–63.
Drafting and Revising

After you decide on a thesis and an arrangement for your ideas, you can begin to draft and revise your essay. Keep in mind that even as you carry out these activities, you may have to generate more material or revise your thesis statement.

Writing Your First Draft

The purpose of your first draft is to get your ideas down on paper so that you can react to them. Experienced writers know that the first draft is nothing more than a work in progress; it exists to be revised. With this in mind, you should expect to cross out and extensively rearrange material. In addition, don’t be surprised if you think of new ideas as you write. If a new idea comes to you, go with it. Some of the best writing comes from unexpected turns or accidents. The following guidelines will help you prepare your first draft.

☑ Begin with the body paragraphs. Because your essay will probably be revised extensively, don’t take the time at this stage to write an introduction or conclusion. Let your thesis statement guide you as you draft the body paragraphs of your essay. Later, when you have finished, you can write an appropriate introduction and conclusion.

☑ Get your ideas down quickly. Don’t worry about grammar or word choice, and try not to interrupt the flow of your writing with concerns about style.

☑ Take regular breaks as you write. Don’t write until you are so exhausted you can’t think straight. Many writers divide their writing into stages,
A STUDENT WRITER: Writing a First Draft

Here is the first draft of Laura Bobnak’s essay on the following topic: “Write about a time when you, like Henry Louis Gates Jr.’s father, could have spoken out but chose not to. Would you make the same decision today?”

When I was in high school, I had an experience like the one Henry Louis Gates Jr. talks about in his essay. It was then that I saw a close friend cheat in chemistry class. As I look back at the cheating I witnessed, I wonder why I kept silent and what would have happened if I had acted.

The incident I am going to describe took place during the final exam for my advanced placement chemistry class. I had studied hard for it, but even so, I found the test difficult. As I struggled to balance a particularly difficult equation, I noticed that my friend Jeff, who was sitting across from me, was acting strangely. I noticed that he was copying material from a paper. After watching him for a while, I dismissed the incident and got back to my test.

After the test was over, I began to think about what I had seen. The more I thought about it the angrier I got. It seemed unfair that I had studied for weeks to memorize formulas and equations while all Jeff had done was to copy them onto a cheat sheet. For a moment I considered going to the teacher, but I quickly rejected this idea. After all, cheating was something everybody did. Besides, I was afraid if I told on Jeff, my friends would stop talking to me.

Now that I am in college I see the situation differently. I find it hard to believe that I could ever have been so calm about cheating. Cheating is certainly something that students should not take for granted. It undercuts the education process and is unfair to teachers and to the majority of students who spend their time studying.

If I could go back to high school and relive the experience, I now know that I would have gone to the teacher. Naturally Jeff would have been angry at me, but at least I would have known I had the courage to do the right thing.

Exercise 1

Write a draft of the essay you have been working on in Chapters 2 and 3. Be sure to look back at all your notes as well as your outline.
Revising Your Essay

**Revision** is not something you do after your paper is finished. It is a continuing process during which you consider the logic and clarity of your ideas as well as how effectively they are presented.

Revision is not simply a matter of proofreading or editing, of crossing out one word and substituting another or correcting errors in spelling and punctuation; revision involves reseeing and rethinking what you have written. When you revise, you may find yourself adding and deleting extensively, reordering whole sentences or paragraphs as you reconsider what you want to communicate to your audience.

Revision can take a lot of time, so don’t be discouraged if you have to go through three or four drafts before you think your essay is ready to submit. The following advice can help you when you revise your essay.

- **Give yourself a cooling-off period.** Put your first draft aside for several hours or even a day or two if you can. This cooling-off period lets you distance yourself from your essay so that you can read it more objectively when you return to it. When you read it again, you will see things you missed the first time.
- **Revise on hard copy.** Because a printed-out draft shows you all the pages of your paper and enables you to see your handwritten edits, revise on hard copy instead of directly on the computer screen.
- **Read your draft aloud.** Before you revise, read your draft aloud to help you spot choppy sentences, missing words, or phrases that do not sound right.
- **Take advantage of opportunities to get feedback.** Your instructor may organize peer-editing groups, distribute a revision checklist, refer students to a writing center, or schedule one-on-one conferences. Make use of as many of these opportunities for feedback as you can; each offers you a different way of gaining information about what you have written.
- **Try not to get overwhelmed.** It is easy to become overwhelmed by all the feedback you get about your draft. To avoid this, approach revision systematically. Don’t automatically make all the changes people suggest; consider the validity of each change. Also ask yourself whether comments suggest larger issues. For example, does a comment about a series of choppy sentences suggest a need for you to add transitions, or does it mean you need to rethink your ideas?
- **Don’t let your ego get in the way.** Everyone likes praise, and receiving negative criticism is never pleasant. Experienced writers know, however, that they must get honest feedback if they are going to improve their work. Learn to see criticism — whether from an instructor or from your peers — as a necessary part of the revision process.
- **Revise in stages.** Deal with the large elements (essay and paragraph structure) before moving on to the smaller elements (sentence structure and word choice).
How you revise — what specific strategies you decide to use — depends on your own preference, your instructor’s instructions, and the time available. Like the rest of the writing process, revision varies from student to student and from assignment to assignment. Four of the most useful revision strategies are revising with a checklist, revising with an outline, revising with a peer critique, and revising with your instructor’s comments.

Revising with a Checklist

If you have time, you can use the following revision checklist, adapting it to your own writing process.

**CHECKLIST** Revising

- **Thesis statement**  Is your thesis statement clear and specific? Does it indicate the direction your essay is taking? Is it consistent with the body of your essay? If you departed from your essay’s original direction while you were writing, you may need to revise your thesis statement so that it accurately reflects the ideas and information now contained in the body.

- **Body paragraphs**  Are the body paragraphs unified? Coherent? Well developed? If not, you might have to add more facts or examples or smoother transitions. Does each body paragraph follow a particular pattern of development? Do the points you make in these paragraphs support your thesis? If not, you may need to delete material that is unrelated to the thesis statement — or revise it so that it is relevant.

- **Introduction and conclusion**  Are your introduction and your conclusion appropriate for your material, your audience, and your purpose? Are they interesting? Do they reinforce your thesis?

- **Sentences**  Are your sentences effective? Interesting? Varied in length and structure? Should any sentences be deleted, combined, or moved?

- **Words**  Do your words accurately express your ideas? Should you make any changes?

Revising with an Outline

If you do not have time to consult a detailed checklist, you can check your essay’s structure by making a review outline. Either an informal outline or a formal one can show you whether you have left out any important points. An outline can also show you whether your essay follows a particular pattern of development. Finally, an outline can clarify the relationship between your thesis statement and your body paragraphs. (See pages 62–64 for guidelines for constructing an outline.)

Revising in a Peer-Editing Group

Another revision strategy involves getting feedback from other students. Sometimes this process is formal: an instructor may require students
to exchange papers and evaluate their classmates’ work according to cer-
tain standards, perhaps by completing a **peer-editing worksheet**. (See
pages 71–72 for an example.) Often, however, soliciting feedback from oth-
ers is an informal process. Even if a friend is unfamiliar with your topic, he
or she can still tell you whether you are getting your point across — and
maybe even advise you about how to communicate more effectively. (Re-
member, though, that your critic should be only your reader, not your
ghostwriter.)

Getting feedback from others mirrors how people in the real world ac-
tually write. For example, businesspeople circulate reports to get feedback
from coworkers; academics routinely collaborate when they write. (And, as
you may have realized, even this book is the result of a collaboration.)

Your classmates can be helpful as you write the early drafts of your
essay, providing suggestions that can guide you through the revision pro-
cess. In addition, they can respond to questions you may have about your
essay — for example, whether your introduction works or whether one of
your supporting points needs more explanation. When friends ask you to
critique their work, the guidelines below should help you.

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**TECH TIP: Revising**

When you revise, make sure you do not delete text you may need later. Move this infor-
mation to the end of the draft or to a separate file. That way, if you change your mind
about a deletion or if you find you need information you took out of a draft, you can
recover it easily.

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**CHECKLIST**  **Guidelines for Peer Critiques**

- **Be positive.** Remember that your purpose is to help other students
  improve their essays.
- **Be tactful.** Be sure to emphasize the good points about the essay. Men-
tion one or two things the writer has done particularly well before you
  offer your suggestions.
- **Be specific.** Offer concrete suggestions about what the writer could do
  better. Vague words like *good* or *bad* provide little help.
- **Be involved.** If you are doing a critique orally, make sure you interact
  with the writer. Ask questions, listen to responses, and explain your
  comments.
- **Look at the big picture.** Don’t focus exclusively on issues such as spell-
ing and punctuation. At this stage, the clarity of the thesis statement, the
  effectiveness of the support, and the organization of the writer’s ideas are
  much more important.
- **Be thorough.** When possible, write down and explain your comments,
  either on a form your instructor provides or in the margins of the draft
  you are reviewing.
Revising with Your Instructor’s Comments

Your instructor’s written comments on a draft of your essay can also help you revise by suggesting changes in content, arrangement, or style. For example, these comments may question your logic, suggest a clearer thesis statement, ask for more explicit transitions, recommend that a paragraph be relocated, or even propose a new direction for your essay. They may also recommend stylistic changes or ask you to provide more support in one or more of your body paragraphs. You may decide to incorporate these suggestions into the next draft of your essay, or you may decide not to. Whatever the case, you should take your instructor’s comments seriously and make reading and responding to them a part of your revision process.

Here is a paragraph from the first draft of Laura Bobnak’s essay, which she submitted by email. Her instructor used Microsoft Word’s Comment tool to insert comments onto her draft.

When I was in high school, I had an experience like the one Henry Louis Gates Jr. talks about in his essay. It was then that I saw a close friend cheat in chemistry class. As I look back at the cheating I witnessed, I wonder why I kept silent and what would have happened if I had acted.

Your tentative thesis statement is good—as far as it goes. It doesn’t address the second half of the assignment—namely, would you make the same decision today?

TECH TIP: Revising

It is usually not a good idea to revise directly on the computer screen. Since many screens show only a portion of a page, the connections between ideas are hard to see and to keep track of. Even with the split-screen option, you cannot view several pages of a draft at once or easily compare one draft to another. For these reasons, it is a good idea to revise on a hard copy of your essay. Once you have made your handwritten corrections, you can type them into your paper.

Your instructor’s oral comments at a one-on-one conference can also help you revise. If your instructor encourages (or requires) you to schedule a conference, come to the conference prepared. Read all your drafts carefully and bring a copy of your most recent draft as well as a list of any questions you have. During the conference, ask your instructor to clarify marginal comments or to help you revise a particular section of your essay that is giving you trouble. Make sure you take notes during the conference so that you will have a record of what you and your instructor discussed. Remember that the more prepared for the conference you are, the more you will get
out of it. (Some instructors use email, video links, or a chat room to answer questions and to give students feedback.)

**A STUDENT WRITER: Revising a First Draft**

When she revised the first draft of her essay (page 66), Laura Bobnak followed the revision process discussed above. After writing her rough draft, she put it aside for a few hours and then reread it. Later, her instructor divided the class into pairs and had them read each other’s essays and fill out **peer-editing worksheets**. After reading and discussing the following worksheet (filled out by one of her classmates), Laura focused on a number of areas that she thought needed revision.

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**PEER-EDITING WORKSHEET**

1. What is the essay’s thesis? Is it clearly worded? Does it provide a focus for the essay?

   “As I look back at the cheating I witnessed, I wonder why I kept silent and what would have happened if I had acted.” The thesis is clear and gives a good idea of what the essay is about.

2. Do the body paragraphs clearly support the essay’s thesis? Should any of the topic sentences be revised? Which, if any, could be more clearly worded?

   The topic sentences seem fine — each one seems to tell what the paragraph is about.

3. How do the body paragraphs develop the essay’s main idea? Where could the writer have used more detail?

   Each of the body paragraphs tells a part of the narrative. You could add more detail about how the exam room was set up — I really can’t picture the scene.

4. Can you follow the writer’s ideas? Does the essay need transitions?

   I have no problem following your ideas. Maybe you could have added some more transitions, but I think the essay moves OK.

5. Which points are especially clear? What questions do you have that are not answered in the essay?

   I think you clearly explained what you didn’t like about Jeff’s cheating. I’m not sure what AP chemistry is like, though. Do people cheat because it’s so hard?

6. If this were your essay, what would you change before you handed it in?

   I’d add more detail and explain more about AP chemistry. Also, what were the other students doing while the cheating was going on?

(continued)
Points for Special Attention: First Draft

The Introduction

When she wrote her first draft, Laura knew she would have to expand her introduction. At this stage, though, she was more concerned with her thesis statement — which, as her instructor’s comments pointed out, didn’t address the second half of the assignment: to explain whether she would act differently today.

Keeping in mind the feedback she received, Laura rewrote her introduction. First, she created a context for her discussion by specifically linking her story to Gates’s essay. Next, she decided to postpone mentioning her subject — cheating — until later in the paper, hoping this strategy would stimulate the curiosity of her readers and make them want to read further. Finally, she revised her thesis statement to reflect the specific wording of the assignment.

The Body Paragraphs

The students in her peer-editing group said Laura needed to expand her body paragraphs. Although she had expected most of her readers to be familiar with courses like advanced placement chemistry, she discovered this was not the case. In addition, some students in her group thought she should expand the paragraph in which she described her reaction to the cheating. They wondered what the other students had thought about the incident. Did they know? Did they care? Laura’s classmates were curious, and they thought other readers would be, too.

Before revising the body paragraphs, Laura did some brainstorming for additional ideas. She decided to describe the difficulty of advanced placement chemistry and the pressure the students in the class had felt. She also decided to summarize discussions she had had with several of her classmates after the test. In addition, she wanted to explain in more detail her present views on cheating; she felt that the paragraph presenting these ideas did not contrast enough with the paragraphs dealing with her high school experiences.
To make sure her sentences led smoothly into one another, Laura added transitions and rewrote entire sentences when necessary, signaling the progression of her thoughts by adding words and phrases such as therefore, for this reason, for example, and as a result. In addition, she repeated key words so that important concepts would be reinforced.

The Conclusion

Laura’s biggest concern as she revised was to make sure her readers would see the connection between her essay and the assignment. To make this connection clear, she decided to mention in her conclusion a specific effect the incident had on her: its impact on her friendship with Jeff. She also decided to link her reactions to those of Henry Louis Gates Jr. Like him, she had been upset by the actions of someone she knew. By employing this strategy, she was able to bring her essay full circle and develop an idea she had alluded to in her introduction. Thus, rewriting her conclusion helped Laura to reinforce her thesis statement and provide closure to her essay.

A STUDENT WRITER: Revising a Second Draft

The following draft incorporates Laura’s revisions, as well as some preliminary editing of grammar and punctuation.

Speaking Out

In his essay “What’s in a Name?” Henry Louis Gates Jr. recalls an incident from his past in which his father did not speak up. Perhaps he kept silent because he was afraid or because he knew that nothing he said or did would change the situation in Piedmont, West Virginia. Although I have never encountered the kind of prejudice Gates describes, I did have an experience in high school where, like Gates’s father, I could have spoken up but did not. As I now look back at the cheating I witnessed, I know I would not make the same decision today.

The incident I am going to describe took place during the final examination in my advanced placement chemistry class. The course was very demanding and required hours of studying every night. Every day after school, I would meet with other students to outline chapters and answer homework questions. Sometimes we would even work on weekends. We would often ask ourselves whether we had gotten in over our heads. As the semester dragged on, it became clear to me, as well as to the other students in the class, that passing the course was not something we could take for granted. Test after test came back with grades that were well below the “As” and “Bs” I was used to getting in the regular chemistry course I took in tenth grade. By the time we were ready to
take the final exam, most of us were worried that we would fail the course—
despite the teacher’s assurances that she would mark on a curve.

The final examination for advanced placement chemistry was given on
a Friday morning from nine to twelve o’clock. As I struggled to balance a
particularly complex equation, I noticed that the person sitting across from me
was acting strangely. I thought I was imagining things, but as I stared I saw Jeff,
my friend and study partner, fumbling with his test booklet. I realized that he
was copying material from a paper he had taped inside the cuff of his shirt. After
watching him for a while, I dismissed the incident and finished my test.

Surprisingly, when I mentioned the incident to others in the class, they all
knew what Jeff had done. The more I thought about Jeff’s actions, the angrier
I got. It seemed unfair that I had studied for weeks to memorize formulas and
equations while all Jeff had done was to copy them onto a cheat sheet. For a
moment I considered going to the teacher, but I quickly rejected this idea.
Cheating was nothing new to me or to others in my school. Many of my
classmates cheated at one time or another. Most of us saw school as a war
between us and the teachers, and cheating was just another weapon in our
arsenal. The worst crime I could commit would be to turn Jeff in. As far as I
was concerned, I had no choice. I fell in line with the values of my high school
classmates and dismissed the incident as “no big deal.”

I find it hard to believe that I could ever have been so complacent about
cheating. The issues that were simple in high school now seem complex. I now
ask questions that never would have occurred to me in high school. Interestingly,
Jeff and I are no longer very close. Whenever I see him, I have the same reaction
Henry Louis Gates Jr. had when he met Mr. Wilson after he had insulted his
father.

Points for Special Attention: Second Draft

Laura could see that her second draft was stronger than her first, but she decided to schedule a conference with her instructor to help her improve
her draft further.

The Introduction

Although Laura was satisfied with her introduction, her instructor identified a problem. Laura had assumed that everyone reading her essay
would be familiar with Gates’s essay. However, her instructor pointed out
that this might not be the case. So he suggested that she add a brief explanation of the problems Gates’s father had faced, in order to accommodate
readers who didn’t know about or remember Gates’s comments.
The Body Paragraphs

After rereading her first body paragraph, Laura thought she could sharpen its focus. Her instructor agreed, suggesting she delete the first sentence of the paragraph, which seemed too conversational. She also decided she could delete the sentences that explained how difficult advanced placement chemistry was—even though she had added this material at the suggestion of a classmate. After all, cheating, not advanced placement chemistry, was the subject of her paper. She realized that if she included this kind of detail, she might distract readers from the real subject of her discussion.

Her instructor also pointed out that in the second body paragraph, the first and second sentences did not seem to be connected, so Laura decided to connect these ideas by adding a short discussion of her own reaction to the test. Her instructor also suggested that Laura add more transitional words and phrases to this paragraph to clarify the sequence of events she was describing. Phrases such as *at first* and *about a minute passed* would help readers follow her discussion.

Laura thought the third body paragraph was her best, but, even so, she thought she needed to add more material. She and her instructor decided she should expand her discussion of the students’ reactions to cheating. More information—perhaps some dialogue—would help Laura make the point that cheating was condoned by the students in her class.

The Conclusion

Laura’s conclusion began by mentioning her present attitude toward cheating and then suddenly shifted to the effect cheating had on her relationship with Jeff. Her instructor suggested that she take her discussion about her current view of cheating out of her conclusion and put it in a separate paragraph. By doing this, she could focus her conclusion on the effect cheating had on both Jeff and her. This strategy enabled Laura to present her views about cheating in more detail and also helped her end her essay forcefully.

Working with Sources

Her instructor also suggested that Laura consider adding a quotation from Gates’s essay to her conclusion to connect his experience to Laura’s. He reminded her not to forget to document the quotation and to use correct MLA documentation format (as explained and illustrated in Chapter 18 of this text).

The Title

Laura’s original title was only a working title, and now she wanted one that would create interest and draw readers into her essay. She knew,
however, that a humorous, cute, or catchy title would undermine the seriousness of her essay. After she rejected a number of possibilities, she decided on “The Price of Silence.” This title was thought provoking and also descriptive, and it prepared readers for what was to follow in the essay.

CHOOSING A TITLE

Because it is the first thing in your essay that readers see, your title should create interest. Usually, single-word titles and cute ones do little to draw readers into your essay. To be effective, a title should reflect your purpose and your tone. The titles of some of the essays in this book illustrate the various kinds of titles you can use:

- **Statement of essay’s focus:** “Grant and Lee: A Study in Contrasts”
- **Question:** “Who Killed Benny Paret?”
- **Unusual angle:** “Thirty-Eight Who Saw Murder Didn’t Call the Police”
- **Controversy:** “A Peaceful Woman Explains Why She Carries a Gun”
- **Provocative wording:** “No Wonder They Call Me a Bitch”
- **Quotation:** “The ‘Black Table’ Is Still There”
- **Humor:** “The Dog Ate My Flash Drive, and Other Tales of Woe”

A STUDENT WRITER: Preparing a Final Draft

Based on the decisions she made during and after her conference, Laura revised and edited her draft and handed in this final version of her essay.

The Price of Silence

In his essay “‘What’s in a Name?’” Henry Louis Gates Jr. recalls an incident from his past in which his father encountered prejudice and did not speak up. Perhaps he kept silent because he was afraid or because he knew that nothing he said or did would change the racial situation in Piedmont, West Virginia. Although I have never encountered the kind of prejudice Gates describes, I did have an experience in high school where, like Gates’s father, I could have spoken out but did not. As I look back at the cheating incident that I witnessed, I realize that I have outgrown the immaturity and lack of confidence that made me keep silent.

In my senior year in high school I, along with fifteen other students, took advanced placement chemistry. The course was very demanding and required hours of studying every night. As the semester dragged on, it became clear to me, as well as to the other
students in the class, that passing the course was not something we could take for granted. Test after test came back with grades that were well below the As and Bs I was used to getting in the regular chemistry course I had taken in tenth grade. By the time we were ready to take the final exam, most of us were worried that we would fail the course — despite the teacher’s assurances that she would mark on a curve.

The final examination for advanced placement chemistry was given on a Friday morning between nine o’clock and noon. I had studied all that week, but, even so, I found the test difficult. I knew the material, but I had a hard time answering the long questions that were asked. As I struggled to balance a particularly complex equation, I noticed that the person sitting across from me was acting strangely. At first I thought I was imagining things, but as I stared I saw Jeff, my friend and study partner, fumbling with his test booklet. About a minute passed before I realized that he was copying material from a paper he had taped to the inside of his shirt cuff. After a short time, I stopped watching him and finished my test.

It was not until after the test that I began thinking about what I had seen. Surprisingly, when I mentioned the incident to others in the class, they all knew what Jeff had done. Some even thought that Jeff’s actions were justified. “After all,” one student said, “the test was hard.” But the more I thought about Jeff’s actions, the angrier I got. It seemed unfair that I had studied for weeks to memorize formulas and equations while all Jeff had done was copy them onto a cheat sheet. For a moment I considered going to the teacher, but I quickly rejected this idea. Cheating was nothing new to me or to others in my school. Many of my classmates cheated at one time or another. Most of us saw school as a war between us and the teachers, and cheating was just another weapon in our arsenal. The worst crime I could commit would be to turn Jeff in. As far as I was concerned, I had no choice. I fell in line with the values of my high school classmates and dismissed the incident as “no big deal.”

Now that I am in college, however, I see the situation differently. I find it hard to believe that I could ever have been so complacent about cheating. The issues that were simple in high school now seem complex — especially in light of the honor code that I follow in college. I now ask questions that never would
have occurred to me in high school. What, for example, are the implications of cheating? What would happen to the educational system if cheating became the norm? What are my obligations to all those who are involved in education? Aren’t teachers and students interested in achieving a common goal? The answers to these questions give me a sense of the far-reaching effects of my failure to act. If confronted with the same situation today, I know I would speak out regardless of the consequences.

Jeff is now a first-year student at the state university and, like me, he was given credit for AP chemistry. I feel certain that by not turning him in, I failed not only myself but also Jeff. I gave in to peer pressure instead of doing what I knew to be right. The worst that would have happened to Jeff had I spoken up is that he would have had to repeat chemistry in summer school. By doing so, he would have proven to himself that he could, like the rest of us in the class, pass on his own. In the long run, this knowledge would have served him better than the knowledge that he could cheat whenever he faced a difficult situation.

Interestingly, Jeff and I are no longer very close. Whenever I see him, I have the same reaction Henry Louis Gates Jr. had when he met Mr. Wilson after he had insulted his father: “I never again looked [him] in the eye” (4).

Work Cited

With each draft of her essay, Laura sharpened the focus of her discussion. In the process, she clarified her thoughts about her subject and reached some new and interesting conclusions. Although much of Laura’s paper is a narrative, it also includes a contrast between her current ideas about cheating and the ideas she had in high school. Perhaps Laura could have explained the reasons behind her current ideas about cheating more fully. Even so, her paper gives a straightforward account of the incident and analyzes its significance without drifting off into clichés or simplistic moralizing. Especially effective is Laura’s conclusion, in which she discusses the long-term effects of her experience and quotes Gates. By concluding in this way, she makes sure her readers will not lose sight of the implications of her experience. Finally, Laura documents the quotation she uses in her conclusion and includes a works-cited page at the end of her essay.
Exercise 2
Use the checklist on page 68 to help you revise your draft. If you prefer, outline your draft and use that outline to help you revise.

Exercise 3
Have another student read your second draft. Then, using the student’s peer-critique checklist on page 69 as your guide, revise your draft.

Exercise 4
Using the essay on pages 76–78 as your guide, label the final draft of your own essay. In addition to identifying your introduction, conclusion, and thesis statement, you should also label the main points of your essay.
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Editing and Proofreading

When you finish revising your essay, it is tempting to print it out, hand it in, and breathe a sigh of relief. This is one temptation you should resist. You still have to edit and proofread your paper to correct any problems that may remain after you revise.

When you edit, you search for grammatical errors, check punctuation, and look over your sentence style and word choice one last time. When you proofread, you look for surface errors, such as spelling errors, typos, incorrect spacing, or problems with your essay’s format. The idea is to look carefully for any error, no matter how small, that might weaken your essay’s message or undermine your credibility. Remember, this is your last chance to make sure your essay says exactly what you want it to say.

Editing for Grammar

As you edit, keep in mind that certain grammatical errors occur more frequently than others — and even more frequently in particular kinds of writing. By concentrating on these errors, as well as on those errors you yourself are most likely to make, you will learn to edit your essays quickly and efficiently.

Learning the few rules that follow will help you identify the most common errors. Later on, when you practice writing essays in various patterns of development, you can use the Grammar in Context section in each chapter to help you correct any errors you find.

Be Sure Subjects and Verbs Agree

Subjects and verbs must agree in number. A singular subject takes a singular verb.
Stephanie Ericsson discusses ten kinds of liars.

A plural subject takes a plural verb.

Chronic liars are different from occasional liars.

Liars and plagiarists have a lot in common.

For information on editing for subject-verb agreement with indefinite pronoun subjects, see the Grammar in Context section of Chapter 15 (page 489).

**Be Sure Verb Tenses Are Accurate and Consistent**

Unintentional shifts in verb tense can be confusing to readers. Verb tenses in the same passage should be the same unless you are referring to two different time periods.

**Single time period:**

Lee surrendered to Grant on April 9, 1865, and then he addressed his men.

**Two different time periods:**

In “Songs of the Summer of 1963 . . . and 2013,” Juan Williams compares contemporary music with music that was popular fifty years earlier.

For more information on editing for consistent verb tenses, as well as to eliminate unwarranted shifts in voice, person, and mood, see the Grammar in Context section of Chapter 9 (page 216).

**Be Sure Pronoun References Are Clear**

A pronoun is a word that takes the place of a noun in a sentence. Every pronoun should clearly refer to a specific antecedent, the word (a noun or pronoun) it replaces. Pronouns and antecedents must agree in number.

- Singular pronouns refer to singular antecedents.

  When she was attacked, Kitty Genovese was on her way home.

- Plural pronouns refer to plural antecedents.

  The people who watched the attack gave different reasons for their failure to help.

For information on editing for pronoun-antecedent agreement with indefinite pronouns, see the Grammar in Context section of Chapter 15 (page 489).
Be Sure Sentences Are Complete

A sentence is a group of words that includes a subject and a verb and expresses a complete thought. A fragment is an incomplete sentence, one that is missing a subject, a verb, or both a subject and a verb — or that has a subject and a verb but does not express a complete thought.

*Sentence:* Although it was written in 1963, Martin Luther King’s “Letter from Birmingham Jail” remains powerful today.

*Fragment (no subject):* Remains powerful today.

*Fragment (no verb):* Martin Luther King’s “Letter from Birmingham Jail.”

*Fragment (no subject or verb):* Written in 1963.

*Fragment (includes subject and verb but does not express a complete thought):* Although it was written in 1963.

To correct a sentence fragment, you need to supply the missing part of the sentence (a subject, a verb, or both — or an entire independent clause). Often, you will find that the missing words appear in an adjacent sentence in your essay.

Be Careful Not to Run Sentences Together without Proper Punctuation

There are two kinds of run-ons: comma splices and fused sentences. A comma splice is an error that occurs when two independent clauses are connected by just a comma.

*Comma splice:* Women who live alone need to learn how to protect themselves; sometimes this means carrying a gun.

A fused sentence is an error that occurs when two independent clauses are connected without any punctuation.

*Fused sentence:* Residents of isolated rural areas may carry guns for protection, sometimes these guns may be used against them.

For more information on editing run-ons, including additional ways to correct them, see the Grammar in Context section of Chapter 6 (page 102).
Be Careful to Avoid Misplaced and Dangling Modifiers

Modifiers are words and phrases that describe other words in a sentence. To avoid confusion, place modifiers as close as possible to the words they modify.

Limited by their illiteracy, millions of Americans are ashamed to seek help.

Hoping to draw attention to their plight, Jonathan Kozol wrote *Illiterate America*.

A misplaced modifier appears to modify the wrong word because it is placed incorrectly in the sentence.

Misplaced modifier: Judith Ortiz Cofer wonders why Latin women are so often stereotyped as either “hot tamales” or low-level workers in her essay “The Myth of the Latin Woman: I Just Met a Girl Named Maria.” (*Does Cofer’s essay stereotype Latin women?*)

Correct: In her essay “The Myth of the Latin Woman: I Just Met a Girl Named Maria,” Judith Ortiz Cofer wonders why Latin women are so often stereotyped as either “hot tamales” or low-level workers.

A dangling modifier “dangles” because it cannot logically describe any word in the sentence.

Dangling modifier: Going back to his old junior high school, the “black table” was still there. (*Who went back to his old school?*)

Correct: Going back to his old junior high school, Lawrence Otis Graham discovered that the “black table” was still there.

For more information on editing to correct misplaced and dangling modifiers, see the *Grammar in Context* section of Chapter 7 (page 144).

Be Sure Sentence Elements Are Parallel

Parallelism is the use of matching grammatical elements (words, phrases, clauses) to express similar ideas. Used effectively— for example, with paired items or items in a series—parallelism makes the links between related ideas clear and emphasizes connections.

Paired items: As Deborah Tannen points out, men speak more than women in public but less than women at home.

Items in a series: Amy Tan says, “I spend a great deal of my time thinking about the power of language — the way it can evoke an emotion, a visual image, a complex idea, or a simple truth” (350).
Faulty parallelism — using items that are not parallel in a context in which parallelism is expected — makes ideas difficult to follow and will likely confuse your readers.

**Faulty parallelism:** As Deborah Tannen points out, men speak more than women in public, but at home less talking is done by them.

**Correct:** As Deborah Tannen points out, men tend to speak more than women in public, but they tend to talk less at home.

**Faulty parallelism:** Amy Tan says, “I spend a great deal of my time thinking about the power of language — the way it can evoke an emotion, visual images, or complex ideas can be suggested, or communicate a simple truth” (350).

**Correct:** Amy Tan says, “I spend a great deal of my time thinking about the power of language—the way it can evoke an emotion, a visual image, a complex idea, or a simple truth” (350).

For more information on using parallelism to strengthen your writing, see the Grammar in Context section of Chapter 11 (page 292).

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**CHECKLIST**

- **Subject-verb agreement** Do all your verbs agree with their subjects? Remember that singular subjects take singular verbs, and plural subjects take plural verbs.

- **Verb tenses** Are all your verb tenses accurate and consistent? Have you avoided unnecessary shifts in tense?

- **Pronoun reference** Do pronouns clearly refer to their antecedents?

- **Fragments** Does each group of words punctuated as a sentence have both a subject and a verb and express a complete thought? If not, can you correct the fragment by adding the missing words or by attaching it to an adjacent sentence?

- **Run-ons** Have you been careful not to connect two independent clauses without the necessary punctuation? Have you avoided comma splices and fused sentences?

- **Modification** Does every modifier point clearly to the word it modifies? Have you avoided misplaced and dangling modifiers?

- **Parallelism** Have you used matching words, phrases, or clauses to express equivalent ideas? Have you avoided faulty parallelism?

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**Editing for Punctuation**

Like grammatical errors, certain punctuation errors are more common than others, particularly in certain contexts. By understanding a few
punctuation rules, you can learn to identify and correct these errors in your writing.

Learn When to Use Commas — and When Not to Use Them

Commas separate certain elements of a sentence. They are used most often in the following situations:

• To separate an introductory phrase or clause from the rest of the sentence

  In Janice Mirikitani’s poem “Suicide Note,” the speaker is a college student.
  According to the speaker, her parents have extremely high expectations for her.
  Although she has tried her best, she has disappointed them.

  NOTE: Do not use a comma if a dependent clause follows an independent clause: She is the only daughter although her father has six sons.

• To separate two independent clauses that are joined by a coordinating conjunction

  The speaker in “Suicide Note” tried to please her parents, but they always expected more of her.

• To separate elements in a series

  Janice Mirikitani has studied creative writing, edited a literary magazine, and published several books of poetry.

  For more information on using commas in a series, see the Grammar in Context section of Chapter 8 (page 179).

• To separate a nonrestrictive clause (a clause that does not supply information that is essential to the sentence’s meaning) from the rest of the sentence

  The poem’s speaker, who is female, thinks her parents would like her to be a son.

  NOTE: Do not use commas to set off a restrictive clause (a clause that supplies information that is vital to the sentence’s meaning): The child who is overlooked is often the daughter.

Learn When to Use Semicolons

Semicolons, like commas, separate certain elements of a sentence. However, semicolons separate only grammatically equivalent elements — for example, two closely related independent clauses.

  In Burma, George Orwell learned something about the nature of imperialism; it was not an easy lesson.
Shirley Jackson’s “The Lottery” is fiction; however, many early readers thought it was a true story.

In most cases, commas separate items in a series. However, when one or more of the items in a series already include commas, separate the items with semicolons. This will make the sentence easier to follow.

Orwell set his works in Paris, France; London, England; and Moulmein, Burma.

Learn When to Use Apostrophes

Apostrophes have two uses: to indicate missing letters in contractions and to show possession or ownership.

- In contractions:
  
  As Farhad Manjoo observes, it’s become more and more common to see dogs where they don’t belong.

- To show possession:

  As Manjoo’s essay points out, not everyone loves other people’s dogs.

  **NOTE:** Be careful not to confuse contractions with similar-sounding possessive pronouns.

<table>
<thead>
<tr>
<th>CONTRACTION</th>
<th>POSSESSIVE</th>
</tr>
</thead>
<tbody>
<tr>
<td>they’re (= they are)</td>
<td>their</td>
</tr>
<tr>
<td>it’s (= it is, it has)</td>
<td>its</td>
</tr>
<tr>
<td>who’s (= who is, who has)</td>
<td>whose</td>
</tr>
<tr>
<td>you’re (= you are)</td>
<td>your</td>
</tr>
</tbody>
</table>

Learn When to Use Quotation Marks

Quotation marks are used to set off quoted speech or writing.

At the end of his essay, E. B. White feels “the chill of death” (169).

Special rules govern the use of other punctuation marks with quotation marks:

- Commas and periods are always placed before quotation marks.
- Colons and semicolons are always placed after quotation marks.
- Question marks and exclamation points can go either before or after quotation marks, depending on whether or not they are part of the quoted material.

Quotation marks are also used to set off the titles of essays (“Once More to the Lake”), stories (“The Lottery”), and poems (“Sadie and Maud”).

  **NOTE:** Italics are used to set off titles of books, periodicals, and plays: *Life on the Mississippi, College English, Hamlet.*
For information on formatting quotations in research papers, see Chapter 17.

**Learn When to Use Dashes and Colons**

**Dashes** are occasionally used to set off and emphasize information within a sentence.

Jessica Mitford wrote a scathing critique of the funeral industry — and touched off an uproar. Her book *The American Way of Death* was widely read around the world.

However, because this usage is somewhat informal, dashes should be used in moderation in your college writing.

**Colons** are used to introduce lists, examples, and clarifications. A colon should always be preceded by a complete sentence.

As Norman Cousins observes in “Who Killed Benny Paret?” one simple cause was ultimately responsible for Paret’s death: the fact that spectators came to the fight expecting to see a knockout.

For more information on using colons, see the *Grammar in Context* section of Chapter 12 (page 335).

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**CHECKLIST**

- **Commas** Have you used commas when necessary — and only when necessary?
- **Semicolons** Have you used semicolons between only grammatically equivalent elements?
- **Apostrophes** Have you used apostrophes in contractions and possessive nouns and (when necessary) in possessive pronoun forms?
- **Quotation marks** Have you used quotation marks to set off quoted speech or writing and to set off titles of essays, stories, and poems? Have you used other punctuation correctly with quotation marks?
- **Dashes and colons** Have you used dashes in moderation? Is every colon that introduces a list, an example, or a clarification preceded by a complete sentence?

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**Exercise 1**

Reread the essay you wrote in Chapters 2–4, and edit it for grammar and punctuation.

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**TECH TIP: Editing**

Just as you do when you revise, you should edit on a hard copy of your essay. Seeing your work on the printed page makes it easy for you to spot surface-level errors in
Editing and Proofreading

Exercise 2

Run a grammar check, and then make any additional corrections you think are necessary.

Editing for Sentence Style and Word Choice

As you edit your essay for grammar and punctuation, you should also be looking one last time at how you construct sentences and choose words. So that your essay is as clear, readable, and convincing as possible, your sentences should be not only correct but also concise and varied. In addition, every word should mean exactly what you want it to mean, and your language should be free of clichés.

Eliminate Awkward Phrasing

As you review your essay’s sentences, check carefully for awkward phrasing, and do your best to smooth it out.

Awkward: The reason Thomas Jefferson drafted the Declaration of Independence was because he felt the king was a tyrant.
Correct: The reason Thomas Jefferson drafted the Declaration of Independence was that he felt the king was a tyrant.

For more information about this error, see the Grammar in Context section of Chapter 10 (page 259).

Awkward: Work is where you earn money.
Correct: Work is an activity you do to earn money.

For more information about this error, see the Grammar in Context section of Chapter 13 (page 377).

Be Sure Your Sentences Are Concise

A concise sentence is efficient; it is not overloaded with extra words and complicated constructions. To make sentences concise, you need to eliminate repetition and redundancy, delete empty words and expressions, and cut everything that is not absolutely necessary.
Brent Staples’s essay “Just Walk On By” explores his feelings, thoughts, and ideas about various events and experiences that were painful to him as a black man living in a large metropolitan city.

Brent Staples’s essay “Just Walk On By” explores his ideas about his painful experiences as a black man living in a large city.

Be Sure Your Sentences Are Varied

To add interest to your paper, vary the length and structure of your sentences, and vary the way you open them.

• Mix long and short sentences.

As time went on, and as he saw people’s hostile reactions to him, Staples grew more and more uneasy. Then, he had an idea.

• Mix simple, compound, and complex sentences.

Simple sentence (one independent clause): Staples grew more and more uneasy.

Compound sentence (two independent clauses): Staples grew more and more uneasy, but he stood his ground.

Complex sentence (dependent clause, independent clause): Although Staples grew more and more uneasy, he continued to walk in the neighborhood.

For more information on how to form compound and complex sentences, see the Grammar in Context section of Chapter 14 (page 419).

• Vary your sentence openings. Instead of beginning every sentence with the subject (particularly with a pronoun like he or this), begin some sentences with an introductory word, phrase, or clause that ties it to the preceding sentence.

The 1964 murder of Kitty Genovese, discussed in Martin Gansberg’s “Thirty-Eight Who Saw Murder Didn’t Call the Police,” remains relevant today for a number of reasons. For one thing, urban crime remains a problem, particularly for women. Moreover, many people are still reluctant to report crimes. Although more than fifty years have gone by, the story of Kitty Genovese and the people who watched her die still stirs strong emotional responses.

Choose Your Words Carefully

• Choose specific words that identify particular examples and details.

Vague: Violence in sports is a bad thing.

Specific: Violence in boxing is a serious problem that threatens not just the lives of the boxers but also the sport itself.
• Avoid **clichés**, overused expressions that rely on tired figures of speech.

  **Clichés:** When he was hit, the boxer stood for a moment like a deer caught in the headlights, and then he fell to the mat like a ton of bricks.

  **Revised:** When he was hit, the boxer stood frozen for a moment, and then he fell to the mat.

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**CHECKLIST**  
**Editing for Sentence Style and Word Choice**

- **Awkward phrasing**  Have you eliminated awkward constructions?
- **Concise sentences**  Have you eliminated repetition, empty phrases, and excess words? Is every sentence as concise as it can be?
- **Varied sentences**  Have you varied the length and structure of your sentences? Have you varied your sentence openings?
- **Word choice**  Have you selected specific words? Have you eliminated clichés?

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**Exercise 3**

Check your essay’s sentence style and word choice.

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**Proofreading Your Essay**

When you proofread, you check your essay for surface errors, such as commonly confused words, misspellings, faulty capitalization, and incorrect italic use; then, you check for typographical errors.

**Check for Commonly Confused Words**

Even if you have carefully considered your choice of words during the editing stage, you may have missed some errors. As you proofread, look carefully to see if you can spot any **commonly confused words** — *its* for *it’s*, *there* for *their*, or *affect* for *effect*, for example — that a spell check will not catch.

For more information on how to distinguish between *affect* and *effect*, see the **Grammar in Context** section of Chapter 10 (page 259).

**Check for Misspellings and Faulty Capitalization**

It makes no sense to work hard on an essay and then undermine your credibility with spelling and mechanical errors. If you have any doubt about how a word is spelled or whether or not to capitalize it, check a dictionary (in print or online).
Check for Typos

The last step in the proofreading process is to read carefully and look for typos. Make sure you have spaced correctly between words and have not accidentally typed an extra letter, omitted a letter, or transposed two letters. Reading your essay backwards — one sentence at a time — will help you focus on individual sentences, which in turn will help you see errors more clearly.

☐ Commonly confused words Have you proofread for errors involving words that are often confused with each other?
☐ Misspelled words and faulty capitalization Have you proofread for errors in spelling and capitalization? Have you run a spell check?
☐ Typos Have you checked carefully to eliminate typing errors?

TECH TIP: Spell Checkers

You should certainly run a spell check to help you locate misspelled words and incorrect strings of letters caused by typos, but keep in mind that a spell checker will not discover every error. For example, it will not identify many misspelled proper nouns or foreign words, nor will it highlight words that are spelled correctly but used incorrectly — work for word or form for from, for example. For this reason, you must still proofread carefully — even after you run a spell check.

Exercise 4

Proofread your essay.

Checking Your Paper’s Format

The final thing to consider is your paper’s format — how your paragraphs, sentences, and words look on the page. Your instructor will give you some general guidelines about format — telling you, for example, to type your last name and the page number at the top right of each page — and, of course, you should follow these guidelines. Students writing in the humanities usually follow the format illustrated on page 93. (For information on MLA documentation format, see Chapter 18.)
When students get a research assignment, many immediately go to the Internet to find sources. Searching the Web, they may discover a *Wikipedia* article on their topic. But is *Wikipedia* a reliable reference source for a research paper? There is quite a controversy over the use of *Wikipedia* as a source, but the consensus seems to be that it is not. Although *Wikipedia* can be a good starting point for general information about a topic, it is not suitable for college-level research.

**CHECKLIST**

- **Format** Have you followed your instructor’s format guidelines?
- **Spacing** Have you double-spaced throughout?
- **Type size** Have you used ten- or twelve-point type?
- **Paragraphing** Have you indented the first line of every paragraph?
- **Visuals** If you used one or more visuals in your essay, did you insert each visual as close as possible to where it is discussed?
- **Documentation** Have you documented each source — and each visual — you used? Have you included a works-cited page?

**Exercise 5**

Make any necessary corrections to your essay’s format, and then print out a final draft.
this page left intentionally blank
The relationship between reading and writing is a complex one. Sometimes you will write an essay based on your own experience; more often than not, however, you will respond in writing to something you have read. The essays in this book give you a chance to do both.

As you are probably aware, the fact that information appears in print or on the Internet does not mean it should be taken at face value. Of course, many of the books and articles you read will be reliable, but some — especially material found on many websites and blogs — will include contradictions, biased ideas, or even inaccurate or misleading information. For this reason, your goal should not be simply to understand what you read but to assess the credibility of the writers and, eventually, to judge the soundness of their ideas.

When you read the essays and other texts in this book, you should approach them critically. In other words, you should question (and sometimes challenge) the writer’s ideas — and, in the process, try to create new interpretations that you can explore in your writing. Approaching a text in this way is not easy, for it requires you to develop your own analytical and critical skills and your own set of standards to help you judge and interpret what you read. Only after you have read and critically evaluated a text can you begin to draw your ideas together and write about them.

Every reading selection in Chapters 6 through 15 is accompanied by a series of questions intended to guide you through the reading process. In many ways, these questions are a warm-up for the intellectual workout of writing an essay. The more time you devote to them, the more you will be practicing your analytical skills. In a real sense, then, these questions will help you develop the critical thinking skills you will need when you write. In becoming a proficient reader, you will also gain confidence in yourself as a writer.
Each of the reading selections in Chapters 6 through 14 is organized around one dominant pattern of development. In your outside reading, however, you will often find more than one pattern used in a single piece of writing (as in Chapter 15, Combining the Patterns, page 487). When you write, then, do not feel you must follow these patterns blindly; instead, think of them as tools for making your writing more effective, and adapt them to your subject, your audience, and your purpose for writing.

In addition to the reading selections, each chapter also includes a visual text — for example, a piece of fine art, an advertisement, or a photograph. By visually reinforcing the chapter’s basic rhetorical concept, each visual text serves as a bridge to the chapter’s essays. Following each visual is a set of questions designed to help you understand not just the image but also the rhetorical pattern that is the chapter’s focus.
Narration

What Is Narration?

Narration tells a story by presenting events in an orderly, logical sequence. In the following paragraph from “The Stone Horse,” essayist Barry Lopez recounts the history of the exploration of the California desert.

Western man did not enter the California desert until the end of the eighteenth century, 250 years after Coronado brought his soldiers into the Zuni pueblos in a bewildered search for the cities of Cibola. The earliest appraisals of the land were cursory. Hurried. People traveled through it, en route to Santa Fe or the California coastal settlements. Only miners tarried. In 1823 what had been Spain’s became Mexico’s, and in 1848 what had been Mexico’s became America’s; but the bare, jagged mountains and dry lake beds, the vast and uniform plains of creosote bush and yucca plants, remained as obscure as the northern Sudan until the end of the nineteenth century.

Narration can be the dominant pattern in many kinds of writing (as well as in speech). Histories, biographies, and autobiographies follow a narrative form, as do personal letters, diaries, journals, and some of the content on personal Web pages or social networking sites. Narration is the dominant pattern in many works of fiction and poetry, and it is an essential part of casual conversation. Narration also underlies folk and fairy tales and many news reports. In short, anytime you tell what happened, you are using narration.

Using Narration

Narration can provide the structure for an entire essay, but narrative passages may also appear in essays that are not primarily narrative. In an argumentative essay supporting stricter gun-safety legislation, for example,
you might devote one or two paragraphs to the story of a child accidentally killed by a handgun. In this chapter, however, we focus on narration as the dominant pattern of a piece of writing.

Throughout your college career, many of your assignments will call for narration. In an English composition class, you may be asked to write about an experience that was important to your development as an adult; on a European history exam, you may need to relate the events that led to Napoleon’s defeat at the Battle of Waterloo; and in a technical writing class, you may be asked to write a report tracing a company’s negligent actions. In each of these situations (as well as in many additional assignments), your writing has a primarily narrative structure, and the narrative supports a thesis.

The skills you develop in narrative writing will also help you in other kinds of writing. A process essay, such as an explanation of a laboratory experiment, is like a narrative because it outlines a series of steps in chronological order; a cause-and-effect essay, such as your answer to an exam question that asks you to analyze the events that caused the Great Depression, also resembles a narrative in that it traces a sequence of events. Although a process essay explains how to do something and a cause-and-effect essay explains why events occur, writing both these kinds of essays will be easier after you master narration. (Process essays and cause-and-effect essays are discussed and illustrated in Chapters 9 and 10, respectively.)

Planning a Narrative Essay

Developing a Thesis Statement

Although the purpose of a narrative may be simply to recount events or to create a particular mood or impression, in college writing a narrative essay is more likely to present a sequence of events for the purpose of supporting a thesis. For instance, in a narrative about your problems with credit card debt, your purpose may be to show your readers that college students should not have easy access to credit cards. Accordingly, you do not simply tell the story of your unwise spending. Rather, you select and arrange details to show your readers why having a credit card encouraged you to spend money you didn’t have. Although it is usually best to include an explicit thesis statement (“My negative experiences with credit have convinced me that college students should not have access to credit cards”), you may also imply your thesis through your selection and arrangement of events.

Including Enough Detail

Narratives, like other types of writing, need to include rich, specific details if they are to be convincing. Each detail should help to create a picture for the reader; even exact times, dates, and geographic locations can be helpful. Look, for example, at the following paragraph from the essay “My
Mother Never Worked” by Bonnie Smith-Yackel, which appears later in this chapter:

In the winter she sewed night after night, endlessly, begging cast-off clothing from relatives, ripping apart coats, dresses, blouses, and trousers to remake them to fit her four daughters and son. Every morning and every evening she milked cows, fed pigs and calves, cared for chickens, picked eggs, cooked meals, washed dishes, scrubbed floors, and tended and loved her children. In the spring she planted a garden once more, dragging pails of water to nourish and sustain the vegetables for the family. In 1936 she lost a baby in her sixth month.

This list of details adds interest and authenticity to the narrative. The central figure in the narrative is a busy, productive woman, and readers know this because they are given an exhaustive catalog of her activities.

Varying Sentence Structure

When narratives present a long series of events, all the sentences can begin to sound alike: “She sewed dresses. She milked cows. She fed pigs. She fed calves. She cared for chickens.” Such a predictable string of sentences may become monotonous for your readers. You can eliminate this monotony by varying your sentence structure — for instance, by using a variety of sentence openings or by combining simple sentences as Smith-Yackel does in “My Mother Never Worked”: “In the winter she sewed night after night, endlessly. . . . Every morning and every evening she milked cows, fed pigs and calves, cared for chickens. . . .”

Maintaining Clear Narrative Order

Many narratives present events in the exact order in which they occurred, moving from first event to last. Whether or not you follow a strict chronological order depends on the purpose of your narrative. If you are writing a straightforward account of a historical event or summarizing a record of poor management practices, you will probably want to move directly from beginning to end. In a personal-experience essay or a fictional narrative, however, you may want to engage your readers’ interest by beginning with an event from the middle of your story, or even from the end, and then presenting the events that led up to it. You may also decide to begin in the present and then use one or more flashbacks (shifts into the past) to tell your story. To help readers follow the order of events in your narrative, it is very important to use correct verb tenses and clear transitional words and phrases.

Using Accurate Verb Tenses. Verb tense is extremely important in writing that recounts events in a fixed order because tenses indicate temporal (time) relationships. When you write a narrative, you should be careful to keep verb tenses consistent and accurate so that your readers can
follow the sequence of events. Naturally, you need to shift tenses to reflect an actual time shift in your narrative. For instance, convention requires that you use present tense when discussing works of literature (“When Hamlet’s mother marries his uncle . . .”), but a flashback to an earlier point in the story calls for a shift from present to past tense (“Before his mother’s marriage, Hamlet was . . .”). Nevertheless, you should avoid unwarranted shifts in verb tense; they will make your narrative confusing.

**Using Transitions.** Transitions — connecting words or phrases — help link events in time, enabling narratives to flow smoothly. Without them, narratives would lack coherence, and readers would be unsure of the correct sequence of events. Transitions indicate the order of events, and they also signal shifts in time. In narrative writing, the transitions commonly used for these purposes include *first, second, next, then, later, at the same time, meanwhile, immediately, soon, before, earlier, after, afterward, now, and finally.* In addition to transitional words and phrases, specific time markers — such as *three years later, in 1927, after two hours,* and *on January 3* — indicate how much time has passed between events. (A more complete list of transitions appears on page 57.)

**Structuring a Narrative Essay**

Like other essays, a narrative essay has an introduction, a body, and a conclusion. If your essay’s thesis is explicitly stated, it will, in most cases, appear in the *introduction.* The *body paragraphs* of your essay will recount the events that make up your narrative, following a clear and orderly plan. Finally, the *conclusion* will give your readers the sense that your narrative is complete, perhaps by restating your thesis in different words or by summarizing key points or events.

Suppose you are assigned a short history paper about the Battle of Waterloo. You plan to support the thesis that if Napoleon had kept more troops in reserve, he might have defeated the British troops serving under Wellington. Based on this thesis, you decide that the best way to organize your paper is to present the five major phases of the battle in chronological order. An informal outline of your essay might look like this.

<table>
<thead>
<tr>
<th><strong>Sample Outline</strong></th>
<th><strong>Narration</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Introduction:</strong></td>
<td>Thesis statement — If Napoleon had kept more troops in reserve, he might have broken Wellington’s line with another infantry attack and thus won the Battle of Waterloo.</td>
</tr>
<tr>
<td><strong>Phase 1 of the battle:</strong></td>
<td>Napoleon attacked the Château of Hougomont.</td>
</tr>
<tr>
<td><strong>Phase 2 of the battle:</strong></td>
<td>The French infantry attacked the British lines.</td>
</tr>
</tbody>
</table>
By discussing the five phases of the battle in chronological order, you clearly support your thesis. As you expand your informal outline into a historical narrative, exact details, dates, times, and geographic locations are extremely important. Without them, your statements are open to question. In addition, to keep your readers aware of the order of events, you must select appropriate transitional words and phrases and pay careful attention to verb tenses.

Revising a Narrative Essay

When you revise a narrative essay, consider the items on the revision checklist on page 68. In addition, pay special attention to the items on the following checklist, which apply specifically to narrative essays.

Editing a Narrative Essay

When you edit your narrative essay, follow the guidelines on the editing checklists on pages 85, 88, and 91. In addition, focus on the grammar,
mechanics, and punctuation issues that are particularly relevant to narrative essays. One of these issues — avoiding run-on sentences — is discussed below.

**GRAMMAR IN CONTEXT**  
**Avoiding Run-Ons**

When writing narrative essays, particularly personal narratives and essays that include dialogue, writers can easily lose sight of sentence boundaries and create **run-ons**. There are two kinds of run-ons: **fused sentences** and **comma splices**.

A **fused sentence** occurs when two sentences are incorrectly joined without punctuation.

**CORRECT (TWO SENTENCES):**  
“The sun came out hot and bright, endlessly, day after day. The crops shriveled and died” (Smith-Yackel 119).

**FUSED SENTENCE:**  
The sun came out hot and bright, endlessly, day after day the crops shriveled and died.

A **comma splice** occurs when two sentences are incorrectly joined with just a comma.

**COMMA SPlice:**  
The sun came out hot and bright, endlessly, day after day, the crops shriveled and died.

**Five Ways to Correct These Errors**

1. **Use a period to create two separate sentences.**  
The sun came out hot and bright, endlessly, day after day. The crops shriveled and died.

2. **Join the sentences with a comma and a coordinating conjunction (and, or, nor, for, so, but, yet).**  
The sun came out hot and bright, endlessly, day after day, and the crops shriveled and died.

3. **Join the sentences with a semicolon.**  
The sun came out hot and bright, endlessly, day after day; the crops shriveled and died.

4. **Join the sentences with a semicolon and a transitional word or phrase (followed by a comma), such as however, therefore, or for example.** (See page 57 for a list of transitional words and phrases.)  
The sun came out hot and bright, endlessly, day after day; eventually, the crops shriveled and died.

5. **Create a complex sentence by adding a subordinating conjunction (although, because, if, and so on) or a relative pronoun (who, which, that, and so on) to one of the sentences.**  
As the sun came out hot and bright, endlessly, day after day, the crops shriveled and died.
In the following essay, student Erica Sarno traces her development as a writer. Her assignment was to write a literacy narrative, a personal account focusing on her experiences with reading and writing.

Becoming a Writer

I used to think that writing was just about filling pages. Composing an essay for school meant getting the job done and checking it off my to-do list. During my last two years of high school, however, my attitude started to change. Several experiences helped me understand that writing is not a skill that some people are born with and others are not. If I wanted to write, all I needed was a desire to express myself to others and a willing audience. Realizing that there was someone on the other side of the page, eager to listen, helped me develop into a more effective writer.

My first real lesson in my development as a writer took place in Mrs. Strickland’s junior English class. Mrs. Strickland was hard to approach. She dressed as if she expected to be giving a press conference at the White House. She wore tan suits and silk scarves, and she had a helmet of dyed blonde hair. We seemed to disappoint her just because we were high school students. Maybe I saw her lack of interest in us and our work as a challenge because, one day, I took a risk and wrote a very personal essay about losing my aunt to cancer. When I got the paper back, Mrs. Strickland had written only, “Did you read the instructions?” I could not believe it. For the first time, I had actually written about what was important to me rather than just filling the pages with words, and she had not even read past my introduction! Still, I knew then that I had something to say. I just needed someone to listen.

The next year, I had Dr. Kelleher for senior English. My year with Dr. K profoundly changed the way I see myself as a writer (and as a reader). Finally, a teacher was paying attention to what I had written. His only rule for writing was “Don’t be boring!” I rewrote
Narration sentences, hoping for an exclamation point or one of Dr. K’s other special marks in the margin. Dr. K had a whole list of codes and abbreviations, like “BTH” (“Better than Hemingway”) or “the knife” (when the writer slayed the opponent in an argument). I also relied on Dr. K to tell me when I was falling into my old habit of just filling the page. He would write a funny comment like, “Come back! Log out of Facebook!” Then, he would give me a chance to try again. Trusting him to be a generous reader and an honest critic helped me develop my voice and my confidence as a writer.

Meanwhile, I started to become a better reader, too. I could tell when a writer was writing to me, wanting me to understand. I could also tell when a writer was writing just to get the job done. Instead of just skimming the assigned reading, I got in the habit of writing in the margins and making notes about what I thought. I underlined ideas that spoke to me, and I wrote “Really??” next to ideas that seemed silly. Instead of assuming a reading would be boring, I gave every assignment a chance. Whether I liked a book or not, I felt that I could explain my reasons. I was finally seeing for myself that writing is just another way for people to talk to each other.

Eventually, in the spring of my senior year, I experienced what it feels like to connect with a broader audience. I suggested a column about “senioritis” to the school paper, and even though I had never written for the public before, the editor loved my idea. I knew what I wanted to say, and I knew I could collect plenty of stories to help me illustrate my ideas. What I did not predict was how much I would learn from the experience of writing those six columns. Knowing that hundreds of people would be reading my pieces, I revised them over and over again. When Dr. K read one of my last columns aloud to our class, I got to see how my work affected people. Watching the expressions on my classmates’ faces and hearing them laugh at the funny parts helped me understand what good writing is. In that moment, I truly connected with my audience.

Although I still have a lot to learn, I now understand how important the relationship between the writer and the reader is. When I write, I am writing to be heard. When I read, I am reading to understand. The communication may not be perfect, but I know
I am not alone in my task. And even though I am not in Dr. K’s class anymore, I still sometimes imagine that he will be reading what I have written. Thinking about him reminds me that someone cares about what I have to say.

Points for Special Attention

Assignment. Erica’s assignment was to write a literacy narrative. At first, she considered writing about her favorite childhood books or about how she learned to read, but in the end she decided to focus on more recent experiences because she could remember them more clearly (and, therefore, could include more specific detail).

Thesis Statement and Title. Because her focus was on her development as a writer, Erica was careful to include the words develop and writer in her thesis statement. Her thesis statement also clearly explains the key factor that encouraged her development — the presence of an interested reader.

Structure. In her essay’s first two body paragraphs, Erica discusses her junior and senior English classes. However, instead of just contrasting the two teachers, she explains how she herself changed as a result of their different approaches. In paragraph 4, she explains the connection between her reading and her writing, and in paragraph 5, she recounts her development into a reader writing for a wider audience.

Topic Sentences. To move her narrative along, Erica was careful to include transitional words and phrases — The next year, Meanwhile, Eventually — in her topic sentences to show the movement from one stage of her development to the next.

Working with Sources. Erica’s assignment made it clear that although other assignments in the course would be source-based, this narrative essay should be based solely on her own memories and reflections.

Focus on Revision

When she reread an early draft of her essay, Erica immediately saw a problem: she had written a comparison-and-contrast essay instead of a narrative. Instead of focusing on her development as a writer, she had simply compared her junior- and senior-year English classes. This problem was revealed by her draft’s thesis statement — “The difference between junior and senior year of high school was the difference between being ignored and being heard” — as well as by the topic sentences of her first two body paragraphs:
First body paragraph: Mrs. Strickland was an uninspiring teacher.

Second body paragraph: Unlike Mrs. Strickland, Dr. Kelleher encouraged me as a writer.

Erica also noticed that her entire essay dealt with classroom style, further highlighting the contrast between her two teachers. Realizing that her development as a writer had also taken place outside the classroom, she condensed her discussion of the two English classes and added material about reading (paragraph 4) and about writing for her school paper (paragraph 5).

When she wrote her next draft, Erica was careful to include transitions and topic sentences that signaled her focus on her development over time, not on the differences between two classes or two teachers. Finally, as she reviewed her draft, she noticed that her original summary statement — “Knowing that there was someone on the other side of the page made me a better writer” — could be expanded into an appropriate and effective thesis statement.

A STUDENT WRITER: Narration

The following essay is typical of the informal narrative writing many students are asked to do in English composition classes. It was written by Tiffany Forte in response to the assignment “Write an informal essay about a goal or dream you had when you were a child.”

My Field of Dreams

Introduction When I was young, I was told that when I grew up I could be anything I wanted to be, and I always took for granted that this was true. I knew exactly what I was going to be, and I would spend hours dreaming about how wonderful my life would be when

Thesis statement I grew up. One day, though, when I did grow up, I realized that things had not turned out the way I had always expected they would.

Narrative begins When I was little, I never played with baby dolls or Barbies. I wasn’t like other little girls; I was a tomboy. I was the only girl in the neighborhood where I lived, so I always played with boys. We would play army or football or (my favorite) baseball.

Almost every summer afternoon, all the boys in my neighborhood and I would meet by the big oak tree to get a baseball game going. Surprisingly, I was always one of the first to be picked for a team. I was very fast, and (for my size) I could hit the ball far. I loved baseball more than anything, and I wouldn’t miss a game for the world.
My dad played baseball too, and every Friday night I would go to the field with my mother to watch him play. It was just like the big leagues, with lots of people, a snack bar, and lights that shone so high and bright you could see them a mile away. I loved to go to my dad’s games. When all the other kids would wander off and play, I would sit and cheer on my dad and his team. My attention was focused on the field, and my heart would jump with every pitch.

Even more exciting than my dad’s games were the major league games. The Phillies were my favorite team, and I always looked forward to watching them on television. My dad would make popcorn, and we would sit and watch in anticipation of a Phillies victory. We would go wild, yelling and screaming at all the big plays. When the Phillies would win, I would be so excited I couldn’t sleep; when they would lose, I would go to bed angry, just like my dad.

It was when my dad took me to my first Phillies game that I decided I wanted to be a major league baseball player. The excitement began when we pulled into the parking lot of the old Veterans Stadium. There were thousands of cars. As we walked from the car to the stadium, my dad told me to hold on to his hand and not to let go no matter what. When we gave the man our tickets and entered the stadium, I understood why. There were mobs of people everywhere. They were walking around the stadium and standing in long lines for hot dogs, beer, and souvenirs. It was the most wonderful thing I had ever seen. When we got to our seats, I looked down at the tiny baseball diamond below and felt as if I were on top of the world.

The cheering of the crowd, the singing, and the chants were almost more than I could stand. I was bursting with enthusiasm. Then, in the bottom of the eighth inning, with the score tied and two outs, Mike Schmidt came up to bat and hit the game-winning home run. The crowd went crazy. Everyone in the whole stadium was standing, and I found myself yelling and screaming along with everyone else. When Mike Schmidt came out of the dugout to receive his standing ovation, I felt a lump in my throat and butterflies in my stomach. He was everyone’s hero that night, and I could only imagine the pride he must have felt. I slept the whole way home and dreamed of what it would be like to be the hero of the game.
The next day, when I met with the boys at the oak tree, I told them that when I grew up, I was going to be a major league baseball player. They all laughed at me and said I could never be a baseball player because I was a girl. I told them that they were all wrong and that I would show them.

In the years to follow, I played girls’ softball in a competitive fast-pitch league, and I was very good. I always wanted to play baseball with the boys, but there were no mixed leagues. After a few years, I realized that the boys from the oak tree were right: I was never going to be a major league baseball player. I realized that what I had been told when I was younger wasn’t the whole truth. What no one had bothered to tell me was that I could be anything I wanted to be — as long as it was something that was appropriate for a girl to do.

In time, I would get over the loss of my dream. I found new dreams, acceptable for a young woman, and I moved on to other things. Still, every time I watch a baseball game and someone hits a home run, I get those same butterflies in my stomach and think, for just a minute, about what might have been.

**Points for Special Attention**

**Assignment.** Tiffany’s assignment was to write about a goal or dream she had when she was a child. As a nontraditional student, a good deal older than most of her classmates, Tiffany found this assignment challenging at first. She wondered if her childhood dreams would be different from those of her classmates, and she was somewhat hesitant to share her drafts with her peer-editing group. As it turned out, though, her childhood dreams were not very different from those of the other students in her class.

**Introduction.** Tiffany’s introduction is straightforward, yet it arouses reader interest by setting up a contrast between what she expected and what actually happened. Her optimistic expectation — that she could be anything she wanted to be — is contradicted by her thesis statement, encouraging readers to read on to learn how things turned out and why.

**Thesis Statement.** Although the assignment called for a personal narrative, the instructor made it clear that the essay should have an explicitly stated thesis that made a point about a childhood goal or dream. Tiffany knew she wanted to write about her passion for baseball, but she also knew that just listing a series of events would not fulfill the assignment. Her thesis statement — “One day, though, when I did grow up, I realized that
things had not turned out the way I had always expected they would” — puts her memories in context, suggesting that she will use them to support a general conclusion about the gap between dreams and reality.

**Structure.** The body of Tiffany’s essay traces the chronology of her involvement with baseball — playing with the neighborhood boys, watching her father’s games, watching baseball on television, and, finally, attending her first major league game. Each body paragraph introduces a different aspect of her experience with baseball, culminating in the vividly described Phillies game. The balance of the essay (paragraphs 8–10) summarizes the aftermath of that game, gives a brief overview of Tiffany’s later years in baseball, and presents her conclusion.

**Detail.** Personal narratives like Tiffany’s need a lot of detail because the writers want readers to see and hear and feel what they did. To present an accurate picture, Tiffany includes all the significant sights and sounds she can remember: the big oak tree, the lights on the field, the popcorn, the excited cheers, the food and souvenir stands, the crowds, and so on. She also names Mike Schmidt (“everyone’s hero”), his team, and the stadium where she saw him play. Despite all these details, though, she omits some important information — for example, how old she was at each stage of her essay.

**Working with Sources.** Tiffany’s essay is very personal, and she supports her thesis with experiences and observations from her own childhood. Although she could have consulted sources to find specific information about team standings or players’ stats — or even quoted her hero, Mike Schmidt — she decided that her own memories would provide convincing support for her thesis.

**Verb Tense.** Maintaining clear chronological order is very important in narrative writing, where unwarranted shifts in verb tenses can confuse readers. Knowing this, Tiffany was careful to avoid unnecessary tense shifts. In her conclusion, she shifts from past to present tense, but this shift is both necessary and clear. Elsewhere she uses *would* to identify events that recurred regularly. For example, in paragraph 5 she says, “My dad *would* make popcorn” rather than “My dad *made* popcorn,” which would have suggested that he did so only once.

**Transitions.** Tiffany’s skillful use of transitional words and expressions links her sentences and moves her readers smoothly through her essay. In addition to transitional words such as *when* and *then*, she uses specific time markers — “When I was little,” “Almost every summer afternoon,” “every Friday night,” “As we walked,” “The next day,” “In the years to follow,” and “After a few years” — to advance the narrative and carry her readers along.
Focus on Revision

In their responses to an earlier draft of Tiffany’s essay, several students in her peer-editing group recommended that she revise one particularly monotonous paragraph. (As one student pointed out, all its sentences began with the subject, making the paragraph seem choppy and its ideas disconnected.) Here is the paragraph from her draft:

My dad played baseball too. I went to the field with my mother every Friday night to watch him play. It was just like the big leagues. There were lots of people and a snack bar. The lights shone so high and bright you could see them a mile away. I loved to go to my dad’s games. All the other kids would wander off and play. I would sit and cheer on my dad and his team. My attention was focused on the field. My heart would jump with every pitch.

In the revised version of the paragraph (now paragraph 4 of her essay), Tiffany varies sentence length and opening strategies:

My dad played baseball too, and every Friday night I would go to the field with my mother to watch him play. It was just like the big leagues, with lots of people, a snack bar, and lights that shone so high and bright you could see them a mile away. I loved to go to my dad’s games. When all the other kids would wander off and play, I would sit and cheer on my dad and his team. My attention was focused on the field, and my heart would jump with every pitch.

After reading Tiffany’s revised draft, another student suggested that she might still polish her essay a bit. For instance, she could add some dialogue, quoting the boys’ taunts and her own reply in paragraph 8. She could also revise to eliminate clichés (overused expressions), substituting fresher, more original language for phrases such as “I felt a lump in my throat and butterflies in my stomach” and “felt as if I were on top of the world.” In the next draft of her essay, Tiffany followed up on these suggestions.

PEER-EDITING WORKSHEET: Narration

1. What point is the writer making about the essay’s subject? Is this point explicitly stated in a thesis statement? If so, where? If not, can you state the essay’s thesis in one sentence?

2. List some details that enrich the narrative. Where could more detail be added? What kind of detail? Be specific.

3. Does the writer vary sentence structure and avoid monotonous strings of similar sentences? Should any sentences be combined? If so, which ones? Can you suggest different openings for any sentences?

4. Should any transitions be added to clarify the order in which events occurred? If so, where?
The selections that follow illustrate some of the many possibilities open to writers of narratives. The first selection, a visual text, is followed by questions designed to illustrate how narration can operate in visual form. (A multimodal text for narration is located online at macmillanhighered.com/patterns.)

5. Do verb tenses establish a clear chronological order? Identify any verb tenses that you believe need to be changed.
6. Does the writer avoid run-on sentences? Point out any fused sentences or comma splices.
7. What could the writer add to this essay?
8. What could the writer take out of this essay?
9. What is the essay’s greatest strength? Why?
10. What is the essay’s greatest weakness? What steps should the writer take to correct this problem?
These panels, from the graphic novel *Persepolis II*, tell part of a story about the changes in the life of a young girl during Iran’s Islamic revolution. In 1979, the secular monarch was overthrown, and a government run by Islamic religious leaders instituted new rules, including extreme regulations on how women could dress.
Reading Images

1. Look carefully at the panels on page 112, and read the footnote that appears below them. Then, list the events depicted in the panels in the order in which they are shown.

2. What visual elements link each panel to the one that follows? Can you identify any words that serve as transitions? What additional transitional words and phrases might help to move readers from one panel to the next?

3. What do you think happened right before (and right after) the events depicted here?

Journal Entry

Write a narrative paragraph summarizing the story told in these panels. Begin with a sentence that identifies the characters and the setting. Next, write a sentence that summarizes the events that might have preceded the first panel. Then, tell the story the pictures tell. In your last sentence, bring the sequence of events to a logical close. Be sure to use present tense and to include all necessary transitions.

Thematic Connections

• “The Ways We Lie” (page 358)
• “Your Flip-Flops Are Grossing Me Out” (page 511)
Born in the Dominican Republic in 1968 and raised in New Jersey, Junot Díaz earned his bachelor’s degree from Rutgers University and an M.F.A. in creative writing from Cornell University. He is the author of several works of fiction, including *Drown* (1996), *The Brief Wondrous Life of Oscar Wao* (2007), and *This Is How You Lose Her* (2012). The winner of many awards, including a Pulitzer Prize and MacArthur and Guggenheim Fellowships, Díaz is the fiction editor at *Boston Review* and the Rudge and Nancy Allen Professor of Writing at the Massachusetts Institute of Technology.

**Background on Dominicans in the United States** Dominicans living in the United States account for 3 percent of the U.S. Hispanic population; they numbered about 1.5 million when the Census Bureau made its American Community Survey in 2011. For many years, the northeast has been home to the majority of Dominicans in the United States. Although historically almost half settled in New York City, in recent years they have established sizable populations in several other northeastern states, such as New Jersey, Massachusetts, and Pennsylvania. Dominicans living in the United States are significantly more likely to have been born outside the U.S., as Díaz was, than the general Hispanic population (56 percent versus 36 percent). The Dominican population also has a slightly higher poverty rate compared to all Hispanics; however, it can also claim a higher level of education. Dominicans have had an impact on American food, music, and culture, and they are an integral part of social and commercial life in the United States, where they are teachers, bankers, lawyers, small business owners, entrepreneurs, and workers. With a long history of activism, Dominicans have also begun to wield political influence as elected officials in U.S. state, city, and local governments.

All the Dominicans I knew in those days sent money home. My mother didn’t have a regular job besides caring for us five kids, so she scrimped the loot together from whatever came her way. My father was always losing his forklift jobs, so it wasn’t like she ever had a steady flow. But my grandparents were alone in Santo Domingo, and those remittances, beyond material support, were a way, I suspect, for Mami to negotiate the absence, the distance, caused by our diaspora. She chipped dollars off the cash Papi gave her for our daily expenses, forced our already broke family to live even broker. That was how she built the nut — two, maybe three hundred dollars — that she sent home every six months or so.

We kids knew where the money was hidden, but we also knew that to touch it would have meant a violent punishment approaching death. I, who could take the change out of my mother’s purse without thinking, couldn’t have brought myself even to look at that forbidden stash.
So what happened? Exactly what you’d think. The summer I was twelve, my family went away on a “vacation” — one of my father’s half-baked get-to-know-our-country-better-by-sleeping-in-the-van extravaganzas — and when we returned to Jersey, exhausted, battered, we found our front door unlocked. My parents’ room, which was where the thieves had concentrated their search, looked as if it had been tornado-tossed. The thieves had kept it simple; they’d snatched a portable radio, some of my Dungeons & Dragons hardcovers, and, of course, Mami’s remittances.

It’s not as if the robbery came as a huge surprise. In our neighborhood, cars and apartments were always getting jacked, and the kid stupid enough to leave a bike unattended for more than a tenth of a second was the kid who was never going to see that bike again. Everybody got hit; no matter who you were, eventually it would be your turn.

And that summer it was ours.

Still, we took the burglary pretty hard. When you’re a recent immigrant, it’s easy to feel targeted. Like it wasn’t just a couple of assholes that had it in for you but the whole neighborhood — hell, maybe the whole country.

No one took the robbery as hard as my mom, though. She cursed the neighborhood, she cursed the country, she cursed my father, and of course she cursed us kids, swore that we had run our gums to our idiot friends and they had done it.

And this is where the tale should end, right? Wasn’t as if there was going to be any “C.S.I.”-style investigation or anything. Except that a couple of days later I was moaning about the robbery to these guys I was hanging with at that time and they were cursing sympathetically, and out of nowhere it struck me. You know when you get one of those moments of mental clarity? When the nictitating membrane obscuring the world suddenly lifts? That’s what happened. I realized that these two dopes I called my friends had done it. They were shaking their heads, mouthing all the right words, but I could see the way they looked at each other, the Raskolnikov glances. I knew.

Now, it wasn’t like I could publicly denounce these dolts or go to the police. That would have been about as useless as crying. Here’s what I did: I asked the main dope to let me use his bathroom (we were in front of his apartment) and while I pretended to piss I unlatched the window. Then we all headed to the park as usual, but I pretended that I’d forgotten something back home. Ran to the dope’s apartment, slid open the bathroom window, and in broad daylight wriggled my skinny ass in.

Where the hell did I get these ideas? I have not a clue. I guess I was reading way too much Encyclopedia Brown and the Three Investigators in those days. And if mine had been a normal neighborhood this is when the cops would have been called and my ass would have been caught burglarizing.

The dolt and his family had been in the U.S. all their lives and they had a ton of stuff, a TV in every room, but I didn’t have to do much searching. I
popped up the dolt’s mattress and underneath I found my D.&D. books and most of my mother’s money. He had thoughtfully kept it in the same envelope.

And that was how I solved the Case of the Stupid Morons. My one and only case.

The next day at the park, the dolt announced that someone had broken into his apartment and stolen all his savings. This place is full of thieves, he complained bitterly, and I was, like, No kidding.

It took me two days to return the money to my mother. The truth was I was seriously considering keeping it. But in the end the guilt got to me. I guess I was expecting my mother to run around with joy, to crown me her favorite son, to cook me my favorite meal. Nada. I’d wanted a party or at least to see her happy, but there was nothing. Just two hundred and some dollars and fifteen hundred or so miles — that’s all there was.

• • •

Comprehension

1. Díaz grew up poor. How does he communicate this fact to readers?
2. According to Díaz, why is the money in his mother’s “forbidden stash” different from the money in her purse? Do you think this distinction makes sense?
3. How did Díaz solve “the Case of the Stupid Morons” (12)?
4. What does Díaz mean when he says, “Just two hundred and some dollars and fifteen hundred or so miles — that’s all there was” (14)?

Purpose and Audience

1. Even though Díaz uses a very informal style, full of slang expressions, he also uses words like diaspora (1) and expressions like “Raskolnikov glances” (8). What does this tell you about him — and about how he sees his audience?
2. This essay does not have a stated thesis. What is Díaz’s main idea? Write a sentence that could serve as a thesis statement. Where in the essay could this sentence be added? Should such a sentence be added? Why or why not?
3. Does this essay have an informative or a persuasive purpose, or is Díaz just trying to share his memories with readers? Explain.

Style and Structure

1. Identify the one- and two-sentence paragraphs in this essay. Are these very brief paragraphs effective as they are, or should they be expanded or combined with other paragraphs? Explain.
2. This is a personal, informal essay, and it uses first person and contractions. It also includes a number of sentence fragments. Identify a few fragments,
and try to turn each one into a complete sentence. Then, explain why you think Díaz used each fragment.

3. In paragraphs 3, 8, and 10, Díaz asks **rhetorical questions**. How would you answer these questions?

4. **Vocabulary Project.** What words, besides *morons*, does Díaz use to describe the thieves? Which word seems most appropriate to you? Why?

5. Like a crime story, Díaz’s narrative moves readers through events from the crime itself to its impact to its final outcome. Identify each of these sections of the narrative.

**Journal Entry**

Do you think Díaz feels more angry at the “morons” or at himself? Does he also feel frustration? Disappointment? If so, with whom (or what)?

**Writing Workshop**

1. Díaz mentions Encyclopedia Brown and the Three Investigators, fictional young detectives whose adventures he followed. When you were young, what was as important to you as these fictional characters were to Díaz? In a narrative essay, trace the development of your fascination with a particular fictional character, pastime, or hobby.

2. When he returns the money to his mother, Díaz expects “a party or at least to see her happy” (14), but that isn’t the reaction he gets. Write a narrative essay about a time when you expected a particular reaction or outcome but were disappointed or surprised.

3. **Working with Sources.** Consult several dictionaries to find out what the term *diaspora* has meant throughout history. Then, write a narrative essay tracing your own family’s diaspora, focusing on their movement from one country, region, or neighborhood to another. Include a definition from one of the dictionaries you consult, and be sure to include parenthetical documentation and a works-cited page. (See Chapter 18 for information on MLA documentation.)

**Combining the Patterns**

Díaz discusses both his family’s life in a Dominican neighborhood in New York City and his relatives’ lives back in Santo Domingo. If he wanted to write a **comparison-and-contrast** paragraph comparing his life to his relatives’, what details might he include? Do you think he should add such a paragraph? If so, why — and where?

**Thematic Connections**

- “The Ways We Lie” (page 358)
- “Tortillas” (page 390)
**Bonnie Smith-Yackel**

**My Mother Never Worked**

Bonnie Smith-Yackel was born into a farm family in Willmar, Minnesota, in 1937. She began writing as a young homemaker in the early 1960s and for the next fourteen years published short stories, essays, and book reviews in such publications as *Catholic Digest, Minnesota Monthly,* and *Ms.* magazine, as well as in several local newspapers. As Smith-Yackel explains it, “The catalyst for writing the [following] essay shortly after my mother’s death was recounting my telephone conversation with Social Security to the lawyer who was helping me settle my mother’s estate. When I told him what the SS woman had said, he responded: ‘Well, that’s right. Your mother didn’t work, you know.’ At which point I stood and said, ‘She worked harder throughout her life than you or a hundred men like you!’ and stomped out of his office, drove home, sat down and wrote the essay in one sitting.” Although this narrative essay, first published in *Women: A Journal of Liberation* in 1975, is based on personal experience, it also makes a broader statement about how society values “women’s work.”

**Background on Social Security benefits**  Social Security is a federal insurance program that requires workers to contribute a percentage of their wages to a fund that they may draw benefits from if they become unemployed due to disability. After retirement, workers can receive a monthly income from this fund, which also provides a modest death benefit to survivors. The contribution is generally deducted directly from a worker’s paycheck, and employers must contribute a matching amount. According to federal law, a woman who is a homemaker, who has never been a wage earner, is eligible for Social Security benefits only through the earnings of her deceased husband. (The same would be true for a man if the roles were reversed.) Therefore, a homemaker’s survivors would not be eligible for the death benefit. Although the law has been challenged in the courts, the survivors of a homemaker who has never been a wage earner are still not entitled to a Social Security death benefit.

“Social Security Office.” (The voice answering the telephone sounds very self-assured.)

“I’m calling about . . . my mother just died . . . I was told to call you and see about a . . . death-benefit check, I think they call it. . . .”

“I see. Was your mother on Social Security? How old was she?”

“Yes . . . she was seventy-eight. . . .”

“Do you know her number?”

“No . . . I, ah . . . don’t you have a record?”

“Certainly. I’ll look it up. Her name?”

“Smith. Martha Smith. Or maybe she used Martha Ruth Smith? . . . Sometimes she used her maiden name. . . . Martha Jerabek Smith?”

“If you’d care to hold on, I’ll check our records — it’ll be a few minutes.”
“Yes. . . .”

Her love letters — to and from Daddy — were in an old box, tied with ribbons and stiff, rigid-with-age leather thongs: 1918 through 1920; hers written on stationery from the general store she had worked in full-time and managed, single-handed, after her graduation from high school in 1913; and his, at first, on YMCA or Soldiers and Sailors Club stationery dispensed to the fighting men of World War I. He wooed her thoroughly and persistently by mail, and though she reciprocated all his feelings for her, she dreaded marriage. . . .

“It’s so hard for me to decide when to have my wedding day — that’s all I’ve thought about these last two days. I have told you dozens of times that I won’t be afraid of married life, but when it comes down to setting the date and then picturing myself a married woman with half a dozen or more kids to look after, it just makes me sick. . . . I am weeping right now — I hope that some day I can look back and say how foolish I was to dread it all.”

They married in February, 1921, and began farming. Their first baby, a daughter, was born in January, 1922, when my mother was twenty-six years old. The second baby, a son, was born in March, 1923. They were renting farms; my father, besides working his own fields, also was a hired man for two other farmers. They had no capital initially, and had to gain it slowly, working from dawn until midnight every day. My town-bred mother learned to set hens and raise chickens, feed pigs, milk cows, plant and harvest a garden, and can every fruit and vegetable she could scrounge. She carried water nearly a quarter of a mile from the well to fill her wash boilers in order to do her laundry on a scrub board. She learned to shuck grain, feed threshers, shock and husk corn, feed corn pickers. In September, 1925, the third baby came, and in June, 1927, the fourth child — both daughters. In 1930, my parents had enough money to buy their own farm, and that March they moved all their livestock and belongings themselves, fifty-five miles over rutted, muddy roads.

In the summer of 1930 my mother and her two eldest children reclaimed a forty-acre field from Canadian thistles, by chopping them all out with a hoe. In the other fields, when the oats and flax began to head out, the green and blue of the crops were hidden by the bright yellow of wild mustard. My mother walked the fields day after day, pulling each mustard plant. She raised a new flock of baby chicks — five hundred — and she spaded up, planted, hoed, and harvested a half-acre garden.

During the next spring their hogs caught cholera and died. No cash that fall.

And in the next year the drought hit. My mother and father trudged from the well to the chickens, the well to the calf pasture, the well to the barn, and from the well to the garden. The sun came out hot and bright, endlessly, day after day. The crops shriveled and died. They harvested half the corn, and ground the other half, stalks and all, and fed it to the cattle as fodder. With the price at four cents a bushel for the harvested crop, they couldn’t afford to haul it into town. They burned it in the furnace for fuel that winter.
In 1934, in February, when the dust was still so thick in the Minnesota air that my parents couldn’t always see from the house to the barn, their fifth child — a fourth daughter — was born. My father hunted rabbits daily, and my mother stewed them, fried them, canned them, and wished out loud that she could taste hamburger once more. In the fall the shotgun brought prairie chickens, ducks, pheasant, and grouse. My mother plucked each bird, carefully reserving the breast feathers for pillows.

In the winter she sewed night after night, endlessly, begging cast-off clothing from relatives, ripping apart coats, dresses, blouses, and trousers to remake them to fit her four daughters and son. Every morning and every evening she milked cows, fed pigs and calves, cared for chickens, picked eggs, cooked meals, washed dishes, scrubbed floors, and tended and loved her children. In the spring she planted a garden once more, dragging pails of water to nourish and sustain the vegetables for the family. In 1936 she lost a baby in her sixth month.

In 1937 her fifth daughter was born. She was forty-two years old. In 1939 a second son, and in 1941 her eighth child — and third son.

But the war had come, and prosperity of a sort. The herd of cattle had grown to thirty head; she still milked morning and evening. Her garden was more than a half acre — the rains had come, and by now the Rural Electricity Administration and indoor plumbing. Still she sewed — dresses and jackets for the children, housedresses and aprons for herself, weekly patching of jeans, overalls, and denim shirts. She still made pillows, using feathers she had plucked, and quilts every year — intricate patterns as well as patchwork, stitched as well as tied — all necessary bedding for her family. Every scrap of cloth too small to be used in quilts was carefully saved and painstakingly sewed together in strips to make rugs. She still went out in the fields to help with the haying whenever there was a threat of rain.

In 1959 my mother’s last child graduated from high school. A year later the cows were sold. She still raised chickens and ducks, plucked feathers, made pillows, baked her own bread, and every year made a new quilt — now for a married child or for a grandchild. And her garden, that huge, undying symbol of sustenance, was as large and cared for as in all the years before. The canning, and now freezing, continued.

In 1969, on a June afternoon, mother and father started out for town so that she could buy sugar to make rhubarb jam for a daughter who lived in Texas. The car crashed into a ditch. She was paralyzed from the waist down.

In 1970 her husband, my father, died. My mother struggled to regain some competence and dignity and order in her life. At the rehabilitation institute, where they gave her physical therapy and trained her to live usefully in a wheelchair, the therapist told me: “She did fifteen push-ups today — fifteen! She’s almost seventy-five years old! I’ve never known a woman so strong!”
From her wheelchair she canned pickles, baked bread, ironed clothes, wrote dozens of letters weekly to her friends and her “half dozen or more kids,” and made three patchwork housecoats and one quilt. She made balls and balls of carpet rags — enough for five rugs. And kept all her love letters.

“I think I’ve found your mother’s records — Martha Ruth Smith; married to Ben F. Smith?”

“Yes, that’s right.”

“Well, I see that she was getting a widow’s pension. . . .”

“Yes, that’s right.”

“Well, your mother isn’t entitled to our $255 death benefit.”

“Not entitled! But why?”

The voice on the telephone explains patiently:

“Well, you see — your mother never worked.”

Comprehension

1. What kind of work did Martha Smith do while her children were growing up? List some of the chores she performed.

2. Why aren’t Martha Smith’s survivors entitled to a death benefit when their mother dies?

3. How does the government define work?

Purpose and Audience

1. What point is the writer trying to make? Why do you suppose her thesis is never explicitly stated?

2. This essay appeared in Ms. magazine and other publications whose audiences are sympathetic to feminist goals. Could it have appeared in a magazine whose audience had a more traditional view of gender roles? Explain.

3. Smith-Yackel mentions relatively little about her father in this essay. How can you account for this?

4. This essay was first published in 1975. Do you think it is dated, or do you think the issues it raises are still relevant today?

Style and Structure

1. Is the essay’s title effective? If so, why? If not, what alternate title can you suggest?

2. Smith-Yackel could have outlined her mother’s life without framing it with the telephone conversation. Why do you think she includes this frame?

3. What strategies does Smith-Yackel use to indicate the passing of time in her narrative?
4. This narrative piles details one on top of another almost like a list. Why does the writer include so many details?

5. In paragraphs 20 and 21, what is accomplished by the repetition of the word still?

6. **Vocabulary Project.** Try substituting equivalent words for those italicized in this sentence:

   He *wooed* her *thoroughly* and *persistently* by mail, and though she *reciprocated* all his feelings for her, she *dreaded* marriage . . . (11).

   How do your substitutions change the sentence’s meaning?

**Journal Entry**

Do you believe that a homemaker who has never been a wage earner should be entitled to a Social Security death benefit for her survivors? Explain your reasoning.

**Writing Workshop**

1. **Working with Sources.** Interview one of your parents or grandparents (or another person you know who reminds you of Smith-Yackel’s mother) about his or her work history, and write a chronological narrative based on what you learn. Include a thesis statement that your narrative can support, and quote your family member’s responses when possible. Be sure to include parenthetical documentation for these quotations, and also include a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. Write Martha Smith’s obituary as it might have appeared in her hometown newspaper. (If you are not familiar with the form of an obituary, read a few in your local paper or online at Legacy.com or Obituaries.com.)

3. Write a narrative account of a typical day at the worst job you ever had. Include a thesis statement that expresses your negative feelings.

**Combining the Patterns**

Because of the repetitive nature of the farm chores Smith-Yackel describes in her narrative, some passages come very close to explaining a process, a series of repeated steps that always occur in a predictable order. Identify several such passages. If Smith-Yackel’s essay were written entirely as a process explanation, what material would have to be left out? How would these omissions change the essay?

**Thematic Connections**

- “Midnight” (page 183)
- “I Want a Wife” (page 386)
George Orwell (1903–1950) was born Eric Blair in Bengal, India, where his father was a British civil servant. Rather than attend university, Orwell joined the Imperial Police in neighboring Burma (now renamed Myanmar), where he served from 1922 to 1927. Finding himself increasingly opposed to British colonial rule, Orwell left Burma to live and write in Paris and London. A political liberal and a fierce moralist, Orwell is best known today for his novels *Animal Farm* (1945) and *1984* (1949), which portray the dangers of totalitarianism. In “Shooting an Elephant,” written in 1936, he recalls an incident from his days in Burma that clarified his thinking about British colonial rule.

**Background on British imperialism**
The British had gradually taken over Burma through a succession of wars beginning in 1824; by 1885, the domination was complete. Like a number of other European countries, Britain had forcibly established colonial rule in countries throughout the world during the eighteenth and nineteenth centuries, primarily to exploit their natural resources. This empire building, known as imperialism, was justified by the belief that European culture was superior to the cultures of the indigenous peoples, particularly in Asia and Africa. Therefore, imperialist nations claimed, it was “the white man’s burden” to bring civilization to these “heathen” lands. In most cases, such control could be achieved only through force. Anti-imperialist sentiment began to grow in the early twentieth century, but colonial rule continued until the mid-twentieth century in much of the less-developed world. Not until the late 1940s did many European colonies begin to gain independence. The British ceded home rule to Burma in 1947.

In Moulmein, in Lower Burma, I was hated by large numbers of people — the only time in my life that I have been important enough for this to happen to me. I was sub-divisional police officer of the town, and in an aimless, petty kind of way anti-European feeling was very bitter. No one had the guts to raise a riot, but if a European woman went through the bazaars alone somebody would probably spit betel juice over her dress. As a police officer I was an obvious target and was baited whenever it seemed safe to do so. When a nimble Burman tripped me up on the football field and the referee (another Burman) looked the other way, the crowd yelled with hideous laughter. This happened more than once. In the end the sneering yellow faces of young men that met me everywhere, the insults hooted after me when I was at a safe distance, got badly on my nerves. The young Buddhist priests were the worst of all. There were several thousands of them in the town and none of them seemed to have anything to do except stand on street corners and jeer at Europeans.
All this was perplexing and upsetting. For at that time I had already made up my mind that imperialism was an evil thing and the sooner I chucked up my job and got out of it the better. Theoretically — and secretly, of course — I was all for the Burmese and all against their oppressors, the British. As for the job I was doing, I hated it more bitterly than I can perhaps make clear. In a job like that you see the dirty work of Empire at close quarters. The wretched prisoners huddling in the stinking cages of the lockups, the grey, cowed faces of the long-term convicts, the scarred buttocks of the men who had been flogged with bamboos — all these oppressed me with an intolerable sense of guilt. But I could get nothing into perspective. I was young and ill-educated and I had had to think out my problems in the utter silence that is imposed on every Englishman in the East. I did not even know that the British Empire is dying, still less did I know that it is a great deal better than the younger empires that are going to supplant it. * All I knew was that I was stuck between my hatred of the empire I served and my rage against the evil-spirited little beasts who tried to make my job impossible. With one part of my mind I thought of the British Raj** as an unbreakable tyranny, as something clamped down, in saecula saeculorum, *** upon the will of prostrate peoples; with another part I thought that the greatest joy in the world would be to drive a bayonet into a Buddhist priest’s guts. Feelings like these are the normal by-products of imperialism; ask any Anglo-Indian official, if you can catch him off duty.

One day something happened which in a roundabout way was enlightening. It was a tiny incident in itself, but it gave me a better glimpse than I had had before of the real nature of imperialism — the real motives for which despotic governments act. Early one morning the sub-inspector at a police station the other end of the town rang me up on the phone and said that an elephant was ravaging the bazaar. Would I please come and do something about it? I did not know what I could do, but I wanted to see what was happening and I got on to a pony and started out. I took my rifle, an old .44 Winchester and much too small to kill an elephant, but I thought the noise might be useful in terrorem. † Various Burmans stopped me on the way and told me about the elephant’s doings. It was not, of course, a wild elephant, but a tame one which had gone “must.” ‡ It had been chained up, as

* Eds. note — Orwell was writing in 1936, when Hitler and Stalin were in power and World War II was only three years away.
** Eds. note — The former British rule of the Indian subcontinent.
*** Eds. note — From time immemorial.
† Eds. note — For the purpose of frightening.
‡ Eds. note — Was in heat, a condition likely to wear off.
tame elephants always are when their attack of “must” is due, but on the previous night it had broken its chain and escaped. Its mahout,* the only person who could manage it when it was in that state, had set out in pursuit, but had taken the wrong direction and was now twelve hours’ journey away, and in the morning the elephant had suddenly reappeared in the town. The Burmese population had no weapons and were quite helpless against it. It had already destroyed somebody’s bamboo hut, killed a cow, and raided some fruit-stalls and devoured the stock; also it had met the municipal rubbish van and, when the driver jumped out and took to his heels, had turned the van over and inflicted violences upon it.

The Burmese sub-inspector and some Indian constables were waiting for me in the quarter where the elephant had been seen. It was a very poor quarter, a labyrinth of squalid bamboo huts, thatched with palm-leaf, winding all over a steep hillside. I remember that it was a cloudy, stuffy morning at the beginning of the rains. We began questioning people as to where the elephant had gone, and, as usual, failed to get any definite information. That is invariably the case in the East; a story always sounds clear enough at a distance, but the nearer you get to the scene of events the vaguer it becomes. Some of the people said that the elephant had gone in one direction, some said that he had gone in another, some professed not even to have heard of an elephant. I had almost made up my mind that the whole story was a pack of lies, when we heard yells a little distance away. There was a loud, scandalized cry of “Go away, child! Go away this instant!” and an old woman with a switch in her hand came round the corner of a hut, violently shooing away a crowd of naked children. Some more women followed, clicking their tongues and exclaiming; evidently there was something that the children ought not to have seen. I rounded the hut and saw a man’s dead body sprawling in the mud. He was an Indian, a black Dravidian coolie,** almost naked, and he could not have been dead many minutes. The people said that the elephant had come suddenly upon him round the corner of the hut, caught him with its trunk, put its foot on his back, and ground him into the earth. This was the rainy season and the ground was soft, and his face had scored a trench a foot deep and a couple of yards long. He was lying on his belly with arms crucified and head sharply twisted to one side. His face was coated with mud, the eyes wide open, the teeth bared and grinning with an expression of unendurable agony. (Never tell me, by the way, that the dead look peaceful. Most of the corpses I have seen looked devilish.) The friction of the great beast’s foot had stripped the skin from his back as neatly as one skins a rabbit. As soon as I saw the dead man I sent an orderly to a friend’s house nearby to borrow an elephant rifle. I had already sent back the pony, not wanting it to go mad with fright and throw me if it smelled the elephant.

The orderly came back in a few minutes with a rifle and five cartridges, and meanwhile some Burmans had arrived and told us that the elephant

* Eds. note — A keeper and driver of an elephant.
** Eds. note — An unskilled laborer.
Narration

was in the paddy* fields below, only a few hundred yards away. As I started forward practically the whole population of the quarter flocked out of the houses and followed me. They had seen the rifle and were all shouting excitedly that I was going to shoot the elephant. They had not shown much interest in the elephant when he was merely ravaging their homes, but it was different now that he was going to be shot. It was a bit of fun to them, as it would be to an English crowd; besides they wanted the meat. It made me vaguely uneasy. I had no intention of shooting the elephant — I had merely sent for the rifle to defend myself if necessary — and it is always unnerving to have a crowd following you. I marched down the hill, looking and feeling a fool, with the rifle over my shoulder and an ever-growing army of people jostling at my heels. At the bottom, when you got away from the huts, there was a metalled road and beyond that a miry waste of paddy fields a thousand yards across, not yet ploughed but soggy from the first rains and dotted with coarse grass. The elephant was standing eight yards from the road, his left side towards us. He took not the slightest notice of the crowd's approach. He was tearing up bunches of grass, beating them against his knees to clean them and stuffing them into his mouth.

I had halted on the road. As soon as I saw the elephant I knew with perfect certainty that I ought not to shoot him. It is a serious matter to shoot a working elephant — it is comparable to destroying a huge and costly piece of machinery — and obviously one ought not to do it if it can possibly be avoided. And at that distance, peacefully eating, the elephant looked no more dangerous than a cow. I thought then and I think now that his attack of “must” was already passing off; in which case he would merely wander harmlessly about until the mahout came back and caught him. Moreover, I did not in the least want to shoot him. I decided that I would watch him for a little while to make sure that he did not turn savage again, and then go home.

But at that moment I glanced round at the crowd that had followed me. It was an immense crowd, two thousand at the least and growing every minute. It blocked the road for a long distance on either side. I looked at the sea of yellow faces above the garish clothes — faces all happy and excited over this bit of fun, all certain that the elephant was going to be shot. They were watching me as they would watch a conjurer about to perform a trick. They did not like me, but with the magical rifle in my hands I was momentarily worth watching. And suddenly I realized that I should have to shoot the elephant after all. The people expected it of me and I had got to do it; I could feel their two thousand wills pressing me forward, irresistibly. And it was at this moment, as I stood there with the rifle in my hands, that I first grasped the hollowness, the futility of the white man’s dominion in the East. Here was I, the white man with his gun, standing in front of the unarmed native crowd — seemingly the leading actor of the piece; but in reality I was only an absurd puppet pushed to and fro by the will of those

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* Eds. note — Wet land for growing rice.
yellow faces behind. I perceived in this moment that when the white man turns tyrant it is his own freedom that he destroys. He becomes a sort of hollow, posing dummy, the conventionalized figure of a sahib.* For it is the condition of his rule that he shall spend his life in trying to impress the “natives,” and so in every crisis he has got to do what the “natives” expect of him. He wears a mask, and his face grows to fit it. I had got to shoot the elephant. I had committed myself to doing it when I sent for the rifle. A sahib has got to act like a sahib; he has got to appear resolute, to know his own mind and do definite things. To come all that way, rifle in hand, with two thousand people marching at my heels, and then to trail feebly away, having done nothing — no, that was impossible. The crowd would laugh at me. And my whole life, every white man’s life in the East, was one long struggle not to be laughed at.

But I did not want to shoot the elephant. I watched him beating his bunch of grass against his knees, with the preoccupied grandmotherly air that elephants have. It seemed to me that it would be murder to shoot him. At that age I was not squeamish about killing animals, but I had never shot an elephant and never wanted to. (Somehow it always seems worse to kill a large animal.) Besides, there was the beast’s owner to be considered. Alive, the elephant was worth at least a hundred pounds; dead, he would only be worth the value of his tusks, five pounds, possibly. But I had got to act quickly. I turned to some experienced-looking Burmans who had been there when we arrived, and asked them how the elephant had been behaving. They all said the same thing: he took no notice of you if you left him alone, but he might charge if you went too close to him.

It was perfectly clear to me what I ought to do. I ought to walk up to within, say, twenty-five yards of the elephant and test his behavior. If he charged I could shoot, if he took no notice of me it would be safe to leave him until the mahout came back. But also I knew that I was going to do no such thing. I was a poor shot with a rifle and the ground was soft mud into which one would sink at every step. If the elephant charged and I missed him, I should have about as much chance as a toad under a steamroller. But even then I was not thinking particularly of my own skin, only of the watchful yellow faces behind. For at that moment, with the crowd watching me, I was not afraid in the ordinary sense, as I would have been if I had been alone. A white man mustn’t be frightened in front of “natives”; and so, in general, he isn’t frightened. The sole thought in my mind was that if anything went wrong those two thousand Burmans would see me pursued, caught, trampled on, and reduced to a grinning corpse like that Indian up the hill. And if that happened it was quite probable that some of them would laugh. That would never do. There was only one alternative. I shoved the cartridges into the magazine and lay down on the road to get a better aim.

* Eds. note — An official. The term was used among Hindus and Muslims in colonial India.
The crowd grew very still, and a deep, low, happy sigh, as of people who see the theatre curtain go up at last, breathed from innumerable throats. They were going to have their bit of fun after all. The rifle was a beautiful German thing with cross-hair sights. I did not then know that in shooting an elephant one would shoot to cut an imaginary bar running from ear-hole to ear-hole. I ought, therefore, as the elephant was sideways on, to have aimed straight at his ear-hole; actually I aimed several inches in front of this, thinking the brain would be further forward.

When I pulled the trigger I did not hear the bang or feel the kick — one never does when a shot goes home — but I heard the devilish roar of glee that went up from the crowd. In that instant, in too short a time, one would have thought, even for the bullet to get there, a mysterious, terrible change had come over the elephant. He neither stirred nor fell, but every line on his body had altered. He looked suddenly stricken, shrunk, immensely old, as though the frightful impact of the bullet had paralyzed him without knocking him down. At last, after what seemed a long time — it might have been five seconds, I dare say — he sagged flabbily to his knees. His mouth slobbered. An enormous senility seemed to have settled upon him. One could have imagined him thousands of years old. I fired again into the same spot. At the second shot he did not collapse but climbed with desperate slowness to his feet and stood weakly upright, with legs sagging and head drooping. I fired a third time. That was the shot that did for him. You could see the agony of it jolt his whole body and knock the last remnant of strength from his legs. But in falling he seemed for a moment to rise, for as his hind legs collapsed beneath him he seemed to tower upwards like a huge rock toppling, his trunk reaching skywards like a tree. He trumpeted, for the first and only time. And then down he came, his belly towards me, with a crash that seemed to shake the ground even where I lay.

I got up. The Burmans were already racing past me across the mud. It was obvious that the elephant would never rise again, but he was not dead. He was breathing very rhythmically with long rattling gasps, his great mound of a side painfully rising and falling. His mouth was wide open — I could see far down into caverns of pale pink throat. I waited a long time for him to die, but his breathing did not weaken. Finally I fired my two remaining shots into the spot where I thought his heart must be. The thick blood welled out of him like red velvet, but still he did not die. His body did not even jerk when the shots hit him, the tortured breathing continued without a pause. He was dying, very slowly and in great agony, but in some world remote from me where not even a bullet could damage him further. I felt that I had got to put an end to that dreadful noise. It seemed dreadful to see the great beast lying there, powerless to move and yet powerless to die, and not even to be able to finish him. I sent back for my small rifle and poured shot after shot into his heart and down his throat. They seemed to make no impression. The tortured gasps continued as steadily as the ticking of a clock.
In the end I could not stand it any longer and went away. I heard later that it took him half an hour to die. Burmans were bringing dahs* and baskets even before I left, and I was told they had stripped his body almost to the bones by the afternoon.

Afterwards, of course, there were endless discussions about the shooting of the elephant. The owner was furious, but he was only an Indian and could do nothing. Besides, legally I had done the right thing, for a mad elephant has to be killed, like a mad dog, if its owner fails to control it. Among the Europeans opinion was divided. The older men said I was right, the younger men said it was a damn shame to shoot an elephant for killing a coolie, because an elephant was worth more than any damn Coringhee coolie. And afterwards I was very glad that the coolie had been killed; it put me legally in the right and it gave me a sufficient pretext for shooting the elephant. I often wondered whether any of the others grasped that I had done it solely to avoid looking a fool.

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Comprehension

1. Why is Orwell “hated by large numbers of people” (1) in Burma? Why does he have mixed feelings toward the Burmese people?
2. Why do the local officials want something done about the elephant? Why does the crowd want Orwell to shoot the elephant?
3. Why does Orwell finally decide to kill the elephant? What makes him hesitate at first?
4. Why does Orwell say at the end he was glad the coolie had been killed?

Purpose and Audience

1. One of Orwell’s purposes in telling his story is to show how it gave him a glimpse of “the real nature of imperialism” (3). What does he mean? How does his essay illustrate this purpose?
2. Do you think Orwell wrote this essay to inform or to persuade his audience? How did Orwell expect his audience to react to his ideas? How can you tell?
3. What is the essay’s thesis?

Style and Structure

1. What does Orwell’s first paragraph accomplish? Where does the introduction end and the narrative itself begin?

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* Eds. note — Heavy knives.
2. The essay includes almost no dialogue. Why do you think Orwell’s voice as narrator is the only one readers hear? Is the absence of dialogue a strength or a weakness? Explain.

3. Why do you think Orwell devotes so much attention to the elephant’s misery (11–12)?

4. Orwell’s essay includes a number of editorial comments, which appear within parentheses or dashes. How would you characterize these comments? Why are they set off from the text?

5. **Vocabulary Project.** Because Orwell is British, he frequently uses words or expressions that an American writer would not likely use. Substitute a contemporary American word or phrase for each of the following, making sure it is appropriate in Orwell’s context.

   - raise a riot (1)
   - rubbish van (3)
   - a bit of fun (5)
   - rang me up (3)
   - inflicted violences (3)
   - I dare say (11)

   What other expressions in Orwell’s essay might need to be “translated” for a contemporary American audience?

6. Consider the following statements: “Some of the people said that the elephant had gone in one direction, some said that he had gone in another” (4); “Among the Europeans opinion was divided. The older men said I was right, the younger men said it was a damn shame to shoot an elephant” (14). How do these comments reinforce the idea expressed in paragraph 2 (“All I knew was that I was stuck between my hatred of the empire I served and my rage against the evil-spirited little beasts”)? What other comments reinforce this idea?

**Journal Entry**

Do you think Orwell is a coward? Do you think he is a racist? Explain your feelings.

**Writing Workshop**

1. **Working with Sources.** Orwell says that even though he hated British imperialism and sympathized with the Burmese people, he found himself a puppet of the system. Write a narrative essay about a time when you had to do something that went against your beliefs or convictions. Begin by summarizing Orwell’s situation in Burma, and go on to show how your situation was similar to his. If you quote Orwell, be sure to include documentation and a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. Orwell’s experience taught him something not only about himself but also about something beyond himself — the way British imperialism worked. Write a narrative essay that reveals how an incident in your life taught you something about some larger social or political force as well as about yourself.
3. Write an objective, factual newspaper article recounting the events Orwell describes.

**Combining the Patterns**

Implicit in this narrative essay is an extended **comparison and contrast** that highlights the differences between Orwell and the Burmese people. Review the essay, and list the most obvious differences Orwell perceives between himself and them. Do you think his perceptions are accurate? If all of the differences were set forth in a single paragraph, how might such a paragraph change your perception of Orwell’s dilemma? Of his character?

**Thematic Connections**

- “Just Walk On By: A Black Man Ponders His Power to Alter Public Space” (page 196)
- “The Untouchable” (page 378)
Writing Assignments for Narration

1. Trace the path you expect to follow to establish yourself in your chosen profession, considering possible obstacles you may face and how you expect to deal with them. Include a thesis statement that conveys the importance of your goals. If you like, you may refer to an essay in this book that focuses on work — for example, “My Mother Never Worked” (page 118).

2. Write a personal narrative looking back from some point in the far future on your own life as you hope others will see it. Use third person if you like, and write your own obituary; or, use first person, assessing your life in a letter to your great-grandchildren.

3. Write a news article recounting in objective terms the events described in an essay that appears anywhere in this text — for example, “Who Killed Benny Paret?” (page 267) or “Grant and Lee: A Study in Contrasts” (page 309). Include a descriptive headline.

4. Write the introductory narrative for the home page of your family’s (or community’s) website. In this historical narrative, trace the roots of your family or your hometown or community. Be sure to include specific detail, dialogue, and descriptions of people and places. (You may also include visuals if you like.)

5. Write an account of one of these “firsts”: your first serious argument with your parents; your first experience with physical violence or danger; your first extended stay away from home; your first encounter with someone whose culture was very different from your own; or your first experience with the serious illness or death of a close friend or relative. Make sure your essay includes a thesis statement your narrative can support.

6. **Working with Sources.** George Orwell deals with the consequences of failing to act. Write an essay or story recounting what would have happened if Orwell had not shot the elephant. Be sure to document references to Orwell and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

7. **Working with Sources.** Write a narrative about a time when you were an outsider, isolated because of social, intellectual, or ethnic differences between you and others. Did you resolve the problems your isolation created? Explain. If you like, you may refer to the Orwell essay in this chapter or to “Just Walk On By” (page 196), taking care to include parenthetical documentation and a works-cited page. (See Chapter 18 for information on MLA documentation.)

8. Imagine a meeting between any two people who appear in this chapter’s reading selections. Using dialogue and narrative, write an account of this meeting.

9. List the five books you have read that most influenced you at important stages of your life. Then, write your literary autobiography, tracing your personal development through these books. (Or, write your ward-
robe autobiography — discussing what you wore at different times of your life — or your music autobiography.)

**Collaborative Activity for Narration**

Working with a group of students of about your own age, write a history of your television-viewing habits. Start by working individually to list all your most-watched television shows in chronological order, beginning as far back as you can remember. Then, compile a single list that reflects a consensus of the group’s preferences, perhaps choosing one or two representative programs for each stage of your life (preschool, elementary school, and so on). Have a different student write a paragraph on each stage, describing the chosen programs in as much detail as possible and using “we” as the subject. Finally, combine the individual paragraphs to create a narrative essay that traces the group’s changing tastes in television shows. The essay’s thesis statement should express what your group’s television preferences reveal about your generation’s development.
Description

What Is Description?

You use description to tell readers about the physical characteristics of a person, place, or thing. Description relies on the five senses—sight, hearing, taste, touch, and smell. In the following paragraph from “Knoxville: Summer 1915,” James Agee uses sight, touch, and sound to recreate a summer’s evening for his audience.

It is not of games children play in the evening that I want to speak now, it is of a contemporaneous atmosphere that has little to do with them; that of fathers and families, each in his space of lawn, his shirt fishlike pale in the unnatural light and his face nearly anonymous, hosing their lawns. The hoses were attached to spigots that stood out of the brick foundations of the houses. The nozzles were variously set but usually so there was a long sweet stream of spray, the nozzle wet in the hand, the water trickling the right forearm and the peeled-back cuff, and the water whishing out a long loose and low-curved cone, and so gentle a sound. First an insane noise of violence in the nozzle, then the still irregular sound of adjustment, then the smoothing into steadiness and a pitch as accurately tuned to the size and style of stream as any violin. So many qualities of sound out of one hose: so many choral differences out of those several hoses that were in earshot. Out of any one hose, the almost dead silence of the release, and the short still arch of the separate big drops, silent as a held breath, and the only noise the flattering noise on leaves and the slapped grass at the fall of each big drop. That, and the intense hiss with the intense stream; that, and the same intensity not growing less but growing more quiet and delicate with the turn of the nozzle,
up to that extreme tender whisper when the water was just a wide bell of film.

A descriptive essay tells what something looks like or what it feels like, sounds like, smells like, or tastes like. However, description often goes beyond personal sense impressions: novelists can create imaginary landscapes, historians can paint word pictures of historical figures, and scientists can describe physical phenomena they have never actually seen. When you write description, you use language to create a vivid impression for your readers.

Using Description

In your college writing, you use description in many different kinds of assignments. In a comparison-and-contrast essay, for example, you may describe the designs of two proposed buildings to show that one is more energy efficient than the other. In an argumentative essay, you may describe a fish kill in a local river to make the point that industrial waste dumping is a problem. Through description, you communicate your view of the world to your readers. If your readers come to understand or share your view, they are likely to accept your observations, your judgments, and, eventually, your conclusions. Therefore, in almost every essay you write, knowing how to write effective description is important.

Understanding Objective Description

Description can be objective or subjective. In an objective description, you focus on the object itself rather than on your personal reactions to it. Your purpose is to present a precise, literal picture of your subject. Many writing situations require exact descriptions of apparatus or conditions, and in these cases your goal is to construct an accurate picture for your audience. A biologist describing what he sees through an electron microscope and a historian describing a Civil War battlefield would both write objectively. The biologist would not, for instance, say how exciting his observations were, nor would the historian say how disappointed she was at the outcome of the battle. Many newspaper reporters also try to achieve this objectivity, as do writers of technical reports, scientific papers, and certain types of business correspondence. Still, objectivity is an ideal that writers strive for but never fully achieve. In fact, by selecting some details and leaving out others, writers are making subjective decisions.

In the following descriptive passage, Shakespearean scholar Thomas Marc Parrott aims for objectivity by giving his readers the factual information they need to visualize Shakespeare’s theater:

The main or outer stage [of Shakespeare’s theater] was a large platform, which projected out into the audience. Sections of the floor could be re-
moved to make such things as the grave in the grave digger’s scene in *Hamlet*, or they could be transformed into trapdoors through which characters could disappear, as in *The Tempest*. The players referred to the space beneath the platform as the Hell. At the rear of the platform and at the same level was the smaller, inner stage, or alcove. . . . Above the alcove at the level of the second story, there was another curtained stage, the chamber. . . . The action of the play would move from one scene to another, using one, two, or all of them. Above the chamber was the music gallery; . . . and above this were the windows, “The Huts,” where characters and lookouts could appear.

Artist’s rendering of the Globe Theatre, London.
Note that Parrott is not interested in responding to or evaluating the theater he describes. Instead, he chooses words that convey sizes and directions, such as large and above.

Objective descriptions are sometimes accompanied by visuals, such as diagrams, drawings, or photographs. A well-chosen visual can enhance a description by enabling writers to avoid tedious passages of description that might confuse readers. For example, the illustration on page 137, which accompanies Parrott’s description of Shakespeare’s theater, makes the passage much easier to understand, helping readers to visualize the multiple stages where Shakespeare’s plays were performed.

**CHECKLIST Using Visuals Effectively**

If your instructor permits you to use visuals, ask the following questions to make sure that you have used them responsibly and effectively.

- **Is your visual directly related to your discussion?** To be effective, a visual should clearly illustrate what is being discussed and not introduce new material.

- **Does your visual add something to your paper?** For example, you could use a diagram to help explain a process, a chart or graph to clarify statistics, or a photograph to show an unusual structure.

- **Is your visual located as close as possible to where it is discussed in the paper?** This placement will establish the context for the visual and ensure that readers understand the reason why you have included it.

- **Have you documented your visual?** Like all material you borrow from a source, visuals must be documented. (For more on documentation, see Chapter 18.)

**TECH TIP: Finding Visuals**

You can find visuals on the Internet, on DVDs, or in clip-art compilations. You can also scan pictures you find in print sources or download pictures you take with your phone or with a digital camera. Once the visual is downloaded onto your computer as a file, you can cut and paste it into your essay. Remember, however, that all visual material you get from a source — whether print or Internet — must be documented.

**Understanding Subjective Description**

In contrast to objective description, subjective description conveys your personal response to your subject. Here your perspective is not necessarily stated explicitly; often it is revealed indirectly, through your choice of words and phrasing. If an English composition assignment asks you to describe a place that has special meaning to you, you could give a subjective reaction to your topic by selecting and emphasizing details that show your feelings about the place. For example, you could write a subjective descrip-
tion of your room by focusing on particular objects — your desk, your window, and your bookshelves — and explaining the meanings these things have for you. Thus, your desk could be a “warm brown rectangle of wood whose surface reveals the scratched impressions of a thousand school assignments.”

A subjective description should convey not just a literal record of sights and sounds but also their significance. For example, if you objectively described a fire that destroyed a house in your neighborhood, you might include its temperature, duration, and scope. In addition, you might describe, as accurately as possible, the fire’s movement and intensity. If you subjectively described the fire, however, you would try to re-create for your audience a sense of how the fire made you feel — your reactions to the noise, to the dense smoke, to the destruction.

In the following passage, notice how Mark Twain subjectively describes a sunset on the Mississippi River:

I still kept in mind a certain wonderful sunset which I witnessed when steamboating was new to me. A broad expanse of the river was turned to blood; in the middle distance the red hue brightened into gold, through which a solitary log came floating, black and conspicuous; in one place a long, slanting mark lay sparkling upon the water; in another the surface was broken by boiling, tumbling rings, that were as many-tinted as an opal.

In this passage, Twain conveys his strong emotional reaction to the sunset by using vivid, powerful images, such as the river “turned to blood,” the “solitary log . . . black and conspicuous,” and the “boiling, tumbling rings.” He also chooses words that suggest great value, such as gold and opal.

Neither objective nor subjective description exists independently. Objective descriptions usually include some subjective elements, and subjective descriptions need some objective elements to convey a sense of reality. The skillful writer adjusts the balance between objectivity and subjectivity to suit the topic, thesis, audience, and purpose as well as occasion for writing.

Using Objective and Subjective Language

As the passages by Parrott and Twain illustrate, both objective and subjective descriptions rely on language that appeals to readers’ senses. But these two types of description use language differently. Objective descriptions rely on precise, factual language that presents a writer’s observations without conveying his or her attitude toward the subject. Subjective descriptions, however, often use richer and more suggestive language than objective descriptions do. They are more likely to rely on the connotations of words, their emotional associations, than on their denotations, or more literal meanings (such as those found in a dictionary). In addition, they may deliberately provoke the reader’s imagination with striking phrases or vivid language, including figures of speech such as simile, metaphor, personification, and allusion.
• A **simile** uses *like* or *as* to compare two dissimilar things. These comparisons occur frequently in everyday speech — for example, when someone claims to be “happy as a clam,” “free as a bird,” or “hungry as a bear.” As a rule, however, you should avoid overused expressions like these in your writing. Effective writers constantly strive to create original similes. In his essay “Once More to the Lake” (page 164), for instance, E. B. White uses a striking simile to describe the annoying sound of boats on a lake when he says that in the evening “they whined about one’s ears *like mosquitoes*.” Later in the same essay, he describes a thunderstorm as being “*like the revival of an old melodrama* that I had seen long ago with childish awe.”

• A **metaphor** compares two dissimilar things without using *like* or *as.* Instead of saying that something is *like* something else, a metaphor says it *is* something else. Mark Twain uses a metaphor when he says, “A broad expanse of the river was turned to blood.”

• **Personification** speaks of concepts or objects as if they had life or human characteristics. If you say that the wind whispered or that an engine died, you are using personification.

• An **allusion** is a reference to a person, place, event, or quotation that the writer assumes readers will recognize. In “Letter from Birmingham Jail” (page 434), for example, Martin Luther King Jr. enriches his argument by alluding to biblical passages and proverbs that he expects his audience of clergy to be familiar with.

Your purpose and audience determine whether you should use objective or subjective description. An assignment that specifically asks for reactions calls for a subjective description. Legal, medical, technical, business, and scientific writing assignments, however, require objective descriptions because their primary purpose is to give the audience factual information. Even in these areas, though, figures of speech are often used to describe an unfamiliar object or concept. For example, in their pioneering article on the structure of DNA, scientists James Watson and Francis Crick use a simile when they describe a molecule of DNA as looking like two spiral staircases winding around each other.

### Selecting Details

Sometimes inexperienced writers pack their descriptions with general words such as *nice, great, terrific,* or *awful,* substituting their own reactions to an object for the qualities of the object itself. To produce an effective description, however, you must do more than just say something is wonderful — you must use details that evoke this response in your readers, as Twain does with the sunset. (Twain does use the word *wonderful* at the beginning of his description, but he then goes on to supply many specific details that make the scene he describes vivid and specific.)
All good descriptive writing, whether objective or subjective, relies on specific details. Your aim is not simply to tell readers what something looks like but to show them. Every person, place, or thing has its special characteristics, and you should use your powers of observation to detect them. Then, you need to select the specific words that will enable your readers to imagine what you describe. Don’t be satisfied with “He looked angry” when you can say, “His face flushed, and one corner of his mouth twitched as he tried to control his anger.” What’s the difference? In the first case, you simply identify the man’s emotional state. In the second, you provide enough detail so that readers can tell not only that he was angry but also how he revealed the intensity of his anger.

Of course, you could have provided even more detail by describing the man’s beard, his wrinkles, or any number of other features. Keep in mind, however, that not all details are equally useful or desirable. You should include only those that contribute to the dominant impression you wish to create. Thus, in describing a man’s face to show how angry he was, you would probably not include the shape of his nose or the color of his hair. (After all, a person’s hair color does not change when he or she gets angry.) In fact, the number of particulars you use is less important than their quality and appropriateness. You should select and use only those details relevant to your purpose.

Factors such as the level, background, and knowledge of your audience also influence the kinds of details you include. For example, a description of a DNA molecule written for high school students would contain more basic descriptive details than a description written for college biology majors. In addition, the more advanced description would contain details — the sequence of amino acid groups, for instance — that might be inappropriate for high school students.

**Planning a Descriptive Essay**

**Developing a Thesis Statement**

Writers of descriptive essays often use an implied thesis when they describe a person, place, or thing. This technique allows them to convey an essay’s main idea subtly, through the selection and arrangement of details. When they use description to support a particular point, however, many writers prefer to use an explicitly stated thesis. This strategy lets readers see immediately what point the writer is making — for example, “The sculptures that adorn Philadelphia’s City Hall are a catalog of nineteenth-century artistic styles.”

Whether you state or imply your thesis, the details of your descriptive essay must work together to create a single dominant impression — the mood or quality emphasized in the piece of writing. In many cases, your thesis may be just a statement of the dominant impression; sometimes,
however, your thesis may go further and make a point about that dominant impression.

**Organizing Details**

When you plan a descriptive essay, you usually begin by writing down descriptive details in no particular order. You then arrange these details in a way that supports your thesis and communicates your dominant impression. As you consider how to arrange your details, keep in mind that you have a number of options. For example, you can move from a specific description of an object to a general description of other things around it. Or you can reverse this order, beginning with the general and proceeding to the specific. You can also progress from the least important feature to the most important one, from the smallest to the largest item, from the least unusual to the most unusual detail, or from left to right, right to left, top to bottom, or bottom to top. Another option is to combine approaches, using different organizing schemes in different parts of the essay. The strategy you choose depends on the dominant impression you want to convey, your thesis, and your purpose and audience.

**Using Transitions**

Be sure to include all the transitional words and phrases readers need to follow your description. Without them, readers will have difficulty understanding the relationship between one detail and another. Throughout your description, especially in the topic sentences of your body paragraphs, use words or phrases indicating the spatial arrangement of details. In descriptive essays, the transitions commonly used include above, adjacent to, at the bottom, at the top, behind, below, beyond, in front of, in the middle, next to, over, under, through, and within. (A more complete list of transitions appears on page 57.)

**Structuring a Descriptive Essay**

Descriptive essays begin with an introduction that presents the thesis or establishes the dominant impression that the rest of the essay will develop. Each body paragraph includes details that support the thesis or convey the dominant impression. The conclusion reinforces the thesis or dominant impression, perhaps echoing an idea stated in the introduction or using a particularly effective simile or metaphor.

Suppose your English composition instructor has asked you to write a short essay describing a person, place, or thing. After thinking about the assignment for a day or two, you decide to write an objective description of the National Air and Space Museum in Washington, DC, because you have visited it recently and many details are fresh in your mind. The museum is large and has many different exhibits, so you know you cannot describe
them all. Therefore, you decide to concentrate on one, the heavier-than-air flight exhibit, and you choose as your topic the display you remember most vividly – Charles Lindbergh’s airplane, The Spirit of St. Louis. You begin by brainstorming to recall all the details you can. When you read over your notes, you realize that you could present the details of the airplane in the order in which your eye took them in, from front to rear. The dominant impression you wish to create is how small and fragile The Spirit of St. Louis appears, and your thesis statement communicates this impression. An informal outline for your essay might look like this.

<table>
<thead>
<tr>
<th>Sample Outline</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Introduction:</td>
<td>Thesis statement — It is startling that a plane as small as The Spirit of St. Louis could fly across the Atlantic.</td>
</tr>
<tr>
<td>Front of plane:</td>
<td>Single engine, tiny cockpit</td>
</tr>
<tr>
<td>Middle of plane:</td>
<td>Short wingspan, extra gas tanks</td>
</tr>
<tr>
<td>Rear of plane:</td>
<td>Limited cargo space filled with more gas tanks</td>
</tr>
<tr>
<td>Conclusion:</td>
<td>Restatement of thesis (in different words) or review of key points or details</td>
</tr>
</tbody>
</table>

**Revising a Descriptive Essay**

When you revise a descriptive essay, consider the items on the revision checklist on page 68. In addition, pay special attention to the items on the following checklist, which apply specifically to descriptive essays.

<table>
<thead>
<tr>
<th>REVISION CHECKLIST</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>□ Does your assignment call for description?</td>
<td></td>
</tr>
<tr>
<td>□ Does your descriptive essay clearly communicate its thesis or dominant impression?</td>
<td></td>
</tr>
<tr>
<td>□ Is your description primarily objective or subjective?</td>
<td></td>
</tr>
<tr>
<td>□ If your description is primarily objective, have you used precise, factual language? Would your essay be enriched by a visual?</td>
<td></td>
</tr>
<tr>
<td>□ If your description is primarily subjective, have you used figures of speech as well as words that convey your feelings and emotions?</td>
<td></td>
</tr>
<tr>
<td>□ Have you included enough specific details?</td>
<td></td>
</tr>
<tr>
<td>□ Have you arranged your details in a way that supports your thesis and communicates your dominant impression?</td>
<td></td>
</tr>
<tr>
<td>□ Have you used the transitional words and phrases that readers need to follow your description?</td>
<td></td>
</tr>
</tbody>
</table>
Editing a Descriptive Essay

When you edit your descriptive essay, follow the guidelines in the editing checklists on pages 85, 88, and 91. In addition, focus on the grammar, mechanics, and punctuation issues that are particularly relevant to descriptive essays. One of these issues—avoiding misplaced and dangling modifiers—is discussed below.

Avoiding Misplaced Modifiers

A misplaced modifier appears to modify the wrong word because it is placed incorrectly in the sentence. Sentences that contain misplaced modifiers are always illogical and frequently humorous.

**Misplaced:**  E. B. White’s son swam in the lake wearing an old bathing suit. (Was the lake wearing a bathing suit?)

**Misplaced:**  From the cabin, the sounds of the woods were heard by E. B. White and his son. (Were the sounds of the woods inside the cabin?)

In these sentences, the phrases wearing an old bathing suit and from the cabin appear to modify words that they cannot logically modify. You can correct these errors and avoid confusion by moving each modifier as close as possible to the word it is supposed to modify.

**Correct:**  Wearing an old bathing suit, E. B. White’s son swam in the lake.

**Correct:**  From the cabin, E. B. White and his son heard the sounds of the woods.

Avoiding Dangling Modifiers

A modifier “dangles” when it cannot logically modify any word that appears in the sentence. Often, these dangling modifiers come at the beginning of sentences (as present or past participle phrases), where they illogically seem to modify the words that come immediately after them.

**Dangling:**  Determined to get a better look, the viewing platform next to St. Paul’s Chapel was crowded. (Who was determined to get a better look?)
DANGLING: Standing on the corner, the cranes, jackhammers, and bulldozers worked feverishly at ground zero. (Who was standing on the corner?)

In the preceding sentences, the phrases determined to get a better look and standing on the corner seem to modify the viewing platform and cranes, jackhammers, and bulldozers, respectively. However, these sentences make no sense. How can a viewing platform get a better look? How can cranes, jackhammers, and bulldozers stand on a corner? In addition, the two sentences do not contain the words that the modifying phrases are supposed to describe. In each case, you can correct the problem by supplying the missing word and rewriting the sentence accordingly.

CORRECT: Determined to get a better look, people crowded the viewing platform next to St. Paul’s Chapel.

CORRECT: Standing on the corner, people watched the cranes, jackhammers, and bulldozers work feverishly at ground zero.

Have you avoided misplaced modifiers?
Have you avoided dangling modifiers?
Have you used figures of speech effectively?
Have you avoided general words such as nice, great, and terrific?

A STUDENT WRITER: Objective Description

The following essay, an objective description of a globe from 1939, was written by Mallory Cogan for a composition class. The assignment was to write a description of an object that has special meaning for her.

My Grandfather’s Globe

Introduction
Each afternoon, sunlight slants through the windows of my grandfather’s bedroom. Slowly, slowly, it sweeps over the bookshelves. Late in the day, just before the light disappears altogether, it rests sleepily on a globe in the corner. My grandfather bought this globe in 1939, just before World War II. The world has changed since then, and the globe is a record of what it looked like at that time.

Thesis statement
Turning the globe left, I begin my world tour. The blue of the Pacific Ocean gives way to the faded pinks, browns, and oranges of North and South America. In the north is a large area
dotted with lakes and bays. This is the Dominion of Canada, now simply Canada. In the far north, the Canadian mainland breaks into islands that extend into the Arctic Ocean. Below it is the multicolored United States. To the north, Canada sprawls and breaks apart; to the south, Mexico narrows, then curves east, extended by the uneven strip of land that is Central America. This strip of land is connected to the northernmost part of South America. South America, in the same colors as the United States, looks like a face in profile looking east, with a nose extending into the Atlantic Ocean and a long neck that narrows as it reaches toward Antarctica at the South Pole.

As I trace the equator east across the Atlantic Ocean, I come to French Equatorial Africa. The huge African continent, like a fat boomerang, is labeled with names of European countries. A large, kidney-shaped purple area to the northwest is called French West Africa. To the east, about halfway down the continent, is the Belgian Congo, a substantial orange splotch that straddles the equator. On the eastern coast just above the equator is a somewhat smaller, almost heart-shaped yellow area called Italian East Africa. These regions, once European colonies, are now divided into dozens of independent countries.

Moving north, I follow the thick blue ribbon of the Mediterranean Sea until I reach Western Europe. I pause on yellow, boot-shaped Italy and glance to the west and southwest at purple France and orange Spain. The northwestern coasts of both countries extend slightly into the Atlantic. To the northwest of France, the pink clusters of the British Isles droop like bunches of grapes.

Looking eastward, I see a water stain on Germany. It extends down through Italy and across the Mediterranean, ending in the Sahara Desert on the African continent. Following the stain back into Europe, I look north, where Norway, Sweden, and Finland reach toward the rest of Europe. Returning to Germany, I move east, through Poland. On a modern globe, I would find Belarus and Ukraine on Poland’s eastern border. On this globe, however, my finger passes directly into a vast area called the Union of Soviet Socialist Republics. The U.S.S.R. (today called the Russian Federation) cuts a wide swath across the northern part of the Asian continent; there is plenty of room for its long name to be displayed horizontally across the country’s light-brown surface. Still in the southern half of the country, I travel east, crossing
the landlocked Caspian Sea into a region of the U.S.S.R. called Turkistan, now the country of Turkmenistan. To the southeast, green Afghanistan sits between light-purple Iran to the west and pink India to the east. India is cone shaped, but with a pointed top, and green rectangular Nepal sits atop its western border.

Looking north again, I continue moving east. In Tibet, there is a small tear in the globe. I continue into China’s vast interior. Just as the U.S.S.R. blankets the northern part of the Asian continent, China spreads over much of the southeast. I notice that China’s borders on this globe are different from what they are today. On my grandfather’s globe, China includes Mongolia but not a purple region to the northwest labeled Manchoukuo, also known as Manchuria. Following Manchoukuo to its southern border, I see a strip of land that extends into the sea, surrounded by water on three sides. The area is small, so its name — Chosen — has been printed in the Sea of Japan to the east. Today, it is called Korea.

Backtracking west and dropping south, past China’s southern border, I see Siam, now called Thailand. Siam is a three-leaf clover with a stem that hangs down. Wrapped along its eastern border, bordering two of its “leaves,” is a purple country called French Indo-China. Today, this region is divided into the countries of Cambodia, Laos, and Vietnam. Bordering Siam on the west is the larger country of Burma, in pink. Like Siam, Burma is top-heavy, like a flower or a clover with a thin stem.

Tracing that stem south, I come to the numerous islands of Indonesia, splashes of yellow spreading east-west along, above, and below the equator. I do not need to travel much farther before I arrive at a large landmass: Australia. This country is pink and shaped like half of a very thick doughnut. On Australia’s eastern coast is the Pacific; on its western coast is the Indian Ocean.

Of course, it is not surprising that I would end where I started, with the ocean, since water covers seventy percent of the Earth. Still, countries — not oceans — are what interest me most about this globe. The shifting names and borders of countries that no longer exist remind me that although the world seems fixed, just as it did to the people of 1939, it is always changing. The change happens slowly, like the sun crossing my grandfather’s room. Caught at any single moment, the world, like the afternoon light, appears still and mysterious.
Points for Special Attention

**Objective Description.** Because her essay is primarily an objective description, Mallory uses concrete language and concentrates on the shapes, colors, and surroundings of the countries she describes.

This objective description does include a few subjective elements. For example, in her introduction, Mallory says that the sunlight rests “sleepily” on her grandfather’s globe. In her conclusion, she observes that the world represented by her grandfather’s globe is “still and mysterious.” (Her instructor had told the class that they could include a few subjective comments to convey the special meaning that the items they describe have for them.)

**Figurative Language.** In order to give readers a clear sense of what the countries on the globe look like, Mallory uses figurative language. For example, she uses similes when she describes South America as “like a face in profile” and Africa as looking “like a fat boomerang.” She also uses metaphor when she says that the Mediterranean Sea is a “thick blue ribbon” and Siam is “a three-leaf clover with a stem that hangs down.” Finally, Mallory uses personification when she says that the Belgian Congo “straddles the equator.” By using these figures of speech, Mallory creates a vivid and striking picture of her grandfather’s globe.

**Structure.** Mallory structures her description by moving from north to south as she moves east around the globe. She begins by describing the colors of North America, and then she describes South America. She directs her readers’ attention to specific areas — for example, Central America. She then moves east, to Africa, and repeats the process of describing the regions in the north (Western Europe) and then in the south (Africa). As she does so, she notes that some countries, such as the U.S.S.R., have changed names since the globe was made in 1939. She repeats the pattern of moving east, north, and south and ends by describing Australia. Mallory frames her description of the globe with a description of her grandfather’s bedroom. In her conclusion, she connects the sunlight in her grandfather’s room to the world pictured on the globe by observing that both seem “still and mysterious.”

**Selection of Detail.** Mallory’s instructor defined her audience as people who know about the world today but have never seen her grandfather’s globe and do not know much about the world in 1939. For this reason, Mallory includes details such as the tear in Tibet and the water stain that runs through Germany and Italy. In addition, she explains how some countries’ names and borders differ from those that exist today.

**Working with Sources.** Before she wrote her essay, Mallory thought about looking at old atlases or history books. She decided that because her assignment called for a description of an object — not an analysis of how the world changed due to war or to the decline of colonialism — she did not
have to consult these sources. She did, however, look up a few facts, such as the current name of Manchoukuo, but since facts are considered common knowledge, she did not have to document her sources for this information.

**Focus on Revision**

During a conference, Mallory’s instructor suggested three possible changes. First, he thought that Mallory should consider including descriptions of additional countries, such as Japan in Asia and Chile, Argentina, and Brazil in South America. He thought that without these descriptions, readers might not fully appreciate how much information the globe contained. Next, he suggested that Mallory add more detail about the globe itself, such as its size, whether it was on a table or on a floor stand, and the materials from which it was constructed. Finally, he suggested that Mallory include a picture of the globe in her essay. He thought that this picture would give students a clearer idea of what the globe looked like and would eliminate the need to add more description.

Mallory decided to write a short paragraph (to be inserted between paragraphs 1 and 2) that provided a general description of the globe. She also decided to add a picture because even with all the vivid description she included, she thought that the globe might be hard to picture. However, she decided that she had mentioned enough countries in her essay and that adding more would be repetitious and might cause readers to lose interest.

**A STUDENT WRITER: Subjective Description**

The essay that follows, a subjective description of an area in Burma (renamed Myanmar after a military coup in 1989), was written by Mary Lim for her composition class. Her assignment was to write an essay about a place that had a profound effect on her. Mary’s essay uses subjective description so that readers can share, as well as understand, her experience.

**The Valley of Windmills**

In my native country of Burma, strange happenings and exotic scenery are not unusual, for Burma is a mysterious land that in some areas seems to have been ignored by time. Mountains stand jutting their rocky peaks into the clouds as they have for thousands of years. Jungles are so dense with exotic vegetation that human beings or large animals cannot even enter. But one of the most fascinating areas in Burma is the Valley of Windmills, nestled between the tall mountains near the fertile and beautiful city of Taungaleik. In this valley there is beautiful and breathtaking scenery, but there are also old, massive, and gloomy structures that can disturb a person deeply.
The road to Taungaleik twists out of the coastal flatlands into those heaps of slag, shale, and limestone that are the Tennesserim Mountains in the southern part of Burma. The air grows rarer and cooler, and stones become grayer, the highway a little more precarious at its edges, until, ahead, standing in ghostly sentinel across the lip of a pass, is a line of squat forms. They straddle the road and stand at intervals up hillsides on either side. Are they boulders? Are they fortifications? Are they broken wooden crosses on graves in an abandoned cemetery?

**These dark figures are windmills standing in the misty atmosphere.** They are immensely old and distinctly evil, some merely turrets, some with remnants of arms hanging derelict from their snouts, and most of them covered with dark green moss. Their decayed but still massive forms seem to turn and sneer at visitors. Down the pass on the other side is a circular green plateau that lies like an arena below, where there are still more windmills. Massed in the plain behind them, as far as the eye can see, in every field, above every hut, stand ten thousand iron windmills, silent and sailless. They seem to await only a call from a watchman to clank, whirr, flap, and groan into action. Visitors suddenly feel cold. Perhaps it is a sense of loneliness, the cool air, the desolation, or the weirdness of the arcane windmills — but something chills them.

As you stand at the lip of the valley, contrasts rush in to overwhelm you. Beyond, glittering on the mountainside like a solitary jewel, is Taungaleik in the territory once occupied by the Portuguese. Below, on rolling hillsides, are the dark windmills, still enveloped in morning mist. These ancient windmills can remind a person of the impermanence of life and the mystery that still surrounds these hills. In a strange way, the scene in the valley can be disturbing, but it also can offer insight into the contradictions that define life here in Burma.

**Points for Special Attention**

**Subjective Description.** One of the first things her classmates noticed when they read Mary’s essay was her use of vivid details. The road to Taungaleik is described in specific terms: it twists “out of the coastal flatlands” into the mountains, which are “heaps of slag, shale, and limestone.” The iron windmills are decayed and stand “silent and sailless” on a green plateau that “lies like an arena.” Through her use of detail, Mary creates her
dominant impression of the Valley of Windmills as dark, mysterious, and disquieting. The point of her essay — the thesis — is stated in the last paragraph: the Valley of Windmills embodies the contrasts that characterize life in Burma.

**Subjective Language.** By describing the windmills, Mary conveys her sense of foreboding. When she first introduces them, she questions whether these “squat forms” are “boulders,” “fortifications,” or “broken wooden crosses,” each of which has a menacing connotation. After telling readers what they are, she uses personification, describing the windmills as dark, evil, sneering figures with “arms hanging derelict.” She sees them as ghostly sentinels awaiting “a call from a watchman” to spring into action. With this figure of speech, Mary skillfully re-creates the unearthly quality of the scene.

**Structure.** Mary’s purpose in this paper was to give her readers the experience of being in the Valley of Windmills. She uses an organizing scheme that takes readers along the road to Taungaleik, up into the Ten­nesserim Mountains, and finally to the pass where the windmills wait. From her perspective on the lip of the valley, she describes the details closest to her and then those farther away, as if following the movement of her eyes. She ends by bringing her readers back to the lip of the valley, contrasting Taungaleik “glittering on the mountainside” with the windmills “enveloped in morning mist.” With her description, Mary builds up to her thesis about the nature of life in her country. She withholding the explicit statement of her main point until her last paragraph, when readers are fully prepared for it.

**Focus on Revision**

Mary’s peer-editing group suggested that she make two changes. One student thought that Mary’s thesis about life in Burma needed additional support. The student pointed out that although Mary’s description is quite powerful, it does not fully convey the contrasts she alludes to in her conclusion.

Mary decided that adding another paragraph discussing something about her life (perhaps her reasons for visiting the windmills) could help supply this missing information. She could, for example, tell her readers that right after her return from the valley, she found out that a friend had been accidentally shot by border guards and that it was this event that had caused her to characterize the windmills as she did. Such information would help explain the passage’s somber mood and underscore the ideas presented in the conclusion.

**Working with Sources.** Another student suggested that Mary add some information about the political situation in Burma. He pointed out that few, if any, students in the class knew much about Burma — for example, that after a coup in 1989, the military threw out the civilian government
and changed the name of Burma to Myanmar. In addition, he said that he had no idea how repressive the current government of Burma was. For this reason, the student thought that readers would benefit from a paragraph that gave a short history of Burma. Mary considered this option but decided that such information would distract readers from the main point of her description. (A sample peer-editing worksheet for description appears below.)

**PEER-EDITING WORKSHEET: Description**

1. What is the essay's dominant impression or thesis?
2. What points does the writer emphasize in the introduction? Should any other points be included? If so, which ones?
3. Would you characterize the essay as primarily an objective or subjective description? What leads you to your conclusion?
4. Point out some examples of figures of speech. Could the writer use figures of speech in other places? If so, where?
5. What specific details does the writer use to help readers visualize what is being described? Where could the writer have used more details? Would a visual have helped readers understand what is being described?
6. Are all the details necessary? Can you identify any that seem excessive or redundant? Where could the writer have provided more details to support the thesis or convey the dominant impression?
7. How are the details in the essay arranged? What other arrangement could the writer have used?
8. List some transitional words and phrases the writer uses to help readers follow the discussion. Which sentences need transitional words or phrases to link them to other sentences?
9. Do any sentences contain misplaced or dangling modifiers? If so, which ones?
10. How effective is the essay’s conclusion? Does the conclusion reinforce the dominant impression?

The following selections illustrate various ways description can shape an essay. As you read them, pay particular attention to the differences between objective and subjective description. The first selection, a visual text, is followed by questions designed to illustrate how description can operate in visual form. (A multimodal text for description is located online at [macmillanhighered.com/patterns](http://macmillanhighered.com/patterns).)
Jeffrey Pine—Sentinel Dome (Photo)

Reading Images

1. This photograph, “Jeffrey Pine — Sentinel Dome,” was taken by the well-known photographer and environmentalist Ansel Adams. Describe what you see in the picture starting with the image of the tree and then moving left to right (or right to left).

2. Think of a few similes or metaphors that might be used to describe the tree. How would these figures of speech help someone who has not seen the picture to visualize the tree and its surroundings?

3. What dominant impression do you think the photographer wanted to create? How do the details in the picture communicate this dominant impression?
Journal Entry

Go to Google Images and find other photographs by Ansel Adams. Choose one and decide what dominant impression you think Adams was trying to create. Is it different from or similar to the dominant impression created by Adams in the photograph reproduced here?

Thematic Connections

• “Once More to the Lake” (page 164)
• The Kiss (page 306)
• “The Untouchable” (page 378)
• “Tortillas” (page 390)
Goodbye to My Twinkie Days

Writer Bich Minh Nguyen was born in 1974 in the Vietnamese city of Saigon, now known as Ho Chi Minh City. In 1975, her family fled to the United States, where they settled in Grand Rapids, Michigan. Nguyen holds an M.F.A. in creative writing from the University of Michigan and teaches writing and literature at Purdue University. Her books include a memoir, *Stealing Buddha’s Dinner* (2007), which won a PEN/Jerard Award from the PEN American Center, and the novel *Short Girls* (2009).

**Background on the snack cake** Individually wrapped, inexpensive, accessible, and unpretentious—the American snack cake is a democratic and egalitarian representation of mass-produced efficiency. Moreover, these processed products are also a guilty pleasure, even in today’s health-conscious era. Although the Twinkie perhaps is the most iconic American snack cake, it is part of a larger history of mass-produced baked goods stretching back to the late nineteenth and early twentieth centuries. Although the Twinkie remains one of the best-selling snack cakes in history, it was not the first one produced. In 1888, Norman Drake established Drake Brothers, a commercial bakery in Brooklyn, New York, which sold individual slices of “Drake’s Cakes” pound cake. Eventually, the company became better known for treats such as Yodels and Ring Dings. In the South, the first Moon Pie was sold by the Chattanooga Baking Company in 1917. However, exactly who sold the first mass-produced snack cake remains a subject of dispute. For example, the Philadelphia company Tastykake claims that its individually packaged Junior layer cakes and chocolate cupcakes appeared in 1914 and 1915, predating Hostess products and the Moon Pie by several years. Regardless, no one disagrees that the first Twinkie appeared in 1930, created by baker James Dewar. The Hostess brand filed for bankruptcy in 2011, fueling fears that the Twinkie would disappear forever, yet the snack cake returned to store shelves—with the help of a new parent corporation—in 2013.

When I heard this week that the Hostess cake company was going out of business, I decided to pay my respects: I went out and bought a ten-pack box of Twinkies.

Though the more immediate cause of the company’s trouble is a labor dispute with members of the Bakery, Confectionery, Tobacco Workers and Grain Millers International Union, its demise has been a long time coming. After all, we’re not supposed to eat like this anymore. The partially hydrogenated oils, artificial flavors, high fructose corn syrup—Michael Pollan would not approve. Mr. Pollan, I swear that I have not tasted a Twinkie in years. I would not feed them to my kids.
But I can’t stop the nostalgia, rising even now in the recitation of names: Ho Hos, Ding Dongs, Sno Balls, Zingers, Donettes, Suzy Q’s. Generations of us carried these Hostess treats in our lunchboxes, traded them, saved bites of frosting and cream for last. Soon, unless another company buys the brands, they’ll be nothing but liquidated assets.

“Junk food” is a phrase at once grotesque and appealing. We know it’s bad, and that’s why we want it. The Twinkie, introduced in 1930, was a best-selling treat of the Depression and is still one of the company’s top items. The inventor got the idea after seeing baking equipment for strawberry cakes go unused when the fruit was out of season. (It seems incredible now that mass-production of food once shifted with the seasons.) We have Hostess largely to thank for the very concept of the “snack cake,” lifting sweets from dessert time to anytime. Of the company’s many products — the chocolate CupCakes with the white squiggle across the top, Fruit Pies, Dolly Madison cakes, even Wonder Bread — the Twinkie, fresh from the package or deep-fried at a county fair, has been its most enduring icon.

For me, a child of Vietnamese immigrants growing up in Michigan in the 1980s, Twinkies were a ticket to assimilation: the golden cake, more golden than the hair I wished I had, filled with sweet white cream. Back then, junk foods seemed to represent an ideal of American indulgence. They’ve since become a joke, a stereotype of shallow suburbia. For Asian-Americans, to be a twinkie is to be a sellout: yellow on the outside, white on the inside. Even the name “Hostess” seems quaintly outdated, like “stewardess” or “butler.” On the box of Twinkies I bought there’s a cartoon of a Twinkie as a cowboy; his sidekick is a short, swarthy chocolate cupcake. Whether Hostess meant to evoke the Lone Ranger and Tonto or was simply trying to recapture a glory-days notion of sweet-toothed kids playing dress-up, the company seems determined to be retro.

Yet maybe that’s exactly why the Twinkie has continued to fascinate: it is already a relic. When I opened one, the smell of sugary, fake, buttery-ish vanilla took me back to my elementary school and the basketball lines on the floor of the gym that doubled as our lunchroom. The underside of the cake had the same three white dots where the cream filling had been punched in, and it tasted like what it was, a blend of shortening and corn syrup, coating the tongue. I didn’t think the Twinkie would thrill the way it used to, and it didn’t. But it tasted like memory.

We might bake our own cakes now, eat whole grain bread, and try to follow those grocery store Food Rules, but who among us can forget being sugar-shocked by processed goods? What will it mean if Twinkies and Zingers become footnotes, gone the way of Uneeda Biscuit and Magic Middles? There’s nothing like junk foods, emblems of our shared pop culture, to create a conversation and establish common ground. Losing the Twinkie will mean losing a connection to our shared past; it will be another
part of the long goodbye to our youth. As Hostess goes under, we become older.

According to popular myth, Twinkies are so stuffed with chemicals and preservatives that they will last for decades. Hostess insists that the shelf life is more like twenty-five days. I decided to store the rest of mine in the cupboard above my refrigerator, out of reach but available, just in case. I may never eat them, but I like knowing that they exist, that I can still taste my way back to the childhood living room where I watched episodes of *Silver Spoons* and dreamed of all the possibilities yet to be consumed.

### Comprehension

1. In spite of saying that she has not eaten a Twinkie in years and that she would not give one to her children, Nguyen buys a ten-pack. Why?
2. According to Nguyen, what is the significance of a “snack cake”?
3. In paragraph 5, Nguyen says, “Twinkies were a ticket to assimilation.” What does she mean? In what sense is junk food particularly American?
4. What special meaning do Hostess Twinkies have for Asian Americans?
5. What significance would losing Twinkies have for Nguyen? For all Americans?

### Purpose and Audience

1. How much does Nguyen assume her readers know about Twinkies? How can you tell?
2. What is Nguyen’s purpose? Is she writing about how much she will miss Twinkies, or is she writing about something else? Explain.
3. Does this essay have an explicitly stated thesis, or is the thesis implied? What dominant impression does Nguyen want to convey?

### Style and Structure

1. Nguyen begins her essay with a one-sentence paragraph. How effective is this opening strategy? How else could she have begun her essay?
2. In paragraph 2, Nguyen refers to Michael Pollan, who writes about culture and food—especially about how industrial food production has lost touch with nature. Why does Nguyen mention Pollan? What point is she trying to make?
3. In paragraph 6, Nguyen includes one sentence that contains a colon and another that contains a semicolon. Instead of the colon, why doesn’t Nguyen use a comma? Instead of the semicolon, why doesn’t she use a period?
4. **Vocabulary Project.** In paragraph 4, Nguyen discusses junk food. What do you think she means by this term? Is your definition of junk food different from Nguyen’s? If so, how?
5. In paragraph 6, Nguyen describes the box that contains the Twinkies. In paragraph 7, she describes a Twinkie itself. Are these descriptions primarily objective or subjective? What specific words lead you to your conclusion?

Journal Entry

What snack food do you most associate with your childhood? Is this association positive or negative? Why?

Writing Workshop

1. Working with Sources. Write an essay in which you describe a food that is as meaningful to you as Twinkies are to Nguyen. Make sure that your essay has a clear thesis and that it includes at least one reference to Nguyen’s essay. Be sure to document all material that you borrow from Nguyen’s essay and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. Write an email to someone in another country in which you describe the foods that you traditionally eat on a particular holiday. Assume that the person is not familiar with the foods you describe. Be sure your description conveys a clear dominant impression.

3. Write an essay in which you describe a parent or grandparent (or any other older person) who has had a great influence on you. Make sure you include basic biographical information as well as a detailed physical description.

Combining the Patterns

In addition to describing Nguyen’s fascination for Twinkies, this essay examines causes and effects (in paragraph 2). What purpose does this cause-and-effect paragraph serve?

Thematic Connections

• “My Field of Dreams” (page 106)
• “Tortillas” (page 390)
Suzanne Berne has worked as a journalist and has also published book reviews and personal essays as well as four well-received novels, including *The Ghost at the Table* (2006) and *Lucille* (2010). She currently teaches English at Boston College. In the following essay, which appeared on the *New York Times* op-ed page in April 2002, Berne describes a personal pilgrimage to the former site of the World Trade Center in New York City.

**Background on the terrorist attacks of 9/11** The September 11, 2001, terrorist attacks that destroyed the twin towers of New York’s World Trade Center and severely damaged the Pentagon stunned the nation and the world. People watched in horror as camera crews recorded the collapse of the towers while victims jumped to their deaths. The three hijacked aircraft that crashed into these targets, and a fourth that crashed into a field in rural Pennsylvania, caused the deaths of nearly three thousand people. An outpouring of grief, outrage, fear, and patriotism consumed the nation in the ensuing months. While many, like Berne, have felt drawn to visit “ground zero,” some family members of the victims — particularly of those whose unidentified remains are still at the site — have expressed concern that it not become a tourist attraction. A memorial at the site, which opened in May 2014, includes two huge reflecting pools where the original twin towers stood. The names of the nearly three thousand people who were killed in the September 11 attacks in New York City, Pennsylvania, and Washington, DC (as well as those killed in the 1993 World Trade Center bombings) are inscribed around the edges of the pools. An underground museum houses exhibits that convey the experiences of responders, victims, and witnesses.

On a cold, damp March morning, I visited Manhattan’s financial district, a place I’d never been, to pay my respects at what used to be the World Trade Center. Many other people had chosen to do the same that day, despite the raw wind and spits of rain, and so the first thing I noticed when I arrived on the corner of Vesey and Church Streets was a crowd.

Standing on the sidewalk, pressed against aluminum police barricades, wearing scarves that flapped into their faces and woolen hats pulled over their ears, were people apparently from everywhere. Germans, Italians, Japanese. An elegant-looking Norwegian family in matching shearling coats. People from Ohio and California and Maine. Children, middle-aged couples, older people. Many of them were clutching cameras and video recorders, and they were all craning to see across the street, where there was nothing to see.

At least, nothing is what it first looked like, the space that is now ground zero. But once your eyes adjust to what you are looking at, “nothing” becomes something much more potent, which is absence.
But to the out-of-towner, ground zero looks at first simply like a construction site. All the familiar details are there: the wooden scaffolding; the cranes, the bulldozers, and forklifts; the trailers and construction workers in hard hats; even the dust. There is the pound of jackhammers, the steady beep-beep-beep of trucks backing up, the roar of heavy machinery.

So much busyness is reassuring, and it is possible to stand looking at the cranes and trucks and feel that mild curiosity and hopefulness so often inspired by construction sites.

Then gradually your eyes do adjust, exactly as if you have stepped from a dark theater into a bright afternoon, because what becomes most striking about this scene is the light itself.

Ground zero is a great bowl of light, an emptiness that seems weirdly spacious and grand, like a vast plaza amid the dense tangle of streets in lower Manhattan. Light reflecting off the Hudson River vaults into the site, soaking everything — especially on an overcast morning — with a watery glow. This is the moment when absence begins to assume a material form, when what is not there becomes visible.

Suddenly you notice the periphery, the skyscraper shrouded in black plastic, the boarded windows, the steel skeleton of the shattered Winter Garden. Suddenly there are the broken steps and cracked masonry in front of Brooks Brothers. Suddenly there are the firefighters, the waiting ambulance on the other side of the pit, the police on every corner. Suddenly there is the enormous cross made of two rusted girders.

And suddenly, very suddenly, there is the little cemetery attached to St. Paul’s Chapel, with tulips coming up, the chapel and grounds miraculously undamaged except for a few plastic-sheathed gravestones. The iron fence is almost invisible beneath a welter of dried pine wreaths, banners, ribbons, laminated poems and prayers and photographs, swags of paper cranes, withered flowers, baseball hats, rosary beads, teddy bears. And flags, flags everywhere, little American flags fluttering in the breeze, flags on posters drawn by Brownie troops, flags on T-shirts, flags on hats, flags streaming by, tied to the handles of baby strollers.

It takes quite a while to see all of this; it takes even longer to come up with something to say about it.

An elderly man standing next to me had been staring fixedly across the street for some time. Finally he touched his son’s elbow and said: “I watched those towers being built. I saw this place when they weren’t there.” Then he stopped, clearly struggling with, what for him, was a double negative, recalling an absence before there was an absence. His son, waiting patiently, took a few photographs. “Let’s get out of here,” the man said at last.

Again and again I heard people say, “It’s unbelievable.” And then they would turn to each other, dissatisfied. They wanted to say something more expressive, more meaningful. But it is unbelievable, to stare at so much

“Ground zero is a great bowl of light, an emptiness that seems weirdly spacious and grand. . . .”
devastation, and know it for devastation, and yet recognize that it does not look like the devastation one has imagined.

Like me, perhaps, the people around me had in mind images from television and newspaper pictures: the collapsing buildings, the running office workers, the black plume of smoke against a bright blue sky. Like me, they were probably trying to superimpose those terrible images onto the industrious emptiness right in front of them. The difficulty of this kind of mental revision is measured, I believe, by the brisk trade in World Trade Center photograph booklets at tables set up on street corners.

Determined to understand better what I was looking at, I decided to get a ticket for the viewing platform beside St. Paul’s. This proved no easy task, as no one seemed to be able to direct me to South Street Seaport, where the tickets are distributed. Various police officers whom I asked for directions waved me vaguely toward the East River, differing degrees of boredom and resignation on their faces. Or perhaps it was a kind of incredulousness. Somewhere around the American Stock Exchange, I asked a security guard for help and he frowned at me, saying, “You want tickets to the disaster?”

Finally I found myself in line at a cheerfully painted kiosk, watching a young juggler try to entertain the crowd. He kept dropping the four red balls he was attempting to juggle, and having to chase after them. It was noon; the next available viewing was at 4 P.M.

Back I walked, up Fulton Street, the smell of fish in the air, to wander again around St. Paul’s. A deli on Vesey Street advertised a view of the World Trade Center from its second-floor dining area. I went in and ordered a pastrami sandwich, uncomfortably aware that many people before me had come to that same deli for pastrami sandwiches who would never come there again. But I was here to see what I could, so I carried my sandwich upstairs and sat down beside one of the big plate-glass windows.

And there, at last, I got my ticket to the disaster.

I could see not just into the pit now, but also its access ramp, which trucks had been traveling up and down since I had arrived that morning. Gathered along the ramp were firefighters in their black helmets and black coats. Slowly they lined up, and it became clear that this was an honor guard, and that someone’s remains were being carried up the ramp toward the open door of an ambulance.

Everyone in the dining room stopped eating. Several people stood up, whether out of respect or to see better, I don’t know. For a moment, everything paused.

Then the day flowed back into itself. Soon I was outside once more, joining the tide of people washing around the site. Later, as I huddled with a little crowd on the viewing platform, watching people scrawl their names or write “God Bless America” on the plywood walls, it occurred to me that a form of repopulation was taking effect, with so many visitors to this place, thousands of visitors, all of us coming to see the wide emptiness where so many were lost. And by the act of our visiting — whether we are motivated
by curiosity or horror or reverence or grief, or by something confusing that combines them all — that space fills up again.

**Comprehension**

1. What does Berne mean when she says that as her eyes adjust to what she is seeing, “‘nothing’ becomes something much more potent, which is absence” (3)?
2. Why does it take “quite a while” (10) to see all the details at ground zero? Why does it take “even longer” (10) to think of something to say about it?
3. According to Berne, how were the television pictures of ground zero different from the actual experience of seeing it?
4. How does the area around ground zero contrast with the site itself? How does Berne react to this contrast?
5. What does Berne mean in her conclusion when she says that with so many visitors coming to see ground zero, a form of “repopulation” (20) is taking place? Do you think she is being **sarcastic**?

**Purpose and Audience**

2. What is Berne’s purpose in writing her essay?
3. What assumptions does Berne make about her readers’ ideas about ground zero? How can you tell?

**Style and Structure**

1. Why does Berne begin her essay by saying she had never before visited Manhattan’s financial district?
2. What organizational scheme does Berne use? What are the advantages and disadvantages of this scheme?
3. In paragraph 3, Berne says that ground zero at first looks like “nothing”; in paragraph 4, she says that it looks like a construction site. Then, in paragraph 7, she describes ground zero as “a great bowl of light.” And finally, in her conclusion, she refers to it as a “pit” (18). Why do you think Berne describes ground zero in so many different ways?
4. Berne leaves a space between paragraphs 17 and 18. In what way does the space (as well as paragraph 17) reinforce a shift in her essay’s focus?
5. Why does Berne end her essay with a description of the crowd standing on the viewing platform? Why do you suppose she feels the need to include these observations?
6. In paragraphs 8 and 9, Berne repeats the word *suddenly*. What is the effect of this repetition? Could she have achieved this effect some other way?

7. **Vocabulary Project.** Go to dictionary.com and look up the meaning of the term *ground zero*. What connotations does this term have? Do you think this is an appropriate title for Berne’s essay?

**Journal Entry**

Go to the website wtc.vjs.org and look at film clips of ground zero just after the twin towers collapsed. Are your reactions to these images similar to or different from Berne’s?

**Writing Workshop**

1. **Working with Sources.** Write an essay describing what you saw in the film clips you watched for your journal entry. Be sure to include an explicitly stated thesis and to use descriptive details to convey your reactions to the event. Try to include a quotation from Berne’s essay in your paper. Be sure to document the quotation and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. Write a description of a place from several different vantage points, as Berne does. Make sure each of your perspectives provides different information about the place you are describing.

3. Write a subjective description of a scene you remember from your childhood. In your thesis statement and in your conclusion, explain how your adult impressions of the scene differ from those of your childhood.

**Combining the Patterns**

In addition to containing a great deal of description, this essay also uses *comparison and contrast*. In paragraphs 1 through 10, what two ways of seeing ground zero does Berne compare? What points about each view of ground zero does she contrast?

**Thematic Connections**

- From *Persepolis II* (page 112)
- “Shooting an Elephant” (page 123)
- “Once More to the Lake” (page 164)
Elwyn Brooks White was born in 1899 in Mount Vernon, New York. He joined the newly founded *New Yorker* in 1925 and was associated with the magazine until his death in 1985. In 1937, White moved his family to a farm in Maine and began writing a monthly column for *Harper’s* magazine titled “One Man’s Meat.” A collection of some of these essays appeared under the same title in 1942. In addition to this and other essay collections, White published two popular children’s books, *Stuart Little* (1945) and *Charlotte’s Web* (1952). He also wrote a classic writer’s handbook, *The Elements of Style* (1959), a revision of a text by one of his Cornell professors, William Strunk.

**Background on continuity and change** In a sense, White’s essay is a reflection on continuity and change. While much had remained the same at the Maine lake since 1904, the year White first began coming with his parents, the world outside had undergone a significant transformation by the time he returned years later with his son. Auto and air travel had become commonplace; the invention of innumerable electrical appliances and machines had revolutionized the home and the workplace; movies had gone from primitive, silent, black-and-white shorts to sophisticated productions with sound and sometimes color; and the rise of national advertising had spurred a new and greatly expanded generation of consumer products. Moreover, the country had suffered through World War I, enjoyed a great economic expansion, experienced a period of social revolution, and been devastated by a great economic depression. Within this context, White relives his childhood through his son’s eyes.

One summer, along about 1904, my father rented a camp on a lake in Maine and took us all there for the month of August. We all got ringworm from some kittens and had to rub Pond’s Extract on our arms and legs night and morning, and my father rolled over in a canoe with all his clothes on; but outside of that the vacation was a success and from then on none of us ever thought there was any place in the world like that lake in Maine. We returned summer after summer — always on August 1st for one month. I have since become a salt-water man, but sometimes in summer there are days when the restlessness of the tides and the fearful cold of the sea water and the incessant wind which blows across the afternoon and into the evening make me wish for the placidity of a lake in the woods. A few weeks ago this feeling got so strong I bought myself a couple of bass hooks and a spinner and returned to the lake where we used to go, for a week’s fishing and to revisit old haunts.

I took along my son, who had never had any fresh water up his nose and who had seen lily pads only from train windows. On the journey over...
to the lake I began to wonder what it would be like. I wondered how time
would have marred this unique, this holy spot — the coves and streams, the
hills that the sun set behind, the camps and the paths behind the camps.
I was sure that the tarred road would have found it out and I wondered
in what other ways it would be desolated. It is strange how much you can
remember about places like that once you allow your mind to return into
the grooves which lead back. You remem­
ber one thing, and that suddenly reminds
you of another thing. I guess I remembered
clearest of all the early mornings, when the
lake was cool and motionless, remembered
how the bedroom smelled of the lumber it
was made of and the wet woods whose scent
entered through the screen. The partitions
in the camp were thin and did not extend
clear to the top of the rooms, and as I was
always the first up I would dress softly so as not to wake the others, and
sneak out into the sweet outdoors and start out in the canoe, keeping close
along the shore in the long shadows of the pines. I remembered being very
careful never to rub my paddle against the gunwale for fear of disturbing
the stillness of the cathedral.

The lake had never been what you would call a wild lake. There were
cottages sprinkled around the shores, and it was in farming country al­
though the shores of the lake were quite heavily wooded. Some of the cot­
tages were owned by nearby farmers, and you would live at the shore and
eat your meals at the farmhouse. That’s what our family did. But although
it wasn’t wild, it was a fairly large and undisturbed lake and there were
places in it which, to a child at least, seemed infinitely remote and primeval.

I was right about the tar: it led to within half a mile of the shore. But
when I got back there, with my boy, and we settled into a camp near a farm­
house and into the kind of summertime I had known, I could tell that it
was going to be pretty much the same as it had been before — I knew it,
lying in bed the first morning, smelling the bedroom, and hearing the boy
sneak quietly out and go off along the shore in a boat. I began to sustain
the illusion that he was I, and therefore, by simple transposition, that I was
my father. This sensation persisted, kept cropping up all the time we were
there. It was not an entirely new feeling, but in this setting it grew much
stronger. I seemed to be living a dual existence. I would be in the middle of
some simple act, I would be picking up a bait box or laying down a table
fork, or I would be saying something, and suddenly it would be not I but
my father who was saying the words or making the gesture. It gave me a
creepy sensation.

We went fishing the first morning. I felt the same damp moss covering
the worms in the bait can, and saw the dragonfly alight on the tip of my
rod as it hovered a few inches from the surface of the water. It was the
arrival of this fly that convinced me beyond any doubt that everything was
as it always had been, that the years were a mirage and there had been no years. The small waves were the same, chucking the rowboat under the chin as we fished at anchor, and the boat was the same boat, the same color green and the ribs broken in the same places, and under the floor-boards the same freshwater leavings and débris — the dead helgramite,* the wisps of moss, the rusty discarded fishhook, the dried blood from yesterday’s catch. We stared silently at the tips of our rods, at the dragonflies that came and went. I lowered the tip of mine into the water, tentatively, pensively dislodging the fly, which darted two feet away, poised, darted two feet back, and came to rest again a little farther up the rod. There had been no years between the ducking of this dragonfly and the other one — the one that was part of memory. I looked at the boy, who was silently watching his fly, and it was my hands that held his rod, my eyes watching. I felt dizzy and didn’t know which rod I was at the end of.

We caught two bass, hauling them in briskly as though they were mackerel, pulling them over the side of the boat in a businesslike manner without any landing net, and stunning them with a blow on the back of the head. When we got back for a swim before lunch, the lake was exactly where we had left it, the same number of inches from the dock, and there was only the merest suggestion of a breeze. This seemed an utterly enchanted sea, this lake you could leave to its own devices for a few hours and come back to, and find that it had not stirred, this constant and trustworthy body of water. In the shallows, the dark, water-soaked sticks and twigs, smooth and old, were undulating in clusters on the bottom against the clean ribbed sand, and the track of the mussel was plain. A school of minnows swam by, each minnow with its small individual shadow, doubling the attendance, so clear and sharp in the sunlight. Some of the other campers were in swimming, along the shore, one of them with a cake of soap, and the water felt thin and clear and unsubstantial. Over the years there had been this person with the cake of soap, this cultist, and here he was. There had been no years.

Up to the farmhouse to dinner through the teeming, dusty field, the road under our sneakers was only a two-track road. The middle track was missing, the one with the marks of the hooves and the splotches of dried, flaky manure. There had always been three tracks to choose from in choosing which track to walk in; now the choice was narrowed down to two. For a moment I missed terribly the middle alternative. But the way led past the tennis court, and something about the way it lay there in the sun reassured me; the tape had loosened along the backline, the alleys were green with plantains and other weeds, and the net (installed in June and removed in September) sagged in the dry noon, and the whole place steamed with midday heat and hunger and emptiness. There was a choice of pie for dessert, and one was blueberry and one was apple, and the waitresses were the same country girls, there having been no passage of time, only the illusion of it as in a dropped curtain — the waitresses were still fifteen; their hair had been

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* Eds. note — An insect larva often used as bait.
washed, that was the only difference—it they had been to the movies and
seen the pretty girls with the clean hair.

Summertime, oh summertime, pattern of life indelible, the fade-proof lake, the woods unshatterable, the pasture with the sweetfern and the juniper forever and ever, summer without end; this was the background, and the life along the shore was the design, the cottages with their innocent and tranquil design, their tiny docks with the flagpole and the American flag floating against the white clouds in the blue sky, the little paths over the roots of the trees leading from camp to camp and the paths leading back to the outhouses and the can of lime for sprinkling, and at the souvenir counters at the store the miniature birch-bark canoes and the post cards that showed things looking a little better than they looked. This was the American family at play, escaping the city heat, wondering whether the newcomers in the camp at the head of the cove were “common” or “nice,” wondering whether it was true that the people who drove up for Sunday dinner at the farmhouse were turned away because there wasn’t enough chicken.

It seemed to me, as I kept remembering all this, that those times and those summers had been infinitely precious and worth saving. There had been jollity and peace and goodness. The arriving (at the beginning of August) had been so big a business in itself, at the railway station the farm wagon drawn up, the first smell of the pine-laden air, the first glimpse of the smiling farmer, and the great importance of the trunks and your father’s enormous authority in such matters, and the feel of the wagon under you for the long ten-mile haul, and at the top of the last long hill catching the first view of the lake after eleven months of not seeing this cherished body of water. The shouts and cries of the other campers when they saw you, and the trunks to be unpacked, to give up their rich burden. (Arriving was less exciting nowadays, when you sneaked up in your car and parked it under a tree near the camp and took out the bags and in five minutes it was all over, no fuss, no loud wonderful fuss about trunks.)

Peace and goodness and jollity. The only thing that was wrong now, really, was the sound of the place, an unfamiliar nervous sound of the outboard motors. This was the note that jarred, the one thing that would sometimes break the illusion and set the years moving. In those other summertimes all motors were inboard; and when they were at a little distance, the noise they made was a sedative, an ingredient of summer sleep. They were one-cylinder and two-cylinder engines, and some were make-and-break and some were jump-spark, but they all made a sleepy sound across the lake. The one-lungers throbbed and fluttered, and the twin-cylinder ones purred and purred, and that was a quiet sound too. But now the campers all had outboards. In the daytime, in the hot mornings, these motors made a petulant, irritable sound; at night, in the still evening when the afterglow lit the water, they whined about one’s ears like mosquitoes. My boy loved our rented outboard, and his great desire was to achieve singlehanded mastery over it, and authority, and he soon learned the trick of choking it a little (but not too much), and the adjustment of the needle
valve. Watching him I would remember the things you could do with the old one-cylinder engine with the heavy flywheel, how you could have it eating out of your hand if you got really close to it spiritually. Motor boats in those days didn’t have clutches, and you would make a landing by shutting off the motor at the proper time and coasting in with a dead rudder. But there was a way of reversing them, if you learned the trick, by cutting the switch and putting it on again exactly on the final dying revolution of the flywheel, so that it would kick back against compression and begin reversing. Approaching a dock in a strong following breeze, it was difficult to slow up sufficiently by the ordinary coasting method, and if a boy felt he had complete mastery over his motor, he was tempted to keep it running beyond its time and then reverse it a few feet from the dock. It took a cool nerve, because if you threw the switch a twentieth of a second too soon you could catch the flywheel when it still had speed enough to go up past center, and the boat would leap ahead, charging bull-fashion at the dock.

We had a good week at the camp. The bass were biting well and the sun shone endlessly, day after day. We would be tired at night and lie down in the accumulated heat of the little bedrooms after the long hot day and the breeze would stir almost imperceptibly outside and the smell of the swamp drift in through the rusty screens. Sleep would come easily and in the morning the red squirrel would be on the roof, tapping out his gay routine. I kept remembering everything, lying in bed in the mornings — the small steamboat that had a long rounded stern like the lip of a Ubangi,* how quietly she ran on the moonlight sails, when the older boys played their mandolins and the girls sang and we ate doughnuts dipped in sugar, and how sweet the music was on the water in the shining night, and what it had felt like to think about girls then. After breakfast we would go up to the store and the things were in the same place — the minnows in a bottle, the plugs and spinners disarranged and pawed over by the youngsters from the boys’ camp, the fig newtons and the Beeman’s gum. Outside, the road was tarred and cars stood in front of the store. Inside, all was just as it had always been, except there was more Coca-Cola and not so much Moxie** and root beer and birch beer and sarsaparilla.*** We would walk out with a bottle of pop apiece and sometimes the pop would backfire up our noses and hurt. We explored the streams, quietly, where the turtles slid off the sunny logs and dug their way into the soft bottom; and we lay on the town wharf and fed worms to the tame bass. Everywhere we went I had trouble making out which was I, the one walking at my side, the one walking in my pants.

One afternoon while we were there at that lake a thunderstorm came up. It was like the revival of an old melodrama that I had seen long ago with

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* Eds. note — A member of an African tribe known for wearing mouth ornaments that stretch the lips into a saucerlike shape.
** Eds. note — A soft drink that was popular in the early twentieth century.
*** Eds. note — A sweetened carbonated beverage flavored with birch oil and sassafras.
childish awe. The second-act climax of the drama of the electrical disturbance over a lake in America had not changed in any important respect. This was the big scene, still the big scene. The whole thing was so familiar, the first feeling of oppression and heat and a general air around camp of not wanting to go very far away. In midafternoon (it was all the same) a curious darkening of the sky, and a lull in everything that had made life tick; and then the way the boats suddenly swung the other way at their moorings with the coming of a breeze out of the new quarter, and the premonitory rumble. Then the kettle drum, then the snare, then the bass drum and cymbals, then crackling light against the dark, and the gods grinning and licking their chops in the hills. Afterward the calm, the rain steadily rustling in the calm lake, the return of light and hope and spirits, and the campers running out in joy and relief to go swimming in the rain, their bright cries perpetuating the deathless joke about how they were getting simply drenched, and the children screaming with delight at the new sensation of bathing in the rain, and the joke about getting drenched linking the generations in a strong indestructible chain. And the comedian who waded in carrying an umbrella.

When the others went swimming my son said he was going in too. He pulled his dripping trunks from the line where they had hung all through the shower, and wrung them out. Languidly, and with no thought of going in, I watched him, his hard little body, skinny and bare, saw him wince slightly as he pulled up around his vitals the small, soggy, icy garment. As he buckled the swollen belt suddenly my groin felt the chill of death.

Comprehension

1. How are the writer and his son alike? How are they different? What does White mean when he says, “I seemed to be living a dual existence” (4)?

2. In paragraph 5, White says that “no years” seemed to have gone by between past and present; elsewhere, he senses that things are different. How do you account for these conflicting feelings?

3. Why does White feel disconcerted when he discovers that the road to the farmhouse has two tracks, not three? What do you make of his comment that “now the choice was narrowed down to two” (7)?

4. How does sound “break the illusion and set the years moving” (10)?

5. What is White referring to in the essay’s last sentence?

Purpose and Audience

1. What is the thesis of this essay? Is it stated or implied?

2. Do you think White expects the ending of his essay to surprise his audience? Explain.

3. What age group do you think this essay would appeal to most? Why?
Style and Structure

1. List the specific changes that have taken place on the lake. Does White emphasize these changes or play them down? Explain.
2. What ideas and images does White repeat throughout his essay? What is the purpose of this repetition?
3. White goes to great lengths to describe how things look, feel, smell, taste, and sound. How does this help him achieve his purpose in this essay?
4. How does White’s conclusion echo the first paragraph of the essay?
5. Vocabulary Project. Underline ten words in the essay that refer to one of the five senses, and make a list of synonyms you could use for these words. How close do your substitutions come to capturing White’s meaning?

Journal Entry

Do you identify more with the father or with the son in this essay? Why?

Writing Workshop

1. Write a description of a scene you remember from your childhood. In your essay, discuss how your current view of the scene differs from the view you had when you were a child.
2. Working with Sources. Assume you are a travel agent. Stressing the benefits White describes, write a descriptive brochure designed to bring tourists to the lake. Remember to include parenthetical documentation for references to White’s essay and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)
3. Write an essay describing yourself from the perspective of one of your parents. Make sure your description conveys both the qualities your parent likes and the qualities he or she would want to change.

Combining the Patterns

White opens his essay with a short narrative about his first trip to the lake in 1904. How does this use of narration provide a context for the entire essay?

Thematic Connections

• “My Field of Dreams” (page 106)
• “Goodbye to My Twinkie Days” (page 155)
• “The Park” (page 491)
Writing Assignments for Description

1. Choose a character from a book, movie, or video game who you think is interesting. Write a descriptive essay conveying what makes this character so special.

2. Several of the essays in this chapter deal with the way journeys change how the writers see themselves. For example, in “Once More to the Lake,” a visit to a campground forces E. B. White to confront his own mortality. Write an essay describing a place that you traveled to. Make sure that, in addition to describing the place, you explain how it has taught you something about yourself.

3. Locate some photographs of your relatives. Describe three of these pictures, including details that provide insight into the lives of the people you discuss. Use your descriptive passages to support a thesis about your family.

4. Working with Sources. Visit an art museum (or go to a museum site on the web), and select a painting that interests you. Study it carefully, and then write an essay-length description of it. Before you write, decide how you will organize your details and whether you will write a subjective or an objective description. If possible, include a photograph of the painting in your essay. Be sure to document the photograph and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

5. Select an object you are familiar with, and write an objective description of it. Include a diagram.

6. Assume you are writing an email to someone in another country who knows little about life in the United States. Describe to this person something you consider typically American—for example, a state fair or a food court in a shopping mall.

7. Visit your college library, and write a brochure in which you describe the reference area. Be specific, and select an organizing scheme before you begin your description. Your purpose is to acquaint students with some of the reference materials they will use. If possible, include a diagram that will help orient students to this section of the library.

8. Describe your neighborhood to a visitor who knows nothing about it. Include as much specific detail as you can.

9. After reading “Ground Zero,” write a description of a sight or scene that fascinated, surprised, or shocked you. Your description should explain why you were so deeply affected by what you saw.

10. Write an essay describing an especially frightening horror film. What specific sights and sounds make this film so horrifying? Include a thesis statement assessing the film’s success as a horror film. (Be careful not to simply summarize the plot of the film.)
Collaborative Activity for Description

Working in groups of three or four students, go to Google Maps, Street View, and select a city that you would like to visit. Then, as a group, write a description of a street, a building, or even a block in that city, making sure to include as much physical detail as possible.
Exemplification

What Is Exemplification?

Exemplification uses one or more particular cases, or examples, to illustrate or explain a general point or an abstract concept. In the following paragraph from *Sexism and Language*, Alleen Pace Nilsen uses a number of well-chosen examples to illustrate her statement that the armed forces use words that have positive masculine connotations to encourage recruitment.

The armed forces, particularly the Marines, use the positive masculine connotation as part of their recruitment psychology. They promote the idea that to join the Marines (or the Army, Navy, or Air Force) guarantees that you will become a man. But this brings up a problem, because much of the work that is necessary to keep a large organization running is what is traditionally thought of as woman’s work. Now, how can the Marines ask someone who has signed up for a man-sized job to do woman’s work? Since they can’t, they euphemize and give the jobs titles that are more prestigious or, at least, don’t make people think of females. Waitresses are called orderlies, secretaries are called clerk-typists, nurses are called medics, assistants are called adjutants, and cleaning up an area is called policing the area. The same kind of word glorification is used in civilian life to bolster a man’s ego when he is doing such tasks as cooking and sewing. For example, a chef has higher prestige than a cook and a tailor has higher prestige than a seamstress.

Using Exemplification

You have probably noticed, when watching interviews on television (or on YouTube or other online sites) or listening to classroom discussions, that the most effective exchanges occur when participants support their
points with specific examples. Sweeping generalizations and vague statements are not nearly as effective as specific observations, anecdotes, details, and opinions. It is one thing to say, “The mayor is corrupt and should not be reelected” and another to illustrate your point by saying, “The mayor should not be reelected because he has fired two city workers who refused to contribute to his campaign fund, has put his family and friends on the city payroll, and has used public employees to make improvements to his home.” The same principle applies to writing: many of the most effective essays use examples extensively. Exemplification is used in every kind of writing situation to explain and clarify, to add interest, and to persuade.

Using Examples to Explain and Clarify

On a midterm exam in a film course, you might write, “Even though horror movies seem modern, they really aren’t.” You may think your statement is perfectly clear, but if this is all you say about horror movies, you should not be surprised if your exam comes back with a question mark in the margin next to this sentence. After all, you have only made a general statement about your subject. It is not specific, nor does it anticipate readers’ questions about how horror movies are not modern. To be certain that your audience knows exactly what you mean, state your point precisely: “Despite the fact that horror movies seem modern, two of the most memorable ones are adaptations of nineteenth-century Gothic novels.” Then, use examples to ensure clarity and avoid ambiguity. For example, you could illustrate your point by discussing two films — *Frankenstein*, directed by James Whale, and *Dracula*, directed by Todd Browning — and linking them to the nineteenth-century novels on which they are based. With the benefit of these specific examples, readers would know what you mean — that the literary roots of such movies are in the past, not that their cinematic techniques or production methods are dated. Moreover, readers would know exactly which horror movies you are discussing.

Using Examples to Add Interest

Writers use well-chosen examples to add interest as well as to clarify their points. Brent Staples does this in his essay “Just Walk On By,” which appears later in this chapter. In itself, the claim that during his time away from home, Staples became “thoroughly familiar with the language of fear” is not very interesting. This statement becomes compelling, however, when Staples illustrates it with specific examples — experiences he had while walking the streets at night. For example, his presence apparently inspired so much fear in people that they locked their car doors as he walked past or crossed to the other side of the street when they saw him approaching.

When you use exemplification, choose examples that are interesting as well as pertinent. Test the effectiveness of your examples by putting yourself in your readers’ place. If you don’t find your essay lively and absorbing,
chances are your readers won’t either. If this is the case, try to add more thought-provoking and spirited examples. After all, your goal is to communicate ideas to your readers, and imaginative examples can make the difference between an engrossing essay and one that is a chore to read.

Using Examples to Persuade

Although you can use examples to explain or to add interest, examples are also an effective way of persuading people that what you are saying is reasonable and worth considering. A few well-chosen examples can provide effective support for otherwise unconvincing general statements. For instance, a broad statement that school districts across the country cannot cope with the numerous students with limited English skills is one that needs support. If you make such a statement on an exam, you need to back it up with appropriate examples — such as that in Massachusetts alone, the number of students who speak English as a second language has increased by more than 20 percent over the past ten years. In other words, in 2010, 57,000 students lacked proficiency in English. Similarly, a statement in a biology paper that DDT should continue to be banned is unconvincing without persuasive examples such as these to support it:

- Although DDT has been banned since December 31, 1972, scientists are finding traces in the eggs of various fish and waterfowl.
- Certain lakes and streams cannot be used for sport and recreation because DDT levels are dangerously high, presumably because of farmland runoff.
- Because of its stability as a compound, DDT does not degrade quickly; therefore, existing residues will threaten the environment well into the twenty-first century.

Planning an Exemplification Essay

Developing a Thesis Statement

The thesis statement of an exemplification essay makes a point that the rest of the essay will support with examples. This statement usually identifies your topic as well as the main point you want to make about it. The examples you gather during the invention stage of the writing process can help you develop your thesis. By doing so, they can help you test your ideas as well as the ideas of others. For instance, suppose you plan to write an essay for a composition class about students’ writing skills. Your tentative thesis is that writing well is an inborn talent and that teachers can do little to help people write better. But is this really true? Has it been true in your own life? To test your point, you brainstorm about the various teachers you have had who tried to help you improve your writing.
As you assemble your list, you remember a teacher you had in high school. She was strict, required lots of writing, and seemed to accept nothing less than perfection. At the time, neither you nor your classmates liked her. But looking back, you recall her one-on-one conferences, her organized lessons, her helpful comments on your essays, and her timely replies to your emails. You realize that after completing her class, you felt much more comfortable writing. When examining some papers you saved, you are surprised to see how much your writing actually improved during that year. These examples lead you to reevaluate your ideas and to revise your thesis:

Even though some people seem to have a natural flair for writing, a good teacher can make a difference.

Providing Enough Examples

Unfortunately, no general rule exists to tell you when you have enough examples to support your ideas. The number you need depends on your thesis statement. If, for instance, your thesis is that an educational institution, like a business, needs careful financial management, a single detailed examination of one college or university could provide all the examples you need to make your point.

If, however, your thesis is that conflict between sons and fathers is a major theme in Franz Kafka’s writing, more than one example would be necessary. A single example would show only that the theme is present in one of Kafka’s works. In this case, the more examples you include, the more effectively you support your point.

For some thesis statements, however, even several examples would not be enough. Examples alone, for instance, could not demonstrate convincingly that children from small families have more successful careers than children from large families. This thesis would have to be supported with a statistical study—that is, by collecting and interpreting numerical data representing a great many examples.

Choosing a Fair Range of Examples

Selecting a sufficient range of examples is just as important as choosing an appropriate number. If you want to persuade readers that Colin Powell was an able general, you should choose examples from several stages of his military career. Likewise, if you want to convince readers that outdoor advertising ruins the scenic views from major highways, you should discuss an area larger than your immediate neighborhood. Your objective in each case is to choose a cross section of examples to represent the full range of your topic.

Similarly, if you want to argue for a ban on smoking in all public spaces, you should not limit your examples to restaurants. To be convincing, you should include examples involving many public places, such as
office buildings, hotel lobbies, and sports stadiums. For the same reason, one person’s experience is not enough to support a general conclusion involving many people unless you can clearly establish that the experience is typical.

If you decide you cannot cite a fair range of examples that support your thesis, reexamine it. Rather than switching to a new topic, try to narrow your thesis. After all, the only way your paper will be convincing is if your readers believe that your thesis is supported by your examples and that your examples fairly represent the scope of your topic.

Of course, to be convincing you must not only choose examples effectively but also use them effectively. You should keep your thesis statement in mind as you write, taking care not to get so involved with one example that you digress from your main point. No matter how carefully developed, no matter how specific, lively, and appropriate, your examples accomplish nothing if they do not support your essay’s main idea.

**Using Transitions**

Be sure to use transitional words and phrases to introduce your examples. Without them, readers will have difficulty seeing the connection between an example and the general statement it is illustrating. In some cases, transitions will help you connect examples to your thesis statement (“Another successful program for the homeless provides telephone answering services for job seekers”). In other cases, transitions will link examples to topic sentences (“For instance, I have written articles for my college newspaper”). In exemplification essays, the most frequently used transitions include *for example, for instance, in fact, namely, specifically, that is, and thus.* (A more complete list of transitions appears on page 57.)

**Structuring an Exemplification Essay**

Exemplification essays usually begin with an *introduction* that includes the *thesis statement*, which is supported by examples in the body of the essay. Each *body paragraph* may develop a separate example, present a point illustrated by several brief examples, or explore one part of a single extended example that is developed throughout the essay. The *conclusion* reinforces the essay’s main idea, perhaps restating the thesis. At times, however, variations of this basic pattern are advisable and even necessary. For instance, beginning your paper with a striking example might stimulate your reader’s interest and curiosity; ending with one might vividly reinforce your thesis.

Exemplification presents one special organizational problem. If you do not select your examples carefully and arrange them effectively, your paper can become a thesis statement followed by a list or by ten or fifteen brief, choppy paragraphs. One way to avoid this problem is to develop your best examples fully in separate paragraphs and then discard the others.
Another effective strategy is to group related examples together in one paragraph. Within each paragraph, you can arrange examples chronologically, beginning with those that occurred first and moving to those that occurred later. You can also arrange examples in order of increasing complexity, beginning with the simplest and moving to the most difficult or complex. Finally, you can arrange examples in order of importance, beginning with those that are less significant and moving to those that are most significant or persuasive.

The following informal outline for an essay evaluating the nursing care at a hospital illustrates one way to arrange examples. Notice how the writer presents his examples in order of increasing importance under three general headings — patient rooms, emergency room, and clinics.

<table>
<thead>
<tr>
<th>Example</th>
<th>In Patient Rooms</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Being responsive</td>
</tr>
<tr>
<td>2</td>
<td>Establishing rapport</td>
</tr>
<tr>
<td>3</td>
<td>Delivering bedside care</td>
</tr>
<tr>
<td>Example</td>
<td>In Emergency Room</td>
</tr>
<tr>
<td>4</td>
<td>Staffing treatment rooms</td>
</tr>
<tr>
<td>5</td>
<td>Circulating among patients in the waiting room</td>
</tr>
<tr>
<td>6</td>
<td>Maintaining good working relationships with physicians</td>
</tr>
<tr>
<td>Example</td>
<td>In Clinics</td>
</tr>
<tr>
<td>7</td>
<td>Preparing patients</td>
</tr>
<tr>
<td>8</td>
<td>Assisting during treatment</td>
</tr>
<tr>
<td>9</td>
<td>Instructing patients after treatment</td>
</tr>
<tr>
<td>Conclusion</td>
<td>Restatement of thesis (in different words) or review of key points or examples</td>
</tr>
</tbody>
</table>

Revising an Exemplification Essay

When you revise an exemplification essay, consider the items on the revision checklist on page 68. In addition, pay special attention to the items on the following checklist, which apply specifically to exemplification essays.
Editing an Exemplification Essay

When you edit your exemplification essay, follow the guidelines on the editing checklists on pages 85, 88, and 91. In addition, focus on the grammar, mechanics, and punctuation issues that are most relevant to exemplification essays. One of these issues — using commas in a series — is discussed here.

Examples

Does your assignment call for exemplification?
Does your essay have a clear thesis statement that identifies the point you will illustrate?
Do your examples explain and clarify your thesis statement?
Have you provided enough examples?
Have you used a range of examples?
Are your examples persuasive?
Do your examples add interest?
Have you used transitional words and phrases that reinforce the connection between your examples and your thesis statement?

Using Commas in a Series

When you write an exemplification essay, you often use a series of examples to support a statement or to illustrate a point. When you use a series of three or more examples in a sentence, you must remember to separate them with commas.

- Always use commas to separate three or more items — words, phrases, or clauses — in a series.

In “Just Walk On By,” Brent Staples says, “I was surprised, embarrassed, and dismayed all at once” (197). In “Just Walk On By,” Staples observes that the woman thought she was being stalked by a mugger, by a rapist, or by something worse (197). “Waitresses are called orderlies, secretaries are called clerk-typists, nurses are called medics, assistants are called adjutants, and cleaning up an area is called policing the area” (Nilsen 173).

NOTE: Although newspaper and magazine writers routinely leave out the comma before the last item in a series of three or more items, you should always include this comma in your college writing.

- Do not use a comma after the final element in a series of three or more items.
Exemplification

A STUDENT WRITER: Exemplification

Exemplification is frequently used in nonacademic writing situations, such as business reports, memos, and proposals. One of the most important situations for using exemplification is in a letter you write to apply for a job.* Kristy Bredin’s letter of application to a prospective employer follows.

INCORRECT: Staples was shocked, horrified, and disillusioned, to be taken for a mugger.

CORRECT: Staples was shocked, horrified, and disillusioned to be taken for a mugger.

- Do not use commas if all the elements in a series of three or more items are separated by coordinating conjunctions (and, or, but, and so on).

According to Deborah L. Rhode, society discriminates against unattractive people in three ways: they are less likely to be hired and less likely to get raises and less likely to get promoted. (no commas)
Kim Goldstein  
*Rolling Stone*  
1290 Avenue of the Americas  
New York, NY 10104-0298

Dear Ms. Goldstein:

I am writing to apply for the paid online internship that you posted on RollingStone.com. I believe that both my education and my experience in publishing qualify me for the position you advertised.

I am currently a senior at Moravian College, where I am majoring in English (with a concentration in creative writing) and music. Throughout my college career, I have maintained a 3.4 average. After I graduate in May, I would like to find a full-time job in publishing. For this reason, I am very interested in your internship. It would not only give me additional editorial and administrative experience, but it would also give me insight into a large-scale publishing operation. An internship at RollingStone.com would also enable me to read, edit, and possibly write articles about popular music — a subject I know a lot about.

Throughout college, I have been involved in writing and editing. I have served as both secretary and president of the Literary Society and have written, edited, and published its annual newsletter. I have also worked as a tutor in Moravian’s Writing Center; as a literature editor for the *Manuscript*, Moravian’s literary magazine; and as a features editor for the *Comeneian*, the student newspaper. In these jobs I have gained a good deal of practical experience in publishing as well as insight into dealing with people. In addition, I acquired professional editing experience as well as experience posting across platforms this past semester, when I worked as an intern for Taylor and Francis (Routledge) Publishing in New York.
Conclusion

I believe that my education and my publishing experience make me a good candidate for your position. As your ad requested, I have enclosed my résumé, information on Moravian’s internship program, and several writing samples for your consideration. You can contact me by phone at (484) 625-6731 or by email at stkab@moravian.edu. I will be available for an interview anytime after September 23. I look forward to meeting with you to discuss my qualifications.

Sincerely,

Kristy Bredin

Points for Special Attention

**Organization.** Exemplification is ideally suited for letters of application. The best way Kristy Bredin can support her claims about her qualifications for the internship at RollingStone.com is to give examples of her educational and professional qualifications. For this reason, the body of her letter is divided into two categories — her educational record and her editorial experience.

Each of the body paragraphs has a clear purpose and function. The second paragraph contains two examples pertaining to Kristy’s educational record. The third paragraph contains examples of her editorial experience. These examples tell the prospective employer what qualifies Kristy for the internship. Within these two body paragraphs, she arranges her examples in order of increasing importance. Because her practical experience as an editor relates directly to the position she is applying for, Kristy considers this her strongest point and presents it last.

Kristy ends her letter on a strong note, expressing her willingness to be interviewed and giving the first date she will be available for an interview. Because people remember best what they read last, a strong conclusion is essential here, just as it is in other writing situations.

**Persuasive Examples.** To support a thesis convincingly, examples should convey specific information, not generalizations. Saying “I am a good student who is not afraid of responsibility” means very little. It is far better to say, as Kristy does, “Throughout my college career, I have maintained a 3.4 average” and “I have served as both secretary and president of the Literary Society.” A letter of application should specifically show a prospective employer how your strengths and background correspond to the employer’s needs; well-chosen examples can help you accomplish this goal.
Focus on Revision

After reading her letter, the students in Kristy’s peer-editing group identified several areas that they thought needed work.

One student thought Kristy should have mentioned that she had taken a desktop publishing course as an elective and worked with publishing and graphics software when she was the features editor of the student newspaper. Kristy agreed that this expertise would make her a more attractive candidate for the job and thought she could work these examples into her third paragraph.

Another student asked Kristy to explain how her experience as secretary and president of the Literary Society relates to the job she is applying for. If her purpose is to show that she can assume responsibility, she should say so; if it is to illustrate that she can supervise others, she should make this clear.

A third student suggested that she expand the discussion of her internship with Taylor and Francis Publishing in New York. Specific examples of her duties there would be persuasive because they would give her prospective employer a clear idea of her experience. (A peer-editing worksheet for exemplification can be found on pages 186–87.)

Working with Sources. Kristy’s instructor recommended that she refer to the ad to which she was responding. He said that this strategy would help her readers—potential employers—to see that she was tailoring her letter to the specific job at RollingStone.com. Kristy considered this suggestion and decided to quote the language of the ad in her letter.

A STUDENT WRITER: Exemplification

The following essay, by Grace Ku, was written for a composition class in response to the following assignment: “Write an essay about the worst job you (or someone you know) ever had. If you can, include a quotation from one of the essays in your textbook. Make sure you include documentation as well as a works-cited page.”

Midnight

Introduction

It was eight o’clock, and I was staring at the television set wondering what kind of lesson Dr. Huxtable would teach his children on a rerun of The Cosby Show. I was glued to the set like an average eleven-year-old while leisurely eating cold Chef Boyardee spaghetti out of the can. As I watched the show, I fell asleep on the floor fully clothed in a pair of jeans and a T-shirt, wondering when my parents would come home. Around midnight I woke up to a rustling noise: my parents had finally arrived from a long day at work. I could see in their tired faces the grief and hardship of working at a dry-cleaning plant.
Although my parents lived in the most technologically advanced country in the world, their working conditions were like those of nineteenth-century factory workers. Because they were immigrants with little formal education and spoke broken English, they could get jobs only as laborers. Therefore, they worked at a dry-cleaning plant that was as big as a factory, a place where hundreds of small neighborhood cleaners sent their clothes to be processed. Like Bonnie Smith-Yackel's mother in the essay “My Mother Never Worked,” my parents constantly “struggled to regain some competence and dignity and order” in their lives (120).

At work, my parents had to meet certain quotas. Each day they had to clean and press several hundred garments — shirts, pants, and other clothing. By themselves, every day, they did the work of four laborers. The muscles of my mother's shoulders and arms grew hard as iron from working with the press, a difficult job even for a man. In addition to pressing, my father serviced the washing machines. As a result, his work clothes always smelled of oil.

Not only were my parents' jobs physically demanding, but they also required long hours. My parents went to work at five o'clock in the morning and came home between nine o'clock at night and midnight. Each day they worked over twelve hours at the dry-cleaning plant, where eight-hour workdays and labor unions did not exist. They were allowed to take only two ten- to twenty-minute breaks — one for lunch and one for dinner. They did not stop even when they were burned by a hot iron or by steam from a press. The scars on their arms made it obvious that they worked at a dry-cleaning plant. My parents' burned skin would blister and later peel off, exposing raw flesh. In time, these injuries would heal, but other burns would soon follow.

In addition to having to work long hours and suffering painful injuries, my parents were paid below minimum wage. Together their paychecks were equal to that of a single unionized worker (even though they did the work of four). They used this money to feed and care for a household of five people.

As my parents silently entered our home around midnight, they did not have to complain about their jobs. I could see their anguish in their faces and their fatigue in the slow movements of
their bodies. Even though they did not speak, their eyes said, “We hate our jobs, but we work so that our children will have better lives than we do.”

**Work Cited**


**Points for Special Attention**

**Organization.** Grace Ku begins her introduction by describing herself as an eleven-year-old sitting on the floor watching television. At first, her behavior seems typical of many American children, but two things suggest problems: first, she is eating her cold dinner out of a can, and second, even though it is late in the evening, she is still waiting for her parents to return from work. This opening prepares readers for her thesis that her parents’ jobs produce only grief and hardship.

In the body of her essay, Grace presents the examples that support her thesis statement. In paragraph 2, she sets the stage for the discussion to follow, explaining that her parents’ working conditions were similar to those of nineteenth-century factory workers. In paragraph 3, she presents a series of examples that illustrate how physically demanding her parents’ jobs were. In the remaining body paragraphs, she gives three other examples to show how unpleasant the jobs were — how long her parents worked, how often they were injured, and how little they were paid.

Grace concludes her essay by returning to the scene in her introduction, using a quotation that she wants to stay with her readers after they have finished the essay.

**Working with Sources.** Because her assignment asked students to include a quotation from an essay in their textbook, Grace looked for essays that had to do with work. After reading three of them, she decided that the sentiments expressed by Bonnie Smith-Yackel in “My Mother Never Worked” most closely mirrored her own. For this reason, at the end of paragraph 2, she included a quotation from Smith-Yackel’s essay that helped her put her parents’ struggles into perspective. Grace was careful to include quotation marks as well as MLA documentation. She also included bibliographic information for the essay in a works-cited page at the end of her essay. (See Chapter 18 for information on MLA documentation.)

**Enough Examples.** Certainly no single example, no matter how graphic, could adequately support the thesis of this essay. To establish the pain and difficulty of her parents’ jobs, Grace uses several examples. Although additional examples would have added even more depth to the essay, the ones she uses are vivid and compelling enough to support her thesis that her parents had to endure great hardship to make a living.
Range of Examples. Grace selects examples that illustrate the full range of her subject. She draws from her parents’ daily experience and does not include atypical examples. She also includes enough detail so that her readers, who she assumes do not know much about working in a dry-cleaning plant, will understand her points. She does not, however, provide so much detail that her readers get bogged down and lose interest.

Effective Examples. All of Grace’s examples support her thesis statement. While developing these examples, she never loses sight of her main idea; consequently, she does not get sidetracked in irrelevant discussions. She also avoids the temptation to preach to her readers about the injustice of her parents’ situation. By allowing her examples to speak for themselves, Grace paints a powerful portrait of her parents and their hardships.

Focus on Revision

After reading this draft, a classmate thought Grace could go into more detail about her parents’ situation and could explain her examples in more depth—possibly writing about the quotas her parents had to meet or the other physical dangers of their jobs.

Grace herself thought that she should expand the discussion in paragraph 5 about her parents’ low wages, perhaps anticipating questions some of her readers might have about working conditions. For example, was it legal for her parents’ employer to require them to work overtime without compensation or to pay them less than the minimum wage? If not, how was the employer able to get away with such practices?

Grace also thought she should move the information about her parents’ work-related injuries from paragraph 4 to paragraph 3, where she discusses the physical demands of their jobs.

Finally, she decided to follow the advice of another student and include comments by her parents to make their experiences more immediate to readers.

PEER-EDITING WORKSHEET: Exemplification

1. What strategy does the writer use in the essay’s introduction? Would another strategy be more effective?
2. What is the essay’s thesis? Does it make a point that the rest of the essay will support with examples?
3. What specific points do the body paragraphs make?
4. Does the writer use one example or several to illustrate each point? Should the writer use more examples? Fewer? Explain.
5. Does the writer use a sufficient range of examples? Are they explained in enough depth?
The selections in this chapter all depend on exemplification to explain and clarify, to add interest, or to persuade. The first selection, a visual text, is followed by questions designed to illustrate how exemplification can operate in visual form. (A multimodal text for exemplification is located online at macmillanhighered.com/patterns.)
CHARLES THATCHER, CARRIE VILLINES, OSCAR SÁNCHEZ, AND ANTHONY BRADSHAW*

Four Tattoos (Photos)

Charles Thatcher, “Alisha, Loretta”
Carrie Villines, “Positive Outlook”
Anthony Bradshaw, “Bar Code”
Oscar Sánchez, “Dragon”

* Photos shown clockwise from top left.
(© Charles Thatcher/The Image Bank/Getty Images; © Carrie Villines/age fotostock/Getty Images; © 2012 OsanchezPhoto/Getty Images; © Anthony Bradshaw/Getty Images)
Reading Images

1. How would you describe each of the four tattoos pictured on the previous page? List the prominent features of each, and then write two or three sentences that describe each of them.

2. After studying the four pictures (and reviewing your answer to question 1), write a one-sentence general statement that sums up your ideas about tattoos. For example, why do you think people get tattoos? Do you see them as a way for people to express themselves? As a way of demonstrating individuality? As a form of rebellion? As an impulsive act? As something else?

3. List several examples that support the general statement you made in question 2. What examples could you use to support this general statement?

Journal Entry

Would you ever get a tattoo? Write a paragraph answering this question. Use your answers to the questions above to support the main idea in your topic sentence. (If you have a tattoo, give several reasons why you decided to get it.)

Thematic Connections

• “Medium Ash Brown” (page 223)
• “My First Conk” (page 229)
No, I Do Not Want to Pet Your Dog

Farhad Manjoo (b. 1978) is a technology columnist for the *New York Times*. Previously, he was a staff writer for *Salon* and *Slate*. He is also a regular contributor for National Public Radio, as well as the author of the book *True Enough: Learning to Live in a Post-Fact Society* (2008). Manjoo attended Cornell University, where he served as editor in chief of the *Cornell Daily Sun*.

**Background on domesticated dogs in America** The Humane Society of the United States estimates that there are over 83 million pet dogs in North America. Nearly half of all households include at least one canine. The origins of the domestic dog (*Canis lupus familiaris*) are disputed. Some scientists say that dogs are domesticated wolves that joined human communities between 10,000 and 20,000 years ago. Other researchers speculate that canine domestication may go back even further—perhaps 130,000 years. Before the arrival of European colonists in the Americas, Native Americans already had domesticated dogs. When large groups of Europeans arrived in the seventeenth and eighteenth centuries, they brought dogs that had been bred to guard and work, and wealthy people bred dogs as a hobby and for sport. In the nineteenth century, Americans increasingly viewed dogs as loyal companions rather than as guards, workers, and hunters. Their eventual designation as a “best friend” is attributed to Missouri lawyer and politician George Vest. In 1870, he represented a client whose dog had been killed by a sheep farmer. He delivered a sentimental “eulogy” on the loyalty and love of dogs and won the case. Over the last century and a half, dogs such as Toto from *The Wizard of Oz* and animated characters such as Snoopy from *Peanuts* cartoons and Brian from the television show *Family Guy* have become cultural icons. Dogs also work as guides for the disabled, assist in law enforcement, and even serve in the military.

The other day I walked into my gym and saw a dog. A half-dozen people were crowding around him, cooing and petting. He was a big dog, a lean and muscular Doberman with, I later learned, the sort of hair-trigger bark you’d prize if you wanted to protect a big stash of gold bullion.

“This is Y.,” the dog’s owner said. No explanation was offered for the pooch’s presence, as if it were the most natural thing in the world to have a dog in a place usually reserved for human beings. *Huh*, I thought.

The dog came up to me, because in my experience that’s what dogs do when you don’t want them to come up to you. They get up real close, touching you, licking you, theatrically begging you to respond. The dog pushed his long face toward my hand, the canine equivalent of a high five. And so—in the same way it’s rude to leave a high-fiver hanging, especially if the high-fiver has big teeth and a strong jaw—I was expected to pet him.
ran my hand across his head half-heartedly. I guess I was fairly sure he wouldn’t snap and bite me, but stranger things have happened—for instance, dogs snapping and biting people all the time.

Anyway, happily, I survived.

But wait a second. Come on! Why was this dog here? And why was no one perturbed that this dog was here? When this beast was barking at passersby through the window as we were all working out, why did no one go, Hey, just throwing this out there, should we maybe not have this distracting, possibly dangerous animal by the free weights?

No one was asking because no one could ask. Sometime in the last decade, dogs achieved dominion over urban America. They are everywhere now, allowed in places that used to belong exclusively to humans, and sometimes only to human adults: the office, restaurants, museums, buses, trains, malls, supermarkets, barber shops, banks, post offices. Even at the park and other places where dogs belong, they’ve been given free rein. Dogs are frequently allowed to wander off leash, to run toward you and around you, to run across the baseball field or basketball court, to get up in your grill. Even worse than the dogs are the owners, who seem never to consider whether there may be people in the gym/office/restaurant/museum who do not care to be in close proximity to their dogs. After all, what kind of monster would have a problem with a poor innocent widdle doggie? It’s a dog’s world. We just live in it. And it’s awful. Bad dogs!

Not everyone agrees with me on this issue. Some people—or maybe even most people, since dogs, like zombies, have an insidious way of turning opponents into allies—love that dogs abound. If you adore dogs but aren’t able to keep one, the world is now your dog park, with pooches everywhere to pet and nuzzle and otherwise brighten your day.

I am not a dog person. (Could you tell?) It’s not that I actively despise mutts; I just don’t have much time for them, in the same way I don’t have time for crossword puzzles or Maroon 5. Now imagine if, everywhere you went, whatever you did, Maroon 5 was always playing and everyone pretended it was totally normal—that this permanent new situation was not in any way offensive, distracting, dirty, and potentially dangerous.

OK, bad example.

But here’s my problem: There’s now a cultural assumption that everyone must love dogs. Dog owners are rarely forced to reckon with the idea that there are people who aren’t enthralled by their furry friends, and that taking their dogs everywhere might not be completely pleasant for these folks.

Example: If you’re in the office and someone has brought her dog in for the day—because, fun!—the dog is sure to come around you, get between your legs, rub against your thigh, take a nap on your feet, or do some other annoying thing.
If the dog’s owner notices these antics, I can promise you she won’t apologize for the imposition. Nor will she ask you if you mind her dog doing what he’s doing. Nor will she pull on its leash, because there won’t be a leash, this being an office, where dogs are as welcome as Wi-Fi and free coffee.

Instead, if the owner says anything, it will be on the order of, “Don’t worry, he loves people!” Oh, OK then! I guess I’ll just take your word for it, and forget for the moment that 1,000 Americans a day go to emergency rooms because of dog bites. More Americans seek medical attention for dog bites than for choking or falls. You’re more likely to have to go to a doctor for a bite than to call the fire department for a home fire. Like it or not, American dog owner, your pet is a hazard.

But let’s leave aside the possibility that I’m scared (maybe legitimately!) of your dog, since you’ve assured me your dog loves people, and there’s no chance you could be wrong. What if I’m allergic? Or what if I just plain hate your dog? What if I think he’s dirty, since after all he did just put his nose in another dog’s butt? And what if I just want to go through my workday without being slobbered on by an animal?

I know this sounds curmudgeonly. You want to shake me and tell me to snap out of it, to get over myself and just love dogs already. But that’s because you like dogs and don’t see anything but good in them. For you, a dog is like ice cream. What churl doesn’t like ice cream? Well, I’m that churl—I’m canine intolerant.

To give you a sense of how I feel when I’m accosted by your dog, let’s replace that animal with my two-and-a-half-year-old son. Now, I love my son, but on any objective scale of socially acceptable behavior, he is the worst. He’s loud. He’s inconsiderate of people’s personal space—if he’s left free he won’t watch where he’s walking and will run into you, either on purpose or accidentally. He’s jumpy and fidgety in confined spaces; in an airplane it is physically impossible to restrain him from kicking the seat in front of him. He scratches himself often, sometimes picks his nose, sometimes offers to pick yours. He will constantly say inappropriate things. The other day at Target, he noticed a little person and commented, for pretty much everyone to hear, “That lady is short!” On top of all this, he may be packing a diaper full of urine and feces.

Weirdly, irrationally, despite all this, I feel the same way about my son as you do about your dog: I love him unconditionally and just don’t understand why even strangers wouldn’t want him around all the time. Indeed, I think almost everything he does, even the inappropriate things, is the cutest behavior ever exhibited in human history.

And yet, still, I rein him in. I realize that, although he’s impossibly cute, it’s possible he might aggravate some people. For this reason, whenever I go into public spaces with my toddler, I treat him as if I were handling nuclear waste or a dangerous animal. I keep him confined. I shush him. If he does anything out of turn—screams, touches people—I make a show of telling him to quit it and I apologize profusely. And, finally, there are some places that are completely off-limits to my son: nice restaurants, contem-
plative adult spaces like grown-up museums and coffee shops, the gym, and the office. Especially the office.

Yes, there are parents who don’t act this way, awful parents who let their terrible kids run free. The rest of us hate those people because they give all parents a bad name. But I’ll submit there are many more such dog owners than there are overindulgent parents. Most parents I know are mortified by the thought that their children might be causing anguish for others. This is evident in the world around you: It’s why your co-workers rarely bring their toddlers to work. It’s why two-year-olds don’t approach you in the park and lick your leg or ask you whether you need to visit the potty. It’s why, when a child is being unruly in a supermarket or restaurant, you’ll usually see his parents strive to get him to knock it off.

But dog owners? They seem to suffer few qualms about their animals’ behavior. That’s why there are so many dogs running around at the park, jumping up on the bench beside you while you’re trying to read a book, the owner never asking if it’s OK with you. That’s why, when you’re at a café, the dog at the neighboring table feels free to curl up under your seat. That’s why there’s a dog at your office right at this moment and you’re having to pretend that he’s just the cutest.

Well, no more, my fellow doggie skeptics. Let’s take back the peace we’re owed. The next time your young, happy co-worker brings in his dog for the day, tell him the office is not a canine playpen. It’s time to take that dog home.

• • •

Comprehension

1. In paragraph 6, Manjoo says, “Sometime in the last decade, dogs achieved dominion over urban America.” Is Manjoo being serious, or is he being sarcastic? Explain.

2. What, specifically, does Manjoo object to about dogs? Could his objections apply to other types of pets as well—for example, cats?

3. Manjoo says that there is “a cultural assumption that everyone must love dogs” (10). Do you agree? Why or why not?

4. In paragraph 13, Manjoo points out that over one thousand Americans a day are treated for dog bites. Why does he include this statistic?

5. According to Manjoo, how are dogs like his two-and-a-half-year-old child? How are they different? What point is he making with this comparison?

Purpose and Audience

1. Is Manjoo’s essay aimed at dog lovers or at people, like him, who don’t like dogs? How can you tell?

2. At what point in the essay does Manjoo state his thesis? Why does he wait so long to do so?
3. What does Manjoo hope to accomplish with this essay? Does he want to change people’s minds? Inform them? Move them to action? Something else?

**Style and Structure**

1. Manjoo introduces his essay with an *anecdote* about encountering a dog in a gym. Is this an effective way to begin? Explain.
2. At several points in the essay, Manjoo talks directly to readers—for example, in paragraph 5. Why do you think he uses this strategy?
3. In paragraph 7, Manjoo compares dogs to zombies. What point is he trying to make? Is this a logical comparison? Why or why not?
4. In paragraph 8, Manjoo compares dogs to the rock band Maroon 5. In paragraph 9, he acknowledges that this is a bad example. Why then does he make this comparison?
5. In paragraph 14, Manjoo asks a series of *rhetorical questions*. Why? Is this strategy successful?
6. **Vocabulary Project.** What specific words and phrases convey Manjoo’s attitude toward dog lovers? How would you describe the tone these words create? Respectful? Insulting? Sarcastic? Something else?

**Journal Entry**

Does your own experience support Manjoo’s conclusions? Do you think that Manjoo accurately characterizes dog owners, or do you think that he is exaggerating?

**Writing Workshop**

1. Assume that you are working in an office that is considering instituting a Bring Your Dog to Work Day. Write an email to your supervisor in which you argue for or against this policy. Make sure that you use examples from your own experience to support your position.

2. **Working with Sources.** Manjoo’s essay originally appeared as a blog post on Slate.com. Write a response to Manjoo’s essay, referring to the specific points that he makes. Be sure to include parenthetical documentation for references to Manjoo’s essay, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. Recent studies have shown that when a therapy dog is brought into a retirement home, a veterans hospital, or even a prison, people report being less stressed. Write an essay in which you discuss the possible benefits of having a dog with you in stressful settings or situations—for example, when you are studying for a test or working under a deadline.
Combining the Patterns

Manjoo includes two long narratives in his essay— one about a dog in a gym and another about his son. What purposes do these narratives serve?

Thematic Connections

• “Shooting an Elephant” (page 123)
• “Your Flip-Flops Are Grossing Me Out” (page 511)
BRENT STAPLES

Just Walk On By: A Black Man Ponders His Power to Alter Public Space

Born in Chester, Pennsylvania, in 1951, Brent Staples joined the staff of the New York Times in 1985, writing on culture and politics, and he became a member of its editorial board in 1990. His columns appear regularly on the paper’s op-ed pages. Staples has also written a memoir, Parallel Time: Growing Up in Black and White (1994), about his escape from the poverty and violence of his childhood.

Background on racial profiling “Just Walk On By” can be read in the light of current controversies surrounding racial profiling of criminal suspects, which occurs, according to the American Civil Liberties Union, “when the police target someone for investigation on the basis of that person’s race, national origin, or ethnicity. Examples of profiling are the use of race to determine which drivers to stop for minor traffic violations (‘driving while black’) and the use of race to determine which motorists or pedestrians to search for contraband.” Although law enforcement officials have often denied that they profile criminals solely on the basis of race, studies have shown a high prevalence of police profiling directed primarily at African and Hispanic Americans. A number of states have enacted laws barring racial profiling, and some people have won court settlements when they objected to being interrogated by police solely because of their race. Since the terrorist attacks of September 11, 2001, however, people of Arab descent have been targets of heightened interest at airports and elsewhere. In addition, the passage of a strict anti-illegal immigration law in Arizona in 2010 caused many Hispanics to fear that they would be singled out for scrutiny solely on the basis of race. (Just before the bill was scheduled to take effect, a federal judge blocked sections that required police to check immigration status during traffic violations, detentions, and arrests. The United States Supreme Court subsequently upheld that portion of the law.) Clearly, these events have added to the continuing controversy surrounding the association of criminal behavior with particular ethnic groups.

My first victim was a woman — white, well dressed, probably in her early twenties. I came upon her late one evening on a deserted street in Hyde Park, a relatively affluent neighborhood in an otherwise mean, impoverished section of Chicago. As I swung onto the avenue behind her, there seemed to be a discreet, uninflammatory distance between us. Not so. She cast back a worried glance. To her, the youngish black man — a broad six feet two inches with a beard and billowing hair, both hands shoved into the pockets of a bulky military jacket — seemed menacingly close. After a few more quick glimpses, she picked up her pace and was soon running in earnest. Within seconds she disappeared into a cross street.
That was more than a decade ago. I was twenty-two years old, a graduate student newly arrived at the University of Chicago. It was in the echo of that terrified woman’s footfalls that I first began to know the unwieldy inheritance I’d come into — the ability to alter public space in ugly ways. It was clear that she thought herself the quarry of a mugger, rapist, or worse. Suffering a bout of insomnia, however, I was stalking sleep, not defenseless wayfarers. As a softy who is scarcely able to take a knife to a raw chicken — let alone hold it to a person’s throat — I was surprised, embarrassed, and dismayed all at once. Her flight made me feel like an accomplice in tyranny. It also made it clear that I was indistinguishable from the muggers who occasionally seeped into the area from the surrounding ghetto. That first encounter, and those that followed, signified that a vast, unnerving gulf lay between nighttime pedestrians — particularly women — and me. And I soon gathered that being perceived as dangerous is a hazard in itself. I only needed to turn a corner into a dicey situation, or crowd some frightened, armed person in a foyer somewhere, or make an errant move after being pulled over by a policeman. Where fear and weapons meet — and they often do in urban America — there is always the possibility of death.

In that first year, my first away from my hometown, I was to become thoroughly familiar with the language of fear. At dark, shadowy intersections in Chicago, I could cross in front of a car stopped at a traffic light and elicit the *thunk, thunk, thunk, thunk* of the driver — black, white, male, or female — hammering down the door locks. On less traveled streets after dark, I grew accustomed to but never comfortable with people who crossed to the other side of the street rather than pass me. Then there were the standard unpleasantries with police, doormen, bouncers, cab drivers, and others whose business it is to screen out troublesome individuals *before* there is any nastiness.

I moved to New York nearly two years ago and I have remained an avid night walker. In central Manhattan, the near-constant crowd cover minimizes tense one-on-one street encounters. Elsewhere — visiting friends in SoHo, where sidewalks are narrow and tightly spaced buildings shut out the sky — things can get very taut indeed.

Black men have a firm place in New York mugging literature. Norman Podhoretz in his famed (or infamous) 1963 essay, “My Negro Problem — and Ours,” recalls growing up in terror of black males; they “were tougher than we were, more ruthless,” he writes — and as an adult on the Upper West Side of Manhattan, he continues, he cannot constrain his nervousness when he meets black men on certain streets. Similarly, a decade later, the essayist and novelist Edward Hoagland extols a New York where once “Negro bitterness bore down mainly on other Negroes.” Where some see
mere panhandlers, Hoagland sees “a mugger who is clearly screwing up his nerve to do more than just ask for money.” But Hoagland has “the New Yorker’s quick-hunch posture for broken-field maneuvering,” and the bad guy swerves away.

I often witness that “hunch posture,” from women after dark on the warrenlike streets of Brooklyn where I live. They seem to set their faces on neutral and, with their purse straps strung across their chests bandolier style, they forge ahead as though bracing themselves against being tackled. I understand, of course, that the danger they perceive is not a hallucination. Women are particularly vulnerable to street violence, and young black males are drastically overrepresented among the perpetrators of that violence. Yet these truths are no solace against the kind of alienation that comes of being ever the suspect, against being set apart, a fearsome entity with whom pedestrians avoid making eye contact.

It is not altogether clear to me how I reached the ripe old age of twenty-two without being conscious of the lethality nighttime pedestrians attributed to me. Perhaps it was because in Chester, Pennsylvania, the small, angry industrial town where I came of age in the 1960s, I was scarcely noticeable against a backdrop of gang warfare, street knifings, and murders. I grew up one of the good boys, had perhaps a half-dozen fist fights. In retrospect, my shyness of combat has clear sources.

Many things go into the making of a young thug. One of those things is the consummation of the male romance with the power to intimidate. An infant discovers that random flailings send the baby bottle flying out of the crib and crashing to the floor. Delighted, the joyful babe repeats those motions again and again, seeking to duplicate the feat. Just so, I recall the points at which some of my boyhood friends were finally seduced by the perception of themselves as tough guys. When a mark cowered and surrendered his money without resistance, myth and reality merged — and paid off. It is, after all, only manly to embrace the power to frighten and intimidate. We, as men, are not supposed to give an inch of our lane on the highway; we are to seize the fighter’s edge in work and in play and even in love; we are to be valiant in the face of hostile forces.

Unfortunately, poor and powerless young men seem to take all this nonsense literally. As a boy, I saw countless tough guys locked away; I have since buried several, too. They were babies, really — a teenage cousin, a brother of twenty-two, a childhood friend in his mid-twenties — all gone down in episodes of bravado played out in the streets. I came to doubt the virtues of intimidation early on. I chose, perhaps even unconsciously, to remain a shadow — timid, but a survivor.

The fearsomeness mistakenly attributed to me in public places often has a perilous flavor. The most frightening of these confusions occurred in the late 1970s and early 1980s when I worked as a journalist in Chicago. One day, rushing into the office of a magazine I was writing for with a deadline story in hand, I was mistaken for a burglar. The office manager called security and, with an ad hoc posse, pursued me through the labyrinthine
halls, nearly to my editor’s door. I had no way of proving who I was. I could only move briskly toward the company of someone who knew me.

Another time I was on assignment for a local paper and killing time before an interview. I entered a jewelry store on the city’s affluent Near North Side. The proprietor excused herself and returned with an enormous red Doberman pinscher straining at the end of a leash. She stood, the dog extended toward me, silent to my questions, her eyes bulging nearly out of her head. I took a cursory look around, nodded, and bade her good night. Relatively speaking, however, I never fared as badly as another black male journalist. He went to nearby Waukegan, Illinois, a couple of summers ago to work on a story about a murderer who was born there. Mistaking the reporter for the killer, police hauled him from his car at gunpoint and but for his press credentials would probably have tried to book him. Such episodes are not uncommon. Black men trade tales like this all the time.

In “My Negro Problem — and Ours,” Podhoretz writes that the hatred he feels for blacks makes itself known to him through a variety of avenues — one being his discomfort with that “special brand of paranoid touchiness” to which he says blacks are prone. No doubt he is speaking here of black men. In time, I learned to smother the rage I felt at so often being taken for a criminal. Not to do so would surely have led to madness — via that special “paranoid touchiness” that so annoyed Podhoretz at the time he wrote the essay.

I began to take precautions to make myself less threatening. I move about with care, particularly late in the evening. I give a wide berth to nervous people on subway platforms during the wee hours, particularly when I have exchanged business clothes for jeans. If I happen to be entering a building behind some people who appear skittish, I may walk by, letting them clear the lobby before I return, so as not to seem to be following them. I have been calm and extremely congenial on those rare occasions when I’ve been pulled over by the police.

And on late-evening constitutionals along streets less traveled by, I employ what has proved to be an excellent tension-reducing measure: I whistle melodies from Beethoven and Vivaldi and the more popular classical composers. Even steely New Yorkers hunching toward nighttime destinations seem to relax, and occasionally they even join in the tune. Virtually everybody seems to sense that a mugger wouldn’t be warbling bright, sunny selections from Vivaldi’s Four Seasons. It is my equivalent of the cowbell that hikers wear when they know they are in bear country.

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Comprehension

1. Why does Staples characterize the woman he encounters in paragraph 1 as a “victim”?
2. What does Staples mean when he says he has the power to “alter public space” (2)?
3. Why does Staples walk the streets at night?
4. What things, in Staples’s opinion, contribute to “the making of a young thug” (8)? According to Staples, why are young, poor, and powerless men especially likely to become thugs?
5. How does Staples attempt to make himself less threatening?

Purpose and Audience

1. What is Staples’s thesis? Does he state it or imply it?
2. Does Staples use logic, emotion, or a combination of the two to appeal to his readers? How appropriate is his strategy?
3. What preconceptions does Staples assume his audience has? How does he challenge these preconceptions?
4. What is Staples trying to accomplish with his first sentence? Do you think he succeeds? Why or why not?

Style and Structure

1. Why does Staples mention Norman Podhoretz? Could he make the same points without referring to Podhoretz’s essay?
2. Staples begins his essay with an anecdote. How effective is this strategy? Do you think another opening strategy would be more effective? Explain.
3. Does Staples present enough examples to support his thesis? Are they representative? Would other types of examples be more convincing? Explain.
4. In what order does Staples present his examples? Would another order be more effective? Explain.
5. Vocabulary Project. In paragraph 8, Staples uses the word thug. List as many synonyms as you can for this word. Do all these words convey the same idea, or do they differ in their connotations? Explain. (If you like, consult an online thesaurus at thesaurus.com.)

Journal Entry

Have you ever been in a situation such as the ones Staples describes, where you perceived someone (or someone perceived you) as threatening? How did you react? After reading Staples’s essay, do you think you would react the same way now?

Writing Workshop

1. Use your journal entry to help you write an essay using a single long example to support this statement: “When walking alone at night, you can (or cannot) be too careful.”
2. **Working with Sources.** Relying on examples from your own experience and from Staples’s essay, write an essay discussing what part you think race plays in people’s reactions to Staples. Do you think his perceptions are accurate? Be sure to include parenthetical documentation for Staples’s words and ideas, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. How accurate is Staples’s observation concerning the “male romance with the power to intimidate” (8)? What does he mean by this statement? What examples from your own experience support (or do not support) the idea that this “romance” is an element of male upbringing in our society?

**Combining the Patterns**

In paragraph 8, Staples uses *cause and effect* to demonstrate what goes “into the making of a young thug.” Would several *examples* have better explained how a youth becomes a thug?

**Thematic Connections**

- “A Peaceful Woman Explains Why She Carries a Gun” (page 272)
- “The Ways We Lie” (page 358)
Why Looks Are the Last Bastion of Discrimination

Deborah L. Rhode (b. 1952) is the Ernest McFarland Professor of Law and the Director of the Center on the Legal Profession at Stanford University. She earned her undergraduate and law degrees at Yale University; she also served as a law clerk for former Supreme Court Justice Thurgood Marshall. She has published many books on gender, legal ethics, and professional responsibility, including The Difference “Difference” Makes: Women and Leadership (2002) and The Beauty Bias: The Injustice of Appearance in Life and Law (2010). A columnist for the National Law Journal, Rhode has also written for the New York Times, Slate, the Boston Globe, and other publications. The following essay originally appeared in the Washington Post.

**Background on appearance-based discrimination** The Constitution bars discrimination on the basis of race, sex, religion, national origin, and ethnicity. Although some see “lookism” as a civil rights issue similar to racism and sexism, others worry that addressing the issue with legislation encroaches on individual freedom and unnecessarily creates another legally protected group. As Rhode notes, however, the state of Michigan and six local jurisdictions throughout the United States have already enacted legal prohibitions on appearance discrimination. In Michigan, for example, a Hooters waitress sued the chain after she was told to lose weight and improve her looks. Lawyers for Hooters argued that employees at the restaurant—who wear tank tops and tight shorts—are entertainers as much as servers. In 2011, the suit was settled out of court.

In the nineteenth century, many American cities banned public appearances by “unsightly” individuals. A Chicago ordinance was typical: “Any person who is diseased, maimed, mutilated, or in any way deformed, so as to be an unsightly or disgusting subject . . . shall not . . . expose himself to public view, under the penalty of a fine of $1 for each offense.”

Although the government is no longer in the business of enforcing such discrimination, it still allows businesses, schools, and other organizations to indulge their own prejudices. Over the past half-century, the United States has expanded protections against discrimination to include race, religion, sex, age, disability, and, in a growing number of jurisdictions, sexual orientation. Yet bias based on appearance remains perfectly permissible in all but one state and six cities and counties. Across the rest of the country, looks are the last bastion of acceptable bigotry.

We all know that appearance matters, but the price of prejudice can be steeper than we often assume. In Texas in 1994, an obese woman was
rejected for a job as a bus driver when a company doctor assumed she was not up to the task after watching her, in his words, “waddling down the hall.” He did not perform any agility tests to determine whether she was, as the company would later claim, unfit to evacuate the bus in the event of an accident.

In New Jersey in 2005, one of the Borgata Hotel Casino’s “Borgata babe” cocktail waitresses went from a Size 4 to a Size 6 because of a thyroid condition. When the waitress, whose contract required her to keep “an hourglass figure” that was “height and weight appropriate,” requested a larger uniform, she was turned down. “Borgata babes don’t go up in size,” she was told. (Unless, the waitress noted, they have breast implants, which the casino happily accommodated with paid medical leave and a bigger bustier.)

And in California in 2001, Jennifer Portnick, a 240-pound aerobics instructor, was denied a franchise by Jazzercise, a national fitness chain. Jazzercise explained that its image demanded instructors who are “fit” and “toned.” But Portnick was both: She worked out six days a week, taught back-to-back classes, and had no shortage of willing students.

Such cases are common. In a survey by the National Association to Advance Fat Acceptance, 62 percent of its overweight female members and 42 percent of its overweight male members said they had been turned down for a job because of their weight.

And it isn’t just weight that’s at issue; it’s appearance overall. According to a national poll by the Employment Law Alliance in 2005, 16 percent of workers reported being victims of appearance discrimination more generally—a figure comparable to the percentage who in other surveys say they have experienced sex or race discrimination.

Conventional wisdom holds that beauty is in the eye of the beholder, but most beholders tend to agree on what is beautiful. A number of researchers have independently found that, when people are asked to rate an individual’s attractiveness, their responses are quite consistent, even across race, sex, age, class, and cultural background. Facial symmetry and unblemished skin are universally admired. Men get a bump for height, women are favored if they have hourglass figures, and racial minorities get points for light skin color, European facial characteristics, and conventionally “white” hairstyles.

Yale’s Kelly Brownell and Rebecca Puhl and Harvard’s Nancy Etcoff have each reviewed hundreds of studies on the impact of appearance. Etcoff finds that unattractive people are less likely than their attractive peers to be viewed as intelligent, likable, and good. Brownell and Puhl have documented that overweight individuals consistently suffer disadvantages at school, at work, and beyond.
Among the key findings of a quarter-century’s worth of research: Unattractive people are less likely to be hired and promoted, and they earn lower salaries, even in fields in which looks have no obvious relationship to professional duties. (In one study, economists Jeff Biddle and Daniel Hamermesh estimated that for lawyers, such prejudice can translate to a pay cut of as much as 12 percent.) When researchers ask people to evaluate written essays, the same material receives lower ratings for ideas, style, and creativity when an accompanying photograph shows a less attractive author. Good-looking professors get better course evaluations from students; teachers in turn rate good-looking students as more intelligent.

Not even justice is blind. In studies that simulate legal proceedings, unattractive plaintiffs receive lower damage awards. And in a study released this month, Stephen Ceci and Justin Gunnell, two researchers at Cornell University, gave students case studies involving real criminal defendants and asked them to come to a verdict and a punishment for each. The students gave unattractive defendants prison sentences that were, on average, twenty-two months longer than those they gave to attractive defendants.

Just like racial or gender discrimination, discrimination based on irrelevant physical characteristics reinforces invidious stereotypes and undermines equal-opportunity principles based on merit and performance. And when grooming choices come into play, such bias can also restrict personal freedom.

Consider Nikki Youngblood, a lesbian who in 2001 was denied a photo in her Tampa high school yearbook because she would not pose in a scoop-necked dress. Youngblood was “not a rebellious kid,” her lawyer explained. “She simply wanted to appear in her yearbook as herself, not as a fluffed-up stereotype of what school administrators thought she should look like.” Furthermore, many grooming codes sexualize the workplace and jeopardize employees’ health. The weight restrictions at the Borgata, for example, reportedly contributed to eating disorders among its waitresses.

Appearance-related bias also exacerbates disadvantages based on gender, race, ethnicity, age, sexual orientation, and class. Prevailing beauty standards penalize people who lack the time and money to invest in their appearance. And weight discrimination, in particular, imposes special costs on people who live in communities with shortages of healthy food options and exercise facilities.

So why not simply ban discrimination based on appearance?

Employers often argue that attractiveness is job-related; their workers’ appearance, they say, can affect the company’s image and its profitability. In this way, the Borgata blamed its weight limits on market demands. Customers, according to a spokesperson, like being served by an attractive waitress. The same assumption presumably motivated the L’Oreal executive who was sued for sex discrimination in 2003 after allegedly ordering a store manager to fire a salesperson who was not “hot” enough.

Such practices can violate the law if they disproportionately exclude groups protected by civil rights statutes—hence the sex discrimination suit. Abercrombie & Fitch’s notorious efforts to project what it called a
“classic American” look led to a race discrimination settlement on behalf of minority job-seekers who said they were turned down for positions on the sales floor. But unless the victims of appearance bias belong to groups already protected by civil rights laws, they have no legal remedy.

As the history of civil rights legislation suggests, customer preferences should not be a defense for prejudice. During the early civil rights era, employers in the South often argued that hiring African Americans would be financially ruinous; white customers, they said, would take their business elsewhere. In rejecting this logic, Congress and the courts recognized that customer preferences often reflect and reinforce precisely the attitudes that society is seeking to eliminate. Over the decades, we’ve seen that the most effective way of combating prejudice is to deprive people of the option to indulge it.

Similarly, during the 1960s and 1970s, major airlines argued that the male business travelers who dominated their customer ranks preferred attractive female flight attendants. According to the airlines, that made sex a bona fide occupational qualification and exempted them from anti-discrimination requirements. But the courts reasoned that only if sexual allure were the “essence” of a job should employers be allowed to select workers on that basis. Since airplanes were not flying bordellos, it was time to start hiring men.

Opponents of a ban on appearance-based discrimination also warn that it would trivialize other, more serious forms of bias. After all, if the goal is a level playing field, why draw the line at looks? “By the time you’ve finished preventing discrimination against the ugly, the short, the skinny, the bald, the knobby-kneed, the flat-chested, and the stupid,” Andrew Sullivan wrote in the London Sunday Times in 1999, “you’re living in a totalitarian state.” Yet intelligence and civility are generally related to job performance in a way that appearance isn’t.

We also have enough experience with prohibitions on appearance discrimination to challenge opponents’ arguments. Already, one state (Michigan) and six local jurisdictions (the District of Columbia; Howard County, Md.; San Francisco; Santa Cruz, Calif.; Madison, Wis.; and Urbana, Ill.) have banned such discrimination. Some of these laws date back to the 1970s and 1980s, while some are more recent; some cover height and weight only, while others cover looks broadly; but all make exceptions for reasonable business needs.

Such bans have not produced a barrage of loony litigation or an erosion of support for civil rights remedies generally. These cities and counties each receive between zero and nine complaints a year, while the entire state of Michigan totals about 30, with fewer than one a year ending up in court.

Although the laws are unevenly enforced, they have had a positive effect by publicizing andremedying the worst abuses. Because Portnick, the aerobics instructor turned away by Jazzercise, lived in San Francisco, she was able to bring a claim against the company. After a wave of sympathetic media coverage, Jazzercise changed its policy.
This is not to overstate the power of legal remedies. Given the stigma attached to unattractiveness, few will want to claim that status in public litigation. And in the vast majority of cases, the cost of filing suit and the difficulty of proving discrimination are likely to be prohibitive. But stricter anti-discrimination laws could play a modest role in advancing healthier and more inclusive ideals of attractiveness. At the very least, such laws could reflect our principles of equal opportunity and raise our collective consciousness when we fall short.

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Comprehension

1. Why, according to Rhode, are looks “the last bastion of acceptable bigotry” (2)?
2. Why does the government allow organizations to engage in appearance discrimination?
3. What forms of discrimination do unattractive people face?
4. Why do some people object to banning discrimination based on appearance? How does Rhode address these objections?
5. According to Rhode, how effective are laws that prohibit appearance discrimination? What positive effects might they have?

Purpose and Audience

1. Does Rhode assume that her readers are aware of the problem she discusses? How can you tell?
2. What preconceived attitudes about appearance does Rhode assume her readers have?
3. Where does Rhode state her thesis? Why does she state it where she does instead of earlier in her essay?
4. Is Rhode’s purpose simply to inform her readers or to persuade them? Explain.

Style and Structure

1. The first half of Rhode’s essay contains a series of short examples. What do these examples illustrate? Do you think Rhode should have made her point with fewer examples developed in more depth?
2. Paragraph 15 is a rhetorical question. What is the purpose of this rhetorical question? How effective is it?
3. The second half of Rhode’s essay addresses objections to laws banning appearance discrimination. How effectively does Rhode respond to these objections?
4. At several points in her essay, Rhode cites statistics. Is this kind of evidence convincing? Is it more convincing than additional examples would be?

5. **Vocabulary Project.** What words or phrases convey Rhode’s feelings toward her subject? Do you think these emotional words and phrases undercut her essay in any way? What other language could she have used instead of these words and phrases?

**Journal Entry**

Do you believe, as Rhode does, that “stricter anti-discrimination laws could play a modest role in advancing healthier and more inclusive ideals of attractiveness” (24)?

**Writing Workshop**

1. Do you think Rhode makes a convincing case? Write an email to her in which you agree or disagree with her position.

2. Write an essay that shows how Rhode’s ideas apply (or do not apply) to a school, a business, or an organization that you know well.

3. **Working with Sources.** According to an article on the HRM Guide website, unattractive people are not the only ones who face discrimination. “Regardless of who the real person may be,” says the article, “stereotypes associated with piercings and tattoos can and do affect others. In general, individuals with tattoos and body piercings are often viewed as ‘rounder’ or ‘less educated.’” Write an essay in which you use examples from your own experience to support or challenge this statement. Be sure that your essay includes at least one reference to Rhode’s essay. Document all references to Rhode, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

**Combining the Patterns**

In paragraphs 1 and 2, Rhode uses **comparison and contrast**. In these paragraphs, she compares nineteenth-century laws that penalized “unsightly individuals” to the actions of government today. How does this comparison help Rhode prepare her readers for her thesis?

**Thematic Connections**

- “Four Tattoos” (page 188)
- “My First Conk” (page 229)
- “Your Flip-Flops Are Grossing Me Out” (page 511)
Writing Assignments for Exemplification

1. Write a humorous essay about a ritual, ceremony, or celebration you experienced and the types of people who participated in it. Make a point about the event, and use the participants as examples to support your point.

2. Write an essay establishing that you are an optimistic (or pessimistic) person. Use examples to support your case.

3. If you could change three or four things at your school, what would they be? Use examples from your own experience to support your recommendations, and tie your recommendations together in your thesis statement.

4. Working with Sources. Write an essay discussing two or three of the greatest challenges facing the United States today. Refer to essays in this chapter, such as “Just Walk On By” (page 196), or to essays elsewhere in this book, such as “Homeless” (page 394) or “On Dumpster Diving” (page 496). Make sure that you document any references to your sources and that you include a works-cited page. (See Chapter 18 for information on MLA documentation.)

5. Using your family and friends as examples, write an essay suggesting some of the positive or negative characteristics of Americans.

6. Write an essay presenting your formula for achieving success in college. You may, if you wish, talk about things such as scheduling time, maintaining a high energy level, and learning how to relax. Use examples from your own experience to make your point.

7. Write an exemplification essay discussing how cooperation has helped you achieve some important goal. Support your thesis with a single well-developed example.

8. Choose an event that you believe illustrates a less-than-admirable moment in your life. Then, write an essay explaining your feelings about it.

9. The popularity of the TV shows American Idol and The Voice has revealed once again Americans’ long-standing infatuation with music icons. Choose several pop groups or stars, old and new — such as Elvis Presley, the Beatles, Michael Jackson, Alicia Keys, 50 Cent, Beyoncé Knowles, Lady Gaga, and Taylor Swift, to name only a few — and use them to illustrate the characteristics that you think make pop stars so appealing.

Collaborative Activity for Exemplification

The following passage appeared in a handbook given to parents of entering students at a midwestern university:

The freshman experience is like no other — at once challenging, exhilarating, and fun. Students face academic challenges as they are exposed to
many new ideas. They also face personal challenges as they meet many new people from diverse backgrounds. It is a time to mature and grow. It is an opportunity to explore new subjects and familiar ones. There may be no more challenging and exciting time of personal growth than the first year of university study.

Working in groups of four, brainstorm to identify examples that support or refute the idea that there “may be no more challenging and exciting time of personal growth” than the first year of college. Then, choose one person from each group to tell the class the position the group took and explain the examples you collected. Finally, work together to write an essay that presents your group’s position. Have one student write the first draft, two others revise this draft, and the last student edit and proofread the revised draft.
Process

What Is Process?

A process essay explains how to do something or how something occurs. It presents a sequence of steps and shows how those steps lead to a particular result. In the following paragraph from the college biology textbook What Is Life? A Guide to Biology, writer Jay Phelan explains a scientific process.

Researchers have developed a way to make the bacteria of interest identify themselves. First, a chemical is added to the entire population of bacterial cells, separating the double-stranded DNA into single strands. Next, a short sequence of single-stranded DNA is washed over the bacteria. Called a DNA probe, this DNA contains part of the sequence of the gene of interest and has also been modified so that it is radioactive. Bacteria with the gene of interest bind to this probe and glow with radioactivity. These cells can then be separated out and grown in large numbers—for example, vats of E. coli that produce human growth hormone.

Process, like narration, presents events in chronological order. Unlike a narrative, however, a process essay explains a particular series of events that produces the same outcome whenever it is duplicated. Because these events form a sequence with a fixed order, clarity is extremely important. Whether your readers will actually perform the process or are simply trying to understand how it occurs, your essay must make clear the exact order of the individual steps, as well as their relationships to one another and to the process as a whole. This means that you need to provide clear, logical transitions between the steps in a process and that you need to present the steps in strict chronological order—that is, in the exact order in which they occur or are to be performed.

Depending on its purpose, a process essay can be either a set of instructions or a process explanation.
Understanding Instructions

The purpose of instructions is to enable readers to perform a process. Recipes, information about how to use your library’s online databases, and steps for completing online registration for classes are all written as instructions. So are directions for locating an office building in Washington, DC, or for driving from Houston to Pensacola. Instructions use the present tense and, like commands, they use the imperative mood, speaking directly to readers: “Disconnect the system, and check the electrical source.”

Understanding Process Explanations

The purpose of a process explanation is not to enable readers to perform a process but rather to help them understand how it is carried out. Such essays may examine anything from how silkworms spin their cocoons to how Michelangelo and Leonardo da Vinci painted their masterpieces on plaster walls and ceilings.

A process explanation may use the first person (I, we) or the third (he, she, it, they), the past tense or the present. Because its readers need to understand the process, not perform it, a process explanation does not use the second person (you) or the imperative mood (commands). The style of a process explanation varies, depending on whether a writer is explaining a process that takes place regularly or one that occurred in the past and also depending on whether the writer or someone else carries out the steps. The following chart suggests the stylistic options available to writers of process explanations.

<table>
<thead>
<tr>
<th>Present Tense</th>
<th>First Person</th>
<th>Third Person</th>
</tr>
</thead>
<tbody>
<tr>
<td>Habitual</td>
<td>“Before I begin writing my draft, I take some time to plan.” (habitual process performed by the writer)</td>
<td>“Before he begins writing his draft, he takes some time to plan.” (habitual process performed by someone other than the writer)</td>
</tr>
<tr>
<td>Past</td>
<td>“Before I began writing my draft, I took some time to plan.” (process performed in the past by the writer)</td>
<td>“Before he began writing his draft, he took some time to plan.” (process performed in the past by someone other than the writer)</td>
</tr>
</tbody>
</table>

Using Process

College writing frequently calls for instructions or process explanations. In a biology paper on genetic testing, you might devote a paragraph to an explanation of the process of amniocentesis; in an editorial about
the negative side of fraternity life, you might include a brief account of the process of pledging. You can also organize an entire paper around a process pattern: in a literature essay, you might trace a fictional character’s progress toward some new insight; on a finance midterm, you might explain the procedure for approving a commercial loan.

Planning a Process Essay

As you plan a process essay, remember that your primary goal is to explain the process accurately. This means you need to distinguish between what usually or always happens and what occasionally or rarely happens, between necessary steps and optional ones. You should also mentally test all the steps in sequence to be sure the process really works as you say it does, checking carefully for omitted steps or incorrect information. If you are writing about a process you observed, try to test the accuracy of your explanation by observing the process again.

Accommodating Your Audience

As you write, remember to keep your readers’ needs in mind. When necessary, explain the reasons for performing the steps, describe unfamiliar materials or equipment, define terms, and warn readers about possible problems that may occur during the process. (Sometimes you may want to include illustrations.) Besides complete information, your readers need a clear and consistent discussion, without ambiguities or digressions. For this reason, you should avoid unnecessary shifts in tense, person, voice, and mood. You should also be careful not to omit articles (a, an, and the); you want your discussion to move smoothly, like an essay—not abruptly, like a cookbook.

Developing a Thesis Statement

Both instructions and process explanations can be written either to persuade or simply to present information. If its purpose is persuasive, a process essay may take a strong stand in a thesis statement, such as “Applying for food stamps is a needlessly complex process that discourages many qualified recipients” or “The process of slaughtering baby seals is inhumane and sadistic.” Many process essays, however, communicate nothing more debatable than the procedure for blood typing. Even in such a case, though, a process should have a clear thesis statement that identifies the process and perhaps tells why it is performed: “Typing their own blood can familiarize students with some basic laboratory procedures.”
Using Transitions

Throughout your essay, be sure to use transitional words and phrases to ensure that each step, each stage, and each paragraph leads logically to the next. Transitions such as first, second, meanwhile, after this, next, then, at the same time, when you have finished, and finally help to establish sequential and chronological relationships so that readers can follow the process. (A more complete list of transitions appears on page 57.)

Structuring a Process Essay

Like other essays, a process essay generally consists of three sections. The introduction identifies the process and indicates why and under what circumstances it is performed. This section may include information about materials or preliminary preparations, or it may present an overview of the process, perhaps even listing its major stages. The paper’s thesis is also usually stated in the introduction.

Each paragraph in the body of the essay typically treats one major stage of the process. Each stage may group several steps, depending on the nature and complexity of the process. These steps are presented in chronological order, interrupted only for essential definitions, explanations, or cautions. Every step must be included and must appear in its proper place.

A short process essay may not need a formal conclusion. If an essay does have a conclusion, however, it will often briefly review the procedure’s major stages. Such an ending is especially useful if the paper has outlined a technical procedure that may seem complicated to general readers. The conclusion may also reinforce the thesis by summarizing the results of the process or explaining its significance.

Suppose you are taking a midterm exam in a course in childhood and adolescent behavior. One essay question calls for a process explanation: “Trace the stages that children go through in acquiring language.” After thinking about the question, you draft the following thesis statement: “Although individual cases may differ, most children acquire language in a predictable series of stages.” You then plan your essay and develop an informal outline, which might look like this.

<table>
<thead>
<tr>
<th>Sample Outline</th>
<th>Process</th>
</tr>
</thead>
<tbody>
<tr>
<td>Introduction:</td>
<td>Thesis statement — Although individual cases may differ, most children acquire language in a predictable series of stages.</td>
</tr>
<tr>
<td></td>
<td>First stage (two to twelve months): Prelinguistic behavior, including “babbling” and appropriate responses to nonverbal cues.</td>
</tr>
</tbody>
</table>
This essay, when completed, will show not only what the stages of the process are but also how they relate to one another. In addition, it will support the thesis that children learn language through a well-defined process.

Revising a Process Essay

When you revise a set of instructions or a process explanation, consider the items on the revision checklist on page 68. In addition, pay special attention to the items on the following checklist, which apply specifically to revising process essays.

| Second stage (end of first year): | Single words as commands or requests; infant catalogs his or her environment. |
| Third stage (beginning of second year): | Expressive jargon (flow of sounds that imitates adult speech); real words along with jargon. |
| Fourth and final stage (middle of second year to beginning of third year): | Two-word phrases; longer strings; missing parts of speech. |
| Conclusion: | Restatement of thesis (in different words) or review of major stages of process. |

This essay, when completed, will show not only what the stages of the process are but also how they relate to one another. In addition, it will support the thesis that children learn language through a well-defined process.

Revising a Process Essay

When you revise a set of instructions or a process explanation, consider the items on the revision checklist on page 68. In addition, pay special attention to the items on the following checklist, which apply specifically to revising process essays.

| Does your assignment call for a set of instructions or a process explanation? |
| Is your essay's style appropriate for the kind of process essay (instructions or process explanation) you are writing? |
| Does your essay have a clearly stated thesis that identifies the process and perhaps tells why it is (or was) performed? |
| Have you included all necessary steps? |
| Are the steps presented in strict chronological order? |
| Do transitions clearly indicate where one step ends and the next begins? |
| Have you included all necessary reminders and cautions? |

Editing a Process Essay

When you edit your process essay, follow the guidelines on the editing checklists on pages 85, 88, and 91. In addition, focus on the grammar, mechanics, and punctuation issues that are particularly relevant to process essays. One of these issues — avoiding unnecessary shifts in tense, person, voice, and mood — is discussed on pages 216–17.
To explain a process to readers, you need to use consistent verb tense (past or present), person (first, second, or third), voice (active or passive), and mood (statements or commands). Unnecessary shifts in tense, person, voice, or mood can confuse readers and make it difficult for them to follow your process.

**Avoiding Shifts in Tense** Use present tense for a process that is performed regularly.

“The body is first laid out in the undertaker’s morgue — or rather, Mr. Jones is reposing in the preparation room — to be readied to bid the world farewell” (Mitford 240).

Use past tense for a process that was performed in the past.

“He peeled the potatoes and thin-sliced them into a quart-sized Mason fruit jar” (Malcolm X 229).

Shift from present to past tense only when you need to indicate a change in time: *Usually, I study several days before a test, but this time I studied the night before.*

**Avoiding Shifts in Person** In process explanations, use first or third person.

**FIRST PERSON (I):**

“I reached for the box of Medium Ash Brown hair color just as my friend Veronica grabbed the box labeled Sparkling Sherry” (Hunt 223).

**FIRST PERSON (WE):**

“We decided to use my bathroom to color our hair” (Hunt 223).

**THIRD PERSON (HE):**

“The embalmer, having allowed an appropriate interval to elapse, returns to the attack, but now he brings into play the skill and equipment of sculptor and cosmetician” (Mitford 242).

In instructions, use second person.

**SECOND PERSON (YOU):**

“If you sometimes forget to pay bills, or if you have large student loans, you may have a problem” (McGlade 218).

When you give instructions, be careful not to shift from third to second person.

**INCORRECT:** If a person sometimes forgets to pay bills, or if someone has large student loans, you may have a problem. (shift from third to second person)
CORRECT: If you sometimes forget to pay bills, or if you have large student loans, you may have a problem. (second person used consistently)

**Avoiding Shifts in Voice** Use active voice when you want to emphasize the person performing the action.

“In the last four years, I have moved eight times, living in three dorm rooms, two summer sublets, and three apartments in three different cities” (McGlade 218).

Use passive voice to emphasize the action itself, not the person performing it.

“The patching and filling completed, Mr. Jones is now shaved, washed, and dressed” (Mitford 243).

Do not shift between the active and the passive voice, especially within a sentence, unless your intent is to change your emphasis.

**INCORRECT:** The first draft of my essay was completed, and then I started the second draft. (shift from passive to active voice)

**CORRECT:** I completed the first draft of my essay, and then I started the second draft. (active voice used consistently)

**Avoiding Shifts in Mood** Use the indicative mood (statements) for process explanations.

“He draped the towel around my shoulders, over my rubber apron, and began again vaselining my hair” (Malcolm X 230).

Use the imperative mood (commands) only in instructions.

“Before you begin your search, take some time to plan” (McGlade 218).

Be careful not to shift from the imperative mood to the indicative mood.

**INCORRECT:** First, check your credit report for errors, and you should report any errors you find. (shift from imperative to indicative mood)

**CORRECT:** First, check your credit report for errors, and report any errors you find. (imperative mood used consistently)

**CORRECT:** First, you should check your credit report for errors, and you should report any errors you find. (indicative mood used consistently)
The following student essay, “The Search,” by Eric McGlade, gives readers instructions on how to find an apartment. It was written for a composition class in response to the assignment “Write an essay giving practical instructions for doing something most people you know will need to do at one time or another.”

The Search

In the last four years, I have moved eight times, living in three dorm rooms, two summer sublets, and three apartments in three different cities. I would not recommend this experience to anyone. Finding an apartment is time consuming, stressful, and expensive, so the best advice is to stay where you are. However, if you must move, here are a few tips to help you survive the search.

Before you begin your search, take some time to plan. First, figure out what you can afford. (Here’s a hint — you can afford less than you think.) Most experts say you should spend no more than one-third of your net income on rent. Find a budgeting worksheet online, and see for yourself how car insurance, electricity, and cable can add up. Remember, your new landlord may charge a security deposit and the first month’s rent, and there may be pet, parking, cleaning, or moving-in fees.

Next, consider your credit history. If you sometimes forget to pay bills, or if you have large student loans, you may have a problem. Landlords usually run a credit check on potential renters. If you are particularly concerned about your credit rating, order a credit report from one of the three main credit bureaus: TransUnion, Equifax, or Experian. If you find that your credit isn’t perfect, don’t panic. First, check your credit report for errors, and report any errors you find to the credit bureau. Second, adopt good financial habits immediately. Start paying bills on time, and...
try to consolidate any debts at a lower interest rate. If a landlord does question your credit, be prepared to explain any extenuating circumstances in the past and to point out your current good behavior.

After you know what you can afford, you need to figure out where you want to (and can afford to) live. Keep in mind important factors such as how close the apartment is to your school or workplace and how convenient the neighborhood is. Is public transportation located nearby? Is on-street parking available? Can you easily get to a supermarket, coffee shop, convenience store, and Laundromat? If possible, visit each potential neighborhood both during the day and at night. A business district may be bustling during the day but deserted (and even dangerous) at night. If you visit both early and late, you will get a more accurate impression of how safe the neighborhood feels.

During this stage, consider whether or not you are willing to live with a roommate. You will sacrifice privacy, but you will be able to afford a better apartment. If you do decide to live with a roommate, the easiest way to proceed is to find a friend who also needs an apartment. If this isn’t possible, try to find an apartment that comes with a roommate — one with one roommate moving out but the other roommate remaining in the apartment. The third option is to find another apartment seeker and go apartment hunting together. Some websites, such as www.roommates.com, cater to this type of search, but, unfortunately, most require a fee. However, your school housing office might have a list of students looking for roommates.

Now, you are ready to start looking. You can find the perfect apartment through a real estate agent, by checking your local newspaper or school’s housing listings, by asking your friends and family, or by visiting websites such as Craigslist.

Each of these methods has pros and cons. A real estate agent might help you find your dream apartment quickly, but you will usually have to pay for this speedy service. As for newspaper listings, stick to your local paper; unless you are looking for a second vacation home in Maui, national newspapers are not your best bet. An even better idea is to check your school’s housing listings, where you are likely to find fellow students in search of apartments in your price range.
Meanwhile, spread the word. Tell everyone you know that you are apartment hunting. After all, your stepsister’s uncle’s mother-in-law may live in a building with a newly vacant apartment. This method isn’t the most efficient, but the results can be amazing. As a bonus, you will receive practical advice about your neighborhood, such as what to watch out for and what problems other renters have had.

Finally, if you are hunting in a major city, I have but one word: Craigslist. Craigslist.org has free apartment listings arranged by city and neighborhood. You can hunt for an apartment by price, by number of bedrooms, or by length of lease. If you are on a tight moving schedule and need a place immediately, this website is especially helpful because of the sheer volume of its listings. Craigslist also has the added benefit of providing a general price range for your ideal neighborhood.

Once you have identified some possibilities, it’s time to visit the apartments. Get a good look at each one, and ask yourself some questions. Is it furnished or unfurnished? Are all the appliances in good working order? Will your bed fit in the bedroom? How much closet space will you have? Are there phone, cable, and Internet hookups? Is it a sunny apartment (south facing), or is it dark (north facing)? In the bathroom, turn on the faucets in the sink and shower; check for rust and poor water pressure. As you walk through the apartment, check the cell-phone reception (leaning out the window of your bathroom to talk on the phone is not fun). Most important, do not forget to take notes. After seeing fourteen apartments, you may confuse Apartment A, with the six pets and funny smell, with Apartment G, with the balcony and renovated kitchen.

And now, at last, the search is over: you have found your apartment. Congratulations! Unfortunately, your work is not yet over. Now, it is time to read your lease. It will be long and boring, but it is a very important document. Among other things, your lease should specify the length of the lease, a rent due date, fees for late rent payments, the amount of the security deposit, and the conditions required for the return of the security deposit. If you have decided to live with a roommate, you might ask the landlord to divide the rent on your lease. This way, if your roommate moves to Brazil, you will not have to pay his or her share of the rent. Be sure to read your lease thoroughly and bring up any concerns with your landlord.
Before you move in, you have a few more things to do: get renter’s insurance to protect you from theft or damage to your possessions; arrange to get your utilities hooked up; submit a change-of-address form at the post office; and inform your bank or credit-card company about your future move. Finally, start packing!

If you plan ahead and shop smart, you can find your perfect apartment. Remember to figure out what you can afford, check out the neighborhoods, consider a roommate, use multiple search methods, and take careful notes when you visit potential apartments. Yes, happy endings do occur. I am now in the third month of a two-year lease, and I have no plans to move anytime soon.

**Points for Special Attention**

**Introduction.** Eric McGlade’s essay begins by giving readers some background on his own experience as an apartment hunter. This strategy gives him some credibility, establishing him as an “expert” who can explain the process. Eric then narrows his focus to the difficulties of apartment hunting and ends his introduction with a thesis statement telling readers that the process can be made easier.

**Structure.** Eric divides his essay into the three major stages of apartment hunting: what to do before, during, and after the search. After his introduction, Eric includes four paragraphs that explain what to do before the search gets under way. In paragraphs 6 through 10, he explains how to go about the actual hunt for an apartment. Then, in paragraphs 11 and 12, he tells readers what they should do after they locate an apartment (but before they move in). In his conclusion, he restates his thesis, summarizes the steps in the process, and returns to his own experience to reassure readers that a positive outcome is possible.

**Purpose and Style.** Because Eric’s assignment asked him to give practical advice for a process readers could expect to perform, he decided that he should write the essay as a set of instructions. Therefore, he uses the second person (“If you find that your credit isn’t perfect, don’t panic”) and the present tense, with many of his verbs in the form of commands (“First, figure out what you can afford”).

**Transitions.** To make his essay clear and easy to follow, Eric includes transitions that indicate the order in which each step is to be performed (“First,” “Next,” “Now,” “Meanwhile,” “Finally,” and so on), as well as expressions such as “During this stage.” He also includes transitional sentences to move his essay from one stage of the process to the next:
“Before you begin your search, take some time to plan” (2).
“Now, you are ready to start looking” (6).
“Once you have identified some possibilities, it’s time to visit the apartments” (10).
“And now, at last, the search is over: you have found your apartment” (11).

Finally, paragraph 6 serves as a transitional paragraph, moving readers from the preliminary steps to the start of the actual search for an apartment.

**Focus on Revision**

When he met with his peer-editing group, Eric found that they had all gone through the apartment-hunting process and therefore had some practical suggestions to make. In the draft they reviewed, Eric included a good deal of information about his own experiences, but his readers felt those narratives, although amusing, were distracting and got in the way of the process. Eric agreed, and he deleted these anecdotes. His classmates thought that mentioning his experiences briefly in his introduction would be sufficient, but Eric decided to also return briefly to his own story in his conclusion, adding the two “happy ending” sentences that now conclude his essay. In addition, he followed his classmates’ suggestion to expand his conclusion by adding a review of the steps of the process to help readers remember what they had read. These additions gave him a fully developed conclusion.

In terms of his essay’s content, his fellow students were most concerned with paragraph 10, which they felt seemed to rush through a very important part of the process: visiting the apartments. They also observed that the information in this paragraph was not arranged in any logical order and that Eric had failed to mention other considerations (for example, whether the apartment needed repairs or painting, whether it was noisy, whether it included air conditioning). One student suggested that Eric expand his discussion and divide the information into two separate paragraphs, one on the apartment’s mechanical systems (plumbing, electricity, and so on) and another on its physical appearance (size of rooms, light, and so on). In the final draft of his essay, Eric did just that. (A sample peer-editing worksheet for process appears on page 226.)

**Working with Sources.** Although the students in Eric’s peer-editing group did not suggest any specific revisions to his introductory paragraph, he thought his essay needed a more interesting opening. So, in his final draft, he planned to quote key phrases from some of the Craigslist ads he rejected. He thought this might add some humor to an otherwise straightforward essay.
A STUDENT WRITER: Process Explanation

The essay that follows, “Medium Ash Brown,” by Melany Hunt, is a process explanation. It was written for a composition class in response to the assignment “Write an essay explaining a process that changed your appearance in some way.”

Medium Ash Brown

Introduction

The beautiful chestnut-haired woman pictured on the box seemed to beckon to me. I reached for the box of Medium Ash Brown hair color just as my friend Veronica grabbed the box labeled Sparkling Sherry. I can’t remember our reasons for wanting to change our hair color, but they seemed to make sense at the time. Maybe we were just bored. I do remember that the idea of transforming our appearance came up unexpectedly. Impulsively, we decided to change our hair color — and, we hoped, ourselves — that very evening. The process that followed taught me that some impulses should definitely be resisted.

Thesis statement

We decided to use my bathroom to color our hair. Inside each box of hair color, we found two little bottles and a small tube wrapped in a page of instructions. Attached to the instruction page itself were two very large, one-size-fits-all plastic gloves, which looked and felt like plastic sandwich bags. The directions recommended having some old towels around to soak up any spills or drips that might occur. Under the sink we found some old, frayed towels that I figured my mom had forgotten about, and we spread them around the bathtub. After we put our gloves on, we began the actual coloring process. First we poured the first bottle into the second, which was half-full of some odd-smelling liquid. The smell was not much better after we combined the two bottles. The directions advised us to cut off a small section of hair to use as a sample. For some reason, we decided to skip this step.

At this point, Veronica and I took turns leaning over the tub to wet our hair for the color. The directions said to leave the color on the hair for fifteen to twenty minutes, so we found a little timer and set it for fifteen minutes. Next, we applied the color to our hair. Again, we took turns, squeezing the bottle in order to cover all our hair. We then wrapped the old towels around our sour-smelling hair and went outside to get some fresh air.

After the fifteen minutes were up, we rinsed our hair. According to the directions, we were to add a little water and
scrub as if we were shampooing our hair. The color lathered up, and we rinsed our hair until the water ran clear. So far, so good.

The last part of the process involved applying the small tube of conditioner to our hair (because colored hair becomes brittle and easily damaged). We used the conditioner as directed, and then we dried our hair so that we could see the actual color.

Even before I looked in the mirror, I heard Veronica’s gasp.

“Nice try,” I said, assuming she was just trying to make me nervous, “but you’re not funny.”

“Mel,” she said, “look in the mirror.” Slowly, I turned around. My stomach turned into a lead ball when I saw my reflection. My hair was the putrid greenish-brown color of a winter lawn, dying in patches yet still a nice green in the shade.

The next day in school, I wore my hair tied back under a baseball cap. I told only my close friends what I had done. After they were finished laughing, they offered their deepest, most heartfelt condolences. They also offered many suggestions — none very helpful — on what to do to get my old hair color back.

It is now three months later, and I still have no idea what prompted me to color my hair. My only consolation is that I resisted my first impulse: to use a wild color, like blue or fuchsia. Still, as I wait for my hair to grow out, and as I assemble a larger and larger collection of baseball caps, it is small consolation indeed.

Points for Special Attention

Structure. In Melany’s opening paragraph, her thesis statement makes it very clear that the experience she describes is not one she would recommend to others. The temptation she describes in her introduction’s first few sentences lures readers into her essay, just as the picture on the box lured her. Her second paragraph lists the contents of the box and explains how she and her friend assembled the other necessary materials. Then, she explains the first stage in the process: preparing the color. Paragraphs 3–5 describe the other stages in the process in chronological order, and paragraphs 6–8 record Melany’s and her friend Veronica’s reactions to their experiment. In paragraph 9, Melany sums up the impact of her experience and once again expresses her annoyance with herself for her impulsive act.

Purpose and Style. Melany’s purpose is not to enable others to duplicate the process she explains; on the contrary, she wants to discourage readers from doing what she did. Consequently, she presents her process not as a set of instructions but as a process explanation, using first person and past tense to explain her and her friend’s actions. She also largely
eliminates cautions and reminders that her readers, who are not likely to undertake the process, will not need to know.

**Detail.** Melany’s essay includes vivid descriptive detail that gives readers a clear sense of the process and its outcome. Throughout, her emphasis is on the negative aspects of the process—the “odd-smelling liquid” and the “putrid greenish-brown color” of her hair, for instance—and this emphasis is consistent with her essay’s purpose.

**Transitions.** To move readers smoothly through the process, Melany includes clear transitions (“First,” “At this point,” “Next,” “then”) and clearly identifies the beginning of the process (“After we put our gloves on, we began the actual coloring process”) as well as the end (“The last part of the process”).

**Focus on Revision**

The writing center tutor who read Melany’s draft thought it was clearly written and structured and that its ironic, self-mocking tone was well suited to her audience and purpose. He felt, however, that some minor revisions would make her essay even more effective. Specifically, he thought that paragraph 2 began too abruptly: paragraph 1 recorded the purchase of the hair color, and paragraph 2 opened with the sentence “We decided to use my bathroom to color our hair,” leaving readers wondering how much time had passed between purchase and application. Because the thesis rests on the idea of the foolishness of an impulsive gesture, it is important for readers to understand that the girls presumably went immediately from the store to Melany’s house.

After thinking about this criticism, Melany decided to write a clearer opening for paragraph 2: “As soon as we paid for the color, we returned to my house, where, eager to begin our transformation, we locked ourselves in my bathroom. Inside each box . . .” She also decided to divide paragraph 2 into two paragraphs, one describing the materials and another beginning with “After we put our gloves on,” which introduces the first step in the process.

Another possible revision Melany considered was developing Veronica’s character further. Although both girls purchase and apply hair color, readers never learn what happens to Veronica. Melany knew she could easily add a brief paragraph after paragraph 7, describing Veronica’s “Sparkling Sherry” hair in humorous terms. Her writing center tutor thought this would be a good addition, and Melany planned to add this material in her paper’s final draft.

**Working with Sources.** Melany’s tutor suggested that she might refer in her essay to Malcolm X’s “My First Conk” (page 229). After all, Malcolm X had also tried to change his appearance and had also been sorry afterward. (In fact, the class’s assignment—“Write an essay explaining a
process that changed your appearance in some way”—was inspired by their reading of “My First Conk.”) Melany considered this suggestion but ultimately decided not to follow her tutor’s suggestion. For one thing, she realized that Malcolm X’s initial response to his transformation (unlike hers) was positive; only later did he realize that his desire to transform his looks to conform to a white ideal was “ridiculous” and ultimately a “step toward self-degradation” (page 231). More important, Melany thought Malcolm X’s serious analysis would not be a good fit for her lighthearted essay. So, even though the topic of Malcolm X’s essay was similar to hers, Melany decided that referring to his experience would trivialize his ideas and be out of place in her essay.

The reading selections that follow illustrate how varied the uses of process writing can be. The first selection, a visual text, is followed by questions designed to illustrate how process can operate in visual form. (A multimodal text for process is located online at macmillanhighered.com/patterns.)
PIRANHA PLASTICS

What Happens to Plastic That Is Recycled by Us? (Infographic)

Reading Images

1. How easy (or difficult) is it to understand the information presented in this diagram? Would the information have been more (or less) accessible if it were summarized in paragraph form? Why or why not?

2. Evaluate the icons used in this diagram. Would you suggest including any additional (or different) icons? Do you find the two Piranha company logos distracting?

3. For what purpose do you think this process diagram was created? What makes you think so?
Journal Entry

In one paragraph, answer the question the graphic poses: What happens to plastic that is recycled by Piranha Plastics?

Thematic Connections

• “Once More to the Lake” (page 164)
• “On Dumpster Diving” (page 496)
Malcolm X

My First Conk

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Comprehension

1. What exactly is a conk? Why does Malcolm X want to get his hair conked? What does the conk symbolize to him at the time he gets it? What does it symbolize at the time he writes about it?

2. List the materials Shorty asks Malcolm X to buy. Is the purpose of each explained? If so, where?

3. Outline the major stages in the procedure Malcolm X describes. Are they presented in chronological order? Which, if any, of the major stages are out of place?

Purpose and Audience

1. Why was this selection written as a process explanation instead of as a set of instructions?

2. This selection has an explicitly stated thesis that makes its purpose clear. What is this thesis?

3. *The Autobiography of Malcolm X* was published in 1964, when many African Americans regularly straightened their hair. Is the thesis of this excerpt from the book still relevant today?

4. Why do you think Malcolm X includes so many references to the pain and discomfort he endured as part of the process?

5. What is the relationship between Malcolm X’s personal experience and his universal statement about the process he discusses?

Style and Structure

1. Identify some of the transitional words Malcolm X uses to move from step to step.

2. Only about half of this selection is devoted to the process explanation. Where does the process begin? Where does it end?

3. In paragraphs 22–26, Malcolm X encloses several words in quotation marks, occasionally prefacing them with the phrase *so-called*. What is the effect of these quotation marks?

4. **Vocabulary Project.** Because this is an informal piece of writing, Malcolm X uses many **colloquialisms** and **slang** terms. Substitute a more formal word for each of the following.

   - beat (1)
   - glop (6)
   - “sharp” (26)
   - pad (4)
   - real (6)
   - “hip” (26)
Evaluate the possible impact of your substitutions. Do they improve the essay or weaken it?

Journal Entry

Did you ever engage in behavior that you later came to view as unacceptable as your beliefs changed or as your social consciousness developed? What made you change your attitude toward this behavior?

Writing Workshop

1. Write a process explanation of an unpleasant experience you or someone you know has gone through to conform to someone else's standard of physical beauty (for instance, dieting or getting a tattoo). Include a thesis statement that conveys your disapproval of the process.

2. Working with Sources. Rewrite Malcolm X's process explanation as he might have written it when he still considered conking a desirable process, worth all the trouble. Include all his steps, but change his thesis and choose words that make the process sound painless and worthwhile. If you quote Malcolm X's words, be sure to include parenthetical documentation and a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. Rewrite this essay as a set of instructions that Shorty might have written for a friend about to help someone conk his hair. Begin by telling the friend what materials to purchase. Be sure to include all necessary cautions and reminders.

Combining the Patterns

Although “My First Conk” is very detailed, it does not include an extended definition of a conk. Do you think a definition paragraph should be added? If so, where could it be inserted? What patterns could be used to develop such a definition?

Thematic Connections

- “Four Tattoos” (page 188)
- “Just Walk On By: A Black Man Ponders His Power to Alter Public Space” (page 196)
- “Why Looks Are the Last Bastion of Discrimination” (page 202)
- “Medium Ash Brown” (page 223)
One of the leading playwrights of the twentieth century, Arthur Miller (1915–2005) had his first play produced on Broadway in 1944. Though it was not a success, his next Broadway production, *All My Sons* (1947), received positive reviews and the New York Drama Critics’ Circle Award. However, it was his 1949 play *Death of a Salesman* that established Miller as a major voice in the American theater: opening to ecstatic reviews, it went on to win the Pulitzer Prize. Another important play, *The Crucible* (1953), was set during the Salem witch trials of the late seventeenth century but was written as an allegory for the persecution of suspected Communists in the 1950s. (Miller himself was called before the House Un-American Activities Committee and convicted of contempt of Congress because he refused to testify.) While his plays from the 1960s on did not achieve the success of his earlier works, Miller’s artistic legacy is assured; his moral vision, as evidenced in the following 1992 essay, continues to move readers and playgoers around the world.

**Background on public executions** Public executions of convicted felons can be traced back at least as far as the ancient civilizations of Greece and Rome and were common in European countries until well into the nineteenth century (public executions were conducted in England, for example, until 1868). Over time, they have been carried out by crucifixion, stoning, burning at the stake, and beheading, among other methods. However, by the 1600s in England and in the American colonies, public executions were most often accomplished by hanging, usually in a public square. These hangings, which were meant to teach spectators a moral lesson, ironically took on a festive, carnival-like air and were considered a form of free entertainment. By the early 1800s, authorities in a number of states began to require that hangings be performed in the privacy of prisons— in part because the crowds witnessing them had become so rowdy and in part because it was felt that public executions could stir sentiments against capital punishment. Still, public executions persisted in some areas of the United States until the twentieth century; the last was performed in 1936 in Owensboro, Kentucky. Today, public executions continue in countries operating under Muslim law and under repressive regimes, such as that of North Korea. In this essay, Miller makes the somewhat radical suggestion that execution be both “privatized”— that is, run not by the government but by private companies—and public.

The time has come to consider the privatization of executions. There can no longer be any doubt that government— society itself— is incapable of doing anything right, and this certainly applies to the executions of convicted criminals.
At present, the thing is a total loss, to the convicted person, to his family, and to society. It need not be so.

People can be executed in places like Shea Stadium* before immense paying audiences. The income from the spectacle could be distributed to the prison that fed and housed him or to a trust fund for prisoner rehabilitation and his own family and/or girlfriend, as he himself chose.

The condemned would of course get a percentage of the gate, to be negotiated by his agent or a promoter, if he so desired.

The take would, without question, be sizable, considering the immense number of Americans in favor of capital punishment. A $200 to $300 ringside seat would not be excessive, with bleachers going for, say, $25.

As with all sports events, a certain ritual would seem inevitable and would quickly become an expected part of the occasion. The electric chair would be set on a platform, like a boxing ring without the rope, around second base.

Once the audience was seated, a soprano would come forward and sing “The Star-Spangled Banner.” When she stepped down, the governor, holding a microphone, would appear and describe the condemned man’s crimes in detail, plus his many failed appeals.

Then the governor would step aside and a phalanx of police officers or possibly National Guard or Army troops would mount the platform and surround the condemned. This climactic entrance might be accompanied by a trumpet fanfare or other musical number by the police or Army band, unless it was thought to offend good taste.

Next, a minister or priest would appear and offer a benediction, asking God’s blessing on the execution.

The condemned, should he desire, could make a short statement and even a plea of innocence. This would only add to the pathos of the occasion and would of course not be legally binding. He would then be strapped into the chair.

Finally, the executioner, hooded to protect himself from retaliation, would proceed to the platform. He would walk to a console where, on a solemn signal from the governor, he would pull the switch.

The condemned man would instantly surge upward against his bindings, with smoke emitting from his flesh. This by itself would provide a most powerful lesson for anyone contemplating murder. For those not contemplating murder, it would be a reminder of how lucky they are to have been straight and honest in America.

* Eds. note — Demolished in 2009 and replaced by Citi Field, where the New York Mets now play.
For the state, this would mean additional income; for the audience, an intense and educational experience — people might, for example, wish to bring their children.

And for the condemned, it would have its achievement aspect, because he would know that he had not lived his life for nothing.

Some might object that such proceedings are so fundamentally attractive that it is not too much to imagine certain individuals contemplating murder in order to star in the program. But no solution to any profound social problem is perfect.

Finally, and perhaps most important, it is entirely possible that after witnessing a few dozen privatized executions, the public might grow tired of the spectacle — just as it seizes on all kinds of entertainment only to lose interest once their repetitiousness becomes too tiresomely apparent.

Then perhaps we might be willing to consider the fact that in executing prisoners we merely add to the number of untimely dead without diminishing the number of murders committed.

At that point, the point of boredom, we might begin asking why it is that Americans commit murder more often than any other people. At the moment, we are not bored enough with executions to ask this question; instead, we are apparently going to demand more and more of them, most probably because we never get to witness any in person.

My proposal would lead us more quickly to boredom and away from our current gratifying excitement — and ultimately perhaps to a wiser use of alternating current.

### Comprehension

1. What process does Miller describe? List the individual steps in this process.
2. Which of Miller’s recommendations are most outrageous? Is any part of his scheme actually plausible?
3. In paragraph 6, Miller notes that many Americans support capital punishment. Do you think Miller was one of these people? Why or why not?
4. Why, according to Miller, do executions need to be privatized rather than performed by the government?
5. What specific benefits does Miller say will result from his scheme?
6. In paragraph 20, Miller suggests that his proposal might ultimately lead to “a wiser use of alternating current.” What does he mean by “alternating current”?  

### Purpose and Audience

1. This essay begins with an abrupt statement of a very controversial thesis. Why does Miller choose this approach? How successful is it?
2. What kind of reaction do you think Miller hoped to get from his audience? For instance, does he want them to be amused? Shocked? Guilty? Angry? Explain.

3. How would you characterize Miller’s primary purpose in writing this essay? What do you think he hoped to accomplish?

**Style and Structure**

1. Because this essay was first published in a newspaper and set in columns, it has relatively short paragraphs. Which paragraphs, if any, could be combined? Which would you leave as they are? Are there any advantages to using one- or two-sentence paragraphs in this essay?

2. Where does the actual process begin? Where does it end?

3. What words and phrases link the steps in the process? Do you think any additional transitions are needed? If so, where?

4. **Vocabulary Project.** Miller repeats the word execution many times. What alternatives does he have? What different connotations does each of these possible alternatives suggest?

5. Much of this essay’s tone is ironic, and Miller clearly intended that many of his statements not be taken literally. How do you suppose he expected readers to react to each of the following?

   - “unless it was thought to offend good taste” (9)
   - “he would know that he had not lived his life for nothing” (15)
   - “no solution to any profound social problem is perfect” (16)

6. Miller seems to suggest that executions are not unlike sporting events. How, according to Miller, are they alike? Is this a valid analogy?

**Journal Entry**

Many people who support capital punishment see it as a deterrent to crime. Do you think Miller’s scheme, if enacted, would be a deterrent? Why or why not?

**Writing Workshop**

1. Using past tense, rewrite the process section of Miller’s essay from the point of view of someone who has just witnessed a public execution. Give the condemned person an identity, a history, and a family, and explain the crime for which he or she is being punished. In your thesis, take a stand on whether or not this person deserves to be executed.

2. **Working with Sources.** Write a process essay expressing your strong disapproval of the idea of public executions. Quoting Miller where necessary, use the steps in the process he describes to support your position. To convince readers this practice is inhumane, add descriptive details — for
example, information about the observers’ reactions and the sensationalist news coverage. Be sure to include parenthetical documentation that cites Miller as the source of your quoted material and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

**Combining the Patterns**

Although the body of this essay is structured as a process, the essay as a whole makes a powerful **argument**. Does Miller have a debatable thesis? Do you think he needs more evidence to support his thesis, or is the process itself enough? Does he consider the possible objections of his audience? Does he refute these objections?

**Thematic Connections**

- “Shooting an Elephant” (page 123)
- “Who Killed Benny Paret?” (page 267)
- “A Modest Proposal” (page 516)
The Embalming of Mr. Jones

Jessica Mitford (1917–1996) was born in Batsford Mansion, England, to a wealthy, aristocratic family. Rebelling against her sheltered upbringing, she became involved in left-wing politics and eventually immigrated to the United States. Mitford wrote two volumes of autobiography — Daughters and Rebels (1960), about her eccentric family, and A Fine Old Conflict (1976). In the 1950s, she began a career in investigative journalism, which produced the books The American Way of Death (1963), about abuses in the funeral business; Kind and Usual Punishment (1973), about the U.S. prison system; and The American Way of Birth (1992), about the crisis in American obstetrical care.

Background on the funeral industry “The Embalming of Mr. Jones” is excerpted from The American Way of Death, a scathing critique of the funeral industry in the United States. The book prompted angry responses from morticians but also led to increased governmental regulation, culminating in a 1984 Federal Trade Commission ruling requiring funeral homes to disclose in writing the prices for all goods and services, as well as certain consumer rights; barring funeral homes from forcing consumers to purchase more than they really want; and forbidding funeral directors from misleading consumers regarding state laws governing the disposal of bodies. Still, industry critics charge that many abuses continue. While funeral services can be purchased for less than a thousand dollars, the standard rate is between two and four thousand dollars — and it can go much higher. The difference in cost is based largely on the price of a casket, and grieving family members are often strongly pressured into buying the most expensive caskets, which may be marked up as much as 500 percent. Advocates for reform suggest that consumers choose cremation over burial (of the approximately 2.5 million people who died in the United States in 2006, only some 800,000 were cremated) and that they hold memorial services in churches or other settings, where costs are much lower than in funeral homes.

Embalming is indeed a most extraordinary procedure, and one must wonder at the docility of Americans who each year pay hundreds of millions of dollars for its perpetuation, blissfully ignorant of what it is all about, what is done, how it is done. Not one in ten thousand has any idea of what actually takes place. Books on the subject are extremely hard to come by. They are not to be found in most libraries or bookshops.

In an era when huge television audiences watch surgical operations in the comfort of their living rooms, when, thanks to the animated cartoon, the geography of the digestive system has become familiar territory even to the nursery school set, in a land where the satisfaction of curiosity about almost all matters is a national pastime, the secrecy surrounding...
embalming can, surely, hardly be attributed to the inherent gruesomeness of the subject. Custom in this regard has within this century suffered a complete reversal. In the early days of American embalming, when it was performed in the home of the deceased, it was almost mandatory for some relative to stay by the embalmer’s side and witness the procedure. Today, family members who might wish to be in attendance would certainly be dissuaded by the funeral director. All others, except apprentices, are excluded by law from the preparation room.

A close look at what does actually take place may explain in large measure the undertaker’s intractable reticence concerning a procedure that has become his major raison d’être.* Is it possible he fears that public information about embalming might lead patrons to wonder if they really want this service? If the funeral men are loath to discuss the subject outside the trade, the reader may, understandably, be equally loath to go on reading at this point. For those who have the stomach for it, let us part the formaldehyde curtain.

The body is first laid out in the undertaker’s morgue — or rather, Mr. Jones is reposing in the preparation room — to be readied to bid the world farewell. The preparation room in any of the better funeral establishments has the tiled and sterile look of a surgery, and indeed the embalmer-restorative artist who does his chores there is beginning to adopt the term “dermasurgeon” (appropriately corrupted by some mortician-writers as “demi-surgeon”) to describe his calling. His equipment, consisting of scalpels, scissors, augers, forceps, clamps, needles, pumps, tubes, bowls, and basin, is crudely imitative of the surgeon’s, as is his technique, acquired in a nine- or twelve-month post-high-school course in an embalming school. He is supplied by an advanced chemical industry with a bewildering array of fluids, sprays, pastes, oils, powders, creams, to fix or soften tissue, shrink or distend it as needed, dry it here, restore the moisture there. There are cosmetics, waxes, and paints to fill and cover features, even plaster of Paris to replace entire limbs. There are ingenious aids to prop and stabilize the cadaver: a Vari-Pose Head Rest, the Edwards Arm and Hand Positioner, the Repose Block (to support the shoulders during the embalming), and the Throop Foot Positioner, which resembles an old-fashioned stocks.

Mr. John H. Eckels, president of the Eckels College of Mortuary Science, thus describes the first part of the embalming procedure: “In the hands of a skilled practitioner, this work may be done in a comparatively short time and without mutilating the body other than by slight incision — so slight that it scarcely would cause serious inconvenience if made upon a living person. It is necessary to remove all the blood, and doing this not only

* Eds. note — Reason for being (French).
helps in the disinfecting, but removes the principal cause of disfigurements due to discoloration.”

Another textbook discusses the all-important time element: “The earlier this is done, the better, for every hour that elapses between death and embalming will add to the problems and complications encountered. . . .” Just how soon should one get going on the embalming? The author tells us, “On the basis of such scanty information made available to this profession through its rudimentary and haphazard system of technical research, we must conclude that the best results are to be obtained if the subject is embalmed before life is completely extinct — that is, before cellular death has occurred. In the average case, this would mean within an hour after somatic death.” For those who feel that there is something a little rudimentary, not to say haphazard, about this advice, a comforting thought is offered by another writer. Speaking of fears entertained in early days of premature burial, he points out, “One of the effects of embalming by chemical injection, however, has been to dispel fears of live burial.” How true; once the blood is removed, chances of live burial are indeed remote.

To return to Mr. Jones, the blood is drained out through the veins and replaced by embalming fluid pumped in through the arteries. As noted in The Principles and Practices of Embalming, “every operator has a favorite injection and drainage point — a fact which becomes a handicap only if he fails or refuses to forsake his favorites when conditions demand it.” Typical favorites are the carotid artery, femoral artery, jugular vein, subclavian vein. There are various choices of embalming fluid. If Flextone is used, it will produce a “mild, flexible rigidity. The skin retains a velvety softness, the tissues are rubbery and pliable. Ideal for women and children.” It may be blended with B. and G. Products Company’s Lyf-Lyk tint, which is guaranteed to reproduce “nature’s own skin texture . . . the velvety appearance of living tissue.” Suntone comes in three separate tints: Suntan; Special Cosmetic Tint, a pink shade “especially indicated for young female subjects”; and Regular Cosmetic Tint, moderately pink.

About three to six gallons of a dyed and perfumed solution of formaldehyde, glycerin, borax, phenol, alcohol, and water is soon circulating through Mr. Jones, whose mouth has been sewn together with a “needle directed upward between the upper lip and gum and brought out through the left nostril,” with the corners raised slightly “for a more pleasant expression.” If he should be buck-toothed, his teeth are cleaned with Bon Ami and coated with colorless nail polish. His eyes, meanwhile, are closed with flesh-tinted eye caps and eye cement.

The next step is to have at Mr. Jones with a thing called a trocar. This is a long, hollow needle attached to a tube. It is jabbed into the abdomen, poked around the entrails and chest cavity, the contents of which are pumped out and replaced with “cavity fluid.” This done, and the hole in the abdomen sewed up, Mr. Jones’s face is heavily creamed (to protect the skin from burns which may be caused by leakage of the chemicals), and he is covered with a sheet and left unmolested for a while. But not
for long—there is more, much more, in store for him. He has been em-
balmed, but not yet restored, and the best time to start restorative work
is eight to ten hours after embalming, when the tissues have become firm
and dry.

The object of all this attention to the corpse, it must be remembered,
is to make it presentable for viewing in an attitude of healthy repose. “Our
customs require the presentation of our dead in the semblance of nor-
mality . . . unmarred by the ravages of illness, disease, or mutilation,”
says Mr. J. Sheridan Mayer in his Restorative Art. This is rather a large or-
der since few people die in the full bloom of health, unravaged by illness
and unmarked by some disfigurement. The funeral industry is equal to
the challenge: “In some cases the gruesome appearance of a mutilated or
disease-ridden subject may be quite discouraging. The task of restoration
may seem impossible and shake the confidence of the embalmer. This is
the time for intestinal fortitude and determination. Once the formative
work is begun and affected tissues are cleaned or removed, all doubts of
success vanish. It is surprising and gratifying to discover the results which
may be obtained.”

The embalmer, having allowed an appropriate interval to elapse, re-
turns to the attack, but now he brings into play the skill and equipment
of sculptor and cosmetician. Is a hand missing? Casting one in plaster of
Paris is a simple matter. “For replacement purposes, only a cast of the back
of the hand is necessary; this is within the ability of the average operator
and is quite adequate.” If a lip or two, a nose, or an ear should be miss-
ing, the embalmer has at hand a variety of restorative waxes with which
to model replacements. Pores and skin texture are simulated by stippling
with a little brush, and over this cosmetics are laid on. Head off? Decapi-
tation cases are rather routinely handled. Ragged edges are trimmed, and
head joined to torso with a series of splints, wires, and sutures. It is a good
idea to have a little something at the neck—a scarf or high collar—when
time for viewing comes. Swollen mouth? Cut out tissue as needed from
inside the lips. If too much is removed, the surface contour can easily be
restored by padding with cotton. Swollen necks and cheeks are reduced
by removing tissue through vertical incisions made down each side of
the neck. “When the deceased is casketed, the pillow will hide the suture
incisions. . . . as an extra precaution against leakage, the suture may be
painted with liquid sealer.”

The opposite condition is more likely to present itself—that of ema-
ciation. His hypodermic syringe now loaded with massage cream, the em-
balmer seeks out and fills the hollowed and sunken areas by injection. In
this procedure the backs of the hands and fingers and the underchin area
should not be neglected.

Positioning the lips is a problem that recurrently challenges the in-
genuity of the embalmer. Closed too tightly, they tend to give a stern,
even disapproving expression. Ideally, embalmers feel, the lips should give
the impression of being ever so slightly parted, the upper lip protruding
slightly for a more youthful appearance. This takes some engineering,
however, as the lips tend to drift apart. Lip drift can sometimes be remedied by pushing one or two straight pins through the inner margin of the lower lip and then inserting them between the two front upper teeth. If Mr. Jones happens to have no teeth, the pins can just as easily be anchored in his Armstrong Face Former and Denture Replacer. Another method to maintain lip closure is to dislocate the lower jaw, which is then held in its new position by a wire run through holes which have been drilled through the upper jaws at the midline. As the French are fond of saying, *il faut souffrir pour être belle.*

If Mr. Jones has died of jaundice, the embalming fluid will very likely turn him green. Does this deter the embalmer? Not if he has intestinal fortitude. Masking pastes and cosmetics are heavily laid on, burial garments and casket interiors are color-correlated with particular care, and Jones is displayed beneath rose-colored lights. Friends will say, “How well he looks.”

Death by carbon monoxide, on the other hand, can be rather a good thing from an embalmer’s viewpoint: “One advantage is the fact that this type of discoloration is an exaggerated form of a natural pink coloration.” This is nice because the healthy glow is already present and needs but little attention.

The patching and filling completed, Mr. Jones is now shaved, washed, and dressed. Cream-based cosmetic, available in pink, flesh, suntan, brunette, and blonde, is applied to his hands and face, his hair is shampooed and combed (and, in the case of Mrs. Jones, set), his hands manicured. For the horny-handed son of toil special care must be taken; cream should be applied to remove ingrained grime, and the nails cleaned. “If he were not in the habit of having them manicured in life, trimming and shaping is advised for better appearance — never questioned by kin.”

Jones is now ready for casketing (this is the present participle of the verb “to casket”). In this operation his right shoulder should be depressed slightly “to turn the body a bit to the right and soften the appearance of lying flat on the back.” Positioning the hands is a matter of importance, and special rubber positioning blocks may be used. The hands should be cupped slightly for a more lifelike, relaxed appearance. Proper placement of the body requires a delicate sense of balance. It should lie as high as possible in the casket, yet not so high that the lid, when lowered, will hit the nose. On the other hand, we are cautioned, placing the body too low “creates the impression that the body is in a box.”

Jones is next wheeled into the appointed slumber room where a few last touches may be added — his favorite pipe placed in his hand or, if he was a great reader, a book propped into position. (In the case of little Master Jones a Teddy bear may be clutched.) Here he will hold open house for a few days, visiting hours 10 A.M. to 9 P.M.

* * *

* Eds. note — It is necessary to suffer in order to be beautiful.
Comprehension

1. How, according to Mitford, has the public’s knowledge of embalming changed? How does she explain this change?
2. To what other professionals does Mitford compare the embalmer? Are these analogies flattering or critical? Explain.
3. What are the major stages in the process of embalming and restoration?

Purpose and Audience

1. Mitford’s purpose in this essay is to convince her audience of something. What is her thesis?
2. Do you think Mitford expects her audience to agree with her thesis? How can you tell?
3. In one of her books, Mitford refers to herself as a muckraker, one who informs the public of misconduct. Does she achieve this status here? Cite specific examples.
4. Mitford’s tone in this essay is subjective, even judgmental. What effect does her tone have on you? Does it encourage you to trust her? Should she have presented her facts in a more objective way? Explain.

Style and Structure

1. Identify the stylistic features that distinguish this process explanation from a set of instructions.
2. In this selection, as in many process essays, a list of necessary materials comes before the procedure. What additional details does Mitford include in her list in paragraph 5? How do these additions affect you?
3. Locate Mitford’s remarks about the language of embalming. How do her comments about euphemisms, newly coined words, and other aspects of language help to support her thesis?
4. **Vocabulary Project.** Reread paragraphs 5–9 carefully. Then, list all the words in this section of the essay that suggest surgical techniques and all the words that suggest cosmetic artistry. What do your lists tell you about Mitford’s intent in these paragraphs?
5. Throughout the essay, Mitford quotes various experts. How does she use their remarks to support her thesis?
6. Give examples of phrases that serve as transitions that link the various stages of Mitford’s process.
7. Mitford uses a good deal of sarcasm and biased language in this essay. Identify some examples. Do you think her use of this kind of language strengthens or weakens her essay? Why?
Journal Entry

What are your thoughts about how your religion or culture deals with death and dying? What practices, if any, make you uncomfortable? Why?

Writing Workshop

1. Use the information in this process explanation to help you prepare a two-page set of instructions for undertakers. Unlike Mitford, keep your essay objective.

2. Working with Sources. In the role of a funeral director, write a blog post taking issue with Mitford’s essay. As you explain the process of embalming, paraphrase or quote two or three of Mitford’s statements and argue against them, making sure to identify the source of these quotations. Your objective is to defend the practice of embalming as necessary and practical. Be sure to include parenthetical documentation citing Mitford as your source, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. Write an explanation of a process you personally find disgusting — or delightful. Make your attitude clear in your thesis statement and in your choice of words.

Combining the Patterns

Although Mitford structures this essay as a process, many passages rely heavily on subjective description. Where is her focus on descriptive details most obvious? What is her purpose in describing particular individuals and objects as she does? How do these descriptive passages help to support her essay’s thesis?

Thematic Connections

• “My First Conk” (page 229)
• “The Movies That Rose from the Grave” (page 278)
• “The Ways We Lie” (page 358)
Writing Assignments for Process

1. Jessica Mitford describes the process of doing a job. Write an essay summarizing the steps you took in applying for, performing, or quitting a job.

2. Write a consumer-oriented article for your school newspaper explaining how to apply for financial aid, a work-study job, or an internship.

3. List the steps in the process you follow when you study for an important exam. Then, interview two friends about how they study, and take notes about their usual routine. Finally, combine the most helpful strategies into a set of instructions aimed at students entering your school.

4. **Working with Sources.** Think of a series of steps in a bureaucratic process that you had to go through to accomplish something — getting a driver’s license or becoming a U.S. citizen, for instance. Write an essay explaining that process, and include a thesis statement that evaluates the process’s efficiency. Before you begin writing, consult a website that explains the process, and refer to this explanation when necessary in your essay. Be sure to document any references to the site, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

5. Imagine you have encountered a visitor from another country (or another planet) who is not familiar with a social ritual you take for granted. Try to outline the steps involved in the ritual you are familiar with — for instance, choosing sides for a game or pledging a fraternity or sorority.

6. Write a process essay explaining how you went about putting together a collection, a scrapbook, a writing portfolio, or an album of some kind. Be sure your essay makes clear why you collected or compiled your materials.

7. Explain how a certain ritual or ceremony is conducted in your religion. Make sure someone of another faith could understand the process, and include a thesis statement that explains why the ritual is important.

8. Think of a process you believe should be modified or discontinued. Formulate a thesis that presents your negative feelings, and then explain the process so that you make your objections clear to your readers.

9. Write an essay explaining a process you experienced but would not recommend to others — for example, getting a tattoo or a body piercing.

10. Give readers instructions for the process of participating in a potentially dangerous but worthwhile physical activity — for example, skydiving, rock climbing, or white-water rafting. Be sure to include all necessary cautions.
Collaborative Activity for Process

Working with three other students, create an illustrated instructional pamphlet to help new students survive four of your college’s first “or-deals”—for example, registering for classes, purchasing textbooks, eating in the cafeteria, and moving into a dorm. Before beginning, decide as a group which processes to write about, whether you want your pamphlet to be practical and serious or humorous and irreverent, and what kinds of illustrations it should include. Then, decide who will write about which process—each student should do one—and who will provide the illustrations. When all of you are ready, assemble your individual efforts into a single unified piece of writing.
What Is Cause and Effect?

Process describes \textit{how} something happens; \textit{cause and effect} analyzes \textit{why} something happens. Cause-and-effect essays examine causes, describe effects, or do both. In the following paragraph, journalist Tom Wicker considers the effects of a technological advance on a village in India.

When a solar-powered water pump was provided for a well in India, the village headman took it over and sold the water, until stopped. The new liquid abundance attracted hordes of unwanted nomads. Village boys who had drawn water in buckets had nothing to do, and some became criminals. The gap between rich and poor widened, since the poor had no land to benefit from irrigation. Finally, village women broke the pump, so they could gather again around the well that had been the center of their social lives. Moral: technological advances have social, cultural, and economic consequences, often unanticipated.

Cause and effect, like narration, links situations and events together in time, with causes preceding effects. But causality involves more than sequence: cause-and-effect analysis explains why something happened — or is happening — and predicts what probably will happen.

Sometimes many different causes can be responsible for one effect. For example, as the following diagram illustrates, many elements may contribute to an individual’s decision to leave his or her country of origin for the United States.

<table>
<thead>
<tr>
<th>Causes</th>
<th>Effect</th>
</tr>
</thead>
<tbody>
<tr>
<td>Political repression</td>
<td>Immigrants come to the United States</td>
</tr>
<tr>
<td>Desire to further education</td>
<td></td>
</tr>
<tr>
<td>Desire to join family members</td>
<td></td>
</tr>
<tr>
<td>Desire for economic opportunity</td>
<td></td>
</tr>
<tr>
<td>Desire for religious freedom</td>
<td></td>
</tr>
</tbody>
</table>
Similarly, a single cause can produce many different effects. Immigration, for instance, has had a variety of effects on the United States.

<table>
<thead>
<tr>
<th>Cause</th>
<th>Effects</th>
</tr>
</thead>
</table>
| Immigrants come to the United States | Diverse culture  
Demand for new goods and services  
Competition for jobs  
Challenges to educational system  
New political agendas |

**Using Cause and Effect**

Of course, causal relationships are rarely as neat as the preceding boxes suggest; in fact, such relationships are often subtle and complex. As you examine situations that seem suited to cause-and-effect analysis, you will discover that most complex situations involve numerous causes and many different effects.

Consider the two examples that follow.

**The Case of the Losing Team.** A professional basketball team, recently stocked with the best players money can buy, has had a mediocre season. Because the individual players are talented and were successful under other coaches, fans blame the current coach for the team’s losing streak and want him fired. But is the coach alone responsible? Maybe the inability of the players to function well as a team contributed to their poor performance. Perhaps some of the players are suffering from injuries, personal problems, or drug dependency. Or maybe the lack of support from fans has affected the team’s morale. Clearly, other elements besides the new coach could have caused the losing streak. (And, of course, the team’s losing streak might have any number of consequences, from declining attendance at games to the city’s refusal to build a new arena.)

**The Case of the Declining SAT Scores.** For more than twenty years, from the 1960s to the 1980s, the college-board scores of high school seniors steadily declined, and educators began to look for causes. The decline began soon after television became popular, and therefore many people concluded that the two events were connected. This idea is plausible because children did seem to be reading less to watch television more, and reading comprehension is one of the chief skills the tests evaluate.

But many other elements might have contributed to the decline of test scores during those years. During the same period, for example, many schools reduced the number of required courses and de-emphasized traditional subjects and skills, such as reading. Adults were reading less than they used to, and perhaps they were not encouraging their children to read. Furthermore, during the 1960s and 1970s, many colleges changed their policies and admitted students who previously would not have qualified.
These new admission standards encouraged students who would not have taken college boards in earlier years to take the tests. Therefore, the scores may have been lower because they measured the top third of high school seniors rather than the top fifth. In any case, the reason for the lower scores during that twenty-year period remains unclear. Perhaps television was the main cause after all, but nobody knows for sure. In such a case, it is easy — too easy — to claim a cause-and-effect relationship without the evidence to support it.*

And just as the drop in scores may have had many causes, television watching may have had many effects. For instance, it may have made those same students better observers and listeners even if they did less well on standardized written tests. It may have encouraged them to have a national or even international outlook instead of a narrower local perspective. In other words, even if watching television did limit young people in some ways, it might also have expanded their horizons in other ways.

Remember, when you write about situations such as those described above, you need to give a balanced analysis. This means that you should try to consider all possible causes and effects, not just the most obvious ones or the first ones you think of.

Understanding Main and Contributory Causes

Even when you have identified several causes of a particular effect, one — the main cause — is always more important than the others, the contributory causes. Understanding the distinction between the main (most important) cause and the contributory (less important) causes is vital for planning a cause-and-effect paper because once you identify the main cause, you can emphasize it in your paper and downplay the other causes. How, then, can you tell which cause is most important? Sometimes the main cause is obvious, but often it is not, as the following example shows.

The Case of the Hartford Roof Collapse. During one winter a number of years ago, an unusually large amount of snow accumulated on the roof of the Civic Center Auditorium in Hartford, Connecticut, and the roof fell in. Newspapers reported that the weight of the snow had caused the collapse, and they were partly right. Other buildings, however, had not been flattened by the snow, so the main cause seemed to lie elsewhere. Insurance investigators eventually determined that the roof design, not the weight of the snow (which was a contributory cause), was the main cause of the collapse.

* With 2006 SAT scores showing their biggest decline since 1975 and 2013 scores averaging twenty points lower than 2006 scores, educators have continued to consider possible reasons for the drop, including changes made to the test in 2006 and the fact that fewer students are taking the test more than once.
These cause-and-effect relationships are shown in this diagram:

**Main cause**
- Roof design

**Effect**
- Roof collapse

**Contributory cause**
- Weight of snow

Because the main cause is not always the most obvious one, you should be sure to consider the significance of each cause very carefully as you plan your essay—and to continue to evaluate the importance of each cause as you write and revise.

**Understanding Immediate and Remote Causes**

Another important distinction is the difference between an immediate cause and a remote cause. An **immediate cause** closely precedes an effect and is therefore relatively easy to recognize. A **remote cause** is less obvious, perhaps because it involves something in the past or far away. Assuming that the most obvious cause is always the most important can be dangerous as well as shortsighted.

**Reconsidering the Hartford Roof Collapse.** Most people agreed that the snow was the immediate cause of the roof collapse. But further study by insurance investigators suggested remote causes that were not so apparent. The design of the roof was the most important remote cause of the collapse, but other remote causes were also examined. Perhaps the materials used in the roof’s construction were partly to blame. Maybe maintenance crews had not done their jobs properly, or necessary repairs had not been made. If you were the insurance investigator analyzing the causes of this event, you would want to assess all possible contributing factors. If you did not consider the remote as well as the immediate causes, you would reach an oversimplified and perhaps incorrect conclusion.

This diagram shows the cause-and-effect relationships just summarized.

**Immediate cause**
- Weight of snow

**Effect**
- Roof collapse

**Possible remote causes**
- Roof design
- Roof materials
- Improper maintenance
- Repairs not made

Remember, remote causes can be extremely important. In the roof-collapse situation, as we have seen, a remote cause—the roof design—was actually the main cause of the accident.
Understanding Causal Chains

Sometimes an effect can also be a cause. This is true in a causal chain, where A causes B, B causes C, C causes D, and so on, as shown here.

A  Cause  B  Effect  (Cause)  C  Effect  (Cause)  D  Effect  (Cause)  E  Effect

In causal chains, the result of one action is the cause of another. Leaving out any link in the chain, or failing to put any link in its proper order, destroys the logic and continuity of the chain.

A simple example of a causal chain is the recent suggestion by a group of retired generals that global warming might be a threat to U.S. national security. According to these generals, global warming could cause worldwide climate changes, such as droughts, which in turn might create a refugee crisis as people leave their homelands in search of clean water. The resulting refugee camps, the generals claim, become a breeding ground for terrorists, and it is these terrorists who threaten our nation’s security.

Here is another example of a causal chain.

The Case of the Disappearing Bicycle. In the past forty years, the bicycle as a form of transportation for children has become increasingly rare, with fewer than one percent of children now riding bicycles to school. In addition, fewer children ride bicycles for recreation. Causes cited for this decline include the absence of sidewalks in many newer suburban communities, parents’ rising fears about crime and traffic accidents, the rise in the number of students who schedule back-to-back after-school activities (perhaps due in part to the increased number of households with two working parents), the growing popularity of social media and video games, and the increased reliance on after-school jobs by teenagers (who often need cars, not bikes, to get to work). The decreasing number of children who ride bikes has contributed to a corresponding steady decline, since the 1970s, in the sale of bicycles.

As a result of the decline in bicycle sales, bicycle thefts have decreased sharply, and bicycle deaths involving children under sixteen have also dropped dramatically (although this is due in part to the increased use of helmets). However, the number of American children who are obese has doubled since the mid-1980s — in part because children get less and less exercise. So, factors such as fewer sidewalks and more working teenagers
may have led to a decline in bicycle sales, which in turn could have had a far-reaching impact on children’s health.

If your analysis of a situation reveals a causal chain, this discovery can be useful as you plan your essay. The identification of a causal chain suggests an organizational pattern for a paper, and following the chain helps you to discuss items in their logical order. Be careful, however, to keep your emphasis on the causal connections and not to lapse into narration.

Avoiding Post Hoc Reasoning

When developing a cause-and-effect essay, you should not assume that just because event A precedes event B, event A has caused event B. This illogical assumption, called post hoc reasoning, equates a chronological sequence with causality. When you fall into this trap — assuming, for instance, that you failed an exam because a black cat crossed your path the day before — you are mistaking coincidence for causality.

Consider a classic example of post hoc reasoning.

The Case of the Magical Maggots. Until the late nineteenth century, many scientists accepted the notion of spontaneous generation — that is, they believed living things could arise directly from nonliving matter. To support their beliefs, they pointed to specific situations. For instance, they observed that maggots, the larvae of the housefly, seemed to arise directly from the decaying flesh of dead animals.

These scientists were confusing sequence with causality, assuming that because the presence of decaying meat preceded the appearance of maggots, the two were connected in a causal relationship. In fact, because the dead animals were exposed to the air, flies were free to lay eggs in the animals’ bodies, and these eggs hatched into maggots. Therefore, the living maggots were not a direct result of the presence of nonliving matter. Although these scientists were applying the best technology and scientific theory of their time, hindsight reveals that their conclusions were not valid.

Here is a more recent example of post hoc reasoning.

The Case of the Female Centenarians. Several years ago, medical researchers published findings reporting that female centenarians — women who reached the age of one hundred — were four times as likely to have given birth when they were past forty as were women in a control group who died at the age of seventy-three. Researchers saw no causal connection between childbirth after forty and long life, suggesting only that the centenarians might have been predisposed to live longer because they reached menopause later than the other women. Local television newscasts and tabloid newspapers, however, misinterpreted the study’s implications, presenting the relationship between late childbearing and long life as a causal one. In a vivid example of post hoc reasoning, one promotional spot for a
local television newscast proclaimed, “Having kids late in life can help you live longer.”

In your writing, as well as in your observations, it is neither logical nor fair to assume that a causal relationship exists unless clear, strong evidence supports the connection. When you revise a cause-and-effect paper, make sure you have not confused words such as because, therefore, and consequently (words that indicate a causal relationship) with words such as then, next, subsequently, later, and afterward (words that indicate a chronological relationship). When you use a word like because, you are signaling to readers that you are telling why something happened; when you use a word like later, you are only showing when it happened.

The ability to identify and analyze cause-and-effect relationships; to distinguish causes from effects and recognize causal chains; and to distinguish immediate from remote, main from contributory, and logical from illogical causes are all skills that will improve your writing.

Planning a Cause-and-Effect Essay

After you have sorted out the cause-and-effect relationships you will write about, you are ready to plan your essay. You have three basic options — to discuss causes, to discuss effects, or to discuss both causes and effects. Often your assignment will suggest which of these options to use. Here are a few likely topics for cause-and-effect essays.

Focus on finding causes

Discuss the factors that contributed to the declining population of state mental hospitals in the 1960s. (social work paper)
Identify some possible causes of collective obsessional behavior. (psychology exam)
Evaluate the probable effects of moving elementary school children from a highly structured classroom to a relatively open classroom. (education paper)
Discuss the impact of World War I on two of Ernest Hemingway’s characters. (literature exam)

Focus on describing or predicting effects

The 1840s were volatile years in Europe. Choose one social, political, or economic event that occurred during those years, analyze its causes, and briefly note how the event influenced later developments in European history. (history exam)
Developing a Thesis Statement

Of course, a cause-and-effect essay usually does more than just enumerate causes or effects; more often, it presents and supports a particular thesis. For example, an economics essay treating the major effects of the Vietnam War on the U.S. economy could be just a straightforward presentation of factual information—an attempt to inform readers of the war’s economic impact. It is more likely, however, that the essay would not just list the war’s effects but also indicate their significance. In fact, cause-and-effect analysis often requires you to judge various factors so that you can assess their relative significance.

When you draft your thesis statement, be sure it identifies the relationships among the specific causes or effects you will discuss. This thesis statement should tell your readers three things: the issues you plan to consider, the position you will take, and whether your emphasis will be on causes, effects, or both. Your thesis statement may also indicate explicitly or implicitly the cause or effect you consider most important and the order in which you will present your points.

Arranging Causes and Effects

When deciding on the sequence in which you will present causes or effects, you have several options. One option, of course, is chronological order: you can present causes or effects in the order in which they occurred. Another option is to introduce the main cause first and then the contributory causes—or you can do just the opposite. If you want to stress positive consequences, begin by briefly discussing the negative ones; if you plan to emphasize negative results, summarize the less important positive effects first. Still another possibility is to begin by dismissing any events that were not causes and then explain what the real causes were. (This method is especially effective if you think your readers are likely to jump to post hoc conclusions.) Finally, you can begin with the most obvious causes or effects and move on to more subtle factors—and then to your analysis and conclusion.

Using Transitions

Cause-and-effect essays rely on clear transitions—the first cause, the second cause; one result, another result—to distinguish causes from effects and to help move readers through the discussion. In essays that analyze complex causal relationships, transitions are even more important because they can help readers distinguish main from contributory causes (the most important cause, another cause) and immediate from remote causes (the most obvious cause, a less apparent cause). Transitions are also essential in a causal chain, where they can help readers sort out the sequence (then, next) as well as the causal relationships (because, as a result, for this reason). A more complete list of transitions appears on page 57.
Structuring a Cause-and-Effect Essay

Finding Causes

Suppose you are planning the social work essay mentioned earlier: “Discuss the factors that contributed to the declining population of state mental hospitals in the 1960s.” Your assignment specifies an effect — the declining population of state mental hospitals — and asks you to discuss possible causes, which might include the following:

- An increasing acceptance of mental illness in our society
- Prohibitive costs of in-patient care
- Increasing numbers of mental health professionals, which made it possible to treat patients outside of hospitals

Many health professionals, however, believe that the most important cause was the development and use of psychotropic drugs, such as chlorpromazine (Thorazine), which can alter behavior. To emphasize this cause in your paper, you could draft the following thesis statement.

<table>
<thead>
<tr>
<th>Less important causes</th>
<th>Effect</th>
</tr>
</thead>
<tbody>
<tr>
<td>Although society’s increasing acceptance of the mentally ill, the high cost of in-patient care, and the rise in the number of mental health professionals were all influential in reducing the population of state mental hospitals in the 1960s, the most important cause of this decline was the development and use of psychotropic drugs.</td>
<td></td>
</tr>
</tbody>
</table>

This thesis statement fully prepares your readers for your essay. It identifies the points you will consider, and it reveals your position — your assessment of the relative significance of the causes you identify. It states the less important causes first and indicates their secondary importance with although. In the body of your essay, the less important causes would come first so that the essay could gradually build up to the most convincing material. An informal outline for your essay might look like the one that follows.

<table>
<thead>
<tr>
<th>Sample Outline</th>
<th>Finding Causes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Introduction:</td>
<td>Thesis statement — Although society’s increasing acceptance of the mentally ill, the high cost of in-patient care, and the rise in the number of mental health professionals were all influential in reducing the population of state mental hospitals in the 1960s, the most important cause of this decline was the development and use of psychotropic drugs.</td>
</tr>
<tr>
<td>First cause:</td>
<td>Increasing acceptance of the mentally ill</td>
</tr>
<tr>
<td>Second cause:</td>
<td>High cost of in-patient care</td>
</tr>
</tbody>
</table>
Third cause: Rise in the number of mental health professionals
Fourth (and most important) cause: Development and use of psychotropic drugs
Conclusion: Restatement of thesis (in different words) or summary of key points

Describing or Predicting Effects

Suppose you were planning an education essay on the topic mentioned earlier: “Evaluate the probable effects of moving elementary school children from a highly structured classroom to a relatively open classroom.” Here you would focus on effects rather than on causes. After brainstorming and deciding which specific points to discuss, you might draft this thesis statement.

<table>
<thead>
<tr>
<th>Cause</th>
<th>Moving children from a highly structured classroom to a relatively open one is desirable because it is likely to encourage more independent play, more flexibility in forming friendship groups, and, ultimately, more creativity.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Effects</td>
<td></td>
</tr>
</tbody>
</table>

This thesis statement clearly tells readers the stand you will take and the main points you will consider in your essay. The thesis also clearly indicates that these points are effects of the open classroom. After introducing the cause, your essay would treat these three effects in the order in which they are presented in the thesis statement, building up to the most important point. An informal outline of your paper might look like the one below.

### Sample Outline

**Describing or Predicting Effects**

**Introduction:**
Thesis statement — Moving children from a highly structured classroom to a relatively open one is desirable because it is likely to encourage more independent play, more flexibility in forming friendship groups, and, ultimately, more creativity.

**First effect:**
More independent play

**Second effect:**
More flexibility in forming friendship groups

**Third (and most important) effect:**
More creativity

**Conclusion:**
Restatement of thesis (in different words) or summary of key points
Revising a Cause-and-Effect Essay

When you revise a cause-and-effect essay, consider the items on the revision checklist on page 68. In addition, pay special attention to the items on the following checklist, which apply specifically to cause-and-effect essays.

**REVISION CHECKLIST**

- Does your assignment call for a discussion of causes, of effects, or of both causes and effects?
- Does your essay have a clearly stated thesis that indicates whether you will focus on causes, effects, or both?
- Have you considered all possible causes and all possible effects?
- Have you distinguished between the main (most important) cause and the contributory (less important) causes?
- Have you distinguished between immediate and remote causes?
- Have you identified a causal chain in your reasoning?
- Have you avoided *post hoc* reasoning?
- Have you used transitional words and phrases to show how the causes and effects you discuss are related?

Editing a Cause-and-Effect Essay

When you edit your cause-and-effect essay, follow the guidelines on the editing checklists on pages 85, 88, and 91. In addition, focus on the grammar, mechanics, and punctuation issues that are particularly relevant to cause-and-effect essays. Two of these issues — avoiding faulty “the reason is because” constructions and using *affect* and *effect* correctly — are discussed here.

**GRAMMAR IN CONTEXT**

*Avoiding “the reason is because”; Using Affect and Effect Correctly*

**Avoiding “the reason is because”** When you discuss causes and effects, you may find yourself using the phrase “the reason is.” If you follow this phrase with *because* (“the reason is *because*”), you will create an error.

The word *because* means “for the reason that.” Therefore, it is redundant to say “the reason is because” (which literally means “the reason is for the reason that”). You can correct this error by substituting *that* for *because* (“the reason is *that*”).

**INCORRECT:** Lawrence Otis Graham believes that one reason he did not sit with other African-American students in the cafeteria was because he was afraid of losing his white friends.
CORRECT: Lawrence Otis Graham believes that one reason he did not sit with other African-American students in the cafeteria was that he was afraid of losing his white friends.

Using Affect and Effect Correctly When you write a cause-and-effect essay, you will probably use the words affect and effect quite often. For this reason, it is important that you know the difference between affect and effect.

- **Affect**, usually a verb, means “to influence.”
  Linda M. Hasselstrom believes that carrying a gun has affected her life in a positive way.

- **Effect**, usually a noun, means “a result.”
  Linda M. Hasselstrom believes that carrying a gun has had a positive effect on her life.

**NOTE:** Effect can also be a verb meaning “to bring about” (“She worked hard to effect change in the community”).

**EDITING CHECKLIST**

- Have you used verb tenses correctly to distinguish among events that happened earlier, at the same time, and later?
- Have you placed a comma after every dependent clause introduced by *because* (“Because the rally was so crowded, we left early”) but not used a comma before a dependent clause introduced by *because* (“We left early because the rally was so crowded”)?
- Have you used “the reason is that” (not “the reason is because”)?
- Have you used *affect* and *effect* correctly?

**A STUDENT WRITER: Cause and Effect**

The following midterm exam, written for a history class, analyzes both the causes and the effects of the famine that occurred in Ireland during the 1840s. Notice how the writer, Evelyn Pellicane, concentrates on causes but also discusses briefly the effects of this tragedy, just as the exam question directs.

**Question:** The 1840s were volatile years in Europe. Choose one social, political, or economic event that occurred during those years, analyze its causes, and briefly note how the event influenced later developments in European history.

**Thesis statement**

The Irish famine, which brought hardship and tragedy to Ireland during the 1840s, was caused and prolonged by four basic
factors: the failure of the potato crop, the landlord-tenant system, errors in government policy, and the long-standing prejudice of the British toward Ireland.

First cause

The immediate cause of the famine was the failure of the potato crop. In 1845, potato disease struck the crop, and potatoes rotted in the ground. The 1846 crop also failed, and before long people were eating weeds. The 1847 crop was healthy, but there were not enough potatoes to go around, and in 1848 the blight struck again, leading to more and more evictions of tenants by landlords.

Second cause

The tenants’ position on the land had never been very secure. Most had no leases and could be turned out by their landlords at any time. If a tenant owed rent, he was evicted—or, worse, put in prison, leaving his family to starve. The threat of prison caused many tenants to leave their land; those who could leave Ireland did so, sometimes with money provided by their landlords. Some landlords did try to take care of their tenants, but most did not. Many were absentee landlords who spent their rent money abroad.

Third cause

Government policy errors, although not an immediate cause of the famine, played an important role in creating an unstable economy and perpetuating starvation. In 1846, the government decided not to continue selling corn, as it had during the first year of the famine, claiming that low-cost purchases of corn by Ireland had paralyzed British trade by interfering with free enterprise. Therefore, 1846 saw a starving population, angry demonstrations, and panic; even those with money were unable to buy food. Still, the government insisted that if it sent food to Ireland, prices would rise in the rest of the United Kingdom and that this would be unfair to hardworking English and Scots. As a result, no food was sent. Throughout the years of the famine, the British government aggravated an already grave situation: they did nothing to improve agricultural operations, to help people adjust to another crop, to distribute seeds, or to reform the landlord-tenant system that made the tenants’ position so insecure.

Fourth cause

At the root of this poor government policy was the long-standing British prejudice against the Irish. Hostility between the two countries went back some six hundred years, and the British were simply not about to inconvenience themselves to save the Irish. When the Irish so desperately needed grain to replace the damaged potatoes, it was clear that grain had to be imported from England. This meant, however, that the Corn Laws, which
had been enacted to keep the price of British corn high by taxing imported grain, had to be repealed. The British were unwilling to repeal the Corn Laws. Even when they did supply cornmeal, they made no attempt to explain to the Irish how to cook this unfamiliar food. Moreover, the British government was determined to make Ireland pay for its own poor, so it forced the collection of taxes. Since many landlords could not collect the tax money, they were forced to evict their tenants. The British government’s callous and indifferent treatment of the Irish has been called genocide.

As a result of this devastating famine, the population of Ireland was reduced from about nine million to about six and one-half million. During the famine years, men roamed the streets looking for work, begging when they found none. Epidemics of “famine fever” and dysentery reduced the population drastically. The most important historical result of the famine, however, was the massive immigration to the United States, Canada, and Great Britain of poor, unskilled people who had to struggle to fit into a skilled economy and who brought with them a deep-seated hatred of the British. (This same hatred remained strong in Ireland itself—so strong that during World War II, Ireland, then independent, remained neutral rather than coming to England’s aid.) Irish immigrants faced slums, fever epidemics, joblessness, and hostility—even anti-Catholic and anti-Irish riots—in Boston, New York, London, Glasgow, and Quebec. In Ireland itself, poverty and discontent continued, and by 1848 those emigrating from Ireland included a more highly skilled class of farmers, the ones Ireland needed to recover and to survive.

The Irish famine, one of the great tragedies of the nineteenth century, was a natural disaster compounded by the insensitivity of the British government and the archaic agricultural system of Ireland. Although the deaths that resulted depleted Ireland’s resources even more, the men and women who immigrated to other countries permanently enriched those nations.

Points for Special Attention

Structure. This is a relatively long essay; if it were not so clearly organized, it would be difficult to follow. Because the essay was to focus primarily on causes, Evelyn first introduces the effect—the famine itself—and then considers its causes. After she examines the causes, she moves on to the results of the famine, treating the most important result last. In this
Cause and Effect

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essay, then, the famine is first treated as an effect and then, toward the end, as a cause. In fact, it is the central link in a causal chain.

Evelyn devotes one paragraph to her introduction and one to each cause; she sums up the famine’s results in a separate paragraph and devotes the final paragraph to her conclusion. (Depending on a particular essay’s length and complexity, more—or less—than one paragraph may be devoted to each cause or effect.) An informal outline for her essay might look like this.

The Irish Famine
Introduction (including thesis statement)
First cause: Failure of the potato crop
Second cause: The landlord-tenant system
Third cause: Errors in government policy
Fourth cause: British prejudice
Results of the famine
Conclusion

Because Evelyn saw all the causes as important and interrelated, she decided not to present them in order of increasing importance. Instead, she begins with the immediate cause of the famine—the failure of the potato crop—and then digs more deeply until she arrives at the most remote cause, British prejudice. The immediate cause is also the main (most important) cause; the other situations had existed before the famine began.

Transitions. Because Evelyn considers a series of relationships as well as an intricate causal chain, the cause-and-effect relationships in this essay are both subtle and complex. Throughout the essay, many words suggest cause-and-effect connections: brought, caused, leading to, therefore, as a result, so, since, and the like. These words help readers identify and understand the causal connections.

Answering an Exam Question. Before planning her answer, Evelyn read the exam question carefully. She saw that it asked for both causes and effects but that its wording directed her to spend more time on causes (“analyze”) than on effects (“briefly note”), and this wording helped her to organize her discussion. In addition, she saw that she would need to indicate explicitly which were the causes (“government policy . . . played an important role”) and which were the effects (“The most important historical result”).

Evelyn’s purpose was to convey factual information and, in doing so, to demonstrate her understanding of the course material. Rather than waste her limited time choosing a clever opening strategy or making elaborate attempts to engage her audience, she began her essay with a direct statement of her thesis.

Working with Sources. Evelyn was obviously influenced by outside sources; the ideas in the essay are not completely her own. Because this was
an exam, however, and because the instructor expected that students would base their essays on class notes and assigned readings, Evelyn was not required to document her sources.

**Focus on Revision**

Because this essay was written for an exam, Evelyn had no time — and no need — to revise it further. If she had been preparing this assignment outside of class, however, she might have done more. For example, she could have added a more arresting opening, such as a brief eyewitness account of the famine’s effects. Her conclusion — appropriately brief and straightforward for an exam answer — could also have been developed further, perhaps with the addition of information about the nation’s eventual recovery. Finally, adding statistics, quotations by historians, or a brief summary of life in Ireland before the famine could have further enriched the essay.

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**PEER-EDITING WORKSHEET: Cause and Effect**

1. Paraphrase the essay’s thesis. Is it explicitly stated? Should it be?
2. Does the essay focus on causes, effects, or both? Does the thesis statement clearly identify this focus? If not, how should the thesis statement be revised?
3. Does the writer consider *all* relevant causes or effects? Are any key causes or effects omitted? Are any irrelevant causes or effects included?
4. Make an informal outline of the essay. What determines the order of the causes or effects? Is this the most effective order? If not, what revisions do you suggest?
5. List the transitional words and phrases used to indicate causal connections. Are any additional transitions needed? If so, where?
6. Does the writer use *post hoc* reasoning? Point out any examples of illogical reasoning.
7. Are more examples or details needed to help readers understand causal connections? If so, where?
8. Do you agree with the writer’s conclusions? Why or why not?
9. Has the writer used any “the reason is because” constructions? If so, suggest revisions.
10. Are *affect* and *effect* used correctly? Point out any errors.

All the selections that follow focus on cause-and-effect relationships. Some readings focus on causes, others on effects. The first selection, a visual text, is followed by questions designed to illustrate how cause and effect can operate in visual form. (A multimodal text for cause and effect is located online at [macmillanhighered.com/patterns](http://macmillanhighered.com/patterns).)
1. This image shows a device inspired by Rube Goldberg, a cartoonist and inventor known for his complex machines that carry out simple tasks in roundabout, overly complex ways. What task is depicted here? In what straightforward way could it be completed?

2. Study the image carefully. Does every event have a cause? Does every cause have a result? Does this diagram illustrate a causal chain? Why or why not?

3. What is the end result depicted here? Which event do you see as the main cause? Which events are remote causes?
Journal Entry

Write a paragraph summarizing the cause-and-effect relationships depicted in this image.

Thematic Connections

- “The Money” (page 114)
- “What Happens to Plastic That Is Recycled by Us?” (page 227)
Norman Cousins (1915–1990) began his career in journalism writing for the New York Evening Post and Current History magazine. In 1940, Cousins joined the Saturday Review, where he served as editor from 1942 to 1978. A noted social critic, Cousins lectured widely on world affairs. An adjunct professor in the department of psychiatry at the UCLA School of Medicine from 1978 until his death, he is particularly remembered for his many books urging a positive outlook to combat illness, including Anatomy of an Illness (1979).

**Background on the hazards of boxing** Cousins’s classic 1962 essay “Who Killed Benny Paret?” focuses on a brutal boxing match at Madison Square Garden between Emile Griffith and Benny (Kid) Paret—a fight that led to Paret’s death after nine days in a coma. The event, witnessed by millions of shocked television viewers, is the subject of a 2004 documentary, Ring of Fire. The fight went twelve rounds and ended with Griffith driving Paret onto the ropes and relentlessly beating him. Some newspapers reported that Griffith was angry because Paret had questioned his manhood, calling him, in Spanish (Paret was Cuban), a maricón (a derogatory name for a gay man). In the aftermath of the fight, many demanded that boxing be banned altogether. As a result of Paret’s death, a number of rules for professional boxing were changed, but boxing remains an inherently dangerous sport. More than five hundred ring deaths have occurred in the past century; as recently as 2005, a professional boxer died following a knockout in the ring. In addition, many boxers suffer from chronic latent brain damage, known medically as dementia pugilistica. In answering the question posed by his essay’s title, Cousins takes a strong stand against violence in boxing.

Sometime about 1935 or 1936 I had an interview with Mike Jacobs, the prize-fight promoter. I was a fledgling reporter at that time; my beat was education but during the vacation season I found myself on varied assignments, all the way from ship news to sports reporting. In this way I found myself sitting opposite the most powerful figure in the boxing world.

There was nothing spectacular in Mr. Jacobs’ manner or appearance; but when he spoke about prize fights, he was no longer a bland little man but a colossus who sounded the way Napoleon must have sounded when he reviewed a battle. You knew you were listening to Number One. His saying something made it true.

We discussed what to him was the only important element in successful promoting — how to please the crowd. So far as he was concerned, there was no mystery to it. You put killers in the ring and the people filled your arena. You hire boxing artists — men who are adroit at feinting,
parrying, weaving, jabbing, and dancing, but who don’t pack dynamite in their fists — and you wind up counting your empty seats. So you searched for the killers and sluggers and maulers — fellows who could hit with the force of a baseball bat.

I asked Mr. Jacobs if he was speaking literally when he said people came out to see the killer.

“They don’t come out to see a tea party,” he said evenly. “They come out to see the knockout. They come out to see a man hurt. If they think anything else, they’re kidding themselves.”

Recently, a young man by the name of Benny Paret was killed in the ring. The killing was seen by millions; it was on television. In the twelfth round, he was hit hard in the head several times, went down, was counted out, and never came out of the coma.

The Paret fight produced a flurry of investigations. Governor Rockefeller was shocked by what happened and appointed a committee to assess the responsibility. The New York State Boxing Commission decided to find out what was wrong. The District Attorney’s office expressed its concern. One question that was solemnly studied in all three probes concerned the action of the referee. Did he act in time to stop the fight? Another question had to do with the role of the examining doctors who certified the physical fitness of the fighters before the bout. Still another question involved Mr. Paret’s manager; did he rush his boy into the fight without adequate time to recover from the previous one?

In short, the investigators looked into every possible cause except the real one. Benny Paret was killed because the human fist delivers enough impact, when directed against the head, to produce a massive hemorrhage in the brain. The human brain is the most delicate and complex mechanism in all creation. It has a lacework of millions of highly fragile nerve connections. Nature attempts to protect this exquisitely intricate machinery by encasing it in a hard shell. Fortunately, the shell is thick enough to withstand a great deal of pounding. Nature, however, can protect a man against everything except man himself. Not every blow to the head will kill a man — but there is always the risk of concussion and damage to the brain. A prize fighter may be able to survive even repeated brain concussions and go on fighting, but the damage to his brain may be permanent.

In any event, it is futile to investigate the referee’s role and seek to determine whether he should have intervened to stop the fight earlier. That is not where the primary responsibility lies. The primary responsibility lies with the people who pay to see a man hurt. The referee who stops a fight too soon from the crowd’s viewpoint can expect to be booed. The crowd wants the knockout; it wants to see a man stretched out on the canvas. This is the supreme moment in boxing. It is nonsense to talk about prize fighting as a test of boxing skills. No crowd was ever brought to its...
feet screaming and cheering at the sight of two men beautifully dodging and weaving out of each other’s jabs. The time the crowd comes alive is when a man is hit hard over the heart or the head, when his mouthpiece flies out, when the blood squirts out of his nose or eyes, when he wobbles under the attack and his pursuer continues to smash at him with pole-axe impact.

Don’t blame it on the referee. Don’t even blame it on the fight managers. Put the blame where it belongs — on the prevailing mores that regard prize fighting as a perfectly proper enterprise and vehicle of entertainment. No one doubts that many people enjoy prize fighting and will miss it if it should be thrown out. And that is precisely the point.

Comprehension

1. Why, according to Mike Jacobs, do people come to see a prize fight? Does Cousins agree with him?
2. What was the immediate cause of Paret’s death? What remote causes did the investigators consider? What, according to Cousins, was the main cause — that is, where does the “primary responsibility” (9) lie?
3. Why does Cousins believe “it is futile to investigate the referee’s role” (9)?
4. Cousins ends his essay with “And that is precisely the point.” What is the “point” he refers to?

Purpose and Audience

1. This persuasive essay has a strong thesis. What is it?
2. This essay appeared on May 5, 1962, a month after Paret died. What do you suppose its impact was on its audience? Do you think the impact on readers is the same today?
3. At whom is this essay aimed — boxing enthusiasts, sportswriters, or a general audience? On what do you base your conclusion?
4. Does Cousins expect his audience to agree with his thesis? How does he try to win sympathy for his position?

Style and Structure

1. Do you think Cousins includes enough detail to convince readers? Where, if anywhere, might more detail be helpful?
2. Explain the complex cause-and-effect relationships discussed in paragraph 9.
4. **Vocabulary Project.** The specialized vocabulary of boxing is prominent in this essay, but the facts Cousins presents would apply equally well to any sport in which violence is a potential problem.

   a. Imagine you are writing a similar essay about football, hockey, rugby, or another sport. Think about your audience, and substitute an appropriate equivalent word or phrase for each of the following.

   - promoter (1)
   - prize fights (2)
   - in the ring (3)
   - boxing artists (3)
   - feinting, parrying, weaving (3)
   - jabbing, and dancing (3)
   - killers and sluggers (3)
   - knockout (5)
   - referee (7)
   - and maulers (3)

   b. Rewrite these sentences so that they suit the sport you have chosen:

   “The crowd wants the knockout; it wants to see a man stretched out on the canvas. . . . It is nonsense to talk about prize fighting as a test of boxing skills. No crowd was ever brought to its feet screaming and cheering at the sight of two men beautifully dodging and weaving out of each other’s jabs” (9).

**Journal Entry**

Do Cousins’s graphic descriptions convince you that boxing should be outlawed? Explain.

**Writing Workshop**

1. **Working with Sources.** Write a cause-and-effect essay examining how you believe the pressure to excel affects professional or amateur athletes. For example, you might examine steroid use in baseball or head injuries in soccer or football. In your first paragraph, quote Cousins on this issue, citing him as your source; be sure to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. Write a cause-and-effect essay about a time when, in response to peer pressure, you encouraged someone to do something you felt was dishonest or unwise. Be sure to identify what caused your actions.

3. Why do you think a young person might turn to a career in boxing? Write a cause-and-effect essay examining the possible motives.

**Combining the Patterns**

This essay begins with five paragraphs of narration that summarize a meeting between Cousins and Mike Jacobs. What function does this narrative introduction serve in the essay? Once Paret’s death is mentioned and the persuasive portion of the essay begins, Cousins never resumes the narrative.
Do you think he should have returned to this narrative? If so, where might he have continued the story?

**Thematic Connections**

- “Let Steroids into the Hall of Fame” (page 21)
- “Shooting an Elephant” (page 123)
LINDA M. HASSELSTROM

A Peaceful Woman Explains Why She Carries a Gun

Linda M. Hasselstrom (b. 1943) grew up in rural South Dakota in a cattle ranching family. After receiving a master’s degree in journalism from the University of Missouri, she returned to South Dakota to run her own ranch and now divides her time between South Dakota and Cheyenne, Wyoming. A highly respected poet, essayist, and writing teacher, she often focuses on everyday life in the American West in her work. Her publications include the poetry collections Caught by One Wing (1984), Roadkill (1987), and Dakota Bones (1991); the essay collection Land Circle (1991); and several books about ranching, including Feels Like Far: A Rancher’s Life on the Great Plains (1999) and Between Grass and Sky: Where I Live and Work (2002). Her most recent book is Dirt Songs: A Plains Duet (2011). In this essay from Land Circle, Hasselstrom explains her reluctant decision to become licensed to carry a concealed handgun.

Background on incidences of sexual assault Hasselstrom’s gun ownership can certainly be considered in the context of the ongoing debate over how (and even whether) stricter gun safety measures should be enacted in the United States. In 2008, the Supreme Court overturned a thirty-two-year ban on handguns in Washington, DC, concluding that the ban violated individuals’ right to keep and bear arms. In a ruling in 2010, it extended Second Amendment protection to every jurisdiction in the nation. Equally important, however, is the fact that Hasselstrom’s reason for carrying a gun is to protect herself from sexual assault. According to the 2008 National Crime Victimization survey, more than 200,000 women reported being sexually assaulted in this country in that year. It is estimated that only one in six instances of sexual assault is actually reported to the police, so the number of such attacks is, in reality, much higher. A 2009 study conducted by the National Shooting Sports Foundation found that gun purchases by women were increasing and that 80 percent of the female gun buyers who responded to the survey had purchased a gun for self-defense.

I am a peace-loving woman. But several events in the past ten years have convinced me I’m safer when I carry a pistol. This was a personal decision, but because handgun possession is a controversial subject, perhaps my reasoning will interest others.

I live in western South Dakota on a ranch twenty-five miles from the nearest town: for several years I spent winters alone here. As a freelance writer, I travel alone a lot — more than 100,000 miles by car in the last four years. With women freer than ever before to travel alone, the odds of our
encountering trouble seem to have risen. Distances are great, roads are deserted, and the terrain is often too exposed to offer hiding places.

A woman who travels alone is advised, usually by men, to protect herself by avoiding bars and other “dangerous situations,” by approaching her car like an Indian scout, by locking doors and windows. But these precautions aren’t always enough. I spent years following them and still found myself in dangerous situations. I began to resent the idea that just because I am female, I have to be extra careful.

A few years ago, with another woman, I camped for several weeks in the West. We discussed self-defense, but neither of us had taken a course in it. She was against firearms, and local police told us Mace was illegal. So we armed ourselves with spray cans of deodorant tucked into our sleeping bags. We never used our improvised Mace because we were lucky enough to camp beside people who came to our aid when men harassed us. But on one occasion we visited a national park where our assigned space was less than fifteen feet from other campers. When we returned from a walk, we found our closest neighbors were two young men. As we gathered our cooking gear, they drank beer and loudly discussed what they would do to us after dark. Nearby campers, even families, ignored them: rangers strolled past, unconcerned. When we asked the rangers point-blank if they would protect us, one of them patted my shoulder and said, “Don’t worry, girls. They’re just kidding.” At dusk we drove out of the park and hid our camp in the woods a few miles away. The illegal spot was lovely, but our enjoyment of that park was ruined. I returned from the trip determined to reconsider the options available for protecting myself.

At that time, I lived alone on the ranch and taught night classes in town. Along a city street I often traveled, a woman had a flat tire, called for help on her CB radio, and got a rapist who left her beaten. She was afraid to call for help again and stayed in her car until morning. For that reason, as well as because CBs work best along line-of-sight, which wouldn’t help much in the rolling hills where I live, I ruled out a CB.

As I drove home one night, a car followed me. It passed me on a narrow bridge while a passenger flashed a blinding spotlight in my face. I braked sharply. The car stopped, angled across the bridge, and four men jumped out. I realized the locked doors were useless if they broke the windows of my pickup. I started forward, hoping to knock their car aside so I could pass. Just then another car appeared, and the men hastily got back in their car. They continued to follow me, passing and repassing. I dared not go home because no one else was there. I passed no lighted houses. Finally they pulled over to the roadside, and I decided to use their tactic: fear. Speeding, the pickup horn blaring, I swerved as close to them as I dared as I roared past. It worked: they turned off the highway. But I was frightened and angry. Even in my vehicle I was too vulnerable.

Other incidents occurred over the years. One day I glanced out at a field below my house and saw a man with a shotgun walking toward a pond full of ducks. I drove down and explained that the land was posted. I politely asked him to leave. He stared at me, and the muzzle of the shotgun
began to rise. In a moment of utter clarity I realized that I was alone on the ranch, and that he could shoot me and simply drive away. The moment passed: the man left.

One night, I returned home from teaching a class to find deep tire ruts in the wet ground of my yard, garbage in the driveway, and a large gas tank empty. A light shone in the house: I couldn’t remember leaving it on. I was too embarrassed to drive to a neighboring ranch and wake someone up. An hour of cautious exploration convinced me the house was safe, but once inside, with the doors locked, I was still afraid. I kept thinking of how vulnerable I felt, prowling around my own house in the dark.

My first positive step was to take a kung fu class, which teaches evasive or protective action when someone enters your space without permission. I learned to move confidently, scanning for possible attackers. I learned how to assess danger and techniques for avoiding it without combat.

I also learned that one must practice several hours every day to be good at kung fu. By that time I had married George: when I practiced with him, I learned how close you must be to your attacker to use martial arts, and decided a 120-pound woman dare not let a six-foot, 220-pound attacker get that close unless she is very, very good at self-defense. I have since read articles by several women who were extremely well trained in the martial arts, but were raped and beaten anyway.

I thought back over the times in my life when I had been attacked or threatened and tried to be realistic about my own behavior, searching for anything that had allowed me to become a victim. Overall, I was convinced that I had not been at fault. I don’t believe myself to be either paranoid or a risk-taker, but I wanted more protection.

With some reluctance I decided to try carrying a pistol. George had always carried one, despite his size and his training in martial arts. I practiced shooting until I was sure I could hit an attacker who moved close enough to endanger me. Then I bought a license from the county sheriff, making it legal for me to carry the gun concealed.

But I was not yet ready to defend myself. George taught me that the most important preparation was mental: convincing myself I could actually shoot a person. Few of us wish to hurt or kill another human being. But there is no point in having a gun — in fact, gun possession might increase your danger — unless you know you can use it. I got in the habit of rehearsing, as I drove or walked, the precise conditions that would be required before I would shoot someone.

People who have not grown up with the idea that they are capable of protecting themselves — in other words, most women — might have to work hard to convince themselves of their ability, and of the necessity. Handgun ownership need not turn us into gunslingers, but it can be part of believing in, and relying on, ourselves for protection.

To be useful, a pistol has to be available. In my car, it’s within instant reach. When I enter a deserted rest stop at night, it’s in my purse, with my hand on the grip. When I walk from a dark parking lot into a motel, it’s in
my hand, under a coat. At home, it’s on the headboard. In short, I take it with me almost everywhere I go alone.

Just carrying a pistol is not protection; avoidance is still the best approach to trouble. Subconsciously watching for signs of danger, I believe I’ve become more alert. Handgun use, not unlike driving, becomes instinctive. Each time I’ve drawn my gun — I have never fired it at another human being — I’ve simply found it in my hand.

I was driving the half-mile to the highway mailbox one day when I saw a vehicle parked about midway down the road. Several men were standing in the ditch, relieving themselves. I have no objection to emergency urination, but I noticed they’d dumped several dozen beer cans in the road. Besides being ugly, cans can slash a cow’s feet or stomach.

The men noticed me before they finished and made quite a performance out of zipping their trousers while walking toward me. All four of them gathered around my small foreign car, and one of them demanded what the hell I wanted.

“This is private land. I’d appreciate it if you’d pick up the beer cans.”

“What beer cans?” said the belligerent one, putting both hands on the car door and leaning in my window. His face was inches from mine, and the beer fumes were strong. The others laughed. One tried the passenger door, locked; another put his foot on the hood and rocked the car. They circled, lightly thumping the roof, discussing my good fortune in meeting them and the benefits they were likely to bestow upon me. I felt very small and very trapped and they knew it.

“The ones you just threw out,” I said politely.

“I don’t see no beer cans. Why don’t you get out here and show them to me, honey?” said the belligerent one, reaching for the handle inside my door.

“Right over there,” I said, still being polite. “— there, and over there.” I pointed with the pistol, which I’d slipped under my thigh. Within one minute the cans and the men were back in the car and headed down the road.

I believe this incident illustrates several important principles. The men were trespassing and knew it: their judgment may have been impaired by alcohol. Their response to the polite request of a woman alone was to use their size, numbers, and sex to inspire fear. The pistol was a response in the same language. Politeness didn’t work: I couldn’t match them in size or number. Out of the car, I’d have been more vulnerable. The pistol just changed the balance of power. It worked again recently when I was driving in a desolate part of Wyoming. A man played cat-and-mouse with me for thirty miles, ultimately trying to run me off the road. When his car passed mine with only two inches to spare, I showed him my pistol, and he disappeared.

When I got my pistol, I told my husband, revising the old Colt slogan, “God made men and women, but Sam Colt made them equal.” Recently I
have seen a gunmaker’s ad with a similar sentiment. Perhaps this is an idea whose time has come, though the pacifist inside me will be saddened if the only way women can achieve equality is by carrying weapons.

We must treat a firearm’s power with caution. “Power tends to corrupt,” and absolute power corrupts absolutely,” as a man (Lord Acton) once said. A pistol is not the only way to avoid being raped or murdered in today’s world, but, intelligently wielded, it can shift the balance of power and provide a measure of safety.

Comprehension

1. According to Hasselstrom, why does she carry a gun? In one sentence, summarize her rationale.
2. List the specific events that led Hasselstrom to her decision to carry a gun.
3. Other than carrying a gun, what means of protecting herself did Hasselstrom try? Why did she find these strategies unsatisfactory? Can you think of other strategies she could have adopted instead of carrying a gun?
4. Where in the essay does Hasselstrom express her reluctance to carry a gun?
5. In paragraph 13, Hasselstrom says that possessing a gun “might increase your danger — unless you know you can use it.” Where else does she touch on the possible pitfalls of carrying a gun?
6. What does Hasselstrom mean when she says, “The pistol just changed the balance of power” (24)?

Purpose and Audience

1. How does paragraph 1 establish Hasselstrom’s purpose for writing this essay? What other purpose might she have?
2. What purpose does paragraph 5 serve? Is it necessary?
3. Do you think that this essay is aimed primarily at men or at women? Explain.
4. Do you think Hasselstrom expects her readers to agree with her position? Where does she indicate that she expects them to challenge her? How does she address this challenge?

Style and Structure

1. This essay is written in the first person, and it relies heavily on personal experience. Do you see this as a strength or a weakness? Explain.
2. What is the main cause in this cause-and-effect essay — that is, what is the most important reason Hasselstrom gives for carrying a gun? Can you identify any contributory causes?
3. Could you argue that simply being a woman is justification enough for carrying a gun? Do you think this is Hasselstrom’s position? Explain.

4. Think of Hasselstrom’s essay as the first step in a possible causal chain. What situations might result from her decision to carry a gun?

5. In paragraph 25, Hasselstrom says that “the pacifist inside me will be saddened if the only way women can achieve equality is by carrying weapons.” In her title and elsewhere in the essay, Hasselstrom characterizes herself as a “peaceful woman.” Do you think she is successful in portraying herself as a peace-loving woman who only reluctantly carries a gun?

6. **Vocabulary Project.** Some of the words and phrases Hasselstrom uses in this essay suggest that she sees her pistol as an equalizer, something that helps to compensate for her vulnerability. Identify the words and phrases she uses to characterize her gun in this way.

**Journal Entry**

Do you agree that carrying a gun is Hasselstrom’s only choice, or do you think she could take other steps to ensure her safety? Explain.

**Writing Workshop**

1. Hasselstrom lives in a rural area, and the scenarios she describes apply to rural life. Rewrite this essay as “A Peaceful Urban (or Suburban) Woman Explains Why She Carries a Gun.”

2. **Working with Sources.** What reasons might a “peace-loving” man have for carrying a gun? Write a cause-and-effect essay outlining such a man’s motives, using any of Hasselstrom’s reasons that might apply to him as well. Be sure to include parenthetical documentation for any references to Hasselstrom’s essay and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. Write a cause-and-effect essay presenting reasons to support a position that opposes Hasselstrom’s: “A Peaceful Woman (or Man) Explains Why She (or He) Refuses to Carry a Gun.”

**Combining the Patterns**

Several times in her essay, Hasselstrom uses *narration* to support her position. Identify these narrative passages. Are they absolutely essential to the essay? Could they be briefer? Could some be deleted? Explain.

**Thematic Connection**

- “Just Walk On By: A Black Man Ponders His Power to Alter Public Space” (page 196)
MAX BROOKS

The Movies That Rose from the Grave


Background on zombies Originating in Haitian folklore and brought into the foreground of American pop culture with the 1968 hit horror film *Night of the Living Dead*, zombies have been a popular fixation ever since. The undead are a pop cultural phenomenon that extends into recent movies such as *The Dead* (2010) and Brooks’s *World War Z* (2013); television shows such as *The Walking Dead*; books such as *Pride, Prejudice, and Zombies* (2009); video games such as *All Zombies Must Die!*; and countless websites and graphic novels. Even the U.S. government has taken part in the zombie craze: in 2011, the Centers for Disease Control and Prevention website published a humorous preparedness guide for responding to a zombie apocalypse. As zombies have proliferated in popular culture, so have theories to explain their current—and enduring—popularity. For example, cultural critic Chuck Klosterman has suggested that zombies resonate with us because they are unavoidable and unstoppable, “like the Internet and the media and every conversation we don’t want to have.” But the twenty-first-century preoccupation with zombies perhaps also speaks to our anxieties about life, disease, and death—as well as to our uneasiness about the rise of consumerism, the loss of community, and the speed of scientific progress.

It will never die! It may disappear for a while, stay out of sight, out of mind, but sooner or later it will rise again, and no matter what we do, or how hard we try, it will never, ever die. A zombie? Hardly, rather our own fascination with what popular culture now refers to as “the living dead.”

Zombies have dominated mainstream horror for more than half a decade. They’re everywhere: movies, books, videogames, comics, even a new Broadway musical adaptation of Sam Raimi’s *The Evil Dead*. Not only have they replaced previous alpha-monsters such as vampires and werewolves, but they are continuing to generate more interest (and revenue) than almost all other creatures put together. Given that several years ago the living dead were considered an obscure and largely underground sub-genre, it would not be an exaggeration to state that they have enjoyed a spectacular rebirth unlike anything in the history of modern horror.

Where did these creatures come from? Why are they so popular now? And when, if ever, will their reign of terror cease?
Although many cultures have their own myths concerning the raising of the dead (one going as far back as the epic of Gilgamesh), the word “zombie” can trace its origins back to west Africa. The legend involves a “houngan” (wizard) using a magical elixir to transform a living human into a mobile, docile, and obedient corpse. The fact that this legend is deeply rooted in reality (Haitian zombie powder was discovered to contain a powerful neurotoxin that caused a live victim to behave like a resurrected corpse) may explain why, when African slaves were brought to the Americas, European colonists also embraced the notion of the living dead.

For several centuries the voodoo zombie remained the staple of tall tales, stage productions, and even early Hollywood movies such as White Zombie (1932) and I Walked with a Zombie (1943). It wasn’t until 1968 that up-and-coming filmmaker George A. Romero gave us a whole new reason to be afraid. Night of the Living Dead replaced the image of a harmless voodoo-created zombie with a hostile, flesh-eating ghoul that swelled its numbers to pandemic proportions. This new ghoul was the result of science, not magic, specifically radiation from a returning space probe. This new ghoul could, likewise, only be dispatched by a scientific solution: destroying the brain or severing it from the rest of the body. This new ghoul obeyed no one, other than its own insatiable craving for living, human flesh. In fact, this new ghoul was only referred to throughout the movie as a ghoul. The word “zombie” was never mentioned.

Romero’s revolutionary creation set the stage for an entirely new genre, the horror-apocalypse or “horocalypse” movie. Zombies would henceforth be associated with the collapse of modern society, a new form of walking plague that threatened to stamp out humanity. Gone were the days of suspense and darkness, of castles and swamps and remote, isolated violence. Zombies would now be waging all-out war across the silver screen, a tradition that has endured for almost forty years.


While all of these works enjoyed a loyal fan base, they remained largely a cult sensation until the turn of this century. The rise began slowly at first. Computer games such as Resident Evil and House of the Dead were becoming successful enough to warrant their development into movies. On the heels of those came Danny Boyle’s 28 Days Later and the remake of Romero’s Dawn of the Dead, which knocked Mel Gibson’s The Passion of the Christ off the top spot in the U.S. Most industry experts predicted this was just a fad.
Conventional wisdom predicted a short life for the living dead. Only that didn’t happen. More zombie movies were produced, including Romero’s own Land of the Dead. Resident Evil spawned a sequel, as did House of the Dead, and The Return of the Living Dead.

The literary world was similarly inundated with zombie fiction, as was the world of comics. New videogames such as Stubbs the Zombie and the mega-hit Dead Rising took their place alongside Resident Evil and House of the Dead. Even U.S. television could not escape the walking corpses. Last year, Showtime’s Masters of Horror series broadcast one episode with dead Iraq War veterans rising from their body bags to vote against the politicians that put them there.

Why now? Why such a sudden and ravenous obsession with ghouls? Could it be the zombie authors themselves and the new levels of sophistication they are bringing to the genre? Perhaps. This new generation of writers, directors, illustrators, and programmers are the first to have grown up studying the works of Romero and his contemporaries. For them, simply re-creating the monsters of their childhood was not enough. Their zombie projects had to be faster, wilder, and, in some cases, even smarter. In some cases, they have surpassed their predecessors in all aspects. But this rise in product quality does nothing to explain society’s phenomenal demand for the living dead.

The answer to that question lies not in fiction, but current events. The last six years have witnessed a bombardment of tragic events. Terrorism, war, viral outbreaks, and natural disasters have created a global undercurrent of anxiety not seen since the darkest days of the Cold War. It seems that just turning on the nightly news either shows some present calamity or one that might potentially befall us any day now.

Zombie movies present people with an outlet for their apocalyptic anxieties without directly confronting them. The living dead are a fictional threat, as opposed to tsunamis or avian flu. No matter how scary or realistic the particular story might be, their unquestionably fictional nature makes them “safe.” Someone can watch, say Dawn of the Dead, and witness an orgy of graphic violence and destruction, but still know in the back of their minds that, once they switch off the TV, this particular threat will simply cease to exist, something that cannot be said for terrorist docudrama Dirty War, or the classic nuclear nightmare Threads. Knowing that zombies can never really rise allows for a feeling of control, a rare and valuable thing these days.

No one can say how long this present undead explosion will be with us. Perhaps they will ebb with the current trend of global chaos. Perhaps, as the dust of this decade settles, and society returns to a semblance of stability, our macabre fascinations will return to more conventional monsters, forsaking flesh-eating ghouls for good old-fashioned werewolves or vampires. No one can say. What is certain is that nothing lasts forever. What
else is certain is that the living dead might go away, but they won’t be gone forever. They will simply retreat underground again, waiting patiently for the day when they rise again.

• • •

Comprehension

1. What is a zombie? Does Brooks provide a formal definition of the word zombie anywhere in his essay? If so, where? If not, why not?
2. Brooks poses three questions in paragraph 3. Where does he answer each of these questions? Does he answer them all to your satisfaction?
3. Where did the myth of the zombie originate?
4. How did filmmaker George A. Romero reinvent the zombie?
5. What is a “horocalypse” movie? What two words are combined to form this new word?
6. According to Brooks, why did the zombie craze develop rapidly after the turn of the twenty-first century?
7. In general, how does Brooks account for the initial—and continuing—popularity of zombies? Does he expect this popularity to continue? Why or why not?

Purpose and Audience

1. At what kind of audience does this essay seem to be aimed? What does Brooks expect them to know about his subject? What does he expect them not to know? How can you tell?
2. What is this essay’s thesis? Does Brooks state it directly? If so, where? If not, suggest a sentence that could serve as the thesis statement for the essay.

Style and Structure

1. Do you think Brooks’s opening paragraph, with its exclamation and question, is effective? Does it succeed in drawing readers into the essay? Why or why not?
2. In paragraph 10, Brooks asks, “Why now?” and in paragraph 11 he says, “The answer to that question lies not in fiction, but current events.” What does he mean in these passages? What other answers to the question does he suggest?
3. This essay examines the causes behind the popularity of zombies. Does it also consider the effects of this popularity? If so, where?
4. Vocabulary Project. What is the origin of the word zombie? How are the connotations of this word different from the connotations of the word ghoul (5)? Can you think of other synonyms for zombie?
Journal Entry

Why do you think zombies are so popular today in films, video games, and literature (including young-adult fiction)?

Writing Workshop

1. **Working with Sources.** How do you account for the current popularity of books, films, and video games about zombies? Write a cause-and-effect essay explaining why zombies continue to live on in the popular imagination. Be sure to include parenthetical documentation for any references to Brooks and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. Write an essay explaining the popularity of another icon or character—for example, the vampire, the avatar, or the transformer—in films, television, graphic fiction, or video games.

3. What effects do you think the proliferation of zombies in popular culture is having on young teenagers? Write a cause-and-effect essay discussing ways in which tales of zombies are a negative (or positive) influence on young people.

Combining the Patterns

In this essay, Brooks uses exemplification to illustrate how horror films featuring zombies have changed. In paragraph 5, he gives an extended example, but paragraphs 7 and 8 just offer an overview of various films and computer games. Do you think the examples in paragraphs 7 and 8 should be developed further? Why or why not?

Thematic Connections

- “Ground Zero” (page 159)
- “The Embalming of Mr. Jones” (page 239)
Writing Assignments for Cause and Effect

1. **Working with Sources.** “Who Killed Benny Paret?” (page 267) and “On Dumpster Diving” (page 496) both encourage readers, either directly or indirectly, to take action rather than remain uninvolved. Using information gleaned from these essays (or from others in the text) as support for your thesis, write an essay exploring either the possible consequences of apathy, the possible causes of apathy, or both. Be sure to provide parenthetical documentation for any words or ideas that are not your own, and include a works-cited page. (See Chapter 18 for more information on MLA documentation.)

2. A recent study concluded that the number of young adults getting driver’s licenses has declined over the past few decades. Why do you think this is so? What effects might this decline have on these nondrivers—and on society as a whole? Write an essay exploring the possible causes and effects of this trend.

3. How do you account for the popularity of one of the following: Twitter, Facebook, hip-hop, video games, home schooling, reality TV, fast food, flash mobs, or sensationalist tabloids such as the *Star*? Write an essay considering remote as well as immediate causes for the success of the phenomenon you choose.

4. Between 1946 and 1964, the U.S. birthrate increased considerably. Some of the effects attributed to this “baby boom” include the 1960s antiwar movement, an increase in the crime rate, and the development of the women’s movement. Write an essay exploring some possible effects on the nation’s economy and politics of the baby-boom generation’s growing older. What trends would you expect to find now that the first baby boomers have passed sixty-five?

5. Write an essay tracing a series of events in your life that constitutes a causal chain. Indicate clearly both the sequence of events and the causal connections among them, and be careful not to confuse coincidence with causality.

6. In recent years, almost half of American marriages ended in divorce. However, among married couples of “Generation X,” born between 1965 and 1980, the divorce rate is considerably lower. To what do you attribute this decline in divorce rate? Be as specific as possible, citing “case studies” of families you are familiar with.

7. What do you see as the major cause of any one of these problems: binge drinking among college students, voter apathy, school shootings, childhood obesity, or academic cheating? Based on your identification of its cause, formulate some specific solutions for the problem you select.

8. Write an essay considering the likely effects of a severe, protracted shortage of one of the following commodities: clean water, rental housing, cell phones, flu vaccine, books, or gasoline. You may consider a community-, city-, or statewide shortage or a nation- or worldwide crisis.
9. Write an essay exploring the causes, effects, or both of increased violence among children in the United States.

**Collaborative Activity for Cause and Effect**

Working in groups of four, discuss your thoughts about the homeless population, and then list four effects the presence of homeless people is having on you, your community, and our nation. Assign each member of your group to write a paragraph explaining one of the effects the group identifies. Then, arrange the paragraphs by increasing importance, moving from the least to the most significant consequence. Finally, work together to turn your individual paragraphs into an essay: write an introduction, a conclusion, and transitions between paragraphs, and include a thesis statement in paragraph 1.
Comparison and Contrast

What Is Comparison and Contrast?

In the narrowest sense, comparison shows how two or more things are similar, and contrast shows how they are different. In most writing situations, however, the two related processes of comparison and contrast are used together. In the following paragraph from *Disturbing the Universe*, scientist Freeman Dyson compares and contrasts two different styles of human endeavor, which he calls “the gray and the green.”

In everything we undertake, either on earth or in the sky, we have a choice of two styles, which I call the gray and the green. The distinction between the gray and green is not sharp. Only at the extremes of the spectrum can we say without qualification, this is green and that is gray. The difference between green and gray is better explained by examples than by definitions. Factories are gray, gardens are green. Physics is gray, biology is green. Plutonium is gray, horse manure is green. Bureaucracy is gray, pioneer communities are green. Self-reproducing machines are gray, trees and children are green. Human technology is gray, God’s technology is green. Clones are gray, clades* are green. Army field manuals are gray, poems are green.

A special form of comparison, called analogy, explains one thing by comparing it to a second, more familiar thing. In the following paragraph from *The Shopping Mall High School*, Arthur G. Powell, Eleanor Farrar, and David K. Cohen use analogy to shed light on the nature of contemporary American high schools.

* Eds. note — A group of organisms that evolved from a common ancestor.
Comparison and Contrast

If Americans want to understand their high schools at work, they should imagine them as shopping malls. Secondary education is another consumption experience in an abundant society. Shopping malls attract a broad range of customers with different tastes and purposes. Some shop at Target, others at Bloomingdale’s. In high schools a broad range of students also shop. They too can select from an astonishing variety of products and services conveniently assembled in one place with ample parking. Furthermore, in malls and schools many different kinds of transactions are possible. Both institutions bring hopeful purveyors and potential purchasers together. The former hope to maximize sales but can take nothing for granted. Shoppers have a wide discretion not only about what to buy but also about whether to buy.

Using Comparison and Contrast

Throughout our lives, we are bombarded with information from newspapers, television, radio, the Internet, and personal experience: the police strike in Memphis; city workers walk out in Philadelphia; the Senate debates government spending; taxes are raised in New Jersey. Somehow we must make sense of the jumbled facts and figures that surround us. One way we have of understanding information like this is to put it side by side with other data and then to compare and contrast. Do the police in Memphis have the same complaints as the city workers in Philadelphia? What are the differences between the two situations? Is the national debate on spending analogous to the New Jersey debate on taxes? How do they differ?

We apply comparison and contrast every day to matters that directly affect us. When we make personal decisions, we consider alternatives, asking ourselves whether one option seems better than another. Should I major in history or business? What job opportunities will each major offer me? Should I register as a Democrat, a Republican, or an Independent? What are the positions of each political party on government spending, health care, and taxes? To answer questions like these, we use comparison and contrast.

Planning a Comparison-and-Contrast Essay

Because comparison and contrast is central to our understanding of the world, this way of thinking is often called for in essays and on essay exams.

Compare and contrast the attitudes toward science and technology expressed in Fritz Lang’s Metropolis and George Lucas’s Star Wars. (film)
What are the similarities and differences between mitosis and meiosis? (biology)

Discuss the relative merits of establishing a partnership or setting up a corporation. (business law)

Discuss both the advantages and disadvantages of bilingual education. (education)

Recognizing Comparison-and-Contrast Assignments

You are not likely to sit down and say to yourself, “I think I’ll write a comparison-and-contrast essay today. Now what can I write about?” Instead, your assignment will suggest comparison and contrast, or you will decide comparison and contrast suits your purpose. In the preceding examples, for instance, the instructors phrased their questions to tell students how to treat the material. When you read these questions, certain key words and phrases — compare and contrast, similarities and differences, relative merits, advantages and disadvantages — indicate you should use a comparison-and-contrast pattern to organize your essay. Sometimes you may not even need a key phrase. Consider the question “Which of the two Adamses, John or Samuel, had the greater influence on the timing and course of the American Revolution?” Here the word greater is enough to suggest a contrast.

Even when your assignment is not worded to suggest comparison and contrast, your purpose may indicate this pattern of development. For instance, when you evaluate, you frequently use comparison and contrast. If, as a student in a management course, you are asked to evaluate two health-care systems, you can begin by researching the standards experts use in their evaluations. You can then compare each system’s performance with those standards and contrast the systems with each other, concluding perhaps that both systems meet minimum standards but that one is more cost-efficient than the other. Or, if you are evaluating two of this year’s new cars for a consumer newsletter, you can establish some criteria — fuel economy, safety features, reliability, handling, style — and compare and contrast the cars on each criterion. If each of the cars is better in different categories, your readers will have to decide which features matter most to them.

Establishing a Basis for Comparison

Before you can compare and contrast two things, you must be sure a basis for comparison exists — that the two things have enough in common to justify the comparison. For example, although cats and dogs are very different, they share several significant elements: they are mammals, they make good pets, and they are intelligent. Without these shared elements, there would be no basis for comparison and nothing of importance to discuss.

A comparison should lead you beyond the obvious. For instance, at first the idea of a comparison-and-contrast essay based on an analogy between bees and people might seem absurd: after all, these two creatures differ in
species, physical structure, and intelligence. In fact, their differences are so obvious that an essay based on them might seem pointless. But after further analysis, you might decide that bees and people have quite a few similarities. Both are social animals that live in complex social structures, and both have tasks to perform and roles to fulfill in their respective societies. Therefore, you could write about them, but you would focus on the common elements that seem most provocative — social structures and roles — rather than on dissimilar elements. If you tried to draw an analogy between bees and SUVs or humans and golf tees, however, you would run into trouble. Although some points of comparison could be found, they would be trivial. Why bother to point out that both bees and SUVs can travel great distances or that both people and tees are needed to play golf? Neither statement establishes a significant basis for comparison.

When two subjects are very similar, the differences may be worth writing about. And when two subjects are not very much alike, you may find that the similarities are worth considering.

**Selecting Points for Discussion**

After you decide which subjects to compare and contrast, you need to select the points you want to discuss. You do this by determining your emphasis — on similarities, differences, or both — and the major focus of your paper. If your purpose in comparing two types of houseplants is to explain that one is easier to grow than the other, you would select points having to do with plant care, not those having to do with plant biology.

When you compare and contrast, make sure you treat the same (or at least similar) points for each subject you discuss. For instance, if you were going to compare and contrast two novels, you might consider the following points in both works.

<table>
<thead>
<tr>
<th>NOVEL A</th>
<th>NOVEL B</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minor characters</td>
<td>Minor characters</td>
</tr>
<tr>
<td>Major characters</td>
<td>Major characters</td>
</tr>
<tr>
<td>Themes</td>
<td>Themes</td>
</tr>
</tbody>
</table>

Try to avoid the common error of discussing entirely different points for each subject. Such an approach obscures any basis for comparison that might exist. The two novels, for example, could not be meaningfully compared or contrasted if you discussed dissimilar points.

<table>
<thead>
<tr>
<th>NOVEL A</th>
<th>NOVEL B</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minor characters</td>
<td>Author’s life</td>
</tr>
<tr>
<td>Major characters</td>
<td>Plot</td>
</tr>
<tr>
<td>Themes</td>
<td>Symbolism</td>
</tr>
</tbody>
</table>

**Developing a Thesis Statement**

After selecting the points you want to discuss, you are ready to develop your thesis statement. This thesis statement should tell readers what to
expect in your essay, identifying not only the subjects to be compared and contrasted but also the point you will make about them. Your thesis statement should also indicate whether you will concentrate on similarities or differences or both. In addition, it may list the points of comparison and contrast in the order in which they will be discussed in the essay.

The structure of your thesis statement can indicate the emphasis of your essay. As the following sentences illustrate, a thesis statement should highlight the essay’s central concern by presenting it in the independent, rather than the dependent, clause of the sentence. Notice that the structure of the first thesis statement emphasizes similarities, while the structure of the second highlights differences.

Despite the fact that television and radio are distinctly different media, they use similar strategies to appeal to their audiences.

Although Melville’s *Moby-Dick* and London’s *The Sea Wolf* are both about the sea, the minor characters, major characters, and themes of *Moby-Dick* establish its greater complexity.

**Structuring a Comparison-and-Contrast Essay**

Like every other type of essay in this book, a comparison-and-contrast essay has an **introduction**, several **body paragraphs**, and a **conclusion**. Within the body of your paper, you can use either of two basic comparison-and-contrast strategies — **subject by subject** or **point by point**.

As you might expect, each organizational strategy has advantages and disadvantages. In general, you should use subject-by-subject comparison when your purpose is to emphasize overall similarities or differences, and you should use point-by-point comparison when your purpose is to emphasize individual points of similarity or difference.

**Using Subject-by-Subject Comparison**

In a **subject-by-subject comparison**, you essentially write a separate section about each subject, and you discuss the same points for both subjects. Use your basis for comparison to guide your selection of points, and arrange these points in some logical order, usually in order of their increasing significance. The following informal outline illustrates a subject-by-subject comparison.

**Introduction:**

Thesis statement — Despite the fact that television and radio are distinctly different media, they use similar strategies to appeal to their audiences.

**Television audiences**

<table>
<thead>
<tr>
<th>Point 1:</th>
<th>Men</th>
</tr>
</thead>
<tbody>
<tr>
<td>Point 2:</td>
<td>Women</td>
</tr>
<tr>
<td>Point 3:</td>
<td>Children</td>
</tr>
</tbody>
</table>
Radio audiences

Point 1: Men
Point 2: Women
Point 3: Children
Conclusion: Restatement of thesis (in different words) or review of key points

Subject-by-subject comparisons are most appropriate for short, uncomplicated papers. In longer papers, where you might make many points about each subject, this organizational strategy demands too much of your readers, requiring them to keep track of all your points throughout your paper. In addition, because of the length of each section, your paper may seem like two completely separate essays. For longer or more complex papers, then, it is often best to use point-by-point comparison.

**Using Point-by-Point Comparison**

In a point-by-point comparison, you make a point about one subject and then follow it with a comparable point about the other. This alternating pattern continues throughout the body of your essay until all your points have been made. The following informal outline illustrates a point-by-point comparison.

**Introduction:** Thesis statement — Although Melville’s *Moby-Dick* and London’s *The Sea Wolf* are both about the sea, the minor characters, major characters, and themes of *Moby-Dick* establish its greater complexity.

**Minor characters**

<table>
<thead>
<tr>
<th>Book 1:</th>
<th><em>The Sea Wolf</em></th>
</tr>
</thead>
<tbody>
<tr>
<td>Book 2:</td>
<td><em>Moby-Dick</em></td>
</tr>
</tbody>
</table>

**Major characters**

<table>
<thead>
<tr>
<th>Book 1:</th>
<th><em>The Sea Wolf</em></th>
</tr>
</thead>
<tbody>
<tr>
<td>Book 2:</td>
<td><em>Moby-Dick</em></td>
</tr>
</tbody>
</table>

**Themes**

<table>
<thead>
<tr>
<th>Book 1:</th>
<th><em>The Sea Wolf</em></th>
</tr>
</thead>
<tbody>
<tr>
<td>Book 2:</td>
<td><em>Moby-Dick</em></td>
</tr>
</tbody>
</table>

**Conclusion:** Restatement of thesis (in different words) or review of key points

Point-by-point comparisons are useful for longer, more complicated essays in which you discuss many different points. (If you treat only one or two points of comparison, you should consider a subject-by-subject organization.) In a point-by-point essay, readers can follow comparisons or contrasts more easily and do not have to wait several paragraphs to find out, for example, the differences between minor characters in *Moby-Dick* and *The
Sea Wolf or to remember on page five what was said on page three. Nevertheless, it is easy to fall into a monotonous, back-and-forth movement between points when you write a point-by-point comparison. To avoid this problem, vary your sentence structure as you move from point to point—and be sure to use clear transitions.

**Using Transitions**

Transitions are especially important in comparison-and-contrast essays because readers need clear signals that identify individual similarities and differences. Without these cues, readers will have trouble following your discussion and may lose track of the significance of the points you are making. Some transitions indicating comparison and contrast are listed in the following box. (A more complete list of transitions appears on page 57.)

<table>
<thead>
<tr>
<th><strong>COMPARISON</strong></th>
<th><strong>CONTRAST</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>in comparison</td>
<td>nevertheless</td>
</tr>
<tr>
<td>in the same way</td>
<td>nonetheless</td>
</tr>
<tr>
<td>just as . . . so</td>
<td>on the contrary</td>
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<tr>
<td></td>
<td>on the one hand . . . on the other hand</td>
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<td></td>
<td>still</td>
</tr>
<tr>
<td></td>
<td>unlike</td>
</tr>
<tr>
<td></td>
<td>whereas</td>
</tr>
<tr>
<td></td>
<td>yet</td>
</tr>
</tbody>
</table>

Longer essays frequently include **transitional paragraphs** that connect one part of an essay to another. A transitional paragraph can be a single sentence that signals a shift in focus or a longer paragraph that provides a summary of what was said before. In either case, transitional paragraphs enable readers to pause and consider what has already been said before moving on to a new subject.

**Revising a Comparison-and-Contrast Essay**

When you revise your comparison-and-contrast essay, consider the items on the revision checklist on page 68. In addition, pay special attention
to the items on the checklist below, which apply specifically to comparison-and-contrast essays.

✓ REVISION CHECKLIST  
Comparison and Contrast

- Does your assignment call for comparison and contrast?
- What basis for comparison exists between the two subjects you are comparing?
- Does your essay have a clear thesis statement that identifies both the subjects you are comparing and the points you are making about them?
- Do you discuss the same or similar points for both subjects?
- If you have written a subject-by-subject comparison, have you included a transition paragraph that connects the two sections of the essay?
- If you have written a point-by-point comparison, have you included appropriate transitions and varied your sentence structure to indicate your shift from one point to another?
- Have you included transitional words and phrases that indicate whether you are discussing similarities or differences?

Editing a Comparison-and-Contrast Essay

When you edit your comparison-and-contrast essay, follow the guidelines on the editing checklists on pages 85, 88, and 91. In addition, focus on the grammar, mechanics, and punctuation issues that are particularly relevant to comparison-and-contrast essays. One of these issues — using parallel structure — is discussed below.

GRAMMAR IN CONTEXT  Using Parallelism

Parallelism — the use of matching nouns, verbs, phrases, or clauses to express the same or similar ideas — is frequently used in comparison-and-contrast essays to emphasize the similarities or differences between one point or subject and another.

- Use parallel structure with paired items or with items in a series.

  “For women, as for girls, intimacy is the fabric of relationships, and talk is the thread from which it is woven” (Tannen 321).

  “Lee was tidewater Virginia, and in his background were family, culture, and tradition . . . the age of chivalry transplanted to a New World which was making its own legends and its own myths” (Catton 309–10).

According to Bruce Catton, Lee was strong, aristocratic, and dedicated to the Confederacy.
A S TUDENT W RITER: Subject-by-Subject Comparison

The following essay, by Mark Cotharn, is a subject-by-subject comparison. It was written for a composition class whose instructor asked students to write an essay comparing two educational experiences.

Brains versus Brawn

Introduction

When people think about discrimination, they usually associate it with race or gender. But discrimination can take other forms. For example, a person can gain an unfair advantage at a job interview by being attractive, by knowing someone who works at the company, or by being able to talk about something (like sports) that has nothing to do with the job. Certainly, the people who do not get the job would claim that they were discriminated against, and to some extent they would be right. As a high school athlete, I experienced both sides of discrimination. When I was a sophomore, I benefited from discrimination. When I was a junior,
However, I was penalized by it, treated as if there were no place for me in a classroom. As a result, I learned that discrimination, whether it helps you or hurts you, is wrong.

At my high school, football was everything, and the entire town supported the local team. In the summer, merchants would run special football promotions. Adults would wear shirts with the team’s logo, students would collect money to buy equipment, and everyone would go to the games and cheer the team on. Coming out of junior high school, I was considered an exceptional athlete who was eventually going to start as varsity quarterback. Because of my status, I was enthusiastically welcomed by the high school. Before I entered the school, the varsity coach visited my home, and the principal called my parents and told them how well I was going to do.

I knew that high school would be different from junior high, but I wasn’t prepared for the treatment I received from my teachers. Many of them talked to me as if I were their friend, not their student. My math teacher used to keep me after class just to talk football; he would give me a note so I could be late for my next class. My biology teacher told me I could skip the afternoon labs so that I would have some time for myself before practice. Several of my teachers told me that during football season, I didn’t have to hand in homework because it might distract me during practice. My Spanish teacher even told me that if I didn’t do well on a test, I could take it over after the season. Everything I did seemed to be perfect.

Despite this favorable treatment, I continued to study hard. I knew that if I wanted to go to a good college, I would have to get good grades, and I resented the implication that the only way I could get good grades was by getting special treatment. I had always been a good student, and I had no intention of changing my study habits now that I was in high school. Each night after practice, I stayed up late outlining my notes and completing my class assignments. Any studying I couldn’t do during the week, I would complete on the weekends. Of course my social life suffered, but I didn’t care. I was proud that I never took advantage of the special treatment my teachers were offering me.

Then, one day, the unthinkable happened. The township redrew the school-district lines, and I suddenly found myself assigned to a new high school — one that was academically more demanding than the one I attended and, worse, one that had
a weak football team. When my parents appealed to the school board to let me stay at my current school, they were told that if the board made an exception for me, it would have to make exceptions for others, and that would lead to chaos. My principal and my coach also tried to get the board to change its decision, but they got the same response. So, in my junior year, at the height of my career, I changed schools.

Unlike the people at my old school, no one at my new school seemed to care much about high school football. Many of the students attended the games, but their primary focus was on getting into college. If they talked about football at all, they usually discussed the regional college teams. As a result, I didn’t have the status I had when I attended my former school. When I met with the coach before school started, he told me the football team was weak. He also told me that his main goal was to make sure everyone on the team had a chance to play. So, even though I would start, I would have to share the quarterback position with two seniors. Later that day, I saw the principal, who told me that although sports were an important part of school, academic achievement was more important. He made it clear that I would play football only as long as my grades did not suffer.

Unlike the teachers at my old school, the teachers at my new school did not give any special treatment to athletes. When I entered my new school, I was ready for the challenge. What I was not ready for was the hostility of most of my new teachers. From the first day, in just about every class, my teachers made it obvious that they had already made up their minds about what kind of student I was going to be. Some teachers told me I shouldn’t expect any special consideration just because I was the team’s quarterback. One even said in front of the class that I would have to study as hard as the other students if I expected to pass. I was hurt and embarrassed by these comments. I didn’t expect anyone to give me anything, and I was ready to get the grades I deserved. After all, I had gotten good grades up to this point, and I had no reason to think that the situation would change. Even so, my teachers’ preconceived ideas upset me.

Just as I had in my old school, I studied hard, but I didn’t know how to deal with the prejudice I faced. At first, it really bothered me and even affected my performance on the football field. However, after a while, I decided that the best way to show my teachers that I was not the stereotypical jock was to prove to
them what kind of student I really was. In the long run, far from
discouraging me, their treatment motivated me, and I decided to
work as hard in the classroom as I did on the football field. By the
end of high school, not only had the team won half of its games
(a record season), but I had also proved to my teachers that I was
a good student. (I still remember the surprised look on the face of
my chemistry teacher when she handed my first exam back to me
and told me that I had received the second-highest grade in the
class.)

Before I graduated, I talked to the teachers about how they
had treated me during my junior year. Some admitted they had
been harder on me than on the rest of the students, but others
denied they had ever discriminated against me. Eventually, I
realized that some of them would never understand what they
had done. Even so, my experience did have some positive effects.
I learned that you should judge people on their merits, not by
your own set of assumptions. In addition, I learned that although
some people are talented intellectually, others have special skills
that should also be valued. And, as I found out, discriminatory
treatment, whether it helps you or hurts you, is no substitute for
fairness.

Points for Special Attention

Basis for Comparison. Mark knew he could easily compare his two
experiences. Both involved high school, and both focused on the treatment
he had received as an athlete. In one case, Mark was treated better than
other students because he was the team’s quarterback; in the other, he was
stereotyped as a “dumb jock” because he was a football player. Mark also
knew that his comparison would make an interesting (and perhaps un-
expected) point — that discrimination is unfair even when it gives a person
an advantage.

Selecting Points for Comparison. Mark wanted to make certain that he
would discuss the same (or at least similar) points for the two experiences
he was going to compare. As he planned his essay, he consulted his brain-
storming notes and made the following informal outline.

<table>
<thead>
<tr>
<th>EXPERIENCE 1</th>
<th>EXPERIENCE 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>(gained an advantage)</td>
<td>(was put at a disadvantage)</td>
</tr>
<tr>
<td>Status of football</td>
<td>Status of football</td>
</tr>
<tr>
<td>Treatment by teachers</td>
<td>Treatment by teachers</td>
</tr>
<tr>
<td>My reaction</td>
<td>My reaction</td>
</tr>
</tbody>
</table>
**Structure.** Mark’s essay makes three points about each of the two experiences he compares. Because his purpose was to convey the differences between the two experiences, he decided to use a subject-by-subject strategy. In addition, Mark thought he could make his case more convincingly if he discussed the first experience fully before moving on to the next one, and he believed readers would have no trouble keeping his individual points in mind as they read. Of course, Mark could have decided to do a point-by-point comparison. He rejected this strategy, though, because he thought that shifting back and forth between subjects would distract readers from his main point.

**Transitions.** Without adequate transitions, a subject-by-subject comparison can read like two separate essays. Notice that in Mark’s essay, paragraph 5 is a **transitional paragraph** that connects the two sections of the essay. In it, Mark sets up the comparison by telling how he suddenly found himself assigned to another high school.

In addition to connecting the sections of an essay, transitional words and phrases can identify individual similarities or differences. Notice, for example, how the transitional word *however* emphasizes the contrast between the following sentences from paragraph 1.

**WITHOUT TRANSITION**

When I was a sophomore, I benefited from discrimination. When I was a junior, I was penalized by it.

**WITH TRANSITION**

When I was a sophomore, I benefited from discrimination. When I was a junior, *however*, I was penalized by it.

**Topic Sentences.** Like transitional phrases, topic sentences help to guide readers through an essay. When reading a comparison-and-contrast essay, readers can easily forget the points being compared, especially if the essay is long. Direct, clearly stated topic sentences act as guideposts, alerting readers to the comparisons and contrasts you are making. For example, Mark’s straightforward topic sentence at the beginning of paragraph 5 dramatically signals the movement from one experience to the other (“Then, one day, the unthinkable happened”). In addition, as in any effective comparison-and-contrast essay, each point discussed in connection with one subject is also discussed in connection with the other. Mark’s topic sentences reinforce this balance.

**FIRST SUBJECT**

At my high school, football was everything, and the entire town supported the local team.

**SECOND SUBJECT**

Unlike the people at my old school, no one at my new school seemed to care much about high school football.
Focus on Revision

In general, Mark’s classmates thought he could have spent more time talking about what he did to counter the preconceptions about athletes that teachers in both his schools had.

One student in his peer-editing group pointed out that the teachers at both schools seemed to think athletes were weak students. The only difference was that the teachers at Mark’s first school were willing to make allowances for athletes, while the teachers at his second school were not. The student thought that although Mark alluded to this fact, he should have made his point more explicitly.

Another classmate thought Mark should acknowledge that some student athletes do fit the teachers’ stereotypes (although many do not). This information would reinforce his thesis and help him demonstrate how unfair his treatment was.

After rereading his essay, along with his classmates’ comments, Mark decided to add information about how demanding football practice was. Without this information, readers would have a hard time understanding how difficult it was for him to keep up with his studies. He also decided to briefly acknowledge the fact that though he did not fit the negative stereotype of student athletes, some other student athletes do. This fact, however, did not justify the treatment he received at the two high schools he attended. (A sample peer-editing worksheet for comparison and contrast appears on pages 304–5.)

Working with Sources. One of Mark’s classmates suggested that he add a quotation from an outside source — for example, Judith Ortiz Cofer’s classic essay “The Myth of the Latin Woman: I Just Met a Girl Named Maria” — to his essay. The student pointed out that Cofer, like Mark, was a victim of discrimination on the basis of stereotyping. By referring to Cofer’s essay, Mark could widen the scope of his remarks and show how his experience was similar to that of someone who was stereotyped on the basis of ethnicity. Mark thought this was a good idea, and he decided to refer to Cofer’s essay in the next draft of his paper. (Adding this reference would require him to include MLA parenthetical documentation as well as a works-cited page.)

A STUDENT WRITER: Point-by-Point Comparison

The following essay, by Maria Tecson, is a point-by-point comparison. It was written for a composition class whose instructor asked students to compare two websites about a health issue and to determine which is the more reliable information source.

A Comparison of Two Websites on Attention Deficit Disorder

Introduction

At first glance, the National Institute of Mental Health (NIMH) website and ADD.About.com — two sites on Attention Deficit Disorder — look a lot alike. Both have attractive designs,
headings, and links to other websites. Because anyone can publish on the Internet, however, websites cannot be judged just on how they look. Colorful graphics and an appealing layout can often hide shortcomings that make sites unsuitable research sources. As a comparison of the NIMH and ADD.About.com websites shows, the first site is definitely a more useful source of information than the second.

The first difference between the two websites is the design of their home pages. The NIMH page looks clear and professional. For example, the logos, tabs, links, search boxes, and text columns are placed carefully on the page (see fig. 1). Words are spelled correctly; tabs help users to navigate; and content is arranged topically, with headings such as “What Is Attention Deficit Hyperactivity Disorder?” and “How Is ADHD Treated?” The page includes links to detailed reference lists and footnotes as well as to resources for further study. Finally, this page and many of the other pages associated with the NIMH site offer accessibility options, such as text in Spanish.

The ADD.About.com home page is more crowded than NIMH's ADHD/ADD home page; although it has less text, it contains more design elements, including a number of images and sidebars (see fig. 2). The arrangement of these elements on the page, the focus of the information presented, and the lack of misspellings indicate that it has been carefully designed. This page is engaging and visually stimulating, and it contains many of the same headings as the NIMH page, including sections on defining ADHD and explaining treatments. However, it is not always clear how the photos and videos are related to the information on the page. The home page also lacks any clear accessibility options, which limits the site’s use by a wide audience.

Another difference between the two websites is their purposes. The URL for the NIMH website indicates that it is a .gov—a website created by a branch of the United States government. The logo at the top left of the home page identifies the National Institute of Mental Health (NIMH) as the sponsor of the site. The “About Us” tab on the upper right-hand side of the page links to a description of NIMH as well as to contact information for this organization. A notice at the bottom of the page informs visitors that NIMH is part of the National Institutes of Health, which is, in turn, a part of the U.S. Department of Health
Comparison and Contrast and Human Services. Furthermore, the “About Us” tab includes the NIMH Strategic Plan, which informs readers that NIMH is the “lead federal agency for research on mental and behavioral disorders.” This description clearly indicates that the site’s purpose is to give the American public the latest information about ADHD. For this reason, the website lists all the medications used to treat ADHD and objectively evaluates the various treatment options available to patients.

The URL for ADD.About.com ends with .com, indicating that it is a commercial site. The sponsor of this website is About.com. At the very bottom of the page, a link called “Our Story” explains that the goal of About.com is to make “finding accessible, quality information — on almost every topic — as easy as a simple search.” A careful examination of the site, however, indicates that About.com’s purpose is not just to deliver information about mental health and behavioral disorders. Although ADD.About.com treats some of the same topics as the NIMH site, it also includes paid advertisements. These ads present a limited number of the

This selection has been omitted intentionally in this electronic version due to digital permissions/copyright issues. Regrettably, we cannot make this piece available to you in digital format.

Fig. 2. Keath Low. ADD/ADHD. About.com, n.d. Web. 28 Oct. 2013.
treatments and products available for ADHD, which means that the About.com site highlights certain options over others for commercial reasons.

A final difference between the two websites is how they present the information. The ADHD information on the NIMH site is largely concentrated on a single page. The page is long, listing one topic after another. The links on the sidebar take readers down the page to different sections, but the information is all included on the main page. Links on the right-hand side of the page take readers to other pages, both on the NIMH site and from outside sources, including other organizations working on ADHD, both governmental and academic. There are no ads of any kind on the NIMH website. Most of the sites linked to from the main page have an educational focus. In addition, the site clearly states that links to other sites “do not constitute an endorsement of their policies or products.” In short, the NIMH site offers a straightforward presentation of material.

On the ADD.About.com website, however, information is presented very differently. All of the information on the ADD.About.com home page is displayed as excerpts, requiring a click-through to “Read More.” This means readers have to go through several pages, each with a large number of links, ads, and options, to get to the information they want. Ads are listed along the sides, top, and bottom of the page. This arrangement seems to imply that the paid advertisements are equivalent to the other information on the site. Although the words “Ads” and “Advertisement” appear on the page, these labels are difficult to see. In addition, the ads include everything from brain-training games to college-scholarship information to guides for treating drug addiction. As a result, they disrupt the clarity, focus, and usefulness of the About.com site.

A comparison of the NIMH website and ADD.About.com website shows some clear differences between the two. The biggest difference is found in the reliability of information they present. The NIMH website makes it easy for users to understand where the information on the site comes from and why it is included. The About.com site, however, downplays its commercial associations and this possibly misleads readers about the reliability of the information they access. For this reason, the
NIMH website is a much more useful source of information than the ADD.About.com website.

Points for Special Attention

Structure. Maria’s purpose in writing this essay was to compare two websites that deal with Attention Deficit Hyperactivity Disorder and to determine which is the more useful, more reliable source of information. She structured her essay as a point-by-point comparison, carefully discussing the same point for each subject. With this method of organization, she can be sure her readers will understand the specific differences between the NIMH website and the ADD.About.com website. Had Maria used a subject-by-subject comparison, her readers would have had to keep turning back to compare the points she made about one website with those she made about the other.

Topic Sentences. Without clear topic sentences, Maria’s readers would have had difficulty determining where each discussion of the NIMH website ended and each discussion about the ADD.About.com website began. Maria uses topic sentences to distinguish the two subjects of her comparison and to make the contrast between them clear.

| Point 1 | The NIMH page looks clear and professional. The ADD.About.com home page is more crowded than NIMH’s ADHD/ADD home page; although it has less text, it contains more design elements, including a number of images and sidebars. |
| Point 2 | The URL for the NIMH website indicates that it is a .gov—a website created by a branch of the United States government. The URL for ADD.About.com ends with .com, indicating that it is a commercial site. |
| Point 3 | The ADHD information on the NIMH site is largely concentrated on a single page. On the ADD.About.com website, however, information is presented very differently. |

Transitions. In addition to clear and straightforward topic sentences, Maria included transitional sentences to help readers move through the essay. These sentences identify the three points of contrast in the essay, and by establishing a parallel structure, they form a pattern that reinforces the essay’s thesis.

The first difference between the two websites is the design of their home pages.
Another difference between the two websites is their purposes.
A final difference between the two websites is how they present the information.
Working with Sources. Maria knew that it would be easier for her to compare the NIMH and ADD.About.com websites if she included visuals in her paper. Because readers would be able to see the pages of the sites she was comparing, she would not have to include long passages of description. She could then concentrate on making specific points and not get sidetracked describing physical features. Her instructor pointed out that if she added these two visuals, she would have to include a label (Fig. 1, Fig. 2, and so on) along with a caption under each one. He also told her that if the caption included complete source information, there was no need to list the source on her works-cited page. (See Chapter 18 for a discussion of MLA documentation.)

Focus on Revision

Maria’s classmates thought the greatest strength of her essay was its use of supporting examples, which made the contrast between the two websites clear, but they thought that more detail would improve her essay. For example, in paragraph 6, Maria could include a list of the other kinds of sites linked to on the NIMH website. In paragraph 7, she could also list some of the specific information presented on the ADD.About.com website and explain why it is problematic.

Maria thought these suggestions made sense. She also thought that she could improve her conclusion: although it summed up the main points of her essay, it included little that would stay with readers after they finished. A sentence or two to caution readers about the need to carefully evaluate the information they find on websites would be a good addition.

PEER-EDITING WORKSHEET: Comparison and Contrast

1. Does the essay have a clearly stated thesis? What is it?
2. What two things are being compared? What basis for comparison exists between the two?
3. Does the essay treat the same or similar points for each of its two subjects? List the points discussed.

<table>
<thead>
<tr>
<th>FIRST SUBJECT</th>
<th>SECOND SUBJECT</th>
</tr>
</thead>
<tbody>
<tr>
<td>a.</td>
<td>a.</td>
</tr>
<tr>
<td>b.</td>
<td>b.</td>
</tr>
<tr>
<td>c.</td>
<td>c.</td>
</tr>
<tr>
<td>d.</td>
<td>d.</td>
</tr>
</tbody>
</table>

Are these points discussed in the same order for both subjects? Are the points presented in parallel terms?

4. Does the essay use a point-by-point or subject-by-subject strategy? Is this the best choice? Why?
The selections that follow illustrate both subject-by-subject and point-by-point comparisons. The first selection, a pair of visual texts, is followed by questions designed to illustrate how comparison and contrast can operate in visual form. (A multimodal text for comparison and contrast is located online at macmillanhighered.com/patterns.)

5. Are transitional words and phrases used appropriately to identify points of comparison and contrast? List some of the transitions used.
6. Are additional transitions needed? If so, where?
7. How could the introductory paragraph be improved?
8. How could the concluding paragraph be improved?
AUGUSTE RODIN

The Kiss (Sculpture)
ROBERT INDIANA

LOVE (Sculpture)
**Reading Images**

1. What characteristics do the two sculptures pictured on the preceding pages share? Do they share enough characteristics to establish a basis for comparison? Explain.

2. Make a list of points you could discuss if you were comparing the two sculptures.

3. What general statement could you make about these two sculptures? Do the points you listed in response to question 2 provide enough support for this general statement?

**Journal Entry**

How does each sculpture convey the idea of love? Which one do you believe conveys this idea more effectively? Why?

**Thematic Connection**

- “Sex, Lies, and Conversation” (page 320)
Grant and Lee: A Study in Contrasts

Bruce Catton (1899–1978) was a respected journalist and an authority on the American Civil War. His studies were interrupted by his service during World War I, after which he worked as a journalist and then for various government agencies. Catton edited American Heritage magazine from 1954 until his death. Among his many books are Mr. Lincoln’s Army (1951); A Stillness at Appomattox (1953), which won both a Pulitzer Prize and a National Book Award; and Gettysburg: The Final Fury (1974). Catton also wrote a memoir, Waiting for the Morning Train (1972), in which he recalls listening as a young boy to the reminiscences of Union Army veterans.

Background on Grant and Lee “Grant and Lee: A Study in Contrasts,” which first appeared in a collection of historical essays titled The American Story, focuses on the two generals who headed the opposing armies during the Civil War (1861–1865). Robert E. Lee led the Army of Northern Virginia, the backbone of the Confederate forces, throughout much of the war. Ulysses S. Grant was named commander in chief of the Union troops in March 1864. By the spring of 1865, although it seemed almost inevitable that the Southern forces would be defeated, Lee made an attempt to lead his troops to join another Confederate army in North Carolina. Finding himself virtually surrounded by Grant’s forces near the small town of Appomattox, Virginia, Lee chose to surrender to Grant. The following essay considers these two great generals in terms of both their differences and their important similarities.

When Ulysses S. Grant and Robert E. Lee met in the parlor of a modest house at Appomattox Court House, Virginia, on April 9, 1865, to work out the terms for the surrender of Lee’s Army of Northern Virginia, a great chapter in American life came to a close, and a great new chapter began. These men were bringing the Civil War to its virtual finish. To be sure, other armies had yet to surrender, and for a few days the fugitive Confederate government would struggle desperately and vainly, trying to find some way to go on living now that its chief support was gone. But in effect it was all over when Grant and Lee signed the papers. And the little room where they wrote out the terms was the scene of one of the poignant, dramatic contrasts in American history.

They were two strong men, these oddly different generals, and they represented the strengths of two conflicting currents that, through them, had come into final collision.

Back of Robert E. Lee was the notion that the old aristocratic concept might somehow survive and be dominant in American life. Lee was tidewater Virginia, and in his background were family, culture, and tradition . . . the age of chivalry transplanted to a New World which
was making its own legends and its own myths. He embodied a way of life
that had come down through the age of knighthood and the English coun-
try squire. America was a land that was beginning all over again, dedicated
to nothing much more complicated than the rather hazy belief that all men
had equal rights and should have an equal chance in the world. In such a
land Lee stood for the feeling that it was somehow of advantage to human
society to have pronounced inequality in the social structure. There should
be a leisure class, backed by ownership of land; in turn, society itself should
be keyed to the land as the chief source of wealth and influence. It would
bring forth (according to this ideal) a class of men with a strong sense of
obligation to the community; men who lived not to gain advantage for
themselves, but to meet the solemn obligations which had been laid on them
by the very fact that they were privileged. From them the country would get
its leadership; to them it could look for the higher values — of thought, of
conduct, of personal deportment — to give it strength and virtue.

Lee embodied the noblest elements of this aristocratic ideal. Through
him, the landed nobility justified itself. For four years, the Southern states
had fought a desperate war to uphold the ideals for which Lee stood. In
the end, it almost seemed as if the Confederacy fought for Lee; as if he
himself was the Confederacy . . . the best thing that the way of life for
which the Confederacy stood could ever have to offer. He had passed into
legend before Appomattox. Thousands of tired, underfed, poorly clothed
Confederate soldiers, long since past the simple enthusiasm of the early
days of the struggle, somehow considered Lee the symbol of everything for
which they had been willing to die. But they could not quite put this feeling
into words. If the Lost Cause, sanctified by so much heroism and so many
deaths, had a living justification, its justification was General Lee.

Grant, the son of a tanner on the Western frontier, was everything Lee
was not. He had come up the hard way and embodied nothing in particular
except the eternal toughness and sinewy fiber of the men who grew up
beyond the mountains. He was one of a body of men who owed reverence
and obeisance to no one, who were self-reliant to a fault, who cared hardly
anything for the past but who had a sharp eye for the future.

These frontier men were the precise opposites of the tidewater aristo-
crats. Back of them, in the great surge that had taken people over the Al-
leghenies and into the opening Western country, there was a deep, implicit
dissatisfaction with a past that had settled into grooves. They stood for de-
mocracy, not from any reasoned conclusion about the proper ordering of
human society, but simply because they had grown up in the middle of de-
mocracy and knew how it worked. Their society might have privileges, but
they would be privileges each man had won for himself. Forms and pat-
terns meant nothing. No man was born to anything, except perhaps to a
chance to show how far he could rise. Life was competition.

Yet along with this feeling had come a deep sense of belonging to a
national community. The Westerner who developed a farm, opened a shop,
or set up in business as a trader could hope to prosper only as his own
community prospered — and his community ran from the Atlantic to the
Pacific and from Canada down to Mexico. If the land was settled, with towns and highways and accessible markets, he could better himself. He saw his fate in terms of the nation’s own destiny. As its horizons expanded, so did his. He had, in other words, an acute dollars-and-cents stake in the continued growth and development of his country.

And that, perhaps, is where the contrast between Grant and Lee becomes most striking. The Virginia aristocrat, inevitably, saw himself in relation to his own region. He lived in a static society which could endure almost anything except change. Instinctively, his first loyalty would go to the locality in which that society existed. He would fight to the limit of endurance to defend it, because in defending it he was defending everything that gave his own life its deepest meaning.

The Westerner, on the other hand, would fight with an equal tenacity for the broader concept of society. He fought so because everything he lived by was tied to growth, expansion, and a constantly widening horizon. What he lived by would survive or fall with the nation itself. He could not possibly stand by unmoved in the face of an attempt to destroy the Union. He would combat it with everything he had, because he could only see it as an effort to cut the ground out from under his feet.

So Grant and Lee were in complete contrast, representing two diametrically opposed elements in American life. Grant was the modern man emerging; beyond him, ready to come on the stage, was the great age of steel and machinery, of crowded cities and a restless burgeoning vitality. Lee might have ridden down from the old age of chivalry, lance in hand, silken banner fluttering over his head. Each man was the perfect champion of his cause, drawing both his strengths and his weaknesses from the people he led.

Yet it was not all contrast, after all. Different as they were — in background, in personality, in underlying aspiration — these two great soldiers had much in common. Under everything else, they were marvelous fighters. Furthermore, their fighting qualities were really very much alike.

Each man had, to begin with, the great virtue of utter tenacity and fidelity. Grant fought his way down the Mississippi Valley in spite of acute personal discouragement and profound military handicaps. Lee hung on in the trenches at Petersburg after hope itself had died. In each man there was an indomitable quality . . . the born fighter’s refusal to give up as long as he can still remain on his feet and lift his two fists.

Daring and resourcefulness they had, too; the ability to think faster and move faster than the enemy. These were the qualities which gave Lee the dazzling campaigns of Second Manassas and Chancellorsville and won Vicksburg for Grant.

Lastly, and perhaps greatest of all, there was the ability, at the end, to turn quickly from war to peace once the fighting was over. Out of the way
these two men behaved at Appomattox came the possibility of a peace of reconciliation. It was a possibility not wholly realized, in the years to come, but which did, in the end, help the two sections to become one nation again . . . after a war whose bitterness might have seemed to make such a reunion wholly impossible. No part of either man’s life became him more than the part he played in this brief meeting in the McLean house at Appomattox. Their behavior there put all succeeding generations of Americans in their debt. Two great Americans, Grant and Lee — very different, yet under everything very much alike. Their encounter at Appomattox was one of the great moments of American history.

Comprehension

1. What took place at Appomattox Court House on April 9, 1865? Why did the meeting at Appomattox signal the closing of “a great chapter in American life” (1)?
2. How does Robert E. Lee represent aristocracy? How does Ulysses S. Grant represent Lee’s opposite?
3. According to Catton, where is it that “the contrast between Grant and Lee becomes most striking” (10)?
4. What similarities does Catton see between the two men?
5. Why, according to Catton, are “succeeding generations of Americans” (16) in debt to Grant and Lee?

Purpose and Audience

1. Catton’s purpose in contrasting Grant and Lee is to make a statement about the differences between two currents in American history. Summarize these differences. Do you think the differences still exist today? Explain.
2. Is Catton’s purpose in comparing Grant and Lee the same as his purpose in contrasting them? That is, do their similarities also make a statement about U.S. history? Explain.

Style and Structure

1. Does Catton use subject-by-subject or point-by-point comparison? Why do you think he chooses the strategy he does?
2. In this essay, topic sentences are extremely helpful to the reader. Explain the functions of the following sentences: “Grant . . . was everything Lee was not” (7); “So Grant and Lee were in complete contrast” (12); “Yet it was not all contrast, after all” (13); and “Lastly, and perhaps greatest of all . . .” (16).
3. Catton uses transitions skillfully in his essay. Identify the transitional words or expressions that link each paragraph to the preceding one.

4. Why do you suppose Catton provides the background for the meeting at Appomattox but presents no information about the dramatic meeting itself?

5. **Vocabulary Project.** Go to an online thesaurus, and look up **synonyms** for each of the following words. Then, determine whether each synonym would be as effective as the word used in this essay.

   deportment (5) obeisance (7) indomitable (14)

   sanctified (6) diametrically (12)

**Journal Entry**

Compare your attitudes about the United States with those held by Grant and by Lee. With which man do you agree?

**Writing Workshop**

1. Write a “study in contrasts” about two people you know well — two teachers, your parents, two relatives, two friends — or about two fictional characters you are very familiar with. Be sure to include a thesis statement.

2. Write a dialogue between two people you know that reveals their contrasting attitudes toward school, work, or any other subject.

3. **Working with Sources.** Using language and syntax appropriate for middle-school students, rewrite this essay for that audience, making the same points Catton makes about the differences between Grant and Lee. Be sure to include parenthetical documentation for any references to Catton’s essay, and also include a works-cited page. (See Chapter 18 for information on MLA documentation.)

**Combining the Patterns**

In several places, Catton uses **exemplification** to structure a paragraph. For instance, in paragraph 7, he uses examples to support the topic sentence “Grant, the son of a tanner on the Western frontier, was everything Lee was not.” Identify three paragraphs that use examples to support the topic sentence, and bracket the examples. How do these examples in these paragraphs reinforce the similarities and differences between Grant and Lee?

**Thematic Connections**

- “Ground Zero” (page 159)
- The Declaration of Independence (page 428)
- “Letter from Birmingham Jail” (page 434)
ELLEN LAIRD

I’m Your Teacher, Not Your Internet-Service Provider

An educator and essayist for over thirty years, Ellen Laird believes that technology has forever changed both teaching and learning, as the following essay, originally published in the *Chronicle of Higher Education*, suggests. Laird teaches at Hudson Valley Community College in New York.

**Background on “distance learning”** Correspondence schools began to appear in the United States in the late nineteenth century, facilitated to a large degree by an extensive and efficient national postal service. These schools allowed students to receive study materials by mail and to complete examinations and other written work that they then submitted, again by mail, to a central departmental office for response and grading by instructors. For the most part, correspondence schools tended to focus on technical curricula, although some programs were geared toward a more traditional liberal arts curriculum. By the 1930s, correspondence schools had entered a period of decline as an increase in the number of high school graduates and the rise of junior colleges meant that students were more likely to have hands-on educational opportunities close to home. Then, beginning in the 1960s, the concept was revived through the broadcast of publicly funded televised courses, again with a mail-based system for transmitting written materials. Today, many universities have Internet-based distance-learning programs. They find that the Internet is a cost-effective, flexible, and efficient way to deliver courses to a large number of students — many of whom cannot commute to campus.

The honeymoon is over. My romance with distance teaching is losing its spark. Gone are the days when I looked forward to each new online encounter with students, when preparing and posting a basic assignment was a thrilling adventure, when my colleagues and friends were well-wishers, cautiously hopeful about my new entanglement. What remains is this instructor, alone, often in the dark of night, facing the reality of my online class and struggling to make it work.

After four years of Internet teaching, I must pause. When pressed to demonstrate that my online composition class is the equivalent of my classroom-based composition sections, I can do so professionally and persuasively. On the surface, course goals, objectives, standards, outlines, texts, Web materials, and so forth, are identical. But my fingers are crossed.

The two experiences are as different as a wedding reception and a rave. The nonlinear nature of online activity and the well-ingrained habits of Web use involve behavior vastly different from that which fosters success in the traditional college classroom. Last fall, my online students ranged from
ages fifteen to fifty, from the home-schooled teen to the local union president. Yet all brought to class assumptions and habits that sometimes interfered with learning and often diminished the quality of the experience for all of us. As a seasoned online instructor, I knew what to expect and how to help students through the inevitable. But for the uninitiated, the reality of online teaching can be confounding and upsetting. It can make a talented teacher feel like an unmitigated failure.

If faculty members, whether well established or new, are to succeed in online teaching, they must be prepared for attitudes and behaviors that permeate Web use but undermine teaching and learning in the Web classroom. Potential online instructors are generally offered technical training in file organization, course-management software use, and the like. But they would be best served by an unfiltered look at what really happens when the student logs into class, however elegantly designed the course may be. A few declarative sentences drafted for my next online syllabus may suffice:

**The syllabus is not a restaurant menu.**

In sections offered in campus classrooms, my students regard the syllabus as a fixed set of requirements, not as a menu of choices. They accept the sequence and format in which course material is provided for them. They do not make selections among course requirements according to preference.

Online? Not so. Each semester, online students howl electronically about having to complete the same assignments in the same sequence required of my face-to-face students. Typical Internet users, these students are accustomed to choices online. They enjoy the nonlinear nature of Web surfing; they would be hard pressed to replicate the sequence of their activity without the down arrow beside the URL box on their browsers.

To their detriment, many of these students fail to consider that Web learning is different from Web use, particularly in a skills-based course like composition. They find it hard to accept, for example, that they must focus on writing a solid thesis before tackling a research paper. Most would prefer to surf from one module of material to the next and complete what appeals to them rather than what is required of them.

The difference between students’ expectations and reality frustrates us all. In traditional classrooms, students do not pick up or download only the handouts that appeal to them; most do not try to begin the semester’s final project without instruction in the material on which it is based. Yet, online students expect such options.

**Even Cinderella had a deadline.**

Students in my traditional classes certainly miss deadlines. But they generally regard deadlines as real, if not observable; they recognize an
instructor’s right to set due dates; and they accept the consequences of missing them to be those stated on the syllabus.

Not so with my online students. Neither fancy font nor flashing bullet can stir the majority to submit work by the published deadline. Students seem to extend the freedom to choose the time and place of their course work to every aspect of the class. Few request extensions in the usual manner. Instead, they announce them. One student, for example, emailed me days after a paper was due, indicating that he had traveled to New York for a Yankees’ game and would submit the essay in a couple of weeks.

**All course components do not function at the speed of the Internet.**

As relaxed as my online students are about meeting deadlines, they begin the course expecting instantaneous service. The speed of Internet transmission seduces them into seeking and expecting speed as an element of the course. Naturally, students’ emphasis on rapidity works against them. The long, hard, eventually satisfying work of thinking, doing research, reading, and writing has no relationship to bandwidth, processor speed, or cable modems.

At the same time, it takes me a long time to respond thoughtfully to students’ work, particularly their writing. Each semester, online students require help in understanding that waiting continues to be part of teaching and learning, that the instructor is not another version of an Internet-service provider, to be judged satisfactory or not by processing speed and 24/7 availability.

**There are no sick or personal days in cyberspace.**

In my traditional classes, I refrain from informing students that I will be out of town for a weekend, that I need a root canal, or that my water heater failed before work. My face-to-face students can read my expression and bearing when they see me; thus, I can usually keep personal explanations to a professional minimum.

In my online class, however, students cannot see the bags under my eyes or the look of exuberance on my face. They cannot hear the calm or the shake in my voice. Thus, for the smooth functioning of the course, I willingly provide details about where I am and what I am doing, so students can know what to expect.

However, I am still troubled by the email message from an online student that began, “I know you are at your father’s funeral right now, but I just wondered if you got my paper.” Surely, he hesitated before pushing “send,” but his need for reassurance prevailed. And so it goes, all semester long. There simply isn’t room in an online class for the messiness of ordinary life, the students’ or mine. Nor is there room for the extraordinary—the events of September 11, for example. As long as the server functions, the course is always on, bearing down hard on both students and instructor.

Still, students will register for online classes under circumstances that would prohibit them from enrolling in a course on the campus. The welder
compelled to work mandatory overtime, the pregnant woman due before midsemester, and the newly separated security guard whose wife will not surrender the laptop all arrive online with the hope and the illusion that, in cyberspace, they can accomplish what is temporarily impossible for them on campus.

**I am not on your buddy list.**

The egalitarian atmosphere of the Internet chat room transfers rapidly and inappropriately to the online classroom. Faceless and ageless online, I am, at first, addressed as a peer. If students knew that I dress like many of their mothers, or that my hair will soon be more gray than brown, would their exchanges with me be different? I reveal what I want them to know — the date of my marathon, my now-deceased dog’s consumption of a roll of aluminum foil, my one gig as a cocktail-lounge pianist — but little of what one good look at me, in my jumper and jewelry, would tell them.

They, on the other hand, hold back nothing. Confessional writing, always a challenge in composition, can easily become the norm online. So can racist, sexist, and otherwise offensive remarks — even admissions of crimes. The lack of a face to match with a rhetorical voice provides the illusion of anonymity, and thus the potential for a no-holds-barred quality to every discussion thread. The usual restraint characterizing conversation among classroom acquaintances evaporates online within about two weeks. Private conversations fuse with academic discussion before an instructor can log in.

Are there strategies to manage these and similar difficulties? Of course there are. Thus, I continue with online teaching and welcome both its challenges and its rewards. But educators considering online teaching need to know that instruction in person and online are day and night. They must brace themselves for a marriage of opposites, and build large reserves of commitment, patience, and wherewithal if the relationship is to succeed.

* * *

**Comprehension**

1. Why does Laird say that her “honeymoon” with online teaching is over (1)?

2. According to Laird, why are online teaching and classroom-based teaching different? How does she explain the differences?

3. What does Laird mean when she says that potential online instructors “would be best served by an unfiltered look at what really happens when the student logs into class” (4)?

4. In what way does classroom-based teaching limit students’ choices? How is online teaching different?
5. In paragraph 11, Laird says, “The long, hard, eventually satisfying work of thinking, doing research, reading, and writing has no relationship to bandwidth, processor speed, or cable modems.” What does she mean?

**Purpose and Audience**

1. What is the thesis of this essay?
2. To whom do you think Laird is addressing her essay? Instructors? Students? Both?
3. What do you think Laird is trying to accomplish in her essay? Is she successful?
4. Does Laird assume that her readers are familiar with online teaching, or does she assume they are relatively unfamiliar with it? How can you tell?

**Style and Structure**

1. Is this essay a point-by-point or subject-by-subject comparison? Why do you think Laird chose this strategy?
2. Laird highlights a “few declarative sentences” (4) as boldfaced headings throughout her essay. What is the function of these headings?
3. Does Laird seem to favor one type of teaching over another? Is she optimistic or pessimistic about the future of online education? Explain.
4. Does Laird indicate how students feel about online teaching? Should she have spent more time exploring this issue?
5. In her conclusion, Laird asks, “Are there strategies to manage these and similar difficulties?” Her answer: “Of course there are.” Should she have listed some of these strategies in her conclusion? Why do you think she does not?
6. **Vocabulary Project.** In paragraph 3, Laird says, “The two experiences are as different as a wedding reception and a rave.” What are the denotations and connotations of *wedding reception* and *rave*? What point is Laird trying to make with this comparison?

**Journal Entry**

Do you agree or disagree with Laird’s assessment of distance learning and classroom-based learning? (If you have never taken an online course, discuss only her analysis of classroom-based learning.)

**Writing Workshop**

1. Write an essay in which you discuss whether you would like to take an online writing course. How do you think such a course would compare with a traditional classroom-based course? (If you are already taking such a course, compare it with a traditional writing course.)
2. **Working with Sources.** Write an email to Laird in which you explain that like her, students also have difficulty adapting to online instruction. Address the specific difficulties that students encounter in such courses, and compare these difficulties with those they experience when they take a classroom-based course. Include at least one quotation from Laird’s essay, and be sure to include parenthetical documentation for the quotation and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. Read the following list of advantages of taking online courses:
   - A student who is ill will not miss classes.
   - Students who are employed and cannot come to campus can take courses.
   - Nontraditional students — the elderly and disabled, for example — can take courses.
   - Courses are taken at any time, day or night.
   - Guest speakers who cannot travel to campus can be integrated into the course.

   Then, make a list of disadvantages (for example, students never have face-to-face contact with an instructor). Finally, write an essay in which you discuss whether the advantages of online instruction outweigh the disadvantages.

**Combining the Patterns**

Laird begins her essay with two narrative paragraphs. What is the purpose of these paragraphs? What other strategy could Laird have used to introduce her essay?

**Thematic Connections**

- “What I Learned (and Didn’t Learn) in College” (page 336)
- “The Dog Ate My Flash Drive, and Other Tales of Woe” (page 344)
DEBORAH TANNEN

Sex, Lies, and Conversation

Deborah Tannen was born in Brooklyn, New York, in 1945 and currently teaches at Georgetown University. Tannen has written and edited several scholarly books on the problems of communicating across cultural, class, ethnic, and sexual divides. She has also presented her research to the general public in newspapers and magazines and in her best-selling books That’s Not What I Meant! (1986), You Just Don’t Understand: Women and Men in Conversation (1990), and Talking from 9 to 5 (1994). Her most recent book is You Were Always Mom’s Favorite: Sisters in Conversation throughout Their Lives (2010).

Background on men’s and women’s communication styles  Tannen wrote “Sex, Lies, and Conversation” because the chapter in That’s Not What I Meant! on the difficulties men and women have communicating with one another got such a strong response. She realized the chapter might raise some controversy — that discussing their different communication styles might be used to malign men or to put women at a disadvantage — and indeed, some critics have seen her work as reinforcing stereotypes. Still, her work on the subject, along with that of other writers (most notably John Gray in his Men Are from Mars, Women Are from Venus series), has proved enormously popular. Much of the research about male and female differences in terms of brain function, relational styles and expectations, and evolutionary roles is controversial and continues to stir debate.

I was addressing a small gathering in a suburban Virginia living room — a women’s group that had invited men to join them. Throughout the evening, one man had been particularly talkative, frequently offering ideas and anecdotes, while his wife sat silently beside him on the couch. Toward the end of the evening, I commented that women frequently complain that their husbands don’t talk to them. This man quickly concurred. He gestured toward his wife and said, “She’s the talker in our family.” The room burst into laughter; the man looked puzzled and hurt. “It’s true,” he explained. “When I come home from work I have nothing to say. If she didn’t keep the conversation going, we’d spend the whole evening in silence.”

This episode crystallizes the irony that although American men tend to talk more than women in public situations, they often talk less at home. And this pattern is wreaking havoc with marriage.

The pattern was observed by political scientist Andrew Hacker in the late ’70s. Sociologist Catherine Kohler Riessman reports in her new book Divorce Talk that most of the women she interviewed — but only a few of the men — gave lack of communication as the reason for their divorces. Given the current divorce rate of nearly 50 percent, that amounts to
millions of cases in the United States every year—a virtual epidemic of failed conversation.

In my own research, complaints from women about their husbands most often focused not on tangible inequities such as having given up the chance for a career to accompany a husband to his, or doing far more than their share of daily life-support work like cleaning, cooking, social arrangements, and errands. Instead, they focused on communication: “He doesn’t listen to me,” “He doesn’t talk to me.” I found, as Hacker observed years before, that most wives want their husbands to be, first and foremost, conversational partners, but few husbands share this expectation of their wives.

In short, the image that best represents the current crisis is the stereotypical cartoon scene of a man sitting at the breakfast table with a newspaper held up in front of his face, while a woman glares at the back of it, wanting to talk.

**Linguistic Battle of the Sexes**

How can women and men have such different impressions of communication in marriage? Why the widespread imbalance in their interests and expectations?

In the April issue of *American Psychologist*, Stanford University’s Eleanor Maccoby reports the results of her own and others’ research showing that children’s development is most influenced by the social structure of peer interactions. Boys and girls tend to play with children of their own gender, and their sex-separate groups have different organizational structures and interactive norms.

I believe these systematic differences in childhood socialization make talk between women and men like cross-cultural communication, heir to all the attraction and pitfalls of that enticing but difficult enterprise. My research on men’s and women’s conversations uncovered patterns similar to those described for children’s groups.

For women, as for girls, intimacy is the fabric of relationships, and talk is the thread from which it is woven. Little girls create and maintain friendships by exchanging secrets; similarly, women regard conversation as the cornerstone of friendship. So a woman expects her husband to be a new and improved version of a best friend. What is important is not the individual subjects that are discussed but the sense of closeness, of a life shared, that emerges when people tell their thoughts, feelings, and impressions.

Bonds between boys can be as intense as girls’, but they are based less on talking, more on doing things together. Since they don’t assume talk is the cement that binds a relationship, men don’t know what kind of talk women want, and they don’t miss it when it isn’t there.
Boys’ groups are larger, more inclusive, and more hierarchical, so boys must struggle to avoid the subordinate position in the group. This may play a role in women’s complaints that men don’t listen to them. Some men really don’t like to listen, because being the listener makes them feel one-down, like a child listening to adults or an employee to a boss.

But often when women tell men, “You aren’t listening,” and the men protest, “I am,” the men are right. The impression of not listening results from misalignments in the mechanics of conversation. The misalignment begins as soon as a man and a woman take physical positions. This became clear when I studied videotapes made by psychologist Bruce Dorval of children and adults talking to their same-sex best friends. I found that at every age, the girls and women faced each other directly, their eyes anchored on each other’s faces. At every age, the boys and men sat at angles to each other and looked elsewhere in the room, periodically glancing at each other. They were obviously attuned to each other, often mirroring each other’s movements. But the tendency of men to face away can give women the impression they aren’t listening even when they are. A young woman in college was frustrated: Whenever she told her boyfriend she wanted to talk to him, he would lie down on the floor, close his eyes, and put his arm over his face. This signaled to her, “He’s taking a nap.” But he insisted he was listening extra hard. Normally, he looks around the room, so he is easily distracted. Lying down and covering his eyes helped him concentrate on what she was saying.

Analogous to the physical alignment that women and men take in conversation is their topical alignment. The girls in my study tended to talk at length about one topic, but the boys tended to jump from topic to topic. The second-grade girls exchanged stories about people they knew. The second-grade boys teased, told jokes, noticed things in the room, and talked about finding games to play. The sixth-grade girls talked about problems with a mutual friend. The sixth-grade boys talked about fifty-five different topics, none of which extended over more than a few turns.

Listening to Body Language

Switching topics is another habit that gives women the impression men aren’t listening, especially if they switch to a topic about themselves. But the evidence of the tenth-grade boys in my study indicates otherwise. The tenth-grade boys sprawled across their chairs with bodies parallel and eyes straight ahead, rarely looking at each other. They looked as if they were riding in a car, staring out the windshield. But they were talking about their feelings. One boy was upset because a girl had told him he had a drinking problem, and the other was feeling alienated from all his friends.

Now, when a girl told a friend about a problem, the friend responded by asking probing questions and expressing agreement and understanding. But the boys dismissed each other’s problems. Todd assured Richard that his drinking was “no big problem” because “sometimes you’re funny
when you’re off your butt.” And when Todd said he felt left out, Richard responded, “Why should you? You know more people than me.”

Women perceive such responses as belittling and unsupportive. But the boys seemed satisfied with them. Whereas women reassure each other by implying, “You shouldn’t feel bad because I’ve had similar experiences,” men do so by implying, “You shouldn’t feel bad because your problems aren’t so bad.”

There are even simpler reasons for women’s impression that men don’t listen. Linguist Lynette Hirschman found that women make more listener-noise, such as “mhm,” “uhuh,” and “yeah,” to show “I’m with you.” Men, she found, more often give silent attention. Women who expect a stream of listener-noise interpret silent attention as no attention at all.

Women’s conversational habits are as frustrating to men as men’s are to women. Men who expect silent attention interpret a stream of listener-noise as overreaction or impatience. Also, when women talk to each other in a close, comfortable setting, they often overlap, finish each other’s sentences, and anticipate what the other is about to say. This practice, which I call “participatory listenership,” is often perceived by men as interruption, intrusion, and lack of attention.

A parallel difference caused a man to complain about his wife, “She just wants to talk about her own point of view. If I show her another view, she gets mad at me.” When most women talk to each other, they assume a conversationalist’s job is to express agreement and support. But many men see their conversational duty as pointing out the other side of an argument. This is heard as disloyalty by women, and refusal to offer the requisite support. It is not that women don’t want to see other points of view, but that they prefer them phrased as suggestions and inquiries rather than as direct challenges.

In his book Fighting for Life, Walter Ong points out that men use “agonistic,” or warlike, oppositional formats to do almost anything; thus discussion becomes debate, and conversation a competitive sport. In contrast, women see conversation as a ritual means of establishing rapport. If Jane tells a problem and June says she has a similar one, they walk away feeling closer to each other. But this attempt at establishing rapport can backfire when used with men. Men take too literally women’s ritual “troubles talk,” just as women mistake men’s ritual challenges for real attack.

The Sounds of Silence

These differences begin to clarify why women and men have such different expectations about communication in marriage. For women, talk creates intimacy. Marriage is an orgy of closeness; you can tell your feelings and thoughts, and still be loved. Their greatest fear is being pushed away. But men live in a hierarchical world, where talk maintains independence and status. They are on guard to protect themselves from being put down and pushed around.
This explains the paradox of the talkative man who said of his silent wife, “She’s the talker.” In the public setting of a guest lecture, he felt challenged to show his intelligence and display his understanding of the lecture. But at home, where he has nothing to prove and no one to defend against, he is free to remain silent. For his wife, being home means she is free from the worry that something she says might offend someone, or spark disagreement, or appear to be showing off; at home she is free to talk.

The communication problems that endanger marriage can’t be fixed by mechanical engineering. They require a new conceptual framework about the role of talk in human relationships. Many of the psychological explanations that have become second nature may not be helpful, because they tend to blame either women (for not being assertive enough) or men (for not being in touch with their feelings). A sociolinguistic approach by which male-female conversation is seen as cross-cultural communication allows us to understand the problem and forge solutions without blaming either party.

Once the problem is understood, improvement comes naturally, as it did to the young woman and her boyfriend who seemed to go to sleep when she wanted to talk. Previously, she had accused him of not listening, and he had refused to change his behavior, since that would be admitting fault. But then she learned about and explained to him the differences in women’s and men’s habitual ways of aligning themselves in conversation. The next time she told him she wanted to talk, he began, as usual, by lying down and covering his eyes. When the familiar negative reaction bubbled up, she reassured herself that he really was listening. But then he sat up and looked at her. Thrilled, she asked why. He said, “You like me to look at you when we talk, so I’ll try to do it.” Once he saw their differences as cross-cultural rather than right and wrong, he independently altered his behavior.

Women who feel abandoned and deprived when their husbands won’t listen to or report daily news may be happy to discover their husbands trying to adapt once they understand the place of small talk in women’s relationships. But if their husbands don’t adapt, the women may still be comforted that for men, this is not a failure of intimacy. Accepting the difference, the wives may look to their friends or family for that kind of talk. And husbands who can’t provide it shouldn’t feel their wives have made unreasonable demands. Some couples will still decide to divorce, but at least their decisions will be based on realistic expectations.

In these times of resurgent ethnic conflicts, the world desperately needs cross-cultural understanding. Like charity, successful cross-cultural communication should begin at home.

• • •

Comprehension

1. What pattern of communication does Tannen identify at the beginning of her essay?
2. According to Tannen, what do women complain about most in their marriages?
3. What gives women the impression that men do not listen?
4. What characteristics of women’s speech do men find frustrating?
5. According to Tannen, what can men and women do to remedy the communication problems that exist in most marriages?

**Purpose and Audience**

1. What is Tannen’s thesis?
2. What is Tannen’s purpose in writing this essay? Do you think she wants to inform or to persuade? On what do you base your conclusion?
3. Is Tannen writing for an expert audience or for an audience of general readers? To men, women, or both? How can you tell?

**Style and Structure**

1. What does Tannen gain by stating her thesis in paragraph 2 of the essay? Would there be any advantage in postponing the thesis statement until the end? Explain.
2. Is this essay a subject-by-subject or a point-by-point comparison? What does Tannen gain by organizing her essay the way she does?
3. Throughout her essay, Tannen cites scholarly studies and quotes statistics. How effectively does this information support her points? Could she have made a strong case without this material? Why or why not?
4. Would you say Tannen’s tone is hopeful, despairing, sarcastic, angry, or something else? Explain.
5. Tannen concludes her essay with a far-reaching statement. What do you think she hopes to accomplish with this conclusion? Is she successful? Explain your reasoning.
6. **Vocabulary Project.** Where does Tannen use professional jargon in this essay? Would the essay be more or less effective without these words? Explain.

**Journal Entry**

Based on your own observations of male-female communication, how accurate is Tannen’s analysis? Can you relate an anecdote from your own life that illustrates (or contradicts) her thesis?

**Writing Workshop**

1. **Working with Sources.** In another essay, Tannen contrasts the communication patterns of male and female students in classroom settings. After observing students in a few of your own classes, write an essay of your
own that draws a comparison between the communication patterns of your male and female classmates. Include quotations from both male and female students. Be sure to include parenthetical documentation for these quotations as well as for any references to Tannen’s essay; also include a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. Write an essay comparing the way male and female characters speak (or behave) in films or on television. Use examples to support your points.

3. Write an essay comparing the vocabulary used in two different sports. Does one sport use more violent language than the other? For example, baseball uses the terms *bunt* and *sacrifice*, and football uses the terms *blitz* and *bomb*. Use as many examples as you can to support your thesis.

**Combining the Patterns**

Tannen begins her essay with an anecdote. Why does she begin with this paragraph of *narration*? How does this story set the tone for the rest of the essay?

**Thematic Connection**

- “I Want a Wife” (page 386)
Writing Assignments for Comparison and Contrast

1. Find a description of the same news event in two different magazines or newspapers. Write a comparison-and-contrast essay discussing the similarities and differences between the two stories.

2. Working with Sources. In your local public library, locate two children’s books on the same subject — one written in the 1950s and one written within the past ten years. Write an essay discussing which elements are the same and which are different. Include a thesis statement about the significance of the differences between the two books. Make sure that you document all material you take from the two books and that you include a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. Write an essay about a relative or friend you have known since you were a child. Consider how your opinion of this person is different now from what it was then.

4. Write an essay comparing and contrasting the expectations that college professors and high school teachers have for their students. Cite your own experiences as examples.

5. Since you started college, how have you changed? Write a comparison-and-contrast essay that answers this question.

6. Taking careful notes, watch a local television news program and then a national news broadcast. Write an essay comparing the two programs, paying particular attention to the news content and to the journalists’ broadcasting styles.

7. Write an essay comparing your own early memories of school with those of a parent or an older relative.

8. How are the attitudes toward education different among students who work to finance their own education and students who do not? Your thesis statement should indicate what differences exist and why.

9. Compare and contrast the college experiences of commuters and students who live in dorms on campus. Interview people in your classes to use as examples.

10. Write an essay comparing any two groups that have divergent values — vegetarians and meat eaters or smokers and nonsmokers, for example.

11. How is being a participant — playing a sport or acting in a play, for instance — different from being a spectator? Write a comparison-and-contrast essay in which you answer this question.

Collaborative Activity for Comparison and Contrast

Form groups of four students each. Assume your college has hired these groups as consultants to suggest solutions for several problems students
have been complaining about. Select the four areas — food, campus safety, parking, and class scheduling, for example — you think need improvement. Then, as a group, write a short report to your college describing the present conditions in these areas, and compare them to the improvements you envision. (Be sure to organize your report as a comparison-and-contrast essay.) Finally, have one person from each group read the group’s report to the class. Decide as a class which group has the best suggestion.
Classification and Division

What Is Classification and Division?

**Division** is the process of breaking a whole into parts; **classification** is the process of sorting individual items into categories. In the following paragraph from “Pregnant with Possibility,” Gregory J. E. Rawlins divides Americans into categories based on their access to computer technology.

**Topic sentence identifies categories**

Today’s computer technology is rapidly turning us into three completely new races: the superpoor, the rich, and the superrich. The superpoor are perhaps eight thousand in every ten thousand of us. The rich — me and you — make up most of the remaining two thousand, while the superrich are perhaps the last two of every ten thousand. Roughly speaking, the decisions of two superrich people control what almost two thousand of us do, and our decisions, in turn, control what the remaining eight thousand do. These groups are really like races since the group you’re born into often determines which group your children will be born into.

Through **classification and division**, we can make sense of seemingly random ideas by putting scattered bits of information into useful, coherent order. By breaking a large group into smaller categories and assigning individual items to larger categories, we can identify relationships between a whole and its parts and relationships among the parts themselves. Keep in mind, though, that classification involves more than simply comparing two items or listing examples; when you classify, you sort individual examples into different categories.

In countless practical situations, classification and division bring order to chaos. For example, your iPod will **classify** your music, sorting individual songs into distinct genres — alternative rock, hip-hop, country,
Ranchera, and so on. Similarly, phone numbers listed in your cell phone’s address book are divided into three clearly defined categories: home, work, and mobile. Thus, order can be brought to your music and your phone numbers — just as it is brought to newspapers, department stores, supermarkets, biological hierarchies, and libraries — when a whole is divided into categories or sections and individual items are assigned to one or another of these subgroups.

Understanding Classification

Even though the interrelated processes of classification and division invariably occur together, they are two separate operations. When you classify, you begin with individual items and sort them into categories. Since a given item invariably has several different attributes, it can be classified in various ways. For example, the most obvious way to classify the students who attend your school might be according to their year in college. But you could also classify students according to their major, home state, grade-point average, or any number of other principles. The principle of classification that you choose — the quality your items have in common — would depend on how you wish to approach the members of this large and diverse group.

Understanding Division

Division is the opposite of classification. When you divide, you start with a whole (an entire class) and break it into its individual parts. For example, you might start with the large general class television shows and divide it into categories: sitcoms, action/adventure, reality shows, and so forth. You could then divide each of these still further. Action/adventure programs, for example, might include Westerns, crime dramas, spy dramas, and so on — and each of these categories could be further divided as well. Eventually, you would need to identify a particular principle of classification to help you assign specific programs to one category or another — that is, to classify them.

Using Classification and Division

Whenever you write an essay, you use classification and division to bring order to the invention stage of the writing process. For example, when you brainstorm, as Chapter 2 explains, you begin with your topic and list all the ideas you can think of. Next, you divide your topic into logical categories and classify the items in your brainstorming notes into one category or another, perhaps narrowing, expanding, or eliminating some categories — or some ideas — as you go along. This sorting and grouping enables you to condense and shape your material until it eventually suggests a thesis and the main points your essay will develop.
More specifically, certain topics and questions, because of the way they are worded, immediately suggest a classification-and-division pattern. Suppose, for example, you are asked, “What kinds of policies can government implement to reduce the nation’s budget deficit?” Here the word kinds suggests classification and division. Other words — such as types, varieties, aspects, and categories — can also indicate that this pattern of development is called for.

Planning a Classification-and-Division Essay

Once you decide to use a classification-and-division pattern, you need to identify a principle of classification. Every group of people, things, or ideas can be categorized in many different ways. When you are at your college bookstore with limited funds, the cost of different books may be the only principle of classification you use when deciding which ones to buy. As you consider which books to carry across campus, however, weight may matter more. Finally, as you study and read, the usefulness of the books will determine which ones you concentrate on. Similarly, when you organize an essay, the principle of classification you choose is determined by your writing situation — your assignment, your purpose, your audience, and your special knowledge and interests.

Selecting and Arranging Categories

After you define your principle of classification and apply it to your topic, you should select your categories by dividing a whole class into parts and grouping a number of different items together within each part. Next, you should decide how you will treat the categories in your essay. Just as a comparison-and-contrast essay makes comparable points about its subjects, so your classification-and-division essay should treat all categories similarly. When you discuss comparable points for each category, your readers are able to understand your distinctions among categories as well as your definition of each category.

Finally, you should arrange your categories in some logical order so that readers can see how the categories are related and what their relative importance is. Whatever order you choose, it should be consistent with your purpose and with your essay’s thesis.

Developing a Thesis Statement

Like other kinds of essays, a classification-and-division essay should have a thesis. Your thesis statement should identify your subject, introduce the categories you will discuss, and perhaps show readers the relationships of your categories to one another and to the subject as a whole. In
addition, your thesis statement should tell your readers why your categories are significant or establish their relative value. For example, if you were writing an essay about investment strategies, a thesis statement that simply listed different kinds of investments would be pointless. Instead, your thesis statement might note their relative strengths and weaknesses and perhaps make recommendations based on this assessment. Similarly, a research paper about a writer’s major works would accomplish little if it merely categorized his or her writings. Instead, your thesis statement should communicate your evaluation of these works, perhaps demonstrating that some deserve higher public regard than others.

**Using Transitions**

When you write a classification-and-division essay, you use transitional words and phrases both to introduce your categories (the first category, one category, and so on) and to move readers from one category to the next (the second category, another category, and so on). In addition, transitional words and expressions can show readers the relationships between categories — for example, whether one category is more important than another (a more
important category, the most important category, and so on). A more complete list of transitions appears on page 57.

**Structuring a Classification-and-Division Essay**

Once you have drafted your essay’s thesis statement and established your categories, you should plan your classification-and-division essay around the same three major sections that other essays have: introduction, body, and conclusion. Your introduction should orient your readers by identifying your topic, the principle for classifying your material, and the individual categories you plan to discuss; your thesis is also usually stated in the introduction. In the body paragraphs, you should discuss your categories one by one, in the same order in which you mentioned them in your introduction. Finally, your conclusion should restate your thesis in different words, summing up the points you have made and perhaps considering their implications.

Suppose you are preparing a research paper on Mark Twain’s nonfiction works for an American literature course. You have read selections from *Roughing It*, *Life on the Mississippi*, and *The Innocents Abroad*. Besides these travel narratives, you have read parts of Twain’s autobiography and some of his correspondence and essays. When you realize that the works you have studied can easily be classified as four different types of Twain’s nonfiction — travel narratives, essays, letters, and autobiography — you decide to use classification and division to structure your essay. So, you first divide the large class Twain’s nonfiction prose into major categories — his travel narratives, essays, autobiography, and letters. Then, you classify the individual works, assigning each work to one of these categories, which you will discuss one at a time. Your purpose is to persuade readers to reconsider the reputations of some of these works, and you word your thesis statement accordingly. You might then prepare a formal outline like the one that follows for the body of your paper.

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**Sample Outline**

Thesis statement: Most readers know Mark Twain as a novelist, but his nonfiction works — his travel narratives, essays, letters, and especially his autobiography — deserve more attention.

I. Travel narratives
   A. *Roughing It*
   B. *The Innocents Abroad*
   C. *Life on the Mississippi*
II. Essays
   A. “Fenimore Cooper’s Literary Offenses”
   B. “How to Tell a Story”
   C. “The Awful German Language”

III. Letters
   A. To W. D. Howells
   B. To his family

IV. Autobiography

Because this will be a long essay, each of the outline’s divisions will have several subdivisions, and each subdivision might require several paragraphs.

This outline illustrates the characteristics of an effective classification-and-division essay. First, Twain’s nonfiction works are classified according to a single principle of classification — literary genre. (Depending on your purpose, another principle — such as theme or subject matter — could work just as well.) The outline also reveals that the paper’s four categories are on the same level (each is a different literary genre) and that all relevant categories are included. Had you left out essays, for example, you would have been unable to classify several significant works of nonfiction.

This outline also arranges the four categories so that they will support your thesis most effectively. Because you believe Twain’s travel narratives are somewhat overrated, you plan to discuss them early in your paper. Similarly, because you think the autobiography would make your best case for the merit of the nonfiction works as a whole, you decide it should be placed last. (Of course, you could arrange your categories in several other orders, such as from shorter to longer works or from least to most popular, depending on the thesis your paper will support.)

Finally, this outline reminds you to treat all categories comparably in your paper. Your case would be weakened if, for example, you inadvertently skipped style in your discussion of Twain’s letters while discussing style for every other category. This omission might lead your readers to suspect that you had not done enough research on the letters or that the style of Twain’s letters did not measure up to the style of his other works.

Revising a Classification-and-Division Essay

When you revise a classification-and-division essay, consider the items on the revision checklist on page 68. In addition, pay special attention to the items on the following checklist, which apply specifically to revising classification-and-division essays.
Editing a Classification-and-Division Essay

When you edit your classification-and-division essay, you should follow the guidelines on the editing checklists on pages 85, 88, and 91. In addition, you should focus on the grammar, mechanics, and punctuation issues that are particularly relevant to classification-and-division essays. One of these issues — using a colon to introduce your categories — is discussed below.

Revision Checklist

☐ Does your assignment call for classification and division?
☐ Have you identified a principle of classification for your material?
☐ Have you identified the categories you plan to discuss and decided how you will treat them?
☐ Have you arranged your categories in a logical order?
☐ Have you treated all categories similarly?
☐ Does your essay have a clearly stated thesis that identifies your subject and the categories you will discuss and indicates the significance of your classification?
☐ Have you used transitional words and phrases to show the relationships among categories?

GRAMMAR IN CONTEXT

Using a Colon to Introduce Your Categories

When you state the thesis of a classification-and-division essay, you often give readers an overview by listing the categories you will discuss. You introduce this list of categories with a colon, a punctuation mark whose purpose is to direct readers to look ahead for a series, list, clarification, or explanation.

When you use a colon to introduce your categories, the colon must be preceded by a complete sentence.

**CORRECT:**

**INCORRECT:**
The headings that Carolyn Foster Segal uses to identify kinds of student excuses are: The Family, The Best Friend, The Evils of Dorm Life, The Evils of Technology, and The Totally Bizarre.

In any list or series of three or more categories, the categories should be separated by commas, with a comma preceding the *and* that separates
Classification and Division

the last two items. This last comma prevents confusion by ensuring that readers will be able to see at a glance exactly how many categories you are discussing.

**CORRECT:** The Family, The Best Friend, The Evils of Dorm Life, The Evils of Technology, and The Totally Bizarre (five categories)

**INCORRECT:** The Family, The Best Friend, The Evils of Dorm Life, The Evils of Technology and The Totally Bizarre (without the final comma, it might appear you are only discussing four categories)

**NOTE:** Items on a list or in a series are always expressed in parallel terms.

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**EDITING CHECKLIST** Classification and Division

- Do you introduce your list of categories with a colon preceded by a complete sentence?
- Are the items on your list of categories separated by commas?
- Do you include a comma before the *and* that connects the last two items on your list?
- Do you express the items on your list in parallel terms?

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**A STUDENT WRITER: Classification and Division**

The following classification-and-division essay was written by Josie Martinez for an education course. Her assignment was to look back at her own education and to consider what she had learned so far, referring in her essay to William Zinsser’s classic essay “College Pressures.” Josie’s essay divides a whole — college classes — into four categories.

**What I Learned (and Didn’t Learn) in College**

**Introduction**

In “College Pressures,” William Zinsser notes the disappearance of a time when college students “journeyed through college with a certain relaxation, sampling a wide variety of courses — music, art, philosophy, classics, anthropology, poetry, religion — that would send them out as liberally educated men and women” (450). The change in college students’ focus is even more noticeable today than when Zinsser wrote his essay, and it represents a real loss for students. Taking a variety of different kinds of courses can educate students about a wide range of subjects, and it can also teach them about themselves.
Despite the variety of experiences that different students have with different courses, most college classes can be classified into one of four categories: ideal classes, worthless classes, disappointing classes, and unexpectedly valuable classes. First are courses that students love — ideal learning environments in which they enjoy both the subject matter and the professor-student interaction. Far from these ideal courses are those that students find completely worthless in terms of subject matter, atmosphere, and teaching style. Somewhere between these two extremes are two kinds of courses that can be classified into another pair of opposites: courses that students expect to enjoy and to learn much from but are disappointing and courses that students are initially not interested in but that exceed their expectations.

Understanding these four categories can help students accept the fact that one disappointing class is not a disaster and can encourage them to try classes with different kinds of subjects, class sizes, and instructors.

One of the best courses I have taken so far as a college student was my Shakespeare class. The professor who taught it had a great sense of humor and was liberal in terms of what she allowed in her classroom — for example, controversial Shakespeare adaptations and virtually any discussion, relevant or irrelevant. The students in the class — English majors and non-English majors, those who were interested in the plays as theater and those who preferred to study them as literature — shared an enthusiasm for Shakespeare, and they were eager to engage in lively discussions. This class gave us a thorough knowledge of Shakespeare’s plays (tragedies, histories, comedies) as well as an understanding of his life. We also developed our analytical skills through our discussions of the plays and films as well as through special projects — for example, a character profile presentation and an abstract art presentation relating a work of art to one of the plays. This class was an ideal learning environment not only because of the wealth of material we were exposed to but also because of the respect with which our professor treated us: we were her colleagues, and she was as willing to learn from us as we were to learn from her.

In contrast to this ideal class, one of the most worthless courses I have taken in college was Movement Education. As an education major, I expected to like this class, and several other
students who had taken it told me it was both easy and enjoyable. The class consisted of playing children's games and learning what made certain activities appropriate and inappropriate for children of various ages. The only requirement for this class was that we had to write note cards explaining how to play each game so that we could use them for reference in our future teaching experiences. Unfortunately, I never really enjoyed the games we played, and I have long since discarded my note cards and forgotten how to play the games — or even what they were.

Although I looked forward to taking Introduction to Astronomy, I was very disappointed in this class. I had hoped to satisfy my curiosity about the universe outside our solar system, but the instructor devoted most of the semester to a detailed study of the Earth and the other bodies in our own solar system. In addition, a large part of our work included charting orbits and processing distance equations — work that I found both difficult and boring. Furthermore, we spent hardly any class time learning how to use a telescope and how to locate objects in the sky. In short, I gained little information from the class, learning only how to solve equations I would never confront again and how to chart orbits that had already been charted.

In direct contrast to my astronomy class, a religion class called Paul and the Early Church was much more rewarding than I had anticipated. Having attended Catholic school for thirteen years, I assumed this course would offer me little that was new to me. However, because the class took a historical approach to studying Paul’s biblical texts, I found that I learned more about Christianity than I had in all my previous religion classes. We learned about the historical validity of Paul and other texts in the Bible and how they were derived from various sources and passed orally through several generations before being written down and translated into different languages. We approached the texts from a linguistic perspective, determining the significance of certain words and learning how various meanings can be derived from different translations of the same passage. This class was unlike any of my other religion classes in that it encouraged me to study the texts objectively, leaving me with a new and valuable understanding of material I had been exposed to for most of my life.
Classification and Division

Although each student’s learning experience in college will be different — because every student has a different learning style, is interested in different subjects, and takes courses at different schools taught by different professors — all college students’ experiences are similar in one respect. All students will encounter the same kinds of courses: those that are ideal, those that are worthless, those that they learn little from despite their interest in the subject, and those that they learn from and become engaged in despite their low expectations. Understanding that these categories exist is important because it gives students the freedom and courage to try new things, as college students did years ago. After all, even if one course is a disappointment, another may be more interesting — or even exciting. For this reason, college students should not be discouraged by a course they do not like; the best classes are almost certainly still in their future.

Points for Special Attention

Working with Sources. Josie’s teacher asked students to cite William Zinsser’s “College Pressures,” which they had just discussed, somewhere in their own essays. Josie knew that the passage she chose to quote or paraphrase would have to be directly relevant to her own paper’s subject, so she knew it would have to focus on academic (rather than economic or social) pressures. When she discovered Zinsser’s comments on students’ tendency not to experiment with a wide variety of courses, she knew she had found material that could give her essay a more global, less personal focus. For this reason, she decided to refer to Zinsser in her essay’s first paragraph. (Note that she includes parenthetical documentation and a separate works-cited page.)

Thesis and Support. Josie’s purpose in writing this essay was to communicate to her professor and the other students in her education class what she had learned from the classes she had taken so far in college, and both the thesis she states in paragraph 2 and the restatement of this thesis in her conclusion make this clear: what she has learned is to take a wide variety of courses. Knowing that few, if any, students in her class would have taken any of the courses she took, Josie realized she had to provide a lot of detail to show what these classes taught her.

Work Cited

Organization. As she reviewed the various courses she had taken and assessed their strengths and weaknesses, Josie saw a classification scheme emerging. As soon as she noticed this, she organized her material into four categories. Rather than discuss the four kinds of classes from best to worst or from worst to best, Josie decided to present them as two opposing pairs: ideal class and worthless class, surprisingly disappointing class and unexpectedly worthwhile class. In paragraph 2, Josie lists the four categories she plans to discuss in her essay and gives readers an overview of these categories to help prepare them for her thesis.

Transitions between Categories. Josie uses clear topic sentences to move readers from one category to the next and to indicate the relationship of each category to another.

One of the best courses I have taken so far as a college student was my Shakespeare class. (3)

In contrast to this ideal class, one of the most worthless courses I have taken in college was Movement Education. (4)

Although I looked forward to taking Introduction to Astronomy, I was very disappointed in this class. (5)

In direct contrast to my astronomy class, a religion class called Paul and the Early Church was much more rewarding than I had anticipated. (6)

These four sentences distinguish the four categories from one another and also help to communicate Josie’s direction and emphasis.

Focus on Revision

An earlier draft of Josie’s essay, which she discussed with her instructor in a conference, did not include very specific topic sentences. Instead, the sentences were vague and unfocused:

One class I took in college was a Shakespeare course.

Another class I took was Movement Education.

I looked forward to taking Introduction to Astronomy.

My experience with a religion class was very different.

Although her essay’s second paragraph listed the categories and explained how they differed, Josie’s instructor advised her to revise her topic sentences so that it would be clear which category she was discussing in each body paragraph. Josie took his advice and revised these topic sentences. After reading her next draft, she felt confident that her categories — listed in paragraph 2 and repeated in her topic sentences and in her conclusion — were clear and distinct.

Even after making these revisions, however, Josie felt her paper needed some additional fine-tuning. For example, in her final draft, she planned to
add some material to paragraphs 4 and 5. At first, because she had dismissed Movement Education as completely worthless and Introduction to Astronomy as disappointing, Josie felt she did not have to say much about them. When she reread her paper, however, she realized she needed to explain the shortcomings of the two classes more fully so that her readers would understand why these classes had little value for her.

Each of the following selections is developed by means of classification and division. In some cases, the pattern is used to explain ideas; in others, it is used to persuade the reader. The first selection, a visual text, is followed by questions designed to illustrate how classification and division can operate in visual form. (Two multimodal texts for classification and division are located online at macmillanhighered.com/patterns.)
Key to Chalk Marks Designating Medical Conditions of Immigrants, Ellis Island (Chart)

Reading Images

1. The photo above shows symbols, written in chalk on early-twentieth-century immigrants’ clothing, representing medical conditions that could disqualify them from entry into the United States. What different principles of classification might be used to sort these symbols into categories? Which principle of classification seems to make the most sense? Why?

2. Guided by the principle of classification you selected in question 1, arrange the various symbols into three or four distinct categories. Are there any that do not fit into your classification scheme?

3. The chalk mark system illustrated here is no longer in use, but visitors’ health is still a consideration. What medical conditions do you think should disqualify a visitor for entry into the United States today? List
some possible criteria for exclusion, and arrange these criteria into categories.

Journal Entry

Do you think the United States should exclude any potential immigrants solely for medical reasons? Why or why not?

Thematic Connections

• “Why Looks Are the Last Bastion of Discrimination” (page 202)
• “The Untouchable” (page 378)
Carolyn Foster Segal (b. 1950) teaches English at Cedar Crest College in Allentown, Pennsylvania. Segal has published poetry, fiction, and essays in a number of publications, including the Chronicle of Higher Education, where the following essay originally appeared. She sums up her ideas about writing as follows: “Writing — and it does not matter if it is writing about a feature of the landscape, an aspect of human nature, or a work of literature — begins with observation. The other parts are curiosity, imagination, and patience.” She has received hundreds of responses from other instructors corroborating the experiences she describes here.

**Background on academic integrity and honor codes** While making up an excuse for being unprepared for class may seem like a minor infraction, it may still be considered a breach of academic integrity. At many colleges, honor codes define academic integrity and set penalties for those who violate its rules. The concept of college honor codes in the United States goes back to one developed by students at the University of Virginia in 1840, but reports of widespread cheating on college campuses in the early 1990s brought renewed interest in such codes. (Surveys show that more than three-quarters of college students have cheated at least once during their schooling, and an even greater number see cheating as the norm among successful students.) In 1992, the Center for Academic Integrity was established to help colleges and universities find ways to promote “honesty, trust, fairness, respect, and responsibility” among students and faculty members. Its original twenty-five-member group has grown to include more than two hundred institutions, and many other colleges have adopted its goals as well. The main focus of most honor codes is on discouraging plagiarism — copying the work of others and presenting the work of others as one’s own — and various forms of cheating on tests. The Center for Academic Integrity sees promoting individual honesty as the fundamental issue underlying all of these concerns.

Taped to the door of my office is a cartoon that features a cat explaining to his feline teacher, “The dog ate my homework.” It is intended as a gently humorous reminder to my students that I will not accept excuses for late work, and it, like the lengthy warning on my syllabus, has had absolutely no effect. With a show of energy and creativity that would be admirable if applied to the (missing) assignments in question, my students persist, week after week, semester after semester, year after year, in offering excuses about why their work is not ready. Those reasons fall into several
Those reasons fall into several broad categories: the family, the best friend, the evils of dorm life, the evils of technology, and the totally bizarre.

The Family

The death of the grandfather/grandmother is, of course, the grandmother of all excuses. What heartless teacher would dare to question a student’s grief or veracity? What heartless student would lie, wishing death on a revered family member, just to avoid a deadline? Creative students may win extra extensions (and days off) with a little careful planning and fuller plot development, as in the sequence of “My grandfather/grandmother is sick”; “Now my grandfather/grandmother is in the hospital”; and finally, “We could all see it coming — my grandfather/grandmother is dead.”

Another favorite excuse is “the family emergency,” which (always) goes like this: “There was an emergency at home, and I had to help my family.” It’s a lovely sentiment, one that conjures up images of Louisa May Alcott’s* little women rushing off with baskets of food and copies of Pilgrim’s Progress,** but I do not understand why anyone would turn to my most irresponsible students in times of trouble.

The Best Friend

This heartwarming concern for others extends beyond the family to friends, as in, “My best friend was up all night and I had to (a) stay up with her in the dorm, (b) drive her to the hospital, or (c) drive to her college because (1) her boyfriend broke up with her, (2) she was throwing up blood [no one catches a cold anymore; everyone throws up blood], or (3) her grandfather/grandmother died.”

At one private university where I worked as an adjunct, I heard an interesting spin that incorporated the motifs of both best friend and dead relative: “My best friend’s mother killed herself.” One has to admire the cleverness here: A mysterious woman in the prime of her life has allegedly committed suicide, and no professor can prove otherwise! And I admit I was moved, until finally I had to point out to my students that it was amazing how the simple act of my assigning a topic for a paper seemed to drive

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* Eds. note — Nineteenth-century sentimental novelist, author of Little Women.
** Eds. note — Eighteenth-century allegory by John Bunyan describing a Christian’s journey from the City of Destruction to the Celestial City.
large numbers of otherwise happy and healthy middle-aged women to their deaths. I was careful to make that point during an off week, during which no deaths were reported.

**The Evils of Dorm Life**

These stories are usually fairly predictable; almost always feature the evil roommate or hallmate, with my student in the role of the innocent victim; and can be summed up as follows: My roommate, who is a horrible person, likes to party, and I, who am a good person, cannot concentrate on my work when he or she is partying. Variations include stories about the two people next door who were running around and crying loudly last night because (a) one of them had boyfriend/girlfriend problems; (b) one of them was throwing up blood; or (c) someone, somewhere, died. A friend of mine in graduate school had a student who claimed that his roommate attacked him with a hammer. That, in fact, was a true story; it came out in court when the bad roommate was tried for killing his grandfather.

**The Evils of Technology**

The computer age has revolutionized the student story, inspiring almost as many new excuses as it has Internet businesses. Here are just a few electronically enhanced explanations:

- The computer wouldn’t let me save my work.
- The printer wouldn’t print.
- The printer wouldn’t print this file.
- The printer wouldn’t give me time to proofread.
- The printer made a black line run through all my words, and I know you can’t read this, but do you still want it, or wait, here, take my flash drive. File name? I don’t know what you mean.
- I swear I attached it.
- It’s my roommate’s computer, and she usually helps me, but she had to go to the hospital because she was throwing up blood.
- I did write to the listserv, but all my messages came back to me.
- I just found out that all my other listserv messages came up under a different name. I just want you to know that its really me who wrote all those messages, you can tel which ones our mine because I didn’t use the spelcheck! But it was yours truely :) Anyway, just in case you missed those messages or dont belief its my writting. I’ll repeat what I sad: I thought the last movie we watched in clas was borring.

**The Totally Bizarre**

I call the first story “The Pennsylvania Chain Saw Episode.” A commuter student called to explain why she had missed my morning class. She
had gotten up early so that she would be wide awake for class. Having a bit of extra time, she walked outside to see her neighbor, who was cutting some wood. She called out to him, and he waved back to her with the saw. Wouldn’t you know it, the safety catch wasn’t on or was broken, and the blade flew right out of the saw and across his lawn and over her fence and across her yard and severed a tendon in her right hand. So she was calling me from the hospital, where she was waiting for surgery. Luckily, she reassured me, she had remembered to bring her paper and a stamped envelope (in a plastic bag, to avoid bloodstains) along with her in the ambulance, and a nurse was mailing everything to me even as we spoke.

That wasn’t her first absence. In fact, this student had missed most of the class meetings, and I had already recommended that she withdraw from the course. Now I suggested again that it might be best if she dropped the class. I didn’t harp on the absences (what if even some of this story were true?). I did mention that she would need time to recuperate and that making up so much missed work might be difficult. “Oh, no,” she said, “I can’t drop this course. I had been planning to go on to medical school and become a surgeon, but since I won’t be able to operate because of my accident, I’ll have to major in English, and this course is more important than ever to me.” She did come to the next class, wearing — as evidence of her recent trauma — a bedraggled Ace bandage on her left hand.

You may be thinking that nothing could top that excuse, but in fact I have one more story, provided by the same student, who sent me a letter to explain why her final assignment would be late. While recuperating from her surgery, she had begun corresponding on the Internet with a man who lived in Germany. After a one-week, whirlwind Web romance, they had agreed to meet in Rome, to rendezvous (her phrase) at the papal Easter Mass. Regrettably, the time of her flight made it impossible for her to attend class, but she trusted that I — just this once — would accept late work if the pope wrote a note.

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**Comprehension**

1. **What exactly is Segal classifying in this essay?**

2. **In paragraph 3, Segal says, “I do not understand why anyone would turn to my most irresponsible students in times of trouble.” Do you see this comment as fair?**

3. **Which of the excuses Segal discusses do you see as valid? Which do you see as just excuses? Why?**

4. **Do you see Segal as rigid and unsympathetic, or do you think her frustration is justified? Do you think her students are irresponsible procrastinators or simply overworked?**

5. **What lessons do you think Segal would like her students to learn from her? Would reading this essay teach them what she wants them to learn?**
Purpose and Audience

1. This essay was originally published in the *Chronicle of Higher Education*, a periodical for college teachers and administrators. How do you think these readers responded to the essay? How do you respond?

2. Do you see Segal’s purpose here as being to entertain, to let off steam, to warn, to criticize, or to change students’ habits? Explain.

3. In paragraph 7, Segal lists some specific excuses in the “evils of technology” category, paraphrasing students’ remarks and even imitating their grammar and style. Why does she do this? Considering her likely audience, is this an effective strategy?

Style and Structure

1. In paragraph 1, Segal lists the five categories she plans to discuss. Is this list necessary? Why or why not?

2. Are Segal’s categories mutually exclusive, or do they overlap? Could she combine any categories? Can you think of any categories she does not include?

3. What determines the order in which Segal introduces her categories? Is this order logical, or should she present her categories in a different order?

4. Does Segal discuss comparable points for each category? What points, if any, need to be added?

5. Segal frequently uses **sarcasm** in this essay. Give some examples. Given her intended audience, do you think this tone is appropriate? How do you react to her sarcasm?

6. **Vocabulary Project.** Every profession has its own unique **jargon**. What words and expressions in this essay characterize the writer as a college professor?

7. Throughout her essay, Segal returns again and again to two excuses: “my grandfather/grandmother died” and “throwing up blood.” Locate different versions of these excuses in the essay. Why do you think she singles out these two excuses?

8. Although Segal deals with a serious academic problem, she includes many expressions — such as “Wouldn’t you know it” (8) — that give her essay an informal tone. Identify some other examples. What is your reaction to the essay’s casual, offhand tone?

9. Review the category Segal calls “The Evils of Technology.” Can you add to (and update) her list? Can you create subcategories?

Journal Entry

Do you think this essay is funny? Explain your reaction.
Writing Workshop

1. **Working with Sources.** Write an email to Segal explaining why your English paper will be late, presenting several different kinds of original excuses for your paper’s lateness. Before you present your own superior excuses, be sure to acknowledge the inadequacies of the excuses Segal lists, quoting a few and including parenthetical documentation and a works-cited page. (See Chapter 18 for information about MLA documentation.)

2. Write an essay identifying four or five categories of legitimate excuses for handing in work late. If you like, you can use narrative examples from your own life as a student to explain each category.

3. Using a humorous (or even sarcastic) tone, write an essay identifying several different categories of teachers in terms of their shortcomings — for instance, teachers who do not cover the assigned work or teachers who do not grade papers in a timely fashion. Be sure to give specific examples of teachers in each category.

**Combining the Patterns**

In paragraphs 8–10, Segal uses *narration* to tell two stories. What do these stories add to her essay? Do you think she should have added more stories like these to her essay? If so, where?

**Thematic Connections**

- “Cutting and Pasting: A Senior Thesis by (Insert Name)” (page 24)
- “I’m Your Teacher, Not Your Internet-Service Provider” (page 314)
- “The Ways We Lie” (page 358)
AMY TAN

Mother Tongue

Amy Tan was born in 1952 in Oakland, California, the daughter of recent Chinese immigrants. In 1984, when she began to write fiction, she started to explore the contradictions she faced as a Chinese American who was also the daughter of immigrant parents. Three years later, she published *The Joy Luck Club* (1987), a best-selling novel about four immigrant Chinese women and their American-born daughters. Her most recent books are the novels *Rules for Virgins* (2011) and *The Valley of Amazement* (2013). In the following 1990 essay, Tan considers her mother’s heavily Chinese-influenced English, as well as the different “Englishes” she herself uses, especially in communicating with her mother. She then discusses the potential limitations of growing up with immigrant parents who do not speak fluent English.

**Background on Asian Americans and standardized tests** The children of Asian immigrants tend to be highly assimilated and are often outstanding students, in part because their parents expect them to work hard and do well. Most who were born in the United States speak and read English fluently. Yet on standardized tests, they have generally scored much higher in math than in English. For example, the average SAT scores nationally in 2009 were 515 in math, 501 in critical reading, and 493 in writing. Asian-American students had average scores of 587 in math, 516 in critical reading, and 520 in writing. The verbal scores represent a recent improvement over previous years, in which Asian-American students generally scored lower than average in the verbal sections of the SAT. In some cases, as Tan suggests, the perception that Asian-American students have greater skill in math than in reading and writing, based on average standardized test scores, may lead teachers to discourage these students from pursuing degrees in fields outside of math and science.

I am not a scholar of English or literature. I cannot give you much more than personal opinions on the English language and its variations in this country or others. I am a writer. And by that definition, I am someone who has always loved language. I am fascinated by language in daily life. I spend a great deal of my time thinking about the power of language—the way it can evoke an emotion, a visual image, a complex idea, or a simple truth. Language is the tool of my trade. And I use them all—all the Englishes I grew up with.

Recently, I was made keenly aware of the different Englishes I do use. I was giving a talk to a large group of people, the same talk I had already given to half a dozen other groups. The nature of the talk was about my writing, my life, and my book, *The Joy Luck Club*. The talk was going along
well enough, until I remembered one major difference that made the whole talk sound wrong. My mother was in the room. And it was perhaps the first time she had heard me give a lengthy speech, using the kind of English I have never used with her. I was saying things like, “The intersection of memory upon imagination” and “There is an aspect of my fiction that relates to thus-and-thus”—a speech filled with carefully wrought grammatical phrases, burdened, it suddenly seemed to me, with nominalized forms, past perfect tenses, conditional phrases, all the forms of standard English that I had learned in school and through books, the forms of English I did not use at home with my mother.

Just last week, I was walking down the street with my mother, and I again found myself conscious of the English I was using, and the English I do use with her. We were talking about the price of new and used furniture and I heard myself saying this: “Not waste money that way.” My husband was with us as well, and he didn’t notice any switch in my English. And then I realized why. It’s because over the twenty years we’ve been together I’ve often used that same kind of English with him, and sometimes he even uses it with me. It has become our language of intimacy, a different sort of English that relates to family talk, the language I grew up with.

So you’ll have some idea of what this family talk I heard sounds like, I’ll quote what my mother said during a recent conversation which I videotaped and then transcribed. During this conversation my mother was talking about a political gangster in Shanghai who had the same last name as her family’s, Du, and how the gangster in his early years wanted to be adopted by her family, which was rich by comparison. Later, the gangster became more powerful, far richer than my mother’s family, and one day showed up at my mother’s wedding to pay his respects. Here’s what she said in part:

“Du Yusong having business like fruit stand. Like off the street kind. He is Du like Du Zong—but not Tsung-ming Island people. The local people call putong, the river east side, he belong to that side local people. The man want to ask Du Zong father take him in like become own family. Du Zong father wasn’t looking down on him, but didn’t take seriously, until that man big like become a mafia. Now important person very hard to inviting him. Chinese way, come only to show respect, don’t stay for dinner. Respect for making big celebration, he shows up. Mean gives lots of respect. Chinese custom. Chinese social life that way. If too important won’t have to stay too long. He come to my wedding. I didn’t see. I heard it. I gone to boy’s side, they have YMCA dinner. Chinese age I was nineteen.”

You should know that my mother’s expressive command of English belies how much she actually understands. She reads the Forbes report, listens to Wall Street Week, converses daily with her stockbroker, reads all of Shirley MacLaine’s books with ease—all kinds of things I can’t begin to understand. Yet some of my friends tell me they understand 50 percent of what my mother says. Some say they understand 80 to 90 percent. Some say they understand none of it, as if she were speaking pure Chinese. But
to me, my mother’s English is perfectly clear, perfectly natural. It’s my mother’s tongue. Her language, as I hear it, is vivid, direct, full of observation and imagery. This was the language that helped shape the way I saw things, expressed things, made sense of the world.

Lately, I’ve been giving more thought to the kind of English my mother speaks. Like others, I have described it to people as “broken” or “fractured” English. But I wince when I say that. It has always bothered me that I can think of no way to describe it other than “broken,” as if it were damaged and needed to be fixed, as if it lacked a certain wholeness and soundness. I’ve heard other terms used, “limited English,” for example. But they seem just as bad, as if everything is limited, including people’s perceptions of the limited English speaker.

I know this for a fact, because when I was growing up, my mother’s “limited” English limited my perception of her. I was ashamed of her English. I believed that her English reflected the quality of what she had to say. That is, because she expressed them imperfectly her thoughts were imperfect. And I had plenty of empirical evidence to support me: the fact that people in department stores, at banks, and at restaurants did not take her seriously, did not give her good service, pretended not to understand her, or even acted as if they did not hear her.

My mother has long realized the limitations of her English as well. When I was fifteen, she used to have me call people on the phone to pretend I was she. In this guise, I was forced to ask for information or even complain and yell at people who had been rude to her. One time it was a call to her stockbroker in New York. She had cashed out her small portfolio and it just so happened we were going to go to New York the next week, our very first trip outside California. I had to get on the phone and say in an adolescent voice that was not very convincing, “This is Mrs. Tan.”

And my mother was standing in the back whispering loudly, “Why he don’t send me check, already two weeks late. So mad he lie to me, losing me money.” And then I said in perfect English, “Yes, I’m getting rather concerned. You had agreed to send the check two weeks ago, but it hasn’t arrived.”

Then she began to talk more loudly. “What he want, I come to New York tell him front of his boss, you cheating me?” And I was trying to calm her down, make her be quiet, while telling the stockbroker, “I can’t tolerate any more excuses. If I don’t receive the check immediately I am going to have to speak to your manager when I’m in New York next week.” And sure enough, the following week there we were in front of this astonished stockbroker, and I was sitting there red-faced and quiet, and my mother, the real Mrs. Tan, was shouting at his boss in her impeccable broken English.

We used a similar routine just five days ago, for a situation that was far less humorous. My mother had gone to the hospital for an appointment, to find out about a benign brain tumor a CAT scan had revealed a month ago. She said she had spoken very good English, her best English, no mistakes. Still, she said, the hospital did not apologize when they said they had
lost the CAT scan and she had come for nothing. She said they did not seem to have any sympathy when she told them she was anxious to know the exact diagnosis, since her husband and son had both died of brain tumors. She said they would not give her any more information until the next time and she would have to make another appointment for that. So she said she would not leave until the doctor called her daughter. She wouldn’t budge. And when the doctor finally called her daughter, me, who spoke in perfect English — lo and behold — we had assurances the CAT scan would be found, promises that a conference call on Monday would be held, and apologies for any suffering my mother had gone through for a most regrettable mistake.

I think my mother’s English almost had an effect on limiting my possibilities in life as well. Sociologists and linguists probably will tell you that a person’s developing language skills are more influenced by peers. But I do think that the language spoken in the family, especially in immigrant families which are more insular, plays a large role in shaping the language of the child. And I believe that it affected my results on achievement tests, IQ tests, and the SAT. While my English skills were never judged as poor, compared to math, English could not be considered my strong suit. In grade school I did moderately well, getting perhaps B’s, sometimes B-pluses, in English and scoring perhaps in the sixtieth or seventieth percentile on achievement tests. But those scores were not good enough to override the opinion that my true abilities lay in math and science, because in those areas I achieved A’s and scored in the ninetieth percentile or higher.

This was understandable. Math is precise; there is only one correct answer. Whereas, for me at least, the answers on English tests were always a judgment call, a matter of opinion and personal experience. Those tests were constructed around items like fill-in-the-blank sentence completion, such as “Even though Tom was ______, Mary thought he was ______.” And the correct answer always seemed to be the most bland combinations of thoughts, for example, “Even though Tom was shy, Mary thought he was charming,” with the grammatical structure “even though” limiting the correct answer to some sort of semantic opposites, so you wouldn’t get answers like, “Even though Tom was foolish, Mary thought he was ridiculous.” Well, according to my mother, there were very few limitations as to what Tom could have been and what Mary might have thought of him. So I never did well on tests like that.

The same was true with word analogies, pairs of words in which you were supposed to find some sort of logical, semantic relationship — for example, “Sunset is to nightfall as ______ is to ______.” And here you would be presented with a list of four possible pairs, one of which showed the same kind of relationship: red is to stoplight, bus is to arrival, chills is to fever, yawn is to boring. Well, I could never think that way. I knew what the tests were asking, but I could not block out of my mind the images already created by the first pair, “sunset is to nightfall” — and I would see a burst of colors against a darkening sky, the moon rising, the lowering of a curtain of stars. And all the other pairs of words — red, bus, stoplight, boring — just
threw up a mass of confusing images, making it impossible for me to sort out something as logical as saying: “A sunset precedes nightfall” is the same as “a chill precedes a fever.” The only way I would have gotten that answer right would have been to imagine an associative situation, for example, my being disobedient and staying out past sunset, catching a chill at night, which turns into feverish pneumonia as punishment, which indeed did happen to me.

I have been thinking about all this lately, about my mother’s English, about achievement tests. Because lately I’ve been asked, as a writer, why there are not more Asian Americans represented in American literature. Why are there few Asian Americans enrolled in creative writing programs? Why do so many Chinese students go into engineering? Well, these are broad sociological questions I can’t begin to answer. But I have noticed in surveys — in fact, just last week — that Asian students, as a whole, always do significantly better on math achievement tests than in English. And this makes me think that there are other Asian-American students whose English spoken in the home might also be described as “broken” or “limited.” And perhaps they also have teachers who are steering them away from writing and into math and science, which is what happened to me.

Fortunately, I happen to be rebellious in nature and enjoy the challenge of disproving assumptions made about me. I became an English major my first year in college, after being enrolled as pre-med. I started writing nonfiction as a freelancer the week after I was told by my former boss that writing was my worst skill and I should hone my talents toward account management.

But it wasn’t until 1985 that I finally began to write fiction. And at first I wrote using what I thought to be wittily crafted sentences, sentences that would finally prove I had mastery over the English language. Here’s an example from the first draft of a story that later made its way into *The Joy Luck Club*, but without this line: “That was my mental quandary in its nascent state.” A terrible line, which I can barely pronounce.

Fortunately, for reasons I won’t get into today, I later decided I should envision a reader for the stories I would write. And the reader I decided upon was my mother because these were stories about mothers. So with this reader in mind — and in fact she did read my early drafts — I began to write stories using all the Englishes I grew up with: the English I spoke to my mother, which for lack of a better term might be described as “simple”; the English she used with me, which for lack of a better term might be described as “broken”; my translation of her Chinese, which could certainly be described as “watered down”; and what I imagined to be her translation of her Chinese if she could speak in perfect English, her internal language,
and for that I sought to preserve the essence, but neither an English nor a Chinese structure. I wanted to capture what language ability tests can never reveal: her intent, her passion, her imagery, the rhythms of her speech, and the nature of her thoughts.

Apart from what any critic had to say about my writing, I knew I had succeeded where it counted when my mother finished reading my book and gave me her verdict: “So easy to read.”

Comprehension

1. What is Tan classifying in this essay? What individual categories does she identify?
2. Where does Tan identify the different categories she discusses in “Mother Tongue”? Should she have identified these categories earlier? Explain your reasoning.
3. Does Tan illustrate each category she identifies? Does she treat all categories equally? If she does not, do you see this as a problem? Explain.
4. In what specific situations does Tan say her mother’s “limited English” was a handicap? In what other situations might Mrs. Tan face difficulties?
5. What effects has her mother’s limited English had on Tan’s life?
6. How does Tan account for the difficulty she had in answering questions on achievement tests, particularly word analogies? Do you think her problems in this area can be explained by the level of her family’s language skills, or might other factors also be to blame? Explain.
7. In paragraph 18, Tan considers the possible reasons for the relatively few Asian Americans in the fields of language and literature. What explanations does she offer? What other explanations can you think of?

Purpose and Audience

1. Why do you suppose Tan begins her essay by explaining her qualifications? Why, for example, does she tell her readers she is “not a scholar of English or literature” (1) but rather a writer who is “fascinated by language in daily life” (2)?
2. Do you think Tan expects most of her readers to be Asian American? To be familiar with Asian-American languages and culture? How can you tell?
3. Is Tan’s primary focus in this essay on language or on her mother? Explain your conclusion.

Style and Structure

1. This essay’s style is relatively informal. For example, Tan uses I to refer to herself and addresses her readers as you. Identify other features that
characterize her style as informal. Do you think a more formal style would strengthen her credibility? Explain your reasoning.

2. In paragraph 6, Tan quotes a passage of her mother’s speech. What purpose does Tan say she wants this quotation to serve? What impression does it give of her mother? Do you think this effect is what Tan intended? Explain.

3. **Vocabulary Project.** In paragraph 8, Tan discusses the different words and phrases that might be used to describe her mother’s spoken English. Which of these terms seems most accurate? Do you agree with Tan that these words are unsatisfactory? What other term for her mother’s English would be both neutral and accurate?

4. In paragraphs 10 through 13, Tan juxtaposes her mother’s English with her own. What point do these quoted passages make?

5. Consider the expression *Mother Tongue* in Tan’s title. What does this expression usually mean? What does it seem to mean here?

6. In paragraph 20, Tan quotes a “terrible line” from an early draft of part of her novel *The Joy Luck Club*. Why do you suppose she quotes this line? How is it different from the writing style she uses in “Mother Tongue”?

**Journal Entry**

In paragraph 9, Tan says that when she was growing up she was sometimes ashamed of her mother because of her limited English proficiency. Have you ever felt ashamed of a parent (or a friend) because of his or her inability to “fit in” in some way? How do you feel now about your earlier reaction?

**Writing Workshop**

1. What different “Englishes” (or other languages) do you use in your day-to-day life as a student, employee, friend, and family member? Write a classification-and-division essay identifying, describing, and illustrating each kind of language and explaining the purpose it serves.

2. **Working with Sources.** What kinds of problems does a person whose English is as limited as Mrs. Tan’s face in the age of social media and instant communication? Write a classification-and-division essay that identifies and explains the kinds of problems you might encounter today if the level of your spoken English were comparable to Mrs. Tan’s. Try to update some of the specific situations Tan describes, quoting Tan where necessary, and be sure to document any borrowed words or ideas and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. Tan’s essay focuses on spoken language, but people also use different kinds of *written* language in different situations. Write a classification-and-division essay that identifies and analyzes three different kinds of written English: one appropriate for your parents, one for a teacher or
employer, and one for a friend. Illustrate each kind of language with a few sentences directed at each audience about your plans for your future. In your thesis statement, explain why all three kinds of language are necessary.

**Combining the Patterns**

Tan develops her essay with a series of anecdotes about her mother and about herself. How does this use of *narration* strengthen her essay? Could she have made her point about the use of different “Englishes” without these anecdotes? What other strategy could she have used?

**Thematic Connections**

- “Midnight” (page 183)
- “The Park” (page 491)
The Ways We Lie

Stephanie Ericsson (b. 1953) grew up in San Francisco and began writing as a teenager. She has been a screenwriter and an advertising copywriter and has published several books based on her own life. *Shamefaced: The Road to Recovery* and *Women of AA: Recovering Together* (both 1985) focus on her experiences with addiction; *Companion through the Darkness: Inner Dialogues on Grief* (1993) deals with the sudden death of her husband; and *Companion into the Dawn: Inner Dialogues on Loving* (1994) is a collection of essays.

**Background on lies in politics and business** The following piece originally appeared in the *Utne Reader* as the cover article of the January 1993 issue, which was devoted to the theme of lies and lying. The subject had particular relevance after a year when the honesty of Bill Clinton — the newly elected U.S. president — had been questioned. (It also followed the furor surrounding the confirmation hearings of U.S. Supreme Court nominee Clarence Thomas, who denied allegations by attorney Anita Hill of workplace sexual harassment; here the question was who was telling the truth and who was not.) Six years later, President Clinton was accused of perjury and faced a Senate impeachment trial. In subsequent years, lying was featured prominently in the news as executives at a number of major corporations were charged with falsifying records at the expense of employees and shareholders, and George W. Bush’s administration was accused of lying about the presence of weapons of mass destruction in Iraq to justify going to war.

More recently, major mortgage lenders were found to have lied about their reviews of documents justifying many thousands of foreclosures. In 2010, lying was again featured prominently in the news as investigations of the oil company BP found that the company was aware of problems with a safety device on the Deepwater Horizon oil rig prior to an explosion that killed eleven workers and spilled millions of gallons of oil, but covered up those concerns in an attempt to increase its profits. BP has also been accused of lying to Congress about its estimate of the extent of the spill.

The bank called today and I told them my deposit was in the mail, even though I hadn’t written a check yet. It’d been a rough day. The baby I’m pregnant with decided to do aerobics on my lungs for two hours, our three-year-old daughter painted the living-room couch with lipstick, the IRS put me on hold for an hour, and I was late to a business meeting because I was tired.

I told my client the traffic had been bad. When my partner came home, his haggard face told me his day hadn’t gone any better than mine, so when he asked, “How was your day?” I said, “Oh, fine,” knowing that one more straw might break his back. A friend called and wanted to take me to lunch.
I said I was busy. Four lies in the course of a day, none of which I felt the least bit guilty about.

We lie. We all do. We exaggerate, we minimize, we avoid confrontation, we spare people’s feelings, we conveniently forget, we keep secrets, we justify lying to the big-guy institutions. Like most people, I indulge in small falsehoods and still think of myself as an honest person. Sure I lie, but it doesn’t hurt anything. Or does it?

I once tried going a whole week without telling a lie, and it was paralyzing. I discovered that telling the truth all the time is nearly impossible. It means living with some serious consequences: The bank charges me $60 in overdraft fees, my partner keels over when I tell him about my travails, my client fires me for telling her I didn’t feel like being on time, and my friend takes it personally when I say I’m not hungry. There must be some merit to lying.

But if I justify lying, what makes me any different from slick politicians or the corporate robbers who raided the S&L industry? Saying it’s okay to lie one way and not another is hedging. I cannot seem to escape the voice deep inside me that tells me: When someone lies, someone loses.

What far-reaching consequences will I, or others, pay as a result of my lie? Will someone’s trust be destroyed? Will someone else pay my penance because I ducked out? We must consider the meaning of our actions. Deception, lies, capital crimes, and misdemeanors all carry meanings. Webster’s definition of lie is specific:

1: a false statement or action especially made with the intent to deceive;
2: anything that gives or is meant to give a false impression.

A definition like this implies that there are many, many ways to tell a lie. Here are just a few.

**The White Lie**

A man who won’t lie to a woman has very little consideration for her feelings.

—BERGEN EVANS

The white lie assumes that the truth will cause more damage than a simple, harmless untruth. Telling a friend he looks great when he looks like hell can be based on a decision that the friend needs a compliment more than a frank opinion. But, in effect, it is the liar deciding what is best for the lied to. Ultimately, it is a vote of no confidence. It is an act of subtle arrogance for anyone to decide what is best for someone else.

Yet not all circumstances are quite so cut-and-dried. Take, for instance, the sergeant in Vietnam who knew one of his men was killed in action but...
listed him as missing so that the man’s family would receive indefinite compensation instead of the lump-sum pittance the military gives widows and children. His intent was honorable. Yet for twenty years this family kept their hopes alive, unable to move on to a new life.

Facades

Et tu, Brute?

—CAESAR*

We all put up facades to one degree or another. When I put on a suit to go to see a client, I feel as though I am putting on another face, obeying the expectation that serious businesspeople wear suits rather than sweatpants. But I’m a writer. Normally, I get up, get the kid off to school, and sit at my computer in my pajamas until four in the afternoon. When I answer the phone, the caller thinks I’m wearing a suit (though the UPS man knows better).

But facades can be destructive because they are used to seduce others into an illusion. For instance, I recently realized that a former friend was a liar. He presented himself with all the right looks and the right words and offered lots of new consciousness theories, fabulous books to read, and fascinating insights. Then I did some business with him, and the time came for him to pay me. He turned out to be all talk and no walk. I heard a plethora of reasonable excuses, including in-depth descriptions of the big break around the corner. In six months of work, I saw less than a hundred bucks. When I confronted him, he raised both eyebrows and tried to convince me that I’d heard him wrong, that he’d made no commitment to me. A simple investigation into his past revealed a crowded graveyard of disenchanted former friends.

Ignoring the Plain Facts

Well, you must understand that Father Porter is only human. . . .

—A MASSACHUSETTS PRIEST

In the ’60s, the Catholic Church in Massachusetts began hearing complaints that Father James Porter was sexually molesting children. Rather than relieving him of his duties, the ecclesiastical authorities simply moved him from one parish to another between 1960 and 1967, actually providing him with a fresh supply of unsuspecting families and innocent children to abuse. After treatment in 1967 for pedophilia, he went back to

* Eds. note — “And you, Brutus?” (Latin). In Shakespeare’s play *Julius Caesar*, Caesar asks this question when he sees Brutus, whom he has believed to be his friend, among the conspirators who are stabbing him.
work, this time in Minnesota. The new diocese was aware of Father Porter’s obsession with children, but they needed priests and recklessly believed treatment had cured him. More children were abused until he was relieved of his duties a year later. By his own admission, Porter may have abused as many as a hundred children.

Ignoring the facts may not in and of itself be a form of lying, but consider the context of this situation. If a lie is *a false action done with the intent to deceive*, then the Catholic Church’s conscious covering for Porter created irreparable consequences. The church became a co-perpetrator with Porter.

**Deflecting**

When you have no basis for an argument, abuse the plaintiff.

—CICERO

I’ve discovered that I can keep anyone from seeing the true me by being selectively blatant. I set a precedent of being up-front about intimate issues, but I never bring up the things I truly want to hide; I just let people assume I’m revealing everything. It’s an effective way of hiding.

Any good liar knows that the way to perpetuate an untruth is to deflect attention from it. When Clarence Thomas exploded with accusations that the Senate hearings were a “high-tech lynching,” he simply switched the focus from a highly charged subject to a radioactive subject. Rather than defending himself, he took the offensive and accused the country of racism. It was a brilliant maneuver. Racism is now politically incorrect in official circles — unlike sexual harassment, which still rewards those who can get away with it.

Some of the most skillful deflectors are passive-aggressive people who, when accused of inappropriate behavior, refuse to respond to the accusations. This you-don’t-exist stance infuriates the accuser, who, understandably, screams something obscene out of frustration. The trap is sprung and the act of deflection successful, because now the passive-aggressive person can indignantly say, “Who can talk to someone as unreasonable as you?” The real issue is forgotten and the sins of the original victim become the focus. Feeling guilty of name-calling, the victim is fully tamed and crawls into a hole, ashamed. I have watched this fighting technique work thousands of times in disputes between men and women, and what I’ve learned is that the real culprit is not necessarily the one who swears the loudest.

**Omission**

The cruelest lies are often told in silence.

—R. L. STEVENSON

Omission involves telling most of the truth minus one or two key facts whose absence changes the story completely. You break a pair of glasses
that are guaranteed under normal use and get a new pair, without mention-
ing that the first pair broke during a rowdy game of basketball. Who hasn’t tried something like that? But what about omission of information
that could make a difference in how a person lives his or her life?

For instance, one day I found out that rabbinical legends tell of another
woman in the Garden of Eden before Eve. I was stunned. The omission
of the Sumerian goddess Lilith from Genesis— as well as her demoniza-
tion by ancient misogynists as an embodiment of female evil—felt like spiri-
tual robbery. I felt like I’d just found out my mother was really my step-
mother. To take seriously the tradition that Adam was created out of the
same mud as his equal counterpart, Lilith, redefines all of Judeo-Christian
history.

Some renegade Catholic feminists introduced me to a view of Lilith
that had been suppressed during the many centuries when this strong god-
dess was seen only as a spirit of evil. Lilith was a proud goddess who defied
Adam’s need to control her, attempted negotiations, and when this failed,
said adios and left the Garden of Eden.

This omission of Lilith from the Bible was a patriarchal strategy to
keep women weak. Omitting the strong-woman archetype of Lilith from
Western religions and starting the story with Eve the Rib has helped keep
Christian and Jewish women believing they were the lesser sex for thou-
sands of years.

Stereotypes and Clichés

Where opinion does not exist, the status quo becomes stereotyped and all
originality is discouraged.

—BERTHARD RUSSELL

Stereotype and cliché serve a purpose as a form of shorthand. Our need
for vast amounts of information in nanoseconds has made the stereotype
vital to modern communication. Unfortunately, it often shuts down origi-
nal thinking, giving those hungry for the truth a candy bar of misinforma-
tion instead of a balanced meal. The stereotype explains a situation with
just enough truth to seem unquestionable.

All the “isms”— racism, sexism, ageism, et al. — are founded on and
fueled by the stereotype and the cliché, which are lies of exaggeration, omis-
sion, and ignorance. They are always dangerous. They take a single tree and
make it a landscape. They destroy curiosity. They close minds and separate
people. The single mother on welfare is assumed to be cheating. Any black
male could tell you how much of his identity is obliterated daily by stereo-
types. Fat people, ugly people, beautiful people, old people, large-breasted
women, short men, the mentally ill, and the homeless all could tell you
how much more they are like us than we want to think. I once admitted to
a group of people that I had a mouth like a truck driver. Much to my sur-
prise, a man stood up and said, “I’m a truck driver, and I never cuss.” Need-
less to say, I was humbled.
**Groupthink**

Who is more foolish, the child afraid of the dark, or the man afraid of the light?

— MAURICE FREEHILL

Irving Janis, in *Victims of GroupThink*, defines this sort of lie as a psychological phenomenon within decision-making groups in which loyalty to the group has become more important than any other value, with the result that dissent and the appraisal of alternatives are suppressed. If you’ve ever worked on a committee or in a corporation, you’ve encountered groupthink. It requires a combination of other forms of lying—ignoring facts, selective memory, omission, and denial, to name a few.

The textbook example of groupthink came on December 7, 1941. From as early as the fall of 1941, the warnings came in, one after another, that Japan was preparing for a massive military operation. The Navy command in Hawaii assumed Pearl Harbor was invulnerable—the Japanese weren’t stupid enough to attack the United States’ most important base. On the other hand, racist stereotypes said the Japanese weren’t smart enough to invent a torpedo effective in less than 60 feet of water (the fleet was docked in 30 feet); after all, U.S. technology hadn’t been able to do it.

On Friday, December 5, normal weekend leave was granted to all the commanders at Pearl Harbor, even though the Japanese consulate in Hawaii was busy burning papers. Within the tight, good-ole-boy cohesiveness of the U.S. command in Hawaii, the myth of invulnerability stayed well entrenched. No one in the group considered the alternatives. The rest is history.

**Out-and-Out Lies**

The only form of lying that is beyond reproach is lying for its own sake.

— OSCAR WILDE

Of all the ways to lie, I like this one the best, probably because I get tired of trying to figure out the real meanings behind things. At least I can trust the bald-faced lie. I once asked my five-year-old nephew, “Who broke the fence?” (I had seen him do it.) He answered, “The murderers.” Who could argue?

At least when this sort of lie is told it can be easily confronted. As the person who is lied to, I know where I stand. The bald-faced lie doesn’t toy with my perceptions—it argues with them. It doesn’t try to refashion reality, it tries to refute it. *Read my lips.* . . . No sleight of hand. No guessing. If this were the only form of lying, there would be no such thing as floating anxiety or the adult-children of alcoholics movement.

**Dismissal**

Pay no attention to that man behind the curtain! I am the Great Oz!

— THE WIZARD OF OZ
Dismissal is perhaps the slipperiest of all lies. Dismissing feelings, perceptions, or even the raw facts of a situation ranks as a kind of lie that can do as much damage to a person as any other kind of lie.

The roots of many mental disorders can be traced back to the dismissal of reality. Imagine that a person is told from the time she is a tot that her perceptions are inaccurate. “Mommy, I’m scared.” “No, you’re not, darling.” “I don’t like that man next door, he makes me feel icky.” “Johnny, that’s a terrible thing to say, of course you like him. You go over there right now and be nice to him.”

I’ve often mused over the idea that madness is actually a sane reaction to an insane world. Psychologist R. D. Laing supports this hypothesis in *Sanity, Madness & the Family*, an account of his investigations into families of schizophrenics. The common thread that ran through all of the families he studied was a deliberate, staunch dismissal of the patient’s perceptions from a very early age. Each of the patients started out with an accurate grasp of reality, which, through meticulous and methodical dismissal, was demolished until the only reality the patient could trust was catatonia.

Dismissal runs the gamut. Mild dismissal can be quite handy for forgiving the foibles of others in our day-to-day lives. Toddlers who have just learned to manipulate their parents’ attention sometimes are dismissed out of necessity. Absolute attention from the parents would require so much energy that no one would get to eat dinner. But we must be careful and attentive about how far we take our “necessary” dismissals. Dismissal is a dangerous tool, because it’s nothing less than a lie.

**Delusion**

We lie loudest when we lie to ourselves.

—I R C Hoffer

I could write the book on this one. Delusion, a cousin of dismissal, is the tendency to see excuses as facts. It’s a powerful lying tool because it filters out information that contradicts what we want to believe. Alcoholics who believe that the problems in their lives are legitimate reasons for drinking rather than results of the drinking offer the classic example of deluded thinking. Delusion uses the mind’s ability to see things in myriad ways to support what it wants to be the truth.

But delusion is also a survival mechanism we all use. If we were to fully contemplate the consequences of our stockpiles of nuclear weapons or global warming, we could hardly function on a day-to-day level. We don’t want to incorporate that much reality into our lives because to do so would be paralyzing.

Delusion acts as an adhesive to keep the status quo intact. It shamelessly employs dismissal, omission, and amnesia, among other sorts of lies. Its most cunning defense is that it cannot see itself.

The liar’s punishment . . . is that he cannot believe anyone else.

—G E O R G E B E R N A R D S H A W
These are only a few of the ways we lie. Or are lied to. As I said earlier, it’s not easy to entirely eliminate lies from our lives. No matter how pious we may try to be, we will still embellish, hedge, and omit to lubricate the daily machinery of living. But there is a world of difference between telling functional lies and living a lie. Martin Buber* once said, “The lie is the spirit committing treason against itself.” Our acceptance of lies becomes a cultural cancer that eventually shrouds and reorders reality until moral garbage becomes as invisible to us as water is to a fish.

How much do we tolerate before we become sick and tired of being sick and tired? When will we stand up and declare our right to trust? When do we stop accepting that the real truth is in the fine print? Whose lips do we read this year when we vote for president? When will we stop being so reticent about making judgments? When do we stop turning over our personal power and responsibility to liars?

Maybe if I don’t tell the bank the check’s in the mail I’ll be less tolerant of the lies told me every day. A country song I once heard said it all for me: “You’ve got to stand for something or you’ll fall for anything.”

### Comprehension

1. List and briefly define each of the ten kinds of lies Ericsson identifies.
2. Why, in Ericsson’s view, is each kind of lie necessary?
3. According to Ericsson, what is the danger of each kind of lie?
4. Why does Ericsson like “out-and-out lies” (26–27) best?
5. Why is “dismissal” the “slipperiest of all lies” (28)?

### Purpose and Audience

1. Is Ericsson’s thesis simply that “there are many, many ways to tell a lie” (7)? Or is she defending — or attacking — the practice of lying? Try to state her thesis in a single sentence.
2. Do you think Ericsson’s choice of examples reveals a political bias? If so, do you think she expects her intended audience to share her political views? Explain your conclusion.

### Style and Structure

1. Despite the seriousness of her subject matter, Ericsson’s essay is informal; her opening paragraphs are especially personal and breezy. Why do you think she chose to use this kind of opening? Do you think her decision makes sense?

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2. Ericsson introduces each category of lie with a quotation. What function do these quotations serve? Do you think her essay would be less (or more) effective without them? Why or why not?

3. In addition to a heading and a quotation, what other elements does Ericsson include in her treatment of each kind of lie? Are all the discussions parallel—that is, does her discussion of each category include the same elements? If not, do you think this lack of balance is a problem? Explain.

4. What, if anything, determines the order in which Ericsson arranges her categories in this essay? Do you think any category should be relocated? If so, why?

5. Throughout her essay, Ericsson uses rhetorical questions. Why do you suppose she uses this stylistic device?

6. Vocabulary Project. Ericsson uses many colloquialisms in this essay—for example, “I could write the book on this one” (32). Identify as many of these informal expressions as you can. Why do you think she uses colloquialisms instead of more formal expressions? Do they have a positive or negative effect on your reaction to her ideas? Explain.

7. Ericsson occasionally cites the views of experts. Why does she include these references? If she wanted to cite additional experts, what professional backgrounds or fields of study do you think they should represent? Why?

8. In paragraph 29, Ericsson says, “Imagine that a person is told from the time she is a tot. . . .” Does she use she in similar contexts elsewhere in the essay? Do you find the feminine form of the personal pronoun appropriate or distracting? Explain.

9. Paragraphs 35–37 constitute Ericsson’s conclusion. How does this conclusion parallel the essay’s introduction in terms of style, structure, and content?

Journal Entry

In paragraph 3, Ericsson says, “We lie. We all do.” Later in the paragraph, she comments, “Sure I lie, but it doesn’t hurt anything. Or does it?” Answer her question.

Writing Workshop

1. Working with Sources. Choose three or four of Ericsson’s categories, and write a classification-and-division essay called “The Ways I Lie.” Base your essay on personal experience, and include an explicit thesis statement that defends your own lies—or is sharply critical of their use. Be sure to document Ericsson’s essay when you cite her categories and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)
2. In paragraph 22, Ericsson condemns stereotypes. Write a classification-and-division essay with the following thesis statement: “Stereotypes are usually inaccurate, often negative, and always dangerous.” In your essay, consider the stereotypes applied to three or four of the following groups: people who are disabled, overweight, or elderly; urban teenagers; politicians; housewives; and immigrants.

3. Using the thesis provided in question 2, write a classification-and-division essay that considers the stereotypes applied to three or four of the following occupations: police officers, librarians, used-car dealers, flight attendants, lawyers, construction workers, rock musicians, accountants, and telemarketers.

**Combining the Patterns**

A dictionary **definition** is a familiar — even tired — strategy for an essay’s introduction. Do you think Ericsson should delete the definition in paragraph 6 for this reason, or do you believe it is necessary? Explain.

**Thematic Connections**

- “‘What’s in a Name?’” (page 2)
- “The Money” (page 114)
Writing Assignments for Classification and Division

1. Choose a film you have seen recently, and list all the elements you consider significant—plot, direction, acting, special effects, and so on. Then, further subdivide each category (for instance, listing each of the major special effects). Using this list as an outline, write a review of the film.

2. Write an essay classifying the teachers or bosses you have had into several distinct categories, and form a judgment about the relative effectiveness of the individuals in each group. Give each category a name, and be sure your essay has a thesis statement.

3. What fashion styles do you observe on your college campus? Establish four or five distinct categories, and write an essay classifying students on the basis of how they dress. Give each group of students a descriptive title.

4. **Working with Sources.** Look through this book’s thematic table of contents (page xxxi), and choose three essays on the same general subject. Then, write a classification-and-division essay discussing the different ways writers can explore the same theme. Be sure your topic sentences clearly define your three categories. Include parenthetical documentation for all references to the essays you choose, and also include a works-cited page. (See Chapter 18 for information on MLA documentation.)

5. Many consider violence in sports to be a serious problem. Write an essay expressing your views on this problem. Using a classification-and-division structure, categorize information according to sources of violence (such as the players, the nature of the game, and the fans).

6. Classify television shows according to type (reality show, crime drama, and so forth), audience (preschoolers, school-age children, adults, and so on), or any other logical principle. Write an essay based on your system of classification, making sure to include a thesis statement. For instance, you might assert that the relative popularity of one kind of program over others reveals something about television watchers or that one kind of program shows signs of becoming obsolete.

7. Write a lighthearted classification-and-division essay discussing kinds of snack foods, cartoons, pets, status symbols, shoppers, vacations, weight-loss diets, hairstyles, or drivers.

8. Write a classification-and-division essay assessing the relative merits of several different politicians, websites, blogs, or academic majors.

9. What kinds of survival skills does a student need to get through college successfully? Write a classification-and-division essay identifying and discussing several kinds of skills and indicating why each category is important. If you like, you may write your essay in the form of an email to a beginning college student.
10. Divide your Facebook friends into categories according to some logical principle. Then, write a classification-and-division essay that includes a thesis statement indicating how different the various groups are.

**Collaborative Activity for Classification and Division**

Working in a group of four students, devise a classification system encompassing all the different kinds of popular music the members of your group favor. You may begin with general categories, such as country, pop, and rhythm and blues, but you should also include more specific categories, such as rap and heavy metal, in your classification system. After you decide on categories and subcategories that represent the tastes of all group members, fill in examples for each category. Then, devise several different options for arranging your categories into an essay.
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Definition

What Is Definition?

A definition tells what a term means and how it differs from other terms in its class. In the following paragraph from “Altruistic Behavior,” anthropologist Desmond Morris defines altruism, the key term of his essay.

Altruism is the performance of an unselfish act. As a pattern of behavior, this act must have two properties: it must benefit someone else, and it must do so to the disadvantage of the benefactor. It is not merely a matter of being helpful; it is helpfulness at a cost to yourself.

Most people think of definition in terms of print or online dictionaries, which give brief, succinct explanations — called formal definitions — of what words mean. But definition also includes explaining what something, or even someone, is — that is, its essential nature. Sometimes a definition requires a paragraph, an essay, or even a whole book. These longer, more complex definitions are called extended definitions.

Understanding Formal Definitions

Look at any dictionary, and you will notice that many definitions have a standard three-part structure. First, they present the term to be defined, then the general class it is a part of, and finally the qualities that differentiate it from the other terms in the same class.

<table>
<thead>
<tr>
<th>TERM</th>
<th>CLASS</th>
<th>DIFFERENTIATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>behaviorism</td>
<td>a theory</td>
<td>that regards the objective facts of a subject’s actions as the only valid basis for psychological study</td>
</tr>
<tr>
<td>cell</td>
<td>a unit of protoplasm</td>
<td>with a nucleus, cytoplasm, and an enclosing membrane</td>
</tr>
</tbody>
</table>
naturalism a literary movement whose original adherents believed writers should treat life with scientific objectivity
mitosis a process of nuclear division of cells, consisting of prophase, metaphase, anaphase, and telophase
authority a power to command and require obedience

Understanding Extended Definitions

Many extended-definition essays include short formal definitions like those in dictionaries. In such an essay, a brief formal definition can introduce readers to the extended definition, or it can help to support the essay’s thesis. However, an extended definition does not follow a set pattern of development. Instead, it uses whatever strategies best suit the writer’s purpose, the term being defined, and the writing situation. In fact, any one (or more than one) of the essay patterns illustrated in this book can be used to structure a definition essay.

Using Definition

Providing a formal definition of each term you use is usually not necessary or desirable. Readers will either know what a word means or be able to look it up. Still, it is often helpful to provide a brief definition of any term that is key to your readers’ understanding of your essay — especially if a key term has more than one meaning, if you are using it in an unusual way, or if you are fairly certain that the term will be unfamiliar to your readers.

Many situations call for extended definitions. On an exam, for example, you might be asked to define behaviorism; tell what a cell is; explain the meaning of the literary term naturalism; include a comprehensive definition of mitosis in your answer; or define authority. Such exam questions cannot always be answered in a sentence or two. In fact, the definitions they call for often require a full paragraph — or even several paragraphs.

Extended definitions are useful in many academic assignments besides exams. For example, definitions can explain abstractions such as freedom, controversial terms such as right to life, or slang terms (informal expressions whose meanings may vary from locale to locale or change as time passes).

Planning a Definition Essay

Developing a Thesis Statement

The thesis of a definition essay should do more than simply identify the term to be defined — and more than just define it. The thesis statement needs to make clear to readers the larger purpose for which you are defin-
ing the term. For example, assume you set out to write an extended definition of behaviorism. If your goal is to show its usefulness for treating patients with certain psychological disorders, a statement like “This essay will define behaviorism” will not be very helpful. Even a formal definition — “Behaviorism is a theory that regards the objective facts of a subject’s actions as the only valid basis for psychological study” — is not enough. Your thesis statement needs to suggest the value of this kind of therapy, not just tell what it is — for example, “Contrary to some critics’ objections, behaviorism is a valid approach for treating a wide variety of psychological dysfunctions.”

Deciding on a Pattern of Development

You can organize a definition essay according to one or more of the patterns of development described in this book. As you plan your essay and jot down your ideas about the term or subject you will define, you will see which of the patterns are most useful. For example, the formal definitions of the five terms discussed on pages 371–72 could be expanded with five different patterns of development:

- **Exemplification** To explain behaviorism, you could give examples. Carefully chosen cases could show how this theory of psychology applies to different situations. These examples could help readers see exactly how behaviorism works and what it can and cannot account for. Often, examples are the clearest way to explain something. Defining dreams as “the symbolic representation of mental states” might convey little to readers who do not know much about psychology, but a few examples would help you make your meaning clear. Many students have dreams about taking exams — perhaps dreaming that they are late for the test, that they remember nothing about the course, or that they are writing their answers in disappearing ink. You might explain the nature of dreams by interpreting these particular dreams, which may reflect anxiety about a course or about school in general.

- **Description** You can explain the nature of something by describing it. For example, the concept of a cell is difficult to grasp from just a formal definition, but your readers would understand the concept more clearly if you were to describe what a cell looks like, possibly with the aid of a diagram or two. Concentrating on the cell membrane, cytoplasm, and nucleus, you could detail each structure’s appearance and function. These descriptions would enable readers to visualize the whole cell and understand its workings. Of course, description involves more than the visual: a definition of a tsunami might describe the sounds and the appearance of this enormous ocean wave, and a definition of Parkinson’s disease might include a description of how its symptoms affect a patient.

- **Comparison and contrast** An extended definition of naturalism could use a comparison-and-contrast structure. Naturalism is one of
several major movements in American literature, so its literary aims could be contrasted with those of other literary movements, such as romanticism or realism. Or, you might compare and contrast the plots and characters of several naturalistic works with those of romantic or realistic works. Anytime you need to define something unfamiliar, you can compare it to something familiar to your readers. For example, your readers may never have heard of the Chinese dish sweet-and-sour cabbage, but you can help them imagine it by saying it tastes something like coleslaw. You can also define a thing by contrasting it with something unlike it, especially if the two have some qualities in common. For instance, one way to explain the British sport of rugby might be to contrast it with American football, which is not as violent.

- **Process**  Because mitosis is a process, an extended definition of mitosis should be organized as a **process explanation**. By tracing the process from stage to stage, you would clearly define this type of cell division for your readers. Process is also a suitable pattern for defining objects in terms of what they do. For example, because a computer carries out certain processes, an extended definition of a computer would probably include a process explanation.

- **Classification and division**  You could define authority by using **classification and division**. Basing your extended definition on the model developed by the German sociologist Max Weber, you could divide the class authority into the subclasses traditional authority, charismatic authority, and legal-bureaucratic authority. By explaining each type of authority, you could clarify this very broad term for your readers. In both extended and formal definitions, classification and division can be very useful. By identifying the class something belongs to, you are explaining what kind of thing it is. For instance, monetarism is an economic theory; The Adventures of Huckleberry Finn is a novel; and emphysema is a disease. Likewise, by dividing a class into subclasses, you are defining something more specifically. Emphysema, for instance, is a disease of the lungs and can therefore be classified with tuberculosis but not with appendicitis.

**Phrasing Your Definition**

Whatever form your definitions take, make certain that they clearly define your terms. Be sure to provide a true definition, not just a descriptive statement such as “Happiness is a four-day weekend.” Also, remember that repetition is not definition, so don’t include the term you are defining in your definition. For instance, the statement “Abstract art is a school of artists whose works are abstract” clarifies nothing for your readers. Finally, define as precisely as possible. Name the class of the term you are defining — “mitosis is a process of cell division” — and define this class as narrowly and as accurately as you can, clearly differentiating your term from other members of its class. Careful attention to the language and structure of your definition will help readers understand your meaning.
Structuring a Definition Essay

Like other essays, a definition essay should have an introduction, a body, and a conclusion. Although a formal definition strives for objectivity, an extended definition usually does not. Instead, it is likely to define a term in a way that reflects your attitude toward the subject or your reason for defining it. For example, your extended-definition paper about literary naturalism might argue that the significance of this movement’s major works has been underestimated by literary scholars. Similarly, your definition of authority might criticize its abuses. In such cases, the thesis statement provides a focus for your definition essay, showing readers your approach to the definition.

The introduction identifies the term to be defined, perhaps presents a brief formal definition, and goes on to state the essay’s thesis. The body of the essay expands the definition, using any one (or several) of the patterns of development explained and illustrated in this text.

In addition to using various patterns of development, you can expand the body of your definition by using any of the following strategies:

- You can define a term by using synonyms (words with similar meanings).
- You can define a term by using negation (telling what it is not).
- You can define a term by using enumeration (listing its characteristics).
- You can define a term by using an analogy (identifying similarities between an unfamiliar term and something likely to be more familiar to readers).
- You can define a term by discussing its origin and development (the word’s derivation, original meaning, and usages).

NOTE: If you are describing something that is unfamiliar to your readers, you can also include a visual — a drawing, painting, diagram, or photograph — to supplement your definition.

Your essay’s conclusion reminds readers why you have chosen to define the term, perhaps restating your thesis in different words.

Suppose your assignment is to write a short paper for your introductory psychology course. You decide to examine behaviorism. Of course, you can define the word in one sentence, or possibly two. But to explain the concept of behaviorism and its status in the field of psychology, you must go beyond the dictionary.

Now, you have to decide what kinds of explanations are most suitable for your topic and for your intended audience. If you are trying to define behaviorism for readers who know very little about psychology, you might use analogies that relate behaviorism to your readers’ experiences, such as how they were raised or how they train their pets. You might also use examples, but the examples would relate not to psychological experiments or clinical treatment but to experiences in everyday life. If, however, you are directing
your paper to your psychology instructor, who obviously already knows what behaviorism is, your purpose is to show that you know, too. One way to do this is to compare behaviorism with other psychological theories; another way is to give examples of how behaviorism works in practice; still another is to briefly summarize the background and history of the theory. (In a long paper, you might use all of these strategies.)

After considering your paper’s scope and audience, you might decide that because behaviorism is somewhat controversial, your best strategy is to supplement a formal definition with examples showing how behaviorist assumptions and methods are applied in specific situations. These examples, drawn from your class notes and textbook, would support your thesis that behaviorism is a valid approach for treating certain psychological dysfunctions. Together, your examples would define behaviorism as it is understood today.

An informal outline for your essay might look like this.

<table>
<thead>
<tr>
<th>Sample Outline</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Introduction:</strong></td>
<td>Thesis statement — Contrary to its critics’ objections, behaviorism is a valid approach for treating a wide variety of psychological dysfunctions.</td>
</tr>
<tr>
<td><strong>Background:</strong></td>
<td>Definition of behaviorism, including its origins and evolution</td>
</tr>
<tr>
<td><strong>First example:</strong></td>
<td>The use of behaviorism to help psychotic patients function in an institutional setting</td>
</tr>
<tr>
<td><strong>Second example:</strong></td>
<td>The use of behaviorism to treat neurotic behavior, such as chronic anxiety, a phobia, or a pattern of destructive acts</td>
</tr>
<tr>
<td><strong>Third example:</strong></td>
<td>The use of behaviorism to treat normal but antisocial or undesirable behavior, such as heavy smoking or overeating</td>
</tr>
<tr>
<td><strong>Conclusion:</strong></td>
<td>Restatement of thesis (in different words) or review of key points</td>
</tr>
</tbody>
</table>

Notice how the three examples in this essay define behaviorism with the kind of complexity, detail, and breadth that a formal definition could not duplicate. This definition is more like a textbook explanation — and, in fact, textbook explanations are often written as extended definitions.

**Revising a Definition Essay**

When you revise a definition essay, consider the items on the revision checklist on page 68. In addition, pay special attention to the items on the following checklist, which apply specifically to revising definition essays.
Editing a Definition Essay

When you edit your definition essay, follow the guidelines on the editing checklists on pages 85, 88, and 91. In addition, focus on the grammar, mechanics, and punctuation issues that are particularly relevant to definition essays. One of these issues — avoiding the phrases *is when* and *is where* in formal definitions — is discussed below.

**Grammar in Context** *Avoiding is when and is where*

Many extended definitions include a one-sentence formal definition. As you have learned, such definitions must include the term you are defining, the class to which the term belongs, and the characteristics that distinguish the term from other terms in the same class.

Sometimes, however, when you are defining a term or concept, you may find yourself departing from this structure and using the phrase *is when* or *is where*. If so, your definition is not complete because it omits the term’s class. (In fact, the use of *is when* or *is where* indicates that you are actually presenting an example of the term and not a definition.)

You can avoid this error by making certain that the form of the verb *be* in your definition is always followed by a noun.

**Incorrect:**

As described by Ajoy Mahtab in his essay “The Untouchable,” *prejudice* is *is when* someone forms an irrational bias or negative opinion of a person or group.

**Correct:**

As described by Ajoy Mahtab in his essay “The Untouchable,” *prejudice* is an irrational bias or negative opinion of a person or group.
The following student essay, written by Ajoy Mahtab for a composition course, defines the untouchables, members of a caste that is shunned in India. In his essay, Ajoy, who grew up in Calcutta, presents a thesis that is sharply critical of the practice of ostracizing untouchables. Note that he includes a photograph to help readers understand the unfamiliar term he is defining.

The Untouchable

A word that is extremely common in India yet uncommon to the point of incomprehension in the West is the word untouchable. It is a word that has had very sinister connotations throughout India's history. A rigorously worked-out caste system has traditionally existed in Indian society. At the top of the social ladder sat the Brahmins, the clan of the priesthood. These people had renounced the material world for a spiritual one. Below them came the Kshatriyas, or the warrior caste. This caste included the kings and all their nobles along with their armies. Third on the social ladder were the Vaishyas, who were the merchants of the land. Trade was their only form of livelihood. Last came the Shudras — the menials. Shudras were employed by the prosperous as sweepers and laborers. Originally a person's caste was determined only by his profession. Thus, if the son of a merchant joined the army, he automatically converted from a Vaishya to a Kshatriya. However, the system soon became hereditary and rigid. Whatever one's occupation, one's caste was determined from birth according to the caste of one's father.
Outside of this structure were a group of people, human beings treated worse than dogs and shunned far more than lepers, people who were not considered even human, people who defiled with their very touch. These were the Achhoots: the untouchables, one of whom is shown in fig. 1. The word untouchable is commonly defined as “that which cannot or should not be touched.” In India, however, it was taken to a far greater extreme. The untouchables of a village lived in a separate community downwind of the borders of the village. They had a separate water supply, for they would make the village water impure if they were to drink from it. When they walked, they were made to bang two sticks together continuously so that passersby could hear them coming and thus avoid an untouchable’s shadow. Tied to their waists, trailing behind them, was a broom that would clean the ground they had walked on. The penalty for not following these or any other rules was death for the untouchable and, in many instances, for the entire untouchable community.

One of the pioneers of the fight against untouchability was Mahatma Gandhi. Thanks to his efforts and those of many others,
untouchability no longer presents anything like the horrific picture described above. In India today, in fact, recognition of untouchability is punishable by law. Theoretically, there is no such thing as untouchability anymore. But old traditions linger on, and a deep-rooted fear passed down from generation to generation does not disappear overnight. Even today, caste is an important factor in most marriages. Most Indian surnames reveal a person’s caste immediately, so it is a difficult thing to hide. The shunning of the untouchable is more prevalent in South India, where people are much more devout, than in the North. Some people would rather starve than share food and water with an untouchable. This concept is very difficult to accept in the West, but it is true all the same.

I remember an incident from my childhood. I could not have been more than eight or nine at the time. I was on a holiday staying at my family’s house on the river Ganges. A festival was going on, and, as is customary, we were giving the servants small presents. I was handing them out when an old lady, bent with age, slowly hobbled into the room. She stood in the far corner of the room all alone, and no one so much as looked at her. When the entire line ended, she stepped hesitantly forward and stood in front of me, looking down at the ground. She then held a cloth stretched out in front of her. I was a little confused about how I was supposed to hand her her present, since both her hands were holding the cloth. Then, with the help of prompting from someone behind me, I learned that I was supposed to drop the gift into the cloth without touching the cloth itself. It was only later that I found out that she was an untouchable. This was the first time I had actually come face to face with such prejudice, and it felt like a slap in the face. That incident was burned into my memory, and I do not think I will ever forget it.

The word *untouchable* is not often used in the West, and when it is, it is generally used as a complimentary term. For example, an avid fan might say of an athlete, “He was absolutely untouchable. Nobody could even begin to compare with him.” It seems rather ironic that a word could be so favorable in one culture and so negative in another. Why does a word that gives happiness in one part of the world cause pain in another? Why does the same word have different meanings to different people around the globe? Why do certain words cause rifts and others
forge bonds? I do not think anyone can tell me the answers to these questions.

No actual parallel can be found today that compares to the horrors of untouchability. For an untouchable, life itself was a crime. The day was spent just trying to stay alive. From the misery of the untouchables, the world should learn a lesson: isolating and punishing any group of people is dehumanizing and immoral.

Points for Special Attention

Thesis Statement. Ajoy Mahtab’s assignment was to write an extended definition of a term he assumed would be unfamiliar to his audience. Because he had definite ideas about the unjust treatment of the untouchables, Ajoy wanted his essay to have a strong thesis that communicated his disapproval. Still, because he knew his American classmates would need a good deal of background information before they would understand the context for such a thesis, he decided not to present it in his introduction. Instead, he decided to lead up to his thesis gradually and state it at the end of his essay. When other students in the class reviewed his draft, this subtlety was one of the points they reacted to most favorably.

Structure. Ajoy’s introduction establishes the direction of his essay by introducing the word he will define; he then places this word in context by explaining India’s rigid caste system. In paragraph 2, he gives the formal definition of the word untouchable and goes on to sketch the term’s historical background. Paragraph 3 explains the status of the untouchables in present-day India, and paragraph 4 gives a vivid example of Ajoy’s first encounter with an untouchable. As he begins his conclusion in paragraph 5, Ajoy brings his readers back to the word his essay defines. Here he uses two strategies to add interest: he contrasts a contemporary American usage of untouchable with its pejorative meaning in India, and he asks a series of rhetorical questions (questions asked for effect and not meant to be answered). In paragraph 6, Ajoy presents a summary of his position to lead into his thesis statement.

Patterns of Development. This essay uses a number of strategies commonly incorporated into extended definitions: it includes a formal definition, explains the term’s origin, and explores some of the term’s connotations. The essay also uses several familiar patterns of development. For instance, paragraph 1 uses classification and division to explain India’s caste system; paragraphs 2 and 3 use brief examples to illustrate the plight of the untouchable; and paragraph 4 presents a narrative. Each of these patterns enriches the definition.

Working with Sources. Ajoy includes a visual—a photograph of an untouchable—to supplement his passages of description and to help his
readers understand this very unfamiliar concept. He places the photograph early in his essay, where it will be most helpful, and he refers to it in paragraph 2 with the phrase “one of whom is shown in fig. 1.” In addition, he includes a caption below the photo with full source information.

**Focus on Revision**

Because the term Ajoy defined was so unfamiliar to his classmates, many of the peer-editing worksheets students filled in asked for more information. One suggestion in particular — that he draw an analogy between the unfamiliar term *untouchable* and a concept more familiar to American students — appealed to Ajoy as he planned his revision. Another student suggested that Ajoy could compare untouchables to other groups who have been shunned — for example, people with AIDS. Although Ajoy states in his conclusion that no parallel exists, an attempt to find common ground between untouchables and other groups could make his essay more meaningful to his readers — and bring home to them a distinctly alien idea. Such a connection could also make his conclusion especially powerful.

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**PEER-EDITING WORKSHEET: Definition**

1. What term is the writer defining? Does the essay include a formal definition? If so, where? If no formal definition is included, should one be added?

2. Why is the writer defining the term? Does the essay include a thesis statement that makes this purpose clear? If not, suggest revisions.

3. What patterns does the writer use to develop the definition? What other patterns could be used? Would a visual be helpful?

4. Does the essay define the term appropriately for its audience? Does the definition help you understand the meaning of the term?

5. Does the writer use synonyms to develop the definition? If so, where? If not, where could synonyms be used to help communicate the term’s meaning?

6. Does the writer use negation to develop the definition? If so, where? If not, could the writer strengthen the definition by explaining what the term is not?

7. Does the writer use enumeration to develop the definition? If so, where? If not, where in the essay might the writer list the term’s special characteristics?

8. Does the writer use analogies to develop the definition? If so, where? Do you find these analogies helpful? What additional analogies might help readers understand the term more fully?
9. Does the writer explain the term’s origin and development? If so, where? If not, do you believe this information should be added?

10. Reread the essay’s introduction. If the writer uses a formal definition as an opening strategy, try to suggest an alternative opening.

The selections that follow use exemplification, description, narration, and other methods of developing extended definitions. The first selection, a visual text, is followed by questions designed to illustrate how definition can operate in visual form. (A multimodal text for definition is located online at macmillanhighered.com/patterns.)
Reading Images

1. In a single complete sentence, define yourself in terms of your race, religion, or ethnicity (whatever is most important to you).
2. Look at the U.S. Census questions on the form. Which boxes would you mark? Do you see this choice as an accurate expression of what you consider yourself to be? Explain.

3. Only recently has the Census Bureau permitted respondents to mark “one or more boxes” to indicate their ethnic identity. Do you think this option is a good idea?

**Journal Entry**

Why do you think the U.S. government needs to know what a person considers himself/herself to be? Do you think it is important for the government to know how people define themselves, or do you consider this information an unwarranted violation of a person’s privacy? Explain.

**Thematic Connections**

- “‘What’s in a Name?’” (page 2)
- “Mother Tongue” (page 350)
- “On Dumpster Diving” (page 496)
Judy Brady has published articles on many social issues. Diagnosed with breast cancer in 1980, she became active in the politics of cancer and has edited *Women and Cancer* (1990) and *One in Three: Women with Cancer Confront an Epidemic* (1991). She also helped found the Toxic Links Coalition, an organization devoted to lobbying for cancer and environmental issues.

**Background on the status of women**  Brady has been active in the women’s movement since 1969, and “I Want a Wife” first appeared in the premiere issue of the feminist *Ms.* magazine in 1972. That year represented perhaps the height of the feminist movement in the United States. The National Organization for Women, established in 1966, had hundreds of chapters around the country. The Equal Rights Amendment, barring discrimination against women, passed in Congress (although it was ratified by only thirty-five of the necessary thirty-eight states), and Congress also passed Title IX of the Education Amendments Act, which required equal opportunity (in sports as well as academics) for all students in any school that receives federal funding. At that time, women accounted for just under 40 percent of the labor force (up from 23 percent in 1950), a number that has grown to almost 50 percent today, in part because of the severe recession that started in 2008, which has caused more job losses for men than for women. Of mothers with children under age eighteen, fewer than 40 percent were employed in 1970; today, three-quarters work, 38 percent of them full-time and year-round. As for stay-at-home fathers, their numbers have increased from virtually zero to nearly 160,000.

I belong to that classification of people known as wives. I am A Wife. And, not altogether incidentally, I am a mother.

Not too long ago a male friend of mine appeared on the scene fresh from a recent divorce. He had one child, who is, of course, with his ex-wife. He is looking for another wife. As I thought about him while I was ironing one evening, it suddenly occurred to me that I, too, would like to have a wife. Why do I want a wife?

I would like to go back to school so that I can become economically independent, support myself, and, if need be, support those dependent upon me. I want a wife who will work and send me to school. And while I am going to school I want a wife to take care of my children. I want a wife to keep track of the children’s doctor and dentist appointments. And to keep track of mine, too. I want a wife to make sure my children eat properly and are kept clean. I want a wife who will wash the children’s clothes and keep them mended. I want a wife who is a good nurturant attendant to my children, who arranges for their schooling, makes sure that they have an adequate social life with their peers, takes them to the park, the zoo, etc. I want
a wife who takes care of the children when they are sick, a wife who arranges to be around when the children need special care, because, of course, I cannot miss classes at school. My wife must arrange to lose time at work and not lose the job. It may mean a small cut in my wife’s income from time to time, but I guess I can tolerate that. Needless to say, my wife will arrange and pay for the care of the children while my wife is working.

I want a wife who will take care of my physical needs. I want a wife who will keep my house clean. A wife who will pick up after my children, a wife who will pick up after me. I want a wife who will keep my clothes clean, ironed, mended, replaced when need be, and who will see to it that my personal things are kept in their proper place so that I can find what I need the minute I need it. I want a wife who cooks the meals, a wife who is a good cook. I want a wife who will plan the menus, do the necessary grocery shopping, prepare the meals, serve them pleasantly, and then do the cleaning up while I do my studying. I want a wife who will care for me when I am sick and sympathize with my pain and loss of time from school. I want a wife to go along when our family takes a vacation so that someone can continue to care for me and my children when I need a rest and change of scene.

I want a wife who will not bother me with rambling complaints about a wife’s duties. But I want a wife who will listen to me when I feel the need to explain a rather difficult point I have come across in my course of studies. And I want a wife who will type my papers for me when I have written them.

I want a wife who will take care of the details of my social life. When my wife and I are invited out by my friends, I want a wife who will take care of the babysitting arrangements. When I meet people at school that I like and want to entertain, I want a wife who will have the house clean, will prepare a special meal, serve it to me and my friends, and not interrupt when I talk about things that interest me and my friends. I want a wife who will have arranged that the children are fed and ready for bed before my guests arrive so that the children do not bother us. I want a wife who takes care of the needs of my guests so that they feel comfortable, who makes sure that they have an ashtray, that they are passed the hors d’oeuvres, that they are offered a second helping of the food, that their wine glasses are replenished when necessary, that their coffee is served to them as they like it. And I want a wife who knows that sometimes I need a night out by myself.

I want a wife who is sensitive to my sexual needs, a wife who makes love passionately and eagerly when I feel like it, a wife who makes sure that I am satisfied. And, of course, I want a wife who will not demand sexual attention when I am not in the mood for it. I want a wife who assumes the complete responsibility for birth control, because I do not want more children. I want a wife who will remain sexually faithful to me so that I do not have to clutter up my intellectual life with jealousies. And I want a wife who understands that my sexual needs may
entail more than strict adherence to monogamy. I must, after all, be able to relate to people as fully as possible.

If, by chance, I find another person more suitable as a wife than the wife I already have, I want the liberty to replace my present wife with another one. Naturally, I will expect a fresh new life; my wife will take the children and be solely responsible for them so that I am left free.

When I am through with school and have a job, I want my wife to quit working and remain at home so that my wife can more fully and completely take care of a wife’s duties.

* * *

Comprehension

1. In one sentence, define what Brady means by wife. Does this ideal wife actually exist? Explain.
2. List some of the specific duties of the wife Brady describes. Into what five general categories does Brady arrange these duties?
3. What complaints does Brady apparently have about the life she actually leads? To what does she seem to attribute her problems?
4. Under what circumstances does Brady say she would consider leaving her wife? What would happen to the children if she left?

Purpose and Audience

1. This essay was first published in Ms. magazine. In what sense is it appropriate for the audience of this feminist publication? Where else can you imagine it appearing?
2. Does this essay have an explicitly stated thesis? If so, where is it? If the thesis is implied, paraphrase it.
3. Do you think Brady really wants the kind of wife she describes? Explain your response.

Style and Structure

1. Throughout the essay, Brady repeats the words “I want a wife.” What is the effect of this repetition?
2. The first and last paragraphs of this essay are quite brief. Does this weaken the essay? Why or why not?
3. In enumerating a wife’s duties, Brady frequently uses the verb arrange. What other verbs does she use repeatedly? How do these verbs help her make her point?
4. Brady never uses the personal pronouns he or she to refer to the wife she defines. Why not?
5. **Vocabulary Project.** Going beyond the dictionary definitions, decide what Brady means to suggest by each of the following words. Is she using any of these terms sarcastically? Explain.

<table>
<thead>
<tr>
<th>Word</th>
<th>Frequency</th>
</tr>
</thead>
<tbody>
<tr>
<td>proper</td>
<td>4</td>
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<tr>
<td>necessary</td>
<td>6</td>
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<tr>
<td>suitable</td>
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<td>pleasantly</td>
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<td>demand</td>
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<td>free</td>
<td>8</td>
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<tr>
<td>bother</td>
<td>6</td>
</tr>
<tr>
<td>clutter up</td>
<td>7</td>
</tr>
</tbody>
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**Journal Entry**

Is Brady’s 1972 characterization of a wife still accurate today? Which of the characteristics she describes have remained the same? Which have changed? Why?

**Writing Workshop**

1. Write an essay defining your ideal boss, parent, teacher, or pet.
2. Write an essay titled “I Want a Husband.” Taking an **ironic** stance, use society’s notions of the ideal husband to help you shape your definition.
3. Write a definition essay called “The Ideal Couple,” in which you try to divide household chores and other responsibilities equitably between the two partners. (Your essay can be serious or humorous.) Develop your definition with examples.

**Combining the Patterns**

Like most definition essays, “I Want a Wife” uses several patterns of development. Which ones does it use? Which of these do you consider most important for supporting Brady’s thesis? Why?

**Thematic Connections**

- “My Mother Never Worked” (page 118)
- “Sex, Lies, and Conversation” (page 320)
José Antonio Burciaga (1940–1996) was the founder of Diseños Literarios, a publishing company in California, as well as the comedy troupe Culture Clash. He contributed fiction, poetry, and articles to many anthologies, as well as to journals and newspapers. He also published several books of poems, drawings, and essays, including the poetry collection Undocumented Love (1992) and the essay collection Drink Cultura (1993). “Tortillas,” originally titled “I Remember Masa,” was first published in Weedeep Peepo (1988), a collection of essays in Spanish and English.

Background on tortillas Tortillas have been a staple of Mexican cooking for thousands of years. These thin, round griddlecakes made of cornmeal (masa) are often eaten with every meal, and the art of making them is still passed from generation to generation (although they now are widely available commercially as well). The earliest Mexican immigrants introduced them to the United States, and in the past twenty-five years tortillas, along with many other popular items of Mexican cuisine, have entered the country’s culinary landscape (as, over the decades, has a wide variety of other “ethnic” foods, such as pizza, egg rolls, bagels, sushi, and gyros). Still, tortillas have special meaning for Mexican Americans, and in this essay Burciaga discusses the role of the tortilla within his family’s culture.

My earliest memory of tortillas is my Mamá telling me not to play with them. I had bitten eyeholes in one and was wearing it as a mask at the dinner table.

As a child, I also used tortillas as hand warmers on cold days, and my family claims that I owe my career as an artist to my early experiments with tortillas. According to them, my clowning around helped me develop a strong artistic foundation. I’m not so sure, though. Sometimes I wore a tortilla on my head, like a yarmulke, and yet I never had any great urge to convert from Catholicism to Judaism. But who knows? They may be right.

For Mexicans over the centuries, the tortilla has served as the spoon and the fork, the plate and the napkin. Tortillas originated before the Mayan civilizations, perhaps predating Europe’s wheat bread. According to Mayan mythology, the great god Quetzalcoatl, realizing that the red ants knew the secret of using maize as food, transformed himself into a black ant, infiltrated the colony of red ants, and absconded with a grain of corn. (Is it any wonder that to this day, black ants and red ants do not get along?) Quetzalcoatl then put maize on the lips of the first man and woman, Oxomoco and Cipactonal, so that they would become strong. Maize festivals are still celebrated by many Indian cultures of the Americas.

When I was growing up in El Paso, tortillas were part of my daily life. I used to visit a tortilla factory in an ancient adobe building near the...
open mercado in Ciudad Juárez. As I approached, I could hear the rhythmic slapping of the masa as the skilled vendors outside the factory formed it into balls and patted them into perfectly round corn cakes between the palms of their hands. The wonderful aroma and the speed with which the women counted so many dozens of tortillas out of warm wicker baskets still linger in my mind. Watching them at work convinced me that the most handsome and deliciosas tortillas are handmade. Although machines are faster, they can never adequately replace generation-to-generation experience. There’s no place in the factory assembly line for the tender slaps that give each tortilla character. The best thing that can be said about mass-producing tortillas is that it makes it possible for many people to enjoy them.

In the mercado where my mother shopped, we frequently bought taquitos de nopalitos, small tacos filled with diced cactus, onions, tomatoes, and jalapeños. Our friend Don Toribio showed us how to make delicious, crunchy taquitos with dried, salted pumpkin seeds. When you had no money for the filling, a poor man’s taco could be made by placing a warm tortilla on the left palm, applying a sprinkle of salt, then rolling the tortilla up quickly with the fingertips of the right hand. My own kids put peanut butter and jelly on tortillas, which I think is truly bicultural. And speaking of fast foods for kids, nothing beats a quesadilla, a tortilla grilled-cheese sandwich.

Depending on what you intend to use them for, tortillas may be made in various ways. Even a run-of-the-mill tortilla is more than a flat corn cake. A skillfully cooked homemade tortilla has a bottom and a top; the top skin forms a pocket in which you put the filling that folds your tortilla into a taco. Paper-thin tortillas are used specifically for flautas, a type of taco that is filled, rolled, and then fried until crisp. The name flauta means flute, which probably refers to the Mayan bamboo flute; however, the only sound that comes from an edible flauta is a delicious crunch that is music to the palate. In México flautas are sometimes made as long as two feet and then cut into manageable segments. The opposite of flautas is gorditas, meaning little fat ones. These are very thick small tortillas.

The versatility of tortillas and corn does not end here. Besides being tasty and nourishing, they have spiritual and artistic qualities as well. The Tarahumara Indians of Chihuahua, for example, concocted a corn-based beer called tésquino, which their descendants still make today. And everyone has read about the woman in New Mexico who was cooking her husband a tortilla one morning when the image of Jesus Christ miraculously appeared on it. Before they knew what was happening, the man’s breakfast had become a local shrine.

Then there is tortilla art. Various Chicano artists throughout the Southwest have, when short of materials or just in a whimsical mood, used a dry tortilla as a small, round canvas. And a few years back, at the height of the
Chicano movement, a priest in Arizona got into trouble with the Church after he was discovered celebrating mass using a tortilla as the host. All of which only goes to show that while the tortilla may be a lowly corn cake, when the necessity arises, it can reach unexpected distinction.

Comprehension

1. What exactly is a tortilla?
2. List the functions — both practical and whimsical — that tortillas serve.
3. In paragraph 7, Burciaga cites the “spiritual and artistic qualities” of tortillas. Do you think he is being serious? Explain your reasoning.

Purpose and Audience

1. Burciaga states his thesis explicitly in his essay’s final sentence. Paraphrase this thesis. Why do you think he does not state it sooner? Do you think this was the right decision?
2. Do you think Burciaga expects most of his readers to be of Hispanic descent? To be familiar with tortillas? How can you tell?
3. Why do you think Burciaga uses humor in this essay? Is it consistent with his essay’s purpose? Could the humor have a negative effect on his audience? Explain.
4. Why are tortillas so important to Burciaga? Is it just their versatility he admires, or do they represent something more to him?

Style and Structure

1. Where does Burciaga provide a formal definition of tortilla? Why does he locate this formal definition where he does?
2. Burciaga uses many Spanish words, but he defines only some of them — for example, taquitos de nopalitos and quesadilla in paragraph 5 and flautas and gorditas in paragraph 6. Why do you think he defines some Spanish terms but not others? Should he have defined them all?
3. Does Burciaga use synonyms or negation to define tortilla? Does he discuss the word’s origin and development? If so, where? If not, do you think any of these strategies would improve his essay? Explain.
4. Vocabulary Project. Look up each of the following words in a Spanish-English dictionary, and try to supply its English equivalent.

mercado (4)       deliciosas (4)
masa (4)          jalapeños (5)
Journal Entry

Explore some additional uses — practical or frivolous — for tortillas that Burciaga does not discuss.

Writing Workshop

1. **Working with Sources.** Write an essay defining a food that is important to your family, ethnic group, or circle of friends. Begin with your own “earliest memory” of the food, comparing it with Burciaga’s, and use several patterns of development, as Burciaga does. Assume your audience is not familiar with the food you define. Your thesis should indicate why the food is so important to you. Be sure to document references to Burciaga’s essay and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. Relying primarily on description and exemplification, define a food that is sure to be familiar to all your readers. Do not name the food until your essay’s last sentence.

3. Write an essay defining a food — but include a thesis statement that paints a very favorable portrait of a much-maligned food (for example, Spam or brussels sprouts) or a very negative picture of a popular food (for example, chocolate or ice cream).

Combining the Patterns

Burciaga uses several patterns of development in his extended definition. Where, for example, does he use description, narration, process, and exemplification? Does he use any other patterns?

Thematic Connections

• “Goodbye to My Twinkie Days” (page 155)
• “Once More to the Lake” (page 164)
• “The Park” (page 491)
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This selection has been omitted intentionally in this electronic version due to digital permissions/copyright issues. Regrettably, we cannot make this piece available to you in digital format.
This selection has been omitted intentionally in this electronic version due to digital permissions/copyright issues. Regrettably, we cannot make this piece available to you in digital format.

Comprehension

1. Where does Quindlen define homeless, homelessness, homeless people, and home? Which of these terms is the primary focus of her essay?

2. In paragraph 3, Quindlen says that “the thing that seems most wrong with the world to me right now is that there are so many people with no homes.” What does she mean by homes in this context?

3. How does Quindlen define home in paragraph 4? Is her meaning here the same as her meaning in paragraph 3?

4. What does Quindlen mean when she says in paragraph 9, “They are not the homeless. They are people who have no homes.” What distinction is she making here? Is this a meaningful distinction? Why or why not?

Purpose and Audience

1. Quindlen begins her essay with two paragraphs discussing her encounter with a woman named Ann. Is this an effective opening strategy? Is it likely to engage her audience? Why or why not?

2. In one sentence, state this essay’s thesis. Does this thesis appear in the essay? If so, where? If not, do you think an implied thesis is a good strategy here? Explain.

3. What do you think Quindlen hoped to accomplish by writing this essay? Do you think her points are as relevant today as they were in 1987, when she wrote her essay? Are they perhaps more relevant?
Style and Structure

1. Identify sentences that reveal Quindlen’s emotional response to the problem she is examining. Do you think she is too emotionally involved with her topic?

2. What purpose does paragraph 5 serve in this essay? How does this paragraph use comparison and contrast to develop a definition of home?

3. Do you think Quindlen should have included statistics or expert testimony, or is her essay convincing without this type of supporting evidence?

4. Where does Quindlen define by negation—by telling what a term is not?

5. Where does Quindlen use exemplification to develop her definition? Where does she use description?

6. Vocabulary Project. In paragraph 6, Quindlen says, “Homes have stopped being homes. Now they are real estate.” Use a dictionary or thesaurus to help you identify the different connotations of the word home. Then, find a definition of the term real estate. How are these terms alike in meaning? How are they different?

Journal Entry

Do you agree with Quindlen when she says that “we would be better off if we forgot about the broad strokes and concentrated on the details” (9)? Briefly outline your own views on how to address the problem of homelessness.

Writing Workshop

1. Working with Sources. Who are the homeless? Visit the website of the National Coalition for the Homeless (or a similar site) to find out what kinds of people are homeless in the United States today. Then, write an essay defining the term homeless, using classification and division to structure your essay. Be sure to include parenthetical documentation for references to Quindlen and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. Write an extended definition of home, developing your definition with narration, description, and exemplification. (You can also use negation, explaining what a home is not.)

Combining the Patterns

In her definition essay, Quindlen also presents an argument. What is her position on the issue she is examining? How could she make a stronger argument?

Thematic Connections

• “‘What’s in a Name?’” (page 2)
• “Midnight” (page 183)
• “On Dumpster Diving” (page 496)
Writing Assignments for Definition

1. Choose a document or ritual that is a significant part of your religious or cultural heritage. Define it, using any pattern or combination of patterns you choose, but be sure to include a formal definition somewhere in your essay. Assume your readers are not familiar with the term you are defining.

2. Define an abstract term — for example, stubbornness, security, courage, or fear — by making it concrete. You can develop your definition with a series of brief examples or with an extended narrative that illustrates the characteristic you are defining.

3. The readings in this chapter define (among other things) a food, a family role, and an item of clothing. Write an essay using examples and description to define one of these topics — for instance, ramen noodles (food), a stepmother (family role), or a chador (item of clothing).

4. Working with Sources. Visit webmd.com (for adult health issues) or kidshealth.org (for children's health issues) to learn about one of these medical conditions: angina, migraine, Down syndrome, attention deficit disorder, schizophrenia, autism, or Alzheimer's disease. Then, write an extended definition essay explaining the condition to an audience of high school students. Be sure to include parenthetical documentation for references to your source, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

5. Use a series of examples to support a thesis in an essay that defines racism, sexism, ageism, homophobia, or another type of bigotry.

6. Choose a term that is central to one of your courses — for instance, naturalism, behaviorism, or authority — and write an essay defining the term. Assume your audience is made up of students who have not yet taken the course. You may begin with an overview of the term's origin if you believe this is appropriate. Then, develop your essay with examples and analogies that will facilitate your audience's understanding of the term. Your purpose is to convince readers that understanding the term you are defining is important.

7. Assume your audience is from a culture unfamiliar with present-day American children's pastimes. Write a definition essay for this audience describing the form and function of a Frisbee, a Barbie doll, an action figure, a skateboard, or a video game.

8. Review any one of the following narrative essays in Chapter 6, and use it to help you develop an extended definition of one of the following terms.

   • “The Money” — revenge
   • “My Mother Never Worked” — work
   • “Shooting an Elephant” — power

Be sure to document any words or ideas you borrow from a source, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)
9. What constitutes an education? Define the term *education* by identifying several different sources of knowledge, formal or informal, and explaining what each contributes. To get ideas for your essay, look at the excerpt from *Persepolis II* (page 112) or “My First Conk” (page 229).

10. What qualifies someone as a hero? Developing your essay with a series of examples, define the word *hero*. Include a formal definition, and try to incorporate at least one paragraph defining the term by explaining and illustrating what a hero is *not*.

**Collaborative Activity for Definition**

Working as a group, choose one of the following words to define: *pride, hope, sacrifice,* or *justice*. Then, define the term with a series of extended examples drawn from films your group members have seen, with each of you developing an illustrative paragraph based on a different film. (Before beginning, your group may decide to focus on one particular genre of film.) When everyone in the group has read each paragraph, work together to formulate a thesis that asserts the vital importance of the quality your examples have defined. Finally, write suitable opening and closing paragraphs for the essay, and arrange the body paragraphs in a logical order, adding transitions where necessary.
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Argumentation

What Is Argumentation?

Argumentation is a process of reasoning that asserts the soundness of a debatable position, belief, or conclusion. Argumentation takes a stand—supported by evidence—and urges people to share the writer’s perspective and insights. In the following paragraph from To Sell Is Human: The Surprising Truth about Moving Others, Daniel Pink argues that the impact of the smartphone has been much greater than most people realize.

While the Web has enabled more microentrepreneurs to flourish, its overall impact might seem quaint compared with the smartphone. As Marc Andreessen, the venture capitalist who in the early 1990s created the first Web browser, has said, “The smartphone revolution is underhyped.” These handheld mini-computers certainly can destroy certain aspects of sales. Consumers can use them to conduct research, comparison-shop, and bypass salespeople altogether. But once again, the net effect is more creative than destructive. The same technology that renders certain types of salespeople obsolete has turned even more people into potential sellers. For instance, the existence of smartphones has birthed an entire app economy that didn’t exist before 2007, when Apple shipped its first iPhone. Now the production of apps itself is responsible for nearly half a million jobs in the United States alone, most of them created by bantamweight entrepreneurs. Likewise, an array of new technologies, such as Square from one of the founders of Twitter, PayHere from eBay, and GoPayment from Intuit, make it easier for individuals to accept credit card payments directly on their mobile devices—allowing anyone with a phone to become a shopkeeper.
Argumentation can be used to convince other people to accept (or at least acknowledge the validity of) your position; to defend your position, even if you cannot convince others to agree; or to question or refute a position you believe to be misguided, untrue, dangerous, or evil (without necessarily offering an alternative).

Understanding Argumentation and Persuasion

Although the terms persuasion and argumentation are frequently used interchangeably, they do not mean the same thing. Persuasion is a general term that refers to how a writer influences an audience to adopt a belief or follow a course of action. To persuade an audience, a writer relies on various kinds of appeals — appeals based on emotion (pathos), appeals based on logic (logos), and appeals based on the character reputation of the writer (ethos).

Argumentation is the appeal to reason (logos). In an argument, a writer connects a series of statements so that they lead logically to a conclusion. Argumentation is different from persuasion in that it does not try to move an audience to action; its primary purpose is to demonstrate that certain ideas are valid and others are not. Moreover, unlike persuasion, argumentation has a formal structure: an argument makes points, supplies evidence, establishes a logical chain of reasoning, refutes opposing arguments, and accommodates the audience’s views.

As the selections in this chapter demonstrate, however, most effective arguments combine two or more appeals: even though their primary appeal is to reason, they may also appeal to emotions. For example, you could use a combination of logical and emotional appeals to argue against lowering the drinking age in your state from twenty-one to eighteen. You could appeal to reason by constructing an argument leading to the conclusion that the state should not condone policies that have a high probability of injuring or killing citizens.

You could support your conclusion by presenting statistics showing that alcohol-related traffic accidents kill more teenagers than disease does. You could also cite a study showing that when the drinking age was raised from eighteen to twenty-one, fatal accidents declined. In addition, you could include an appeal to the emotions by telling a particularly poignant story about an eighteen-year-old alcoholic or by pointing out how an increased number of accidents involving drunk drivers would cost some innocent people their lives. Keep in mind, however, that although appeals to your audience’s emotions may reinforce the central point of your argument, they do not take the place of sound logic and compelling evidence. The appeals you choose and how you balance them depend on your purpose and your sense of your audience.

As you consider what strategies to use, remember that some extremely effective appeals are unfair. Although most people would agree that lies,
threats, misleading statements, and appeals to greed and prejudice are unacceptable ways of reaching an audience, such appeals are used in daily conversation, in political campaigns, and even in international diplomacy. Nevertheless, in your college writing you should use only those appeals that most people would consider fair. To do otherwise will undercut your audience’s belief in your trustworthiness and weaken your argument.

Planning an Argumentative Essay

Choosing a Topic

In an argumentative essay, as in all writing, choosing the right topic is important. Ideally, you should have an intellectual or emotional stake in your topic. Still, you should be open-minded and willing to consider all sides of a question. If the evidence goes against your position, you should be willing to change your position. You should also be able, from the outset, to consider your topic from other people’s viewpoints; this will help you determine what their beliefs are and how they are likely to react to your argument. You can then use this knowledge to build your case and to refute opposing viewpoints. If you cannot be open-minded, you should choose another topic you can deal with more objectively.

Other factors should also influence your selection of a topic. First, you should be well informed about your topic. In addition, you should choose an issue narrow enough to be treated in the space available to you or be willing to confine your discussion to one aspect of a broad issue. It is also important to consider what you expect your argument to achieve. If your topic is so far-reaching that you cannot identify what point you want to make, or if your position is overly idealistic or unreasonable, your essay will suffer.

Developing a Thesis

After you have chosen your topic, you are ready to state the position you will argue in the form of a thesis. Keep in mind that in an argumentative essay, your thesis must take a stand — in other words, it must be debatable. A good argumentative thesis states a proposition that at least some people will object to. Arguing a statement of fact or an idea that most people accept as self-evident is pointless. Consider the following thesis statement.

Education is the best way to address the problem of increased drug use among teenagers.

This thesis statement presents ideas that some people might take issue with: it says that increased drug use is a problem among teenagers, that more than one possible solution to this problem exists, and that education is a better solution than any other. Your argumentative essay will go on to support each of these three points logically and persuasively.
A good way to test the suitability of your thesis for an argumentative essay is to formulate an antithesis, a statement that asserts the opposite position. If you think that some people would support the antithesis, you can be certain your thesis is indeed debatable.

**Thesis:** Education is the best way to address the problem of increased drug use among teenagers.

**Antithesis:** Education is not the best way to address the problem of increased drug use among teenagers.

### Analyzing Your Audience

Before writing any essay, you should analyze the characteristics, values, and interests of your audience. In argumentation, it is especially important to consider what beliefs or opinions your readers are likely to have and whether your audience is likely to be friendly, neutral, or hostile to your thesis.

In an argumentative essay, you face a dual challenge. You must appeal to readers who are neutral or even hostile to your position, and you must influence those readers so that they are more receptive to your viewpoint. For example, it would be relatively easy to convince college students that tuition should be lowered or to convince instructors that faculty salaries should be raised. You could be reasonably sure, in advance, that each group would agree with your position. But argument requires more than just telling people what they already believe. It would be much harder to convince college students that tuition should be raised to pay for an increase in instructors’ salaries or to persuade instructors to forgo raises so that tuition can remain the same. Remember, your audience will not just take your word for the claims you make. You must provide evidence that will support your thesis and establish a line of reasoning that will lead logically to your conclusion.

It is probably best to assume that some, if not most, of your readers are skeptical — that they are open to your ideas but need to be convinced. This assumption will keep you from making claims you cannot support. If your position is controversial, you should assume that an informed (and possibly determined) opposition is looking for holes in your argument.

### Gathering and Documenting Evidence

All the points you make in your essay must be supported. If they are not, your audience will dismiss them as unfounded, irrelevant, or unclear. Sometimes you can support a statement with appeals to emotion, but most of the time you support your argument’s points by appealing to reason — by providing evidence: facts and opinions in support of your position.

As you gather evidence and assess its effectiveness, keep in mind that evidence in an argumentative essay never proves anything conclusively. If it did, there would be no debate — and hence no point in arguing. The best
that evidence can do is convince your audience that an assertion is reason-
able and worth considering.

**Kinds of Evidence.** Evidence can be *fact* or *opinion*. **Facts** are statements that people generally agree are true and that can be verified independently. For example, it is a fact that fewer people were killed in U.S. automobile accidents in 2014 than in 1975. It is also a fact that this decrease came about, in part, because of better-engineered cars.

Facts are often accompanied by **opinions** — judgments or beliefs that are not substantiated by proof. Opinions do not carry the same weight as facts, but they can be quite persuasive, particularly when they are the opinions of experts in a relevant field. For example, you could offer the opinion that automobile deaths could be reduced if vehicles were equipped with automatic crash-avoidance systems. You could then make this statement more persuasive by supporting it with **expert opinion** — for example, by saying that David Zuby, the chief researcher at the Insurance Institute for Highway Safety, believes that automatic crash-avoidance systems should be standard equipment for all automobiles.

Keep in mind that not all opinions are equally convincing. The opinions of experts are more convincing than are those of individuals who have limited knowledge of an issue. Your personal opinions can be excellent evidence (provided you are knowledgeable about your subject), but they are usually less convincing to your audience than an expert’s opinion. In the final analysis, what is important is not just the quality of the evidence but also the **credibility** (or believability) of the person offering it.

What kind of evidence might change readers’ minds? That depends on the readers, the issue, and the facts at hand. Put yourself in the place of your readers, and ask what would make them receptive to your thesis. Why, for example, should a student agree to pay higher tuition? You might concede that tuition is high but point out that it has not been raised for three years while the college’s costs have kept going up. The cost of heating and maintaining the buildings has increased, and professors’ salaries have not, with the result that several excellent teachers have recently left the college for higher-paying jobs. Furthermore, cuts in federal and state funding have already caused a reduction in the number of courses offered. Similarly, how could you convince a professor to agree to accept no raise at all, especially in light of the fact that faculty salaries have not kept up with inflation? You could say that because cuts in government funding have already reduced course offerings and because the government has also reduced funds for student loans, any further rise in tuition to pay faculty salaries would cause some students to drop out — and that in turn would eventually cost some instructors their jobs. As you can see, the evidence you use in an argument depends to a great extent on whom you want to persuade and what you know about them.

**Criteria for Evidence.** As you select and review material, choose your evidence with the following three criteria in mind:
1. Your evidence should be **relevant**. It should support your thesis and be pertinent to your argument. As you present evidence, be careful not to concentrate so much on a single example that you lose sight of the broader position you are supporting. Such digressions may confuse your readers. For example, in arguing for more medical aid to Africa, one student made the point that AIDS in Africa remains at epidemic proportions. To illustrate this point, he discussed the bubonic plague in fourteenth-century Europe. Although interesting, this example is not relevant. To show its relevance, the student would have to link his discussion to his assertions about AIDS, possibly by comparing the spread of the bubonic plague in the fourteenth century to the spread of AIDS in Africa today.

2. Your evidence should be **representative**. It should represent the full range of opinions about your subject, not just one side. For example, in an essay arguing against the use of animals in medical experimentation, you would not just use information provided by animal rights activists. You would also use information supplied by medical researchers, pharmaceutical companies, and medical ethicists.

   The examples and expert opinions you include should also be **typical**, not aberrant. Suppose you are writing an essay in support of creating bike lanes on your city’s streets. To support your thesis, you present the example of Philadelphia, which has a successful bike-lane program. As you consider your evidence, ask yourself if Philadelphia’s experience with bike lanes is typical. Did other cities have less success? Take a close look at the opinions that disagree with the position you plan to take. If you understand your opposition, you can refute it effectively when you write your paper.

3. Your evidence should be **sufficient**. It should include enough facts, opinions, and examples to support your claims. The amount of evidence you need depends on the length of your essay, your audience, and your thesis. It stands to reason that you would use fewer examples in a two-page essay than in a ten-page research project. Similarly, an audience that is favorably disposed to your thesis might need only one or two examples to be convinced, whereas a skeptical or hostile audience would need many more. As you develop your thesis, think about the amount of support you will need to write your essay. You may decide that a narrower, more limited thesis will be easier to support than a more inclusive one.

**Documentation of Evidence.** After you decide on a topic, you should begin to gather evidence. Sometimes you can use your own ideas and observations to support your claims. Most of the time, however, you will have to use the print and electronic resources of the library or search the Internet to locate the information you need.

Whenever you use such evidence in your essay, you have to **document** it by providing the source of the information. (When documenting sources, follow the documentation format recommended by the Modern Language Association, which is explained in Chapter 18 of this book.) If you don’t document your sources, your readers are likely to dismiss your evidence, think-
ing that it may be inaccurate, unreliable, or simply false. **Documentation** gives readers the ability to evaluate the sources you cite and to consult them if they wish. When you document sources, you establish credibility by showing readers that you are honest and have nothing to hide.

Documentation also helps you avoid **plagiarism** — presenting the ideas or words of others as if they were your own. Certainly you don’t have to document every idea you use in your paper. For example, **common knowledge** — information you could easily find in several reference sources — can be presented without documentation, and so can your own ideas. You must, however, document any use of a direct quotation and any ideas, statistics, charts, diagrams, or pictures that you obtain from your source. (See Chapter 17 for information on plagiarism.)

**Dealing with the Opposition**

When gathering evidence, you should not ignore arguments against your position. In fact, you should always try to identify the most obvious — and even the not-so-obvious — objections to your position. By directly addressing these objections in your essay, you will help convince readers that your own position is valid. This part of an argument, called **refutation**, is essential to making the strongest case possible.

You can refute opposing arguments by showing that they are unsound, unfair, or weak. Frequently, you will present evidence to show the weakness of your opponent’s points and to reinforce your own case. Careful use of definition and cause-and-effect analysis may also prove effective. In the following passage from the classic essay “Politics and the English Language,” George Orwell refutes an opponent’s argument:

I said earlier that the decadence of our language is probably curable. Those who deny this would argue, if they produced an argument at all, that language merely reflects existing social conditions, and that we cannot influence its development by any direct tinkering with words and constructions. So far as the general tone or spirit of a language goes, this may be true, but it is not true in detail. Silly words and expressions have often disappeared, though not through any evolutionary process but owing to the conscious actions of a minority.

In the excerpt above, Orwell begins by stating the point he wants to make, goes on to define the argument against his position, and then identifies the weakness of this opposing argument. Later in the essay, Orwell strengthens his argument by presenting examples that support his point.

When an opponent’s argument is so compelling that it cannot be easily dismissed, you should concede its strength (admit that it is valid). By acknowledging that a point is well taken, you reinforce the impression that you are a fair-minded person. After conceding the strength of the opposing argument, try to identify its limitations and then move your argument to more solid ground. (Often an opponent’s strong point addresses only one
facet of a multifaceted problem.) Notice in the example above that Orwell concedes an opposing argument when he says, “So far as the general tone or spirit of a language goes, this may be true.” Later in his discussion, he refutes this argument by pointing out its shortcomings.

When planning an argumentative essay, write down all the arguments against your thesis that you can think of. Then, as you gather your evidence, decide which points you will refute, keeping in mind that careful readers will expect you to refute the most compelling of your opponent’s arguments. Be careful, however, not to distort an opponent’s argument by making it seem weaker than it actually is. This technique, called creating a straw man, can backfire and actually turn fair-minded readers against you.

Understanding Rogerian Argument

Not all arguments are (or should be) confrontational. Psychologist Carl Rogers has written about how to argue without assuming an adversarial relationship. According to Rogers, traditional strategies of argument rely on confrontation — trying to prove that an opponent’s position is wrong. With this method of arguing, one person is “wrong” and one is “right.” By attacking an opponent and repeatedly hammering home the message that his or her arguments are incorrect or misguided, a writer forces the opponent into a defensive position. The result is conflict, disagreement, and frequently ill will and hostility.

Rogers recommends that you think of those who disagree with you as colleagues, not adversaries. With this approach, now known as Rogerian argument, you enter into a cooperative relationship with opponents. Instead of aggressively refuting opposing arguments, you emphasize points of agreement and try to find common ground. You thus collaborate to find mutually satisfying solutions. By adopting a conciliatory attitude, you demonstrate your respect for opposing viewpoints and your willingness to compromise and work toward a position that both you and those who disagree with you will find acceptable. To use a Rogerian strategy in your writing, follow the guidelines below.

**Guidelines for Using Rogerian Argument**

- Begin by summarizing opposing viewpoints.
- Carefully consider the position of those who disagree with you. What are their legitimate concerns? If you were in their place, how would you react?
- Present opposing viewpoints accurately and fairly. Demonstrate your respect for the ideas of those who disagree with you.
- Concede the strength of a compelling opposing argument.
- Acknowledge the concerns you and your opposition share.
- Point out to readers how they will benefit from the position you are defining.
- Present the evidence that supports your viewpoint.
Using Deductive and Inductive Arguments

In an argument, you move from evidence to a conclusion in two ways. One method, called **deductive reasoning**, proceeds from a general premise or assumption to a specific conclusion. Deduction is what most people mean when they speak of logic. Using strict logical form, deduction holds that if all the statements in the argument are true, the conclusion must also be true.

The other method of moving from evidence to conclusion is called **inductive reasoning**. Induction proceeds from individual observations to a more general conclusion and uses no strict form. It requires only that all the relevant evidence be stated and that the conclusion fit the evidence better than any other conclusion would.

Most written arguments use a combination of deductive and inductive reasoning, but it is simpler to discuss and illustrate them separately.

### Using Deductive Arguments

The basic form of a deductive argument is a **syllogism**. A syllogism consists of a **major premise**, which is a general statement; a **minor premise**, which is a related but more specific statement; and a **conclusion**, which is drawn from those premises. Consider the following example.

**Major premise:** All Olympic runners are fast.

**Minor premise:** Jesse Owens was an Olympic runner.

**Conclusion:** Therefore, Jesse Owens was fast.

As you can see, if you grant both the major and minor premises, then you must also grant the conclusion. In fact, it is the only conclusion you can properly draw. You cannot reasonably conclude that Jesse Owens was slow because that conclusion contradicts the premises. Nor can you conclude (even if it is true) that Jesse Owens was tall because that conclusion goes beyond the premises.

Of course, this argument seems obvious, and it is much simpler than an argumentative essay would be. In fact, a deductive argument’s premises can be fairly elaborate. The Declaration of Independence, which appears later in this chapter, has at its core a deductive argument that could be summarized in this way:

**Major premise:** Tyrannical rulers deserve no loyalty.

**Minor premise:** King George III is a tyrannical ruler.

**Conclusion:** Therefore, King George III deserves no loyalty.

The major premise is a statement that the Declaration claims is **self-evident** — so obvious that it needs no proof. Much of the Declaration consists of evidence to support the minor premise that King George is a tyrannical ruler. The conclusion, because it is drawn from those premises,
Argumentation has the force of irrefutable logic: the king deserves no loyalty from his American subjects, who are therefore entitled to revolt against him.

When a conclusion follows logically from the major and minor premises, then the argument is said to be valid. But if the syllogism is not logical, the argument is not valid, and the conclusion is not sound. For example, the following syllogism is not logical:

- **Major premise:** All dogs are animals.
- **Minor premise:** All cats are animals.
- **Conclusion:** Therefore, all dogs are cats.

Of course, the conclusion is absurd. But how did we wind up with such a ridiculous conclusion when both premises are obviously true? The answer is that the syllogism actually contains two major premises. (Both the major and minor premises begin with *all.*) Therefore, the syllogism is defective, and the argument is invalid. Consider the following example of an invalid argument:

- **Major premise:** All dogs are animals.
- **Minor premise:** Ralph is an animal.
- **Conclusion:** Therefore, Ralph is a dog.

Here, an error in logic occurs because the minor premise refers to a term in the major premise that is undistributed — it covers only some of the items in the class it denotes. (To be valid, the minor premise must refer to the term in the major premise that is distributed — it covers all the items in the class it denotes.) In the major premise, *dogs* is the distributed term; it designates all dogs. The minor premise, however, refers to *animals*, which is undistributed because it refers only to animals that are dogs. As the minor premise establishes, Ralph is an animal, but it does not logically follow that he is a dog. He could be a cat, a horse, or even a human being.

Even if a syllogism is valid — that is, correct in its form — its conclusion will not necessarily be true. The following syllogism draws a false conclusion:

- **Major premise:** All dogs are brown.
- **Minor premise:** My poodle Toby is a dog.
- **Conclusion:** Therefore, Toby is brown.

As it happens, Toby is black. The conclusion is false because the major premise is false: many dogs are not brown. If Toby were actually brown, the conclusion would be correct, but only by chance, not by logic. To be sound, a syllogism must be both logical and true.

The advantage of a deductive argument is that if your audience accepts your major and minor premises, they must grant your conclusion. Therefore, you should try to select premises that you know your audience accepts or that are self-evident — that is, premises that most people believe to be true. Do not assume, however, that “most people” refers only to your friends and acquaintances. Consider, too, those who may hold different views. If
you think your premises are too controversial or difficult to establish firmly, you should use inductive reasoning.

**Using Inductive Arguments**

Unlike deduction, induction has no distinctive form, and its conclusions are less definitive than those of syllogisms. Still, much inductive thinking (and writing based on that thinking) tends to follow a particular process.

- First, you decide on a question to be answered — or, especially in the sciences, a tentative answer to such a question, called a **hypothesis**.
- Then, you gather the evidence that is relevant to the question and that may be important to finding the answer.
- Finally, you move from your evidence to your conclusion by making an **inference** — a statement about the unknown based on the known — that answers the question and takes the evidence into account.

Here is a very simple example of the inductive process:

**Question:** How did that living-room window get broken?

**Evidence:**
- There is a baseball on the living-room floor.
- The baseball was not there this morning.
- Some children were playing baseball this afternoon.
- They were playing in the vacant lot across from the window.
- They stopped playing a little while ago.
- They aren’t in the vacant lot now.

**Conclusion:** One of the children hit or threw the ball through the window; then, they all ran away.

The conclusion, because it takes all of the evidence into account, seems obvious. But if it turned out that the children had been playing volleyball, not baseball, this additional piece of evidence would make the conclusion doubtful. Even if the conclusion is believable, you cannot necessarily assume it is true: after all, the window could have been broken in some other way. For example, perhaps a bird flew against it, and perhaps the baseball in the living room had gone unnoticed all day, making the second piece of “evidence” on the list not true.

Considering several possible conclusions is a good way to avoid reaching an unjustified or false conclusion. In the preceding example, a hypothesis like this one might follow the question:

**Hypothesis:** One of those children playing baseball broke the living-room window.

Many people stop reasoning at this point, without considering the evidence. But when the gap between your evidence and your conclusion is too great,
you may reach a conclusion that is not supported by the facts. This well-named error is called jumping to a conclusion because it amounts to a premature inductive leap. In induction, the hypothesis is merely the starting point. The rest of the inductive process continues as if the question were still to be answered — as in fact it is until all the evidence has been taken into account.

Because inductive arguments tend to be more complicated than the example on page 411, it is not always easy to move from the evidence you have collected to a sound conclusion. Of course, the more pertinent information you gather, the smaller the gap between your evidence and your conclusion. Still, whether large or small, the crucial step from evidence to conclusion always involves what is called an inductive leap. For this reason, it is important to remember that inductive conclusions are just inferences and opinions (not facts). Therefore, inductive conclusions are never certain, only highly probable.

**Using Toulmin Logic**

Another approach for structuring arguments has been advanced by philosopher Stephen Toulmin. Known as Toulmin logic, this method tries to describe how the argumentative strategies a writer uses lead readers to respond the way they do. Toulmin puts forth a model that divides arguments into three parts: the claim, the grounds, and the warrant.

- The **claim** is the main point of the essay. Usually the claim is stated directly as the thesis, but in some arguments it may be implied.
- The **grounds** — the material a writer uses to support the claim — can be evidence (facts or expert opinion) or appeals to the emotions or values of the audience.
- The **warrant** is the inference that connects the claim to the grounds. It can be a belief that is taken for granted or an assumption that underlies the argument.

In its simplest form, an argument following Toulmin logic would look like this example.

Claim: Carol should be elected class president.

Grounds: Carol is an honor student.

Warrant: A person who is an honor student would make a good class president.

When you formulate an argument using Toulmin logic, you can still use inductive and deductive reasoning. You derive your claim inductively from facts and examples, and you connect the grounds and warrant to your claim deductively. For example, the deductive argument in the Declaration of Independence that was summarized on page 409 can be represented as shown here.
Claim:        King George III deserves no loyalty.
Grounds:     King George III is a tyrannical ruler.
Warrant:     Tyrannical rulers deserve no loyalty.

As Toulmin points out, the clearer your warrant, the more likely readers will be to agree with it. Notice that in the two preceding examples, the warrants are very explicit.

Recognizing Fallacies

Fallacies are illogical statements that may sound reasonable or true but are actually deceptive and dishonest. When readers detect them, such statements can turn even a sympathetic audience against your position. Here are some of the more common fallacies that you should avoid.

Begging the Question. This fallacy assumes that a statement is true when it actually requires proof. It requires readers to agree that certain points are self-evident when in fact they are not.

Unfair and shortsighted policies that limit free trade are a threat to the American economy.

Restrictions against free trade may or may not be unfair and shortsighted, but emotionally loaded language does not constitute proof. The statement begs the question because it assumes what it should be proving — that policies that limit free trade are unfair and shortsighted.

Argument from Analogy. An analogy explains something unfamiliar by comparing it to something familiar. Although analogies can help explain abstract or unclear ideas, they do not constitute proof. An argument based on an analogy frequently ignores important dissimilarities between the two things being compared. When this occurs, the argument is fallacious.

Overcrowded conditions in some parts of our city have forced people together like rats in a cage. Like rats, they will eventually turn on one another, fighting and killing until a balance is restored. It is therefore necessary that we vote to appropriate funds to build low-cost housing.

No evidence is offered to establish that people behave like rats under these or any other conditions. Just because two things have some characteristics in common, you should not assume they are alike in other respects.

Personal Attack (Argument Ad Hominem). This fallacy tries to divert attention from the facts of an argument by attacking the motives or character of the person making the argument.

The public should not take seriously Dr. Mason’s plan for improving county health services. He is overweight and a smoker.
This attack on Dr. Mason’s character says nothing about the quality of his plan. Sometimes a connection exists between a person’s private and public lives — for example, in a case of conflict of interest. However, no evidence of such a connection is presented here.

**Jumping to a Conclusion.** Sometimes called a *hasty* or *sweeping generalization*, this fallacy occurs when a conclusion is reached on the basis of too little evidence.

Because our son benefited from home schooling, every child should be educated in this way.

Perhaps other children would benefit from home schooling, and perhaps not, but no conclusion about children in general can be reached on the basis of just one child’s experience.

**False Dilemma (Either/Or Fallacy).** This fallacy occurs when a writer suggests that only two alternatives exist even though there may be others.

We must choose between life and death, between intervention and genocide. No one can be neutral on this issue.

An argument like this oversimplifies an issue and forces people to choose between extremes instead of exploring more moderate positions.

**Equivocation.** This fallacy occurs when the meaning of a key term changes at some point in an argument. Equivocation makes it seem as if a conclusion follows from premises when it actually does not.

As a human endeavor, computers are a praiseworthy and even remarkable accomplishment. But how human can we hope to be if we rely on computers to make our decisions?

The use of *human* in the first sentence refers to the entire human race. In the second sentence, *human* means “merciful” or “civilized.” By subtly shifting this term to refer to qualities characteristic of people as opposed to machines, the writer makes the argument seem more sound than it is.

**Red Herring.** This fallacy occurs when the focus of an argument is shifted to divert the audience from the actual issue.

The mayor has proposed building a new sports stadium. How can he even consider allocating millions of dollars to this scheme when so many professional athletes are being paid such high salaries?

The focus of this argument should be the merits of the sports stadium. Instead, the writer shifts to the irrelevant issue of athletes’ high salaries.

**You Also (Tu Quoque).** This fallacy asserts that an opponent’s argument has no value because the opponent does not follow his or her own advice.

How can that judge favor stronger penalties for convicted drug dealers? During his confirmation hearings, he admitted smoking marijuana when he was in college.
**Appeal to Doubtful Authority.** Often people will attempt to strengthen an argument with references to experts or famous people. These appeals have merit when the person referred to is an expert in the area being discussed. They do not have merit, however, when the individuals cited have no expertise on the issue.

According to Diane Sawyer, interest rates will remain low during the next fiscal year.

Although Diane Sawyer is a respected journalist, she is not an expert in business or finance. Therefore, her pronouncements about interest rates are no more than a personal opinion or, at best, an educated guess.

**Misleading Statistics.** Although statistics are a powerful form of factual evidence, they can be misrepresented or distorted in an attempt to influence an audience.

Women will never be competent firefighters; after all, 50 percent of the women in the city’s training program failed the exam.

Here, the writer has neglected to mention that there were only two women in the program. Because this statistic is not based on a large enough sample, it cannot be used as evidence to support the argument.

**Post Hoc, Ergo Propter Hoc (After This, Therefore Because of This).** This fallacy, known as post hoc reasoning, assumes that because two events occur close together in time, the first must be the cause of the second.

Every time a Republican is elected president, a recession follows. If we want to avoid another recession, we should elect a Democrat.

Even if it were true that recessions always occur during the tenure of Republican presidents, no causal connection has been established. (See pages 254–55.)

**Non Sequitur (It Does Not Follow).** This fallacy occurs when a statement does not logically follow from a previous statement.

Disarmament weakened the United States after World War I. Disarmament also weakened the United States after the Vietnam War. For this reason, the city’s efforts to limit gun sales will weaken the United States.

The historical effects of disarmament have nothing to do with current efforts to control the sale of guns. Therefore, the conclusion is a non sequitur.

**Using Transitions**

**Transitional words** and **phrases** are extremely important in argumentative essays. Without these words and phrases, readers could easily lose track of your argument.

Argumentative essays use transitions to signal a shift in focus. For example, paragraphs that present the specific points in support of your
argument can signal this purpose with transitions such as first, second, third, in addition, and finally. In the same way, paragraphs that refute opposing arguments can signal this purpose with transitions such as still, nevertheless, however, and yet. Transitional words and phrases — such as therefore and for these reasons — are also useful when you are presenting your argument’s conclusions.

### USEFUL TRANSITIONS FOR ARGUMENTATION

- all in all in conclusion
- as a result in other words
- finally in short
- first, second, third in summary
- for example nevertheless
- for instance on the one hand . . . on the other hand
- for these reasons still
- however therefore
- in addition thus
- in brief yet

A more complete list of transitions appears on page 57.

### Structuring an Argumentative Essay

An argumentative essay, like other kinds of essays, has an introduction, a body, and a conclusion. However, an argumentative essay has its own special structure, one that ensures that ideas are presented logically and convincingly. The Declaration of Independence follows the typical structure of many classic arguments.

### Sample Outline

<table>
<thead>
<tr>
<th><strong>Sample Outline</strong></th>
<th><strong>Argumentation</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Introduction:</strong></td>
<td>Introduces the issue</td>
</tr>
<tr>
<td></td>
<td>States the thesis</td>
</tr>
<tr>
<td><strong>Body:</strong></td>
<td>Induction — offers evidence to support the thesis</td>
</tr>
<tr>
<td></td>
<td>Deduction — uses syllogisms to support the thesis</td>
</tr>
<tr>
<td></td>
<td>States the arguments against the thesis and refutes them</td>
</tr>
<tr>
<td><strong>Conclusion:</strong></td>
<td>Restates the thesis in different words</td>
</tr>
<tr>
<td></td>
<td>Makes a forceful closing statement</td>
</tr>
</tbody>
</table>
Jefferson begins the Declaration by presenting the issue that the document addresses: the obligation of the people of the American colonies to tell the world why they must separate from Great Britain. Next, Jefferson states his thesis that because of the tyranny of the British king, the colonies must replace his rule with another form of government. In the body of the Declaration, he offers as evidence twenty-eight examples of injustice endured by the colonies. Following the evidence, Jefferson refutes counterarguments by explaining how again and again the colonists have appealed to the British for redress, but without result. In his concluding paragraph, he restates the thesis and reinforces it one final time. He ends with a flourish: speaking for the representatives of the United States, he explicitly dissolves all political connections between England and America.

Not all arguments, however, follow this pattern. Your material, your thesis, your purpose, your audience, the type of argument you are writing, and the limitations of your assignment all help you determine the strategies you use. If your thesis is especially novel or controversial, for example, the refutation of opposing arguments may come first. In this instance, opposing positions might even be mentioned in the introduction — provided they are discussed more fully later in the argument.

Suppose your journalism instructor gives you the following assignment:

Select a controversial topic that interests you, and write a brief editorial about it. Direct your editorial to readers who do not share your views, and try to convince them that your position is reasonable. Be sure to acknowledge the view your audience holds and to refute possible criticisms of your argument.

You are well informed about one local issue because you have just read a series of articles on it. A citizens’ group is lobbying for a local ordinance that would authorize government funding for religious schools. Since you have also recently studied the doctrine of separation of church and state in your American government class, you know you could argue fairly and strongly against the position taken by this group.

An informal outline of your essay might look like this:

<table>
<thead>
<tr>
<th>Sample Outline</th>
<th>Argumentation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Issue introduced:</td>
<td>Should public tax revenues be spent on aid to religious schools?</td>
</tr>
<tr>
<td>Thesis statement:</td>
<td>Despite the pleas of citizen groups like Religious School Parents United, using tax dollars to support church-affiliated schools violates the U.S. Constitution.</td>
</tr>
<tr>
<td>Evidence (deduction):</td>
<td>Explain general principle of separation of church and state.</td>
</tr>
</tbody>
</table>
Evidence (induction): Present recent examples of court cases interpreting and applying this principle.

Evidence (deduction): Explain how the court cases apply to your community’s situation.

Opposing arguments refuted: Identify and refute arguments used by Religious School Parents United. Concede the point that religious schools educate many children who would otherwise have to be educated in public schools at taxpayers’ expense. Then, explain the limitations of this argument.

Conclusion: Restate the thesis (in different words); end with a strong closing statement.

---

Revising an Argumentative Essay

When you revise an argumentative essay, consider the items on the revision checklist on page 68. In addition, pay special attention to the items on the following checklist, which apply specifically to argumentative essays.

☐ Does your assignment call for argumentation?  ☐ Have you chosen a topic you can argue about effectively?  ☐ Do you have a debatable thesis?  ☐ Have you considered the beliefs and opinions of your audience?  ☐ Is your evidence relevant, representative, and sufficient?  ☐ Have you documented evidence you have gathered from sources? Have you included a works-cited page?  ☐ Have you made an effort to address your audience’s possible objections to your position?  ☐ Have you refuted opposing arguments?  ☐ Have you used inductive or deductive reasoning (or a combination of the two) to move from your evidence to your conclusion?  ☐ Have you avoided logical fallacies?  ☐ Have you used appropriate transitional words and phrases?

---

Editing an Argumentative Essay

When you edit your argumentative essay, follow the guidelines on the editing checklists on pages 85, 88, and 91. In addition, focus on the grammar, mechanics, and punctuation issues that are particularly relevant to argumentative essays. One of these issues — using coordinating and subordinating conjunctions to link ideas — is discussed in the pages that follow.
When you write an argumentative essay, you often have to use conjunctions—words that join other words or groups of words—to express the logical and sequential relationships between ideas in your sentences. Conjunctions are especially important because they help readers follow the logic of your argument. For this reason, you should be certain that the conjunctions you select clearly and accurately communicate the connections between the ideas you are discussing.

**Using Coordinating Conjunctions** A compound sentence is made up of two or more independent clauses (simple sentences) connected by a coordinating conjunction. Coordinating conjunctions join two independent clauses that express ideas of equal importance, and they also indicate how those ideas are related.

\[ \text{People can disobey unjust laws}, \quad \text{or} \quad \text{they can be oppressed by them}. \]

**COORDINATING CONJUNCTIONS**

- and (indicates addition)
- but, yet (indicate contrast or contradiction)
- or (indicates alternatives)
- nor (indicates an elimination of alternatives)
- so, for (indicate a cause-and-effect connection)

According to Thomas Jefferson, the king has refused to let governors pass important laws, and he has imposed taxes without the consent of the people.

Elizabeth Cady Stanton says that women are equal to men, but men think that they are superior to women.

Martin Luther King Jr. does not believe that all laws are just, nor does he believe that it is wrong to protest unjust laws.

When you use a coordinating conjunction to join together two independent clauses, you should always place a comma before the coordinating conjunction.

**Using Subordinating Conjunctions** A complex sentence is made up of one independent clause (simple sentence) and one or more dependent clauses. (A dependent clause cannot stand alone as a sentence.) Subordinating conjunctions link dependent and independent clauses that express ideas of unequal importance, and they also indicate how those ideas are related.
Argumentation

According to Martin Luther King Jr., he led protests so that he could fight racial injustice.

**SUBORDINATING CONJUNCTIONS**

<table>
<thead>
<tr>
<th>SUBORDINATING CONJUNCTION</th>
<th>RELATIONSHIP BETWEEN CLAUSES</th>
</tr>
</thead>
<tbody>
<tr>
<td>after, before, since, until, when, whenever, while</td>
<td>Time</td>
</tr>
<tr>
<td>as, because, since, so that</td>
<td>Cause or effect</td>
</tr>
<tr>
<td>even if, if, unless</td>
<td>Condition</td>
</tr>
<tr>
<td>although, even though, though</td>
<td>Contrast</td>
</tr>
</tbody>
</table>

“All segregation statutes are unjust because segregation distorts the soul and damages the personality” (King 439).

“If this philosophy had not emerged, by now many streets of the South would, I am convinced, be flowing with blood” (King 442).

“Before the pen of Jefferson etched the majestic words of the Declaration of Independence across the pages of history, we were here” (King 445).

When you use a subordinating conjunction to join two clauses, place a comma after the dependent clause when it comes **before** the independent clause. Do not use a comma when the dependent clause comes **after** the independent clause.

When they signed the Declaration of Independence, Thomas Jefferson and the others knew they were committing treason. **(comma)**

Thomas Jefferson and the others knew they were committing treason **when** they signed the Declaration of Independence. **(no comma)**

**EDITING CHECKLIST**

☐ Have you used coordinating conjunctions correctly to connect two or more independent clauses?
☐ Do the coordinating conjunctions accurately express the relationship between the ideas in the independent clauses?
☐ Have you placed a comma before the coordinating conjunction?
☐ Have you used subordinating conjunctions correctly to connect an independent clause and one or more dependent clauses?
☐ Do the subordinating conjunctions accurately express the relationship between the ideas in the dependent and independent clauses?
☐ Have you placed a comma after the dependent clause when it comes before the independent clause?
☐ Have you remembered not to use a comma when the dependent clause comes after the independent clause?
The following essay, written by Marta Ramos for her composition course, illustrates the techniques discussed earlier in this chapter.

**Just Say No**

Recently, the increase in the use of so-called study drugs has become a hotly debated subject. Many students now routinely take prescription medications such as Ritalin or Adderall to improve their academic performance. On the one hand, students who take these medications say that they help them concentrate and improve their ability to study and to get high grades. On the other hand, medical professionals warn that the effects of prolonged exposure to these drugs can be harmful and in some cases even fatal. Unfortunately, these warnings have not stopped an ever-increasing number of students — both in high school and in college — from taking such drugs. They argue that parental pressure and the need to succeed have forced them to take extreme measures. In the final analysis, however, the risks that these drugs present far outweigh their supposed advantages.

Despite the claims of users, there is little empirical evidence to show that study drugs actually improve attention or enhance memory. A recent article in the *Huffington Post* examined a range of research on the effectiveness of Ritalin and Adderall. It concluded, “In study after study examining the effect of the drugs on so-called healthy subjects, the findings have been underwhelming. At best, the drugs show a small effect; more often, researchers come up with negative findings. . . .” Moreover, researchers have concluded that Adderall, in particular, “makes you think you’re doing better than you actually are” (Schwartz). This probably accounts for the anecdotal evidence of the drug’s effectiveness. In short, even though students who take study drugs think they work, there is little hard evidence to suggest they actually do.

Adding to the problem, study drugs are often obtained illegally or under false pretenses. Students either buy them from friends or fake conditions such as Attention Deficit Disorder (ADD) to get doctors to prescribe them. Because Adderall is an amphetamine, its side effects are unpredictable — especially when it is abused or mixed with alcohol. For this reason, taking drugs like Adderall without proper medical supervision can — and often does — have
severe physical and mental consequences. For example, a student named Steven Roderick, cited in a *New York Times* article about study drugs, began taking Adderall during his first year in college. In the beginning, a small amount of the drug seemed to improve his academic performance, but as time went on, he needed to increase the dosage to experience the same effect. By his senior year, Roderick was taking large amounts of Adderall in the morning before classes and taking other drugs at night to get to sleep. Eventually, the Adderall stopped working, and because he could not concentrate without it, he was forced to drop out of school (Cohen).

Even though the physical effects of study drugs are obvious, other negative effects can be subtle and quite insidious. Current research suggests that study drugs can “alter personality and constrain the very self that should be supported to live authentically” (Graf et al. 1257). In other words, study drugs provide a false sense of self to students at a time when they should be testing their abilities and pursuing authenticity. It goes without saying that college is a time of self-discovery and that any substance that interferes with this process is, therefore, harmful and should be avoided. Unfortunately, the temptation to take study drugs is encouraged by a society that values superficiality over depth, instant gratification over determination, and winning at all costs over fairness and personal development.

Of course, not everyone agrees with this assessment of study drugs. Some argue that concerns about these medications are overblown and that they are more like caffeinated drinks than steroids or amphetamines. In an article on *Slate.com*, Will Oremus asks, “What if Adderall turns out to be the new coffee — a ubiquitous, mostly harmless little helper that enables us to spend more time poring over spreadsheets and less time daydreaming or lolling about in bed?” The answer to this question is simple. Unlike drinking coffee, the abuse of illicitly obtained prescription drugs is not “mostly harmless.” On the contrary, it can undermine the academic mission of colleges; it can damage the physical and mental well-being of students; and it can hurt society as a whole by compromising its core values.

Because of the dangers of study drugs, educators, medical professionals, and parents should inform students of the risks and discourage their use. Medical professionals should be on the lookout for students who are trying to fool them into prescribing Adderall.
Parents should be educated to recognize the behavior associated with the excessive use of study drugs. Finally, colleges should make it clear to students that the use of study drugs is unacceptable and will not be tolerated. Only by adopting these measures can the use of study drugs be curtailed — and, eventually, eliminated.

Works Cited

Points for Special Attention
Choosing a Topic. For her composition course, Marta Ramos was asked to write an argumentative essay on a topic of her choice. Because her college newspaper had recently run an editorial on the use of study drugs, she decided to explore this topic. Although Marta had no direct experience with study drugs, such as Adderall and Ritalin, she knew people who used them. Given the timeliness and seriousness of the issue, Marta thought that it would be a good topic for her to write about. Because she had read the article in her school newspaper, as well as the many responses (both pro and con) that it elicited, she thought that she understood both sides of the controversy. She knew that she was against the use of study drugs, but even so, she believed that she could approach the topic with an open mind and that she would be able to reconsider her opinion if the evidence led her in a different direction.

Gathering Evidence. Marta realized that she could not rely on personal experience to support her position. For this reason, she used information from several outside sources to develop her argument. For example, she found an article in the academic journal Neurology, which increased her understanding of her subject. She also found a newspaper article about a student whose story illustrated the practical dangers of study drugs. In addition, she decided to address Will Oremus’s 2013 defense of study drugs, which she found both interesting and troubling. She took notes on her sources and recorded their bibliographic information for her works-cited page.
Marta begins her essay by supplying the context for her argument and then stating her thesis:

In the final analysis, however, the risks that these drugs present far outweigh their supposed advantages.

In her first body paragraph, Marta addresses the misconception that study drugs are effective. She includes material from an article by Casey Schwartz that summarizes several studies on the use of Ritalin and Adderall by college students, and she combines this information with her own ideas to make the point that study drugs give users a false sense of confidence.

Marta goes on to discuss the harmful physical and psychological effects of study drugs. She begins by saying that because study drugs are often obtained illegally or under false pretenses, their use is extremely risky. She illustrates this point with an anecdote about a student who began taking Adderall to improve his academic performance but eventually had to drop out of college because he could no longer concentrate.

Finally, Marta explains how study drugs have insidious effects on users. In this paragraph, she presents a deductive argument:

**Major premise:** Students should discover their authentic selves in college.

**Minor premise:** Any substance that interferes with this discovery process is harmful to students.

**Conclusion:** Therefore, study drugs are harmful and should be avoided.

Marta spends one paragraph addressing Will Oremus’s point that taking study drugs may be no more harmful than drinking coffee. She refutes this claim by pointing out that unlike coffee, study drugs can do real harm to students as well as to colleges and to society. Here, as in the rest of her essay, Marta is careful to appear both reasonable and respectful. She makes her points clearly and concisely, taking care to avoid name-calling, personal attacks, and jumping to conclusions.

When Marta’s instructor returned her essay along with his comments, he told her that she had made a very strong argument but that the argument would have been even stronger had she refuted more than one opposing argument. For example, she could have addressed the argument that taking study drugs is not unethical because these medications only help you if you have studied in the first place. Marta could also have considered other issues related to this controversy. For instance, is it unfair for some students to use study drugs while others do not? Does the increasing use of study drugs indicate a problem with the educational system? Does pressure to excel put students under too much pressure? Should the colleges be
doing more to limit the number of courses that students can carry? Would more student aid enable students to concentrate more on studying and less on earning money to pay tuition?

1. Does the essay take a stand on an issue? What is it? At what point does the writer state his or her thesis? Is the thesis debatable?
2. What evidence does the writer include to support his or her position? What additional evidence could the writer supply?
3. Has the writer used information from outside sources? If so, is documentation included? Identify any information that the writer should have documented but did not.
4. Does the essay summarize and refute the opposing arguments? List these arguments.
5. How effective are the writer’s refutations? Should the writer address any other arguments?
6. Does the essay use inductive reasoning? Deductive reasoning? Both? Provide an example of each type of reasoning used in the essay.
7. Does the essay include any logical fallacies? How would you correct these fallacies?
8. Do coordinating and subordinating conjunctions convey the logical and sequential connections between ideas?
9. How could the introduction be improved?
10. How could the conclusion be improved?
STOP TEXTS STOP WRECKS.ORG

You Don’t Want Them Responding to Your Text (Ad)

YOU DON’T WANT THEM RESPONDING TO YOUR TEXT.

STOP TEXTS STOP WRECKS.ORG

Reprinted by permission of National Highway Traffic Safety Administration and the Ad Council
**Reading Images**

1. At whom is this ad directed?
2. What point does the headline make? How does the image support this point?
3. Does this ad appeal primarily to logic, to emotion, or to both? Explain.
4. Visit the website StopTextsStopWrecks.org. What additional information does the site include that supports the message of the advertisement?

**Journal Entry**

Do you have additional suggestions about how to combat this problem? Post your comments in the “Have More Solutions?” box on StopTextsStopWrecks.org.

**Thematic Connections**

- “The Embalming of Mr. Jones” (page 239)
- “Who Killed Benny Paret?” (page 267)
The Declaration of Independence

Thomas Jefferson was born in 1743 in what is now Albemarle County, Virginia. A lawyer, he was elected to Virginia’s colonial legislature in 1769 and began a distinguished political career that strongly influenced the early development of the United States. In addition to his participation in the Second Continental Congress of 1775–1776, which ratified the Declaration of Independence, he served as governor of Virginia; as minister to France; as secretary of state under President George Washington; as vice president under John Adams; and, finally, as president from 1801 to 1809. After his retirement, he founded the University of Virginia. He died on July 4, 1826.

Background on the struggle for American independence  By the early 1770s, many residents of the original thirteen American colonies were convinced that King George III and his ministers wielded too much power over the colonists. In particular, they objected to a series of taxes imposed on them by the British Parliament, and, being without political representation, they asserted that “taxation without representation” amounted to tyranny. In response to a series of laws Parliament passed in 1774 to limit the political and geographic freedom of the colonists, representatives of each colony met at the Continental Congress of 1774 to draft a plan of reconciliation, but it was rejected.

As cries for independence increased, British soldiers and state militias began to engage in armed conflict, which by 1776 had become a full-fledged war. On June 11, 1776, the Second Continental Congress chose Jefferson, Benjamin Franklin, and several other delegates to draft a declaration of independence. The draft was written by Jefferson, with suggestions and revisions contributed by other commission members. Jefferson’s Declaration of Independence challenges a basic assumption of its time — that the royal monarch ruled by divine right — and, in so doing, it became one of the most important political documents in world history.

As you read, keep in mind that to the British, the Declaration of Independence was a call for open rebellion. For this reason, the Declaration’s final sentence, in which the signatories pledge their lives, fortunes, and honor, is no mere rhetorical flourish. Had England defeated the colonists, everyone who signed the Declaration of Independence would have been arrested, charged with treason or sedition, stripped of his property, and probably hanged.
We hold these truths to be self-evident, that all men are created equal, that they are endowed by their Creator with certain unalienable rights, that among these are life, liberty, and the pursuit of happiness. That to secure these rights, governments are instituted among men, deriving their just powers from the consent of the governed. That whenever any form of government becomes destructive to these ends, it is the right of the people to alter or to abolish it, and to institute new government, laying its foundation on such principles and organizing its powers in such form, as to them shall seem most likely to effect their safety and happiness. Prudence, indeed, will dictate that governments long established should not be changed for light and transient causes; and accordingly all experience hath shown, that mankind are more disposed to suffer, while evils are sufferable, than to right themselves by abolishing the forms to which they are accustomed. But when a long train of abuses and usurpations, pursuing invariably the same object, evinces a design to reduce them under absolute despotism, it is their right, it is their duty, to throw off such government, and to provide new guards for their future security. Such has been the patient sufferance of these Colonies; and such is now the necessity which constrains them to alter their former systems of government. The history of the present king of Great Britain is a history of repeated injuries and usurpations, all having in direct object the establishment of an absolute tyranny over these States. To prove this, let facts be submitted to a candid world.

He has refused his assent to laws, the most wholesome and necessary for the public good.

He has forbidden his Governors to pass laws of immediate and pressing importance, unless suspended in their operation till his assent should be obtained; and when so suspended, he has utterly neglected to attend to them.

He has refused to pass other laws for the accommodation of large districts of people, unless those people would relinquish the right of representation in the legislature, a right inestimable to them and formidable to tyrants only.

He has called together legislative bodies at places unusual, uncomfortable, and distant from the depository of their public records, for the sole purpose of fatiguing them into compliance with his measure.

He has dissolved representative houses repeatedly, for opposing with manly firmness his invasions on the rights of people.

He has refused for a long time, after such dissolutions, to cause others to be elected; whereby the legislative powers, incapable of annihilation, have returned to the people at large for their exercise; the State remaining in the meantime exposed to all the dangers of invasion from without, and convulsions within.

He has endeavoured to prevent the population of these states; for that purpose obstructing the laws for naturalization of foreigners; refusing to
pass others to encourage their migration hither, and raising the conditions of new appropriations of lands.

He has obstructed the administration of justice, by refusing his assent to laws for establishing judiciary powers.

He has made judges dependent on his will alone, for the tenure of their offices, and the amount and payment of their salaries.

He has erected a multitude of new offices, and sent hither swarms of officers to harass our people, and eat out their substance.

He has kept among us, in times of peace, standing armies without the consent of our legislatures.

He has affected to render the military independent of and superior to the civil power.

He has combined with others to subject us to a jurisdiction foreign to our constitution, and unacknowledged by our laws; giving his assent to their acts of pretended legislation:

For quartering large bodies of troops among us:

For protecting them, by a mock trial, from punishment for any murders which they should commit on the inhabitants of these States:

For cutting off our trade with all parts of the world:

For imposing taxes on us without our consent:

For depriving us in many cases, of the benefits of trial by jury:

For transporting us beyond seas to be tried for pretended offences:

For abolishing the free system of English laws in a neighbouring Province, establishing therein an arbitrary government, and enlarging its boundaries so as to render it at once an example and fit instrument for introducing the same absolute rule into these Colonies:

For taking away our Charters, abolishing our most valuable laws, and altering fundamentally the forms of our governments:

For suspending our own legislatures, and declaring themselves invested with power to legislate for us in all cases whatsoever.

He has abdicated government here, by declaring us out of his protection and waging war against us.

He has plundered our seas, ravaged our coasts, burnt our towns, and destroyed the lives of our people.

He is at this time transporting large armies of foreign mercenaries to complete the works of death, desolation and tyranny, already begun with circumstances of cruelty and perfidy scarcely paralleled in the most barbarous ages, and totally unworthy the head of a civilized nation.

He has constrained our fellow citizens taken captive on the high seas to bear arms against their country, to become the executioners of their friends and brethren, or to fall themselves by their hands.

He has excited domestic insurrections amongst us, and has endeavoured to bring on the inhabitants of our frontiers, the merciless Indian savages, whose known rule of warfare, is an undistinguished destruction of all ages, sexes, and conditions.

In every stage of these oppressions we have petitioned for redress in the most humble terms: our repeated petitions have been answered only by
repeated injury. A prince whose character is thus marked by every act which may define a tyrant, is unfit to be the ruler of a free people.

Nor have we been wanting in attentions to our British brethren. We have warned them from time to time of attempts by their legislature to extend an unwarrantable jurisdiction over us. We have reminded them of the circumstances of our emigration and settlement here. We have appealed to their native justice and magnanimity, and we have conjured them by the ties of our common kindred to disavow these usurpations, which would inevitably interrupt our connections and correspondence. They too have been deaf to the voice of justice and of consanguinity. We must, therefore, acquiesce in the necessity, which denounces our separation, and hold them, as we hold the rest of mankind, enemies in war, in peace friends.

We, therefore, the Representatives of the United States of America, in General Congress, assembled, appealing to the Supreme Judge of the world for the rectitude of our intentions, do, in the name, and by authority of the good people of these Colonies, solemnly publish and declare, That these United Colonies are, and of right ought to be Free and Independent States; that they are absolved from all allegiance to the British Crown, and that all political connection between them and the state of Great Britain, is and ought to be totally dissolved; and that as Free and Independent States, they have full power to levy war, conclude peace, contract alliances, establish commerce, and to do all other acts and things which Independent States may of right do. And for the support of this declaration, with a firm reliance on the protection of divine Providence, we mutually pledge to each other our lives, our fortunes, and our sacred honor.

Comprehension

1. What “truths” does Jefferson say are “self-evident” (2)?
2. What does Jefferson say is the source from which governments derive their powers?
3. What reasons does Jefferson give to support his premise that the United States should break away from Great Britain?
4. What conclusions about British rule does Jefferson draw from the evidence he presents?

Purpose and Audience

1. What is the major premise of Jefferson’s argument? Should Jefferson have done more to establish the truth of this premise?
2. The Declaration of Independence was written during a period now referred to as the Age of Reason. In what ways has Jefferson tried to make his document appear reasonable?
3. For what audience (or audiences) was the document intended? Which groups of readers would have been most likely to accept it? Explain.
4. How effectively does Jefferson anticipate and refute the opposition?
5. In paragraph 31, following the list of grievances, why does Jefferson address his “British brethren”?
6. At what point does Jefferson state his thesis? Why does he state it where he does?

**Style and Structure**

1. Does the Declaration of Independence rely primarily on inductive or deductive reasoning? Identify examples of each.
2. What techniques does Jefferson use to create smooth and logical transitions from one paragraph to another?
3. Why does Jefferson list all of his twenty-eight grievances? Why doesn’t he just summarize them or mention a few representative grievances?
4. Jefferson begins the last paragraph of the Declaration of Independence with “We, therefore.” How effective is this conclusion? Explain.
5. **Vocabulary Project.** Underline ten words that have negative connotations. How does Jefferson use these words to help him make his point? Do you think words with more neutral connotations would strengthen or weaken his case? Why?
6. **Vocabulary Project.** What words does Jefferson use that are rarely used today? Would the Declaration of Independence be more meaningful to today’s readers if it were updated, with more familiar words substituted? To help you formulate your response, try rewriting a paragraph or two, and assess your updated version. Look up any unfamiliar words in an online dictionary such as dictionary.com.

**Journal Entry**

Do you think Jefferson is being fair to the king? Do you think he should be?

**Writing Workshop**

1. Following Jefferson’s example, write a declaration of independence from your school, job, family, or any other institution with which you are associated.
2. **Working with Sources.** Go to the website uhistory.org/declaration/document/congress.htm, and look at the revisions that Congress made to Jefferson’s original draft of the Declaration of Independence. Decide which version you think is better. Then, write an essay in which you present your case. Make sure you document references to both versions of the Declaration, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)
3. **Working with Sources.** In an argumentative essay written from the viewpoint of King George III, answer Jefferson. Try to convince the colonists...
that they should not break away from Great Britain. If you can, refute some of the points Jefferson makes. Make sure that you include parenthetical documentation for all references to the Declaration and that you include a works-cited page. (See Chapter 18 for information on MLA documentation.)

**Combining the Patterns**

The middle section of the Declaration of Independence is developed by means of *exemplification*: it presents a series of examples to support Jefferson’s assertion that the colonists have experienced “repeated injuries and usurpations” (2). Are these examples relevant? Representative? Sufficient? What other pattern of development could Jefferson have used to support his assertion?

**Thematic Connections**

- “Grant and Lee: A Study in Contrasts” (page 309)
- “Letter from Birmingham Jail” (page 434)
Letter from Birmingham Jail

April 16, 1963

My Dear Fellow Clergymen:

While confined here in the Birmingham city jail, I came across your recent statement calling my present activities “unwise and untimely.” Seldom do I pause to answer criticism of my work and ideas. If I sought to answer all the criticisms that cross my desk, my secretaries would have little time for anything other than such correspondence in the course of the day, and I would have no time for constructive work. But since I feel that you are
men of genuine good will and that your criticisms are sincerely set forth, I want to try to answer your statement in what I hope will be patient and reasonable terms.

I think I should indicate why I am here in Birmingham, since you have been influenced by the view which argues against “outsiders coming in.” I have the honor of serving as president of the Southern Christian Leadership Conference, an organization operating in every southern state, with headquarters in Atlanta, Georgia. We have some eighty-five affiliated organizations across the South, and one of them is the Alabama Christian Movement for Human Rights. Frequently we share staff, educational, and financial resources with our affiliates. Several months ago the affiliate here in Birmingham asked us to be on call to engage in a nonviolent direct-action program if such were deemed necessary. We readily consented, and when the hour came we lived up to our promise. So I, along with several members of my staff, am here because I was invited here. I am here because I have organizational ties here.

But more basically, I am in Birmingham because injustice is here. Just as the prophets of the eighth century B.C. left their villages and carried their “thus saith the Lord” far beyond the boundaries of their home towns, and just as the Apostle Paul left his village of Tarsus and carried the gospel of Jesus Christ to the far corners of the Greco-Roman world, so am I compelled to carry the gospel of freedom beyond my own home town. Like Paul, I must constantly respond to the Macedonian call for aid.

Moreover, I am cognizant of the interrelatedness of all communities and states. I cannot sit idly by in Atlanta and not be concerned about what happens in Birmingham. Injustice anywhere is a threat to justice everywhere. We are caught in an inescapable network of mutuality, tied in a single garment of destiny. Whatever affects one directly, affects all indirectly. Never again can we afford to live with the narrow, provincial, “outside agitator” idea. Anyone who lives inside the United States can never be considered an outsider anywhere within its bounds.

You deplore the demonstrations taking place in Birmingham. But your statement, I am sorry to say, fails to express a similar concern for the conditions that brought about the demonstrations. I am sure that none of you would want to rest content with the superficial kind of social analysis that deals merely with effects and does not grapple with underlying causes. It is unfortunate that demonstrations are taking place in Birmingham, but it is even more unfortunate that the city’s white power structure left the Negro community with no alternative.

In any nonviolent campaign there are four basic steps: collection of the facts to determine whether injustices exist; negotiation; self-purification; and direct action. We have gone through all these steps in Birmingham. There can be no gainsaying the fact that racial injustice engulfs this community. Birmingham is probably the most thoroughly segregated city in the United States. Its ugly record of brutality is widely known. Negroes have experienced grossly unjust treatment in courts. There have been more unsolved bombings of Negro homes and churches in Birmingham than in
any other city in the nation. These are the hard, brutal facts of the case. On
the basis of these conditions, Negro leaders sought to negotiate with the
city fathers. But the latter consistently refused to engage in good-faith
negotiation.

Then, last September, came the opportunity to talk with leaders of Bir-
mingham’s economic community. In the course of the negotiations, cer-
tain promises were made by the merchants — for example, to remove the
stores’ humiliating racial signs. On the basis of these promises, the Rever-
end Fred Shuttlesworth and the leaders of the Alabama Christian Move-
ment for Human Rights agreed to a moratorium on all demonstrations.
As the weeks and months went by, we realized that we were the victims
of a broken promise. A few signs, briefly removed, returned; the others
remained.

As in so many past experiences, our hopes had been blasted, and the
shadow of deep disappointment settled upon us. We had no alternative
except to prepare for direct action, whereby we would present our very bod-
ies as means of laying our case before the conscience of the local and the
national community. Mindful of the difficulties involved, we decided to
undertake a process of self-purification. We began a series of workshops on
nonviolence, and we repeatedly asked ourselves: “Are you able to accept
blows without retaliating?” “Are you able to endure the ordeal of jail?” We
decided to schedule our direct-action program for the Easter season, real-
izing that except for Christmas, this is the main shopping period of the
year. Knowing that a strong economic-withdrawal program would be the
by-product of direct action, we felt that this would be the best time to bring
pressure to bear on the merchants for the needed change.

Then it occurred to us that Birmingham’s mayoral election was com-
ing up in March, and we speedily decided to postpone action until after
election day. When we discovered that the Commissioner of Public Safety,
Eugene “Bull” Connor, had piled up enough votes to be in the run-off, we
decided again to postpone action until the day after the run-off so that the
demonstrations could not be used to cloud the issues. Like many others,
we waited to see Mr. Connor defeated, and to this end we endured post-
ponement after postponement. Having aided in this community need, we
felt that our direct-action program could be delayed no longer.

You may well ask, “Why direct action? Why sit-ins, marches, and so
forth? Isn’t negotiation a better path?” You are quite right in calling for
negotiation. Indeed, this is the very purpose of direct action. Nonviolent
direct action seeks to create such a crisis and foster such a tension that a
community which has constantly refused to negotiate is forced to confront
the issue. It seeks so to dramatize the issue that it can no longer be ignored.
My citing the creation of tension as part of the work of the nonviolent-
resister may sound rather shocking. But I must confess that I am not afraid
of the word “tension.” I have earnestly opposed violent tension, but there is
a type of constructive, nonviolent tension which is necessary for growth.
Just as Socrates felt that it was necessary to create a tension in the mind so
that individuals could rise from the bondage of myths and half-truths to
the unfettered realm of creative analysis and objective appraisal, so must we see the need for nonviolent gadflies to create the kind of tension in society that will help men rise from the dark depths of prejudice and racism to the majestic heights of understanding and brotherhood.

The purpose of our direct-action program is to create a situation so crisis-packed that it will inevitably open the door to negotiation. I therefore concur with you in your call for negotiation. Too long has our beloved Southland been bogged down in a tragic effort to live in monologue rather than dialogue.

One of the basic points in your statement is that the action that I and my associates have taken in Birmingham is untimely. Some have asked: “Why didn’t you give the new city administration time to act?” The only answer that I can give to this query is that the new Birmingham administration must be prodded about as much as the outgoing one, before it will act. We are sadly mistaken if we feel that the election of Albert Boutwell as mayor will bring the millennium to Birmingham. While Mr. Boutwell is a much more gentle person than Mr. Connor, they are both segregationists, dedicated to maintenance of the status quo. I have hoped that Mr. Boutwell will be reasonable enough to see the futility of massive resistance to desegregation. But he will not see this without pressure from devotees of civil rights. My friends, I must say to you that we have not made a single gain in civil rights without determined legal and nonviolent pressure. Lamentably, it is an historical fact that privileged groups seldom give up their privileges voluntarily. Individuals may see the moral light and voluntarily give up their unjust posture; but, as Reinhold Niebuhr* has reminded us, groups tend to be more immoral than individuals.

We know through painful experience that freedom is never voluntarily given by the oppressor; it must be demanded by the oppressed. Frankly, I have yet to engage in a direct-action campaign that was “well timed” in the view of those who have not suffered unduly from the disease of segregation. For years now I have heard the word “Wait!” It rings in the ear of every Negro with piercing familiarity. This “Wait” has almost always meant “Never.” We must come to see, with one of our distinguished jurists, that “justice too long delayed is justice denied.”

We have waited for more than 340 years for our constitutional and God-given rights. The nations of Asia and Africa are moving with jetlike speed toward gaining political independence, but we still creep at horse-and-buggy pace toward gaining a cup of coffee at a lunch counter. Perhaps it is easy for those who have never felt the stinging darts of segregation to say, “Wait.” But when you have seen vicious mobs lynch your mothers

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* Eds. note — American religious and social thinker (1892–1971).
and fathers at will and drown your sisters and brothers at whim; when you have seen hate-filled policemen curse, kick, and even kill your black brothers and sisters; when you see the vast majority of your twenty million Negro brothers smothering in an airtight cage of poverty in the midst of an affluent society; when you suddenly find your tongue twisted and your speech stammering as you seek to explain to your six-year-old daughter why she can’t go to the public amusement park that has just been advertised on television, and see tears welling up in her eyes when she is told that Fun-town is closed to colored children, and see ominous clouds of inferiority beginning to form in her little mental sky, and see her beginning to distort her personality by developing an unconscious bitterness toward white people; when you have to concoct an answer for a five-year-old son who is asking, “Daddy, why do white people treat colored people so mean?”; when you take a cross-country drive and find it necessary to sleep night after night in the uncomfortable corners of your automobile because no motel will accept you; when you are humiliated day in and day out by nagging signs reading “white” and “colored”; when your first name becomes “nigger,” your middle name becomes “boy” (however old you are), and your last name becomes “John,” and your wife and mother are never given the respected title “Mrs.”; when you are harried by day and haunted at night by the fact that you are a Negro, living constantly at tiptoe stance, never quite knowing what to expect next, and are plagued with inner fears and outer resentments; when you are forever fighting a degenerating sense of “nobodiness” – then you will understand why we find it difficult to wait. There comes a time when the cup of endurance runs over, and men are no longer willing to be plunged into the abyss of despair. I hope, sirs, you can understand our legitimate and unavoidable impatience.

You express a great deal of anxiety over our willingness to break laws. This is certainly a legitimate concern. Since we so diligently urge people to obey the Supreme Court’s decision of 1954 outlawing segregation in the public schools, at first glance it may seem rather paradoxical for us consciously to break laws. One may well ask: “How can you advocate breaking some laws and obeying others?” The answer lies in the fact that there are two types of laws: just and unjust. I would be the first to advocate obeying just laws. One has not only a legal but a moral responsibility to obey just laws. Conversely, one has a moral responsibility to disobey unjust laws. I would agree with St. Augustine* that “an unjust law is no law at all.”

Now, what is the difference between the two? How does one determine whether a law is just or unjust? A just law is a man-made code that squares with the moral law or the law of God. An unjust law is a code that is out of harmony with the moral law. To put it in the terms of St. Thomas Aquinas:** An unjust law is a human law that is not rooted in eternal law and natural law. Any law that uplifts human personality is just. Any law that degrades

* Eds. note — Early church father and philosopher (354–430).
** Eds. note — Italian philosopher and theologian (1225–1274).
human personality is unjust. All segregation statutes are unjust because segregation distorts the soul and damages the personality. It gives the segregator a false sense of superiority and the segregated a false sense of inferiority. Segregation, to use the terminology of the Jewish philosopher Martin Buber, substitutes an “I-it” relationship for an “I-thou” relationship and ends up relegating persons to the status of things. Hence segregation is not only politically, economically, and sociologically unsound, it is morally wrong and sinful. Paul Tillich* has said that sin is separation. Is not segregation an existential expression of man’s tragic separation, his awful estrangement, his terrible sinfulness? Thus it is that I can urge men to obey the 1954 decision of the Supreme Court, for it is morally right; and I can urge them to disobey segregation ordinances, for they are morally wrong.

Let us consider a more concrete example of just and unjust laws. An unjust law is a code that a numerical or power majority group compels a minority group to obey but does not make binding on itself. This is difference made legal. By the same token, a just law is a code that a majority compels a minority to follow and that it is willing to follow itself. This is sameness made legal.

Let me give another explanation. A law is unjust if it is inflicted on a minority that, as a result of being denied the right to vote, had no part in enacting or devising the law. Who can say that the legislature of Alabama which set up that state’s segregation laws was democratically elected? Throughout Alabama all sorts of devious methods are used to prevent Negroes from becoming registered voters, and there are some counties in which, even though Negroes constitute a majority of the population, not a single Negro is registered. Can any law enacted under such circumstances be considered democratically structured?

Sometimes a law is just on its face and unjust in its application. For instance, I have been arrested on a charge of parading without a permit. Now, there is nothing wrong in having an ordinance which requires a permit for a parade. But such an ordinance becomes unjust when it is used to maintain segregation and to deny citizens the First Amendment privilege of peaceful assembly and protest.

I hope you are able to see the distinction I am trying to point out. In no sense do I advocate evading or defying the law, as would the rabid segregationist. That would lead to anarchy. One who breaks an unjust law must do so openly, lovingly, and with a willingness to accept the penalty. I submit that an individual who breaks a law that conscience tells him is unjust, and who willingly accepts the penalty of imprisonment in order to arouse the conscience of the community over its injustice, is in reality expressing the highest respect for law.

Of course, there is nothing new about this kind of civil disobedience. It was evidenced sublimely in the refusal of Shadrach, Meshach, and

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* Eds. note — American philosopher and theologian (1886–1965).
Argumentation

Abednego* to obey the laws of Nebuchadnezzar, on the ground that a higher moral law was at stake. It was practiced superbly by the early Christians, who were willing to face hungry lions and the excruciating pain of chopping blocks rather than submit to certain unjust laws of the Roman Empire. To a degree, academic freedom is a reality today because Socrates practiced civil disobedience. In our own nation, the Boston Tea Party represented a massive act of civil disobedience.

We should never forget that everything Adolph Hitler did in Germany was “legal” and everything the Hungarian freedom fighters did in Hungary was “illegal.” It was “illegal” to aid and comfort a Jew in Hitler’s Germany. Even so, I am sure that, had I lived in Germany at the time, I would have aided and comforted my Jewish brothers. If today I lived in a Communist country where certain principles dear to the Christian faith are suppressed, I would openly advocate disobeying that country’s antireligious laws.

I must make two honest confessions to you, my Christian and Jewish brothers. First, I must confess that over the past few years I have been gravely disappointed with the white moderate. I have almost reached the regrettable conclusion that the Negro’s great stumbling block in his stride toward freedom is not the White Citizens Counciler or the Ku Klux Klanner, but the white moderate, who is more devoted to “order” than to justice; who prefers a negative peace which is the absence of tension to a positive peace which is the presence of justice; who constantly says, “I agree with you in the goal you seek, but I cannot agree with your methods of direct action”; who paternalistically believes he can set the timetable for another man’s freedom; who lives by a mythical concept of time and who constantly advises the Negro to wait for a “more convenient season.” Shallow understanding from people of good will is more frustrating than absolute misunderstanding from people of ill will. Lukewarm acceptance is much more bewildering than outright rejection.

I had hoped that the white moderate would understand that law and order exist for the purpose of establishing justice and that when they fail in this purpose they become the dangerously structured dams that block the flow of social progress. I had hoped that the white moderate would understand that the present tension in the South is a necessary phase of the transition from an obnoxious negative peace, in which the Negro passively accepted his unjust plight, to a substantive and positive peace, in which all men will respect the dignity and worth of human personality. Actually, we who engage in nonviolent direct action are not the creators of tension. We merely bring to the surface the hidden tension that is already alive. We bring it out in the open, where it can be seen and dealt with. Like a boil that can never be cured so long as it is covered up but must be opened with all its ugliness to the natural medicines of air and light, injustice must be

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* Eds. note — In the Book of Daniel, three men who were thrown into a blazing fire for refusing to worship a golden statue.
exposed, with all the tension its exposure creates, to the light of human conscience and the air of national opinion, before it can be cured.

In your statement you assert that our actions, even though peaceful, must be condemned because they precipitate violence. But is this a logical assertion? Isn’t this like condemning a robbed man because his possession of money precipitated the evil act of robbery? Isn’t this like condemning Socrates because his unswerving commitment to truth and his philosophical inquiries precipitated the act by the misguided populace in which they made him drink hemlock? Isn’t this like condemning Jesus because his unique God-consciousness and never-ceasing devotion to God’s will precipitated the evil act of crucifixion? We must come to see that, as the federal courts have consistently affirmed, it is wrong to urge an individual to cease his efforts to gain his basic constitutional rights because the quest may precipitate violence. Society must protect the robbed and punish the robber.

I had also hoped that the white moderate would reject the myth concerning time in relation to the struggle for freedom. I have just received a letter from a white brother in Texas. He writes: “All Christians know that the colored people will receive equal rights eventually, but it is possible that you are in too great a religious hurry. It has taken Christianity almost two thousand years to accomplish what it has. The teachings of Christ take time to come to earth.” Such an attitude stems from a tragic misconception of time, from the strangely irrational notion that there is something in the very flow of time that will inevitably cure all ills. Actually, time itself is neutral; it can be used either destructively or constructively. More and more I feel that the people of ill will have used time much more effectively than have the people of good will. We will have to repent in this generation not merely for the hateful words and actions of the bad people, but for the appalling silence of the good people. Human progress never rolls in on wheels of inevitability; it comes through the tireless efforts of men willing to be coworkers with God, and without this hard work, time itself becomes an ally of the forces of social stagnation. We must use time creatively, in the knowledge that the time is always ripe to do right. Now is the time to make real the promise of democracy and transform our pending national elegy into a creative psalm of brotherhood. Now is the time to lift our national policy from the quicksand of racial injustice to the solid rock of human dignity.

You speak of our activity in Birmingham as extreme. At first I was rather disappointed that fellow clergymen would see my nonviolent efforts as those of an extremist. I began thinking about the fact that I stand in the middle of two opposing forces in the Negro community. One is a force of complacency, made up in part of Negroes who, as a result of long years of oppression, are so drained of self-respect and a sense of “somebodiness” that they have adjusted to segregation; and in part of a few middle-class Negroes who, because of a degree of academic and economic security and because in some ways they profit by segregation, have become insensitive to the problems of the masses. The other force is one of bitterness and
hatred, and it comes perilously close to advocating violence. It is expressed in the various black nationalist groups that are springing up across the nation, the largest and best-known being Elijah Muhammad’s Muslim movement. Nourished by the Negro’s frustration over the continued existence of racial discrimination, this movement is made up of people who have lost faith in America, who have absolutely repudiated Christianity, and who have concluded that the white man is an incorrigible “devil.”

I have tried to stand between these two forces, saying that we need to emulate neither the “do-nothingism” of the complacent nor the hatred and despair of the black nationalist. For there is the more excellent way of love and nonviolent protest. I am grateful to God that, through the influence of the Negro church, the way of nonviolence became an integral part of our struggle.

If this philosophy had not emerged, by now many streets of the South would, I am convinced, be flowing with blood. And I am further convinced that if our white brothers dismiss as “rabble-rousers” and “outside agitators” those of us who employ nonviolent direct action, and if they refuse to support our nonviolent efforts, millions of Negroes will, out of frustration and despair, seek solace and security in black-nationalist ideologies—a development that would inevitably lead to a frightening racial nightmare.

Oppressed people cannot remain oppressed forever. The yearning for freedom eventually manifests itself, and that is what has happened to the American Negro. Something within has reminded him of his birthright of freedom, and something without has reminded him that it can be gained. Consciously or unconsciously, he has been caught up by the Zeitgeist, and with his black brothers of Africa and his brown and yellow brothers of Asia, South America, and the Caribbean, the United States Negro is moving with a sense of great urgency toward the promised land of racial justice. If one recognizes this vital urge that has engulfed the Negro community, one should readily understand why public demonstrations are taking place. The Negro has many pent-up resentments and latent frustrations, and he must release them. So let him march; let him make prayer pilgrimages to the city hall; let him go on freedom rides—and try to understand why he must do so. If his repressed emotions are not released in nonviolent ways, they will seek expression through violence; this is not a threat but a fact of history. So I have not said to my people, “Get rid of your discontent.” Rather, I have tried to say that this normal and healthy discontent can be channeled into the creative outlet of nonviolent direct action. And now this approach is being termed extremist.

But though I was initially disappointed at being categorized as an extremist, as I continued to think about the matter I gradually gained a measure of satisfaction from the label. Was not Jesus an extremist for love: “Love your enemies, bless them that curse you, do good to them that hate you, and pray for them which despitefully use you, and persecute you.” Was not Amos an extremist for justice: “Let justice roll down like waters and righteousness like an everflowing stream.” Was not Paul an extremist for the Christian gospel: “I bear in my body the marks of the Lord Jesus.” Was
not Martin Luther an extremist: “Here I stand; I cannot do otherwise, so
help me God.” And John Bunyan: “I will stay in jail to the end of my days
before I make a butchery of my conscience.” And Abraham Lincoln: “This
nation cannot survive half slave and half free.” And Thomas Jefferson: “We
hold these truths to be self-evident, that all men are created equal. . . .” So
the question is not whether we will be extremists, but what kind of extrem­
ists we will be. Will we be extremists for hate or for love? Will we be extre­
mists for the preservation of injustice or for the extension of justice? In that
dramatic scene of Calvary’s hill three men were crucified. We must never
forget that all three were crucified for the same crime — the crime of ex­tremism. Two were extremists for immorality, and thus fell below their
environment. The other, Jesus Christ, was an extremist for love, truth, and
goodness, and thereby rose above his environment. Perhaps the South, the
nation, and the world are in dire need of creative extremists.

I hoped that the white moderate would see this need. Perhaps I was too
optimistic; perhaps I expected too much. I suppose I should have realized
that few members of the oppressor race can understand the deep groans
and passionate yearnings of the oppressed race, and still fewer have the
vision to see that injustice must be rooted out by strong, persistent, and
determined action. I am thankful, however, that some of our white broth­
ers in the South have grasped the meaning of this social revolution and
committed themselves to it. They are still all too few in quantity, but they
are big in quality. Some — such as Ralph McGill, Lillian Smith, Harry
Golden, James McBride Dabbs, Ann Braden, and Sarah Patton Boyle — have
written about our struggle in eloquent and prophetic terms. Others have
marched with us down nameless streets of the South. They have languished
in filthy, roach-infested jails, suffering the abuse and brutality of police­men who view them as “dirty nigger-lovers.” Unlike so many of their mod­erate brothers and sisters, they have recognized the urgency of the move­
ment and sensed the need for powerful “action” antidotes to combat the
disease of segregation.

Let me take note of my other major disappointment. I have been so
greatly disappointed with the white church and its leadership. Of course,
there are some notable exceptions. I am not unmindful of the fact that
each of you has taken some significant stands on this issue. I commend
you, Reverend Stallings, for your Christian stand on this past Sunday, in
welcoming Negroes to your worship service on a nonsegregated basis. I
commend the Catholic leaders of this state for integrating Spring Hill Col­
lege several years ago.

But despite these notable exceptions, I must honestly reiterate that I
have been disappointed with the church. I do not say this as one of those
negative critics who can always find something wrong with the church. I
say this as a minister of the gospel, who loves the church; who was nur­tured in its bosom; who has been sustained by its spiritual blessings and
who will remain true to it as long as the cord of life shall lengthen.

When I was suddenly catapulted into the leadership of the bus protest
in Montgomery, Alabama, a few years ago, I felt we would be supported by
the white church. I felt that the white ministers, priests, and rabbis of the South would be among our strongest allies. Instead, some have been outright opponents, refusing to understand the freedom movement and misrepresenting its leaders; all too many others have been more cautious than courageous and have remained silent behind the anesthetizing security of stained-glass windows.

In spite of my shattered dreams, I came to Birmingham with the hope that the white religious leadership of this community would see the justice of our cause and, with deep moral concern, would serve as the channel through which our just grievances could reach the power structure. I had hoped that each of you would understand. But again I have been disappointed.

There was a time when the church was very powerful — in the time when the early Christians rejoiced at being deemed worthy to suffer for what they believed. In those days the church was not merely a thermometer that recorded the ideas and principles of popular opinion; it was a thermostat that transformed the mores of society. Whenever the early Christians entered a town, the people in power became disturbed and immediately sought to convict the Christians for being “disturbers of the peace” and “outside agitators.” But the Christians pressed on, in the conviction that they were “a colony of heaven,” called to obey God rather than man. Small in number, they were big in commitment. They were too God-intoxicated to be “astronomically intimidated.” By their effort and example they brought an end to such ancient evils as infanticide and gladiatorial contests.

Things are different now. So often the contemporary church is a weak, ineffectual voice with an uncertain sound. So often it is an archdefender of the status quo. Far from being disturbed by the presence of the church, the power structure of the average community is consoled by the church’s silent — and often even vocal — sanction of things as they are.

But the judgment of God is upon the church as never before. If today’s church does not recapture the sacrificial spirit of the early church, it will lose its authenticity, forfeit the loyalty of millions, and be dismissed as an irrelevant social club with no meaning for the twentieth century. Every day I meet young people whose disappointment with the church has turned into outright disgust.

Perhaps I have once again been too optimistic. Is organized religion too inextricably bound to the status quo to save our nation and the world? Perhaps I must turn my faith to the inner spiritual church, the church within the church, as the true ekklesia* and the hope of the world. But again I am thankful to God that some noble souls from the ranks of organized religion have broken loose from the paralyzing chains of conformity and joined us as active partners in the struggle for freedom. They have left their secure congregations and walked the streets of Albany, Georgia, with us.

* Eds. note — Greek word for the early Christian church.
They have gone down the highways of the South on tortuous rides for freedom. Yes, they have gone to jail with us. Some have been dismissed from their churches, have lost the support of their bishops and fellow ministers. But they have acted in the faith that right defeated is stronger than evil triumphant. Their witness has been the spiritual salt that has preserved the true meaning of the gospel in these troubled times. They have carved a tunnel of hope through the dark mountain of disappointment.

I hope the church as a whole will meet the challenge of this decisive hour. But even if the church does not come to the aid of justice, I have no despair about the future. I have no fear about the outcome of our struggle in Birmingham, even if our motives are at present misunderstood. We will reach the goal of freedom in Birmingham and all over the nation, because the goal of America is freedom. Abused and scorned though we may be, our destiny is tied up with America’s destiny. Before the pilgrims landed at Plymouth, we were here. Before the pen of Jefferson etched the majestic words of the Declaration of Independence across the pages of history, we were here. For more than two centuries our forebears labored in this country without wages; they made cotton king; they built the homes of their masters while suffering gross injustice and shameful humiliation—and yet out of a bottomless vitality they continued to thrive and develop. If the inexpressible cruelties of slavery could not stop us, the opposition we now face will surely fail. We will win our freedom because the sacred heritage of our nation and the eternal will of God are embodied in our echoing demands.

Before closing I feel impelled to mention one other point in your statement that has troubled me profoundly. You warmly commended the Birmingham police for keeping “order” and “preventing violence.” I doubt that you would have so warmly commended the police force if you had seen its dogs sinking their teeth into unarmed, nonviolent Negroes. I doubt that you would so quickly commend the policemen if you were to observe their ugly and inhumane treatment of Negroes here in the city jail; if you were to watch them push and curse old Negro women and young Negro girls; if you were to see them slap and kick old Negro men and young boys; if you were to observe them, as they did on two occasions, refuse to give us food because we wanted to sing our grace together. I cannot join you in your praise of the Birmingham police department.

It is true that the police have exercised a degree of discipline in handling the demonstrators. In this sense they have conducted themselves rather “nonviolently” in public. But for what purpose? To preserve the vile system of segregation. Over the past few years I have consistently preached that nonviolence demands that the means we use must be as pure as the ends we seek. I have tried to make clear that it is wrong to use immoral means to attain moral ends. But now I must affirm that it is just as wrong, or perhaps even more so, to use moral means to preserve immoral ends. Perhaps Mr. Connor and his policemen have been rather nonviolent in public, as was Chief Pritchett in Albany, Georgia, but they have used the moral means of nonviolence to maintain the immoral end of racial
injustice. As T. S. Eliot has said, “The last temptation is the greatest treason: To do the right deed for the wrong reason.”

I wish you had commended the Negro sit-inners and demonstrators of Birmingham for their sublime courage, their willingness to suffer, and their amazing discipline in the midst of great provocation. One day the South will recognize its real heroes. They will be the James Meridiths,* with the noble sense of purpose that enables them to face jeering and hostile mobs, and with the agonizing loneliness that characterizes the life of the pioneer. They will be old, oppressed, battered Negro women, symbolized in a seventy-two-year-old woman in Montgomery, Alabama, who rose up with a sense of dignity and with her people decided not to ride segregated buses, and who responded with ungrammatical profundity to one who inquired about her weariness: “My feet is tired, but my soul is at rest.” They will be the young high school and college students, the young ministers of the gospel and a host of their elders, courageously and nonviolently sitting in at lunch counters and willingly going to jail for conscience’s sake. One day the South will know that when these disinherited children of God sat down at lunch counters, they were in reality standing up for what is best in the American dream and for the most sacred values in our Judaeo-Christian heritage, thereby bringing our nation back to those great wells of democracy which were dug deeply by the founding fathers in their formulation of the Constitution and the Declaration of Independence.

Never before have I written so long a letter. I’m afraid it is much too long to take your precious time. I can assure you that it would have been much shorter if I had been writing from a comfortable desk, but what else can one do when he is alone in a narrow jail cell, other than write long letters, think long thoughts, and pray long prayers?

If I have said anything in this letter that overstates the truth and indicates an unreasonable impatience, I beg you to forgive me. If I have said anything that understates the truth and indicates my having a patience that allows me to settle for anything less than brotherhood, I beg God to forgive me.

I hope this letter finds you strong in the faith. I also hope that circumstances will soon make it possible for me to meet each of you, not as an integrationist or a civil rights leader but as a fellow clergyman and a Christian brother. Let us all hope that the dark clouds of racial prejudice will soon pass away and the deep fog of misunderstanding will be lifted from our fear-drenched communities, and in some not too distant tomorrow the radiant stars of love and brotherhood will shine over our great nation with all their scintillating beauty.

Yours for the cause of Peace and Brotherhood,

Martin Luther King Jr.

* Eds. note – James Meridith was the first African American to enroll at the University of Mississippi.
Comprehension

1. King says he seldom answers criticism. Why not? Why, then, does he decide to do so in this instance?
2. Why do the other clergymen consider King’s activities to be “‘unwise and untimely’” (1)?
3. What reasons does King give for the demonstrations? Why does he think it is too late for negotiations?
4. What does King say wait means to black people?
5. What are the two types of laws King defines? What is the difference between the two?
6. What does King find illogical about the claim that the actions of his followers precipitate violence?
7. Why is King disappointed in the white church?

Purpose and Audience

1. Why, in the first paragraph, does King establish his setting (the Birmingham city jail) and define his intended audience?
2. Why does King begin his letter with a reference to his audience as “men of genuine good will” (1)? Is this phrase ironic in light of his later criticism of them? Explain.
3. What indicates that King is writing his letter to an audience other than his fellow clergymen?
4. What is the thesis of this letter? Is it stated or implied?

Style and Structure

1. Where does King seek to establish that he is a reasonable person?
2. Where does King address the objections of his audience?
3. As in the Declaration of Independence, transitions are important in King’s letter. Identify the transitional words and phrases that connect the different parts of his argument.
4. Why does King cite Jewish, Catholic, and Protestant philosophers to support his position?
5. Throughout his letter, King cites theologians and philosophers (Augustine, Aquinas, Buber, Tillich, and others). Why do you think he does this?
6. King uses both induction and deduction in his letter. Find an example of each, and explain how they function in his argument.
7. Throughout the body of his letter, King criticizes his audience of white moderates. In his conclusion, however, he seeks to reestablish a harmonious relationship with them. How does he do this? Is he successful?
8. **Vocabulary Project.** Locate five **allusions** to the Bible in this essay. Look up these allusions online. Then, determine how these allusions help King express his ideas.

9. In paragraph 14, King refers to his “cup of endurance.” What is this a reference to? How is the original phrase worded?

**Journal Entry**

Do you believe King’s remarks go too far? Do you believe they do not go far enough? Explain.

**Writing Workshop**

1. Write an argumentative essay supporting a deeply held belief of your own. Assume that your audience, like King’s, is not openly hostile to your position.

2. **Working with Sources.** Assume you are a militant political leader responding to Martin Luther King Jr. Argue that King’s methods do not go far enough. Be sure to address potential objections to your position. You might want to consult a website such as http://mlk-kpp01.stanford.edu or read some newspapers and magazines from the 1960s to help you prepare your argument. Make sure you document all references to your sources, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. **Working with Sources.** Read your local newspaper for several days, collecting articles about a controversial subject that interests you. Using information from the articles, take a position on the issue, and write an essay supporting it. Make sure you document all references to your sources, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

**Combining the Patterns**

In “Letter from Birmingham Jail,” King includes several passages of **narration.** Find two of these passages, and discuss what use King makes of narration. Why do you think narration plays such an important part in King’s argument?

**Thematic Connection**

- “Just Walk On By: A Black Man Ponders His Power to Alter Public Space” (page 196)
Is the Student Loan Crisis a Myth?

Overall student debt now tops $1 trillion, making it the single largest source of consumer debt. The average college senior now graduates with over $30,000 in loans, and the number of parents who go into debt to finance their children’s higher education is increasing. According to the Department of Education, the student loan default rate is now 10 percent, which is the highest it has been in sixteen years.

Many interrelated factors have contributed to this situation. For example, college tuition rates have tripled over the last thirty years, and the rising costs of higher education increasingly make financial assistance a necessity for those seeking degrees. At the same time, in the wake of a weak economy, states have cut higher education funding, which has made even less-expensive public institutions more difficult to afford. With a persistently high unemployment rate, recent graduates have a hard time finding work or must settle for low-paying jobs. This situation makes paying back loans difficult. Moreover, student loan debt can be a drag on the national economy as a whole because people who must make loan payments delay other purchases, such as houses and cars.
Not surprisingly, discussions of the student loan crisis also spill over into other areas. The evolution of American higher education is a story of widening accessibility and democratization, from the establishment of land-grant universities and “free” colleges like the College of the City of New York (CCNY), to the post–World War II GI Bill, the community college system, and widely available Stafford Loans. This evolution reflects a long-standing American belief that education is the key to socioeconomic mobility as well as a necessity for an informed citizenry and a competitive workforce in the global marketplace. However, anxieties about student debt have led many people to ask questions: Is a college education still worth the cost? Are American universities performing as well as they should? What role should the federal government play in helping Americans gain access to higher education? These questions stem, in no small part, from heightened scrutiny of college debt. But is there really a student-loan debt crisis?

The following two selections take opposing points of view. In “The Myth of the Student Loan Crisis,” Nicole Allan and Derek Thompson argue that the crisis is overblown. Moreover, they make the case that a college degree remains an excellent financial investment. Chris Lewis and Layla Zaidane respond to Allan and Thompson with “Here’s Your Crisis: Student Loan Debt Isn’t a Myth,” highlighting several factors that suggest the student loan crisis is, in fact, a real crisis.
The Myth of the Student Loan Crisis

Nicole Allan is a senior editor at the Atlantic Monthly. A graduate of Yale University, she has written for Slate and the New Republic. Derek Thompson directs the Atlantic’s Business Channel. His work has appeared in Slate, Business Week, and the Daily Beast.

Background on Sallie Mae  Any discussion of student loan debt over the past several decades must include the role of Sallie Mae. Although other forms of federal financial aid preceded it, the Student Loan Marketing Association (Sallie Mae) was created in 1972 as a GSE, or government-sponsored enterprise: a public-private partnership that helped provide private lenders with a large market of borrowers: students seeking financial assistance for their education. As a GSE, Sallie Mae could borrow at low interest rates because the company was backed by the full faith and credit of the U.S. government. Over the past four decades, Sallie Mae has become the single largest source of private student loans. Beginning in the 1990s, however, the company moved toward full privatization; Congress terminated its federal charter in 2004. The continued evolution of Sallie Mae has been rocky. In 2007, for example, the company was at the center of a scandal involving unethical financial relationships with several colleges, which resulted in inflated loan prices. A number of schools, including the University of Pennsylvania and New York University, reimbursed students for several million dollars. More recently, President Barack Obama initiated reforms that allow students to take out low-interest loans directly from the government and bypass private lenders such as Sallie Mae.

This month, college-admission letters are being accompanied by national anxiety over the growing “student debt crisis.” The cost of college has spiked 150 percent since 1995, compared with a 50 percent increase in the cost of other goods and services. Last year, outstanding student loans soared to nearly $1 trillion — a 300 percent jump since 2003. College is an undeniably risky investment, seemingly more so than ever. But are rising debt levels a national crisis?

“College is such a good investment, in fact, that it might even justify more student debt.”
1. One year at Harvard costs $57,950. But most students don’t go to Harvard. The average yearly tab for a first-time, full-time student living on campus, it turns out, is $27,453 at four-year schools and $15,267 at two-year schools.

2. Even most of the students who do go to Harvard don’t end up paying full price. Taking grants and scholarships into account, these students owed $16,459 for the 2009–10 school year; nationwide, the average four-year student who received aid owed $17,360.

3. Horror stories of students drowning in $100,000+ debt might discourage young people from enrolling in college, but they are as rare as they are terrifying.

INDEBTED STUDENTS, BY AMOUNT OWED

- $1–$10K: 43.1%
- $10K–$25K: 29.2%
- $25K–$50K: 16.5%
- $50K–$75K: 5.9%
- $75K–$150K: 4.2%
- $150K+: 1.2%
4. The economic value of college, meanwhile, is indisputable.

<table>
<thead>
<tr>
<th>UNEMPLOYMENT RATE IN 2011</th>
<th>MEDIAN WEEKLY EARNINGS IN 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.5%</td>
<td>$1,551</td>
</tr>
<tr>
<td>2.4%</td>
<td>$1,665</td>
</tr>
<tr>
<td>3.6%</td>
<td>$1,263</td>
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<tr>
<td>4.9%</td>
<td>$1,053</td>
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<td>6.8%</td>
<td>$768</td>
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<td>8.7%</td>
<td>$719</td>
</tr>
<tr>
<td>9.4%</td>
<td>$638</td>
</tr>
<tr>
<td>14.1%</td>
<td>$441</td>
</tr>
</tbody>
</table>

AVERAGE: 7.6%

(ADULTS AGES 25+)

5. As investments go, college is the best bet around.

<table>
<thead>
<tr>
<th>INTERNAL RATE OF RETURN</th>
<th>ASSOCIATE'S DEGREE</th>
<th>BACHELOR'S DEGREE</th>
<th>STOCK MARKET</th>
<th>AAA-RATED CORPORATE BONDS</th>
<th>GOLD</th>
<th>LONG-TERM TREASURY BILLS</th>
<th>HOUSING</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>20.2%</td>
<td>15.2%</td>
<td>6.8%</td>
<td>2.9%</td>
<td>2.3%</td>
<td>2.2%</td>
<td>0.4%</td>
</tr>
</tbody>
</table>
6. College is such a good investment, in fact, that it might even justify more student debt. A 2012 study found that 1 in 6 full-time students at four-year schools who were eligible for government loans weren’t taking advantage of them. Another found that low-income families are likely to overestimate the cost of college, and suggested that they may be scared off by the complexity of financial-aid forms. But for students from these families, not going to college can be more expensive than going to college.

7. Each of the 6.7 million Americans ages 16 to 24 who are neither employed nor in school costs the country $37,450 a year in low wages, lost tax revenue, and higher public spending. Compared with this figure, the cost of college is a bargain—for students and taxpayers.


Comprehension

1. For the 2009–2010 school year, what did the average four-year college student who received financial aid owe? Why is this figure important?

2. The writers refer to the “horror stories of students drowning in $100,000+ debt.” What specific effect do Allan and Thompson think such “horror stories” might have on young people?
3. According to a study cited in the infographic, how do many low-income families view the prospect of college costs and financial aid?

4. Allan and Thompson assert that for some students, “not going to college can be more expensive than going to college.” What do they mean? Given the costs of higher education, how is that possible?

Purpose and Audience

1. For what purpose was this infographic created? Do you think the writers are trying to inform? Persuade? Encourage readers to take a specific point of view?

2. Who is the audience for this infographic? How can you tell?

3. What preconceptions do Allan and Thompson think their readers might have? How do they address these preconceptions?

4. What is the thesis of this infographic? Restate it in your own words.

Style and Structure

1. Instead of presenting their argument in words alone, the writers created an infographic, combining charts and graphs with text. What are the advantages of this approach? What are the disadvantages?

2. Allan and Thompson assert that the economic value of a college degree is “indisputable” (panel 4). Are they begging the question? Explain.

3. Vocabulary Project. Allan and Thompson present college as an “investment,” claiming, “As investments go, college is the best bet around” (panel 5). What is an “investment”? In what context do we usually use this term? Do you consider a college education primarily an investment? Does it make sense to compare it to bonds or stocks? Explain.

Journal Entry

How did the costs of higher education factor into your decision to attend college or to choose a specific school? Have these costs in any way determined the field you chose to study?

Writing Workshop

1. Working with Sources. What is your view of the student loan crisis? Create your own infographic composed of five to seven numbered panels using charts, figures, and brief explanations to present the information to make your argument. Use the sources cited by Allan and Thompson, taking care to document all material that you refer to and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. Working with Sources. If you agree with the writers’ main argument, how would you make a case that the student debt crisis is overblown and
that college remains a good investment? Using the sources that Allan and Thompson cite in their infographic, write an essay that further develops their argument that the student loan crisis is a “myth.” In particular, you might focus on addressing the “horror stories” about student debt and highlight valuable aspects of higher education that Allan and Thompson do not take into account. Be sure to document all references to your sources, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. The writers present the value of a college education primarily in financial terms. Is that how you view higher education? What other factors might come into play in this discussion? Write an essay that takes a position on whether a college degree is valuable financially or otherwise.

Combining the Patterns

Where in this infographic do the writers use classification and division? Where do they use cause and effect? Why are these patterns important for their argument?

Thematic Connection

• “The Money” (page 114)
CHRIS LEWIS AND LAYLA ZAIDANE

Here’s Your Crisis: Student Loan Debt Isn’t a Myth

Chris Lewis is a reporter for Generation Progress (formerly Campus Progress), a nonprofit organization whose work focuses on U.S. college campuses and younger Americans. He graduated from American University, and his work has appeared in the Washington City Paper, the Miami Herald, and other publications. Layla Zaidane is the online communications associate for Generation Progress. She graduated from Georgetown University’s School of Foreign Service.

Background on proposals to alleviate student debt

According to the Consumer Finance Protection Bureau, total student debt is over $1 trillion. That includes all student loans taken out from private entities such as Sallie Mae as well as federal loans originating directly from the Department of Education. The average debt burden of a college graduate with loans is now over $30,000. Struggling through a sluggish economy and rising tuitions, students have been defaulting on their college loans at record rates, and this situation has led to various proposals for alleviating student debt. Some officials have suggested bankruptcy reform: many kinds of debt can be discharged and mitigated through the legal process of bankruptcy, but most student debt cannot. Others have proposed overall loan forgiveness. For example, Strike Debt, part of the Occupy Wall Street movement, has created what it calls the Rolling Jubilee: essentially, it buys up discounted student debt that would otherwise be sold to debt collectors and then “liberates” the debtors. For its part, the federal government has tried to move toward various income-contingent repayment plans for those who have taken out federal student loans. Some observers have expressed a more general concern that federal involvement in financial aid only fuels a higher-education bubble; some also worry that allowing graduates to avoid paying back their loans in full — or granting them loan forgiveness — encourages an abdication of personal responsibility.

The student loan crisis is a myth.

So say Nicole Allan and Derek Thompson, who argue in this month’s issue of the Atlantic that the economic returns of college far outweigh the burden of student loan debt.

“Horror stories of students drowning in $100,000+ debt might discourage young people from enrolling in college, but they are as rare as they are terrifying,” Allan and Thompson wrote in the article. “The economic value of college, meanwhile, is indisputable.”

Allan and Thompson looked for crisis in the wrong places. Six-figure calamities are indeed rare, but millions of Americans are caught between stubbornly weak labor markets and increasingly costly higher education.
1. The employment prospects for young grads are pretty gloomy. According to an Associated Press analysis, 53 percent of recent college graduates are either unemployed or not putting their degree to use.

2. Because of the weak job market, borrowers are struggling more and more to keep up with payments. According to TransUnion, federal student loan delinquencies shot up 27 percent between 2007 and 2012. (Private loan delinquencies dropped 2 percent.)

3. Don’t expect the problem to go away once the economy picks up. As Campus Progress recently reported, the growth in Americans with degrees is far outpacing the growth in jobs that require them, meaning jobs that offer a secure path to debt repayment will become ever more competitive.

4. But repayment is already causing hardship: 13 percent of students whose loans

“It’s not just a debt crisis — it’s an affordability crisis.”
came due in 2009 defaulted on their debt by 2012. Another 26 percent are delinquent, on the cusp of default.

5. It’s not just a debt crisis — it’s an affordability crisis.

CNN Money found that the cost of attending a public university has more than doubled since 1988, even as Americans’ median income stagnated. If our incomes had kept pace with the cost of higher education, the average American would now make $77,000 yearly.

Finally, the cost of college prevents many low-income Americans from even seeking a higher education. Forty-eight percent of adults aged eighteen to thirty-four without degrees told the Wall Street Journal that they can’t afford to go to college.

Among high schoolers who score highly on the SAT and ACT, 80 percent of kids from wealthy families go on to get college degrees, compared with just 44 percent of those from low-income families. Student loan debt not only makes life miserable for many graduates, it prevents some Americans from even setting foot on a college campus. That’s what we call a crisis.

* * *

Comprehension

1. According to the writers, what specific factors indicate that student debt is a national crisis?

2. The writers point out that a large number of recent graduates with jobs are “not putting their degree to use” (4). What do they mean by this? If these graduates are employed, what does the fact that they are not using the degrees they earned have to do with the student loan crisis?

3. What do the terms “delinquent” and “default” (4) mean in the context of the infographic?

4. How much has the cost of a public university increased since 1988? Why do you think the writers emphasize public universities rather than private ones?

Purpose and Audience

1. How would you restate the thesis of this selection’s infographic in your own words?

2. Who is the intended audience for the infographic? How can you tell?

3. How would you describe the purpose of the infographic? To present information? To persuade?

4. “Here’s Your Crisis: Student Loan Debt Isn’t a Myth” was created as a response to the infographic “The Myth of the Student Loan Crisis” (page 451). Do the authors of “Here’s Your Crisis: Student Loan Debt
Isn’t a Myth” assume that their readers have seen the earlier infographic? Do they represent that infographic fairly and accurately? Does this infographic present a convincing response to “The Myth of the Student Loan Crisis”? Explain.

**Style and Structure**

1. Which information seems the most effective in supporting the main point of the infographic? Which is the least effective or convincing? Explain.
2. Is the infographic’s use of icons effective? Why or why not? What other icons would you suggest they use?
3. How would you describe the tone of the language used in the infographic? Does it seem objective? Biased? Serious? Sarcastic?
4. **Vocabulary Project.** The title of this essay is “Here’s Your Crisis: Student Loan Debt Isn’t a Myth.” What does the word *myth* mean in this context? What other meanings and connotations does the word have?

**Journal Entry**

Do you have student loans? Have you received financial aid of any kind? Do you find your own college financing to be stressful? Does it seem like a “crisis”?

**Writing Workshop**

1. **Working with Sources.** The authors of “The Myth of the Student Loan Crisis” (page 451) believe that there is no student loan crisis. The authors of “Here’s Your Crisis: Student Loan Debt Isn’t a Myth” disagree. Consider both arguments, and then investigate and research the subject on your own. Write an essay that answers the question, “Is the student loan crisis a myth?” Be sure to document any sources you use and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)
2. Based on the two examples in this debate, how effective are infographics at presenting credible and persuasive arguments? Write a critique that examines the strengths and weaknesses of the two infographics. For instance, do any facts or statistics seem to be presented out of context? Do these infographics seem more objective than an argument written in essay form? Do they present enough support for their arguments?
3. **Working with Sources.** According to “Here’s Your Crisis: Student Loan Debt Isn’t a Myth,” student loan delinquencies and defaults have risen over the last several years. What can be done to ease the burden of student loans? Investigate some recent proposals, ideas, and strategies that have been put forth for helping students deal with debt, and then write an
essay suggesting some solutions to the problem. Be sure to document the sources you use and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

Combining the Patterns

How do the writers use definition to make their main point?

Thematic Connections

• “I’m Your Teacher, Not Your Internet-Service Provider” (page 314)
• “The Dog Ate My Flash Drive, and Other Tales of Woe” (page 344)
Miami running back Duke Johnson is injured during the second quarter of an NCAA college football game on Saturday, September 28, 2013, in Tampa, Florida. Wide receiver Herb Waters looks on.

The first intercollegiate football game took place on November 6, 1869, when Princeton played Rutgers University. In the early years of the twentieth century, Yale football coach Walter Camp — the “father of football” — implemented rules that shaped football into the game we recognize now: legalizing the forward pass; designing a system of “downs” to determine
possession; and establishing the “line of scrimmage” as well as point values for touchdowns and field goals. In 1920, the American Professional Football Association was created. It became the National Football League (NFL) in 1922. In the years since, college and professional football have become tremendously popular — and lucrative.

Youth football is also very popular. Currently, an estimated 2.8 million children play in youth leagues. Likewise, over 1 million high school students play football. And, like its professional and college counterparts, high school football is more than just a sport; in certain areas of the country, it has achieved mythic status, as exemplified by the popular television show Friday Night Lights.

Recently, however, public attention has focused on football’s physical risks and long-term health effects. Several retired NFL players have committed suicide over the last few years, and medical evidence suggests that brain damage — the consequence of years of violent on-field collisions and concussions — may have played a role in these deaths. Other players — for example, Pittsburgh Steelers Hall of Fame center Mike Webster and Chicago Bears quarterback Jim MacMahon — have suffered dementia and physical deterioration.

Many have wondered if increased fears about the game’s risks will cause parents to be less likely to allow their children to play football. Each year about a dozen high school and college players die. Some of these deaths are due to underlying conditions such as heart disease and asthma, but others are the result of head trauma, broken necks, and abdominal injuries. Even President Barack Obama has said, “I’m a big football fan, but I have to tell you, if I had a son, I’d have to think long and hard before I let him play football.”

All the essays in this casebook address the dangers of football. In “What Price Football?” Don Banks makes the case that if football is going to have a future, it has to change to make the game safer for players. In “Would Football without Concussions Still Be Football?” Nina Burleigh acknowledges her love of the sport but argues that real changes and increased safety measures must start at the local and youth-league level. In “Why Parents Should Let Their Kids Play Dangerous Sports,” Jeb Golinkin argues that risky activities and team sports are essential for children’s spiritual and emotional development. Finally, in “Football Does a Body Good (Nannyism Doesn’t),” Daniel J. Flynn sees the recent “anti-football frenzy” as unfounded, overhyped “hysteria” based on speculation, not on empirical evidence.
DON BANKS

What Price Football?

Don Banks is a senior writer for *Sports Illustrated*, where he covers the National Football League. He worked previously as a sports reporter at the *St. Paul Pioneer Press*, the *Minneapolis Star Tribune*, and the *St. Petersburg Times*. He has received several newspaper honors, including two Society of Professional Journalists Minnesota Page One Awards (1998 and 2000), two Associated Press Sports Editors awards for news and investigative reporting (1994 and 1997), and a feature-writing award from the Florida Sports Writers Association.

**Background on traumatic brain injuries in the NFL.** Football is a contact sport, and concussions have been common in the National Football League over the last several decades. Until recently, players who suffered concussions would often return to the game shortly after their injuries. In fact, there has always been a strong incentive for coaches, fans, the league, and the players themselves to keep stars on the field even if that meant playing through pain. But recently, the long-term effects of these injuries — particularly chronic traumatic encephalopathy (CTE) or brain trauma — have become more apparent. High-profile retired players, including Chicago Bears safety Dave Duerson and All-Pro linebacker Junior Seau, have committed suicide, possibly because of CTE, while others have suffered from early forms of dementia attributable to concussions caused by collisions on the field. The focus on football’s dark side has led some observers to suggest that the long-term health costs of professional football may be too high for the sport to continue in its present form.

They trumpeted it as a “settlement,” but of course the $765 million in restitution that the NFL has agreed to pay to former players to make those concussion-related lawsuits go away didn’t really settle everything. Certainly not the biggest question of all: will America’s love affair with football continue unchanged and unabated, now that we’re finally coming to grips with how much the game can ultimately cost some of its players?

In other words, what price football?

It’s not an easy question to grapple with, but given the stakes, it has to be done, and it has be done by everyone from couch potatoes to commissioners.

Now that we all know enough to know there’s hard evidence connecting football to traumatic brain injuries, and realize it’s a game that has been played far too dangerously for too long, there are new realities.

We have to let the game change, and we have to embrace that change. For the safety of the men who play the sport for our weekly entertainment, and for the preservation of the game itself.

The NFL is quick to point out it didn’t have to accept liability as part of its concussion litigation settlement with former players. But culpability is
no longer the point, responsibility is, and the responsibility to make things right and to let football evolve into a safer game is something that every fan, media member, coach, player, and team or league executive has a part in.

Where football goes from here depends on it.

Ignore the voices that resist change and cling to the way the game was played when they first learned it. The game has already changed in significant ways on the safety front in recent years, and it will continue to do so. Football isn’t being ruined by these changes, it’s being saved. At least hopefully, if they go far enough and work effectively.

Decide to see the wisdom of those changes, not just the flaws. Banning crown-of-the-helmet blows in the open field is not a loss to the game, it’s a common-sense move to protect the head and lower the amount of punishment it absorbs. Helmet-to-helmet hits aren’t to be argued and complained about by players, coaches, and anyone who wants to paint them as unavoidable. Some perhaps are, but they’re dangerous and need to be eliminated as much as possible, like driving without a seat belt or running around in a lightning storm.

If the decision to remove the hazardous kickoff from the game comes along in the near future, let’s not whine about a cherished part of the game lost. If it makes the game safer, it makes sense. Case closed. Players will always say it’s too hard to change the way they play, but they can and will change the way they play, because it’s too important not to.

Worry less about new rules “ruining” the game and more about the lives that have been ruined by the game, thanks to the effects of dementia, depression, and suicides related to brain trauma. What we know about those issues today might wind up being just the tip of that scary iceberg.

The game of football should resist the notion that everything’s going to be fine. Record ratings, record profits, and wall-to-wall coverage are here today, but they’re not guaranteed indefinitely if the sport doesn’t keep taking steps to become less violent and less risky when it comes to long-term brain damage. It’s not a given that youth leaguers will continue to play in high school, taking their game to college and then the best of those into the professional ranks. Football needs a feeder system, but it needs one that doesn’t start to dry up due to fears of the game’s unintended consequences.

Change, even if it’s uncomfortable at first, must keep coming to the game of football. Nothing will ever make football 100 percent safe, but that doesn’t mean you don’t set the goal high and keep striving. It’s going to take more rule changes, better science and equipment, and increased emphasis and education when it comes to safety. And it’s going to take accepting that the change is for the better, and for the good of the game.

What price football? It’s a question that needs to be asked by everyone who has a sporting interest in the game America loves, and for all those
who understand the need to protect the players of today better than the players of the past. If we learn to live with a game that features fewer devastating hits but helps secure football’s long-term future, it won’t be just the players who will feel the lasting impact.

Comprehension

1. In paragraphs 1 and 2, the writer discusses a $765 million restitution paid by the NFL. Who is this money being paid to? Why is it being paid?
2. In paragraph 4, Banks says that “we all know enough to know there’s hard evidence connecting football to traumatic brain injuries.” Do you think he is begging the question? Does he supply the evidence to support this statement? Explain.
3. In paragraph 12, Banks says, “Football needs a feeder system, but it needs one that doesn’t start to dry up due to fears of the game’s unintended consequences.” What does he mean by “feeder system,” and what are the “unintended consequences” he refers to?
4. Banks says that if new rules are put in place to make football safer, “it won’t be just the players who will feel the lasting impact” (14). Who else will feel the impact? What will that impact be?

Purpose and Audience

1. The title of this essay is in the form of a question, and the writer repeats the same question several times throughout his essay. To whom is the question being asked? Who do you think is supposed to answer it?
3. How would you characterize Banks’s attitude toward football and football fans? Do you think NFL fans are the intended audience for this essay? Why or why not?
4. What is Banks’s purpose in writing this essay? Is he trying to change the way people feel about football? Would he like to see football abolished?

Style and Structure

1. Banks says that several cause-and-effect relationships have shaped the sport of football. Identify two examples of these relationships. How convincing are they? How do they help support his overall argument?
2. In paragraph 1, Banks puts quotation marks around the word settlement. He does the same in paragraph 11 with the word ruining. Why does he use these quotation marks?
3. In paragraph 9, Banks compares helmet-to-helmet hits to “driving without a seat belt or running around in a lightning storm.” How effective are these analogies.
4. **Vocabulary Project.** In paragraph 6, Banks contrasts the words *liability* and *culpability* with *responsibility*. How are these terms different? How does Banks’s emphasis on *responsibility* instead of *liability* or *culpability* reflect his position on the dangers of football?

5. Banks begins paragraphs 8, 9, and 11 with commands. How do these commands affect the tone of his essay?

**Journal Entry**

Banks’s essay asks, “What price football?” What are some of the “costs” Banks alludes to? Would you call football an “expensive” pastime? Who “pays the price” for football? What other pastimes or activities can you think of that have a similarly high “price”?

**Writing Workshop**

1. **Working with Sources.** In paragraph 10, Banks mentions the possibility of eliminating the kickoff from football. Research this issue. Then, write an essay that either supports or refutes Banks’s statement that this change “makes sense.” Be sure to document any references to sources, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. **Working with Sources.** According to Banks, “It’s not a given that youth leaguers will continue to play in high school, taking their game to college and then the best of those into the professional ranks” (12). Has there been a drop in youth football? If so, what are the possible causes of this drop? After researching this issue, write an essay that either agrees or disagrees with Banks's comment. Include parenthetical documentation for references to source material, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. Although Banks does not argue for an outright ban of professional football, he does support some major changes. Do you agree with him? What do you think should be done about football injuries? Should the fate of football be left to the fans, the players, and the league, or is legislation needed? Write an essay that takes a position on these questions.

**Combining the Patterns**

How does Banks use *exemplification* in this essay? Does he give examples to clarify, explain, add interest, or persuade? How do his examples support his overall argument?

**Thematic Connection**

- “Who Killed Benny Paret?” (page 267)
**NINA BURLEIGH**

**Would Football without Concussions Still Be Football?**

Writer and journalist Nina Burleigh earned a B.A. in English at MacMurray College, an M.A. in English from the University of Chicago, and an M.A. in public affairs reporting from the University of Illinois. Her work has appeared in *Time*, *New York Magazine*, the *Washington Post*, and other publications. She is also the author of several books, including *Mirage: Napoleon’s Scientist and the Unveiling of Egypt* (2007) and *The Fatal Gift of Beauty* (2011).

**Background on football as America’s most popular sport**  Professional football is currently the most popular spectator sport in the United States. It is also enormously lucrative, generating almost $10 billion per year — not including the highly popular and profitable business of college football. (By way of comparison, Major League Baseball brings in $7 billion, and NBA basketball earns $4 billion.) The NFL originated in the 1920s as the American Professional Football Conference and became the National Football League in 1922. The league expanded in both size and popularity over the next two decades, but its dominance grew enormously with the advent of television. Many consider the televised 1958 championship game between the Baltimore Colts and the New York Giants to be the key moment in football’s ascension: the live national coverage on NBC brought about unprecedented publicity and enthusiasm for the sport. Currently, the Super Bowl is the most watched sporting event in the United States, and it is also seen by millions of people around the world.

Earlier this fall, two squads of pint-size players clashed in the crisp air at a peewee football field in Southbridge, Massachusetts. The boys on one team were much larger than the others, and within six plays, three of the smaller boys had been carried off with head injuries, one with his eyes rolling back in their sockets.

By the end of the game, a 52–0 rout, five boys on the losing team were receiving emergency medical care for concussions.

Even as the smaller boys on the field were hit hard and carted off one by one, their own parents did not try to stop the game. Moms and dads stood on the sidelines, cheering. Though later suspended after a hearing, the refs and coaches continued playing, concerned about notching up another game for the 2012 Pop Warner football schedule.

This was not a Monty Python* bit or a *South Park* episode. This really happened in Southbridge a few weeks ago.

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*Eds. note — A British comedy troupe known for its zany, surreal humor.*
Such is the glory and delirium of American football — invigorating autumn air, the crack of a beer at the tailgate, the snuggly team-logo sweatshirt, boys with men in showers.

It’s been a bad year for America’s favorite fall sport, what with lawsuits by former NFL players, the Penn State scandal, pro player suicides, college and high school deaths, and brain injuries at all levels. The NFL just threw $30 million at the National Institutes of Health in a Hail Mary philanthropic pass to avert the PR and legal mess over a link between football’s repeated concussions and early-onset Alzheimer’s. The commissioner is using words like “evolve” to describe football’s future.

It’s been building for years, but the sport seems to have reached a crisis point. The National Center for Catastrophic Sport Injury Research says all football games (from sandlot to NFL) cause an average of nine deaths a year. Just last week, a nineteen-year-old kid named William Wayne Jones III collapsed and died during a practice on the field at Tennessee State University. The cause of death is yet to be determined.

Then there are the deaths off the field: in August, Tennessee Titans wide receiver O. J. Murdock shot himself in a car and died at age twenty-five, becoming the sixth NFL player to commit suicide in two years, a phenomenon that may be related to brain injury.

The dead are far outnumbered by the walking wounded. A study released in September found that NFL players faced a higher-than-average risk of Alzheimer’s. The study followed 3,400 long-term NFL players between 1959 and 1988 and found that their risk of developing the disease was four times that of the general population.

Thousands of former players have sued the league claiming the NFL failed to inform them of the long-term danger of brain damage from repeated concussions. Plaintiffs are seeking to hold the league responsible for the care of players suffering from these problems.

But is there any way to reconcile player safety and the sport’s inherent crowd-pleasing brutality?

Baseball is often called America’s pastime, but the tapestry of physical grace and brute strength at the heart of football is the more perfect distillation of our national essence. We are the only nation that plays real football, not the delicate “futbol” of the rest of the world. Perhaps only British and Australian rugby teams or Spanish bullfighters match us in terms of public blood sport.

The NFL retirees deserve to win their lawsuits, although knocking brains out of their own and other men’s heads is what they signed up for. Unlike the gladiators of ancient Rome, who were literal slaves forced onto the stadium grounds to fight for their lives, pro football players choose the sport, and get paid quite a lot. The median NFL player’s salary is $770,000. Of course the money’s not quite so staggering when you consider that the
average career lasts just three and a half years, unless you include an announcer gig or a Ford dealership.

Is $2 million just compensation for relinquishing one’s *compos mentis* years long before one’s peers? It’s too late to ask Michael “Iron Mike” Webster, the famed Pittsburgh Steelers center who, like so many other players, was diagnosed with chronic traumatic encephalopathy—a degenerative disease—only after his death, following years of depression, pain, and dementia.

Trouble is, college ball is dangled as one way out of poverty for big, athletic kids. The pot of gold is alluring, and it’s hard to blame kids for choosing the sport. But the de facto commodification of poor strong kids means that players are all still property of the team “owners.”

And what owners they are. The average team is worth more than a billion dollars, and rakes in an average of $261 million a season. Ads for the Super Bowl sold for $116,667 per second last year, according to Bloomberg.

Advertisers and billionaires are not the only ones invested: average Americans finance the great stadiums where the clashes play out, as the public till is poured into construction projects instead of childhood education. The Lucas Oil Stadium in Indianapolis, where the Super Bowl was played last year, cost $720 million—much of it taxpayer-financed.

Despite all the money invested in the sport, the bloom is coming off the Rose Bowl. Publicity about the long-term symptoms suffered by brain-injured football players has lowered participation in the sport at the youth level, according to reports from around the country this fall.

The NFL is scrambling to deal with the fallout. Commissioner Roger Goodell, speaking at the Harvard School of Public Health recently, insisted the game can “evolve” and be made safer. He said the league has changed rules, including outlawing the flying wedge tackle to make the game safer, and introducing enhanced helmet technology.

“Not long ago, the game allowed the head-slap, tackling by the face mask, horse-collar tackles, dangerous blocks, and hits to the head of defenseless receivers and quarterbacks. All of that has changed,” he said.

Mr. Goodell claimed the new attention to long-term effects of brain injuries means the game is potentially safer. The league has taken strides to move up the kickoff line, penalize hits to the head, and more quickly diagnose concussions on the sideline.

On one recent Sunday, three NFL quarterbacks—Alex Smith, Jay Cutler, and Michael Vick—were taken out of games with concussions, with Mr. Vick’s injury described as “pretty significant.” Quarterbacks have probably been spending Sunday nights with concussions ever since pro football hit the airwaves. But three taken off the field on one afternoon is unusual, and likely related to the NFL’s newfound consideration for players’ brains.

About now, I sound like I’d rather be watching *Masterpiece Theatre* on Thanksgiving, but *au contraire*, I love these brutes. I can’t get enough of the

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*Eds. note—Long-running public television drama series associated with an educated audience.*
prancing beauty of the running back or the quarterback’s soaring arc of a pass, the human perfection of Tom Brady and his throwing arm in the second before being crushed by the troglodytes of the defensive line. Who can resist the clash of helmets, the crunch of flesh and bone slamming to earth? Primal savagery delivered to our living rooms is sort of the whole point. Without it, it’s “futbol.”

But the price paid by brain-injured boys and teens, and by potentially thousands of grown men reduced to shuffling around with early-onset Alzheimer’s, is a pretty bill to pay for couch-potato thrills.

More publicity about football and brain injuries is anecdotally causing more parents to keep their kids off the field. Some changes underway include handing out penalties for tackling with the head, and emphasizing safer defensive techniques. But high school players still suffer 67,000 concussions a year in football, fueling a multibillion-dollar obsession that thrives on their new blood. Every Friday night this time of year, college scouts haunt the high school stands with binoculars and charts, scoping out boys like race horses.

Pop Warner, the sport’s equivalent of Little League, has made some changes, including limiting contact drills to one-third practice and prohibiting full-speed, head-on drills. One brain injury expert has advised “no tackle” football until age fourteen, yet Pop Warner phased out safer flag football in 2005 because parents insisted on the full-contact version. The league even added tackle for five- and six-year-olds.

The NFL can throw millions at brain injury and helmet research, but the real changes have to start at the local level, on fields like the one in Southbridge, Massachusetts. Parents should demand that leagues and schools install stiffer rules to protect their kids and that coaches actually enforce them. If that means a kinder, gentler game, so be it.

* * *

**Comprehension**

1. According to Burleigh, it has been a “bad year for America’s favorite fall sport” (6). What does she mean?

2. In paragraph 9, Burleigh refers to the results of a study released in September of 2012. What did the study find? Why does she include this information?

3. Although Burleigh says that brain-damaged NFL retirees deserve to win their lawsuits against the league, she qualifies this statement. How? Do you agree with this qualification?

4. What is the median salary of an NFL player? How long does the average NFL player’s career last?

5. Why, according to Burleigh, did the Pop Warner youth football organization phase out “safer flag football” (26) for young children in 2005?
Purpose and Audience

1. After Burleigh describes a Pop Warner football league game, she says, “This was not a Monty Python bit or a South Park episode” (4). What does she mean? What does this comment indicate about how she sees her readers?

2. In paragraph 23, Burleigh describes her own attitude toward football. What is this attitude?

3. Does Burleigh see her readers as friendly, hostile, neutral, or something else? How do you know?

4. What do you think Burleigh hopes to accomplish with this essay? Explain.

Style and Structure

1. Burleigh begins her essay with an anecdote about a youth-league football game. Why does she begin this way? How does this anecdote relate to her main point?

2. Paragraph 5 is a single sentence. How does this paragraph connect Burleigh’s introduction to the rest of the essay?

3. **Vocabulary Project.** In paragraph 14, Burleigh asks, “Is $2 million just compensation for relinquishing one’s compos mentis years long before one’s peers?” What is the meaning of compos mentis? Why do you think she uses this Latin term instead of its English equivalent?

4. Burleigh compares and contrasts modern football players to Roman gladiators, who were slaves (13–15). Near the end of the essay, she writes about the college scouts who “haunt the high school stands with binoculars and charts, scoping out boys like race horses” (25). How do these comparisons support the overall point she makes in this essay? Are they persuasive? Are they fair? Explain.

5. In paragraphs 20 and 21, Burleigh refers to the “strides” that the NFL has taken to make the game safer; then, in paragraph 22, she describes games from a “recent Sunday.” What point is she making here? Is she being serious or sarcastic? How can you tell?

Journal Entry

Burleigh places much of the responsibility for making football safer on parents. If you had (or have) children, would (or do) you allow them to play football? Why or why not?

Writing Workshop

1. **Working with Sources.** In paragraph 18, Burleigh claims that publicity about football-related brain injuries has “lowered participation in the sport at the youth level.” Later, she claims this same publicity is “anecdot-
ally causing more parents to keep their kids off the field” (25). Do some research to determine if Burleigh’s claim is justified. Then, write an argumentative essay that presents your conclusions. Be sure to include parenthetical documentation and a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. **Working with Sources.** In paragraph 11, Burleigh asks, “[I]s there any way to reconcile player safety and the sport’s inherent crowd-pleasing brutality?” Write an essay that answers her question, referring to any of the essays in this casebook (as well as any outside sources you may find). Be sure to document references to your sources, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

3. According to Burleigh, “Baseball is often called America’s pastime, but the tapestry of physical grace and brute strength at the heart of football is the more perfect distillation of our national essence” (12). Do you agree? Write an essay in which you support or challenge Burleigh’s assessment. (You may instead write about another sport that you think is a “distillation of our national essence.”)

**Combining the Patterns**

Where does Burleigh use **description**? Point to specific examples. How do her descriptions contribute to the overall effect of the essay?

**Thematic Connections**

- “Who Killed Benny Paret?” (page 267)
- “Brains versus Brawn” (page 293)
Why Parents Should Let Their Kids Play Dangerous Sports

Jeb Golinkin, a graduate of the University of Texas School of Law, writes about U.S. politics and policy for TheWeek.com. From 2008 to 2011, he served as an editor and reporter for Frum Forum/New Majority, a political website that is now part of the Daily Beast.

Background on the X Games The X Games are annual, seasonal competitions sponsored and broadcast by ESPN. Events focus on “extreme” or “action sports,” such as “vert skateboarding,” in which skateboarders do tricks on ramps; “freestyle motocross,” in which motorcyclists try to impress judges with aerial stunts; or “crashed ice,” which involves downhill speed skating in an urban environment. Not surprisingly, these activities involve considerable risk, as the recent death of Caleb Moore, snowmobile freestyle competitor, illustrates. Although Moore is the first person to die at the Winter X Games, others have been seriously injured or died in extreme events. For example, daredevil motocross star Jeremy Lusk, a well-known participant in the X Games, died trying to complete a motorcycle backflip during a one-hundred-foot jump at an action sports competition in Costa Rica. Indeed, injuries are so common that the X Games now have competitions for disabled athletes called “Adaptive” events. Although action sports were originally curiosities on the fringes of athletic competition, they have become mainstream despite the dangers. In fact, some formerly “extreme” events, like snowboarding and ski slopestyle, are now official events in Olympic competition.

“So shouts Russell Crowe’s character Maximus in the most powerful scene of Ridley Scott’s award-winning film Gladiator, after Maximus vanquishes his opponent with such aggressiveness that it leaves the crowd in stunned silence. Maximus’s point—that the crowd was there for the violence and the danger—remains as true as ever. But today, our collective fascination with bigger, faster, stronger, higher, more aggressive, more dangerous, and more powerful athletic enterprises has very real costs for the participants who deliver the thrills.

The most recent and extreme example of the dangers of our sporting culture comes from the world of extreme snowmobiling. On Thursday, a twenty-five-year-old Texan called Caleb Moore died from injuries sustained when his snowmobile came crashing down on his head after one of his tricks went horribly wrong during his run in the Snowmobile FreeStyle
competition in the Winter X Games in Aspen, Colorado. Moore suffered his injuries after he attempted to do a backflip on his snowmobile. He came up short and the skis on the front of his snowmobile caught the lip of the landing area, sending Moore flying over the handlebars. When Moore hit the snow, his 450-pound snowmobile came crashing down on his head, causing injuries that ultimately led to his death. The death was the first to occur in the X Games’ eighteen-year history, which is something of a miracle given the activities involved. The injury that led to Moore’s death was broadcast live on ESPN.

This is only the latest in a long list of recent episodes illustrating the undeniable fact that the sports we love are killing the athletes we worship for playing them. For example, San Diego Chargers legend Junior Seau shot himself in the chest — allowing his brain to be preserved and studied. Researchers concluded that Seau suffered from chronic traumatic encephalopathy (CTE), a type of chronic brain damage that is increasingly becoming a side effect of being an NFL football player.

The list of dangerous sports goes on and on — hockey, soccer, rugby, skiing, snowboarding, baseball. And these realizations have given rise to a debate at dinner tables and in living rooms across the United States: Should children play sports, like football, that are demonstrably dangerous, and that have long-lasting health consequences?

Indeed, no less a figure than Barack Obama recently told the *New Republic*, “If I had a son, I’d have to think long and hard before I let him play football.”

But children should absolutely be allowed to play such sports. Parental fear threatens to deprive many young people of the lessons of organized athletics — lessons they cannot learn anywhere else.

I respect the president’s comments, and I think they reflect the views of many parents in the United States. But I also think it is a shame that people would not allow their children to play football or ski or play hockey because of the risk of concussions. Sports, even violent and dangerous sports, continue to represent something noble about the human spirit.

Many people watch the trick that Caleb Moore died trying and think, “what kind of lunatic would even think to do such a thing?” or “what kind of parent would allow their child to do such an obviously stupid thing?” But we nevertheless watch because the tricks are so audacious, so dangerous, so . . . crazy. Caleb Moore’s death is a tragedy, but it should also be recognized that Moore died doing what all great humans do in one way or another: Pushing the limits of the possible. He literally died trying to fly.

Physical safety matters. But our collective obsession with protecting our children from harm threatens to turn out a generation of children
ill-equipped spiritually or emotionally to deal with the brave new world order in which only the tough and the persistent will thrive. Children in modern America are growing up in a country paralyzed by complacency and fear. Our political leaders are hardly great, and our economic power is sputtering. Life is not going to be easy, or safe, even for the competent. We would do well to remember that spiritual development is every bit as important as physical safety.

Between the lines, our children learn the importance of teamwork, sportsmanship, toughness, and competitiveness. Between the lines, our children learn to strive, to succeed, and, most importantly, how to fail. When the time comes, let your kid play football, or hockey . . . or whatever, and let him decide for himself. He may break his leg or suffer a concussion, but he will be far better off for it over the course of his life than if he stays inside and plays video games.

Comprehension

1. What does Golinkin say is an “undeniable fact” (4)? What evidence does he use to support this statement?
2. According to Golinkin, what is a “dangerous sport”? What do all these sports have in common?
3. Why does Golinkin believe that parents should let children play “even violent and dangerous sports” (8)? What does he see as the advantages of these sports?
4. Although Golinkin concedes that Caleb Moore’s death was a “tragedy” (9), he says that we should understand its significance. What does he mean? Do you agree?
5. What qualities does Golinkin think will be essential for children in the “brave new world order” (10)? What is the “new world order”? Why, according to Golinkin, will protected children be “ill-equipped” to survive?

Purpose and Audience

1. Where does Golinkin state his thesis? Why does he wait so long to state it?
2. Evaluate Golinkin’s title. Does he expect it to arouse interest, to surprise, or to do something else? Explain.
3. Does Golinkin expect his readers to be receptive to his ideas? How do you know?

Style and Structure

1. Golinkin opens the essay by describing a scene from Gladiator, an explicitly violent film set in ancient Rome. Why does he begin his essay in this way?
What point is he making by comparing contemporary sports figures to gladiators?

2. At the end of paragraph 5, Golinkin asks a rhetorical question. What is the purpose of this question? How does it signal a shift in the essay?

3. Throughout the essay, Golinkin uses the first person plural, which is signaled by pronouns like we and our. Why do you think he chose to use these pronouns?

4. Golinkin devotes the first six paragraphs of the essay to establishing that sports can have a dangerous and deadly human cost. Does this opening strategy undermine his argument? Is the second part of his essay as strong as the first part? Explain.

5. Do you think Golinkin should have provided more evidence to support his thesis? If so, what kind? Explain.

6. Vocabulary Project. Golinkin claims, “Life is not going to be easy, or safe, even for the competent” (10). What does the word competent mean in this context?

Journal Entry

Do you like to take physical risks? Why or why not? What is your impression of those who engage in extreme sports?

Writing Workshop

1. Golinkin claims that children learn lessons from organized athletics that “they cannot learn anywhere else” (7). Write an essay in which you agree or disagree with this claim. Use your own experience to support your thesis.

2. In paragraph 10, Golinkin says that overprotectiveness threatens children’s spiritual and emotional growth and makes them ill prepared to cope with the future. Do you think that today’s parents are too protective of their children? Write an essay in which you agree or disagree with Golinkin’s position.

3. Working with Sources. According to Golinkin, parents should let their children play “dangerous” sports, even if it results in a broken leg or a concussion. Do you agree? To prepare for this assignment, review the other essays in this casebook, and try to answer the following questions. (If you need more information, research these questions online.)

   • How dangerous are youth sports?
   • How many children are seriously injured each year?
   • How many children die?
   • What are the long-term effects of these sports injuries?

Be sure to include parenthetical documentation for references to your sources as well as to Golinkin’s essay, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)
Combining the Patterns

Where in the essay does Golinkin use cause and effect? How does it support his overall point and purpose?

Thematic Connections

• “Let Steroids into the Hall of Fame” (page 21)
• “Brains versus Brawn” (page 293)
Football Does a Body Good (Nannyism Doesn’t)

Daniel J. Flynn writes a regular column for Spectator.org. His writing has also appeared in the Boston Globe, the American Conservative, the National Review, and other publications. He has written several books, including A Conservative History of the American Left (2008) and Blue Collar Intellectuals: When the Enlightened and the Everyman Elevated America (2011). Flynn also blogs about politics, movies, and sports.

Background on youth football and head injuries Over a million teenagers play high school football; an estimated 2.8 million more children play the sport below the high school level. Not surprisingly, recent studies of brain injuries, traumas that can happen to even the youngest players, have attracted the attention of youth football leagues. For example, a 2011 study from Virginia Tech University examined seven- and eight-year-olds who played youth-league football; the results showed that children experienced hits to the head that were similar to the collisions of adult players. As a result, some sports leagues have taken steps to try to make the game safer. For example, Pop Warner, America’s largest youth football organization, changed its rules to limit collisions and other potentially dangerous forms of contact, and many football associations at the college and high school levels have also implemented safety measures. Perhaps the larger question, however, is whether parents should continue to encourage their children to participate in a sport that could cause physical injury, including brain damage.

Should consenting adults be allowed to play football? Prior to a debate on the subject at New York University earlier this month, 53 percent of the audience opposed a ban on college football (and just 16 percent supported). Following the debate, 53 percent of the audience supported a ban.

That dramatic opinion shift comes in the wake of several declerators to the game’s reputation.

In March, the NFL came down hard on the New Orleans Saints, whose bounty program offered financial incentives to defenders for injuring opposing players. More than 1,500 players have joined lawsuits against the league for not informing them of the dangers of the game. The suicide of Junior Seau, whose extremely long and violent NFL career unleashed not unreasonable speculation that so many jarring hits may have unmoored the beloved linebacker’s mental circuits, has hurt the league worse in every way imaginable than the Saints or the suits.
“American football is dying,” John Kass writes in the *Chicago Tribune*. “It’s about time.” He thinks parents will forbid their children from playing, thus starving the NFL of fans and participants. For parents who shuttle their kids to Pop Warner practices, he advises: “So why not make it simple and just give the kids packs of cigarettes instead?”

There’s strong evidence, not speculation, that cigarettes cause cancer. There’s no evidence, just speculation, that football caused Junior Seau to kill himself. Writers making connections between the self-administered demises of two retired stars (Seau and Dave Duerson) and the gridiron might as well ponder the pitfalls of their own profession. Do the unhappy endings of Ernest Hemingway, Hunter Thompson, and Arthur Koestler demonstrate a link between scribbling and suicide?

Journalists have parlayed a few tragic anecdotes among tens of thousands of retired professional athletes into a national anti-football frenzy—in a football-crazed country, no less. But statistics, experience, and observation strongly suggest that the people playing football are healthier than those watching it—and even those refusing to watch.

A government study commissioned by the NFL Players Association found that athletes in the league lived longer than their male counterparts in American society. The study looked at 3,439 men who played for five years or longer in the league between 1959 and 1993 and discovered 334 deaths. Had the results mirrored statistical norms among American men, the researchers would have found 625 deaths. It turns out that professional football players have lower rates of cancer and heart disease. Who would have guessed that there are health benefits to all that running, jumping, pushing, and pulling?

The number of football deaths at all levels has fallen dramatically over the last half century. Present hysteria aside, rule changes and advances in equipment have made it a safer game. During the second half of the 1960s, brain-injury deaths averaged more than twenty per year for football players. That figure is now less than five per year in a sport played by millions.

Perhaps four deaths annually, and an uncountable number of concussions, is an unacceptable price for what amounts to an amusement. Former *American Spectator* writer Malcolm Gladwell said as much in that NYU debate by wondering aloud about the ethics of watching a game in which contestants risk life and limb. But every year about 40 Americans die skiing, about 800 die bicycling, and about 3,500 die swimming.

Are those dangerous activities permissible because they haven’t captured voyeurs the way the NFL has?

Like football, there are benefits to skiing, cycling, and swimming. There aren’t figures on how many lives those activities extend and enhance. But sensible people know that skiing, cycling, and swimming are on the whole good for you.

“It’s a shame that the smart-set isn’t smart enough to grasp the benefits of contact sports.”
So is football.

When I played in high school, I spent five to six days a week working out in the weight room and sprinting on the track in anticipation of the season. I strangely ran with weighed-down tires roped to my waist, broad-jumped my way up stadium bleachers, and imbibed powder-based concoctions that the vitamin store insisted were healthy but that my palate insisted were not. All that trouble resulted in a touchdown reception, a fumble recovery, and a few special teams tackles. I spent most of my senior year on the sidelines rather than on the field.

Football never bruised my brain. It bruised my ego.

One senses an ego bruise may be responsible for the football-phobic jumping on the pile. Eggheads resenting all the attention jocks received way back when now relish bestowing the wrong kind of attention upon them. Thus, a cultural tic masquerades as a public-health crusade.

It’s a shame that the smart-set isn’t smart enough to grasp the benefits of contact sports.

One rarely sees neighborhood kids in pickup football games anymore. They’re too busy playing video games, text messaging, and friending strangers on Facebook. The unhealthy aversion to football (and other sports not named “soccer”) has little to do with head injuries and much to do with an indoor society that’s lost its head. Surely strenuous outdoor activity is a fine remedy for what ails climate-controlled, obese, antiseptic adolescence.

Playing football is good for you. Being a wuss isn’t.

Comprehension

1. According to Flynn, what recent events have changed some people’s opinions of football?
2. Flynn quotes newspaper columnist John Kass, who compares playing youth football to smoking cigarettes. How does Flynn respond to Kass’s comment? Do you agree?
3. Who does Flynn blame for the current “national anti-football frenzy” (7)?
4. In paragraph 8, Flynn refers to a study sponsored by the NFL Players Association, which looked at 3,439 men who played for five years or longer in the NFL. What were the results of this study?
5. According to Flynn, what are the benefits of football and other contact sports? Do you think that these benefits outweigh the potential risks? Why or why not?

Purpose and Audience

1. This essay originally appeared in the American Spectator, a review of conservative political opinion. Does the writer’s argument have any social or political implications? If so, what are they?

3. Does Flynn expect his readers to be sympathetic to his argument? How do you know?

**Style and Structure**

1. Where does Flynn address opposing points of view? Why do you think he chose to address these opposing points of view where he does?

2. In paragraph 7, Flynn implies that journalists writing about the dangers of football are committing a logical fallacy. What is this logical fallacy? (See “Recognizing Fallacies,” page 413.) Do you agree with his assessment?

3. Flynn’s essay includes several one-sentence paragraphs. What is the function of these paragraphs? How do they affect the tone of the essay?

4. **Vocabulary Project.** In paragraph 10, Flynn refers to the “present hysteria about the dangers of football. What does the word hysteria mean? Investigate the word’s origins and connotations. How does this word choice reinforce Flynn’s argument?

5. What does Flynn emphasize in his two-sentence conclusion? Should he have emphasized a different point (or points)? Explain.

**Journal Entry**

When discussing the suicides of two retired football players in paragraph 6, Flynn dismisses the connection between the sport and their deaths. Do you find this dismissal convincing? Why or why not?

**Writing Workshop**

1. **Working with Sources.** In paragraph 8, Flynn cites a study commissioned by the NFL that indicated that former NFL players were healthier than men in the general population. Investigate this study further on your own. Then, write an essay that takes a position on the health effects of football. Make sure that you include parenthetical documentation for information you find as well as for specific references to Flynn’s essay and that you include a works-cited page. (See Chapter 18 for information on MLA documentation.)

2. Flynn suggests that contact sports like football are beneficial. What did he gain from his own experiences playing football in high school? Reflect on your own participation in a sport. What did you learn? Was the experience valuable? Write an essay that uses your own background and observations to support or challenge Flynn’s position.

3. Flynn says that young people are often overprotected by an “indoor society that’s lost its head” and trapped in a “climate-controlled, obese, anti-
septic adolescence” (19). Do you agree with him? Write an essay that responds to Flynn’s claims.

**Combining the Patterns**

Where does Flynn use *cause and effect* in this essay? Why? Explain your answer.

**Thematic Connections**

- “Let Steroids into the Hall of Fame” (page 21)
- “Who Killed Benny Paret?” (page 267)
- “A Peaceful Woman Explains Why She Carries a Gun” (page 272)
Writing Assignments for Argumentation

1. Write an argumentative essay discussing whether parents have a right to spank their children. If your position is that they do, under what circumstances? What limitations should exist? If your position is that they do not, how should parents discipline children? How should they deal with inappropriate behavior?

2. Visit the American Library Association’s website at www.ala.org, and read the list of banned and challenged books of the twenty-first century. Choose a book from the list that you have read. Assume that a library in your town has decided that the book you have chosen is objectionable and has removed it from the shelves. Write an email to your local newspaper arguing for or against the library’s actions. Make a list of the major arguments that might be advanced against your position, and try to refute some of them in your email.

3. In Great Britain, cities began installing video surveillance systems in public areas in the 1970s. Police departments claim that these cameras help them do their jobs more efficiently. For example, such cameras enabled police to identify and capture terrorists who bombed the London subway in 2005. Opponents of the cameras say that the police are creating a society that severely compromises the right of personal privacy. How do you feel about this issue? Assume that the police department in your city is proposing to install cameras in the downtown and other pedestrian areas. Write an editorial for your local paper presenting your views on the topic.

4. Write an essay discussing under what circumstances, if any, animals should be used for scientific experimentation.

5. Working with Sources. Each year, a growing number of high school graduates are choosing to take a year off before going to college. The idea of this kind of “gap year” has been the source of some debate. Proponents say that a gap year gives students time to mature, time to decide what they want to get out of their education. It also gives them the opportunity to travel or to save some money for college. Detractors of a gap year point out that some students have trouble getting back into the academic routine when the year is over. In addition, students who take a year off are a year behind their classmates when they return. Research the pros and cons of the gap year. Then, write an essay in which you argue for or against taking a year off before college. Be sure to document your sources and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

6. Working with Sources. Visit the website deathpenalty.org, and research some criminal cases that resulted in the death penalty. Write an essay using these accounts to support your arguments either for or against the death penalty. Be sure to document your sources and to include a works-cited page. (See Chapter 18 for information about MLA documentation.)
7. Write an argumentative essay discussing under what circumstances a nation has an obligation to go (or not to go) to war.

8. Since the events of September 11, 2001, the idea of arming pilots of commercial passenger planes has been debated. Those opposed to arming pilots claim that the risks — that a gun will fall into the hands of hijackers or that a passenger will be accidentally shot — outweigh any benefits. Those who support the idea say that the pilot is the last line of defense and must be able to defend the cockpit from terrorists. Due to public pressure in favor of arming pilots, a small trial program has been instituted. Do you think all pilots of commercial airplanes should be armed? Write an argumentative essay presenting your views on this subject.

9. In the Declaration of Independence, Jefferson says that all individuals are entitled to “life, liberty and the pursuit of happiness.” Write an essay arguing that these rights are not absolute.

10. Write an argumentative essay on one of these topics:
   • Should high school students be required to recite the Pledge of Allegiance at the start of each school day?
   • Should college students be required to do community service?
   • Should public school teachers be required to pass periodic competency tests?
   • Should the legal drinking age be raised (or lowered)?
   • Should the children of undocumented immigrants qualify for in-state tuition rates at public colleges?
   • Should sugary drinks be banned in all public schools and government workplaces?
   • Do Facebook and other social networking sites do more harm than good?

Collaborative Activity for Argumentation

Working with three other students, select a controversial topic — one not covered in any of the debates in this chapter — that interests all of you. (You can review the Writing Assignments for Argumentation to get ideas.) State your topic the way a topic is stated in a formal debate:

Resolved: The federal government should censor Internet content.

Then, divide into two-member teams, and decide which team will take the pro position and which will take the con. Each team should list the arguments on its side of the issue and then write two or three paragraphs summarizing its position. Finally, the teams should stage a ten-minute debate — five minutes for each side — in front of the class. (The pro side presents its argument first.) At the end of each debate, the class should decide which team has presented the stronger arguments.
Many paragraphs combine several patterns of development. In the following paragraph, for example, Paul Hoffman uses narration, exemplification, and cause and effect to explain why we tend to see numbers as more than “instruments of enumeration.”

The idea that numbers are not mere instruments of enumeration but are sacred, perfect, friendly, lucky, or evil goes back to antiquity. In the sixth century B.C. Pythagoras, whom schoolchildren associate with the famous theorem that in a right triangle the square of the hypotenuse always equals the sum of the squares of its sides, not only performed brilliant mathematics but made a religion out of numbers. In numerology, the number 12 has always represented completeness, as in the 12 months of the year, the 12 signs of the zodiac, the 12 hours of the day, the 12 gods of Olympus, the 12 labors of Hercules, the 12 tribes of Israel, the 12 apostles of Jesus, the 12 days of Christmas, and, more recently perhaps, the 12 eggs in an egg carton. Since 13 exceeds 12 by only one, the number lies just beyond completeness and, hence, is restless to the point of being evil.

Like paragraphs, essays do not usually follow a single pattern of development; in fact, nearly every essay, including those in this text, combines a variety of patterns. Even though an essay may be organized according to one dominant pattern, it is still likely to include paragraphs, and even groups of paragraphs, shaped by other patterns of development. For example, a process essay can use cause and effect to show the results of the process, and a cause-and-effect essay can use exemplification to illustrate possible causes or effects. In many cases, a dominant pattern is supported...
by other patterns; in fact, combining various patterns in a single essay gives writers the flexibility to express their ideas most effectively. For this reason, each essay in Chapters 6 through 14 of this text is followed by a Combining the Patterns question that focuses on how the essay uses (or might use) other patterns of development along with its dominant pattern.

Structuring an Essay by Combining the Patterns

Essays that combine various patterns of development, like essays structured primarily by a single pattern, include an introduction, several body paragraphs, and a conclusion. The introduction typically ends with the thesis statement that gives the essay its focus, and the conclusion often restates that thesis in different words or summarizes the essay’s main points. Each body paragraph (or group of paragraphs) is structured according to the pattern of development that best suits the material it develops.

Suppose you are planning your answer to the following question on a take-home essay exam for a sociology of religion course.

For what reasons are people attracted to cults? Why do they join? Support your answer with specific examples that illustrate how cults recruit and retain members.

The wording of this exam question (“for what reasons”) suggests that the essay’s dominant pattern of development will be cause and effect; the wording also suggests that this cause-and-effect structure will include exemplification (“specific examples”). In addition, you may decide to develop your essay with definition and process.

An informal outline for your essay might look like this.

<table>
<thead>
<tr>
<th>Sample Outline</th>
<th>Combining the Patterns</th>
</tr>
</thead>
<tbody>
<tr>
<td>Introduction:</td>
<td>Definition of cult (defined by negation — telling what it is not — and by comparison and contrast with religion). Thesis statement (suggests cause and effect): Using aggressive recruitment tactics and isolating potential members from their families and past lives, cults appeal to new recruits by offering them a highly structured environment.</td>
</tr>
<tr>
<td>Cause and effect:</td>
<td>Why people join cults</td>
</tr>
<tr>
<td>Process:</td>
<td>How cults recruit new members</td>
</tr>
<tr>
<td>Exemplification:</td>
<td>Tactics various cults use to retain members (series of brief examples)</td>
</tr>
<tr>
<td>Conclusion:</td>
<td>Restatement of thesis or review of key points</td>
</tr>
</tbody>
</table>
Combining the Patterns: Revising and Editing

When you revise an essay that combines several patterns of development, consider the items on the revision checklist on page 68, as well as any of the more specific revision checklists in Chapters 6 through 14 that apply to the patterns in your essay. As you edit your essay, refer to the editing checklists on pages 85, 88, and 91, and to the individual editing checklists in Chapters 6 through 14. You may also wish to consult the Grammar in Context sections that appear throughout the book, as well as the one that follows.

GRAMMAR IN CONTEXT Agreement with Indefinite Pronouns

A pronoun is a word that takes the place of a noun or another pronoun in a sentence. Unlike most pronouns, an indefinite pronoun (anyone, either, each, and so on) does not refer to a specific person or thing.

Subject-Verb Agreement Pronoun subjects must agree in number with their verbs: singular pronouns (I, he, she, it, and so on) take singular verbs, and plural pronouns (we, they, and so on) take plural verbs.

“I have learned much as a scavenger” (Eighner 497).

“We were free like comets in the heavens” (Truong 491).

Indefinite pronoun subjects must also agree in number with their verbs: singular indefinite pronouns take singular verbs, and plural indefinite pronouns take plural verbs. Most indefinite pronouns are singular, but some are plural.

Subject–Verb Agreement with Indefinite Pronoun Subjects

Singular Indefinite Pronouns

another anyone everyone one each
either neither anything everything

“Everyone was darker or lighter than we were” (Truong 493).

“Everything seems to stink” (Eighner 502).

Plural Indefinite Pronouns

both many few several others

“Many are discarded for minor imperfections that can be pared away” (Eighner 499).

NOTE: A few indefinite pronouns — some, all, any, more, most, and none — may be either singular or plural, depending on their meaning in the sentence.
Combining the Patterns

The essays in this chapter illustrate how different patterns of development work together in a single piece of writing. The first two essays — “The Park” by Michael Huu Truong, a student, and “On Dumpster Diving” by Lars Eighner — include marginal annotations that identify the various patterns these writers use. Truong’s essay relies primarily on narration, but he also uses description and exemplification to convey his memories of childhood. Eighner’s combines sections of definition, exemplification, classification and division, cause and effect, comparison and contrast, and process; at the same time, he tells the story (narration) and provides vivid details (description) of his life as a homeless person.

Following these annotated essays are two additional selections that combine patterns: Dana Stevens’s “Your Flip-Flops Are Grossing Me Out” and Jonathan Swift’s classic satire “A Modest Proposal.” Each of the essays in this chapter is followed by the same types of questions that accompany the reading selections that appear elsewhere in the text.

**SINGULAR:**
Eighner says that some food in Dumpsters is not safe to eat.
*(Some refers to food, so the verb is singular.)*

**PLURAL:**
According to Lars Eighner, some of the definitions of the word Dumpster are surprising.
*(Some refers to definitions, so the verb is plural.)*

**Pronoun-Antecedent Agreement**

An antecedent is the noun or pronoun that a pronoun refers to in a sentence. Pronouns must agree in number with their antecedents.

Use a singular pronoun to refer to a singular indefinite pronoun antecedent.

*Each day has its surprises for Lars Eighner and his dog, Lizbeth.*

Use a plural pronoun to refer to a plural indefinite pronoun antecedent.

*Many of the people who pass Eighner and Lizbeth avert their eyes.*

**NOTE:** Although the indefinite pronoun everyone is singular, it is often used with a plural pronoun in everyday speech and informal writing.

**INFORMAL:**
Everyone turns their heads when Eighner and Lizbeth walk by.

This usage is generally acceptable in informal situations, but college writing requires correct pronoun-antecedent agreement.

**CORRECT:**
People turn their heads when Eighner and Lizbeth walk by.

The essays in this chapter illustrate how different patterns of development work together in a single piece of writing. The first two essays — “The Park” by Michael Huu Truong, a student, and “On Dumpster Diving” by Lars Eighner — include marginal annotations that identify the various patterns these writers use. Truong’s essay relies primarily on narration, but he also uses description and exemplification to convey his memories of childhood. Eighner’s combines sections of definition, exemplification, classification and division, cause and effect, comparison and contrast, and process; at the same time, he tells the story (narration) and provides vivid details (description) of his life as a homeless person.

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Combining the Patterns

This essay was written by Michael Huu Truong for a first-year composition course in response to the assignment “Write an essay about the person and/or place that defined your childhood.”

The Park

My childhood did not really begin until I came to this country from the jungle of Vietnam. I can’t really remember much from this period, and the things I do remember are vague images that I have no desire or intention to discuss. However, my childhood in the States was a lot different, especially after I met my friend James. While it lasted, it was paradise.

It was a cold wintry day in February after a big snowstorm — the first I’d ever seen. My lips were chapped, my hands were frozen stiff, and my cheeks were burning from the biting wind, and yet I loved it. I especially loved the snow. I had come from a country where the closest things to snow were white paint and cotton balls. But now I was in America. On that frosty afternoon, I was determined to build a snowman. I had seen them in books, and I had heard they could talk. I knew they could come alive, and I couldn’t wait.

“Eyryui roeow ierog,” said a voice that came out of nowhere. I turned around, and right in my face was a short, red-faced (probably from the cold wind) Korean kid with a dirty, runny nose. I responded, “Wtefkjr ruyjt gsdftr” in my own tongue. We understood each other perfectly, and we expressed our understanding with a smile. Together, we built our first snowman.

We were disappointed that evening when the snowman just stood there; however, I was happy because I had made my first friend.

Ever since then we’ve been a team like Abbott and Costello (or, when my cousin joined us, the Three Stooges). The two of us were inseparable. We could’ve made the greatest Krazy Glue commercial ever.

The summer that followed the big snowstorm, from what I can recall, was awesome. We were free like comets in the heavens, and we did whatever our hearts wanted. For the most part, our desires were fulfilled in a little park across the street. This park was ours; it was like our own planet guarded by our own robot army (disguised as trees). Together we fought against the bigger people who always tried to invade and take over our world. The
enemy could never conquer our fortress because they would have
to destroy our robots, penetrate our force field, and then defeat
us; this last feat would be impossible.

This park was our fantasy land where everything we wished
for came true and everything we hated was banished forever. We
banished vegetables, cheese, bigger people, and — of course —
girls. The land was enchanted, and we could be whatever we felt
like. We were super ninjas one day and millionaires the next; we
became the heroes we idolized and lived the lives we dreamed
about. I had the strength of Bruce Lee and Superman; James
possessed the power of Clint Eastwood and the Bionic Man. My
weapons were the skills of Bruce and a cape. James, however,
needed a real weapon for Clint, and the weapon he made was
awesome. The Death Ray could destroy a building with one blast,
and it even had a shield so that James was always protected. Even
with all his mighty weapons and gadgets, though, he was still no
match for Superman and Bruce Lee. Every day, we fought until
death (or until our parents called us for dinner).

When we became bored with our super powers, the park
became a giant spaceship. We traveled all over the Universe,
conquering and exploring strange new worlds and mysterious
planets. Our ship was a top-secret indestructible space warship
called the X–007. We went to Mars, Venus, Pluto, and other
alien planets, destroying all the monsters we could find. When
necessary, our spacecraft was transformed into a submarine for
deep-sea adventures. We found lost cities, unearthed treasures,
and saved Earth by destroying all the sea monsters that were
plotting against us. We became heroes — just like Superman, Bruce
Lee, the Bionic Man, and Clint Eastwood.

James and I had the time of our lives in the park that
summer. It was great — until we heard about the horror of starting
school. Shocked and terrified, we ran to our fortress to escape.
For some reason, though, our magic kingdom had lost its powers.
We fought hard that evening, trying to keep the bigger people
out of our planet, but the battle was soon lost. Bruce Lee,
Superman, the Bionic Man, and Clint Eastwood had all lost their
special powers.

School wasn’t as bad as we’d thought it would be. The first
day, James and I sat there with our hands folded. We didn’t talk or
move, and we didn’t dare look at each other (we would’ve cracked
up because we always made these goofy faces). Even though we had pens that could be transformed into weapons, we were still scared.

Everyone was darker or lighter than we were, and the teacher was speaking a strange language (English). James and I giggled as she talked. We giggled softly when everyone else talked, and they laughed out loud when it was our turn to speak.

The day dragged on, and all we wanted to do was go home and rebuild our fortress. Finally, after an eternity, it was almost three o’clock. James and I sat at the edge of our seats as we counted under our breath: “10, 9, 8, 7, 6, 5, 4, 3, 2, 1.” At last, the bell sounded. We dashed for the door and raced home and across the street — and then we stopped. We stood still in the middle of the street with our hearts pounding like the beats of a drum. The cool September wind began to pick up, and everything became silent. We stood there and watched the metal of the fence reflect the beautiful colors of the sun. It was beautiful, and yet we hated everything about it. The new metal fence separated us from our fortress, our planet, our spaceship, our submarine — and, most important of all, from our heroes and our dreams.

We stood there for a long time. As the sun slowly turned red and sank beneath the ground, so did our dreams, heroes, and hearts. Darkness soon devoured the park, and after a while we walked home with only the memories of the summer that came after the big snowstorm.

Points for Special Attention

Writing a Personal Experience Essay. Michael’s instructor specified that he was to write an essay about a person or place to help his readers — other students — understand what his childhood was like. Because the assignment called for a personal experience essay, Michael was free to use the first-person pronouns I and we, as well as contractions, although neither would be acceptable in a more formal essay.

Thesis Statement. Because Michael’s primary purpose in this essay was to communicate personal feelings and impressions, an argumentative thesis statement (such as “If every television in the United States disappeared, more people would have childhoods like mine”) would have been inappropriate. Still, Michael states his thesis explicitly in order to unify his essay around the dominant impression he wants to convey: “While it lasted, it was paradise.”
Working with Sources. Michael’s assignment did not require him to consult any outside sources. If it had, he could have included background information about immigration from Vietnam to the United States—particularly data about when Vietnamese people came to the United States, where immigrants settled, how children adjusted to school and learned English, and how quickly they assimilated. Such information could have provided some context for his childhood memories.

Combining the Patterns. Michael also had more specific purposes, and these determined the patterns that shape his essay. His essay’s dominant pattern is narration, but to help students visualize the person (James) and the place (the park) he discusses, he includes sections that describe and give concrete, specific examples as well as summarize his daily routine. These patterns work together to create an essay that conveys the nature of his childhood to readers.

Transitions. The transitions between the individual sentences and paragraphs of Michael’s essay—“But now,” “Ever since,” “The summer that followed the big snowstorm”—serve primarily to move readers through time. This is appropriate because narration is the dominant pattern that determines the essay’s overall structure.

Detail. “The Park” is full of specific detail—for example, quoted bits of dialogue in paragraph 3 and names of Michael’s heroes and of particular games (and related equipment and weapons) elsewhere. The descriptive details that re-create the physical scenes—in particular, the snow, cold, frost, and wind of winter and the sun reflected on the fence—are vivid enough to help readers visualize the places Michael writes about.

Figures of Speech. Michael’s essay describes a time when his imagination wandered without the restraints of adulthood. Appropriately, he uses simile, metaphor, and personification—“We were free like comets in the heavens”; “the park became a giant spaceship”; “We found lost cities, unearthed treasures, and saved Earth”; “Darkness soon devoured the park”—to evoke the time and place he describes.

Focus on Revision

Michael’s assignment asked him to write about his childhood, and he chose to focus on his early years in the United States. When his peer-editing group discussed his essay, however, a number of students were curious about his life in Vietnam. Some of them thought he should add a paragraph summarizing the “vague images” he remembered of his earlier childhood, perhaps contrasting it with his life in the United States, as he does in passing in paragraph 2. When Michael asked his instructor about this idea, she suggested instead that he consider deleting the sentence in paragraph 1 that states he has “no desire or intention to discuss” this part of his life because it raises issues his essay does not address. After thinking about
these suggestions, Michael decided to delete this sentence in his next draft and to add a brief paragraph about his life in Vietnam, contrasting the park and his friendship with James with some of his earlier, less idyllic memories.

Each of the following essays combines several patterns, blending strategies to achieve the writer’s purpose.
On Dumpster Diving

Lars Eighner (b. 1948) dropped out of the University of Texas at Austin after his third year and took a job at a state mental hospital. After leaving his job over a policy dispute in 1988 and falling behind in his rent payments, Eighner became homeless. For three years, he traveled between Austin and Los Angeles with his dog, Lizbeth, earning what money he could from writing stories for magazines. Eighner’s memories of his experiences living on the street, *Travels with Lizbeth* (1993), was written on a computer he found in a Dumpster. The following chapter from that book details the practical dangers as well as the many possibilities he discovered in his “Dumpster diving.” Eighner now lives in Austin and works as a freelance writer and writing coach.

**Background on the homeless** Although the number of homeless people in the United States is difficult to measure accurately, homelessness has become a highly visible issue in the past two decades. It is estimated, for example, that as many as ten million people experienced homelessness in this country in the late 1980s alone. This surge in homelessness has a number of causes. Perhaps most important, a booming real estate market led to a significant drop in affordable housing in many areas of the country. In several cities, single-room-occupancy hotels, which had long provided cheap lodging, were demolished or converted into luxury apartments. At the same time, new technologies left many unskilled workers jobless. Government policies against detaining the nondangerous mentally ill against their will also played a significant role. (About a quarter of all homeless people are thought to be mentally ill.) More recently, a real estate bubble and the subsequent foreclosure crisis have forced hundreds of thousands out of their houses, leading many cities to report increased demand for emergency shelter. Currently, the U.S. Department of Health and Human Services estimates that homelessness affects two to three million Americans each year, of which approximately 40 percent are children.

This chapter was composed while the author was homeless. The present tense has been preserved.

**Definition: Dumpster**

Long before I began Dumpster diving I was impressed with Dumpsters, enough so that I wrote the Merriam-Webster research service to discover what I could about the word *Dumpster*. I learned from them that it is a proprietary word belonging to the Dempsey Dumpster company. Since then I have dutifully capitalized the word, although it was lowercased in almost all the citations Merriam-Webster photocopied for me. Dempsey’s word is too apt. I have never heard these
things called anything but Dumpsters. I do not know anyone who knows the generic name for these objects. From time to time I have heard a wino or hobo give some corrupted credit to the original and call them Dipsy Dumpsters.

I began Dumpster diving about a year before I became homeless.

I prefer the word *scavenging* and use the word *scrounging* when I mean to be obscure. I have heard people, evidently meaning to be polite, use the word *foraging*, but I prefer to reserve that word for gathering nuts and berries and such, which I do also according to the season and the opportunity. *Dumpster diving* seems to me to be a little too cute and, in my case, inaccurate because I lack the athletic ability to lower myself into the Dumpsters as the true divers do, much to their increased profit.

I like the frankness of the word *scavenging*, which I can hardly think of without picturing a big black snail on an aquarium wall. I live from the refuse of others. I am a scavenger. I think it a sound and honorable niche, although if I could I would naturally prefer to live the comfortable consumer life, perhaps—and only perhaps—as a slightly less wasteful consumer, owing to what I have learned as a scavenger.

While Lizbeth and I were still living in the shack on Avenue B as my savings ran out, I put almost all my sporadic income into rent. The necessities of daily life I began to extract from Dumpsters. Yes, we ate from them. Except for jeans, all my clothes came from Dumpsters. Boom boxes, candles, bedding, toilet paper, a virgin male love doll, medicine, books, a typewriter, dishes, furnishings, and change, sometimes amounting to many dollars—I acquired many things from Dumpsters.

I have learned much as a scavenger. I mean to put some of what I have learned down here, beginning with the practical art of Dumpster diving and proceeding to the abstract.

What is safe to eat?

After all, the finding of objects is becoming something of an urban art. Even respectable employed people will sometimes find something tempting sticking out of a Dumpster or standing beside one. Quite a number of people, not all of them of the bohemian type, are willing to brag that they found this or that piece of trash. But eating from Dumpsters is what separates the dilettanti
from the professionals. Eating safely from the Dumpsters involves three principles: using the senses and common sense to evaluate the condition of the found materials, knowing the Dumpsters of a given area and checking them regularly, and seeking always to answer the question “Why was this discarded?”

Perhaps everyone who has a kitchen and a regular supply of groceries has, at one time or another, made a sandwich and eaten half of it before discovering mold on the bread or got a mouthful of milk before realizing the milk had turned. Nothing of the sort is likely to happen to a Dumpster diver because he is constantly reminded that most food is discarded for a reason. Yet a lot of perfectly good food can be found in Dumpsters.

Canned goods, for example, turn up fairly often in the Dumpsters I frequent. All except the most phobic people will be willing to eat from a can, even if it came from a Dumpster. Canned goods are among the safest foods to be found in Dumpsters but are not utterly foolproof.

Although very rare with modern canning methods, botulism is a possibility. Most other forms of food poisoning seldom do lasting harm to a healthy person, but botulism is almost certainly fatal and often the first symptom is death. Except for carbonated beverages, all canned goods should contain a slight vacuum and suck air when first punctured. Bulging, rusty, and dented cans and cans that spew when punctured should be avoided, especially when the contents are not very acidic or syrupy.

Heat can break down the botulin, but this requires much more cooking than most people do to canned goods. To the extent that botulism occurs at all, of course, it can occur in cans on pantry shelves as well as in cans from Dumpsters. Need I say that home-canned goods are simply too risky to be recommended.

From time to time one of my companions, aware of the source of my provisions, will ask, “Do you think these crackers are really safe to eat?” For some reason it is most often the crackers they ask about.

This question has always made me angry. Of course I would not offer my companion anything I had doubts about. But more than that, I wonder why he cannot evaluate the condition of the crackers for himself. I have no special knowledge and I have been wrong before. Since he knows where the food comes from, it seems to me he
ought to assume some of the responsibility for deciding what he will put in his mouth. For myself I have few qualms about dry foods such as crackers, cookies, cereal, chips, and pasta if they are free of visible contaminants and still dry and crisp. Most often such things are found in the original packaging, which is not so much a positive sign as it is the absence of a negative one.

Raw fruits and vegetables with intact skins seem perfectly safe to me, excluding of course the obviously rotten. Many are discarded for minor imperfections that can be pared away. Leafy vegetables, grapes, cauliflower, broccoli, and similar things may be contaminated by liquids and may be impractical to wash.

Candy, especially hard candy, is usually safe if it has not drawn ants. Chocolate is often discarded only because it has become discolored as the cocoa butter demulsified. Candying, after all, is one method of food preservation because pathogens do not like very sugary substances.

All of these foods might be found in any Dumpster and can be evaluated with some confidence largely on the basis of appearance. Beyond these are foods that cannot be correctly evaluated without additional information.

I began scavenging by pulling pizzas out of the Dumpster behind a pizza delivery shop. In general, prepared food requires caution, but in this case I knew when the shop closed and went to the Dumpster as soon as the last of the help left.

Such shops often get prank orders; both the orders and the products made to fill them are called *bogus*. Because help seldom stays long at these places, pizzas are often made with the wrong topping, refused on delivery for being cold, or baked incorrectly. The products to be discarded are boxed up because inventory is kept by counting boxes: A boxed pizza can be written off; an unboxed pizza does not exist.

I never placed a bogus order to increase the supply of pizzas and I believe no one else was scavenging in this Dumpster. But the people in the shop became suspicious and began to retain their garbage in the shop over night. While it lasted I had a steady supply of fresh, sometimes warm pizza. Because I knew the Dumpster I knew the source of the pizza, and because I visited the Dumpster regularly I knew what was fresh and what was yesterday’s.
The area I frequent is inhabited by many affluent college students. I am not here by chance; the Dumpsters in this area are very rich. Students throw out many good things, including food. In particular they tend to throw everything out when they move at the end of a semester, before and after breaks, and around midterm, when many of them despair of college. So I find it advantageous to keep an eye on the academic calendar.

Students throw food away around breaks because they do not know whether it has spoiled or will spoil before they return. A typical discard is a half jar of peanut butter. In fact, nonorganic peanut butter does not require refrigeration and is unlikely to spoil in any reasonable time. The student does not know that, and since it is Daddy’s money, the student decides not to take a chance. Opened containers require caution and some attention to the question “Why was this discarded?” But in the case of discards from student apartments, the answer may be that the item was thrown out through carelessness, ignorance, or wastefulness. This can sometimes be deduced when the item is found with many others, including some that are obviously perfectly good.

Some students, and others, approach defrosting a freezer by chucking out the whole lot. Not only do the circumstances of such a find tell the story, but also the mass of frozen goods stays cold for a long time and items may be found still frozen or freshly thawed.

Yogurt, cheese, and sour cream are items that are often thrown out while they are still good. Occasionally I find cheese with a spot of mold, which of course I just pare off, and because it is obvious why such a cheese was discarded, I treat it with less suspicion than an apparently perfect cheese found in similar circumstances. Yogurt is often discarded, still sealed, only because the expiration date on the carton had passed. This is one of my favorite finds because yogurt will keep for several days, even in warm weather.

Students throw out canned goods and staples at the end of semesters and when they give up college at midterm. Drugs, pornography, spirits, and the like are often discarded when parents are expected—Dad’s Day, for example. And spirits also turn up after big party weekends, presumably discarded by the newly reformed. Wine and spirits, of course, keep perfectly well even once opened, but the same cannot be said of beer.
My test for carbonated soft drinks is whether they still fizz vigorously. Many juices or other beverages are too acidic or too syrupy to cause much concern, provided they are not visibly contaminated. I have discovered nasty molds in the vegetable juices, even when the product was found under its original seal; I recommend that such products be decanted slowly into a clear glass. Liquids always require some care. One hot day I found a large jug of Pat O’Brien’s Hurricane mix. The jug had been opened but was still ice cold. I drank three large glasses before it became apparent to me that someone had added rum to the mix, and not a little rum. I never tasted the rum, and by the time I began to feel the effects I had already ingested a very large quantity of the beverage. Some divers would have considered this a boon, but being suddenly intoxicated in a public place in the early afternoon is not my idea of a good time.

I have heard of people maliciously contaminating discarded food and even handouts, but mostly I have heard of this from people with vivid imaginations who have had no experience with Dumpsters themselves. Just before the pizza shop stopped discarding its garbage at night, jalapeños began showing up on most of the thrown-out pizzas. If indeed this was meant to discourage me, it was a wasted effort because I am a native Texan.

For myself, I avoid game, poultry, pork, and egg-based foods, whether I find them raw or cooked. I seldom have the means to cook what I find, but when I do I avail myself of plentiful supplies of beef, which is often in very good condition. I suppose fish becomes disagreeable before it becomes dangerous. Lizbeth is happy to have any such thing that is past its prime and, in fact, does not recognize fish as food until it is quite strong.

Home leftovers, as opposed to surpluses from restaurants, are very often bad. Evidently, especially among students, there is a common type of personality that carefully wraps up even the smallest leftover and shoves it into the back of the refrigerator for six months or so before discarding it. Characteristic of this type are the reused jars and margarine tubs to which the remains are committed. I avoid ethnic foods I am unfamiliar with. If I do not know what it is supposed to look like when it is good, I cannot be certain I will be able to tell if it is bad.

No matter how careful I am I still get dysentery at least once a month, oftener in warmer weather. I do not
want to paint too romantic a picture. Dumpster diving has serious drawbacks as a way of life.

I learned to scavenge gradually, on my own. Since then I have initiated several companions into the trade. I have learned that there is a predictable series of stages a person goes through in learning to scavenge.

At first the new scavenger is filled with disgust and self-loathing. He is ashamed of being seen and may lurk around, trying to duck behind things, or he may try to dive at night. (In fact, most people instinctively look away from a scavenger. By skulking around, the novice calls attention to himself and arouses suspicion. Diving at night is ineffective and needlessly messy.)

Every grain of rice seems to be a maggot. Everything stinks. He can wipe the egg yolk off the found can, but he cannot erase from his mind the stigma of eating garbage.

That stage passes with experience. The scavenger finds a pair of running shoes that fit and look and smell brand-new. He finds a pocket calculator in perfect working order. He finds pristine ice cream, still frozen, more than he can eat or keep. He begins to understand: People throw away perfectly good stuff, a lot of perfectly good stuff.

At this stage, Dumpster shyness begins to dissipate. The diver, after all, has the last laugh. He is finding all manner of good things that are his for the taking. Those who disparage his profession are the fools, not he.

He may begin to hang on to some perfectly good things for which he has neither a use nor a market. Then he begins to take note of the things that are not perfectly good but are nearly so. He mates a Walkman with broken earphones and one that is missing a battery cover. He picks up things that he can repair.

At this stage he may become lost and never recover. Dumpsters are full of things of some potential value to someone and also of things that never have much intrinsic value but are interesting. All the Dumpster divers I have known come to the point of trying to acquire everything they touch. Why not take it, they reason, since it is all free? This is, of course, hopeless. Most divers come to realize that they must restrict themselves to items of relatively immediate utility. But in some cases the diver simply cannot control himself. I have met several of these pack-rat types. Their ideas of the values of various pieces of junk verge on the psychotic. Every bit of glass...
may be a diamond, they think, and all that glisters,* gold.

I tend to gain weight when I am scavenging. Partly this is because I always find far more pizza and doughnuts than water-packed tuna, nonfat yogurt, and fresh vegetables. Also I have not developed much faith in the reliability of Dumpsters as a food source, although it has been proven to me many times. I tend to eat as if I have no idea where my next meal is coming from. But mostly I just hate to see food go to waste and so I eat much more than I should. Something like this drives the obsession to collect junk.

As for collecting objects, I usually restrict myself to collecting one kind of small object at a time, such as pocket calculators, sunglasses, or campaign buttons. To live on the street I must anticipate my needs to a certain extent: I must pick up and save warm bedding I find in August because it will not be found in Dumpsters in November. As I have no access to health care, I often hoard essential drugs, such as antibiotics and antihistamines. (This course can be recommended only to those with some grounding in pharmacology. Antibiotics, for example, even when indicated are worse than useless if taken in insufficient amounts.) But even if I had a home with extensive storage space, I could not save everything that might be valuable in some contingency.

I have proprietary feelings about my Dumpsters. As I have mentioned, it is no accident that I scavenge from ones where good finds are common. But my limited experience with Dumpsters in other areas suggests to me that even in poorer areas, Dumpsters, if attended with sufficient diligence, can be made to yield a livelihood. The rich students discard perfectly good kiwi fruit; poorer people discard perfectly good apples. Slacks and Polo shirts are found in one place; jeans and T-shirts in the other. The population of competitors rather than the affluence of the dumpers most affects the feasibility of survival by scavenging. The large number of competitors is what puts me off the idea of trying to scavenge in places like Los Angeles.

Curiously, I do not mind my direct competition, other scavengers, so much as I hate the can scroungers.

People scrounge cans because they have to have a little cash. I have tried scrounging cans with an able-bodied companion. Afoot a can scrounger simply

* Eds. note — Glitters.
can make more than a few dollars in a day. One can extract the necessities of life from the Dumpsters directly with far less effort than would be required to accumulate the equivalent value in cans. (These observations may not hold in places with container redemption laws.)

Can scroungers, then, are people who must have small amounts of cash. These are drug addicts and winos, mostly the latter because the amounts of cash are so small. Spirits and drugs do, like all other commodities, turn up in Dumpsters and the scavenger will from time to time have a half bottle of a rather good wine with his dinner. But the wino cannot survive on these occasional finds; he must have his daily dose to stave off the DTs. All the cans he can carry will buy about three bottles of Wild Irish Rose.

I do not begrudge them the cans, but can scroungers tend to tear up the Dumpsters, mixing the contents and littering the area. They become so specialized that they can see only cans. They earn my contempt by passing up change, canned goods, and readily hockable items.

There are precious few courtesies among scavengers. But it is common practice to set aside surplus items: pairs of shoes, clothing, canned goods, and such. A true scavenger hates to see good stuff go to waste, and what he cannot use he leaves in good condition in plain sight.

Can scroungers lay waste to everything in their path and will stir one of a pair of good shoes to the bottom of a Dumpster, to be lost or ruined in the muck. Can scroungers will even go through individual garbage cans, something I have never seen a scavenger do.

Individual garbage cans are set out on the public easement only on garbage days. On the other days going through them requires trespassing close to a dwelling. Going through individual garbage cans without scattering litter is almost impossible. Litter is likely to reduce the public’s tolerance of scavenging. Individual cans are simply not as productive as Dumpsters; people in houses and duplexes do not move so often and for some reason do not tend to discard as much useful material. Moreover, the time required to go through one garbage can that serves one household is not much less than the time required to go through a Dumpster that contains the refuse of twenty apartments.

But my strongest reservation about going through individual garbage cans is that this seems to me a very
personal kind of invasion to which I would object if I were a householder. Although many things in Dumpsters are obviously meant never to come to light, a Dumpster is somehow less personal.

I avoid trying to draw conclusions about the people who dump in the Dumpsters I frequent. I think it would be unethical to do so, although I know many people will find the idea of scavenger ethics too funny for words.

Dumpsters contain bank statements, correspondence, and other documents, just as anyone might expect. But there are also less obvious sources of information. Pill bottles, for example. The labels bear the name of the patient, the name of the doctor, and the name of the drug. AIDS drugs and antipsychotic medicines, to name but two groups, are specific and are seldom prescribed for any other disorders. The plastic compacts for birth-control pills usually have complete label information.

Despite all of this sensitive information, I have had only one apartment resident object to my going through the Dumpster. In that case it turned out the resident was a university athlete who was taking bets and who was afraid I would turn up his wager slips.

Occasionally a find tells a story. I once found a small paper bag containing some unused condoms, several partial tubes of flavored sexual lubricants, a partially used compact of birth-control pills, and the torn pieces of a picture of a young man. Clearly she was through with him and planning to give up sex altogether.

Dumpster things are often sad — abandoned teddy bears, shredded wedding books, despaired-of sales kits. I find many pets lying in state in Dumpsters. Although I hope to get off the streets so that Lizbeth can have a long and comfortable old age, I know this hope is not very realistic. So I suppose when her time comes she too will go into a Dumpster. I will have no better place for her. And after all, it is fitting, since for most of her life her livelihood has come from the Dumpster. When she finds something I think is safe that has been spilled from a Dumpster, I let her have it. She already knows the route around the best ones. I like to think that if she survives she will have a chance of evading the dog catcher and of finding her sustenance on the route.

Silly vanities also come to rest in the Dumpsters. I am a rather accomplished needleworker. I get a lot of material from the Dumpsters. Evidently sorority girls,
hoping to impress someone, perhaps themselves, with their mastery of a womanly art, buy a lot of embroider-by-number kits, work a few stitches horribly, and eventually discard the whole mess. I pull out their stitches, turn the canvas over, and work an original design. Do not think I refrain from chuckling as I make gifts from these kits.

I find diaries and journals. I have often thought of compiling a book of literary found objects. And perhaps I will one day. But what I find is hopelessly commonplace and bad without being, even unconsciously, camp. College students also discard their papers. I am horrified to discover the kind of paper that now merits an A in an undergraduate course. I am grateful, however, for the number of good books and magazines the students throw out.

In the area I know best I have never discovered vermin in the Dumpster, but there are two kinds of kitty surprise. One is alley cats whom I meet as they leap, claws first, out of Dumpsters. This is especially thrilling when I have Lizbeth in tow. The other kind of kitty surprise is a plastic garbage bag filled with some ponderous, amorphous mass. This always proves to be used cat litter.

City bees harvest doughnut glaze and this makes the Dumpster at the doughnut shop more interesting. My faith in the instinctive wisdom of animals is always shaken whenever I see Lizbeth attempt to catch a bee in her mouth, which she does whenever bees are present. Evidently some birds find Dumpsters profitable, for birdie surprise is almost as common as kitty surprise of the first kind. In hunting season all kinds of small game turn up in Dumpsters, some of it, sadly, not entirely dead. Curiously, summer and winter, maggots are uncommon.

The worst of the living and near-living hazards of the Dumpsters are the fire ants. The food they claim is not much of a loss, but they are vicious and aggressive. It is very easy to brush against some surface of the Dumpster and pick up half a dozen or more fire ants, usually in some sensitive area such as the underarm. One advantage of bringing Lizbeth along as I make Dumpster rounds is that, for obvious reasons, she is very alert to ground-based fire ants. When Lizbeth recognizes a fire-ant infestation around our feet, she does the Dance of the Zillion Fire Ants. I have learned not to ignore this warning from Lizbeth, whether I perceive the tiny ants
or not, but to remove ourselves at Lizbeth’s first *pas de bourée.* All the more so because the ants are the worst in the summer months when I wear flip-flops if I have them. (Perhaps someone will misunderstand this. Lizbeth does the Dance of the Zillion Fire Ants when she recognizes more fire ants than she cares to eat, not when she is being bitten. Since I have learned to react promptly, she does not get bitten at all. It is the isolated patrol of fire ants that falls in Lizbeth’s range that deserves pity. She finds them quite tasty.)

By far the best way to go through a Dumpster is to lower yourself into it. Most of the good stuff tends to settle at the bottom because it is usually weightier than the rubbish. My more athletic companions have often demonstrated to me that they can extract much good material from a Dumpster I have already been over.

To those psychologically or physically unprepared to enter a Dumpster, I recommend a stout stick, preferably with some barb or hook at one end. The hook can be used to grab plastic garbage bags. When I find canned goods or other objects loose at the bottom of a Dumpster, I lower a bag into it, roll the desired object into the bag, and then hoist the bag out — a procedure more easily described than executed. Much Dumpster diving is a matter of experience for which nothing will do except practice.

Dumpster diving is outdoor work, often surprisingly pleasant. It is not entirely predictable; things of interest turn up every day and some days there are finds of great value. I am always very pleased when I can turn up exactly the thing I most wanted to find. Yet in spite of the element of chance, scavenging more than most other pursuits tends to yield returns in some proportion to the effort and intelligence brought to bear. It is very sweet to turn up a few dollars in change from a Dumpster that has just been gone over by a wino.

The land is now covered with cities. The cities are full of Dumpsters. If a member of the canine race is ever able to know what it is doing, then Lizbeth knows that when we go around to the Dumpsters, we are hunting. I think of scavenging as a modern form of self-reliance. In any event, after having survived nearly ten years of government service, where everything is geared to the lowest common denominator, I find it refreshing to have work that rewards initiative and effort. Certainly I

* Eds. note — A ballet step.
Combining the Patterns

would be happy to have a sinecure again, but I am no
longer heartbroken that I left one.

I find from the experience of scavenging two rather
deep lessons. The first is to take what you can use and
let the rest go by. I have come to think that there is no
value in the abstract. A thing I cannot use or make use-
ful, perhaps by trading, has no value however rare or
fine it may be. I mean useful in some broad sense — some
art I would find useful and some otherwise.

I was shocked to realize that some things are not
worth acquiring, but now I think it is so. Some material
things are white elephants that eat up the possessor’s
substance. The second lesson is the transience of mate-
rial being. This has not quite converted me to a dualist,*
but it has made some headway in that direction. I do not
suppose that ideas are immortal, but certainly mental
things are longer lived than other material things.

Once I was the sort of person who invests objects
with sentimental value. Now I no longer have those ob-
jects, but I have the sentiments yet.

Many times in our travels I have lost everything but
the clothes I was wearing and Lizbeth. The things I find
in Dumpsters, the love letters and rag dolls of so many
lives, remind me of this lesson. Now I hardly pick up a
thing without envisioning the time I will cast it aside.
This I think is a healthy state of mind. Almost every-
thing I have now has already been cast out at least once,
proving that what I own is valueless to someone.

Anyway, I find my desire to grab for the gaudy
bauble has been largely sated. I think this is an attitude
I share with the very wealthy — we both know there is
plenty more where what we have came from. Between us
are the rat-race millions who nightly scavenge the cable
channels looking for they know not what.

I am sorry for them.

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Comprehension

1. In your own words, give a one-sentence definition of Dumpster diving.
2. List some of Eighner’s answers to the question “Why was this discarded?”
   (8). What additional reasons can you think of?
3. What foods does Eighner take particular care to avoid? Why?

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* Eds. note — Someone who believes that the world consists of two opposing
forces, such as mind and matter.
4. In paragraph 30, Eighner comments, “Dumpster diving has serious drawbacks as a way of life.” What drawbacks does he cite in his essay? What additional drawbacks are implied? Can you think of others?

5. Summarize the stages in the process of learning to scavenge.

6. In addition to food, what else does Eighner scavenge for? Into what general categories do these items fall?

7. Why does Eighner hate can scroungers?

8. What lessons has Eighner learned as a Dumpster diver?

Purpose and Audience

1. In paragraph 6, Eighner states his purpose: to record what he has learned as a Dumpster diver. What additional purposes do you think he had in setting his ideas down on paper?


3. Why do you think Eighner chose not to provide much background about his life — his upbringing, education, or work history — before he became homeless? Do you think this decision was a wise one? How might such information (for example, any of the details in the headnote that precedes the essay) have changed readers’ reactions to his discussion?

4. In paragraph 8, Eighner presents three principles one must follow to eat safely from a Dumpster; in paragraphs 59–60 he explains how to go through a Dumpster; and throughout the essay he includes many cautions and warnings. Clearly, he does not expect his audience to take up Dumpster diving. What, then, is his purpose in including such detailed explanations?

5. When Eighner begins paragraph 9 with “Perhaps everyone who has a kitchen,” he encourages readers to identify with him. Where else does he make efforts to help readers imagine themselves in his place? Are these efforts successful? Explain your response.

6. What effect do you think the essay’s last sentence is calculated to have on readers? What effect does it have on you?

Style and Structure

1. Eighner opens his essay with a fairly conventional strategy: extended definitions of Dumpster and Dumpster diving. What techniques does he use in paragraphs 1 through 3 to develop these definitions? Is beginning with definitions the best strategy for this essay? Explain your answer.

2. Vocabulary Project. In paragraph 3, Eighner suggests several alternative words for diving as he uses it in his essay. Consult an unabridged dictionary to determine the connotations of each of his alternatives. What are the pros and cons of substituting one of these words for diving in Eighner’s title and throughout the essay?
3. This long essay contains three one-sentence paragraphs. Why do you think Eighner isolates these sentences? Do you think any of them should be combined with an adjacent paragraph? Explain your reasoning.

4. As the introductory note explains, Eighner chose to retain the present tense even though he was no longer homeless when the essay was published. Why do you think he decided to preserve the present tense?

5. Eighner’s essay includes a number of lists that catalog items he came across (for example, in paragraphs 5 and 50). Identify as many of these lists as you can. Why do you think Eighner includes such extensive lists?

Journal Entry

In paragraphs 21–25, Eighner discusses the discarding of food by college students. Does your own experience support his observations? Do you think he is being too hard on students, or does his characterization seem accurate?

Writing Workshop

1. Write an essay about a homeless person you have seen in your community. Use any patterns you like to structure your paper. When you have finished, annotate your essay to identify the patterns you have used.

2. Write an email to your school’s dean of students recommending steps that can be taken on your campus to redirect discarded (but edible) food to the homeless. Use process and exemplification to structure your message, and use information from Eighner’s essay to support your points. (Be sure to acknowledge your source.)

3. Working with Sources. Taking Eighner’s point of view and using information from his essay, write an argumentative essay with a thesis statement that takes a strong stand against homelessness and recommends government or private measures to end it. If you like, you may write your essay in the form of a statement by Eighner to a congressional committee. Be sure to document any words or ideas you borrow from Eighner, and include a works-cited page. (See Chapter 18 for information on MLA documentation.)

Combining the Patterns

Review the annotations that identify each pattern of development used in this essay. Which patterns seem to be most effective in helping you understand and empathize with the life of a homeless person? Why?

Thematic Connections

• “The Untouchable” (page 378)
• “Homeless” (page 394)
• The Declaration of Independence (page 428)
Dana Stevens (b. 1966), a film critic at Slate magazine, grew up in New York and Texas and earned a Ph.D. in comparative literature at the University of California, Berkeley. She has written for the New York Times, the Atlantic Monthly, and the Washington Post, among other publications.

Background on the social contract  In the following essay, Dana Stevens suggests that flip-flops separate “the wearer’s behavior from the social contract.” Although her tone here may be tongue-in-cheek, the idea of a “social contract” has its origins in philosophy and political theory. Briefly, the social contract is an agreement among members of a society, or between a government and its citizens, that defines, codifies, and limits the rights and obligations of each. Such a contract might include a shared code of morality or rules of behavior that people accept on the condition that other members of the society also accept them. Philosophers such as Thomas Hobbes, Jean-Jacques Rousseau, John Locke, and John Rawls, among others, have sought to define and explain the origins of social contracts.

“Some slow week in summer, I should write a tirade against flip-flops,” I unwisely remarked to my editor one disgusting August afternoon a few years back, as we walked back from lunch behind a woman whose street-blackened soles could be glimpsed anew with each schlapp!-ing step. Now, during an early-July lull between big summer movie releases, he’s gone and called my bluff. And the truth is, I’m not really one for composing tirades. I’m a live-and-let-live sort when it comes to personal grooming and style, and whatever qualities I’m remembered for at my funeral, I’m fairly certain neither hygiene nor chic will top the list. But the increasing prevalence of all-day urban flip-flop wear during the summer months is something we need to talk about as a culture.

I won’t deny that this ancient shoe design, which can be seen in Egyptian murals dating back to 4000 B.C. (the British Museum owns a 1,500-year-old pair made of papyrus) has its situational utility. On the beach, by the pool, showering at the gym, taking out the garbage, making a quick run to the Laundromat — all these are moments in which the advantages of lightweight, easy-to-don-and-doff footwear are self-evident (even if personally, as a non-fan of the feeling of rigid objects wedged between my toes, I’d prefer an across-the-foot “slide” in those moments). I understand, too, that there are parts of the world where the inexpensive, mass-produced flip-flop is widely worn for reasons other than aesthetic choice; in many circumstances, it may be the only shoe that’s both available and affordable. But we are not here to discuss the footwear choices of impoverished
Combining the Patterns

villagers, just-showered athletes, or Jimmy Buffett strumming his six-string on his front porch in Margaritaville.* We’re talking about grown adults in affluent societies — people presumably in possession of at least one pair of actual shoes — who see fit to navigate the grimy sidewalks of large cities shod only in a loosely flapping, half-inch-thick slip of rubber. Those people — you, if you’re among them — need to face the reality that you are, in essence, going barefoot, and it’s grossing the rest of us out.

From what angle to approach the wrongness first? The crux of the flip-flop problem, for me, lies in the decoupling of footwear from foot with each step — and the attendant decoupling of the wearer’s behavior from the social contract. Extended flip-flop use seems to transport people across some sort of etiquette Rubicon where the distinction between public and private, inside and outside, shod and barefoot, breaks down entirely. I’ve witnessed flip-flop wearers on the New York City subway slip their “shoes” off altogether and cross their feet on the train-car floor with a contented sigh, as though they were already home and kicking back in front of a DVR’d Cheers** marathon. We would all look askance at a person who removed his socks and sneakers on the train before ostentatiously propping his naked dogs in plain sight. Why do people get a break just because they happen to be wearing footgear that takes them 90 percent of the way there?

Then there’s the lack of support and protection the flip-flop offers its wearer’s foot. Of course, the same might be said of any flat, thin-soled shoe — but as soon as you slap a heel strap and a buckle onto that sad, flapping sole, my objections disappear. Individual sandals and clogs are subject to scrutiny as to their wearability and visual appeal: Tevas and Crocs may be aesthetic abominations unto the Lord, but at least they perform most of the basic functions of shoes. They permit the wearer to break into a run or take a step backward when needed (who can predict when you’ll need to sprint to catch a bus or help a friend move his couch on short notice?). And with their thicker soles and foot-harnessing straps, they at least go some way toward protecting the feet from the most egregious aggressors in the outside environment: broken glass, loose nails at construction sites, wads of gum, pools of motor oil, piles of dog poop, puddles of human effluvia. (If this unappetizing imagery is skeeving out you flip-flop loyalists, welcome to the mental world of everyone who looks at your feet.)

It’s tough to find hard numbers for the growing pervasiveness of flip-flops as city footwear, though the explosive growth of the popular,

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* Eds. note — American singer-songwriter associated with music about escapism, relaxation, and drinking.

** Eds. note — Popular television sitcom that ran from 1982 to 1993.
Brazilian-owned Havaianas brand over the past two decades suggests that wherever we’re choosing to wear them, we’re certainly buying more of the things than ever. But anecdotally, it’s evident that flip-flop culture is steadily gaining ground. In 2005, several members of the Northwestern women’s lacrosse team wore them on a visit to the Bush White House, sparking a national conversation about whether shoes originally worn to ward off fungus at the gym were also appropriate for trekking through the Oval Office. By 2011, the stigma had diminished to the extent that Obama became the first-ever president to be photographed wearing a pair of flip-flops (though to the president’s credit, the context — an ice-cream shop in his native Hawaii, where he was vacationing with his family — was entirely flip-flop appropriate. It’s not like he was meeting with foreign dignitaries).

I contacted some professionals to confirm my suspicion that flip-flops are not only unappealing and unsanitary, but actively bad for the health of the human foot. Dr. Richard Kushner, a podiatrist in New York City, stopped just short of committing to the condemnation of flip-flops per se — though he allowed that they left the foot more vulnerable to injury, and that any thin-soled, unsupportive shoe would encourage the eventual degradation of the structures that maintain the joints of the foot: “If the foot is too flat on the ground, there’s a clawing effect that happens with the toes.” Asked about the hygienic properties of the flip-flop as city street-wear, he replied, “That’s another matter. That’s something that I myself certainly wouldn’t . . .” He trailed off, joining me in a moment of anguished silence.

Jeff Gray, C. Ped., a pedorthist and director of education at the orthotics company Superfeet Worldwide in Ferndale, Washington, was more voluble in his condemnation of the rubber-soled scourge. “I see young people going through airports wearing flip-flops and I want to run after them and say ‘I can help you.’ And half their foot isn’t even on the shoe; it’s collapsed off the shoe. . . . I believe twenty years from now we’re going to see a whole generation who will have foot problems when they’re in their thirties and forties — soft tissue problems, joint problems, arthritis.” I asked him to lay out the precise anatomical problem with locomotion via flip-flop: “Mother Nature knew that when your foot hit the ground it needed to be a loose bag of bones; then when you push off it converts to a rigid lever. Shoes are really a timing device that manages the transition between those two states.”

With the ordinary flip-flop, he continued, the “bag of bones” stage of the step lasts too long, leaving the foot in the pronated (inwardly rolled) position. (This would explain why flip-flop soles tend to wear out from the inside edge first, and why people walking in them often seem to have inwardly collapsing ankles.) Gray also believes that backless shoes in general are a major cause of injuries and falls, especially among older people, thanks to their lack of maneuverability: “Go and take the lug nuts off your car and see how well you corner.”

My final line of argument against flip-flops is a more nebulous one, having to do with their laziness and lack of character as footwear. Because
of the ease with which they’re put on and removed — along, perhaps, with their generic ubiquity — flip-flops connote a sort of half-dressed slatternliness, a sense that the wearer has forgotten to do anything at all with his or her body from the ankles down. I was going to call them “foot underwear” (nomenclature that would be consistent with their older U.S. designation as “thongs,” a term still used in Australia), but that’s not quite right — after all, it’s not like you’re going to put a pair of real shoes on top. More precisely, flip-flops are foot robes, and seeing hundreds of strangers walk by in dirty, sidewalk-sweeping bathrobes barely held on with loosely tied belts (the analogy holds up all the way through) is no one’s idea of summer fun. Unless your daily commute is a stroll from your hammock across white sands to the piña colada stand you manage in Waikiki, please consider leaving the foot robes at home.

Comprehension

1. According to Stevens, what prompted her to write this essay?
2. In paragraph 2, Stevens provides some background about flip-flops. What else does she accomplish in this paragraph?
3. According to Stevens, how are flip-flops different from other kinds of casual footwear?
4. Under what circumstances does Stevens find flip-flops appropriate?
5. What, according to Stevens, is the “crux of the flip-flop problem” (3)?
6. In paragraph 5, Stevens notes that “anecdotally, it’s evident that flip-flop culture is steadily gaining ground.” How does she support this statement?
7. What is Stevens’s greatest objection to flip-flops?

Purpose and Audience

1. Do you think this essay’s primary purpose is to amuse, to inform, or to persuade? Explain.
2. How does Stevens characterize herself in this essay — for example, in paragraph 1? Is this characterization likely to establish common ground with her readers or to alienate them?
3. This article originally appeared in Slate, an online magazine that covers culture and politics. Whom do you think Stevens considers her primary audience — those who wear flip-flops or those (like herself) who object to them? How can you tell?
4. At the end of paragraph 1, Stevens says, “But the increasing prevalence of all-day urban flip-flop wear during the summer months is something we need to talk about as a culture.” Is this her essay’s thesis? If not, is there another sentence in the essay that could serve as a thesis statement?
Style and Structure

1. Where does Stevens cite expert opinion to support her position on flip-flops? Where does she use personal opinion? Where does she use anecdotal evidence? Which kind of support for her position do you find most convincing? Why?

2. Do you think the essay’s title is effective, or would you prefer a more objective, less informal title?

3. Vocabulary Project. What other meanings does the word flip-flop have? Given these other meanings, is flip-flop the best term for this kind of footwear? What other name might be more appropriate?

4. In paragraph 9, Stevens refers to flip-flops as “foot underwear” and “foot robes.” What other terms can you coin to describe them?

Journal Entry

What is your position on flip-flops? Do you share Stevens’s views, or do you disagree with her? Why?

Writing Workshop

1. Write an essay taking a position on the appropriateness or attractiveness of another common item of casual apparel — for example, T-shirts, sweatshirts, baseball caps, tank tops, or cutoffs.

2. Working with Sources. Find some information on the origin of one of the items listed in question 1 above (or another kind of casual apparel). Then, write an essay in which you trace this item’s development, describing it and comparing and contrasting it with similar items. In your thesis statement, take a position on the item’s attractiveness, functionality, and appropriateness for a twenty-first-century lifestyle. Be sure to document all material from your sources and to include a works-cited page. (See Chapter 18 for information on MLA documentation.)

Combining the Patterns

What patterns of development does Stevens use in this essay? Annotate the essay to identify each pattern. Use the annotations accompanying “On Dumpster Diving” (page 496) as a guide.

Thematic Connections

• From Persepolis II (page 112)
• “My First Conk” (page 229)
Jonathan Swift (1667–1745) was born in Dublin, Ireland, and spent much of his life journeying between his homeland, where he had a modest income as an Anglican priest, and England, where he wished to be part of the literary establishment. The author of many satires and political pamphlets, he is best known today for *Gulliver’s Travels* (1726), a sharp satire that, except among academics, is now read primarily as a fantasy for children.

**Background on the English-Irish conflict** At the time Swift wrote “A Modest Proposal,” Ireland had been essentially under British rule since 1171, with the British often brutally suppressing rebellions by the Irish people. When Henry VIII of England declared a Protestant Church of Ireland, many of the Irish remained fiercely Roman Catholic, and this led to even greater contention. By the early 1700s, the English-controlled Irish Parliament had passed laws that severely limited the rights of Irish Catholics, and British trade policies had begun to seriously depress the Irish economy. A fierce advocate for the Irish people in their struggle under British rule, Swift published several works supporting the Irish cause. The following sharply ironic essay was written during the height of a terrible famine in Ireland, when the British were proposing a devastating tax on the impoverished Irish citizenry. Note that Swift does not write in his own voice here but adopts the persona of one who does not recognize the barbarity of his “solution.”

It is a melancholy object to those who walk through this great town or travel in the country, when they see the streets, the roads, and cabin doors, crowded with beggars of the female sex, followed by three, four, or six children, all in rags and importuning every passenger for an alms. These mothers, instead of being able to work for their honest livelihood, are forced to employ all their time in strolling to beg sustenance for their helpless infants, who, as they grow up, either turn thieves for want of work, or leave their dear native country to fight for the Pretender in Spain, or sell themselves to the Barbadoes.

I think it is agreed by all parties that this prodigious number of children in the arms, or on the backs, or at the heels of their mothers, and frequently of their fathers, is in the present deplorable state of the kingdom a very great additional grievance; and therefore whoever could find out a fair, cheap, and easy method of making these children sound, useful members

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* Eds. note — Dublin.
** Eds. note — Many young Irishmen left their country to fight as mercenaries in Spain’s civil war or to work as indentured servants in the West Indies.
of the commonwealth would deserve so well of the public as to have his statue set up for a preserver of the nation.

But my intention is very far from being confined to provide only for the children of professed beggars; it is of a much greater extent, and shall take in the whole number of infants at a certain age who are born of parents in effect as little able to support them as those who demand our charity in the streets.

As to my own part, having turned my thoughts for many years upon this important subject, and maturely weighed the several schemes of the other projectors, I have always found them grossly mistaken in their computation. It is true, a child just dropped from its dam may be supported by her milk for a solar year, with little other nourishment; at most not above the value of two shillings, which the mother may certainly get, or the value in scraps, by her lawful occupation of begging; and it is exactly at one year old that I propose to provide for them in such a manner as instead of being a charge upon their parents or the parish, or wanting food and raiment for the rest of their lives, they shall on the contrary contribute to the feeding, and partly to the clothing, of many thousands.

There is likewise another great advantage in my scheme, that it will prevent those involuntary abortions, and that horrid practice of women murdering their bastard children, alas, too frequent among us, sacrificing the poor innocent babies, I doubt, more to avoid the expense than the shame, which would move tears and pity in the most savage and inhuman breast.

The number of souls in this kingdom being usually reckoned one million and a half, of these I calculate there may be about two hundred thousand couples whose wives are breeders, from which number I subtract thirty thousand couples who are able to maintain their own children, although I apprehend there cannot be so many under the present distress of the kingdom; but this being granted, there will remain an hundred and seventy thousand breeders. I again subtract fifty thousand for those women who miscarry, or whose children die by accident or disease within the year. There only remain an hundred and twenty thousand children of poor parents annually born. The question therefore is, how this number shall be reared and provided for, which, as I have already said, under the present situation of affairs, is utterly impossible by all the methods hitherto proposed. For we can neither employ them in handicraft nor agriculture; we neither build houses (I mean in the country) nor cultivate land. They can very seldom pick up livelihood by stealing till they arrive at six years old, except where they are of towardly parts,* although I confess they learn the rudiments much earlier, during which time they can however be looked upon only as probationers, as I have been informed by a principal gentleman in the country of Cavan, who protested to me that he never knew above one or two instances under the age of six, even in a part of the kingdom so renowned for the quickest proficiency in that art.

* Eds. note — Precocious.
I am assured by our merchants that a boy or a girl before twelve years old is no salable commodity; and even when they come to this age, they will not yield above three pounds, or three pounds and half a crown at most on the Exchange; which cannot turn to account either to the parents or the kingdom, the charge of nutriment and rags having been at least four times that value.

I shall now therefore humbly propose my own thoughts, which I hope will not be liable to the least objection.

I have been assured by a very knowing American of my acquaintance in London, that a young healthy child well nursed is at a year old a most delicious, nourishing, and wholesome food, whether stewed, roasted, baked, or boiled; and I make no doubt that it will equally serve in fricassee or a ragout.

I do therefore humbly offer it to public consideration that of the hundred and twenty thousand children, already computed, twenty thousand may be reserved for breed, whereof only one fourth part to be males, which is more than we allow to sheep, black cattle, or swine; and my reason is that these children are seldom the fruits of marriage, a circumstance not much regarded by our savages, therefore one male will be sufficient to serve four females. That the remaining hundred thousand may at a year old be offered in sale to the persons of quality and fortune through the kingdom, always advising the mother to let them suck plentifully in the last month, so as to render them plump and fat for a good table. A child will make two dishes at an entertainment for friends; and when the family dines alone, the fore or hind quarter will make a reasonable dish, and seasoned with a little pepper or salt, will be very good boiled on the fourth day, especially in winter.

I have reckoned upon a medium that a child just born will weigh twelve pounds, and in a solar year if tolerably nursed increaseth to twenty-eight pounds.

I grant this food will be somewhat dear, and therefore very proper for landlords, who, as they have already devoured most of the parents, seem to have the best title to the children.

Infant’s flesh will be in season throughout the year, but more plentiful in March, and a little before and after. For we are told by a grave author, an eminent French physician, that fish being a prolific diet, there are more children born in Roman Catholic countries about nine months after Lent, than at any other season; therefore, reckoning a year after Lent, the markets will be more glutted than usual, because the number of popish infants is at least three times.

* Eds. note — François Rabelais, a sixteenth-century satirical writer.
to one in this kingdom; and therefore it will have one other collateral advantage, by lessening the number of Papists* among us.

I have already computed the charge of nursing a beggar’s child (in which list I reckon all cottagers, laborers, and four fifths of the farmers) to be about two shillings per annum, rags included; and I believe no gentleman would repine to give ten shillings for the carcass of a good fat child, which, as I have said, will make four dishes of excellent nutritive meat, when he hath only some particular friend or his own family to dine with him. Thus the squire will learn to be a good landlord, and grow popular among the tenants; the mother will have eight shillings net profit, and be fit for work till she produces another child.

Those who are more thrifty (as I must confess the times require) may flay the carcass; the skin of which artificially** dressed will make admirable gloves for ladies, and summer boots for fine gentlemen.

As to our city of Dublin, shambles*** may be appointed for this purpose in the most convenient parts of it, and butchers we may be assured will not be wanting; although I rather recommend buying the children alive, and dressing them hot from the knife as we do roasting pigs.

A very worthy person, a true lover of his country, and whose virtues I highly esteem, was lately pleased in discoursing on this matter to offer a refinement upon my scheme. He said that many gentlemen of his kingdom, having of late destroyed their deer, he conceived that the want of venison might be well supplied by the bodies of young lads and maidens, not exceeding fourteen years of age nor under twelve, so great a number of both sexes in every county being now ready to starve for want of work and service; and these to be disposed of by their parents, if alive, or otherwise by their nearest relations. But with due deference to so excellent a friend and so deserving a patriot I cannot be altogether in his sentiments; for as to the males, my American acquaintance assured me from frequent experience that their flesh was generally tough and lean, like that of our schoolboys, by continual exercise, and their taste disagreeable; and to fatten them would not answer the charge. Then as to the females, it would, I think with humble submission, be a loss to the public, because they soon would become breeders themselves; and besides, it is not improbable that some scrupulous people might be apt to censure such a practice (although indeed very unjustly) as a little bordering upon cruelty; which, I confess, hath always been with me the strongest objection against any project, how soever intended.

But in order to justify my friend, he confessed that this expedient was put into his head by the famous Psalmanazar,† a native of the island Formosa, who came from thence to London above twenty years ago, and in

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* Eds. note — Roman Catholics.
** Eds. note — Skillfully.
*** Eds. note — A slaughterhouse or meat market.
† Eds. note — Frenchman who passed himself off as a native of Formosa (present-day Taiwan).
conversation told my friend that in his country when any young person happened to be put to death, the executioner sold the carcass to the persons of quality as a prime dainty; and that in his time the body of a plump girl of fifteen, who was crucified for an attempt to poison the emperor, was sold to the Imperial Majesty’s prime minister of state, and other great mandarins of the court, in joints from the gibbet, at four hundred crowns. Neither indeed can I deny that if the same use were made of several plump young girls in this town, who without one single groat to their fortunes cannot stir abroad without a chair,* and appear at the playhouse and assemblies in foreign fineries which they never will pay for, the kingdom would not be the worse.

Some persons of a desponding spirit are in great concern about the vast number of poor people who are aged, diseased, or maimed, and I have been desired to employ my thoughts what course may be taken to ease the nation of so grievous an encumbrance. But I am not in the least pain upon that matter, because it is very well known that they are every day dying and rotting by cold and famine, and filth and vermin, as fast as can be reasonably expected. And as to the younger laborers, they are now in almost as hopeful a condition. They cannot get work, and consequently pine away for want of nourishment to a degree that if any time they are accidentally hired to common labor, they have not strength to perform it; and thus the country and themselves are happily delivered from the evils to come.

I have too long digressed, and therefore shall return to my subject. I think the advantages by the proposal which I have made are obvious and many, as well as of the highest importance.

For first, as I have already observed, it would greatly lessen the number of Papists, with whom we are yearly overrun, being the principal breeders of the nation as well as our most dangerous enemies; and who stay at home on purpose to deliver the kingdom to the Pretender, hoping to take their advantage by the absence of so many good Protestants, who have chosen rather to leave their country than to stay at home and pay tithes against their conscience to an Episcopal curate.

Secondly, the poorer tenants will have something valuable of their own, which by law may be made liable to distress,** and help to pay their landlord’s rent, their corn and cattle being already seized and money a thing unknown.

Thirdly, whereas the maintenance of an hundred thousand children, from two years old and upwards, cannot be computed at less than ten shillings a piece per annum, the nation’s stock will be thereby increased fifty thousand pounds per annum, besides the profit of a new dish introduced to the tables of all gentlemen of fortune in the kingdom who have any refinement in taste. And the money will circulate among ourselves, the goods being entirely of our own growth and manufacture.

* Eds. note — A sedan chair; that is, a portable covered chair designed to seat one person and then to be carried by two men.

** Eds. note — Property could be seized by creditors.
Fourthly, the constant breeders, besides the gain of eight shillings sterling per annum by the sale of their children, will be rid of the charge for maintaining them after the first year.

Fifthly, this food would likewise bring great custom to taverns, where the vintners will certainly be so prudent as to procure the best receipts* for dressing it to perfection, and consequently have their houses frequented by all the fine gentlemen, who justly value themselves upon their knowledge in good eating; and a skillful cook, who understands how to oblige his guests, will contrive to make it as expensive as they please.

Sixthly, this would be a great inducement to marriage, after which all wise nations have either encouraged by rewards or enforced by laws and penalties. It would increase the care and tenderness of mothers toward their children, when they were sure of a settlement for life to the poor babes, provided in some sort by the public, to their annual profit instead of expense. We should see an honest emulation among the married women, which of them could bring the fattest child to the market. Men would become as fond of their wives during the time of pregnancy as they are now of their mares in foal, their cows in calf, or sows when they are ready to farrow; nor offer to beat or kick them (as is too frequent a practice) for fear of miscarriage.

Many other advantages might be enumerated. For instance, the addition of some thousand carcasses in our exportation of barreled beef, the propagation of swine’s flesh, and improvements in the art of making good bacon, so much wanted among us by the great destruction of pigs, too frequent at our tables, which are no way comparable in taste or magnificence to a well-grown, fat, yearling child, which roasted whole will make a considerable figure at a lord mayor’s feast or other public entertainment. But this and many others I omit, being studious of brevity.

Supposing that one thousand families in this city would be constant customers for infants’ flesh, besides others who might have it at merry meetings, particularly weddings and christenings, I compute that Dublin would take off annually about twenty thousand carcasses, and the rest of the kingdom (where probably they will be sold somewhat cheaper) the remaining eighty thousand.

I can think of no one objection that will possibly be raised against this proposal, unless it should be urged that the number of people will be thereby much lessened in the kingdom. This I freely own, and it was indeed one principal design in offering it to the world. I desire the reader will observe; that I calculate my remedy for this one individual kingdom of Ireland and for no other that ever was, is, or I think ever can be upon earth. Therefore, let no man talk to me of other expedients: of taxing our absentees at five shillings a pound: of using neither clothes nor household furniture except what is of our own growth and manufacture: of utterly rejecting the materials and instruments that promote foreign luxury: of curing the expensiveness of pride, vanity, idleness, and gaming in our women: of

* Eds. note — Recipes.
introducing a vein of parsimony, prudence, and temperance: of learning to love our country, in the want of which we differ even from Lowlanders and the inhabitants of Topinamboo:* of quitting our animosities and factions, nor acting any longer like the Jews,** who were murdering one another at the very moment their city was taken: of being a little cautious not to sell our country and conscience for nothing: of teaching landlords to have at least one degree of mercy toward their tenants: lastly, of putting a spirit of honesty, industry, and skill into our shopkeepers; who, if a resolution could now be taken to buy only our native goods, would immediately unite to cheat and exact upon us in the price, the measure, and the goodness, nor could ever yet be brought to make one fair proposal of just dealing, though often and earnestly invited to it.

Therefore, I repeat, let no man talk to me of these and the like expedients, till he hath at least some glimpse of hope that there will ever be some hearty and sincere attempt to put them in practice.***

But as to myself, having been wearied out for many years with offering vain, idle, visionary thoughts, and at length utterly despairing of success, I fortunately fell upon this proposal, which, as it is wholly new, so it hath something solid and real, of no expense and little trouble, full in our own power, and whereby we can incur no danger in disobliging England. For this kind of commodity will not bear exploration, the flesh being of too tender a consistence to admit a long continuance in salt, although perhaps I could name a country which would be glad to eat up our whole nation without it.

After all, I am not so violently bent upon my own opinion as to reject any offer proposed by wise men, which shall be found equally innocent, cheap, easy, and effectual. But before something of that kind shall be advanced in contradiction to my scheme, and offering a better, I desire the author or authors will be pleased maturely to consider two points. First, as things now stand, how they will be able to find food and raiment for an hundred thousand useless mouths and backs. And secondly, there being a round million of creatures in human figure throughout this kingdom, whose sole subsistence put into a common stock would leave them in debt two million of pounds sterling, adding those who are beggars by profession to the bulk of farmers, cottagers, and laborers, with their wives and children who are beggars in effect; I desire those politicians who dislike my overture, and may perhaps be so bold to attempt an answer, that they will first ask the parents of these mortals whether they would not at this day think it a great happiness to have been sold for food at a year old in this manner I prescribe, and thereby have avoided such a perpetual scene of misfortunes as they have since gone through by the oppression of land-

* Eds. note — A place in the Brazilian jungle.
** Eds. note — In the first century B.C., the Roman general Pompey could conquer Jerusalem in part because the citizenry was divided among rival factions.
*** Eds. note — Note that these measures represent Swift’s true proposal.
lords, the impossibility of paying rent without money or trade, the want of common sustenance, with neither house nor clothes to cover them from the inclemencies of the weather, and the most inevitable prospect of entailing the like or greater miseries upon their breed forever.

I profess, in the sincerity of my heart, that I have not the least personal interest in endeavoring to promote this necessary work, having no other motive than the public good of my country, by advancing our trade, providing for infants, relieving the poor, and giving some pleasure to the rich. I have no children by which I can propose to get a single penny; the youngest being nine years old, and my wife past childbearing.

Comprehension

1. What problem does Swift identify? What general solution does he recommend?
2. What advantages does Swift see in his plan?
3. What does he see as the alternative to his plan?
4. What clues indicate that Swift is not serious about his proposal?
5. In paragraph 29, Swift lists and rejects a number of “other expedients.” What are they? Why do you think he presents and rejects these ideas?

Purpose and Audience

1. Swift’s target here is the British government, in particular its poor treatment of the Irish. How would you expect British government officials to respond to his proposal? How would you expect Irish readers to react?
2. What do you think Swift hoped to accomplish in this essay? Do you think his purpose was simply to amuse and shock, or do you think he wanted to change people’s minds — or even inspire them to take some kind of action? Explain.
3. In paragraphs 6, 14, 23, and elsewhere, Swift presents a series of mathematical calculations. What effect do you think he expected these computations to have on his readers?
4. Explain why each of the following groups might have been offended by this essay: women, Catholics, butchers, the poor.
5. How do you think Swift expected the appeal in his conclusion to affect his audience?

Style and Structure

1. Vocabulary Project. In paragraph 6, Swift uses the word breeders to refer to fertile women. What connotations does this word have? Why does he use this word rather than a more neutral alternative?
2. What purpose does paragraph 8 serve in the essay? Do the other short paragraphs have the same function? Explain.

3. Swift’s remarks are presented as an argument. Where, if anywhere, does Swift anticipate and refute his readers’ objections?

4. **Vocabulary Project.** Swift applies to infants many words usually applied to animals who are slaughtered to be eaten — for example, *fore or hind quarter* (10) and *carcass* (15). Identify as many examples of this kind of usage as you can. Why do you think Swift uses such words?

5. Throughout his essay, Swift cites the comments of others — “our merchants” (7), “a very knowing American of my acquaintance” (9), and “an eminent French physician” (13), for example. Find some additional examples. What, if anything, does he accomplish by referring to these people?

6. A **satire** is a piece of writing that uses wit, *irony*, and ridicule to attack foolishness, incompetence, or evil. How does “A Modest Proposal” fit this definition of satire?

7. Evaluate the strategy Swift uses to introduce each advantage he cites in paragraphs 21 through 26.

8. Swift uses a number of parenthetical comments in his essay — for example, in paragraphs 14, 17, and 26. Identify as many of these parenthetical comments as you can, and consider what they contribute to the essay.

9. Swift begins paragraph 20 with “I have too long digressed, and therefore shall return to my subject.” Has he in fact been digressing? Explain.

10. The title of this essay states that Swift’s proposal is a “modest” one; elsewhere he says he proposes his ideas “humbly” (8). Why do you think he chooses these words? Does he really mean to present himself as modest and humble?

**Journal Entry**

What is your emotional reaction to this essay? Do you find it amusing or offensive? Why?

**Writing Workshop**

1. Write a “modest proposal,” either straightforward or satirical, for solving a problem in your school or community.

2. Write a “modest proposal” for achieving one of these national goals:
   - Banning assault weapons
   - Eliminating binge drinking on college campuses
   - Promoting sexual abstinence among teenagers

3. Write a letter to an executive of the tobacco industry, a television network, or an industry that threatens the environment. In your letter, set forth a “modest proposal” for making the industry more responsible.
Combining the Patterns

What patterns of development does Swift use in his argument? Annotate the essay to identify each pattern. Use the annotations accompanying “On Dumpster Diving” (page 496) as a guide.

Thematic Connections

- “The Embalming of Mr. Jones” (page 239)
- “The Irish Famine, 1845–1849” (page 260)
- “I Want a Wife” (page 386)
Writing Assignments for Combining the Patterns

1. Reread Michael Huu Truong’s essay at the beginning of this chapter. Responding to the same assignment he was given (“Write an essay about the person and/or place that defined your childhood”), use several different patterns of development to communicate to readers what your own childhood was like.

2. Write an essay about the political, social, or economic events (local, national, or international) that you believe have dominated and defined your life (or a stage of your life). Use cause and effect and any other patterns you think are appropriate to explain and illustrate why these events were important to you and how they affected you.

3. Develop a thesis statement that draws a general conclusion about the nature, quality, or effectiveness of advertising in online media or in print media (in newspapers or magazines or on billboards). Write an essay that supports this thesis statement with a series of very specific paragraphs. Use the patterns of development that best help you to characterize particular advertisements. Include visuals if you like.

4. Exactly what do you think it means to be an American? Write a definition essay that answers this question, developing your definition with whatever patterns best serve your purpose.

5. Many of the essays in this text recount the writers’ personal experiences. Identify one essay that describes experiences that are either similar to your own or in sharp contrast to your own. Then, write a comparison-and-contrast essay either comparing or contrasting your experiences with those of the writer. Use several different patterns to develop your essay.

Collaborative Activity for Combining the Patterns

Working in pairs, choose an essay from Chapters 6 through 14 of this text. Then, working individually, identify the various patterns of development used in the essay. When you have finished, compare notes with your classmate. Have both of you identified the same patterns in the essay? If not, try to reach a consensus. Working together, write a paragraph summarizing why each pattern is used and explaining how the various patterns combine to support the essay’s thesis.
Some students see research as a complicated, time-consuming process that seems to have no obvious benefit. They can’t understand why instructors assign topics that involve research or why they have to spend so much time considering other people’s ideas. These are fair questions that deserve straightforward answers.

For one thing, doing research enables you to become part of an academic community—one that attempts to answer some of the most interesting and profound questions being asked today. For example, what steps should be taken to ensure privacy on the Internet? What is the value of a college education? What is the role of print journalism in the electronic age? How much should the government be involved in people’s lives? These and other questions need to be addressed not just because they are interesting but also because the future of our society depends on the answers.

In addition, research teaches sound methods of inquiry. By doing research, you learn to ask questions, to design a research plan, to meet deadlines, to collect and analyze information, and to present your ideas in a well-organized essay. Above all, research encourages you to think critically—to consider different sources of information, to evaluate conflicting points of view, to understand how the information you discover fits in with your own ideas about your subject, and to reach logical conclusions. Thus, doing research helps you become a more thoughtful writer as well as a more responsible, more informed citizen—one who is capable of sorting through the vast amount of information you encounter each day and of making informed decisions about the important issues that confront us all.

When you use sources in an essay, you follow the same process that guides you when you write any essay. However, in addition to using your own ideas to support your points, you use information that you find in the
library and on the Internet. Because working with sources presents special challenges, there are certain issues that you should be aware of before you engage in research. The chapters in Part Three identify these issues and give you practical suggestions for dealing with them. Chapter 16 discusses how to find sources and how to determine if those sources are authoritative, accurate, objective, current, and comprehensive. Chapter 17 discusses how to paraphrase, summarize, and quote sources and how to avoid committing plagiarism. Finally, Chapter 18 explains how to use the documentation style recommended by the Modern Language Association (MLA) to acknowledge the source information you use in your papers.
Finding and Evaluating Sources

In some essays you write—personal narratives or descriptions, for example—you can use your own ideas and observations to support the points you make. In other essays, however, you will have to supplement your own ideas with research, looking for information in magazines, newspapers, journals, and books as well as in the library’s electronic databases or on the Internet.

Finding Information in the Library

Although many students turn first to the Internet, the best place to begin your research is in your college library, which contains electronic and print resources that you cannot find anywhere else. Of course, your college library houses books, magazines, and journals, but it also gives you access to the various databases to which it subscribes as well as to reference works that contain facts and statistics.

THE RESOURCES OF THE LIBRARY

The Online Catalog

An online catalog enables you to search all the resources of the library. You can access the online catalog in the library or remotely through an Internet portal. By typing in keywords related to your topic, you can find articles, books, or other sources of information to use in your research.

Electronic Databases

Libraries subscribe to electronic databases—for example, Expanded Academic ASAP or LexisNexis Academic Universe. These electronic databases
enable you to access information from hundreds of newspapers, magazines, and journals. Some contain lists of bibliographic citations as well as abstracts (summaries of articles); many others enable you to retrieve entire articles or books.

**Reference Works**

Libraries also contain reference works — in print and in electronic form — that can give you an overview of your topic as well as key facts, dates, and names. General encyclopedias — such as the *New Encyclopaedia Britannica* — include articles on a wide variety of topics. Specialized encyclopedias — such as the *Encyclopedia of Law Enforcement* — contain articles that give you detailed information about a specific field (sociology or law enforcement, for example).

**Sources for Facts and Statistics**

Reference works such as *Facts on File*, the *Information Please Almanac*, and the *Statistical Abstract of the United States* can help you locate reliable facts or statistics that you may need to support your points. (These resources are available online as well as in the reference section of your college library.)

Much of the information in library databases — for example, the full text of many scholarly articles — cannot be found on the Internet. In addition, because your college librarians oversee all material coming into the library, the sources you find there are generally more reliable, more focused, and more useful than many you will find on the Internet.

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<thead>
<tr>
<th><strong>INTERNET</strong></th>
<th><strong>LIBRARY DATABASES</strong></th>
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<tr>
<td>Coverage is general,</td>
<td>Coverage is focused and often</td>
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<tr>
<td>haphazard</td>
<td>discipline-specific</td>
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<tr>
<td>Sources may not contain bibliographic information</td>
<td>Sources will contain bibliographic information</td>
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<tr>
<td>Web postings are not filtered</td>
<td>Databases are created by librarians and scholars</td>
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<tr>
<td>Material is posted by anyone, regardless of qualifications</td>
<td>Material is checked for accuracy and quality</td>
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**Exercise 1**

Assume that you are writing a three- to five-page paper on one of the general topics listed below.

- Eating disorders
- Alternative medicine
- Government health care
- Offshore drilling
- Women in combat
- Green construction projects
- Legalizing marijuana
- Electric cars
Using your college library’s online catalog, see how much information you can find. How easy was this system to use? Where did you have difficulty?

**Finding Information on the Internet**

When most people refer to the Internet, they are actually referring to the Web, which is part of the Internet. Once you connect to the Web with your browser, you use a search engine such as Google or Yahoo! to sort through the millions of documents that are available there. There are three ways to access information on the Web: entering a website’s URL, doing a keyword search, and doing a subject search.

**Entering a website’s URL.** All browsers have a box in which you can enter a website’s uniform resource locator (URL). When you hit the computer’s Enter or Return key, the browser will connect you to the website.

**Doing a keyword search.** All search engines enable you to do a keyword search. You type a search term into a box, and the search engine looks for documents that contain the term. If you type in a broad term like civil war, you will get millions of hits — many more than you could possibly consider. If you narrow your search by using a more specific search term — Battle of Gettysburg, for example — you will get fewer hits. You can focus your search even further by connecting search terms with and (in capital letters) — for example, Battle of Gettysburg AND military strategy. The documents you retrieve will contain both these search terms, not just one or the other. You can also put quotation marks around a search term — for example, “Lee’s surrender at Appomattox.” If you do this, the search engine will retrieve only documents that contain this specific phrase.

**Doing a subject search.** Some search engines, such as Ask.com and Yahoo!, enable you to do a subject search (also called a directory search). First, you choose a subject from a list of general subjects: The Arts, Business, Computers, Science, and so on. Each of these general subjects leads you to more specific subjects and, eventually, to the subtopic that you want. For example, you could start your search by selecting the general topic Science. Clicking on this topic would lead you to Environment and then to Forests and Rainforests. Finally, you would get a list of websites that could be useful to you.

**Exercise 2**

Carry out an Internet search of the topic you chose for Exercise 1. How much useful information were you able to find? How does this information compare to the information you found when you used the library’s online catalog?
Finding and Evaluating Sources

Evaluating Sources

Not every source contains trustworthy information. For this reason, even after you find information (either in print or online), you still have to evaluate it — that is, determine its suitability. When you use print information from your college library, you can be reasonably certain that it has been evaluated in some way. Material from the Web presents special problems, however, because so much of it is either anonymous or written by people who have little or no knowledge of their subject.

To evaluate a source, ask the following questions.

Is the source authoritative? A source is authoritative when it is written by an expert. Given the volume and variety of information on the Web, it is important to determine if it is written by a well-respected scholar or expert in the field. (This is especially true for Wiki sites where information is constantly being rewritten or revised — often by people with little or no expertise in a field.) To determine if the author has the expertise to write about a subject, find out what else he or she has written on the same subject, and then do a Web search to see if other authorities recognize the author as an expert.

Trying to determine the legitimacy of information on websites, online publications, and blogs can often be difficult or even impossible. Some sites do not list authors, and if they do, they do not always include their credentials. In addition, you may not be able to determine how a website decides what to publish. (Does one person decide, or does an editorial board make decisions?) Finally, you might have difficulty evaluating (or even identifying) the sponsoring organization of a site. If you cannot determine if a website is authoritative, do not use the site as a source.
Is the source accurate? A source is accurate if its information is factual, correct, detailed, and up-to-date. If a university press or scholarly journal published a book or article, you can be reasonably certain that experts in the field reviewed it to confirm its accuracy. Books published by commercial presses or articles in high-level magazines, such as the *Atlantic* and the *Economist*, may also be suitable for your research — provided experts wrote them. The same is true for newspaper articles. Articles in respected newspapers, such as the *New York Times* or the *Wall Street Journal*, have much more credibility than articles in tabloids, such as the *National Enquirer* or the *Globe.*

You can judge the accuracy of a source by comparing specific information it contains to the same information in several other sources. If you find discrepancies, you should assume that the source contains other errors as well. You should also check to see if an author includes citations for the information he or she uses. Such documentation can help readers determine the accuracy (and the quality) of the information in the source. Perhaps the best (and safest) course to follow is that if you can’t verify the information you find on a website, don’t use it.

Is the source objective? A source is objective when it is not unduly influenced by personal opinions or feelings. Of course, all sources reflect the biases of their authors, regardless of how impartial they may try to be. Some sources — such as those that support one political position over another — make no secret of their biases. In fact, bias does not automatically disqualify a source. At the very least, it should alert you to the fact that you are seeing just one side of an issue and that you have to look elsewhere to get a fuller picture. Bias becomes a problem, however, when it is so extreme that a source distorts an issue or misrepresents opposing points of view.

As a researcher, you should ask yourself if a writer’s conclusions are supported by evidence or if they are the result of emotional reactions or preconceived ideas. You can make this determination by looking at the writer’s choice of words and seeing if the language is slanted and also by seeing if the writer ignores (or attacks) opposing points of view.

With websites, you should try to determine if advertising that appears on the site affects its objectivity. Also try to determine if the site has a commercial purpose. If it does, the writer may have a conflict of interest. (Sometimes, commercially motivated content is not easy to recognize. Critics have recently charged that individuals were paid to write favorable *Wikipedia* articles to promote companies or products.) The same need to assess objectivity exists when a political group or special-interest group sponsors a site. These organizations have agendas, and you should make sure that they are not manipulating facts to promote their own goals.

Is the source current? A source is current if the information it contains is up-to-date. It is relatively easy to find out how current a print
source is. You can find the publication date of a book on the page that lists its publication information, and you can find the publication date of a periodical on its front cover.

Websites and blogs, however, may present problems. First, check to see when a website was last updated. (Some Web pages automatically display the current date, and you should not confuse this date with the date when the site was last updated.) Then, check the dates of individual articles. Even if a site has been updated recently, it may include information that is out-of-date. You should also see if the links on a site are still live. If a number of links are not functioning, you should question the currency of the site.

**Is the source comprehensive?** A source is comprehensive if it covers a subject in sufficient breadth and depth. How comprehensive a source needs to be depends on your purpose and your audience as well as on your assignment. For a short essay, an op-ed from a newspaper or a short article might give you enough information to support your points. A longer paper, however, would call for sources that treat your subject in depth, such as scholarly articles or even whole books.

You can determine the comprehensiveness of a source by seeing if it devotes a great deal of coverage to your subject. Does it discuss your topic in one or two paragraphs, or does it devote much more space to it — say, a chapter in a book or a major section of an article? You should also try to determine the level of the source. Although a source may be perfectly acceptable for high school research, it may not be comprehensive enough for college research.

**USING WIKIPEDIA AS A SOURCE**

*Wikipedia* — the most popular encyclopedia on the Web — has no single editor who checks entries for accuracy, credibility, objectivity, currency, and comprehensiveness. In many cases, the users themselves write and edit entries. For this reason, many college instructors do not consider *Wikipedia* to be a credible source of information.

**Exercise 3**

Choose one source from the library and one from the Internet. Then, evaluate each source to determine if it is authoritative, accurate, objective, current, and comprehensive.
Integrating Sources and Avoiding Plagiarism

After you have gathered and evaluated your sources, it is time to think about how you can use this material in your essay. As you take notes, you should record relevant information in a computer file or in a note-taking application. These notes should be in the form of paraphrase, summary, and quotation. When you actually write your paper, you will synthesize this source material, blending it with your own ideas and interpretations — but making sure that your own ideas, not those of your sources, dominate your discussion. Finally, you should make certain that you do not inadvertently commit plagiarism.

Paraphrasing

When you paraphrase, you use your own words to restate a source’s ideas in some detail, presenting the source’s main idea, its key supporting points, and possibly an example or two. For this reason, a paraphrase may be only slightly shorter than the original.

You paraphrase when you want to present the information from a source without using its exact words. Paraphrasing is useful when you want to make a difficult discussion easier to understand while still giving readers a good sense of the original.

Keep in mind that when you paraphrase, you do not use the exact language or syntax of the original source, and you do not include your own analysis or opinions. The idea is to convey the ideas and emphasis of the source but not to mirror the order of its ideas or reproduce its exact words or sentence structure. If you decide to include a particularly memorable word or phrase from the source, be sure to put it in quotation marks. Finally,
remember that because a paraphrase relies on a writer’s original ideas, \textit{you must document the source}.

**GUIDELINES FOR WRITING A PARAPHRASE**

- Read the source you intend to paraphrase until you understand it.
- Jot down the main points of the source.
- As you write, retain the emphasis of the original.
- Make sure that you use your own words and phrases, not the language or syntax of your source.
- Do not include your own analysis or opinions.
- Be sure to provide documentation.

Here is a passage from page 22 of the article “\textit{Wikipedia and Beyond: Jimmy Wales’s Sprawling Vision}” by Katherine Mangu-Ward, followed by a paraphrase.

**ORIGINAL**
An obvious question troubled, and continues to trouble, many people: how could an “encyclopedia that anyone can edit” possibly be reliable? Can truth be reached by a consensus of amateurs? Can a community of volunteers aggregate and assimilate knowledge . . . ?

**PARAPHRASE**
According to Katherine Mangu-Ward, there are serious questions about the reliability of \textit{Wikipedia}’s articles because any user can add, change, or delete information. There is some doubt about whether \textit{Wikipedia}’s unpaid and nonprofessional writers and editors can work together to create an accurate encyclopedia (22).

**Exercise 1**
Select one or two paragraphs from any essay in this book, and then paraphrase them. Make sure your paraphrase communicates the main ideas and key supporting points of the passage you selected.

**Summarizing**

Unlike a paraphrase, which restates the ideas of a source in detail, a \textit{summary} is a brief restatement, in your own words, of a passage’s main idea. Because it is so general, a summary is always much shorter than the original.

When you summarize (as when you paraphrase) you use your own words, not the words of your source. Keep in mind that a summary can be
one sentence or several sentences in length, depending on the length and complexity of the original passage. Your summary expresses just the main idea of your source, not your own opinions or conclusions. Remember, because a summary expresses a writer’s original idea, you must document your source.

GUIDELINES FOR WRITING A SUMMARY

- Read the source you intend to summarize until you understand it.
- Jot down the main idea of the source.
- Make sure that you use your own words and phrases, not the words and sentence structure of your source.
- Do not include your own analysis or opinions.
- Be sure to provide documentation.

Here is a summary of the passage from the article “Wikipedia and Beyond: Jimmy Wales’s Sprawling Vision” by Katherine Mangu-Ward.

SUMMARY

According to Katherine Mangu-Ward, Wikipedia’s reliability is open to question because anyone can edit its articles (22).

Exercise 2

Write a summary of the material that you paraphrased for Exercise 1. How is your summary different from your paraphrase?

Quoting

When you quote, you use a writer’s exact words as they appear in the source, including all punctuation, capitalization, and spelling. Enclose all words from your source in quotation marks — followed by appropriate documentation. Because quotations distract readers, use a quotation only when you think a writer’s exact words will add something to your discussion. In addition, too many quotations will make your paper look like a collection of other people’s words. As a rule, unless you have a definite reason to quote a source, you should paraphrase or summarize it instead.

WHEN TO QUOTE SOURCES

1. Quote when the original language is so memorable that paraphrasing would lessen the impact of the writer’s ideas.
2. Quote when a paraphrase or summary would change the meaning of the original.
Exercise 3

Reread the passage you chose to paraphrase in Exercise 1, and identify one or two quotations that you could include in your paraphrase. Which words or phrases did you decide to quote? Why?

Integrating Source Material into Your Writing

When you use source material in your writing, your goal is to integrate this material smoothly into your discussion. To distinguish your own ideas from those of your sources, you should always introduce source material and follow it with appropriate documentation.

Introduce paraphrases, summaries, and quotations with a phrase that identifies the source or its author. You can place this identifying phrase (also called a signal phrase) at the beginning, in the middle, or at the end of a sentence. Instead of always using the same words to introduce your source material — says or states, for example — try using different words and phrases — points out, observes, comments, notes, remarks, or concludes.

GUIDELINES FOR QUOTING

- Put all words and phrases that you take from your source in quotation marks.
- Make sure that you use the exact words of your source.
- Do not include too many quotations.
- Be sure to provide documentation.

IDENTIFYING PHRASE AT THE BEGINNING

According to Jonathan Dee, Wikipedia is “either one of the noblest experiments of the Internet age or a nightmare embodiment of relativism and the withering of intellectual standards” (36).

IDENTIFYING PHRASE IN THE MIDDLE

Wikipedia is “either one of the noblest experiments of the Internet age,” Jonathan Dee comments, “or a nightmare embodiment of relativism and the withering of intellectual standards” (36).
**IDENTIFYING PHRASE AT THE END**

*Wikipedia* is “either one of the noblest experiments of the Internet age or a nightmare embodiment of relativism and the withering of intellectual standards,” Jonathan Dee observes (36).

**Synthesizing**

When you write a **synthesis**, you combine paraphrases, summaries, and quotations with your own ideas. It is important to keep in mind that a synthesis is not simply a collection of your sources’ ideas. On the contrary, a synthesis uses source material to support your ideas and to help readers see the topic you are writing about in a new way. For this reason, when you write a synthesis, it is important to differentiate your ideas from those of your sources and to clearly show which piece of information comes from which source.

The following synthesis is a paragraph from the model MLA paper that begins on page 558. This paragraph synthesizes several sources to present an overview of *Wikipedia*, focusing on the ease with which its text can be edited. The paragraph begins with the student’s own ideas, and the rest of the paragraph includes source material that supports these ideas.

A wiki allows multiple users to collaborate in creating the content of a website. With a wiki, anyone with a browser can edit, modify, rearrange, or delete content. It is not necessary to know HTML (hypertext mark-up language). The word *wiki* comes from the word *wikiwiki*, which means “quick” or “fast” in Hawaiian. The most popular wiki is *Wikipedia*, a free, Internet-based encyclopedia that relies on the collaboration of those who post and edit entries. Anyone can write a *Wikipedia* article by using the “*Wikipedia* Article Wizard” or edit an entry by clicking on the “Edit” tab. Readers can easily view the revision history of an entry by clicking on “View History” (“Help: Page History”). For its many advocates, *Wikipedia*’s open and collaborative nature makes it a “collectively brilliant creation” (Chozick). This collaboration enables *Wikipedia* to publish a wide variety of entries on timely, unusual, and specialized topics (see fig. 1) According to Casper Grathwohl, President, Dictionaries Division, and Director, Global Business Development at Oxford University Press, it “has become increasingly clear that *Wikipedia* functions as a necessary layer in the Internet knowledge system, a layer that was not needed in the analog age.” At this time, the site contains 30 million articles in 287 languages (“*Wikipedia*”).
GUIDELINES FOR WRITING A SYNTHESIS

1. Identify the key points discussed in each of your sources.
2. Identify the evidence that your sources use to support their views.
3. Clearly report what each source says, using summaries, paraphrases, and quotations. (Be sure to document your sources.)
4. Show how the sources are related to one another. For instance, do they agree on everything? Do they show directly opposite views, or do they agree on some points and disagree on others?
5. Decide on your own viewpoint, and show how the sources relate to your viewpoint.

Exercise 4

Look at the Model Student Research Paper that begins on page 558. Choose a paragraph (other than the one on page 539) that synthesizes source material. What kind of information (summary, paraphrase, or quotation) is being synthesized?

Avoiding Plagiarism

Plagiarism — whether intentional or unintentional — occurs when a writer passes off the words or ideas of others as his or her own. (Ideas can also be in the form of visuals, such as charts and graphs, or statistics.) Students plagiarize for a number of reasons. Some take the easy way out and buy a paper and submit it as if it were their own. This intentional plagiarism compromises a student’s education as well as the educational process as a whole. Instructors assign papers for a reason, and if you do not do the work, then you miss a valuable opportunity to learn. For most students, however, plagiarism is unintentional.

Plagiarism can be the result of carelessness, poor time management, not knowing the conventions of documentation, laziness, or simply panic. For example, some students do not give themselves enough time to do an assignment, fail to keep track of their sources, inadvertently include the exact words of a source without using quotation marks, forget to include documentation, or cut and paste information from the Internet directly into their papers. In addition, some students have the mistaken belief that if information they find online does not have an identifiable author, it is all right to use it without documentation. Whatever the reason, whenever you present information from a source as if it were your own (either intentionally or unintentionally), you are committing plagiarism — and plagiarism is theft.
TIPS FOR AVOIDING PLAGIARISM

You can avoid plagiarism by keeping careful notes and by following these guidelines:

• **Give yourself enough time to do your research and to write your paper.** Do not put yourself in a position where you do not leave enough time to give your assignment the attention it requires.

• **Begin with a research plan.** Make a list of the steps you intend to follow, and estimate how much time they will take.

• **Ask for help.** If you run into trouble, don’t panic. Ask your instructor or a reference librarian for help.

• **Do not cut and paste downloaded text directly into your paper.** Summarize and paraphrase this source material first. Boldface or highlight quotation marks so that you will recognize quotations when you are ready to include them in your paper.

• **Set up a system that enables you to keep track of your sources.** Create computer files where you can store downloaded source information. (If you photocopy print sources, maintain a file for this material.) Create another set of files for your notes. Make sure you clearly name and date these files so that you know what is in them and when they were created.

• **Include full source information for all paraphrases and summaries as well as for quotations.** As you write, clearly differentiate between your ideas and those of your sources. Do not forget to include documentation. If you try to fill in documentation later, you may not remember where your information came from.

• **Keep a list of all the sources you have downloaded or have taken information from.** Make sure that you always have an up-to-date list of the sources you are using.

The easiest way to avoid plagiarism is simple — give credit where credit is due. In other words, document all information you borrow from your sources (print or electronic) — not just paraphrases, summaries, and quotations but also statistics, images, and charts and graphs. It is not necessary, however, to document **common knowledge** — information that most people will probably know or factual information that is available in several different reference works. (Keep in mind that even though *information* might be common knowledge, you cannot use the exact *words* of a reference source without quoting the source and providing appropriate documentation.)

WHAT TO DOCUMENT

**You Must Document**

• All word-for-word quotations from a source
• All summaries and paraphrases of material from a source
• All ideas — opinions, judgments, and insights — that are not your own
• All tables, graphs, charts, statistics, and images you get from a source
You Do Not Need to Document

- Your own ideas
- Common knowledge
- Familiar quotations

Avoiding Common Errors That Lead to Plagiarism

The following paragraph is from *The Cult of the Amateur: How Today’s Internet Is Killing Our Culture* by Andrew Keen. This paragraph, and the four rules listed after it, will help you understand and avoid the most common causes of plagiarism.

**ORIGINAL**

The simple ownership of a computer and an Internet connection doesn’t transform one into a serious journalist any more than having access to a kitchen makes one into a serious cook. But millions of amateur journalists think that it does. According to a June 2006 study by the Pew Internet and American Life Project, 34 percent of the 12 million bloggers in America consider their online “work” to be a form of journalism. That adds up to millions of unskilled, untrained, unpaid, unknown “journalists”—a thousandfold growth between 1996 and 2006—spewing their (mis)information out in the cyberworld. (Andrew Keen. *The Cult of the Amateur: How Today’s Internet Is Killing Our Culture*. New York: Doubleday, 2007. 47. Print.)

1. **Identify Your Source**

**PLAGIARISM**

One-third of the people who post material on Internet blogs think of themselves as serious journalists.

The writer does not quote Keen directly, but he still must identify Keen as the source of his paraphrased material. He can do this by adding an identifying phrase and parenthetical documentation.

**CORRECT**

According to Andrew Keen, one-third of the people who post material on Internet blogs think of themselves as serious journalists (47).

2. **Place Borrowed Words in Quotation Marks**

**PLAGIARISM**

According to Andrew Keen, the simple ownership of a computer and an Internet connection doesn’t transform one into a serious journalist any more than having access to a kitchen makes one into a serious cook (47).

Although the writer cites Keen as his source, the passage incorrectly uses Keen’s exact words without putting them in quotation marks. The writer
must either place the borrowed words in quotation marks or paraphrase them.

**CORRECT (BORROWED WORDS IN QUOTATION MARKS)**

According to Andrew Keen, “The simple ownership of a computer and an Internet connection doesn’t transform one into a serious journalist any more than having access to a kitchen makes one into a serious cook” (47).

3. **Use Your Own Wording**

   **PLAGIARISM**

   According to Andrew Keen, having a computer that can connect to the Internet does not make someone a real reporter, just as having a kitchen does not make someone a real cook. However, millions of these people think that they are real journalists. A Pew Internet and American Life study in June 2006 showed that about 4 million bloggers think they are journalists when they write on their blogs. Thus, millions of people who have no training may be putting erroneous information on the Internet (47).

   Even though the writer acknowledges Keen as his source and provides parenthetical documentation, and even though he does not use Keen’s exact words, his passage closely follows the order, emphasis, and phrasing of the original. In the following passage, the writer uses his own wording, quoting one distinctive phrase from his source.

   **CORRECT**

   According to Andrew Keen, although millions of American bloggers think of themselves as journalists, they are wrong. As Keen notes, “The simple ownership of a computer and an Internet connection doesn’t transform one into a serious journalist any more than having access to a kitchen makes one into a serious cook” (47).

4. **Distinguish Your Own Ideas from Your Source’s Ideas**

   **PLAGIARISM**

   The anonymous writers of *Wikipedia* articles are, in some ways, similar to those who put material on personal blogs. Although millions of American bloggers think of themselves as journalists, they are wrong. “The simple ownership of a computer and an Internet connection doesn’t transform one into a serious journalist any more than having access to a kitchen makes one into a serious cook” (Keen 47).

   In the preceding passage, it appears that only the quotation in the last sentence is borrowed from Keen’s book. In fact, the ideas in the second sentence are also Keen’s. The writer should use an identifying phrase (such as
“According to Keen”) to acknowledge the borrowed material in this sentence and to indicate where it begins.

**CORRECT**

The anonymous writers of *Wikipedia* articles are, in some ways, similar to those who put material on personal blogs. According to Andrew Keen, although millions of American bloggers think of themselves as journalists, they are wrong. As Keen notes, “The simple ownership of a computer and an Internet connection doesn’t transform one into a serious journalist any more than having access to a kitchen makes one into a serious cook” (47).

**Avoiding Plagiarism with Online Sources**

Most students know that using long passages (or entire articles) from a print source without documenting the source is plagiarism. Unfortunately, many students assume that borrowing material found on a website or elsewhere online without documentation is acceptable. However, such borrowing is also plagiarism. Just as you do for print sources, you must always document words, ideas, or visuals you get from online sources.

**Exercise 5**

Select an essay that you have written this semester that refers to a reading selection in this book. Reread both your essay and the selection in the book, and then decide where you could add each of the following:

- A quotation
- A summary of a paragraph
- A paraphrase of a paragraph

**Exercise 6**

Insert a quotation, a summary, and a paraphrase into the essay you reviewed for Exercise 5. Then, check to make sure that you have not committed plagiarism. Finally, consult Chapter 18 to help you document your sources correctly.
Documenting Sources: MLA

When you document, you tell readers where you have found the information you have used in your essay. The Modern Language Association (MLA) recommends the following documentation style for essays that use research.* This format consists of parenthetical references in the body of the paper that refer to a works-cited list at the end of the paper.

Parenthetical References in the Text

A parenthetical reference should include enough information to guide readers to a specific entry in your works-cited list.

A typical parenthetical reference consists of the author’s last name and the page number: (Mangu-Ward 21). If you use more than one work by the same author, include a shortened form of the title in the parenthetical reference: (Mangu-Ward, “Wikipedia and Beyond” 25). Notice that the parenthetical references do not include a comma after the title or “p.” before the page number.

Whenever possible, introduce information with a phrase that includes the author’s name. (If you do so, include only the page number in parentheses.)

According to Andrew Keen, the absence of professional reporters and editors leads to erroneous information on Wikipedia (4).

Place documentation so that it does not interrupt the flow of your ideas, preferably at the end of a sentence.

* For further information, see the seventh edition of the MLA Handbook for Writers of Research Papers (New York: Mod. Lang. Assn., 2009) or the MLA website at mla.org.
The format for parenthetical references departs from these guidelines in the following special situations:

1. **When you are citing a work by two authors**
   
   It is impossible to access all websites by means of a single search engine (Sherman and Price 53).

2. **When you are citing a work without a listed author**
   
   The technology of wikis is important, but many users are not aware of it (“7 Things”).

3. **When you are citing an indirect source**
   
   If you use a statement by one author that is quoted in the work of another author, indicate this by including the abbreviation qtd. in (“quoted in”).

   Marshall Poe notes that information on *Wikipedia* is “not exactly expert knowledge; it’s common knowledge” (qtd. in Keen 39).

4. **When you are citing an electronic source**
   
   Sources from the Internet or from library databases often do not include page numbers. If the electronic source uses paragraph, section, or screen numbers, use the abbreviation par. or sec., or the full word screen, followed by the corresponding number, in your documentation. (If the citation includes an author’s name, place a comma after the name.)

   On its website, *Wikipedia* warns its writers and editors to inspect sources carefully when they make assertions that are not generally held in academic circles (“Verifiability,” sec. 3).

If the electronic source has no page numbers or markers of any kind, include just the name(s) of the author(s). Readers can tell that the citation refers to an electronic source when they consult the works-cited list.

   A *Wikipedia* entry can be very deceptive, but some users may not realize that its information may not be reliable (McHenry).

**GUIDELINES FOR FORMATTING QUOTATIONS**

**Short Quotations**

Quotations of no more than four typed lines are run in with the text. End punctuation comes after the parenthetical reference (which follows the quotation marks).
According to Andrew Keen, on *Wikipedia*, “the voice of a high school kid has equal value to that of an Ivy League scholar of a trained profession” (42).

**Long Quotations**

Quotations of more than four lines are set off from the text. Indent a long quotation one inch from the left-hand margin, and do not enclose the passage in quotation marks. The first line of a long quotation is not indented even if it is the beginning of a paragraph. If a quoted passage has more than one paragraph, indent the first line of each subsequent paragraph one-quarter inch. Introduce a long quotation with a colon, and place the parenthetical reference one space after the end punctuation.

According to Katherine Mangu-Ward, *Wikipedia* has changed the world: *Wikipedia* was born as an experiment in aggregating information. But the reason it works isn’t that the world was clamoring for a new kind of encyclopedia. It took off because of the robust, self-policing community it created. . . . Despite its critics, it is transforming our everyday lives; as with Amazon, Google, and eBay, it is almost impossible to remember how much more circumscribed our world was before it existed. (21)

**NOTE:** Ellipses indicate that the writer has deleted some words from the quotation.

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**The Works-Cited List**

The works-cited list includes all the works you *cite* (refer to) in your essay. Use the following guidelines to help you prepare your list.

**GUIDELINES FOR PREPARING THE WORKS-CITED LIST**

- Begin the works-cited list on a new page after the last page of text.
- Number the works-cited page as the next page.
- Center the heading *Works Cited* one inch from the top of the page; do not underline the heading or put it in quotation marks.
- Double-space the list.
- List entries alphabetically according to the author’s last name.
- Alphabetize unsigned articles according to the first major word of the title.
- Begin each entry flush with the left-hand margin.
- Indent second and subsequent lines one-half inch.
- Separate each division of the entry — author, title, and publication information — by a period and one space.
The following sample works-cited entries cover the situations you will encounter most often. Follow the formats exactly as they appear here.

**Articles**

**GUIDELINES FOR MLA ARTICLE CITATIONS**

To cite a periodical article in MLA style, follow these guidelines:

1. List the author, last name first.
2. Put the title of the article in quotation marks and italicize the title of the periodical.
3. Include the volume and issue number (when applicable), the year and date of publication, and the pages on which the full article appears (without the abbreviation p. or pp.).
4. Finally, include the medium of publication (Print, Web, and so on).

**Journal Articles.** A journal is a publication aimed at readers who know a lot about a particular subject — English or history, for example.

**ARTICLE IN A JOURNAL**

Provide the volume number followed by a period and the issue number. Leave no space after the period between the volume and issue numbers. List the date of publication (in parentheses), the pages of the article, and the medium of publication.


**ARTICLE IN A JOURNAL THAT USES ONLY ISSUE NUMBERS**

For a journal that uses only issue numbers, cite the issue number, publication date, page numbers, and medium.


**Magazine Articles.** A magazine is a publication aimed at general readers. For this reason, it contains articles that are easier to understand than those in journals.

**ARTICLE IN A MONTHLY OR BIMONTHLY MAGAZINE**

Frequently, an article in a magazine does not appear on consecutive pages — for example, it might begin on page 43, skip to page 47, and con-
Documenting Sources: MLA

continue on page 49. If this is the case, include only the first page, followed by a plus sign.


**ARTICLE IN A WEEKLY OR BIWEEKLY MAGAZINE** *(SIGNED OR UNSIGNED)*


**ARTICLE IN A NEWSPAPER**


**EDITORIAL OR LETTER TO THE EDITOR**


**REVIEW IN A NEWSPAPER**


**REVIEW IN A WEEKLY OR BIWEEKLY MAGAZINE**


**REVIEW IN A MONTHLY MAGAZINE**


Books

**GUIDELINES FOR MLA BOOK CITATIONS**

To cite a print book in MLA style, follow these guidelines:

1. List the author with last name first.
2. Italicize the title.
3. Include the city of publication.
4. Use a shortened form of the publisher’s name — for example, Bedford for Bedford/St. Martin’s. Use the abbreviation UP for University Press, as in Princeton UP and U of Chicago P.

5. Include the date of publication, followed by a period.

6. Include the medium of publication (Print).

The two illustrations that follow show where to find the information you need for your book citations.

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GLOBISH

How the English Language Became the World’s Language

Robert McCrum

W. W. NORTON & COMPANY
NEW YORK  LONDON

**BOOKS BY ONE AUTHOR**


**BOOKS BY TWO OR THREE AUTHORS**

List authors in the order in which they are listed on the book’s title page. List second and subsequent authors with first names first.

**BOOKS BY MORE THAN THREE AUTHORS**  
List only the first author, followed by the abbreviation *et al.* (“and others”).


**TWO OR MORE BOOKS BY THE SAME AUTHOR**  
List two or more books by the same author in alphabetical order according to title. In each entry after the first, use three unspaced hyphens (followed by a period) instead of the author’s name.


**EDITED BOOK**  

**TRANSLATION**  

**REVISED EDITION**  

**ANTHOLOGY**  

**ESSAY IN AN ANTHOLOGY**  

**MORE THAN ONE ESSAY IN THE SAME ANTHOLOGY**  
List each essay separately with a cross-reference to the entire anthology.


**SECTION OR CHAPTER OF A BOOK**


**INTRODUCTION, PREFACE, FOREWORD, OR AFTERWORD**


**MULTIVOLUME WORK**


**ARTICLE IN A REFERENCE WORK**

For familiar reference works that publish new editions regularly, include only the edition (if given) and the year of publication.


For less familiar reference works, provide a full citation.


**Internet Sources**

**GUIDELINES FOR MLA INTERNET CITATIONS**

When citing an Internet source, include the following information:

1. The name of the author or editor of the site
2. The title of the site (italicized)
3. The site's sponsor or publisher (if no sponsor or publisher is identified, write *N.p.)*
4. The date of electronic publication (if no publication date is available, write *n.d.)*
5. The medium of publication: *Web.*
6. The date you accessed the source
ENTIRE INTERNET SITE (SCHOLARLY PROJECT, INFORMATION DATABASE, JOURNAL, OR PROFESSIONAL WEBSITE)


DOCUMENT WITHIN A WEBSITE


PERSONAL WEBSITE


ENTIRE ONLINE BOOK


PART OF AN ONLINE BOOK


ARTICLE IN AN ONLINE SCHOLARLY JOURNAL


ARTICLE IN AN ONLINE REFERENCE BOOK OR ENCYCLOPEDIA


ARTICLE IN AN ONLINE NEWSPAPER


ONLINE EDITORIAL

ARTICLE IN AN ONLINE MAGAZINE

REVIEW IN AN ONLINE PERIODICAL

POSTING TO A DISCUSSION LIST

BLOG POST

YOUTUBE VIDEO

Other Internet Sources

A PAINTING ON THE INTERNET

A PHOTOGRAPH ON THE INTERNET

A CARTOON ON THE INTERNET

A MAP OR CHART ON THE INTERNET
MATERIAL ACCESSED ON A CD-ROM, DISKETTE, OR MAGNETIC TAPE

In addition to the publication information, include the medium (CD-ROM, for example) and the distribution vendor, if relevant (UMI-Proquest, for example).


EMAIL


COMPUTER SOFTWARE OR VIDEO GAME

Provide the name of the author or developer of the software, if available; the title of the software, italicized; the publisher or distributor and publication date; and the software platform (for example, Xbox 360 or PlayStation 3).

*Sid Meier’s Civilization IV: Colonization*. Take 2 Interactive, 2008.

Windows.

MATERIAL FROM A LIBRARY DATABASE

For material retrieved from a library database such as *InfoTrac, Lexis-Nexis, ProQuest*, or *EBSCOhost*, list the publication information for the source and provide the name of the database (such as *LexisNexis Academic*), italicized; the publication medium; and the date you accessed the source.


Other Nonprint Sources

ELECTRONIC BOOK

TELEVISION OR RADIO PROGRAM


FILM, DVD, OR CD


PERSONAL INTERVIEW

Huffington, Arianna. Personal interview. 7 May 2013.

Model Student Research Paper in MLA Style

The following research paper, “The Limitations of *Wikipedia,*” by Philip Lau, follows MLA format as outlined in the previous pages.
The Limitations of *Wikipedia*

When students get a research assignment, many immediately go to the Internet to find sources. Searching the Web, they may discover a *Wikipedia* article on their topic. But is *Wikipedia* a reliable reference source for a research paper? There is quite a controversy over the use of *Wikipedia* as a source, but the consensus seems to be that it is not. Although *Wikipedia* can be a good starting point for general information about a topic, it is not suitable for college-level research.

A wiki allows multiple users to collaborate in creating the content of a website. With a wiki, anyone with a browser can edit, modify, rearrange, or delete content. It is not necessary to know HTML (hypertext mark-up language). The word *wiki* comes from the word *wikiwiki*, which means “quick” or “fast” in Hawaiian. The most popular wiki is *Wikipedia*, a free, Internet-based encyclopedia that relies on the collaboration of those who post and edit entries. Anyone can write a *Wikipedia* article by using the “*Wikipedia* Article Wizard” or edit an entry by clicking on the “Edit” tab. Readers can also view the revision history of an entry by clicking on “View History” (“Help: Page History”). For its many advocates, *Wikipedia*’s open and collaborative nature makes it a “collectively brilliant creation” (Chozick). This collaboration enables *Wikipedia* to publish a wide variety of entries on timely, unusual, and specialized topics (see fig. 1). According to Casper Grathwohl, President, Dictionaries Division, and Director, Global Business Development at Oxford University Press, it “has become increasingly clear that [*Wikipedia*] functions as a necessary layer in the Internet knowledge system, a layer that was not needed in the analog age.” At this time, the site contains 30 million articles in 287 languages ("*Wikipedia*").
Wikipedia contains two kinds of content. The first kind of content is factual — that is, information that can be verified or proved true. Factual material from reliable sources is more trustworthy than material from other sources. Wikipedia’s own site states, “In general, the most reliable sources are peer-reviewed journals and books published in university presses; university-level textbooks; magazines, journals, and books published by respected publishing houses; and mainstream newspapers” (“No Original Research”). Most reliable publications have staff whose job it is to check factual content. However, because Wikipedia relies on a community of contributors to write articles, no single person or group of people is responsible for checking facts. The theory is that if enough people work on an
article, factual errors will be found and corrected. However, this assumption is not necessarily true.

The second kind of content consists of opinions. Because they are personal beliefs or judgments, opinions — by definition — tend to be one-sided. Because Wikipedia entries are supposed to be objective, Wikipedia’s policy statement stresses the importance of acknowledging various sides of issues and maintaining a sharp distinction between opinions and facts (“Neutral Point of View”). In addition, Wikipedia warns users against believing everything they read, including what they read on Wikipedia: “Anyone can create a website or pay to have a book published, then claim to be an expert . . .” (“Identifying Reliable Sources”). It also advises readers to examine sources carefully, especially when they make claims that are “contradicted by the prevailing view within the relevant community, or that would significantly alter mainstream assumptions, especially in science, medicine, history, politics, and biographies of living people” (“Verifiability”). However, everything is up to users; no editor at Wikipedia checks to make sure that these guidelines are followed.

In spite of its stated policies, Wikipedia remains susceptible to certain problems. One problem is the assumption that the knowledge of the community is more valuable than the knowledge of acknowledged experts in a field. In other words, Wikipedia values crowd-sourced information more than the knowledge of an individual specialist. In his book You Are Not a Gadget, computer scientist and pioneer of virtual reality Jaron Lanier argues that Wikipedia’s authors “implicitly celebrate the ideal of intellectual mob rule” (144). According to Lanier, “Wikipedians always act out the ideal that the collective is closer to the truth and the individual voice is dispensable” (144). Adherence to this ideal can have serious consequences for the accuracy of Wikipedia entries. For example, historian Timothy Messer-Kruse, an expert on American labor history,
attempted to edit a *Wikipedia* article to correct a factual error in the entry on the 1886 Chicago Haymarket Riot. Although Messer-Kruse has published extensively on the subject, his correction was rejected. Messer-Kruse’s subsequent attempts to correct the entry — which had multiple errors — were dismissed as well. In an article he wrote for the *Chronicle of Higher Education*, Messer-Kruse recounted the experience, including a telling comment from one of the site’s editors, with whom he had an online exchange:

> If all historians save one say that the sky was green in 1888, our policies require that we write, “Most historians write that the sky was green, but one says the sky was blue.” As individual editors, we’re not in the business of weighing claims, just reporting what reliable sources write.

In other words, *Wikipedia*’s policy is to present all views, even incorrect ones, provided they are published in a reliable source (“Neutral Point of View”).

Another problem with *Wikipedia* is the ease with which entries can be edited. Because anyone can edit entries, individuals can vandalize content by inserting incorrect information, obscene language, or even nonsense into articles. For example, entries for controversial people, such as President George W. Bush, financier George Soros, or Scientology founder L. Ron Hubbard, or for controversial subjects, such as abortion, are routinely vandalized. Sometimes the vandalism can be extremely harmful. One notorious case of vandalism involved John Seigenthaler, a journalist and former administrative assistant to Attorney General Robert Kennedy, who was falsely accused in *Wikipedia* of being involved in the assassinations of John F. Kennedy and Robert Kennedy. Ultimately, Seigenthaler contacted *Wikipedia* founder Jimmy Wales, threatened legal action, and even tracked down the writer who had inserted the libelous accusation. If a friend had not alerted Seigenthaler to the vandalized entry, it
would have likely remained in place, with its false claim that Seigenthaler was “a suspected assassin who had defected to the Soviet Union for 13 years” (Torrenzano and Davis 60–63).

In addition to misinformation and vandalism, bias is another problem for *Wikipedia*. Some critics have accused the site of having a liberal bias. Writing for the Web publication *Human Events*, Rowan Scarborough notes that observers on the right have “long complained of *Wikipedia*’s liberal bias that infects voters with unflattering profiles of their candidates.” In fact, a competitor, *Conservapedia*, lists many examples of this skewed coverage in *Wikipedia* entries (“Examples of Bias in *Wikipedia*”). Other critics have identified different kinds of biases on the site. For example, a 2010 survey of *Wikipedia* contributors suggested that “less than 15 percent of its hundreds of thousands of contributors are women” (Cohen). This imbalance indicates a significant lack of women’s perspectives on the site. In response, Sue Gardner, the executive director of the Wikimedia Foundation, has “set a goal to raise the share of female contributors to 25 percent by 2015” (Cohen). Still, these accusations of bias raise questions about the credibility of *Wikipedia*.

As Gardner indicates, *Wikipedia* has tried to correct some of the problems that its critics have noted. For example, in response to criticism of its policy of allowing writers and editors to remain anonymous, Wales changed this policy. Now, writers and editors have to provide their user names and thus take responsibility for the content they contribute. In addition, *Wikipedia* has made it possible for administrators to block edits originating from certain Internet domains and to prevent certain writers and editors from posting or changing information. However, authorship is still a problem. Most readers have no idea who has written an article that they are reading or whether or not the writer can be trusted. Given *Wikipedia*’s basic philosophy, there is no way to solve this problem.
Of course, even traditional encyclopedias have shortcomings. For example, a 2005 study by the journal *Nature* found that although *Wikipedia* included errors, the *Encyclopædia Britannica* also did (Giles). *Britannica* — the oldest English-language encyclopedia still in print at the time — ceased print publication in 2012 after 244 years (Rousseau). However, this venerable source of information persists online because people still value its expertise and trust its credibility. As Jorge Cauz, the president of Encyclopædia Britannica, Inc., observes, “While *Wikipedia* has become ubiquitous, *Britannica* remains a consistently more reliable source. In other words, *Britannica* brings scholarly knowledge to an editorial process” (qtd. in Rousseau). Although that editorial process is not a 100 percent guarantee of accuracy, *Britannica’s* staff of dedicated experts and specialists is more reliable than anonymous *Wikipedia* posters. Moreover, conscientious and knowledgeable editors work to make sure that entries are clear, logical, coherent, and grammatically correct. The same cannot be said for *Wikipedia*, which is known for its inconsistent treatment of subjects and its ungrammatical and awkward prose.

Supporters of *Wikipedia* defend the site against charges of bias and errors, pointing out that even respected peer-reviewed journals have problems. For example, some reviewers of articles submitted for publication in peer-reviewed journals may have conflicts of interest. A reviewer might reject an article that challenges his or her own work, or editors may favor certain authors over others. Also, it may be possible for a reviewer to identify the work of a rival, especially if the number of people working in a field is relatively small, and let bias influence his or her evaluation of an article. Another problem is that it takes a long time for articles in peer-reviewed journals to get into print. Critics point out that by the time an article in a peer-reviewed journal appears, it may be outdated. In short, peer-reviewed journals may not be
either as objective or as up-to-date as many readers think they are.

Despite their problems, articles that appear in an edited encyclopedia or journal are more trustworthy than those that appear in *Wikipedia*. These articles are thoroughly reviewed by editors or go through a peer-review process (that is, they are screened by experts in a field), and for this reason, they can be considered reliable sources of information. *Wikipedia*, however, is not a reliable research source. The fact that almost anyone can contribute an article or edit one at any time raises serious questions about *Wikipedia*’s reliability. In addition, many articles contain factual errors. Although some errors are found and corrected immediately, others remain for a long time or go entirely unnoticed. Finally, articles frequently reflect the biases or political agendas of contributors and, as a result, present a one-sided or inaccurate view of a subject. All in all, *Wikipedia*’s open-source philosophy makes it more prone to errors, inconsistencies, poor writing, and even vandalism, and for this reason, it should be used with caution. Perhaps the best that can be said of *Wikipedia* is that it is a good starting point for research. Although it is a useful site for getting an overview of a subject before doing in-depth research, it should not be considered a credible or authoritative academic source.
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Abstract/Concrete language  Abstract language names concepts or qualities that cannot be directly seen or touched: love, emotion, evil, anguish. Concrete language denotes objects or qualities that the senses can perceive: fountain pen, leaky, shouting, rancid. Abstract words are sometimes needed to express ideas, but they are very vague unless used with concrete supporting detail. The abstract phrase “The speaker was overcome with emotion” could mean almost anything, but the addition of concrete language clarifies the meaning: “He clenched his fist and shook it at the crowd” (anger).

Allusion  A brief reference to literature, history, the Bible, mythology, popular culture, and so on that readers are expected to recognize. An allusion evokes a vivid impression in very few words. “The gardener opened the gate, and suddenly we found ourselves in Eden” suggests in one word (Eden) the stunning beauty of the garden.

Analogy  A form of comparison that explains an unfamiliar element by comparing it to another that is more familiar. Analogies also enable writers to put abstract or technical information in simpler, more concrete terms: “The effect of pollution on the environment is like that of cancer on the body.”

Annotating  The technique of recording one’s responses to a reading selection by writing notes in the margins of the text. Annotating a text might involve asking questions, suggesting possible parallels with other selections or with the reader’s own experience, arguing with the writer’s points, commenting on the writer’s style, or defining unfamiliar terms or concepts.

Antithesis  A viewpoint opposite to one expressed in a thesis. In an argumentative essay, the thesis must be debatable. If no antithesis exists, the writer’s thesis is not debatable. (See also Thesis.)

Antonym  A word opposite in meaning to another word. Beautiful is the antonym of ugly. Synonym is the antonym of antonym.

Argumentation  The form of writing that takes a stand on an issue and attempts to convince readers by presenting a logical sequence of points supported by evidence. Unlike persuasion, which uses a number of different appeals, argumentation is primarily an appeal to reason. (See Chapter 14.)

Audience  The people “listening” to a writer’s words. Writers who are sensitive to their audience will carefully choose a tone, examples, and
allusions that their readers will understand and respond to. For instance, an effective article attempting to persuade high school students not to drink alcohol would use examples and allusions pertinent to a teenager’s life. Different examples would be chosen if the writer were addressing middle-aged members of Alcoholics Anonymous.

**Basis for comparison** A fundamental similarity between two or more things that enables a writer to compare them. In a comparison of how two towns react to immigrants, the basis of comparison might be that both towns have a rapidly expanding immigrant population. (If one of the towns did not have any immigrants, this comparison would be illogical.)

**Body paragraphs** The paragraphs that develop and support an essay’s thesis.

**Brainstorming** An invention technique that can be done individually or in a group. When writers brainstorm on their own, they jot down every fact or idea that relates to a particular topic. When they brainstorm in a group, they discuss a topic with others and write down the useful ideas that come up.

**Causal chain** A sequence of events when one event causes another event, which in turn causes yet another event.

**Cause and effect** The pattern of development that discusses either the reasons for an occurrence or the observed or predicted consequence of an occurrence. Often both causes and effects are discussed in the same essay. (See Chapter 10.)

**Causes** The reasons for an event, situation, or phenomenon. An *immediate cause* is an obvious one; a *remote cause* is less easily perceived. The *main cause* is the most important cause, whether it is immediate or remote. Other, less important causes that nevertheless encourage the effect in some way (for instance, by speeding it up or providing favorable circumstances for it) are called *contributory causes.*

**Chronological order** The time sequence of events. Chronological order is often used to organize a narrative; it is also used to structure a process essay.

**Claim** In Toulmin logic, the thesis or main point of an essay. Usually the claim is stated directly, but sometimes it is implied. (See also Toulmin logic.)

**Classification and division** The pattern of development that uses these two related methods of organizing information. *Classification* involves searching for common characteristics among various items and grouping them accordingly, thereby imposing order on randomly organized information. *Division* breaks up an entity into smaller groups or elements. Classification generalizes; division specifies. (See Chapter 12.)
Cliché  An overused expression, such as beauty is in the eye of the beholder, the good die young, or a picture is worth a thousand words.

Clustering  A method of invention whereby a writer groups ideas visually by listing the main topic in the center of a page, circling it, and surrounding it with words or phrases that identify the major points to be addressed. The writer then circles these words or phrases, creating new clusters or ideas for each of them.

Coherence  The tight relationship between all the parts of an effective piece of writing. Such a relationship ensures that the writing will make sense to readers. For a piece of writing to be coherent, it must be logical and orderly, with effective transitions making the movement between sentences and paragraphs clear. Within and between paragraphs, coherence may also be enhanced by the repetition of key words and ideas, by the use of pronouns to refer to nouns mentioned previously, and by the use of parallel sentence structure.

Colloquialisms  Expressions that are generally appropriate for conversation and informal writing but not usually acceptable for the writing you do in college, business, or professional settings. Examples of colloquial language include contractions; clipped forms (fridge for refrigerator); vague expressions such as kind of and sort of; conversation fillers such as you know; and other informal words and expressions, such as get across for communicate and kids for children.

Common knowledge  Factual information that is widely available in reference sources, such as the dates of important historical events. Writers do not need to document common knowledge.

Comparison and contrast  The pattern of development that focuses on similarities and differences between two or more subjects. In a general sense, comparison shows how two or more subjects are alike; contrast shows how they are different. (See Chapter 11; see also Point-by-point comparison; Subject-by-subject comparison.)

Conclusion  The group of sentences or paragraphs that brings an essay to a close. To conclude means not only “to end” but also “to resolve.” Although a conclusion does not review all the issues discussed in an essay, the conclusion is the place to show that those issues have been resolved. An effective conclusion indicates that the writer is committed to what has been expressed, and it is the writer’s last chance to leave an impression or idea with readers.

Concrete language  See Abstract/Concrete language.

Connotation  The associations, meanings, or feelings a word suggests beyond its literal meaning. Literally, the word home means “one’s place of residence,” but home also connotes warmth and a sense of belonging. (See also Denotation.)

Contributory cause  See Causes.
**Deductive reasoning** The method of reasoning that moves from a general premise to a specific conclusion. Deductive reasoning is the opposite of inductive reasoning. (See also Syllogism.)

**Definition** An explanation of a word’s meaning; the pattern of development in which a writer explains what something or someone is. (See Chapter 13; see also Extended definition; Formal definition.)

**Denotation** The literal meaning of a word. The denotation of *home* is “one’s place of residence.” (See also Connotation.)

**Description** The pattern of development that presents a word picture of a thing, a person, a situation, or a series of events. (See Chapter 7; see also Objective description; Subjective description.)

**Digression** A remark or series of remarks that wanders from the main point of a discussion. In a personal narrative, a digression may be entertaining because of its irrelevance, but in other kinds of writing it is likely to distract and confuse readers.

**Division** See Classification and division.

**Documentation** The formal way of giving credit to the sources a writer borrows words or ideas from. Documentation allows readers to evaluate a writer’s sources and to consult them if they wish. Papers written for literature and writing classes use the documentation style recommended by the Modern Language Association (MLA). (See Chapter 18.)

**Dominant impression** The mood or quality that is central to a piece of writing.

**Essay** A short work of nonfiction writing on a single topic that usually expresses the author’s impressions or opinions. An essay may be organized around one of the patterns of development presented in Chapters 6 through 14 of this book, or it may combine several of these patterns.

**Euphemism** A polite term for an unpleasant concept. (*Passed away* is a euphemism for *died.*)

**Evidence** Facts and opinions used to support a statement, position, or idea. *Facts*, which may include statistics, may be drawn from research or personal experience; *opinions* may represent the conclusions of experts or the writer’s own ideas.

**Example** A concrete illustration of a general point.

**Exemplification** The pattern of development that uses a single extended *example* or a series of shorter examples to support a thesis. (See Chapter 8.)

**Extended definition** A paragraph-, essay-, or book-length definition developed by means of one or more of the rhetorical strategies discussed in this book.
**Fallacy** A statement that resembles a logical argument but is actually flawed. Logical fallacies are often persuasive, but they unfairly manipulate readers to win agreement. Fallacies include begging the question; argument from analogy; personal (*ad hominem*) attacks; jumping to a conclusion (hasty or sweeping generalizations); false dilemmas (the either/or fallacy); equivocation; red herrings; you also (*tu quoque*); appeals to doubtful authority; misleading statistics; *post hoc* reasoning; and *non sequiturs*. See the section on “Recognizing Fallacies” (page 413) for explanations and examples.

**Figures of speech** (also known as *figurative language*) Imaginative language used to suggest a special meaning or create a special effect. Three of the most common figures of speech are *similes*, *metaphors*, and *personification*.

**Formal definition** A brief explanation of a word’s meaning as it appears in the dictionary.

**Formal outline** A detailed construction that uses headings and subheadings to indicate the order in which key points and supporting details are presented in an essay.

**Freewriting** A method of invention that involves writing without stopping for a fixed period — perhaps five or ten minutes — without paying attention to spelling, grammar, or punctuation. The goal of freewriting is to let ideas flow and record them.

**Grounds** In Toulmin logic, the material that a writer uses to support a claim. Grounds may be evidence (facts or expert opinions) or appeals to the emotions or values of an audience. (See also *Toulmin logic*.)

**Highlighting** A technique used by a reader to record responses to a reading selection by marking the text with symbols. Highlighting a text might involve underlining important ideas, boxing key terms, numbering a series of related points, circling unfamiliar words (or placing question marks next to them), drawing vertical lines next to an interesting or important passage, drawing arrows to connect related points, or placing asterisks next to discussions of the selection’s central issues or themes.

**Hyperbole** Deliberate exaggeration for emphasis or humorous effect: “I froze to death out in the storm”; “She has hundreds of boyfriends”; “Senior year passed by in a second.” The opposite of hyperbole is *understatement*.

**Imagery** A set of verbal pictures of sensory experiences. These pictures, conveyed through concrete details, make a description vivid and immediate to the reader. Some images are literal (“The cows were so white
they almost glowed in the dark”); others are more figurative (“The black-and-white cows looked like maps, with the continents in black and the seas in white”). A pattern of imagery (repeated images of, for example, shadows, forests, or fire) may run through a piece of writing.

**Immediate cause**  See Causes.

**Inductive reasoning**  The method of reasoning that moves from specific evidence to a general conclusion based on this evidence. Inductive reasoning is the opposite of deductive reasoning.

**Informal outline**  A list of points to be developed in an essay.

**Instructions**  A kind of process essay whose purpose is to enable readers to perform a process. Instructions use the present tense and speak directly to readers: “Walk at a moderate pace for twenty minutes.”

**Introduction**  An essay’s opening. Depending on the length of an essay, the introduction may be one paragraph or several paragraphs. In an introduction, a writer tries to encourage the audience to read the essay that follows. Therefore, the writer must choose tone and diction carefully, indicate what the paper is about, and suggest to readers what direction it will take.

**Invention**  (also known as prewriting) The stage of writing when a writer explores the writing assignment, focuses ideas, and ultimately decides on a thesis for an essay. A writer might begin by thinking through the requirements of the assignment — the essay’s purpose, length, and audience. Then, using one or more methods of invention — such as freewriting, questions for probing, brainstorming, clustering, and journal writing — the writer can formulate a tentative thesis and begin to write the essay.

**Irony**  Language that points to a discrepancy between two different levels of meaning. Verbal irony is characterized by a gap between what is stated and what is really meant, which often has the opposite meaning — for instance, “his humble abode” (referring to a millionaire’s estate). Situational irony points to a discrepancy between what actually happens and what readers expect will happen. This kind of irony is present, for instance, when a character, trying to frighten a rival, ends up frightening himself. Dramatic irony occurs when the reader understands more about what is happening in a story than the character who is telling the story does. For example, a narrator might tell an anecdote that he intends to illustrate how clever he is, while it is obvious to the reader from the story’s events that the narrator has made a fool of himself because of his gullibility. (See also Sarcasm.)

**Jargon**  The specialized vocabulary of a profession or academic field. Although the jargon of a particular profession is an efficient means of communication within that field, it may not be clear or meaningful to readers outside that profession.
Journal writing A method of invention that involves recording ideas that emerge from reading or other experiences and then exploring them in writing.

Looping A method of invention that involves isolating one idea from a piece of freewriting and using this idea as a focus for a new piece of freewriting.

Main cause See Causes.

Metaphor A comparison of two dissimilar things that does not use the words like or as ("The small waves were the same, chucking the rowboat under the chin . . . ." — E. B. White).

Narration The pattern of development that tells a story. (See Chapter 6.)

Objective description A detached, factual picture presented in a plain and direct manner. Although pure objectivity is impossible to achieve, writers of science papers, technical reports, and news articles, among others, strive for precise language that is free of value judgments.

Outline See formal outline; informal outline.

Paradox A statement that seems self-contradictory or absurd but is nonetheless true.

Paragraph The basic unit of an essay. A paragraph is composed of related sentences that together express a single idea. This main idea is often stated in a single topic sentence. Paragraphs are also graphic symbols on the page, mapping the progress of the ideas in the essay and providing visual breaks for readers.

Parallelism The use of similar grammatical elements within a sentence or sentences. "I like hiking, skiing, and to cook" is not parallel because hiking and skiing are gerund forms (-ing) while to cook is an infinitive form. Revised for parallelism, the sentence could read either "I like hiking, skiing, and cooking" or "I like to hike, to ski, and to cook." As a stylistic technique, parallelism can provide emphasis through repetition — for example, "Walk groundly, talk profoundly, drink roundly, sleep soundly" (William Hazlitt). Parallelism is also a powerful oratorical technique: "Until justice is blind to color, until education is unaware of race, until opportunity is unconcerned with the color of men’s skins, emancipation will be a proclamation but not a fact" (Lyndon B. Johnson). Finally, parallelism can increase coherence within a paragraph or an essay.

Paraphrase The restatement of another person’s words in one’s own words, following the order and emphasis of the original. Paraphrase is frequently used in source-based papers, where the purpose is to use information gathered during research to support the ideas in the paper.
For example, Bruce Catton’s “Grant was the modern man emerging; beyond him, ready to come on the stage, was the great age of steel and machinery, of crowded cities and a restless burgeoning vitality” (page 311) might be paraphrased as, “Grant was a man of a new era; following him, glimpsed but not fully seen, was the time of new technologies, with its crowded urban life and growing restlessness.”

**Personification** Describing concepts or objects as if they were human (“the chair slouched”; “the wind sighed outside the window”).

**Persuasion** The method a writer uses to move an audience to adopt a belief or follow a course of action. To persuade an audience, a writer relies on the various appeals — to the emotions, to reason, or to ethics. Persuasion is different from *argumentation*, which appeals primarily to reason.

**Plagiarism** Presenting the words or ideas of someone else as if they were actually one’s own (whether intentionally or unintentionally). Plagiarism should always be avoided.

**Point-by-point comparison** A comparison in which the writer first makes a point about one subject and then follows it with a comparable point about the other subject. (See also *Subject-by-subject comparison*.)

**Post hoc reasoning** A logical fallacy that involves looking back at two events that occurred in chronological sequence and wrongly assuming that the first event caused the second. For example, just because a car will not start after a thunderstorm, one cannot automatically assume that the storm caused the problem.

**Prewriting** See *Invention*.

**Principle of classification** In a classification-and-division essay, the quality the items have in common. For example, if a writer were classifying automobiles, one principle of classification might be “repair records.”

**Process** The pattern of development that presents a series of steps in a procedure in chronological order and shows how this sequence of steps leads to a particular result. (See Chapter 9.)

**Process explanation** A kind of process essay whose purpose is to enable readers to understand a process rather than perform it.

**Purpose** A writer’s reason for writing. A writer’s purpose may, for example, be to entertain readers with an amusing story, to inform them about a dangerous disease, to move them to action by enraging them with an example of injustice, or to change their perspective by revealing a hidden dimension of a person or situation.

**Quotation** The exact words of a source, enclosed in quotation marks. A quotation should be used only to present a particularly memorable statement or to avoid a paraphrase that would change the meaning of the original.
**Refutation**  The attempt to counter an opposing argument by revealing its weaknesses. Three of the most common weaknesses are logical flaws in the argument, inadequate evidence, and irrelevance. Refutation greatly strengthens an argument by showing that the writer is aware of the complexity of the issue and has considered opposing viewpoints.

**Remote cause**  See Causes.

**Rhetorical question**  A question asked for effect and not meant to be answered.

**Rogerian argument**  A strategy put forth by psychologist Carl Rogers that rejects the adversarial approach that characterizes many arguments. Rather than attacking the opposition, Rogers suggests acknowledging the validity of opposing positions. By finding areas of agreement, a Rogerian argument reduces conflict and increases the chance that the final position will satisfy all parties.

**Sarcasm**  Deliberately insincere and biting irony—for example, “That’s okay—I love it when you borrow things and don’t return them.”

**Satire**  Writing that uses wit, irony, and ridicule to attack foolishness, incompetence, or evil in a person or idea. Satire has a different purpose from comedy, which usually intends simply to entertain. For a classic example of satire, see Jonathan Swift’s “A Modest Proposal,” page 516.

**Sexist language**  Language that stereotypes people according to gender. Writers often use plural constructions to avoid sexist language. For example, *the doctors . . . they* can be used instead of *the doctor . . . he*. Words such as *police officer* and *firefighter* can be used instead of *police-man* and *fireman*.

**Simile**  A comparison of two dissimilar things using the words *like* or *as* (“Hills Like White Elephants”—Ernest Hemingway).

**Slang**  Informal words whose meanings vary from locale to locale or change as time passes. Slang is frequently associated with a particular group of people—for example, bikers, musicians, or urban youth. Slang is inappropriate in college writing.

**Subject-by-subject comparison**  A comparison that discusses one subject in full and then goes on to discuss the next subject. (See also **Point-by-point comparison**.)

**Subjective description**  A description that contains value judgments (*a saintly person*, for example). Whereas objective language is distanced from an event or object, *subjective language* is involved. A subjective description focuses on the author’s reaction to the event, conveying not just a factual record of details but also their significance. Subjective language may include poetic or colorful words that impart a judgment or an emotional response (*stride, limp, meander, hobble, stroll, plod*, or *shuffle* instead of *walk*). Subjective descriptions often include *figures of speech*.
Summary  The ideas of a source as presented in one’s own words. Unlike a paraphrase, a summary conveys only a general sense of a passage, without following the order and emphasis of the original.

Syllogism  A basic form of deductive reasoning. Every syllogism includes three parts: a major premise that makes a general statement (“Confinement is physically and psychologically damaging”); a minor premise that makes a related but more specific statement (“Zoos confine animals”); and a conclusion drawn from these two premises (“Therefore, zoos are physically and psychologically damaging to animals”).

Symbol  A person, event, or object that stands for something more than its literal meaning.

Synonym  A word with the same basic meaning as another word. A synonym for loud is noisy. Most words in the English language have several synonyms, but each word has unique nuances or shades of meaning. (See also Connotation.)

Thesis  An essay’s main idea; the idea that all the points in the body of the essay support. A thesis may be implied, but it is usually stated explicitly in the form of a thesis statement. In addition to conveying the essay’s main idea, the thesis statement may indicate the writer’s approach to the subject and the writer’s purpose. It may also indicate the pattern of development that will structure the essay.

Topic sentence  A sentence stating the main idea of a paragraph. Often, but not always, the topic sentence opens the paragraph.

Toulmin logic  A method of structuring an argument according to the way arguments occur in everyday life. Developed by philosopher Stephen Toulmin, Toulmin logic divides an argument into three parts: the claim, the grounds, and the warrant.

Transitions  Words or expressions that link ideas in a piece of writing. Long essays frequently contain transitional paragraphs that connect one part of the essay to another. Writers use a variety of transitional expressions, such as afterward, because, consequently, for instance, furthermore, however, and likewise. See the list of transitions on page 57.

Understatement  Deliberate de-emphasis for effect: “The people who live near the Mississippi River are not exactly looking forward to more flooding”; “Emily was a little upset about failing math.” The opposite of understatement is hyperbole.

Unity  The desirable attribute of a paragraph in which every sentence relates directly to the paragraph’s main idea. This main idea is often stated in a topic sentence.

Warrant  In Toulmin logic, the inference that connects the claim to the grounds. The warrant can be a belief that is taken for granted or an assumption that underlies the argument. (See also Toulmin logic.)
Writing process  The sequence of tasks a writer undertakes when writing an essay. During invention, or prewriting, the writer gathers information and ideas and develops a thesis. During the arrangement stage, the writer organizes material into a logical sequence. During drafting and revision, the essay is actually written and then rewritten. Finally, during editing and proofreading, the writer puts the finishing touches on the essay by correcting misspellings, checking punctuation, searching for grammatical inaccuracies, and so on. These stages occur in no fixed order; many effective writers move back and forth among them. (See Chapters 2–5.)
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e-Readings on LaunchPad Solo


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